

**Lewis/Joe's
Commodity Credit
Mailing Services Cost**

		\$ 2,800 \$0.28 Each					
	Customers		Printing Cost	Postage	Print/Cust	Post/Cust	Total/Cust
Lewis Co., RSA-1	9,874	69%	\$ 323	\$ 461	\$ 0.03	\$ 0.05	\$ 0.08
Joe's - Single Family	4,025	28%	\$ 132	\$ 188	\$ 0.03	\$ 0.05	\$ 0.08
Joe's - Multi-Family	347	2%	\$ 11	\$ 16	\$ 0.03	\$ 0.05	\$ 0.08
	14,246		\$ 467	\$ 665			
		<i>Check</i>	-	-			

Harold LeMay Enterprises, Inc. G-98
Lewis Co., RSA-1
Commodity Credit Calculation
Effective January 1, 2019

	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	6-Month Total
Tons							
Co-Mingled	171.64	157.47	181.70	174.71	157.11	153.65	996.27
Price per Ton							
Co-Mingled	(\$49.36)	(\$39.01)	(\$75.70)	(\$70.12)	(\$75.03)	(\$73.29)	
Revenue	\$ (8,472)	\$ (6,144)	\$ (13,754)	\$ (12,251)	\$ (11,789)	\$ (11,261)	\$ (63,671)
Customers	9,928	9,994	10,023	10,046	10,000	9,874	59,865
Actual Rev/Cust	\$ (0.85)	\$ (0.61)	\$ (1.37)	\$ (1.22)	\$ (1.18)	\$ (1.14)	
Projected Rev/Cust	\$ 1.18	\$ 1.18	\$ (0.98)	\$ (0.98)	\$ (0.98)	\$ (0.98)	
Over/(Under) Earned	\$ (20,187.42)	\$ (17,936.49)	\$ (3,931.74)	\$ (2,405.91)	\$ (1,988.75)	\$ (1,584.74)	\$ (48,035.05)

Over/(Under) Earned: \$ (0.80)
6 Month Average: \$ (1.06)
Printing/Postage: \$ (0.08)
New Commodity (Debit)/Credit: \$ (1.94)

Old (Debit)/Credit: \$ (1.63)
Change: \$ 0.31 -18.89%
Revenue Impact: \$ 18,484.19

Harold LeMay Enterprises, Inc. G-98
 Joe's Thurston County
 Commodity Credit Calculation
 Effective January 1, 2019

<u>Single Family</u>	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	6-Month Total
Tons							
Co-Mingled	90.08	70.58	64.42	69.39	69.06	92.94	456.48
Glass	9.94	9.60	10.02	10.30	8.90	9.10	57.86
Total Tons	100.02	80.18	74.44	79.69	77.96	102.04	514.34
Price per Ton							
Co-Mingled	(\$49.36)	(\$39.01)	(\$75.70)	(\$70.12)	(\$75.03)	(\$73.29)	
Glass	(\$30.00)	(\$30.00)	(\$30.00)	(\$30.00)	(\$30.00)	(\$30.00)	
Revenue							
Co-Mingled	\$ (4,447)	\$ (2,753)	\$ (4,876)	\$ (4,866)	\$ (5,182)	\$ (6,812)	\$ (28,937)
Glass	\$ (298)	\$ (288)	\$ (301)	\$ (309)	\$ (267)	\$ (273)	\$ (1,736)
Total Revenue	\$ (4,745)	\$ (3,041)	\$ (5,177)	\$ (5,175)	\$ (5,449)	\$ (7,085)	\$ (30,673)
Customers	4,028	4,042	4,059	4,073	4,072	4,025	24,299
Actual Rev/Cust	\$ (1.18)	\$ (0.75)	\$ (1.28)	\$ (1.27)	\$ (1.34)	\$ (1.76)	
Projected Rev/Cust	\$ 1.31	\$ 1.31	\$ (0.99)	\$ (0.99)	\$ (0.99)	\$ (0.99)	
Over/(Under) Earned	\$ (10,021.44)	\$ (8,336.49)	\$ (1,158.62)	\$ (1,142.84)	\$ (1,417.98)	\$ (3,100.37)	\$ (25,177.74)

Over/(Under) Earned: \$ (1.04)
 6 Month Average: \$ (1.26)
 Printing/Postage: \$ (0.08)
New Commodity (Debit)/Credit: \$ (2.38)
 Old (Debit)/Credit: \$ (1.66)
 Change: \$ 0.72
 Revenue Impact: \$ 17,473.58

-43.25%

Harold LeMay Enterprises, Inc. G-98
 Joe's Thurston County
 Commodity Credit Calculation
 Effective January 1, 2019

<u>Multi-Family</u>	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	6-Month Total
Tons							
Co-Mingled	7.69	6.06	5.51	5.91	5.89	8.01	39.07
Glass	0.59	0.57	0.59	0.61	0.51	0.54	3.41
Total Tons	8.28	6.63	6.10	6.52	6.40	8.55	42.48
Price per Ton							
Co-Mingled	(\$49.36) \$	(39.01) \$	(75.70) \$	(70.12) \$	(75.03) \$	(73.29)	
Glass	(\$30.00) \$	(30.00) \$	(30.00) \$	(30.00) \$	(30.00) \$	(30.00)	
Revenue							
Co-Mingled	\$ (380) \$	(236) \$	(417) \$	(415) \$	(442) \$	(587) \$	(2,476)
Glass	\$ (18) \$	(17) \$	(18) \$	(18) \$	(15) \$	(16) \$	(102)
Total Revenue	\$ (397) \$	(253) \$	(435) \$	(433) \$	(457) \$	(603) \$	(2,579)
Customers	344	347	347	347	347	347	2,079
Actual Rev/Cust	\$ (1.15) \$	(0.73) \$	(1.25) \$	(1.25) \$	(1.32) \$	(1.74)	
Projected Rev/Cust	\$ 1.31 \$	1.31 \$	(0.99) \$	(0.99) \$	(0.99) \$	(0.99)	
Over/(Under) Earned	\$ (847.93) \$	(708.05) \$	(91.05) \$	(89.34) \$	(113.38) \$	(259.95) \$	(2,109.70)

Over/(Under) Earned: \$ (1.01)
 6 Month Average: \$ (1.24)
 Printing/Postage: \$ (0.08)
New Commodity (Debit)/Credit: \$ (2.33)
 Old (Debit)/Credit: \$ (1.67)
 Change: \$ 0.66
 Revenue Impact: \$ 1,371.53

-39.50%