

Exhibit No. \_\_\_ (ANM-1T)  
Docket No. UE-03 \_\_\_\_\_  
2003 PP&L Rate Case  
Witness: Andrew N. MacRitchie

**BEFORE THE  
WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION**

WASHINGTON UTILITIES AND  
TRANSPORTATION COMMISSION,

Complainant,

vs.

PACIFICORP dba Pacific Power & Light  
Company,

Respondent.

Docket No. UE-03 \_\_\_\_\_

**PACIFICORP**

**DIRECT TESTIMONY OF ANDREW N. MACRITCHIE**

**December 2003**

1 **Q. Please state your name, business address and position with PacifiCorp (“the**  
2 **Company”).**

3 A. My name is Andrew N. MacRitchie. My business address is 825 NE Multnomah, Suite  
4 2000, Portland, OR 97232. I am employed by PacifiCorp as Executive Vice President,  
5 responsible for Strategy and Major Projects.

6 **Q. Mr. MacRitchie, please summarize your education and business experience.**

7 A. I received an honors degree from Glasgow University in Electrical and Electronic  
8 Engineering. I obtained an MBA from Strathclyde Graduate Business School in 1992  
9 and undertook an Executive Development Program at Wharton Business School in 1996.  
10 I joined ScottishPower in 1986, initially as a Project Team Leader on engineering IT  
11 projects. Since then, I have led, or taken part in, many of the significant change programs  
12 within the Company. I led the ScottishPower/PacifiCorp U.S merger team and led the  
13 subsequent PacifiCorp Transition Planning effort. I assumed my current position in  
14 January 2002, having spent two years as head of PacifiCorp’s Power Delivery Business  
15 Unit. I am responsible for the Company’s major program initiatives including the Multi-  
16 State Process (“MSP”) which is the subject of these proceedings, the proposed Northwest  
17 Regional Transmission Organization and our clean air initiatives.

18 **Q. Have you previously testified in state regulatory proceedings?**

19 A. Yes. I was a witness in hearings in all six states related to the approval of the  
20 ScottishPower/PacifiCorp merger. My direct testimony was filed as part of the  
21 Company’s Structural Realignment Proposal (“SRP”) application in December 2000. The  
22 SRP proceedings were subsequently stayed pending the MSP.

1 **Purpose of Testimony**

2 **Q. What is the purpose of your testimony in this proceeding?**

3 A. My testimony supports the Company's request that the Commission adopt the  
4 "PacifiCorp Inter-jurisdictional Cost Allocation Protocol" ("Protocol") for purposes of  
5 determining the Company's Washington rates in this proceeding. A copy of the Protocol  
6 is included with our testimony as Exhibit No. \_\_\_ (ALK-2).

7 **Q. What is the Protocol?**

8 A. The Protocol is a document that describes how PacifiCorp's generation, transmission and  
9 distribution costs will be allocated or assigned to PacifiCorp's six retail jurisdictions  
10 pursuant to what we refer to as the "MSP Solution." The Protocol also describes  
11 mechanisms for ensuring continued dialog among interested parties regarding PacifiCorp  
12 interjurisdictional cost allocation issues and procedures for resolving disputes that may  
13 arise among our state jurisdictions.

14 **Q. What will be the significance of Commission adoption of the Protocol in this  
15 proceeding?**

16 A. Adoption of the Protocol for purposes of setting rates in this proceeding will indicate that  
17 the Commission believes that the terms of the Protocol are balanced and reasonable and  
18 should be followed in future PacifiCorp rate proceedings in Washington. However, the  
19 Company understands that Commission adoption of the Protocol will not be binding on  
20 parties to future rate proceedings and that challenges to the terms of the Protocol will  
21 have to be dealt with on their merits as they arise. Nonetheless, we are hopeful that as a  
22 result of the MSP, all concerned will recognize that the public interest is furthered by  
23 stable and predictable interjurisdictional cost allocation principles and that the terms of

1 the Protocol will continue to enjoy broad support in the years ahead.

2 **Q. Will adoption of the Protocol in and of itself compel the inclusion of any of the**  
3 **Company's costs in its rates?**

4 A. No. The Protocol only specifies interjurisdictional allocation and assignment *methods* for  
5 costs that the Commission otherwise finds to be prudent and reasonable.

6 **Q. Is the Company seeking to have all of its state commissions ratify the Protocol?**

7 A. Yes. We have made identical and simultaneous filings in Idaho, Oregon, Utah and  
8 Wyoming. We expect to make a comparable filing in California later this year.

9 **History of the Protocol**

10 **Q. Please describe the events that gave rise to the Protocol.**

11 A. In December of 2000, through its SRP filings, the Company proposed to reorganize itself  
12 into six state distribution companies, a generation company and a service company.

13 **Q. Why did the Company propose the SRP restructuring?**

14 A. Our SRP policy testimony indicated that the filing was in response to a number of  
15 external developments, namely:

- 16 1) direct access initiatives in Oregon and elsewhere;
- 17 2) the need to provide independent control of our transmission assets consistent with  
18 Federal Energy Regulatory Commission ("FERC") expectations;
- 19 3) fundamental changes that have occurred in wholesale power markets;
- 20 4) the risk of generation supply shortages;
- 21 5) industry consolidation;
- 22 6) divergent policy goals of our various state commissions;
- 23 7) the limitations of traditional cost-of-service regulation; and

1 8) the breakdown of the Company's interjurisdictional cost allocation process.

2 **Q. What was the outcome of the SRP filings?**

3 A. The SRP filings proved to be controversial - in large measure because of a concern that  
4 the proposed restructuring would result in a loss of jurisdiction from our state  
5 commissions to the FERC and the Securities and Exchange Commission. Ultimately, a  
6 number of parties and some state commissioners encouraged the Company to seek other  
7 means of resolving the Company's concerns that did not require a legal restructuring of  
8 the Company. We were strongly encouraged to initiate an informal process aimed at  
9 achieving consensus among interested parties regarding a number of important issues  
10 facing the Company. To that end, in March 2002, we made an additional set of state  
11 filings asking our state commissions to initiate investigations and endorse a collaborative  
12 process to address interjurisdictional issues facing PacifiCorp. These filings were  
13 broadly supported by our state commissions and gave rise to what became known as the  
14 MSP. Pending the MSP, we agreed to put our SRP filings on hold.

15 **Q. What occurred in the MSP?**

16 A. The Company first secured the appointment of Robert Hanfling as facilitator of the  
17 process. Mr. Hanfling has substantial experience in the energy industry and a great deal  
18 of past involvement in the resolution of complex disputes. With Mr. Hanfling's  
19 guidance, an initial organizing meeting was held in April of 2002 in Boise. At that first  
20 meeting, a schedule of future meetings and objectives for the process were established. A  
21 number of additional MSP meetings were held through December of 2002. At the  
22 December, 2002 meeting, it was agreed that it would then be appropriate to suspend  
23 further meetings pending additional economic analysis by the Company of various

1 concepts that had been discussed in the prior meetings.

2 **Q. Who participated in the MSP collaborative meetings?**

3 A. All of the major meetings were attended in person by in excess of 50 individuals  
4 representing some 18 entities from the states of Utah, Oregon, Wyoming, Washington  
5 and Idaho. These included representatives of state commission policy staffs, advocacy  
6 staffs, industrial customers and consumer groups. A number of other people participated  
7 by telephone.

8 **Q. Was the MSP limited to these large group meetings?**

9 A. By no means. The Company participated in a number of separate meetings with  
10 representatives from individual states or groups of states and conducted various technical  
11 workshops. More formal hearings were conducted in some states to review MSP  
12 progress. There were weekly telephone conferences and e-mail exchanges. There was a  
13 dedicated website for information sharing. Throughout the process, the Company  
14 responded to a large number of formal and informal data requests from the parties. Mr.  
15 Hanfling had regular contact with a number of MSP participants and consulted from time  
16 to time with individual state commissioners regarding his efforts.

17 **Q. What analyses were conducted subsequent to December of 2002?**

18 A. As of the December meeting, parties agreed to focus on two potentially viable methods  
19 for interjurisdictional cost allocation – the “Dynamic” proposal and the “Hybrid”  
20 proposal. These two approaches are described in detail in Mr. Duvall’s direct testimony.  
21 Following the December meeting, the Company focused its analytical efforts on  
22 understanding the merits and economic consequences of these two methods. Mr.  
23 Duvall’s testimony also describes the various studies that were pursued.

1 **Q. When did the last large group meeting occur?**

2 A. Our last meeting was in July 2003. At that time, the Company presented the results of its  
3 analyses of the Dynamic and Hybrid proposals and the parties made known their  
4 concerns and preferences. Utah representatives continued to strongly support the  
5 Dynamic model and Oregon representatives stated a preference for the Hybrid approach.  
6 Idaho and Wyoming representatives expressed a willingness to consider either approach,  
7 with Idaho leaning toward the Hybrid model and Wyoming leaning toward the Dynamic.  
8 Washington staff representatives were opposed to the Dynamic model, with a strong  
9 preference for the Hybrid approach.

10 **Q. What was the ultimate outcome of the July meeting?**

11 A. The parties recognized that a consensus did not appear to be within their grasp. There  
12 seemed to be a general recognition that the collaborative process had been valuable, but  
13 had run its course. The Company was encouraged to take the analytical results and all of  
14 the parties' views into consideration and come forward with a proposal that was most  
15 responsive to the needs of our states. We followed that guidance and developed the  
16 Protocol and MSP Solution accordingly.

17 **Q. Did you discuss the provisions of the Protocol with the parties in advance of filing  
18 this testimony?**

19 A. Yes. We have participated in a number of meetings and conversations during August and  
20 September. The Company believes that the Protocol represents a sound and principled  
21 compromise of a number of strongly held views. As with any compromise, various  
22 elements of the Protocol displease different parties. Likewise, the Protocol fails to  
23 achieve some of PacifiCorp's original objectives. Nonetheless, we are cautiously

1 optimistic that our proposal will ultimately enjoy broad support and that we will be able  
2 to move forward.

3 **Q. Does the Company believe the MSP was a success?**

4 A. Yes. While long, always challenging and sometimes frustrating, the MSP contributed  
5 substantially to a mutual understanding of various parties' views and concerns. When we  
6 started, a number of parties questioned whether a "problem" really existed. When we  
7 concluded, there was broad consensus that there were important issues to be resolved and  
8 a universal commitment to trying to find solutions. The process also gave rise to valuable  
9 and extensive analytical work. Our new modeling capability and the results of this  
10 analysis should provide the basis for well-informed discussion and sound decisions in the  
11 years ahead.

## 12 **Policy Objectives**

13 **Q. Mr. MacRitchie, earlier in your testimony you described the concerns that gave rise  
14 to the Company's SRP filing. Do the same issues remain relevant today?**

15 A. Yes. While ensuing events would cause us to place somewhat different emphasis on the  
16 considerations that caused us to make the SRP filing, they all remain relevant and  
17 important.

18 **Q. Please explain.**

19 A. The Oregon direct access legislation (SB 1149) adopted in 1999, and our expectation that  
20 other states would pursue direct access, was a principal reason for the SRP filing. Since  
21 the extreme difficulties experienced in California in 2000-2001, our customers and  
22 regulators remain understandably wary of industry restructuring and direct access.  
23 Implementation of SB 1149 has proceeded more slowly than we previously expected.



1 Very few of our customers in Oregon have elected direct access and no direct access  
2 legislative initiatives appear to be moving forward in our other jurisdictions.  
3 Nonetheless, we believe that Oregon remains committed to implementing SB 1149. We  
4 also perceive that our major industrial customers in Oregon and elsewhere remain  
5 interested in pursuing direct access opportunities as soon as they are persuaded that a  
6 liquid and reliable electricity market exists. Therefore, we continue to believe that it is  
7 critical to put arrangements in place that permit one or more of our jurisdictions to  
8 implement direct access without prejudicing customers in our other jurisdictions. The  
9 current lull in the direct access debate presents an opportunity to deal with related  
10 interjurisdictional issues on a principled and dispassionate basis. We believe that the  
11 MSP participants were committed to such an approach and we expect that the “wall-off”  
12 concepts contained in the Protocol will be broadly supported.

13 **Q. Do the FERC’s transmission initiatives remain an important consideration?**

14 A. Yes. As with direct access, the formation of regional transmission organizations under  
15 FERC direction has proceeded more slowly than we would have expected three years  
16 ago. Nonetheless, PacifiCorp remains supportive of FERC’s broad objectives. We are  
17 striving to find a way to participate in an RTO in a manner that does not create undue  
18 risks for our customers or shareholders and takes account of the unique characteristics of  
19 the western system. In addition, the Company is actively participating in regional  
20 coordination groups that are focussed on ensuring reliability across the Western states.  
21 Clarity on the recovery of transmission costs from its states will allow the Company to  
22 have confidence to invest in important infrastructure assets.

1 **Q. What about your concerns regarding fundamental changes in wholesale power**  
2 **markets?**

3 A. These remain every bit as vital today and are a major factor in our desire to achieve an  
4 MSP resolution.

5 **Q. Please explain.**

6 A. While wholesale power markets are considerably more functional than they were three  
7 years ago, liquidity is greatly reduced and there are far fewer market participants. We are  
8 mindful of the potential for future wholesale power market dysfunction and extreme price  
9 volatility. The best hedge against these risks is a balanced supply portfolio of long-term  
10 contracts and generating resources. Consensus on an MSP Solution affords PacifiCorp  
11 greater confidence to make long-term commitments to these resources that involve  
12 hundreds of millions of dollars.

13 **Q. Does there remain a risk of generation supply shortages?**

14 A. Yes. The independent power industry has yet to recover from the events of 2000-2001.  
15 We are told that few entities are prepared to construct new generation on a “merchant”  
16 basis and that long-term contractual commitments will be required in order for  
17 independent power producers to obtain reasonable financing. Additionally, our  
18 projections of PacifiCorp’s need for new generation, particularly on the east side of our  
19 system, are materially greater than they were three years ago. Again, these factors make  
20 it critical for us to be in a position to make major, long-term financial commitments with  
21 reasonable confidence in our ability to recover 100 percent of our prudently incurred  
22 costs.

1 **Q. Do you continue to expect industry consolidation?**

2 A. The financial shock suffered by the electric industry resulting from the Western power  
3 market crisis of 2000-2001 has undoubtedly slowed consolidation. We continue to  
4 believe that additional efficiency gains are available from appropriate utility  
5 combinations. A major impediment to pursuing such transactions is regulatory risk and  
6 uncertainty. This is particularly true for PacifiCorp, given its large number of  
7 jurisdictions and complex operations.

8 **Q. Does the Protocol lessen PacifiCorp's uncertainty regarding its ability to timely  
9 consummate beneficial merger transactions?**

10 A. Not really. MSP participants were reluctant to commit in advance to the ratemaking  
11 treatment of potential mergers preferring to consider these matters on a case-by-case  
12 basis. Therefore, the Protocol does not resolve issues related to the treatment of major  
13 transactions. However, notwithstanding the absence of Protocol provisions, the MSP,  
14 and the various analyses that were done by the Company, could have the effect of  
15 facilitating the parties' evaluation of any proposed merger. There is a better  
16 understanding of cost causation, the benefits and opportunities associated with integrated  
17 system operation and the potential for mutually-beneficial interchange accounting  
18 between two systems.

19 **Q. There was considerable discussion of divergent state policy goals at the time of the  
20 Company's SRP filing. Does this remain a concern?**

21 A. Yes. Events of the last three years have only amplified our concerns.

22 **Q. Why is that?**

23 A. Three years ago, we perceived a potential for the Company to be torn between divergent

1 policy goals of our states, but we did not have many concrete examples at which to point  
2 other than SB 1149. The MSP has demonstrated that there is a wide divergence of views  
3 regarding the Company's need for new resources and the resource choices that it should  
4 make. Our states possess different views on the appropriate level of environmental risks  
5 for coal-fired generation, leading to different views on the Company's "least cost-least  
6 risk" resource plan. For example, in a recent Oregon proceeding, a number of parties  
7 recommended that the Oregon Commission not acknowledge a coal plant proposed in the  
8 Company's 2003 Integrated Resource Plan. The Commission found that the Company  
9 had "not shown that the addition of a coal plant by FY 2008 or FY 2009 is reasonable, in  
10 light of current circumstances." Additionally, some MSP participants view our  
11 hydroelectric resources more in economic terms, while others are more concerned about a  
12 broader range of policy and environmental considerations. We believe that such  
13 divergent views are understandable and entirely legitimate. The challenge is to find a  
14 way to honor them in a way that does not cause gridlock in our resource planning  
15 process. For reasons described by Ms. Kelly in her testimony, the Protocol goes a long  
16 way toward meeting these objectives.

17 **Q. The last concern cited in your SRP testimony was the perceived breakdown in the**  
18 **Company's interjurisdictional allocation process. What comments do you have in**  
19 **respect to that issue?**

20 A. The MSP helped to reinvigorate discussions among states on PacifiCorp's  
21 interjurisdictional allocation issues. The Company appreciates the commitment of our  
22 states to the MSP and the dedication of valuable resources to further the resolution of  
23 these issues. The Protocol contains provisions meant to sustain these discussions in the

1 future. Through the MSP, there was a valuable exchange of viewpoints and facts. There  
2 was also a mutual recognition of significant differences in energy policy perspectives and  
3 cost allocation approaches. These differences have caused two of our states to conclude  
4 that historical allocation methodologies are no longer acceptable and that a new  
5 allocation methodology is required.

6 We are cautiously optimistic that the Protocol will enjoy broad support from our  
7 states and will put in place a robust process for ensuring that states consider a system-  
8 wide perspective in decisions related to interjurisdictional cost allocations.

### 9 **Benefits to Customers**

#### 10 **Q. How will the Company's customers benefit from the Commission's adoption of the** 11 **Protocol?**

12 A. The Company's customers will continue to receive safe and reliable electricity service at  
13 reasonable prices. Exhibit No. \_\_\_ (ANM-2) depicts PacifiCorp's new resource  
14 requirements through 2014. It anticipates the needed addition of more than 5,000  
15 megawatts of new generation or demand-side management at a cost that will approach  
16 the amount invested in PacifiCorp's existing generation fleet. Additionally, we face  
17 billions of dollars of investment associated with hydro relicensing and clean air  
18 requirements over this same time period. The Company will need to obtain significant  
19 new debt and equity financing to undertake these investments. Adoption of the Protocol  
20 will permit PacifiCorp's senior management to assure our Board of Directors and  
21 external investors that the Company has a reasonable opportunity to recover 100 percent  
22 of these prudent investments.

1 **Q. Does this mean that PacifiCorp would not fulfill its obligation to serve if the**  
2 **Protocol is not adopted?**

3 A. No. We are mindful of our obligations to both our customers and our shareholders. If  
4 the problems addressed by this filing are not resolved, the Company is put in an  
5 impossible position. Faced with a continued lack of consensus among our states  
6 regarding responsibility for new resources, we would undoubtedly somehow assure that  
7 there is continuity of service. However, we may be forced to do so in a manner that  
8 poses a higher level of risk for our customers and shareholders by relying upon shorter-  
9 term commitments that create exposure to price volatility and do not necessarily represent  
10 the least-cost approach to meeting our customers' expected load growth. Additionally,  
11 the cost of external financing would be greater due to the uncertainty of returns.

12 **Q. Does this conclude your direct testimony?**

13 A. Yes.