
From: Penson, Michael L. <michael.penson@ptpc.com>
Sent: Tuesday, August 4, 2020 3:25 PM
To: Evans, Eric
Subject: [EXTERNAL] RE: Add on for trucking to Rail siding
Attachments: 1382_001.pdf

Here you go...

From: Evans, Eric <eevans4@wm.com>
Sent: Tuesday, August 4, 2020 8:47 AM
To: Penson, Michael L. <michael.penson@ptpc.com>
Subject: Re: Add on for trucking to Rail siding

Michael,
We are filing our response today to the WUTC. I would like to have DAT wrapped in with WM before we do. Can you please return a signed copy of the proposal to me?

Eric Evans,
Industrial Account Manager
Waste Management
206-643-3129

On Aug 4, 2020, at 6:55 AM, Evans, Eric <eevans4@wm.com> wrote:

Michael,
Attached is the add for local trucking as we discussed. Although DAT has a 5% escalator for 2 years, I can be a little less to offset increases here. It will help me a whole lot if you can return a signed copy to me today.

Eric Evans,
Industrial Accounts Manager
Waste Management
206-643-3129 Mobile

**Some responses could be delayed due to professional staff operating from remote work locations.

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Quote number: 4837
Date: 5/21/2020

Michael Penson
Port Townsend Paper Corporation
100 Mill Road
Port Townsend, WA, 98368
Office: (360) 379-2152
Mobile: (360) 460-8001
email: michael.penson@ptpc.com

Exhibit A - Confidential

Regarding: Disposal of OCC Rejects -Special Waste Solids- LF01

Dear Michael,

Thank you for considering Waste Management (WM) for your Industrial and Hazardous Waste needs. We appreciate your business and look forward to providing you with the best waste services in the industry. The attached quotation is based on our discussions regarding your service needs as summarized below.

Scope of Service

- See Special Conditions.
- WM will receive pre-packaged intermodals at North Mason Fiber for rail service to Columbia Ridge Landfill.

This quotation is made subject to: (1) the terms and conditions of Waste Management's standard Industrial Waste Service Agreement, which shall be executed by the parties in connection with performing the services described above, (2) the proper submittal of an acceptable Generator Waste Profile Sheet(s), which must be submitted to and approved by an authorized Waste Management facility, including any analytical data requested by Waste Management regarding the waste stream.

Waste Management is a recognized leader in the waste disposal business with the ability to manage the quoted services at or through our permitted and licensed facilities. To accept this proposal and initiate project start, please sign the acknowledgement block below and return this document to my attention.

I look forward to assisting you with your environmental needs. If you have any questions or need further assistance, you may reach me at the contact information listed below.

Sincerely,

Eric Evans

Eric Evans
Industrial Account Manager
206-643-3129 eevans4@wm.com



PRICE SCHEDULE

Disposal Pricing

Code / Description	Price	Unit	Facility
LF01 <i>Non Hazardous Solids for direct landfill</i>			

Transportation Pricing

Code / Description	Price	Unit	Minimum
NA002 Rail rate is wrapped into disposal..... <i>Transportation pricing is included in quoted disposal rates</i>			
DFTL050 Add local truck transfer to OVTS..... <i>Non LTL load transportation 50 miles or less</i>			

Assessorial

Code / Description	Price	Unit
NA <i>No other services being provided</i>		Not applicable

Fees and Taxes

- Taxes are included in the disposal price quoted above.

General Conditions

1. Pricing is contingent upon waste profile acceptance as proposed.
2. Railroad schedules are dictated by the corresponding Railroad. WM will not be liable for any charges resulting in delays caused by the Railroad.
3. Pricing in this proposal is valid for a term of 30 days from the date listed above. Upon acceptance, pricing will be valid for one calendar year.
4. Generator is responsible for waste characterization.
5. Material with a density < 75 pounds/cubic foot will be billed by the cubic yard.
6. Unless otherwise noted, applicable state, local and federal taxes are not included in the enclosed rates and will be assessed during invoicing.
7. Waste removal scheduling is dependent upon available equipment at the time of project startup.
8. Nonconforming waste is subject to additional charges and fees.
9. Unless otherwise noted, a [redacted] yard per load disposal minimum will apply to all bulk solid disposal rates.
10. Demurrage charges of [redacted] will be assessed on delays exceeding 1/2 hour load and unload time.
11. Rinsate from tanker washout will be invoiced at quoted disposal rates.
12. Transportation quoted by weight or volume will be subject to a minimum charge.
13. Certificates of disposal (other than TSCA waste) will be charged [redacted] if noted at the time of profile generation.
14. Standard profile approval time is 2-5 days. 1 day expedited approval available for an additional fee of [redacted]
15. Transportation ordered, but not used will be invoiced at cost plus [redacted]
16. Unless noted above, a variable fuel and environmental fee currently at [redacted] will apply to the invoice total.



- 17. Excluding certain contracted rates, pricing will be increased annually based on consumer product index, customarily ranging between [REDACTED]
- 18. Expedited delivery of manifests, LDR's or other paperwork will be [REDACTED]
- 19. All waste shipped using a hazardous waste manifest will be subject to a [REDACTED] e-manifest surcharge
- 20. It is the generators responsibility to deliver DOT compliant loads to WM Rail Reload Facilities. Non compliant loads will be remedied or rejected at customers expense.
- 21. Incidental release of hazardous material, fines and associated clean-up costs, will be charged at cost plus [REDACTED]
- 22. Customer will provide a safe and accessible work area

Special Conditions

- 1. A Variable Fuel, Environmental, and Administrative Fee of [REDACTED] included in the Disposal Price Above.
- 2. A Re-Tip fee of [REDACTED] per occurrence will be charged for digouts of overly packed materials stuck in containers.
- 3. The disposal rate quoted above includes all Washington State Taxes, Oregon Environmental fees, County Taxes, and Rail Fees.
- 4. This disposal rate quoted is based on a mandatory [REDACTED] minimum per intermodal container.
- 5. Weights exceeding [REDACTED] will be billed as actual tonnages scaled.
- 6. WM will supply Port Townsend Paper Company (PTPC) with intermodals and chassis for packaging and delivery to North Mason Fiber rail reload facility.
- 7. WM will transfer prepackaged intermodals onto rail direct to Columbia Ridge Landfill, Arlington,OR.
- 8. Transfer trucking from Port Townsend to Rail siding is subject to WSRT [REDACTED]

Acknowledgement

Your signature below indicates your acceptance of the pricing and terms detailed in the quote above. Thank you for the opportunity.

Michael P. [Signature]
Signature

8/4/20
Date

Printed Name



Quote number: 4887

Date: 9/30/2020

Michael Penson
Port Townsend Paper Corporation
100 Mill Road
Port Townsend, WA, 98368
Office: (360) 379-2152
Mobile: (360) 460-8001
email: michael.penson@ptpc.com

Exhibit A - Confidential

Regarding: Dewatered Clarifier Solids Transport and Disposal

Dear Michael,

Thank you for considering Waste Management (WM) for your Industrial and Hazardous Waste needs. We appreciate your business and look forward to providing you with the best waste services in the industry. The attached quotation is based on our discussions regarding your service needs as summarized below.

Scope of Service

- See Special Conditions.
- WM will deliver 40/48' container on chassis to customer site.
- WM will provide Transportation and Disposal of Waste Materials from site.
- WM will receive pre-packaged intermodals at North Mason Fiber for rail service to Columbia Ridge Landfill.

This quotation is made subject to: (1) the terms and conditions of Waste Management's standard Industrial Waste Service Agreement, which shall be executed by the parties in connection with performing the services described above, (2) the proper submittal of an acceptable Generator Waste Profile Sheet(s), which must be submitted to and approved by an authorized Waste Management facility, including any analytical data requested by Waste Management regarding the waste stream.

Waste Management is a recognized leader in the waste disposal business with the ability to manage the quoted services at or through our permitted and licensed facilities. To accept this proposal and initiate project start, please sign the acknowledgement block below and return this document to my attention.

I look forward to assisting you with your environmental needs. If you have any questions or need further assistance, you may reach me at the contact information listed below.

Sincerely,

Eric Evans

Eric Evans
Industrial Account Manager
206-643-3129 eevans4@wm.com

WM Data_000229



PRICE SCHEDULE

Disposal Pricing

Code / Description	Price	Unit	Facility
LF01 Non Hazardous Solids for direct landfill			

Transportation Pricing

Code / Description	Price	Unit	Minimum
BCONT06 Transportation pricing is included in disposal rate. 40 or 48 foot container on chassis			

Assessorial

Fees and Taxes

- Taxes are included in the disposal price quoted above.

General Conditions

1. Pricing is contingent upon waste profile acceptance as proposed.
2. Railroad schedules are dictated by the corresponding Railroad. WM will not be liable for any charges resulting in delays caused by the Railroad.
3. Pricing in this proposal is valid for a term of 30 days from the date listed above. Upon acceptance, pricing will be valid for one calendar year.
4. Generator is responsible for waste characterization.
5. Material with a density < 75 pounds/cubic foot will be billed by the cubic yard.
6. Unless otherwise noted, applicable state, local and federal taxes are not included in the enclosed rates and will be assessed during invoicing.
7. Waste removal scheduling is dependent upon available equipment at the time of project startup.
8. Nonconforming waste is subject to additional charges and fees.
9. Unless otherwise noted, a [redacted] per load disposal minimum will apply to all bulk solid disposal rates.
10. Demurrage charges of [redacted] will be assessed on delays exceeding 1/2 hour load and unload time.
11. Rinsate from tanker washout will be invoiced at quoted disposal rates.
12. Transportation quoted by weight or volume will be subject to a minimum charge.
13. Certificates of disposal (other than TSCA waste) will be charged [redacted] noted at the time of profile generation.
14. Standard profile approval time is 2-5 days. 1 day expedited approval available for an additional fee of [redacted]
15. Transportation ordered, but not used will be invoiced at cost plus [redacted]
16. Unless noted above, a variable fuel and environmental fee currently at [redacted] will apply to the invoice total.
17. Excluding certain contracted rates, pricing will be increased annually based on consumer product index, customarily ranging between [redacted]
18. Expedited delivery of manifests, LDR's or other paperwork will be [redacted]
19. All waste shipped using a hazardous waste manifest will be subject to a [redacted] e-manifest surcharge
20. It is the generators responsibility to deliver DOT compliant loads to WM Rail Reload Facilities. Non compliant loads will be remedied or rejected at customers expense.




- 21. Incidental release of hazardous material, fines and associated clean-up costs, will be charged at cost plus [redacted]
- 22. Customer will provide a safe and accessible work area

Special Conditions

- 1. Waste Management will haul loaded intermodals from PTPC to OVTS as a continuation for direct rail transfer to Columbia Ridge Landfill.
- 2. Rates are based on a [redacted] per intermodal load. Additional tons are billed at the tonnage rate.
- 3. All fees and taxes and [redacted] FEA are included in rate.
- 4. A Re-tip fee of [redacted] per occurrence will be charged should digouts of overly packed materials stuck in containers.
- 5. [redacted] profile fee is waived.

Acknowledgement

Your signature below indicates your acceptance of the pricing and terms detailed in the quote above. Thank you for the opportunity.



Signature

10/1/20

Date

Michael Person

Printed Name

Waste Category Definitions

LF01	Must pass paint filter test, non regulated, non-TSCA, no friable asbestos, for comingle disposal
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From: Penson, Michael L. <michael.penson@ptpc.com>
Sent: Monday, August 3, 2020 11:44 AM
To: Evans, Eric
Subject: [EXTERNAL] RE: Trucking Proposal

Hi Eric,

I am looking at for the umpteenth time... I do not want to change our current situation. I surely do not want to pay more for trucking than I am now... Maybe this is not a good fit?

From: Evans, Eric <eevans4@wm.com>
Sent: Monday, August 3, 2020 11:39 AM
To: Penson, Michael L. <michael.penson@ptpc.com>
Subject: Trucking Proposal

Michael,

Were you able to look over the proposal I sent you Friday that includes managing the hauling with Daniel Anderson Trucking with the 12 four axle chassis that WM maintains, licenses, and insures. WM would like to have this totally packaged under one agreement with PTPC.

Eric Evans,
Industrial Accounts Manager
[Waste Management](#)
206-643-3129 Mobile

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