## **Avista Utilities**

## Six-Month Report on Conservation Acquisition, comparing budgeted to actual kWh and expenditures. August 15, 2011

Actual utility expenditures, Jan 1 - Jun 30, 2011	\$ 6,651,936 <sup>1</sup>
Budgeted utility expenditures, Jan 1 - Jun 30, 2011	\$ 7,539,340
Variance \$: favorable, (unfavorable)	\$ 887,404
Variance %: favorable, - unfavorable	11.8%
Actual utility I 027 applicable acquisition Ion 1 Jun 20 2011	24,484 <sup>2</sup>
Actual utility I-937-applicable acquisition, Jan 1 - Jun 30, 2011	24,484
Forecasted utility I-937-applicable acquisition, Jan 1 - Jun 30,	2
2011	33,650 <sup>3</sup>
Variance \$: favorable, (unfavorable)	(9,166)
Variance %: favorable, - unfavorable	-27.2%

<sup>&</sup>lt;sup>1</sup> This is based upon the Avista DSM business plan.
<sup>2</sup> mWh's, local acquisition only (electric-efficiency and E->G conversions) only, Avista won't receive our claim to NEEA's results until early 2012.

<sup>&</sup>lt;sup>3</sup> mWh's This amount is 50% of the amount that we have defined as being necessary within 2011 to achieve our 2010-2011 I-937 target.