

CS/EE 2012 Budgets versus Actual Expenditures, Sector View  
Electric Programs

Schedule	Description	Order Number (Click on the order# below to link to the detail page)											
			Labor	Marketing Labor	Overhead	Marketing	Employee Expense	Outside Services	Materials	Revenue	Miscellaneous	Incentives	Total Budget
<b>Residential Energy Management</b>													
E201	Low Income Weatherization TE	18230611	\$ 141,850	\$ 15,840	\$ 99,345	\$ 4,000	\$ 12,000	\$ 19,200	\$ 10,800	\$ -	\$ 777	\$ 2,642,565	\$ 2,946,378
	<b>Actual</b>		\$ 132,740	\$ 1,510	\$ 91,725	\$ 2,363	\$ 16,236	\$ 14,847	\$ 1,760	\$ -	\$ 645	\$ 2,152,439	\$ 2,414,265
E214	Schedule Subtotal		\$ 1,063,739	\$ 234,000	\$ 817,575	\$ 2,256,500	\$ 28,140	\$ 3,514,987	\$ 50,700	\$ -	\$ 121,600	\$ 22,057,184	\$ 30,144,425
	<b>Actual</b>		\$ 851,526	\$ 90,561	\$ 641,892	\$ 2,065,218	\$ 162,366	\$ 1,598,641	\$ 17,950	\$ (11,633)	\$ 91,088	\$ 19,824,309	\$ 25,331,919
	HomePrint - Electric	18230625	\$ 194,544	\$ 36,000	\$ 145,243	\$ 66,000	\$ 16,200	\$ -	\$ -	\$ -	\$ 40,000	\$ 1,292,000	\$ 1,789,987
	<b>Actual</b>		\$ 71,593	\$ 12,921	\$ 57,423	\$ 44,069	\$ 9,305	\$ 39,875	\$ 1,087	\$ (64)	\$ 19,708	\$ 798,464	\$ 1,054,381
	SF Existing Water Heat - Electric	18230626	\$ 29,876	\$ 9,000	\$ 24,492	\$ 20,000	\$ 1,200	\$ 4,000	\$ 5,000	\$ -	\$ 2,400	\$ 221,150	\$ 317,119
	<b>Actual</b>		\$ 29,648	\$ 5,153	\$ 23,691	\$ 29,677	\$ 20,086	\$ 1,054	\$ 646	\$ 50	\$ 10,840	\$ 133,037	\$ 253,881
	SF Existing Weatherization	18230627 & 501 & 385	\$ 152,856	\$ 18,000	\$ 107,639	\$ 48,000	\$ 3,540	\$ 1,542,625	\$ 3,000	\$ -	\$ 5,000	\$ 2,439,231	\$ 4,319,891
	<b>Actual</b>		\$ 77,834	\$ 10,296	\$ 60,022	\$ 48,209	\$ 14,327	\$ 100,693	\$ 1,413	\$ -	\$ 20,989	\$ 2,419,872	\$ 2,753,655
	SF Existing Space Heat - Electric	18230628	\$ 172,310	\$ 39,000	\$ 133,126	\$ 120,000	\$ 7,200	\$ 28,000	\$ 17,200	\$ -	\$ 28,200	\$ 2,093,100	\$ 2,638,136
	<b>Actual</b>		\$ 139,701	\$ 10,688	\$ 102,510	\$ 57,814	\$ 16,663	\$ 6,536	\$ 2,358	\$ 4,282	\$ 37,159	\$ 2,590,644	\$ 2,968,354
	Home Appliances	18230434 & 468 & 409 & 432	\$ 222,336	\$ 63,000	\$ 179,762	\$ 625,000	\$ -	\$ 905,000	\$ 18,000	\$ -	\$ 10,000	\$ 6,102,890	\$ 8,125,988
	<b>Actual</b>		\$ 209,309	\$ 22,005	\$ 158,026	\$ 523,854	\$ 37,168	\$ 585,469	\$ 3,080	\$ 100	\$ 783	\$ 3,774,861	\$ 5,314,655
	Residential Showerheads Elect	18230435	\$ 16,675	\$ 12,000	\$ 18,065	\$ 33,000	\$ 1,500	\$ 30,114	\$ 500	\$ -	\$ 500	\$ 76,140	\$ 188,495
	<b>Actual</b>		\$ 13,522	\$ 2,138	\$ 10,670	\$ 13,796	\$ 1,886	\$ 3,638	\$ 252	\$ -	\$ 320	\$ 254,514	\$ 300,736
	Energy Efficient Lighting Services	18230440	\$ 272,362	\$ 63,000	\$ 211,278	\$ 1,377,500	\$ -	\$ 862,000	\$ 7,500	\$ -	\$ 36,000	\$ 9,908,813	\$ 12,738,452
	<b>Actual</b>		\$ 295,711	\$ 26,310	\$ 219,160	\$ 1,347,788	\$ 61,243	\$ 861,191	\$ 8,920	\$ (16,000)	\$ 1,245	\$ 9,799,997	\$ 12,605,565
	Home Energy Reports E	18230461	\$ 19,454	\$ 6,000	\$ 16,036	\$ -	\$ -	\$ 173,362	\$ -	\$ -	\$ -	\$ -	\$ 214,853
	<b>Actual</b>		\$ 14,210	\$ 1,050	\$ 10,390	\$ 13	\$ 1,687	\$ 184	\$ 195	\$ -	\$ 43	\$ 52,920	\$ 80,691
E215	Single Family New Construction		\$ 151,566	\$ 66,700	\$ 137,508	\$ 57,695	\$ 6,800	\$ 142,724	\$ 2,000	\$ -	\$ 5,000	\$ 541,050	\$ 1,111,043
	<b>Actual</b>		\$ 154,427	\$ 28,554	\$ 124,413	\$ 36,131	\$ 18,413	\$ 171,000	\$ 2,592	\$ (11)	\$ 862	\$ 768,502	\$ 1,304,882
E216	Fuel Conversion Rebate	18230612	\$ 80,597	\$ 30,000	\$ 69,676	\$ 56,000	\$ 1,200	\$ 1,000	\$ 1,000	\$ -	\$ 2,000	\$ 562,500	\$ 803,973
	<b>Actual</b>		\$ 71,391	\$ 9,194	\$ 54,952	\$ 29,153	\$ 7,985	\$ 5,441	\$ 1,352	\$ -	\$ 20,959	\$ 339,879	\$ 540,306
E217	Multi-Family Retrofit Elect	18230407	\$ 361,185	\$ 82,800	\$ 279,711	\$ 67,500	\$ 9,520	\$ 828,013	\$ -	\$ -	\$ 9,620	\$ 5,249,255	\$ 6,887,604
	<b>Actual</b>		\$ 152,259	\$ 41,250	\$ 131,247	\$ 36,752	\$ 24,493	\$ 732,194	\$ 1,675	\$ -	\$ 2,444	\$ 9,124,927	\$ 10,247,241
E218	Multi-Family New Construction Elect	18230486	\$ 141,726	\$ 14,400	\$ 98,359	\$ 33,750	\$ 2,340	\$ 200	\$ 100	\$ -	\$ 5,240	\$ 321,369	\$ 617,485
	<b>Actual</b>		\$ 120,800	\$ 4,212	\$ 85,388	\$ 8,016	\$ 13,257	\$ 4,768	\$ 1,607	\$ -	\$ 360	\$ 304,485	\$ 542,894
E249	SF Existing Pilots - Electric	18230629	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	<b>Actual</b>		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Budget Total, Residential Energy Management</b>			\$ 1,960,118	\$ 455,740	\$ 1,520,239	\$ 2,508,445	\$ 61,500	\$ 4,536,238	\$ 65,100	\$ -	\$ 144,737	\$ 31,450,063	\$ 42,699,401
	<b>Actual Expenditures</b>		\$ 1,483,144	\$ 175,281	\$ 1,129,616	\$ 2,177,633	\$ 242,749	\$ 2,526,892	\$ 26,936	\$ (11,644)	\$ 116,358	\$ 32,514,542	\$ 40,381,507

Schedule	Description	Order Number (Click on the order# below to link to the detail page)	Labor	Marketing Labor	Overhead	Marketing	Employee Expense	Outside Services	Materials	Revenue	Miscellaneous	Incentives	Total Budget
<b>Business Energy Management</b>													
E250	Commercial/Industrial Retrofit	18230711	\$ 1,422,950	\$ 32,800	\$ 917,100	\$ 21,000	\$ 61,800	\$ 2,180,650	\$ 10,650	\$ -	\$ 2,400	\$ 15,434,900	\$ 20,084,250
	<i>Actual</i>		\$ 1,442,279	\$ 29,274	\$ 1,206,699	\$ 26,891	\$ 194,462	\$ 2,311,237	\$ 16,952	\$ (962)	\$ 28,927	\$ 13,688,020	\$ 18,943,779
E251	Commercial/Industrial New Construction	18230715	\$ 225,000	\$ 19,400	\$ 154,000	\$ 10,500	\$ 4,000	\$ 50,300	\$ 470	\$ -	\$ 500	\$ 1,750,000	\$ 2,214,170
	<i>Actual</i>		\$ 61,950	\$ 8,683	\$ 47,559	\$ 5,102	\$ 8,669	\$ 81,675	\$ 780	\$ -	\$ 940	\$ 1,966,385	\$ 2,181,743
E253	Resource Conservation Manager	18230723	\$ 385,300	\$ 19,400	\$ 255,000	\$ 8,750	\$ 15,500	\$ 413,600	\$ 19,350	\$ -	\$ 2,000	\$ 875,000	\$ 1,993,900
	<i>Actual</i>		\$ 259,040	\$ 9,315	\$ 182,100	\$ 6,959	\$ 29,996	\$ 193,468	\$ 4,711	\$ -	\$ 2,017	\$ 356,550	\$ 1,044,155
E255	Small Business Lighting	18230725	\$ 493,900	\$ 19,400	\$ 323,400	\$ 12,500	\$ 10,200	\$ 68,250	\$ 3,380	\$ -	\$ 500	\$ 6,616,500	\$ 7,548,030
	<i>Actual</i>		\$ 366,671	\$ 6,291	\$ 251,385	\$ 7,731	\$ 46,435	\$ 9,317	\$ 4,341	\$ -	\$ 13,434	\$ 4,262,112	\$ 4,967,718
E258	High Voltage, Self-Directed	18230729	\$ 336,550	\$ -	\$ 212,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,620,000	\$ 5,168,550
	<i>Actual</i>		\$ 320,625	\$ -	\$ (0)	\$ -	\$ -	\$ -	\$ 0	\$ -	\$ -	\$ 6,884,209	\$ 7,204,833
E261	Technology Evaluation	18230448	\$ 4,500	\$ -	\$ 2,800	\$ -	\$ -	\$ -	\$ 20,000	\$ -	\$ 2,900	\$ -	\$ 30,200
	<i>Actual</i>		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
E262	Business Rebates	18230449	\$ 481,100	\$ 40,100	\$ 328,400	\$ 54,000	\$ 11,400	\$ 511,800	\$ 8,680	\$ -	\$ 1,500	\$ 3,395,300	\$ 4,832,280
	<i>Actual</i>		\$ 405,899	\$ 12,839	\$ 283,099	\$ 39,942	\$ 57,815	\$ 130,569	\$ 4,579	\$ (64,333)	\$ 25,039	\$ 5,277,051	\$ 6,172,499
<b>Budget Total, Business Energy Management</b>			\$ 3,349,300	\$ 131,100	\$ 2,192,700	\$ 106,750	\$ 102,900	\$ 3,224,600	\$ 62,530	\$ -	\$ 9,800	\$ 32,691,700	\$ 41,871,380
	<i>Actual Expenditures</i>		\$ 2,856,463	\$ 66,403	\$ 1,970,842	\$ 86,625	\$ 337,378	\$ 2,726,266	\$ 31,363	\$ (65,295)	\$ 70,356	\$ 32,434,327	\$ 40,514,727
<b>Regional Efficiency Programs</b>													
E254	Northwest Energy Efficiency Alliance	18230421	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,260,640	\$ -	\$ -	\$ -	\$ -	\$ 5,260,640
	<i>Actual</i>		\$ 589	\$ -	\$ 400	\$ (1)	\$ 336	\$ 12	\$ 33	\$ -	\$ (0)	\$ 4,685,776	\$ 4,687,146
<b>Budget Total, Regional Efficiency Programs</b>			\$ 191,100	\$ -	\$ 120,400	\$ -	\$ -	\$ 5,260,640	\$ -	\$ -	\$ -	\$ -	\$ 5,572,140
	<i>Actual Expenditures</i>		\$ 589	\$ -	\$ 400	\$ (1)	\$ 336	\$ 12	\$ 33	\$ -	\$ (0)	\$ 4,685,776	\$ 4,687,146
<b>Portfolio Support</b>													
(Title pg)	Customer Engagement & Education												
	Energy Advisors	18230610	\$ 602,140	\$ -	\$ 379,348	\$ -	\$ 29,146	\$ 21,054	\$ 5,220	\$ -	\$ -	\$ -	\$ 1,036,907
	<i>Actual</i>		\$ 413,664	\$ -	\$ 274,108	\$ 820	\$ 31,715	\$ 17,727	\$ 2,940	\$ -	\$ 1,629	\$ -	\$ 742,603
	Events	18230602	\$ 172,538	\$ -	\$ 108,699	\$ 14,749	\$ 2,446	\$ 104,412	\$ 7,604	\$ -	\$ 3,915	\$ -	\$ 414,363
	<i>Actual</i>		\$ 60,760	\$ -	\$ 106,582	\$ 108,182	\$ 10,411	\$ 8,554	\$ 1,457	\$ -	\$ 2,923	\$ -	\$ 298,869
	Brochures	18230482	\$ -	\$ -	\$ -	\$ 27,280	\$ -	\$ 2,175	\$ 24,795	\$ -	\$ -	\$ -	\$ 54,250
	<i>Actual</i>		\$ -	\$ -	\$ -	\$ 37,876	\$ 6,461	\$ -	\$ 1,643	\$ -	\$ -	\$ -	\$ 45,981
	Education	18230621	\$ 54,935	\$ -	\$ 34,609	\$ -	\$ 840	\$ 30,650	\$ 8,850	\$ -	\$ -	\$ -	\$ 129,885
	<i>Actual</i>		\$ 42,794	\$ -	\$ 29,821	\$ 305	\$ 5,139	\$ 6,420	\$ 425	\$ (1,360)	\$ 8,800	\$ -	\$ 92,345
(Title pg)	Web Experience												
	Customer Online Experience	18230408 & 466	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 635,950	\$ -	\$ -	\$ -	\$ -	\$ 635,950
	<i>Actual</i>		\$ 3,920	\$ -	\$ 2,596	\$ 27,508	\$ 40,056	\$ 561,252	\$ 1,252	\$ -	\$ 21	\$ -	\$ 636,603
	Market Integration	18230466	\$ 156,600	\$ -	\$ 98,658	\$ -	\$ 17,400	\$ 73,950	\$ -	\$ -	\$ -	\$ -	\$ 346,608
	<i>Actual</i>		\$ 103,249	\$ -	\$ 69,051	\$ 5,334	\$ 4,613	\$ 52,216	\$ 2,458	\$ -	\$ 315	\$ -	\$ 237,235
	Energy Efficient Communities	18230811	\$ 166,842	\$ -	\$ 105,110	\$ -	\$ 5,220	\$ 5,655	\$ -	\$ -	\$ -	\$ -	\$ 282,827
	<i>Actual</i>		\$ 136,584	\$ -	\$ 95,648	\$ 320	\$ 14,356	\$ 616	\$ 1,936	\$ -	\$ 2,345	\$ -	\$ 251,803
	Trade Ally Support	18230730	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 46,300	\$ -	\$ 46,300
	<i>Actual</i>		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 36,517	\$ -	\$ 36,517
	Marketing Research	18230437	\$ 189,749	\$ -	\$ 119,542	\$ -	\$ 3,250	\$ 252,300	\$ 1,350	\$ -	\$ 1,000	\$ -	\$ 567,191
	<i>Actual</i>		\$ 109,181	\$ -	\$ 73,326	\$ 579	\$ 2,258	\$ 65,817	\$ 130	\$ -	\$ 99	\$ -	\$ 251,392
<b>Budget Total, Portfolio Support</b>			\$ 1,342,804	\$ -	\$ 845,967	\$ 42,029	\$ 58,301	\$ 1,126,146	\$ 47,819	\$ -	\$ 51,215	\$ -	\$ 3,514,281
	<i>Actual Expenditures</i>		\$ 870,153	\$ -	\$ 651,131	\$ 180,924	\$ 115,010	\$ 712,602	\$ 12,241	\$ (1,360)	\$ 52,648	\$ -	\$ 2,593,348

Schedule	Description	Order Number (Click on the order# below to link to the detail page)	Labor	Marketing Labor	Overhead	Marketing	Employee Expense	Outside Services	Materials	Revenue	Miscellaneous	Incentives	Total Budget
<b>Research &amp; Compliance</b>													
	Conservation Supply Curves	18230809	\$ 111,800	\$ -	\$ 70,434	\$ -	\$ 2,175	\$ 239,250	\$ -	\$ -	\$ -	\$ -	\$ 423,659
	<i>Actual</i>		\$ 99,794	\$ -	\$ 66,862	\$ -	\$ -	\$ 221,607	\$ -	\$ -	\$ -	\$ -	\$ 388,262
	Strategic Planning	18230469	\$ 142,312	\$ -	\$ 89,657	\$ -	\$ 3,045	\$ 113,100	\$ 1,305	\$ -	\$ 870	\$ -	\$ 350,289
	<i>Actual</i>		\$ 57,414	\$ -	\$ 38,583	\$ (1)	\$ 1,750	\$ 209	\$ 53	\$ -	\$ 24	\$ -	\$ 98,033
	Program Evaluation	18230802	\$ 224,250	\$ -	\$ 141,278	\$ -	\$ 15,500	\$ 1,380,000	\$ -	\$ -	\$ 260,000	\$ -	\$ 2,021,028
	<i>Actual</i>		\$ 199,104	\$ -	\$ 134,066	\$ 90	\$ 7,340	\$ 1,209,842	\$ 318	\$ -	\$ 194,721	\$ -	\$ 1,745,480
	Verification Team												
	<i>Actual</i>		\$ 227,795	\$ -	\$ 159,291	\$ 941	\$ 24,993	\$ 16,297	\$ 2,249	\$ -	\$ 769	\$ -	\$ 432,335
	Program Support	18230810	\$ 219,000	\$ -	\$ 137,970	\$ -	\$ 5,000	\$ 15,000	\$ -	\$ -	\$ -	\$ -	\$ 376,970
	<i>Actual</i>		\$ 138,418	\$ -	\$ 97,149	\$ 503	\$ 21,817	\$ 21,396	\$ 1,867	\$ -	\$ 536	\$ -	\$ 281,686
	<b>Budget Total, Research &amp; Compliance</b>		\$ 697,362	\$ -	\$ 439,338	\$ -	\$ 25,720	\$ 1,747,350	\$ 1,305	\$ -	\$ 260,870	\$ -	\$ 3,171,945
	<i>Actual Expenditures</i>		\$ 722,525	\$ -	\$ 495,951	\$ 1,532	\$ 55,900	\$ 1,469,351	\$ 4,487	\$ -	\$ 196,050	\$ -	\$ 2,945,796
<b>Other Electric Programs</b>													
	Net Metering	18230128	\$ 168,551	\$ -	\$ 106,187	\$ -	\$ 5,980	\$ 2,000	\$ -	\$ -	\$ 9,800	\$ -	\$ 292,518
	<i>Actual</i>		\$ 162,817	\$ -	\$ 109,719	\$ 10	\$ 10,543	\$ 1,018	\$ 725	\$ -	\$ 77,723	\$ -	\$ 362,556
	Renewable Energy Education	18230492	\$ 61,646	\$ -	\$ 38,837	\$ -	\$ 3,980	\$ -	\$ 8,000	\$ -	\$ -	\$ 30,000	\$ 142,463
	<i>Actual</i>		\$ 49,705	\$ -	\$ 33,494	\$ 1,715	\$ 2,201	\$ 14,910	\$ 234	\$ -	\$ 1,815	\$ -	\$ 104,074
	C/I Load Control	18230438	\$ 183,000	\$ 0	\$ 115,290	\$ 5,000	\$ 8,200	\$ 750,000	\$ 15,000	\$ -	\$ 100,000	\$ -	\$ 1,176,490
	<i>Actual</i>		\$ 43,551	\$ -	\$ 29,824	\$ 169	\$ 4,007	\$ 21,761	\$ 258	\$ -	\$ 47	\$ -	\$ 99,617
	Residential Demand Response	18230439	\$ 23,000	\$ -	\$ 14,490	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 37,490
	<i>Actual</i>		\$ 12,920	\$ -	\$ 8,806	\$ 895	\$ 601	\$ 63,364	\$ 27	\$ (622)	\$ 157	\$ (50)	\$ 86,099
	<b>Budget Total, Other Electric Programs</b>		\$ 436,197	\$ 0	\$ 274,804	\$ 5,000	\$ 18,160	\$ 752,000	\$ 23,000	\$ -	\$ 109,800	\$ 30,000	\$ 1,648,961
	<i>Actual Expenditures</i>		\$ 268,993	\$ -	\$ 181,842	\$ 2,790	\$ 17,353	\$ 101,054	\$ 1,244	\$ (622)	\$ 79,742	\$ (50)	\$ 652,346
	<b>3ET GRAND TOTAL, ELECTRIC PROGRAMS</b>		\$ 7,974,102	\$ 586,840	\$ 5,393,448	\$ 2,662,224	\$ 266,581	\$ 16,646,974	\$ 199,754	\$ -	\$ 576,422	\$ 64,171,763	\$ 98,478,108
	<i>Actual Expenditures</i>		\$ 6,201,867	\$ 241,685	\$ 4,429,782	\$ 2,449,503	\$ 768,726	\$ 7,536,176	\$ 76,303	\$ (78,921)	\$ 515,154	\$ 69,634,595	\$ 91,774,870

**Definition**

This is the main level of tracking expenditures and expenses in EES. Per FERC rules, all conservation order numbers start with a "1823nnnn", where "n" is some number. Cost elements apply to all order numbers (for instance, all conservation programs that

EES program staff labor. Average FTE cost including management assessments.

Overhead--costs associated with employee benefits and other PSE overhead, including those charged to EES from other departments.

Service and materials associated with the cost of printing brochures, marketing pieces, advertising, banners, etc. Also includes marketing conducted by vendors and contractors.

Costs associated with EES events, training, conferences, business meals, business parking, ferry & bridge tolls, etc.

Contractors and vendors, such as PECCI, Ecos, CostCo, EFI. These costs do NOT include brochure development, marketing pieces, (which are classified under MARKETING). These costs do NOT include incentives paid by contractors.

Office equipment, tools, trade show equipment

Any amount that PSE is paid by a customer, partner, municipality or outside entity.

This includes lease/rent, association dues, subscriptions, memberships and expenses that don't fit into another category.

All costs associated with rebates, grants, remuneration, value-added services.

EES 2012-2013 Budgets, Sector View  
Gas Programs

Schedule	Description	Order Number (Click on the order# below to link to the detail page)	Labor	Marketing Labor	Overhead	Marketing	Employee Expense	Outside Services	Materials	Revenue	Miscellaneous	Incentives	Total Budget
<b>Residential Energy Management</b>													
G203	Low Income Weatherization	18230661	\$ 19,343	\$ 2,160	\$ 13,547	\$ 1,000	\$ 2,400	\$ 4,800	\$ 4,038	\$ -	\$ 297	\$ 557,007	\$ 604,593
	<i>Actual</i>		\$ 22,203	\$ 403	\$ 15,397	\$ 249	\$ 2,286	\$ 504	\$ 231	\$ (2,123)	\$ 66	\$ 339,297	\$ 378,512
<b>G214</b>	<b>Schedule Subtotal</b>		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	<i>Actual</i>		\$ 217,809	\$ 19,163	\$ 161,536	\$ 65,750	\$ 30,053	\$ 423,727	\$ 3,307	\$ 6,568	\$ 42,497	\$ 3,921,640	\$ 4,892,049
	HomePrint - Gas	18230635	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	<i>Actual</i>												
	SF Existing Water Heat - Gas	18230636	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	<i>Actual</i>		\$ 88	\$ -	\$ 59	\$ 860	\$ 130	\$ 396	\$ 0	\$ 2,250	\$ 0	\$ 1,950	\$ 5,733
	SF Existing Weatherization - Gas	18230637 & 734	\$ 333,504	\$ 18,000	\$ 221,448	\$ 45,000	\$ 3,000	\$ 72,874	\$ 200,000	\$ -	\$ 16,200	\$ 2,102,137	\$ 3,012,163
	<i>Actual</i>		\$ 103,924	\$ 9,486	\$ 77,268	\$ 23,153	\$ 15,717	\$ 413,362	\$ 1,499	\$ 668	\$ 21,413	\$ 2,650,063	\$ 3,316,554
	SF Existing Space Heat - Gas	18230638	\$ 139,655	\$ 21,000	\$ 101,213	\$ 50,000	\$ 5,400	\$ 18,000	\$ 15,400	\$ -	\$ 10,200	\$ 1,752,400	\$ 2,113,267
	<i>Actual</i>		\$ 97,809	\$ 7,617	\$ 71,933	\$ 24,404	\$ 11,785	\$ 4,049	\$ 1,588	\$ 3,650	\$ 21,036	\$ 1,100,500	\$ 1,344,372
	Residential Showerheads Gas	18230700	\$ 16,675	\$ 12,000	\$ 18,065	\$ 49,005	\$ 1,500	\$ 31,500	\$ 500	\$ -	\$ 500	\$ 90,000	\$ 219,746
	<i>Actual</i>		\$ 12,524	\$ 1,169	\$ 9,326	\$ 17,328	\$ 2,152	\$ 4,304	\$ 172	\$ -	\$ 37	\$ 148,022	\$ 195,035
	Home Appliances	Savings Only	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	<i>Actual</i>												
	Home Energy Reports G	18230738	\$ 8,338	\$ 6,000	\$ 9,033	\$ -	\$ -	\$ 37,149	\$ -	\$ -	\$ -	\$ 37,149	\$ 97,668
	<i>Actual</i>		\$ 3,463	\$ 891	\$ 2,950	\$ 5	\$ 269	\$ 40	\$ 48	\$ -	\$ 11	\$ 22,680	\$ 30,356
G215	Single Family New Construction - Gas	18230684	\$ 7,504	\$ 3,300	\$ 6,807	\$ 36,127	\$ 5,000	\$ 2,500	\$ 1,200	\$ -	\$ 5,000	\$ 228,750	\$ 296,188
	<i>Actual</i>		\$ 8,535	\$ 2,261	\$ 7,195	\$ 22,405	\$ 315	\$ 1,269	\$ 68	\$ -	\$ 28	\$ 117,550	\$ 159,626
G217	Multi-Family Retrofit Gas	18230736	\$ 40,132	\$ 7,200	\$ 29,819	\$ 7,500	\$ 2,980	\$ -	\$ 500	\$ -	\$ 2,405	\$ 135,989	\$ 226,525
	<i>Actual</i>		\$ 26,886	\$ 3,688	\$ 20,755	\$ 3,413	\$ 2,800	\$ 5,879	\$ 454	\$ -	\$ 288	\$ 387,791	\$ 451,953
G218	Multi-Family New Construction Gas	18230673	\$ 35,000	\$ 3,600	\$ 24,318	\$ 3,750	\$ 2,980	\$ 100	\$ 50	\$ -	\$ 1,485	\$ 282,306	\$ 353,589
	<i>Actual</i>		\$ 46,185	\$ 3,575	\$ 33,694	\$ 2,441	\$ 5,274	\$ 2,420	\$ 647	\$ -	\$ 139	\$ 127,222	\$ 221,598
G218	Residential Pilots <i>No pilots planned for 2012</i>	18230639	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	<i>Actual</i>		\$ 287	\$ -	\$ 183	\$ -	\$ 5	\$ 3	\$ 0	\$ -	\$ 1	\$ -	\$ 479
<b>Budget Total, Residential Energy Management</b>			\$ 603,149	\$ 75,260	\$ 427,397	\$ 194,719	\$ 23,510	\$ 166,923	\$ 221,688	\$ -	\$ 36,087	\$ 5,187,989	\$ 6,936,722
	<i>Actual Expenditures</i>		\$ 321,904	\$ 29,090	\$ 238,760	\$ 94,258	\$ 40,733	\$ 433,801	\$ 4,707	\$ 4,445	\$ 43,018	\$ 4,893,500	\$ 6,104,217
<b>Business Energy Management</b>													
G205	Commercial/Industrial Retrofit	18230731	\$ 448,700	\$ 17,000	\$ 293,400	\$ 9,000	\$ 8,700	\$ 110,750	\$ 2,870	\$ -	\$ 2,200	\$ 2,002,700	\$ 2,895,320
	<i>Actual</i>		\$ 243,348	\$ 11,401	\$ 171,492	\$ 8,243	\$ 20,964	\$ 179,675	\$ 2,846	\$ -	\$ 20,983	\$ 3,969,718	\$ 4,628,670
G208	Resource Conservation Manager	18230691	\$ 241,300	\$ 14,600	\$ 161,200	\$ 3,750	\$ 3,100	\$ 150,350	\$ 19,020	\$ -	\$ 800	\$ 525,000	\$ 1,119,120
	<i>Actual</i>		\$ 153,718	\$ 5,124	\$ 106,927	\$ 3,670	\$ 15,481	\$ 62,711	\$ 2,157	\$ -	\$ 929	\$ 200,021	\$ 550,738
G251	Commercial/Industrial New Construction	18230706	\$ 143,400	\$ 17,000	\$ 101,100	\$ 4,500	\$ 7,200	\$ 14,250	\$ -	\$ -	\$ 1,900	\$ 320,000	\$ 609,350
	<i>Actual</i>		\$ 27,129	\$ 4,684	\$ 21,422	\$ 2,163	\$ 2,665	\$ 969	\$ 289	\$ -	\$ 187	\$ 634,792	\$ 694,300
G261	Technology Evaluation	18230694	\$ 4,500	\$ -	\$ 2,800	\$ -	\$ -	\$ -	\$ 20,000	\$ -	\$ -	\$ -	\$ 27,300
	<i>Actual</i>												
G262	Business Rebates	18230697	\$ 59,700	\$ 8,500	\$ 43,000	\$ 6,000	\$ 400	\$ 8,650	\$ 2,150	\$ -	\$ 100	\$ 512,400	\$ 640,900
	<i>Actual</i>		\$ 32,324	\$ 2,197	\$ 23,564	\$ 5,838	\$ 2,276	\$ 627	\$ 225	\$ (1,002)	\$ 30,157	\$ 366,810	\$ 463,016
<b>Budget Total, Business Energy Management</b>			\$ 897,600	\$ 57,100	\$ 601,500	\$ 23,250	\$ 19,400	\$ 284,000	\$ 44,040	\$ -	\$ 5,000	\$ 3,360,100	\$ 5,291,990
	<i>Actual Expenditures</i>		\$ 456,518	\$ 23,406	\$ 323,406	\$ 19,914	\$ 41,386	\$ 243,982	\$ 5,518	\$ (1,002)	\$ 52,255	\$ 5,171,340	\$ 6,336,725

Schedule	Description	Order Number (Click on the order# below to link to the detail page)	Labor	Marketing Labor	Overhead	Marketing	Employee Expense	Outside Services	Materials	Revenue	Miscellaneous	Incentives	Total Budget
<b>Portfolio Support</b>													
(Title pg)	Customer Engagement & Education												
	Energy Advisors	18230704	\$ 89,872	\$ -	\$ 56,619	\$ -	\$ 4,355	\$ 3,146	\$ 780	\$ -	\$ -	\$ -	\$ 154,772
	<i>Actual</i>		\$ 84,639	\$ -	\$ 56,089	\$ 178	\$ 6,459	\$ 2,697	\$ 661	\$ -	\$ 478	\$ -	\$ 151,200
	Events	18230653	\$ 25,839	\$ -	\$ 16,279	\$ 3,018	\$ 226	\$ 15,784	\$ 900	\$ -	\$ 585	\$ -	\$ 62,631
	<i>Actual</i>		\$ 15,392	\$ -	\$ 24,352	\$ 5,292	\$ 2,533	\$ 1,512	\$ (1,392)	\$ -	\$ 224	\$ -	\$ 47,912
	Brochures	18230685	\$ -	\$ -	\$ -	\$ 4,139	\$ -	\$ 325	\$ 3,705	\$ -	\$ -	\$ -	\$ 8,169
	<i>Actual</i>		\$ -	\$ -	\$ -	\$ 10,721	\$ 1,514	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,235
	Education	18230671	\$ 8,290	\$ -	\$ 5,223	\$ -	\$ 185	\$ 4,225	\$ 1,300	\$ -	\$ -	\$ -	\$ 19,223
	<i>Actual</i>		\$ 10,708	\$ -	\$ 7,294	\$ 85	\$ 586	\$ 981	\$ 35	\$ (203)	\$ 1,299	\$ -	\$ 20,785
(Title pg)	Web Experience												
	Customer Online Experience	18230737 & 686	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 95,650	\$ -	\$ -	\$ -	\$ -	\$ 95,650
	<i>Actual</i>		\$ 1,687	\$ -	\$ 1,118	\$ 6,562	\$ 5,721	\$ 85,658	\$ 1,315	\$ -	\$ 9	\$ -	\$ 102,070
	Market Integration	18230732	\$ 23,400	\$ -	\$ 14,742	\$ -	\$ 2,600	\$ 11,050	\$ -	\$ -	\$ -	\$ -	\$ 51,792
	<i>Actual</i>		\$ 22,899	\$ -	\$ 15,297	\$ 447	\$ 890	\$ 13,068	\$ 770	\$ -	\$ 55	\$ -	\$ 53,426
	Energy Efficient Communities	18230657	\$ 24,931	\$ -	\$ 15,707	\$ -	\$ 780	\$ 845	\$ -	\$ -	\$ -	\$ -	\$ 42,263
	<i>Actual</i>		\$ 35,892	\$ -	\$ 24,799	\$ 92	\$ 2,570	\$ 150	\$ 243	\$ -	\$ 202	\$ -	\$ 63,948
	Marketing Research	18230670	\$ 28,353	\$ -	\$ 17,862	\$ -	\$ 487	\$ 37,700	\$ 200	\$ -	\$ 150	\$ -	\$ 84,752
	<i>Actual</i>		\$ 17,440	\$ -	\$ 11,713	\$ 96	\$ 334	\$ 8,080	\$ 15	\$ -	\$ 16	\$ -	\$ 37,693
	<b>Budget Total, Portfolio Support</b>		\$ 200,685	\$ -	\$ 126,431	\$ 7,157	\$ 8,633	\$ 168,725	\$ 6,885	\$ -	\$ 18,735	\$ -	\$ 537,251
	<i>Actual Expenditures</i>		\$ 188,657	\$ -	\$ 140,662	\$ 23,473	\$ 20,605	\$ 112,147	\$ 1,647	\$ (203)	\$ 2,282	\$ -	\$ 489,269
<b>Research &amp; Compliance</b>													
	Conservation Supply Curves	18230703	\$ 16,706	\$ -	\$ 10,525	\$ -	\$ 325	\$ 35,750	\$ -	\$ -	\$ -	\$ -	\$ 63,306
	<i>Actual</i>		\$ 33,265	\$ -	\$ 22,287	\$ -	\$ -	\$ 33,114	\$ -	\$ -	\$ -	\$ -	\$ 88,666
	Strategic Planning	18230679	\$ 21,265	\$ -	\$ 13,397	\$ -	\$ 455	\$ 16,900	\$ 195	\$ -	\$ 130	\$ -	\$ 52,342
	<i>Actual</i>		\$ 10,336	\$ -	\$ 6,946	\$ 1	\$ 340	\$ 45	\$ 14	\$ -	\$ 4	\$ -	\$ 17,685
	Program Evaluation	18230699	\$ 46,000	\$ -	\$ 28,980	\$ -	\$ 3,500	\$ 430,000	\$ -	\$ -	\$ -	\$ -	\$ 508,480
	<i>Actual</i>		\$ 44,325	\$ -	\$ 29,930	\$ 39	\$ 1,853	\$ 430,880	\$ 69	\$ -	\$ 7,584	\$ -	\$ 514,680
	Verification Team												
	<i>No budget set for 2012</i>		\$ 41,744	\$ -	\$ 29,208	\$ 177	\$ 4,161	\$ 2,061	\$ 331	\$ -	\$ 129	\$ -	\$ 77,812
	Program Support	18230688	\$ 34,500	\$ -	\$ 21,735	\$ -	\$ 1,200	\$ 3,000	\$ -	\$ -	\$ -	\$ -	\$ 60,435
	<i>Actual</i>		\$ 12,819	\$ -	\$ 9,015	\$ 51	\$ 1,370	\$ 87	\$ 125	\$ 38	\$ -	\$ -	\$ 23,503
	<b>Budget Total, Research &amp; Compliance</b>		\$ 118,471	\$ -	\$ 74,637	\$ -	\$ 5,480	\$ 485,650	\$ 195	\$ -	\$ 130	\$ -	\$ 684,563
	<i>Actual Expenditures</i>		\$ -	\$ 142,489	\$ 97,386	\$ 268	\$ 7,724	\$ 466,187	\$ 539	\$ 38	\$ 7,716	\$ -	\$ 722,346
<b>GRAND TOTAL, GAS PROGRAMS</b>			\$ 1,819,904	\$ 132,360	\$ 1,229,966	\$ 225,126	\$ 57,023	\$ 1,105,298	\$ 272,808	\$ -	\$ 59,952	\$ 8,548,089	\$ 13,450,526
	<i>Actual Expenditures</i>		\$ 1,109,568	\$ 52,496	\$ 800,213	\$ 137,914	\$ 110,448	\$ 1,256,118	\$ 12,410	\$ 3,278	\$ 105,271	\$ 10,064,841	\$ 13,652,557

**Definition**

This is the main level of tracking expenditures and expenses in EES. Per management assessments.

EES program staff labor. Average FTE cost including management assessments.

Overhead--costs associated with employee benefits and other PSE overhead, including those charged to EES from other departments.

Service and materials associated with the cost of printing brochures, marketing pieces, advertising, banners, etc. Also includes marketing conducted by vendors and contractors.

Costs associated with EES events, training conferences, business meals, business parking, ferry & bridge tolls, etc.

Contractors and vendors, such as PECCI, Ecos, CostCo, EFI. These costs do NOT include brochure development, marketing pieces, (which are classified under MARKETING). These costs do NOT include incentives paid by contractors.

Office equipment, tools, trade show equipment

Any amount that PSE is paid by a customer, partner, municipality or outside entity.

This includes lease/rent, association dues, subscriptions, memberships and expenses that don't fit into another category.

rebates, grants, remuneration, value-added services.