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Exhibit No (EMA-7)	
BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION	
DOCKET NO. UE-150204	
DOCKET NO. UG-150205	
EXHIBIT NO(EMA-7)	
ELIZABETH M. ANDREWS	
REPRESENTING AVISTA CORPORATION	

### 2016 WASHINGTON NATURAL GAS ATTRITION STUDY Edited from Staff Filed Attrition Study Exhibit No. \_(CRM-3) AVISTA REBUTTAL

Twelve Months Ended December 31, 2014 (000's of Dollars)

, 1		۰l		أب	,0		7				তা
(c) Attrition Study Results	\$284,455	7.29%	\$20,737	\$14,528	5.11%	\$6,209	0.62032	\$10,009	\$ 170,914	\$ 180,923	5.86%
(b) Revenue Growth Factor	1.011566			1.01157							
(a) Attrition Balances	\$287,745			\$ 14,696							
Description	2016 Rate Base	Settlement Rate of Return	Net Operating Income Requirement	2016 Net Operating Income (at 2015 rates)	2016 Rate of Return (at 2015 rates)	2016 Net Operating Income Deficiency (Surplus)	Gross-up Conversion Factor	2016 Attrition Revenue Deficiency (Surplus)	2016 Total General Business Revenues (at 2015 rates)	Attrition-based 2016 revenue requirement	Percent Revenue Requirement Change (vs. 2015)
Line No.	1	2	m	4	S	9	7	<b>∞</b>	6	10	11

### Multiparty Settlement - Cost of Capital Washington - Natural Gas System

Cap Structure			
	Capital	,	Weighted
Component	Structure	Cost	Cost
Total Debt	51.50%	5.20%	2.68%
Common	48.50%	9.50%	4.61%
Total	100.00%	-	7.29%

### Revenue Conversion Factor Washington -Natural Gas System Twelve Months Ended December 31, 2014

Line		
No.	Description	Factor
1	Revenues	1.000000
	Expense:	
2	Uncollectibles	0.005354
3	Commission Fees	0.002000
4	Washington Excise Tax	0.038314
5	Total Expense	0.045668
6	Net Operating Income Before FIT	0.954332
7	Federal Income Tax @ 35%	0.334016
8	REVENUE CONVERSION FACTOR	0.62032

## 2016 NATURAL GAS ATTRITION REVENUE REQUIREMENT

	-0003	L		Determine Dage Cost	000	t and Derranie to Devalate	To to Eco	lote!			Fecalata Non Engran Cost	in Energy	ta C	Other Cost	& Beyeni	Other Cost & Revenue Adjustments	2			
	sonos	4	1	Sete tillie 1	Sase Cos	and Nevell	ne to Esc	naic	1		Lacadato	OIL THICKES	COST	Oute Cost	C TOO LOUGH	The state of the s			l	1
CBR		12	12,2014		Δï	Рго Fотпа	Exclude		December 2014	Escalation	Escalation	Trended 2016 Non-Energy	2016 ergv	(plus) 12,2014		After Astrition Adj		After Attrition Adj	2016 Revenue and Cost	venue
Line	MOITGLGOSAL	Con Basi	Commission Basis Report	Regulatory		Revenue Normalization	Normalized Gas Costs		Escalation Base	Factor	Amount [E] *[F]-[G]		Ę, ś	Pro-Formed Gas Cost/Revenue	S Kevenue Growth			- Atmos Testing	[K]+[I]+[J]+	+[J]+ = [M]
NO.	DESCRIPTION	Nesia	[A]		1		[D]	anne	Œ	(F)	[6]	E		Ξ	E	[K]		三	M	
	REVENUES	•			6	0			7	,		ř	027		G	6			31	169 714
	Total General Business	s/9 (	154,546		69 G	12,185	\$ (92,	(92,072)	74,659	1.19%		<u> </u>	4,659	\$ 92,072	A 6	1,983				4 1 7 7
7	Total Transportation	6 <del>/3</del> (	3,960		99 G	223		<b>₽</b> 9 €	4,183	-0.14%		•	4,183		es in	(o)				4,1//
m	Other Revenues	69	332	- 1	69 1	20	-1	- 1	332	0.00%		1	332		S	×			1	332
4	Total Gas Revenues	<del>69</del>	158,838	6 <del>/</del> 3	69 	12,408	\$ (92,	(92,072) \$	79,174		 ⇔	\$ S	79,174	\$ 92,072	€9	1,977			2	173,223
	EXPENSES																			
	Production Expenses																			
2	City Gate Purchases	<del>6/</del> 3	84,187		69 (1	3,680	\$ (87,	(87,867) \$	100				Ĩ	\$ 87,867		950			••	88,817
9	Purchased Gas Expense	<del>69</del>	179	6 <del>/</del> 9	69	3		649	782	4,34%	34		816							816
7	Net Nat Gas Storage Trans	S	•	69	6/3	30		69			*		*							×
00	Total Production	S	84,966	69	6 <del>9</del>	3,683	\$ (87,	\$ (2,867)	782		\$ 34	69	816	\$ 87,867	S	950			90 99	89,633
	Underground Storage																			
6	Operating Expenses	69	893	S	69	•		6/2	893	4,34%	39		932							932
10	Depreciation/Amortization	69	402		<b>⇔</b>	×		643	402	25.86%	104		206							206
Π	Taxes	69	184	69	89	(10		69	184	21.00%	39		223							223
12	Total Underground Storage	S	1,479	1	S		64	69	1,479		\$ 181	s	1,660	64	69	91			S	1,660
	Dietrikution																			
13	Operating Expenses	69	10,704	<del>69</del>	S			<del>69</del>	10,704	4.34%	464	1	11,168					707		11,875
14	Denreciation/Amortization	6	8 513	<b>€</b>		()		₩.	8 513	25.86%	2 201	-	10 714						1	10,714
1 5	Taves	) G	8 719		6	475	3	(3 528) \$	5,666	21 00%	1 190		6.856	\$ 3.528	69	92				10,460
16	Total Distribution	e> e>	27,936		69	475		11.	24,883	2	\$ 3,855	\$ 2	28,739		1	92	69	707	8	33,050
-		€	0017	6	6	33		(402)	1073	4 2 4 0 7	246		900	3	402 €	=				6.432
10	Cusionier Accounting	9 6	0,100		9 6	90	9		100,0	4 2 4 0/	20		07,70			11				903
19	Customer Service & Intormation Sales Expenses	9 69	600	9 69	9 <del>69</del>			9 6/9	100	4.34%	0		3							9
:		,																		
20	Administrative & General Operating Expenses	69	12,777	S	69	25	69	(184) \$	12,618	4.34%	547		13,165	\$	184 \$	4			П	13,353
21	Depreciation/Amortization	S	4,389	S	69 Ti			S	4,389	25.86%	1,135		5,524				611,			6,643
22	Regulatory Amortizations	649	(16)	S	1.143 \$	91		69	1,143	0.00%			1,143				I			1,143
23	Taxes	643		S		74		69	1.	21.00%	•		8							٠
24	Total Admin. & General	69	17,075	69	1,143 \$	116	8	(184) \$	18,150		\$ 1,682	69	19,832	\$ 18	184 \$	4 S 1	1,119 \$		\$ 2	21,139
25	Total Gas Expense	69	138,429	6/9	1,143 \$	4,341	\$ (92)	(92,072) \$	51,841	en A	\$ 6,036	s	57,877	\$ 92,072	S	,041 \$ 1	1,119 \$	707	\$ 15	152,816
26	OPERATING INCOME BEFORE FIT	€9	20,409 \$		(1,143) \$	8,067	64)	<del>69</del> 1	27,333		\$ (6,036)	69	21,297	69	69	1) \$ 986	(611,1)	(707)	69	20,407
	<sup>1</sup> Workpapers for 12.2014 Commission Basis Reports provided with Avista's	on Basis	Reports pa	rovided wit	th Avista	i's Response to Staff_DR_130,	to Staff_I	OR_130												

## 2016 NATURAL GAS ATTRITION REVENUE REQUIREMENT

			:   												
	\$000S		Deten	mine Base C	ost and Rever	Determine Base Cost and Revenue to Escalate			Escalate Non	Escalate Non-Energy Cost	Other Cost & Revenue Adjustments	Revenue Adj	ustments		
CBR		12,2014	114		Рго Fогта	Exclude	December 2014	Escalation	Escalation	Trended 2016 Non-Energy	(plus) 12,2014		After After Attrition Adi	Affer	2016 Revenue and Cost
Line		Commission Basis Report			Revenue Normalization	Normalized Gas Costs	ñ	Factor	(E) *[F]=[G]	Cost [E]+[G]=[H]	Pro-Formed Gas Cost/Revenue	Revenue	- Project Compass	- Atmos Testing	[H]+[I]+[J]+ [K]+[L]=[M]
S	DESCRIPTION	Restated Totals		Adis	Adjustment	and Revenue		E	5		12	5	1.71	L IJ	0.0
	FEDERAL INCOME TAX	[ <u>v]</u>	7	<u>8</u>	<u>5</u>	<u>[</u>	<u>1</u>	Ī	<u>5</u>	Ē	T	Ξ	<u>Z</u>	[7]	[M]
27	Current Accrual	\$	(6,945) \$	(400)	2,824	13	\$ (4,521)		(2,113)	(6,634)	99	327	(392)	(247)	(6,946)
28	Debt Interest	64)	(137) \$	<b>∽</b>		S	\$ (137)		(179)	(316)			(114)		(429)
29	Deferred FIT		13,105 \$	<del>\$</del>			\$ 13,105			13,105					13,105
30	Amort ITC	64)	(20) \$	69			\$ (20)	ř		(20)					(20)
31	NET OPERATING INCOME	8	14,406 \$	(743) \$	5,244	S	\$ 18,907	u	\$ (3,745)	\$ 15,162	ss.	\$ 608	\$ (614)	\$ (460)	\$ 14,696
	RATE BASE														
Č	PLANT IN SERVICE		000		,		000	101011		000					
33	Underground Storage Distribution Plant	7 E	337.894 \$	9 N 04			\$ 337.894	11.24%	37.970	375.864					375 864
34 8	General Plant	,		<b>6</b> 9	6		\$ 59,169	11.24%	6.649	65.818		-	13,239		79,057
35	Total Plant in Service	\$ 42		5		\$	\$ 422,298		47,455	469,753			13,239		482,992
	ACCUMULATED DEPR/AMORT														
36	Underground Storage	€9	(9,521) \$	69	5		\$ (9,521)	11,24%	(1,070)	(10,591)					(10,591)
37	Distribution Plant	\$ (1)	(114,795) \$	*			\$ (114,795)	11.24%	(12,900)	(127,695)					(127,695)
38	General Plant	\$ (1	(17,429) \$	69			\$ (17,429)	11.24%	(1,959)	(19,388)			(529)		(19,947)
39	Total Accumulated Depr/Amort	\$ (14	(141,745) \$	69	-	69	\$ (141,745)		(15,928)	(157,673)		i i	(655)		(158,232)
40	NET PLANT		280,553 \$	<del>\$</del> 9	7412 440	64	\$ 280,553		\$ 31,526	\$ 312,079			\$ 12,680		324,759
41	DEFERRED TAXES	\$ (5	(54,652) \$	÷			\$ (54,652)	11.24%	(6,141)	(60,793)			(577)		(61,370)
42	Net Plant After DFIT	. 4	225,901 \$	K.	((1))	69	\$ 225,901		25,385	251,286			12,103		263,389
43	GAS INVENTORY		14,762 \$		W		\$ 14,762	%00'0	ï	14,762					14,762
44	GAIN ON SALE OF BUILDING	<b>6</b> 9		S	W		ı &9	%00.0	ä	*					) <b>*</b> ;
45	OTHER		(419) \$	S	s ·		\$ (479)	%00"0		(479)					(479)
46	WORKING CAPITAL		10,073 \$				\$ 10,073	%000		10,073			- 1		10,073
44	TOTAL RATE BASE	\$ 25	250,257 \$				\$ 250,257	"	\$ 25,385	\$ 275,642			\$ 12,103		\$ 287.745
40	Workpapers for 12.2014 Commission Basis Reports provided with Avista's to ATE OF BETTIEN	Basis Ke	ports provide	ed with Avi:		Kesponse to Staff_UK_130.	130.								\$ 110%
0	NATE OF RETORN		3,7070												0/11/0
	ATTRITION ADJUSTED REVENUE REQUIREMENT	UIREME	INI												
49	Proposed Rate of Return		7.29% The	e grey high	lighted areas	on pages 4 a	and 5 represen	t changes A	vista made t	o Staff witness	7.29% The grey highlighted areas on pages 4 and 5 represent changes Avista made to Staff witness Mr. McGuire's Natural Gas Attrition model. For	Natural Gas	Attrition mo	del. For	
20	Net Operating Income Requirement			umple, corri	ections to Sta	affs model w	ere made in co	olumns [J], [	K] and [L].	Avista's propo	example, corrections to Staff's model were made in columns [J], [K] and [L]. Avista's proposed growth escalations were used in column [F]	ations were	used in colu	mn [F]	\$ 20,977
51	Net Operating Income per Above		14,406 pag	te 4 & 5 (r.	us 10, 11 au	nd 32) to refl	ect Staff's line	ar regression	n calculation	1, however, usi	page 4 & 5 (rows 10, 11 and 32) to reflect Staff's linear regression calculation, however, using years 2007-2014 data. These calculations can be	14 data. Th	rese calculation	ons can be	
52	Net Operating Income Deficiency	<b>€</b>	3,838 see	n on page	9-11. Avista	accepted Sta	If S O&M esca	lation grow	th rate as file	d Lastly, in c	olumn [K], the C	Company ha	s included to	tal Project	\$ 6,280
53	Conversion Factor		62032 Col	mpass cost	s. rather than	the discount	ed balances p	roposed by	Staff.		0.62032 Compass costs, rather than the discounted balances proposed by Staff.			,	0.62032
54	Revenue Requirement	64)	6,187												\$ 10,124

\*Note: Adjustment in Column [B] includes the Regulatory Amortization associated with the deferral of the Natural Gas portion of the Project Compass Customer Information System (CIS) project as this amount is not inluded in the 12.2014 Commission Basis, This amount is not escalated as shown in column [F],

Attrition Adjusted Revenue Requirement

Revenue Growth Factor Revenue Requirement Conversion Factor

52 53 54 55 56

0.62032 10,124 1.011566 10,009

# NATURAL GAS COST AND REVENUE TREND CALCULATIONS 2001-2014

Commission Basis Results of Operations

AVISTA UTILITIES
WASHINGTON NATURAL GAS RESULTS

(000'S OF DOLLARS)

						Ì		İ			İ				
-		2001	2002	2003	2004	2005	2006	2007	2008 Destated	2009 Desteted	2010 Destated	2011 Doctored	2012 Destated	2013 Postatod	2014 Postated
Š.	DESCRIPTION	Total	Total	Total	Total	Total	Total	Total	Total	Total	Total	Total	Total	Total	Total
	REVENUES														
_		S 144,574	\$ 148,580	\$ 137,031	\$ 159,265	S 178,724			\$ 203,727	\$ 182,706	\$ 142,370		\$ 142,048		\$ 154,546
7 "	Total Transportation	4,274	3,878	3,392	2,842	3,440	3,111	3,263	3,369	3,275	3,155	3,448	3,627	3,915 403	3,960
0.4		151,389	154,798	142,606	164,275	212,295	203,304	280,865	360,189	270,066	260,782	254,746	213,782	148,575	158,838
	EVDENIGES														
	EARTENSES Production Expenses														
٧,		106.139	109.325	96.222	114.371	167.251	149.802	222.364	310.276	194.267	197,494	188,167	139,073	76,801	84,187
9		886	1.177		369	651	653	792	(9,103)	803	800	14	130	891	622
7		134	128		1	(8,407)	1	283	2	10,720	(3,322)	(4,366)	4,352	-	1
00	Total Production	107,261	110,630	97,408	114,740	159,495	150,455	223,439	301,175	205,790	194,972	183,815	143,555	77,692	84,966
	Underground Storage														
6		322	357	342	381	450	492	451	436	403	380	585	712	820	893
10		314	297	309	309	310	312	310	276	393	348	395	438	380	402
11		108	120	118	120	115	122	98	113	121	116	19	17	158	184
12	ĭ	744	774	692	810	875	976	856	825	917	844	666	1,167	1,358	1,479
77	Distribution  Omeration Formula	4 655	5 487	57.5	5 958	6.084	656.9	6.467	6.123	7,700	7.696	8.854	9.511	10.820	10.704
CT		COST	10000		2000	20060	Contro	1016	1		1		9 1 0 0		
14 15	l Depreciation/Amortization Taxes	4,390 7,315	4,496 8,070	4,707	4,902 8,213	5,088	5,369 9,457	5,605 9,844	5,673 8,941	6,064 8,746	6,367	6,649 8,051	6,978	7,925 8,116	8,513 8,719
16	F	16 360	18 048	17.674	19.073	19 745	21 185	21 916	20 737	22 510	21.286	23.554	24.314	26.861	27.936
2		Topical	200	•	2067										
17		3,367	4,108		4,337	4,249	4,225	4,487	4,692	5,586	5,234	5,740	5,796	6,270	6,108
18		1,513	2,252	2,747	480	3,523	1,061	4,658	5,169	7,609	9,505	9,777	6,955	983	202
19	Sales Expenses	445	375	492	427	320	496	516	442	497	105	m	m	m	100
	Administrative & General														
20	Operating Expenses	7,578	9,399	9,827	8,911	9,196	8,393	8,901	9,706	9,770	11,383	11,585	13,419	11,862	12,777
21	l Depreciation/Amortization	1,020	1,275	7	1,180	1,343	1,282	1,498	1,803	1,999	2,412	2,734	3,276	3,868	4,389
22	Regulatory Amortizations	167	185	159	169	141	9	(815)	(242)	440	216	(186)	171	91	(91)
23		21	23	24	24	23	24	20	17	19	24	S.	Ξ	,	
24		8,786	10,882	11,373	10,284	10,562	669'6	9,604	11,284	12,228	14,035	14,133	16,865	12,821	17,075
25	7 Total Gas Expense	138,476	147,069	134,584	150,151	198,769	188,047	265,476	344,324	255,137	245,981	238,021	198,655	128,988	138,429
26	OPERATING INCOME BEFORE FIT	12,913	7,729	8,022	14,124	13,526	15,257	15,389	15,865	14,929	14,801	16,725	15,127	19,587	20,409
													,		
27	7 Current Accrual 3 Dobt Interest	(256)	6,949	651	655	(3,110)	6,693	5,010	206	2,468	(5,811)	( <del>)</del>	(1,185)	4,253	(6,945) (137)
29		3,078	(6,302)	325	2,340	5,522	(3,072)	(1,442)	3,320	1,238	9,594	5,691	5,033	1,403	13,105
30		(30)	(31)	(31)	(31)	(30)	(30)	(31)	(31)	(30)	(29)	(27)	(25)	(24)	(20)
č				•			;								
31	NET OPERATING INCOME	10,121	5 7,113	\$ 7,077	\$ 11,160	\$ 11,144	\$ 11,666	\$ 11,852	\$ 12,070	S 11,253	5 11,047	3 11,900	100,11	3 14,011	3 14,400

# NATURAL GAS COST AND REVENUE TREND CALCULATIONS 2001-2014

AVISTA UTILITIES WASHINGTON NATURAL GAS RESULTS (000'S OF DOLLARS)

### Commission Basis Results of Operations

I in		Rectated	Rectated	Restated	Rectated	Restated	Restated	Restated	Restated	Restated	Restated	Restated	Restated	Restated	Restated
No.	DESCRIPTION	Total	Total	Total	Total	Total	Total	Total	Total	Total	Total	Total	Total	Total	Total
	RATE BASE PLANT IN SERVICE										l.				
32	Underground Storage	\$ 13,533 \$	\$ 13,439	\$ 13,712	S 13,632	\$ 13,708	\$ 13,854	\$ 13,758	\$ 15,260 \$	21,798	\$ 20,047	\$ 22,008	\$ 24,365	\$ 24,711	\$ 25,235
33	Distribution Plant	178,943	185,314	191,970	200,002	208,396	219,287	229,417	240,778	255,976	269,469	281,279	296,152	313,469	337,894
34	General Plant	15,060	15,368	16,112	16,499	17,878	20,791	21,708	24,256	27,747	33,401	38,971	44,809	52,223	59,169
35	Total Plant in Service	207,536	214,121	221,794	230,210	239,982	253,932	264,883	280,294	305,521	322,917	342,258	365,326	390,403	422,298
	ACCUMULATED DEPRECIATION/AMORT														
36	Underground Storage	6,220	6,115	6,495	6,659	6,924	7,249	7,427	7,581	7,807	7,912	8,286	8,677	880'6	9,521
37	Distribution Plant	51,645	55,845	60,239	64,817	69,428	74,019	77,997	81,405	84,021	89,620	97,489	102,678	108,662	114,795
38	General Plant	5,695	6,442	7,446	6,984	7,208	7,230	7,136	8,309	8,882	10,722	10,926	12,186	14,724	17,429
39	39 Total Accumulated Depreciation/Amortization	63,560	68,402	74,180	78,460	83,560	88,498	92,560	97,295	100,710	108,254	116,701	123,541	132,474	141,745
40	NET PLANT	143,976	145,719	147,614	151,750	156,422	165,434	172,323	182,999	204,811	214,663	225,557	241,785	257,929	280,553
41	DEFERRED TAXES	(14,476)	(15,979)	(22,570)	(26,800)	(23,805)	(24,645)	(26,823)	(28,945)	(31,005)	(36,762)	(42,004)	(46,498)	(50,170)	(54,652)
42	Net Plant After DFIT	129,500	129,740	125,044	124,950	132,617	140,789	145,500	154,054	173,806	177,901	183,553	195,287	207,759	225,901
43	GAS INVENTORY	3,190	4,191	4,568	4,807	6,936	7,628	5,607	15,327	8,440	10,226	13,753	13,107	11,702	14,762
4	GAIN ON SALE OF BUILDING	(470)	(424)	(378)	(243)	(286)	(153)	(197)	(152)	(109)	<u>4</u>	(14)	50		000
45	OTHER	3,304	2,855	2,393	1,204	1,529	1,098	789	452	(1,359)	(1,163)	(1,012)	(816)	(332)	(479)
46	WORKING CAPITAL	34			3.					*	×	100	2	5,695	10,073
			676764		97			900		01001	167 000	0 10 700	953 500 3	224 624	750 357
4	4/ IOIAL KAIE BASE	\$ 135,524 &	130,302	/70'ICI &	3 130,/18	3 140,/90	3 147,302	3 151,699	3 102,001	ш	3 100,720	II .	ш	Ш	4500,451

Note: The Other (Deferred Debits and Credits) Category has been restated in prior years to reflect consistency with the current reporting format.

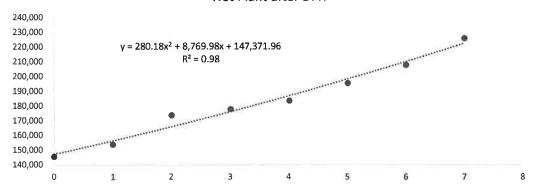
# NATURAL GAS COST AND REVENUE TREND CALCULATIONS 2001-2014

AVISTA UTILITIES WASHINGTON NATURAL GAS RESULTS (000'S OF DOLLARS)

	(000'S OF DOLLARS)					Na	tural Gas	Natural Gas Data for Escalators	Escalator	š						
			2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
No.	Exclude Gas Cost and Adder Schedule Expenses (DSM Tariff Rider, Decoupling Surcharge/Rebate) from O&M	lder Schedule Ex	penses (DSM Ta	ariff Rider, De	oupling Surc	harge/Rebate,	from O&M									
-	Underground Storage	CBR Line 9	322	357	342	381	450	492	451	436	403	380	585	712	820	893
2		CBR Line 13	4,655	5,482	5,762	5,958	6,084	6,359	6,467	6,123	7,700	7,696	8,854	9,511	10,820	10,704
3		CBR Line 17	3,367	4,108	4,121	4,337	4,249	4,225	4,487	4,692	5,586	5,234	5,740	5,796	6,270	6,108
4	mer Service and Information	CBR Line 18	1,513	2,252	2,747	480	3,523	1,061	4,658	5,169	2,609	9,505	9,777	6,955	983	865
2		CBR Line 19	445	375	492	427	320	496	516	442	497	105	m	3	m	0
9	Administrative and General	CBR Line 20	7,578	9,399	9,827	8,911	9,196	8,393	8,901	9,706	9,770	11,383	11,585	13,419	11,862	12,777
7	Operating expenses excluding production		17,880	21,973	23,291	20,494	23,822	21,026	25,480	26,568	31,565	34,303	36,544	36,396	30,758	31,347
00	Add Non PGA production O&M expenses	ises	232	261	285	369	651	653	792	783	802	800	981	928	891	477
6	Deduct Gas Cost Rev Related Expenses	EV.	-823	-849	-749	-882	-1,006	-1,154	-1,202	-1,136	-933	609-	-647	-577	-592	-648
10	Deduct DSM Tariff Rider Expenses		-956	-1,710	-2,044	0	-2,864	0	-3,865	-4,415	-6,829	-8,481	-9,022	-5,987	0	0
Ξ	Deduct Decoupling Surcharge/Rebate Expenses	xpenses	0	0	0	0	0	0	0	ė,	-5	4-	4	-1	0	0
12	Adjusted Operating Expenses		16,333	19,675	20,783	186,981	20,603	20,525	21,205	21,797	24,600	56,009	27,852	30,759	31,057	31,478
	Annual Percentage Change	§.	-50.09%	20.46%	5.63%	-3.86%	3.11%	-0.38%	3,31%	2.79%	12,86%	5.73%	%60°L	10.44%	%260	1.36%
	Depreciation/Amortization	F														
<u>~</u>	Underground Storage	CBR Line 10	314	297	309	309	310	312	310	276	393	348	395	438	380	402
14		CBR Line 14	4.390	4.496	4.707	4,902	5.088	5,369	5,605	5.673	6,064	6,367	6,649	8.669	7,925	8,513
	ve & General	CBR Line 21	1 020	1 275	1 363	1 180	343	1 282	1 498	1 803	1 999	2.412	2.734	3.276	3.868	4.389
16	zation		5.724	890'9	6379	6391	6,741	6,963	7,413	7,752	8,456	9,127	9.778	10,692	12,173	13,304
2			2 200/	70107	c 120/	V 100/	< 400/	3 200/	2 460%	7 570%	0 000	7 0/10/	7 130/	0 350%	12.85%	0 200%
	Annual Percentage Change 3.00% 0.01% 3.13% 0.17% 3.15% 0.17% Exclude Adder Schedule amortizations (Decoupling Surcharge/Rebate) from Regulatory Amortizations	ge amortizations (D	5.60% ecoupling Surch	6.01% large/Rebate) f	5.13% rom Regulato	0.19% ry Amortizati	5.48% ons	5.23%	0,40%	4.31%	9,08%	0,4%	1,1370	9.33%	13.6370	9/67/6
17	Regulatory Amortizations	CBR Line 22	191	185	159	169		0	-815	-242	440	216	-186	171	91	-91
18	charge/Rebate E	Expenses	0	0	0	0	0	0	-85	-432	-710	-494	-494	-184	0	0
19	Adiusted Regulatory Amortizations		191	185	159	169	•	_	006-	-674	-270	-278	-680	-13	91	16-
3	TVI	= Cobodule av	ice tayes (DSM		S parilling S	irchorna/Raba	te) from Tave	20der Dacoumiting Surchestra Behatel from Taxes (Piter Than Income Tay	Income Tay							
	EAGING GAS COSt and AC	uci ocilennie car	use taxes (Doin		recoupling of	mena ge/ Neu.	are) nom rav	es Ouiei i iiaii	income 1 av			,		ţ		,
20	Underground Storage	CBR Line 11	108	120	118	120	115	122	95	113	121	116	19	17	158	184
21		CBR Line 15	7,315	8,070	7,205	8,213	8,573	9,457	9,844	8,941	8,746	7,223	8,051	7,825	8,116	8,719
22		CBR Line 23	21	23	24	24	23	24	700	17	61	7.74	0	7	0	0
23	Total Taxes Other Than Income		7,444	8,213	7,347	8,357	8,711	9,603	6,959	9,071	8,886	7,363	8,070	7,841	8,274	8,903
24	Deduct Gas Cost Excise Tax		4,287	-4,425	-3,899	4,592	-5,240	-6,014	-6,261	-5,917	-4,858	-3,171	-3,374	-3,003	-3,083	-3,380
25	Deduct DSM Tariff Rider Excise Tax		-38	89-	-81	0	-114	0	-154	-176	-272	-338	-359	-239	0	0
26	Deduct Decoupling Surcharge/Rebate Excise Tax	Excise Tax	0	0	0	0	0	0	÷	-17	-28	-20	-20	-7	0	0
27	Adjusted Taxes Other Than Income	. ,	3,119	3,720	3,367	3,765	3,357	3,589	3,541	1967	3,728	3,834	4,317	4,592	5,191	5,523
	Annual Percentage Change	3e	13.50%	19.27%	-9,49%	11.82%	-10.84%	%16:9	-1,34%	-16.38%	25.90%	2,84%	12.59%	6.38%	13.04%	6.40%
28	Net Plant After Deferred Income Tax CBR Line 42	CBR Line 42	129,500	129,740	125,044	124,950	132,617	140,789	145,500	154,054	173,806	177,901	183,553	195,287	207,759	225,901
	Annual Percentage Change	<u>e</u>	3.70%	0.19%	-3,62%	%80.0-	6,14%	6.16%	3,35%	5.88%	12.82%	2,36%	3.18%	6.39%	6.39%	8.73%
		ļ														
29	Total Rate Base	CBR Line 47	135,524	136,362	131,627	130,718	140,796	149,362	151,699	189,691	180,778	186,920	196,280	207,578	224,824	250,257
		l,	3.52%	0.62%	-3,47%	%69.0-	7.71%	%80.9	1.56%	11.85%	6.54%	3.40%	5,01%	2.76%	8.31%	11.31%
	Exclude Gas Cost Deferral related and JP Storage non-recurring 1	al related and JP	Storage non-rec	urring revenue	s from Other	evenues from Other Operating Revenue	venue									
30	Other Operating Revenue	CBR Line 3	2,541	2,340	2,183	2,168	30,131	2,372	68,416	153,093	84,085	115,257	98,841	68,107	403	332
31	Deduct Gas Cost Deferral related revenues	Š	-244	-144	0	0	-28,334	0	-66,686	-153,018	-83,992	-115,193	-98,794	-67,822	0	0
32	Deduct JP Storage allocated revenue (ended 2007)	ed 2007)	-2,289	-2,187	-2,174	-2,156	-1,723	-2,361	-1,717	0	0	0	ا	٥	0	
33	Adjusted Other Operating Revenue		00	6	6	12	74	11		75	93	64	47	285	403	337
	Annual Percentage Change	ge	%00'09	12.50%	0.00%	33.33%	516.67%	-85.14%	18,18%	476.92%	24.00%	-31.18%	-26.56%	506.38%	41.40%	-17.62%
															Page 8 of 13	of 13

Avista Proposed Based on S	taff Methodology for	2007-2014						
	2007	2008	2009	2010	2011	2012	2013	2014
Net Plant after DFIT	145,500	154,054	173,806	177,901	183,553	195,287	207,759	225,901
	0	1	2	3	4	5	6	7
Net Plant after DFIT	145,500	154.054	173.806	177.901	183.553	195,287	207.759	225.901

### Net Plant after DFIT

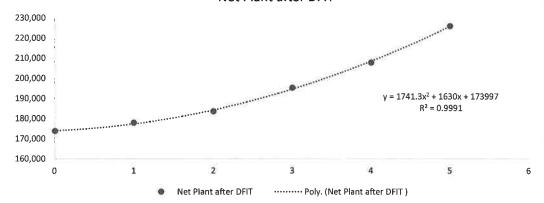


	х С		
Derivative of Quadratic (below)	560.36	8,770	
x = 7 (2014 is year 7)	3922.52		
Sum (x and C)		12692.5	
rate (1-year)		5.62%	
rate (2-year)		11.24%	Escalation factor (to 2016)

							_
As Proposed by Staff per CRM-3	2009	2010	2011	2012	2013	2014	
Net Plant after DFIT	173,806	177,901	183,553	195,287	207,759	225,901	
	0	1	2	3	4	5	
Net Plant after DFIT	173,806	177,901	183,553	195,287	207,759	225,901	

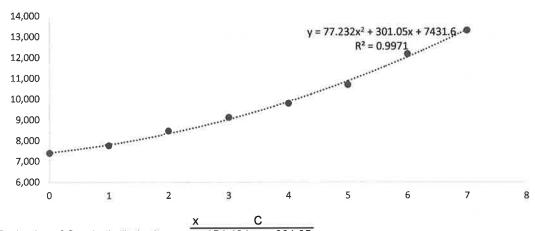
	x C		
Derivative of Quadratic (below)	3482.6	1630	
x = 7 (2014 is year 7)	17413		
Sum (x and C)		19043	
rate (1-year)		8.43%	
rate (2-year)		16.86% Es	scalation factor (to 2016)

### Net Plant after DFIT



Avista Proposed Based on Staff								
	2007	2008	2009	2010	2011	2012	2013	2014
Depreciation/Amortization	7,413	7,752	8,456	9,127	9,778	10,692	12,173	13,304
·	0	1	2	3	4	5	6	7
Depreciation/Amortization	7,413	7,752	8,456	9,127	9,778	10,692	12,173	13,304

### Depreciation/Amortization (Natural Gas)

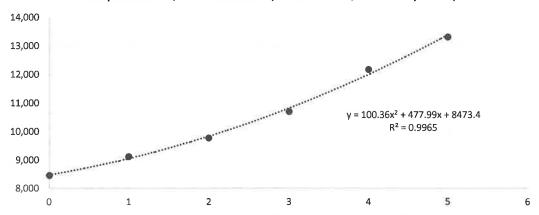


Derivative of Quadratic (below)	154.464	301.05	
x = 7 (2014 is year 7)	1081.248		
Sum (x and C)	.,	1382.298	
rate (1-year)		0.129283	
rate (2-year)		25.86%	Escalation factor (to 2016)

As Proposed by Staff per CRM-3	2009	2010	2011	2012	2013	2014
Depreciation/Amortization	8,456	9,127	9,778	10,692	12,173	13,304
	0	1	2	3	4	5

	x C	
Derivative of Quadratic (below)	200.72 477.	99
x = 5 (2014 is year 5)	1003.6	
Sum (x and C)	1481.	59
rate (1-year)	0.1113	64
rate (2-year)	22.27	Secalation factor (to 2016)

### Depreciation/Amortization (Natural Gas, 2009 at year 0)



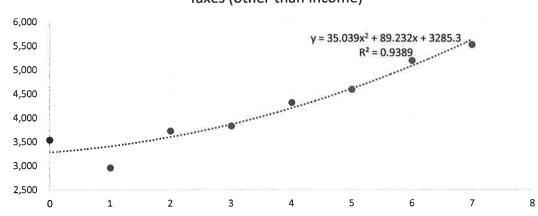
### Avista Proposed Based on Staff Methodology for 2007-2014

Taxes (other than income)

	2007	2008	2009	2010	2011	2012	2013	2014
Ī	3,541	2,961	3,728	3,834	4,317	4,592	5,191	5,523
Т	^	4	2	2	A .	<b>E</b>	c	7
	U	1		<u> </u>	4	J	0	

Taxes (other than income)

### Taxes (other than income)

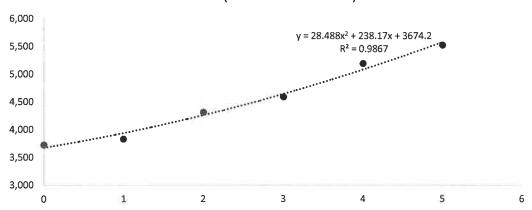


	X	C	
Derivative of Quadratic (below)	70.078	89.232	
x = 7 (2014 is year 7)	490.546		
Sum (x and C)		579.778	
rate (1-year)		0.104975	
rate (2-year)		21.00%	Escalation factor (to 2016)

As Proposed by Staff per CRM-3	2009	2010	2011	2012	2013	2014
Taxes (other than income)	3,728	3,834	4,317	4,592	5,191	5,523
_	0	1	2	3	4	5
Taxes (other than income)	3,728	3,834	4,317	4,592	5,191	5,523

	X C		
Derivative of Quadratic (below)	56.976	238.17	
x = 5 (2014 is year 5)	284.88		
Sum (x and C)		523.05	
rate (1-year)	•	0.094704	
rate (2-year)		18.94% Es	calation factor (to 2016)

### Taxes (other than income)

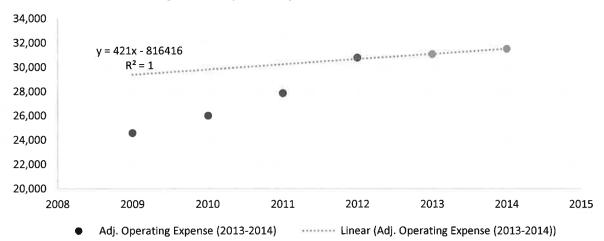


Avista accepts UTC Staff's proposed 2.17% for natural gas operations, because that is a reasonable expectation of increases in costs for natural gas given the expectations in the 2016 rate year, and the overall operations of the natural gas business. Use of an average based on actual 2007-2014 linear trend plus revised 2013-2014 linear trend (removing impact of benefits) consistant with electric, would result in a significant increase in O&M expenses above 2014 levels.

	2009	2010	2011	2012	2013	2014
Adj. Operating Expense (2009-2014, excl. 2012)	24,600	26,009	27,852		31,057	31,478
Adj. Operating Expense (2012)				30,759		
Adj. Operating Expense (2013-2014)					31,057	31,478

	Slope	Rate (1yr)	<b>Escalation</b>
Rate (2013-2014, linear)	421.0	1.34%	2.67%
Company-proposed (2007-2014, linear)	944.3	3.00%	6.00%
Average		2.17%	4.34%

### Adjusted Operating Expense (Natural Gas)



AVISTA UTILITIES WASHINGTON NATURAL GAS

Avista Corrections X
Staff Proposed X

Exhibit No. \_\_(EMA-7)

### BILLING DETERMINANT INDEX 09.2014 TO 2016 WEIGHTED REVENUE GROWTH

	Net of Gas	\$362,147	\$58,902	\$598	\$0	\$411,340	\$121,337	\$50,446	\$27,798	\$1,032,568	¢33 473	- t.	\$30,941	-\$7,221	-\$63,149	-\$5,956	Growth								
		\$362,147	\$58,902	\$598	\$0	\$945,989	\$366,663	\$158,294	\$90,159	\$1,982,752	¢33 473	) )	\$30,941	-\$7,273	-\$63,149	-\$6,008	\$123,590,236 Impute forecasted load change from Staff % Growth	\$1,062,350	\$489,634	\$223,380					
Weighted	Growth I=FxH	0.22%	0.04%	0.00%	0.00%	0.57%	0.22%	0.09%	0.05%	1.19%	%U8 U	0.00	0.74%	-0.17%	-1.51%	-0.14%	ted load char	101	111/112	121/122	•				97 - 70
	Weight H=G/SUM G	9.65%	1.60%	0.04%	0.00%	64.47%	21.35%	2.44%	0.44%	100.00%	A 10%	2	7.78%	22.50%	30.62%	100.00%	mpute forecas								_
Revenue	<u>Sept 2014</u> G	\$16,091,487	\$2,671,867	\$72,321	\$0	\$107,498,749	\$35,598,366	\$4,064,021	\$733,819	\$166,730,631	\$255 207	107,007	\$325,584	\$2,321,589	\$1,280,992	\$4,183,371	\$123,590,236 1	\$38,270,233	\$4,136,342	\$733,819	\$2,576,796	\$1,606,576	\$170,914,002	Gas Costs	F
Billing Determinant	Growth F=(E-D)/D	2.25%	2.20%	0.83%	0.00%	0.88%	1.03%	3.90%	12.29%	•	13 12%	0.14.70	9.50%	-0.31%	-4.93%								l.	Increase	(1)
Forecast	<u>2016</u> E	1,828,182	31,374	339	24	121,783,957	48,026,916	5,958,417	1,252,783	177,022,072	718	2	99	30,484,401	47,057,044	77,541,445									0700
Revenue Model	<u>Sept 2014</u> D	1,787,943	30,697	336	24	120,721,607	47,537,282	5,735,037	1,115,704	175,109,630	456	2	09	30,580,202	49,497,099	80,077,301									A 400 4 40
Billing	Determinant C	Basic/Min	Basic/Min	Basic/Min	Basic/Min	Volumes	Volumes	Volumes	Volumes		Basic/Min		Basic/Min	Volumes	Volumes		Total Revenue	Total Revenue	Total Revenue	Total Revenue	Total Revenue	Total Revenue		12	1
	Schedule B	101	111/112	121/122	131/132	101	111/112	121/122	131/132		146	<u>-</u>	148	146	148		101	111/112	121/122	131/132	146	148		d Gas Cos	
	<u>Description</u> A	General Svc	Lrg Gen Svc	Ex Lrg Gen Svc	Interruptible Svc	General Svc	Lrg Gen Svc	Ex Lrg Gen Svc	Interruptible Svc	Total	Transportation Svc	Tallaportation 040	Special Contract	Transportation Svc	Special Contract	Total	General Svc	Lrg Gen Svc	Ex Lrg Gen Svc	Interruptible Svc	Transportation Svc	Special Contract	Total	Change in Purchased Gas Cost	
Line	N <sub>O</sub>	-	7	က	4	ა	9	7	œ	တ	5	2	<del>-</del>	12	13	4	15	16	17	18	19	70	71		

	Accept Staff's proposed growth in load,	however, gas costs must also be	reflected for increased growth.						
		\$534,649	\$245,326	\$107,848	\$62,361		-\$52		\$950,132
Gas Costs	Per Therm	\$0.50327	\$0.50104	\$0.48280	\$0.45493		\$0.00054	\$0.00000	
Increase	(Decrease)	1,062,350	489,634	223,380	137,079	1,912,442	-95,801	-2,440,055	-2,535,856
	2016	121,783,957	48,026,916	5,958,417	1,252,783	177,022,072	30,484,401	47,057,044	77,541,445
	Sept 2014	120,721,607	47,537,282	5,735,037 5,958,417	1,115,704	175,109,630	30,580,202	49,497,099	80,077,301
Change in Purchased Gas Cost		Volumes	Volumes	Volumes	Volumes		Volumes	Volumes	
		101	111/112	121/122	131/132		146	148	
		General Svc	Lrg Gen Svc	Ex Lrg Gen Svc	Interruptible Svc	Total	Transp	Spec Cont Trans	Total
		22	23	74	22	56	27	78	53

255,186,931 254,563,517 -623,414