

**TABLE A. PRESENT AND PROPOSED RATES  
PACIFIC POWER & LIGHT COMPANY  
ESTIMATED EFFECT OF PROPOSED PRICES  
ON REVENUES FROM ELECTRIC SALES TO ULTIMATE CONSUMERS  
IN WASHINGTON  
12 MONTHS ENDED SEPTEMBER 2004**

Line No.	Description (1)	Curr. Sch. No. (2)	Prop. Sch. No. (3)	Avg. Cust. (4)	MWH (5)	Present	Proposed		
						Base Revenues (\$000) (6)	Base Revenues (\$000) (7)	Increase (\$000) (8) (7)-(6)	% (9) (8)/(6)
<b>Residential</b>									
1	Residential Service	16/18	16/18	97,065	1,492,737	\$91,101	\$109,617	\$18,516	20.3%
2	<b>Total Residential</b>			97,065	1,492,737	\$91,101	\$109,617	\$18,516	20.3%
<b>Commercial &amp; Industrial</b>									
3	Small General Service	24	24	16,624	500,596	\$31,242	\$35,443	\$4,201	13.4%
4	Partial Requirements Service	33	33	0	0	\$0	\$0	--	--
5	Large General Service <1,000 kW	36	36	1,004	856,268	\$43,977	\$49,890	\$5,912	13.4%
6	Agricultural Pumping Service	40	40	5,562	156,807	\$8,988	\$10,815	\$1,826	20.3%
7	Partial Requirements Service => 1,000 kW	47	47	1	1,522	\$130	\$162	\$32	24.8%
8	Large General Service => 1,000 kW	48	48	64	992,664	\$41,508	\$49,944	\$8,436	20.3%
9	Recreational Field Lighting	54	54	32	327	\$24	\$29	\$5	20.3%
10	<b>Total Commercial &amp; Industrial</b>			23,288	2,508,185	\$125,871	\$146,283	\$20,413	16.2%
<b>Public Street Lighting</b>									
11	Outdoor Area Lighting Service	15	15	2,942	3,923	\$463	\$557	\$94	20.3%
12	Street Lighting Service	51	51	129	2,512	\$421	\$507	\$86	20.3%
13	Street Lighting Service	52	52	22	367	\$40	\$48	\$8	20.3%
14	Street Lighting Service	53	53	250	4,050	\$236	\$284	\$48	20.3%
15	Street Lighting Service	57	57	64	1,984	\$201	\$242	\$41	20.3%
16	<b>Total Public Street Lighting</b>			3,407	12,836	\$1,361	\$1,637	\$276	20.3%
17	Total AGA					\$307	\$307		
18	<b>Total Sales to Ultimate Consumers</b>			123,760	4,013,758	\$218,640	\$257,845	\$39,205	17.9%