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Docket No. UT-090842 Verizon and Frontier Responses to Public Counsel Data Request Nos. 518-529 January 22, 2010

## **PUBLIC COUNSEL DATA REQUEST NO. 525:**

Please identify each jurisdiction in which Frontier utilizes network installation and repair technicians as sales agents, and identify the date range associated with the program, including the program's start date, whether the program is ongoing, or whether the program has been discontinued.

## **Response:**

Applicants assert Objection Nos. 2, 3, 7 and 12. Subject to and without waiver of the objections, Frontier responds as follows:

Frontier instituted the Take the Lead program in the early 1990's. Employees of all levels are encouraged to promote Frontier's products and services in their communities. For every sale that is completed, the employee receives a commission.

Prepared By: Cassandra Guinness

Date: January 22, 2010 Witness: To be determined