

**BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION**

**Docket Nos. UE-151871 UG-151872  
Puget Sound Energy's  
Electric and Natural Gas Equipment Lease Service**

**PUBLIC COUNSEL DATA REQUEST NO. 019**

**"CONFIDENTIAL" Table of Contents**

<b>DR NO.</b>	<b>"CONFIDENTIAL" Material</b>
<b>019</b>	Attachment A to PSE's First Supplemental Response to PUBLIC COUNSEL Data Request No. 019 is <b>HIGHLY CONFIDENTIAL</b> per Protective Order in WUTC Docket Nos. UE-151871 and UG-151872.

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Please provide copies of all meeting minutes, discussion points, presentations made and documents provided to Puget Sound Energy's boards of directors and/or Officers regarding development of the proposed leasing program. The response to this request should include, but is not limited to the following: any presentations, documents, or notes related to early discussions regarding the proposed leasing program, ongoing analysis and updates, business cases, internal and third party analysis, and risk assessment. This is an ongoing request. Please update this response as appropriate during the proceeding.

**First Supplemental Response:**

Puget Sound Energy ("PSE") objects to Public Counsel Data Request No. 019 as overly broad and unduly burdensome. PSE objects further to Public Counsel Data Request No. 019 to the extent it seeks information that is privileged or attorney work product or contains information relating to PSE's settlement negotiations with the parties. Accordingly, where a document contains information relating to an entirely different matter not relevant to the Leasing Program, or contains privileged information, PSE has redacted this information. Without waiving the objections and subject thereto, attached as Attachment A to PSE's Response to Public Counsel Data Request No. 019, please find additional PDF documents responsive to Public Counsel Data Request No. 019. These additional documents include public (redacted) versions of documents sent in PSE's original response as well as new documents that were not included in the original response.

Due to the large volume, Attachment A to PSE's Response to Public Counsel Data Request No. 019 is provided in electronic format only.

PSE will update this response as appropriate during the proceeding.

Attachment A to PSE's Response to Public Counsel Data Request No. 019 is HIGHLY CONFIDENTIAL per Protective Order in WUTC Docket Nos. UE-151871 and UG-151872.



**ATTACHMENT A to PSE's First  
Supplemental Response to PUBLIC  
COUNSEL Data Request No. 019 is  
provided in electronic format only**

# PSE Leasing Design Phase

## Executive Update

May 5, 2014



# Executive summary

## Design phase has completed first month

- Working towards final recommendations, detailed deliverable package by end of June
- Drawing expertise from across PSE

## Created clear decision criteria to frame design choices

- Criteria stress maximizing customer and strategic value while minimizing financial risks and maintaining lean, variable-cost operating model

## Preliminary recommendations developed on product portfolio and use of contractors

- Focused product suite for launch, with ample opportunity to add additional products
- Contractors to be leveraged to avoid large investments and gain stakeholder support

## Current detailed analysis underway to test leasing economics and operations

- Customer survey of PSE territory, contractor interviews, and detailed financial model

## Next steps

- Develop go-to-market approach, IT/systems, and core leasing team composition
- Detail costs and pricing, offer terms
- Engage critical external stakeholders