



MDU RESOURCES

GROUP, INC.

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March 23, 2007

Ms. Carol Washburn
Executive Secretary
Washington Utilities and Transportation Commission
1300 S Evergreen Park Drive SW
Olympia, WA 98504

RE: Docket No. UG-061721

Dear Ms. Washburn:

Enclosed for filing are an original and 12 copies of the Joint Applicants' Revised Application, Testimony and Exhibits.

Should you have any questions concerning this matter, please contact me.

Please acknowledge receipt by stamping or initiating the duplicate copy of this letter attached hereto and returning the same in the enclosed self-addressed, stamped envelope.

Sincerely,

Donald R. Ball /RF

Donald R. Ball
Vice President - Regulatory Affairs

cc: Service List

MDU Resources Group, Inc.
Docket No. UG-061721
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Executive Secretary
Washington Utilities and Transportation
Commission
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Application

**BEFORE THE WASHINGTON STATE UTILITIES AND
TRANSPORTATION COMMISSION**

In the Matter of the Joint Application of

MDU RESOURCES GROUP, INC. AND
CASCADE NATURAL GAS
CORPORATION

For An Order Authorizing Proposed
Transaction

Docket No. UG-06 _____

JOINT APPLICATION

MDU Resources Group, Inc. ("MDU Resources") and Cascade Natural Gas Corporation ("Cascade") (sometimes hereinafter jointly referred to as "Applicants") hereby request an order of the Washington Utilities and Transportation Commission (the "Commission") authorizing a proposed transaction whereby MDU Resources would acquire all of the outstanding common stock of Cascade and Cascade would thereafter become an indirect, wholly owned subsidiary of MDU Resources.

I. JURISDICTION

Cascade is a public service company subject to the Commission's jurisdiction. RCW 80.04.010. Commission authorization is necessary under RCW 80.12.020 for Cascade to sell, lease, assign or otherwise dispose of, or merge or consolidate, any of its franchises, properties or facilities with any other public service company. Under RCW 80.12.040, Commission authorization is necessary before another public service company can, directly or indirectly, purchase, acquire, or become the owner of any of the franchises, properties, facilities, capital stocks or bonds of Cascade. More generally, RCW 80.01.040

Agreement. Each share of common stock of Merger Sub will be converted into one share of common stock of the Surviving Corporation.

As provided in the Agreement, at the time of the closing of the acquisition transaction, MDU Resources will provide cash to a paying agent in an amount sufficient to enable the holders of Cascade's common stock to be paid the aggregate amount of approximately \$305 million in cash at closing in exchange for 100 percent of the common stock of Cascade. In addition, approximately \$165 million in net debt currently outstanding at Cascade will remain outstanding as liabilities of Cascade. MDU Resources may use the proceeds of short-term bridge debt financing to fund the payment by MDU Resources of some or all the cash required to be paid for the shares of Cascade's common stock in the acquisition transaction during the period between the time of the closing of the acquisition for Cascade and the time of the closing of permanent financing for the acquisition transaction. Substantially simultaneously with the closing of the acquisition (the merger of Merger Sub into Cascade), the stock of the surviving corporation in the merger will be contributed to a direct or indirect wholly-owned subsidiary(ies) of MDU Resources. The surviving corporation in the merger of Merger Sub and Cascade together with the direct or indirect subsidiary(ies) of MDU Resources through which the shares of the surviving corporation are held, will have consolidated equity of approximately \$220 to \$237.5 million generated from MDU Resources' internal funds or funds obtained by MDU Resources through the issuance of common stock on the public market as permanent equity financing for the transaction. The intermediate subsidiary(ies) will also issue approximately \$67.5 to \$85 million in long-term debt at the time of, or subsequent to, the closing of the acquisition transaction.

Upon completion of the transaction, Cascade will be an indirect, wholly owned subsidiary of MDU Resources, as illustrated in the organizational chart included as Exhibit No. ____ (BTI-2) accompanying the testimony of MDU Resources' witness Bruce T. Imsdahl.

The acquisition is subject to customary closing conditions, including the receipt of required state regulatory approvals. In addition to seeking approval from this Commission and the OPUC, MDU Resources will seek approval for the acquisition from the commissions in two of the states in which it already operates public utilities: the North Dakota Public Service Commission and the Minnesota Public Utilities Commission. In addition, MDU Resources and Cascade will make notification filings pursuant to the Hart-Scott-Rodino Antitrust Improvement Act of 1976 ("HSR Act"). The proposed transaction cannot be consummated until the waiting periods prescribed in the HSR Act lapse.

Cascade's shareholders approved the transaction on October 27, 2006.

last five years, Montana-Dakota's and Great Plains' average OSHA recordable injury frequency rate has been 3.8 while the national average for the gas and electric distribution industry has been 4.6.

g. Conditions to protect Cascade's customers

MDU Resources is committing to a number of conditions that will ensure that Cascade's customers are not exposed to the risks of MDU Resources' other businesses. These include positioning Cascade as an indirect wholly owned subsidiary of MDU Resources (which will ring fence Cascade from the risks associated with the operations of MDU Resources' unregulated operations in Centennial Energy Holdings, Inc.), a commitment to maintain separate credit ratings, guaranteeing the Commission's ability to audit accounting records, a commitment not to cross-subsidize between regulated and non-regulated businesses, a commitment to corporate and affiliate cost allocation methodologies reviewable by the Commission, a commitment that MDU Resources will not pledge the assets of Cascade, a commitment that Cascade will not loan money to or invest in MDU Resources or its other subsidiaries, and a commitment to exclude the acquisition premium from the utility accounts of Cascade for ratemaking purposes and to not request rate recovery of the transaction costs associated with the acquisition. These commitments are discussed in the testimony of MDU Resources witnesses John F. Renner and Donald R. Ball, and are included in Mr. Ball's Exhibit No. ____ (DRB-2),

VII. DESCRIPTION OF THE FILING

This Application is supported by testimony from the following witnesses:

- **Bruce T. Imsdahl**, President and CEO of Montana-Dakota and Great Plains, will describe MDU Resources and its business platforms, with a specific focus on its utility businesses; describe the transaction; explain the reasons for MDU Resources' proposed purchase of Cascade; demonstrate that the transaction will benefit Cascade's customers,



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~~between the time of closing and the issuance of common stock and long term debt.~~ Upon completion of the transaction, Cascade will be an indirect, wholly owned subsidiary of MDU Resources, as illustrated in the organizational chart included as Exhibit No. ____ (BTI-2) accompanying the testimony of MDU Resources' witness Bruce T. Imsdahl.

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Bruce T. Imsdahl

1 Services Group, Inc. currently operates in many states, including
2 Washington, Oregon, California, Colorado, Montana and Nevada.

3 **Q. How substantial are MDU Resources' current operations in Oregon**
4 **and Washington?**

5 A. Through its various operating companies, MDU Resources employed
6 nearly 3,000 persons in Washington and Oregon as of September 30,
7 2006, including over 340 persons in Washington.

8 **Q. Please describe MDU Resources' proposed acquisition of Cascade.**

9 A. On July 8, 2006, MDU Resources, Firemoon Acquisition, Inc. (Merger
10 Sub), and Cascade entered into the Agreement and Plan of Merger
11 (Agreement). A copy of the Agreement is provided as Appendix 1 to the
12 Application. Pursuant to the Agreement, upon the closing of the
13 transaction, Merger Sub, a Washington corporation that is a wholly owned
14 subsidiary of MDU Resources, will merge with and into Cascade, with
15 Cascade continuing in existence as the surviving corporation (Surviving
16 Corporation). Each share of Cascade common stock will be canceled and
17 converted into the right to receive \$26.50, on the terms set forth in the
18 Agreement. Each share of common stock of Merger Sub will be converted
19 into one share of common stock of the Surviving Corporation. Upon
20 completion of the transaction, Cascade will be an indirect, wholly owned
21 subsidiary of MDU Resources, as illustrated in the summary
22 organizational chart shown as Exhibit No. ____ (BTI-2).

1 A. As described above, Cascade will be held as a wholly owned, indirect
2 subsidiary of MDU Resources. Montana-Dakota and Great Plains will
3 continue to be held as divisions of MDU Resources. All of MDU
4 Resources' other business units and operating companies will continue to
5 be held as indirect subsidiaries under Centennial Energy Holdings, Inc.,
6 which is a first-tier subsidiary of MDU Resources.

7 **Q. Please describe the reasons for MDU Resources' proposed**
8 **acquisition of Cascade.**

9 A. MDU Resources seeks to maintain an alignment between its regulated
10 and non-regulated business units to provide a reasonable balance of
11 business growth and risk. While MDU Resources' non-regulated business
12 units have seen substantial growth over the past 20 years, the
13 opportunities to expand its regulated business units in a rational manner
14 are relatively limited. Internal growth of its utility operations is limited by
15 the population and economic growth of its traditional service areas. In
16 seeking growth of the utility operations through acquisition and merger,
17 MDU Resources has required an acquisition or merger candidate that is a
18 good fit from a strategic, size, and geographic standpoint. Cascade meets
19 those requirements.

20 **Q. Please explain why Cascade is a good fit with MDU Resources.**

21 A. Cascade's natural gas distribution business is in an area of MDU
22 Resources' core business competency, as it has successfully operated in
23 the same business for over 80 years. MDU Resources' experience in the

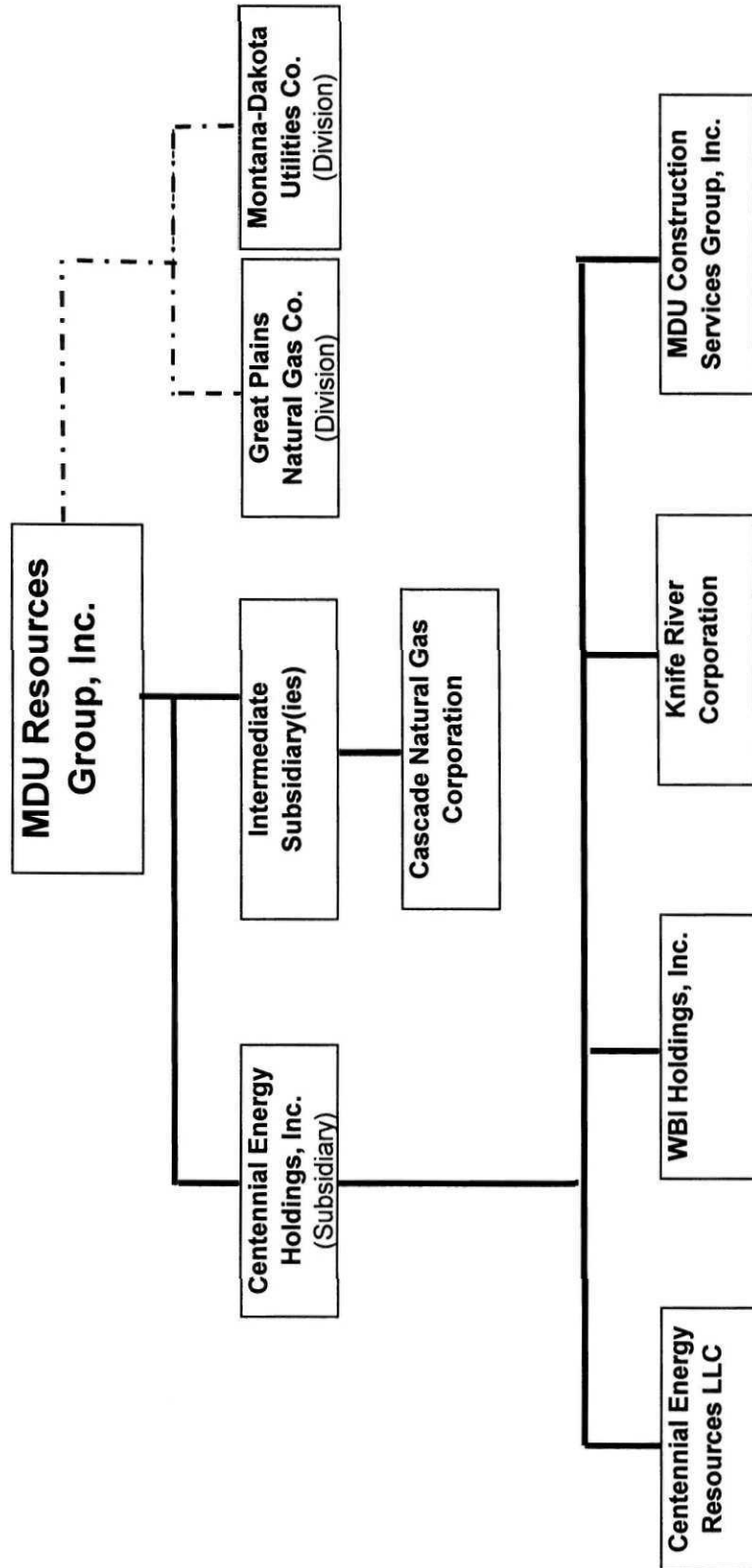
1 A. Yes. As an example, Montana-Dakota has deployed mobile dispatching,
2 by which Montana-Dakota customers have toll-free access to a 24 hours a
3 day, seven days a week Customer Call and Emergency Services Center
4 to place routine and emergency utility service requests. A Dispatch
5 Center in turn transmits electronic service orders to the mobile terminals
6 placed in the fleet of service and construction vehicles. This network
7 provides rapid response to customer requests and emergency situations.
8 The mobile services system is interfaced with the Customer Information
9 System and, as the orders are worked and completed, they are returned
10 electronically and customer service history data is updated daily to provide
11 more efficient processing as well as more timely information available to
12 customer service representatives.

13 **Q. How will Cascade operate after completion of the transaction?**

14 A. Cascade will operate as a wholly-owned indirect subsidiary of MDU
15 Resources but will be considered part of its utility business unit for
16 operational purposes, similar to MDU Resources' existing utility divisions
17 of Montana-Dakota and Great Plains. Cascade will have its own president
18 and management who will report to me as its chief executive officer.
19 However, certain officer positions may be shared or coordinated between
20 the utilities to improve efficiencies. I anticipate that Cascade's field
21 operations will remain unchanged and we believe the transaction will be
22 imperceptible to customers from an operational standpoint.

23 **Q. Will Cascade have control and responsibility for making decisions**

MDU Resources Group, Inc.
 Utility Divisions and Primary Subsidiaries
 Post-Acquisition Summary Organizational Chart





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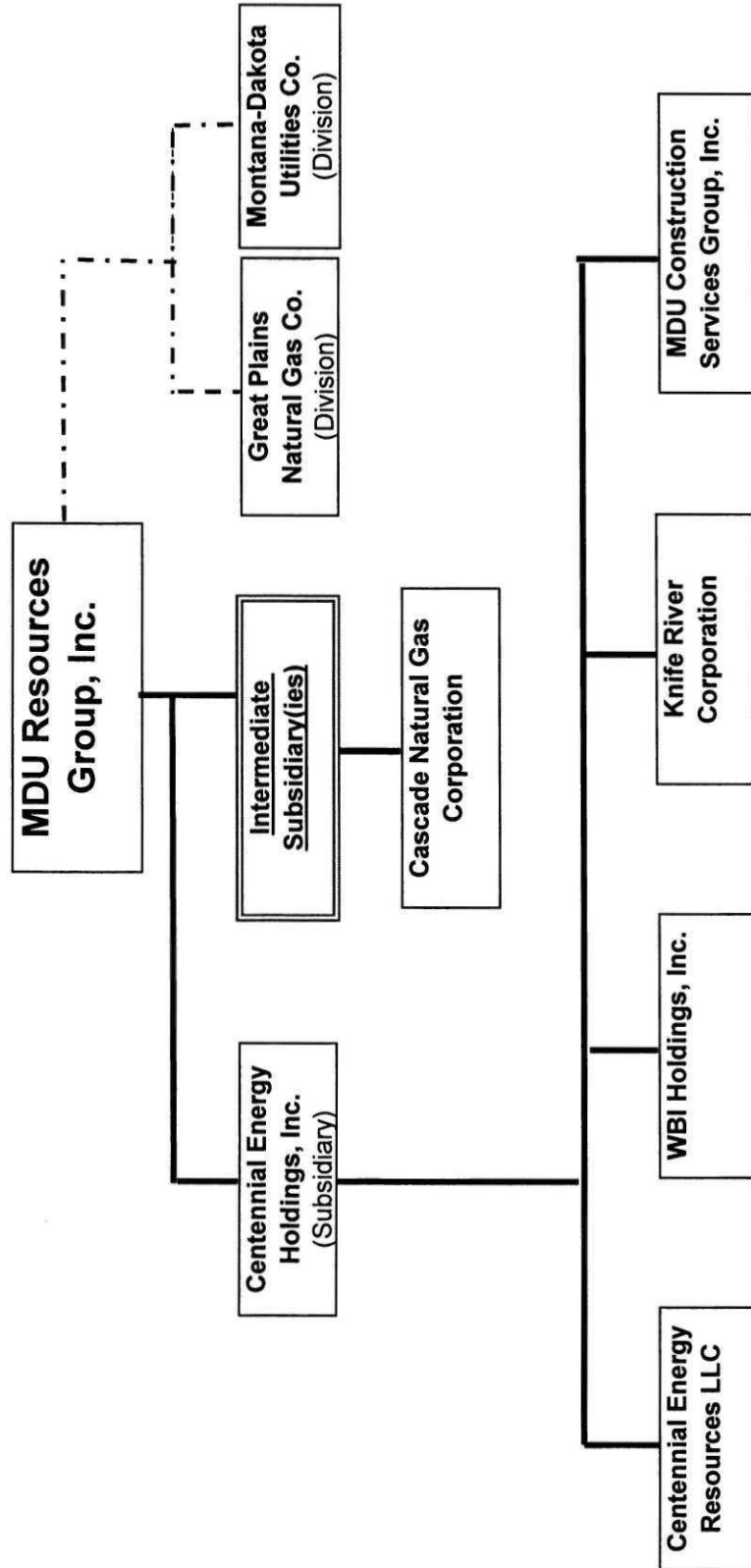
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 Utility Divisions and Primary Subsidiaries
 Post-Acquisition Summary Organizational Chart



John F. Renner

1 protections MDU Resources employs, the financial and accounting
2 aspects of the proposed transaction, and some of the financial and
3 structural commitments being offered by MDU Resources. I will also
4 testify about the provision of common services for Cascade, the
5 methodology for allocating costs for such services, the opportunity for cost
6 savings through the provision of common services and the coordination of
7 activities, and the implications and benefits of the proposed acquisition for
8 Cascade's customers.

9 **Q. Would you please describe MDU Resources' corporate structure as it**
10 **exists currently and how it will be after the proposed acquisition of**
11 **Cascade?**

12 A. MDU Resources' current corporate structure including the proposed
13 acquisition of Cascade is shown on Exhibit No.____(BTI-2) which
14 accompanies Mr. Imsdahl's testimony.

15 MDU Resources currently includes two utility operations, Montana-
16 Dakota and Great Plains, both held as divisions within MDU Resources.
17 In addition, Centennial Energy Holdings, Inc. (Centennial) is held
18 organizationally as a first-tier, direct, wholly owned subsidiary. All four of
19 MDU Resources' primary non-utility business units are held as
20 subsidiaries of Centennial.

21 MDU commits that upon completion of the pending acquisition,
22 Cascade will be held as a separate indirect wholly owned subsidiary of

1 MDU Resources. See Commitment No. 10 in Exhibit No. ____ (DRB-2)
2 accompanying the testimony of Donald R. Ball (the commitments from
3 Exhibit No. ____ (DRB-2) are hereinafter referred to by the Commitment
4 number). From a functional and operational perspective, however,
5 Cascade will be the equivalent of MDU Resources' existing utility divisions.

6 **Q. Why is MDU Resources proposing to hold Cascade as a separate**
7 **subsidiary rather than as another utility division?**

8 A. The proposed acquisition of Cascade is being effected through a reverse
9 triangular merger, as described in more detail in Section IV of the
10 *Application, thereby minimizing the likelihood of triggering any federal*
11 *income tax consequences as a result of the proposed merger. Eliminating*
12 *the corporate structure of Cascade and establishing it as a division could*
13 *have significant federal income tax consequences by triggering deferred*
14 *taxes.*

15 **Q. How does this structure establish Cascade as a "ring-fenced" entity?**

16 A. Because Cascade will be an indirect subsidiary of MDU Resources,
17 Cascade will be protected from the financial risk exposures of Centennial
18 and MDU Resources. The creditors of Centennial and its subsidiaries are
19 not allowed recourse against MDU Resources, or its indirect subsidiary
20 Cascade, in the event of bankruptcy of Centennial. In addition, there are
21 no credit facilities at either MDU Resources or Centennial which contain
22 cross-default provisions between MDU Resources and Centennial.

1 Holding Cascade as a separate subsidiary provides further separation and
2 ring-fencing assurance to isolate Cascade from any risks associated with
3 MDU Resources' other business unit activities, described by Mr. Imsdahl
4 in his testimony, including its utility divisions. We include this commitment
5 as Commitment No. 10 in Exhibit No. ____ (DRB-2).

6 **Q. Please describe MDU Resources' capital structure, including that of**
7 **its utility divisions and Centennial.**

8 A. As of September 30, 2006, MDU Resources' capital structure consisted of
9 \$1.3 billion in debt and \$2.1 billion in equity, or 38 percent debt and 62
10 percent equity. It is MDU Resources' stated intention to maintain a debt
11 ratio of no greater than 40 percent over the long term at the consolidated
12 level to minimize the financial risk associated with its diverse non-
13 regulated operations.

14 MDU Resources' \$3.4 billion of capitalization includes the
15 capitalization of MDU Resources' utility divisions. As of September 30,
16 2006, the utility divisions' capital structure consisted of \$185 million of debt
17 (including \$15 million of preferred stock) and \$199 million of equity, or a
18 48 percent debt/ 52 percent equity ratio. At its utility divisions, MDU
19 Resources has targeted a 50/50 debt/equity ratio over the long term to
20 provide a reasonable risk/return profile and balance for both its customers
21 and investors.

22 **Q. Please describe how the acquisition of Cascade will be financed.**

1 A. As noted above, MDU Resources intends to maintain within all of its utility
2 operations an approximate 50/50 debt/equity ratio. To achieve this ratio
3 upon its proposed acquisition of Cascade, MDU Resources expects to
4 provide approximately \$220 to \$237.5 million of equity capital from MDU
5 Resources internal funds or funds raised by MDU Resources through the
6 issuance of common stock to finance the purchase of a corresponding
7 amount of stock from current Cascade stockholders. An Intermediate
8 subsidiary of MDU Resources will issue up to approximately \$67.5 to \$85
9 million of debt to finance the balance of the purchase of the Cascade
10 stock from current stockholders, and Cascade will retain its outstanding
11 debt estimated at \$165 million. The combination of these transactions,
12 which will be accomplished at or after the closing of the acquisition, will
13 result in the above mentioned 50/50 targeted capital structure at Cascade.
14 To close the proposed acquisition after all regulatory approvals are
15 obtained, MDU Resources may utilize short-term special purpose bridge
16 financing until the permanent financing mechanisms are in place.

17 **Q. Will the issuance of additional debt by the intermediate**
18 **subsidiary(ies) have any impact on Cascade's rates?**

19 A. No, it will have no effect on Cascade's rates. In a rate case, Cascade's
20 cost of capital will be applied to its rate base in establishing its revenue
21 requirement.

1 **Q. Will the acquisition of Cascade affect either MDU Resources' or**
2 **Cascade's overall debt ratings?**

3 A. MDU Resources' acquisition of Cascade is not expected to cause any
4 change to either company's credit ratings. MDU Resources' credit ratings
5 are A-3; BBB+ and A- by Moody's, Standard & Poor's (S&P), and Fitch,
6 respectively. In contemplation of the Cascade acquisition, S&P's Rating
7 Evaluation Service Report reaffirmed MDU Resources' ratings and stated
8 the "acquisition of Cascade would be modestly beneficial from a business
9 risk profile perspective." Further, in that same report, S&P indicated MDU
10 Resources' utility business risk profile would be enhanced from "strong" to
11 "excellent." Moody's and Fitch reaffirmed their MDU Resources' ratings
12 following the announcement of the proposed acquisition.

13 Cascade's ratings are Baa1 by Moody's and BBB+ by S&P.
14 Following the announcement of the acquisition, S&P affirmed its BBB+
15 credit rating on Cascade and stated: "The rating action on Cascade
16 reflects our preliminary assessment that, upon closing of the transaction,
17 the Company's ratings will be the same as the ratings on MDU
18 Resources." Moody's also affirmed Cascade's ratings.

19 **Q. How will the acquisition by MDU Resources affect Cascade's access**
20 **to capital?**

21 A. Inasmuch as Cascade will become an indirect wholly owned subsidiary
22 within a \$4.8 billion corporation (assets at June 30, 2006) - which is over

1 ten times larger than Cascade - the acquisition will provide Cascade
2 access to a much broader debt investor base. Such access should make
3 any future required financings more competitive while Cascade's credit
4 rating should remain unchanged or slightly strengthened. Because MDU
5 Resources will have approximately \$220 to \$237.5 million of equity
6 invested in Cascade, such a strong equity position will strengthen debt
7 investors' perception of Cascade's financial strength as an indirect wholly
8 owned subsidiary within MDU Resources as compared to a stand-alone
9 company.

10 **Q. Will Cascade maintain its own capital structure and, if so, how will**
11 **that affect its cost of capital for ratemaking?**

12 A. As an indirect subsidiary under the MDU Resources corporate umbrella,
13 Cascade will have its own capital structure. That capital structure will be
14 targeted at 50/50 debt/equity, consistent with MDU Resources' utility
15 divisions, but slightly stronger than Cascade's current structure. That
16 stronger structure should provide a higher level of financial stability to
17 Cascade in the long-term than it currently experiences. As noted in Mr.
18 Ball's testimony and stated in Commitment No. 20, Cascade will not
19 advocate for a higher cost of debt or equity capital as compared to what
20 Cascade's cost of debt or equity capital would have been absent MDU
21 Resources' ownership.

22 **Q. Will Cascade maintain separate debt and credit ratings?**

1 sales or transmission of gas to or for Cascade by MDU Resources' non-
2 utility subsidiaries. It is also anticipated that other services such as
3 construction services from affiliates will be minimal. However, if such
4 services are utilized, they will be competitively procured and priced. MDU
5 Resources commits to providing the Commission with access to all books
6 and records pertaining to such transactions. See Commitment No. 3.
7 MDU Resources also commits to complying with all Commission statutes
8 and regulations regarding affiliate interest transactions and to file all
9 required reports. See Commitment Nos. 6 and 7.

10 **Q. Please describe the accounting for the proposed acquisition,**
11 **including the treatment of any acquisition adjustment.**

12 A. The accounting for the proposed acquisition will follow the FERC Uniform
13 System of Accounts. In addition the excess of the purchase price over the
14 historical cost will not be reflected on Cascade's books as it will be
15 accounted for at the intermediate subsidiary level. In addition, the
16 transaction costs incurred by MDU Resources to accomplish this merger
17 will also be accounted for at the intermediate subsidiary level.

18 **Q. Does MDU Resources make any commitments relating to recovery of**
19 **the acquisition premium?**

20 A. Yes. As the acquisition adjustment will not be reflected on Cascade's
21 records, MDU Resources commits it will not request a return on or a return
22 of such amount, subject to the following exception. If the Commission, in

1 either the order issued pursuant to this application or a subsequent
2 general rate proceeding, reduces Cascade's retail revenue requirements
3 by the imputation of cost savings attributable to the acquisition, MDU
4 Resources and Cascade retain the right to propose upon rehearing, and in
5 subsequent cases, to recognize all or part of the acquisition premium in
6 the retail revenue requirement. See Commitment No. 26.

7 **Q. Does MDU Resources make any commitment with respect to**
8 **recovery of the transaction costs associated with the proposed**
9 **acquisition?**

10 A. Yes. MDU Resources commits that it and Cascade will exclude all costs
11 of the transaction from Cascade's utility accounts for ratemaking purposes.
12 Within 90 days following completion of the transaction, MDU Resources
13 will provide an accounting of these costs. See Commitment No. 16.

14 **Q. Will Cascade's books be kept separately and will the regulators have**
15 **access to those records?**

16 A. Yes, as discussed in Mr. Ball's testimony, MDU Resources commits that
17 Cascade's records will be maintained on a subsidiary basis, meaning on a
18 separate basis. See Commitment No. 2. Over the course of the next
19 three years, the detailed processing of transactions will be put on a
20 common platform with MDU Resources' other utility operations. This will
21 enhance the efficiency of both MDU Resources and Cascade, but will not
22 preclude access to Cascade's data. Access to that data and Cascade's

1 In order to assure reliable uninterrupted service and sound financial
2 practices for the long term, these efficiencies will not occur immediately.
3 In certain cases, costs will not be totally eliminated, but will be replaced by
4 a level of cost that is anticipated to be lower over the long term than if
5 Cascade were a stand-alone entity.

6 **Q. Please summarize MDU Resources' commitment to protect**
7 **Cascade's customers.**

8 A. MDU Resources is committing to a number of conditions that will ensure
9 that Cascade's customers are not exposed to the risks of MDU Resources'
10 other businesses. These include: positioning Cascade as an indirect
11 subsidiary within MDU Resources; a commitment to maintain separate
12 debt and credit ratings; guaranteeing the Commission's ability to audit
13 accounting records; a commitment not to cross-subsidize between
14 regulated and non-regulated businesses; a commitment that Cascade will
15 not invest in other MDU Resources companies; a commitment to
16 corporate and affiliate cost allocation methodologies reviewable by the
17 Commission; a commitment that MDU Resources will not pledge the
18 assets of Cascade in support of debt other than its own; a commitment
19 that Cascade will not loan money to or invest in MDU Resources or its
20 other subsidiaries; and a commitment to exclude the acquisition premium
21 from the utility accounts of Cascade for ratemaking, subject to the
22 conditions described earlier.



1 protections MDU Resources employs, the financial and accounting
2 aspects of the proposed transaction, and some of the financial and
3 structural commitments being offered by MDU Resources. I will also
4 testify about the provision of common services for Cascade, the
5 methodology for allocating costs for such services, the opportunity for cost
6 savings through the provision of common services and the coordination of
7 activities, and the implications and benefits of the proposed acquisition for
8 Cascade's customers.

9 **Q. Would you please describe MDU Resources' corporate structure as it**
10 **exists currently and how it will be after the proposed acquisition of**
11 **Cascade?**

12 A. MDU Resources' current corporate structure including the proposed
13 acquisition of Cascade is shown on Exhibit No. ____ (BTI-2) which
14 accompanies Mr. Imsdahl's testimony.

15 MDU Resources currently includes two utility operations, Montana-
16 Dakota and Great Plains, both held as divisions within MDU Resources.
17 In addition, Centennial Energy Holdings, Inc. (Centennial) is held
18 organizationally as a first-tier, direct, wholly owned subsidiary. All four of
19 MDU Resources' primary non-utility business units are held as
20 subsidiaries of Centennial.

21 MDU commits that upon completion of the pending acquisition,
22 Cascade will be held as a separate indirect~~first tier, direct~~, wholly owned

1 subsidiary of MDU Resources. See Commitment No. 10 in Exhibit
2 No. ____ (DRB-2) accompanying the testimony of Donald R. Ball (the
3 commitments from Exhibit No. ____ (DRB-2) are hereinafter referred to by
4 the Commitment number). From a functional and operational perspective,
5 however, Cascade will be the equivalent of MDU Resources' existing
6 utility divisions.

7 **Q. Why is MDU Resources proposing to hold Cascade as a separate**
8 **subsidiary rather than as another utility division?**

9 A. The proposed acquisition of Cascade is being effected through a reverse
10 triangular merger, as described in more detail in Section IV of the
11 Application, thereby minimizing the likelihood of triggering any federal
12 income tax consequences as a result of the proposed merger. Eliminating
13 the corporate structure of Cascade and establishing it as a division could
14 have significant federal income tax consequences by triggering deferred
15 taxes.

16 **Q. How does this structure establish Cascade as a "ring-fenced" entity?**

17 A. Because Cascade will be an indirect ~~a first-tier~~ subsidiary of MDU
18 Resources, ~~just as Centennial is currently,~~ Cascade will be protected from
19 the financial risk exposures of Centennial and MDU Resources. Therefore,
20 ~~†~~ The creditors of Centennial and its subsidiaries are not allowed recourse
21 against MDU Resources, or its indirect subsidiary Cascade, in the event of
22 bankruptcy of Centennial. In addition, there are no credit facilities at either

1 MDU Resources or Centennial which contain cross-default provisions
2 between MDU Resources and Centennial. Holding Cascade as a
3 separate subsidiary provides further separation and ring-fencing
4 assurance to isolate Cascade from any risks associated with MDU
5 Resources' other business unit activities, described by Mr. Imsdahl in his
6 testimony, including its utility divisions. We include this commitment as
7 Commitment No. 10 in Exhibit No. ____ (DRB-2).

8 **Q. Please describe MDU Resources' capital structure, including that of**
9 **its utility divisions and Centennial.**

10 A. As of September 30, 2006, MDU Resources' capital structure consisted of
11 \$1.3 billion in debt and \$2.1 billion in equity, or 38 percent debt and 62
12 percent equity. It is MDU Resources' stated intention to maintain a debt
13 ratio of no greater than 40 percent over the long term at the consolidated
14 level to minimize the financial risk associated with its diverse non-
15 regulated operations.

16 MDU Resources' \$3.4 billion of capitalization includes the
17 capitalization of MDU Resources' utility divisions. As of September 30,
18 2006, the utility divisions' capital structure consisted of \$185 million of debt
19 (including \$15 million of preferred stock) and \$199 million of equity, or a
20 48 percent debt/ 52 percent equity ratio. At its utility divisions, MDU
21 Resources has targeted a 50/50 debt/equity ratio over the long term to

1 provide a reasonable risk/return profile and balance for both its customers
2 and investors.

3 **Q. Please describe how the acquisition of Cascade will be financed.**

4 A. As noted above, MDU Resources intends to maintain within all of its utility
5 operations an approximate 50/50 debt/equity ratio. To achieve this ratio
6 upon its proposed acquisition of Cascade, MDU Resources expects to
7 provide approximately \$220 to \$237.5 million of equity capital from MDU
8 Resources internal funds or funds raised by MDU Resources through the
9 issuance of common stock to finance the purchase of a corresponding
10 amount of stock from current Cascade stockholders. An Intermediate
11 subsidiary of MDU Resources will ~~Cascade will also~~ issue up to
12 approximately \$67.5 to \$85 million of debt to finance the balance of the
13 purchase of the Cascade stock from current stockholders, and Cascade
14 will retain its outstanding debt estimated at \$165 million. The combination
15 of these transactions, which will be accomplished at or after the closing of
16 the acquisition, will result in the above mentioned 50/50 targeted capital
17 structure at Cascade. To close the proposed acquisition after all
18 regulatory approvals are obtained, MDU Resources ~~expects to~~ may utilize
19 short-term special purpose bridge financing until the permanent financing
20 mechanisms are in place.

21 **Q. Will the issuance of additional debt by the intermediate**
22 **subsidiary(ies) Cascade have any impact on Cascade's rates?**

1 A. No, it will have no effect on Cascade's rates. In a rate case, Cascade's
2 cost of capital will be applied to its rate base in establishing its revenue
3 requirement. ~~The actual amount of debt is not a factor.~~

4 **Q. Will the acquisition of Cascade affect either MDU Resources' or**
5 **Cascade's overall debt ratings?**

6 A. MDU Resources' acquisition of Cascade is not expected to cause any
7 change to either company's credit ratings. MDU Resources' credit ratings
8 are A-3; BBB+ and A- by Moody's, Standard & Poor's (S&P), and Fitch,
9 respectively. In contemplation of the Cascade acquisition, S&P's Rating
10 Evaluation Service Report reaffirmed MDU Resources' ratings and stated
11 the "acquisition of Cascade would be modestly beneficial from a business
12 risk profile perspective." Further, in that same report, S&P indicated MDU
13 Resources' utility business risk profile would be enhanced from "strong" to
14 "excellent." Moody's and Fitch reaffirmed their MDU Resources' ratings
15 following the announcement of the proposed acquisition.

16 Cascade's ratings are Baa1 by Moody's and BBB+ by S&P.
17 Following the announcement of the acquisition, S&P affirmed its BBB+
18 credit rating on Cascade and stated: "The rating action on Cascade
19 reflects our preliminary assessment that, upon closing of the transaction,
20 the Company's ratings will be the same as the ratings on MDU
21 Resources." Moody's also affirmed Cascade's ratings.

1 **Q. How will the acquisition by MDU Resources affect Cascade's access**
2 **to capital?**

3 | A. Inasmuch as Cascade will become an indirect~~direct~~ wholly owned
4 subsidiary within a \$4.8 billion corporation (assets at June 30, 2006) -
5 which is over ten times larger than Cascade - the acquisition will provide
6 Cascade access to a much broader debt investor base. Such access
7 should make any future required financings more competitive while
8 Cascade's credit rating should remain unchanged or slightly strengthened.
9 | Because MDU Resources will have approximately \$220 to \$237.5 million
10 of equity invested in Cascade, such a strong equity position will strengthen
11 debt investors' perception of Cascade's financial strength as an indirect
12 ~~direct~~ wholly owned subsidiary within MDU Resources as compared to a
13 stand-alone company.

14 **Q. Will Cascade maintain its own capital structure and, if so, how will**
15 **that affect its cost of capital for ratemaking?**

16 | A. As an indirect~~first tier~~ subsidiary under the MDU Resources corporate
17 umbrella, Cascade will have its own capital structure. That capital
18 structure will be targeted at 50/50 debt/equity, consistent with MDU
19 Resources' utility divisions, but slightly stronger than Cascade's current
20 structure. That stronger structure should provide a higher level of financial
21 stability to Cascade in the long-term than it currently experiences. As
22 noted in Mr. Ball's testimony and stated in Commitment No. 20, Cascade

1 **Q. Does MDU Resources anticipate any affiliated transactions, such as**
2 **natural gas supply or construction services, between Cascade and**
3 **MDU Resources' non-utility subsidiaries, and if so how does it intend**
4 **to handle those transactions?**

5 A. Inasmuch as MDU Resources currently has no natural gas properties
6 within Cascade's service territory, it is not anticipated there will be any
7 sales or transmission of gas to or for Cascade by MDU Resources' non-
8 utility subsidiaries. It is also anticipated that other services such as
9 construction services from affiliates will be minimal. However, if such
10 services are utilized, they will be competitively procured and priced. MDU
11 Resources commits to providing the Commission with access to all books
12 and records pertaining to such transactions. See Commitment No. 3.
13 MDU Resources also commits to complying with all Commission statutes
14 and regulations regarding affiliate interest transactions and to file all
15 required reports. See Commitment Nos. 6 and 7.

16 **Q. Please describe the accounting for the proposed acquisition,**
17 **including the treatment of any acquisition adjustment.**

18 A. The accounting for the proposed acquisition will follow the FERC Uniform
19 System of Accounts, ~~and, as specified therein,~~ In addition the excess of
20 the purchase price over the historical cost will not be reflected on
21 Cascade's books as it will be accounted for at the intermediate subsidiary
22 level. ~~will be recorded in Account 114, Plant Acquisition Adjustment.~~ In

1 addition, the transaction costs incurred by MDU Resources to accomplish
2 this merger will also be accounted for at the intermediate subsidiary
3 level, charged to Account 114.

4 **Q. Does MDU Resources make any commitments relating to recovery of**
5 **the acquisition premium?**

6 A. Yes. As the acquisition adjustment will not Although Account 114 will be
7 reflected on Cascade's records, MDU Resources commits that it Cascade
8 will not request a return on or a return of such amount, subject to the
9 following exception. If the Commission, in either the order issued
10 pursuant to this application or a subsequent general rate proceeding,
11 reduces Cascade's retail revenue requirements by the imputation of cost
12 savings attributable to the acquisition, MDU Resources and Cascade
13 retains the right to propose upon rehearing, and in subsequent cases, to
14 recognize all or part of the acquisition premium in the retail revenue
15 requirement. See Commitment No. 26.

16 **Q. Does MDU Resources make any commitment with respect to**
17 **recovery of the transaction costs associated with the proposed**
18 **acquisition?**

19 A. Yes. MDU Resources commits that it and Cascade will exclude all costs
20 of the transaction from Cascade's utility accounts for ratemaking purposes.
21 Within 90 days following completion of the transaction, MDU Resources
22 will provide an accounting of these costs. See Commitment No. 16.

1 Being part of a larger organization will also enable the sharing of
2 costs for corporate functions. As recognized by Cascade in exploring the
3 possibility of an acquisition, the ability to function in a cost-efficient manner
4 as a small publicly traded company is becoming increasingly difficult in the
5 face of regulatory requirements such as those regarding corporate
6 governance. Cascade and MDU Resources both recognize the
7 advantage of being part of a larger combined public utility system. Being
8 part of a larger corporate and utility organization should provide
9 efficiencies that will help stabilize rates over the longer term.

10 In order to assure reliable uninterrupted service and sound financial
11 practices for the long term, these efficiencies will not occur immediately.
12 In certain cases, costs will not be totally eliminated, but will be replaced by
13 a level of cost that is anticipated to be lower over the long term than if
14 Cascade were a stand-alone entity.

15 **Q. Please summarize MDU Resources' commitment to protect**
16 **Cascade's customers.**

17 A. MDU Resources is committing to a number of conditions that will ensure
18 that Cascade's customers are not exposed to the risks of MDU Resources'
19 other businesses. These include: positioning Cascade as an indirect
20 ~~first-tier~~ subsidiary within MDU Resources; a commitment to maintain
21 separate debt and credit ratings; guaranteeing the Commission's ability to
22 audit accounting records; a commitment not to cross-subsidize between

Committments

subsidiary of Cascade. This condition will not prohibit MDU Resources or its affiliates other than Cascade from holding diversified businesses.

- 10) Cascade will operate as an indirect, wholly owned subsidiary of MDU Resources. As an indirect subsidiary of MDU Resources, Cascade will be protected from any financial risk exposures of Centennial Energy Holdings, Inc. (Centennial). No credit facilities at either MDU Resources or Centennial will contain cross-default provisions between MDU Resources and Centennial, or allow any creditor of Centennial or its subsidiaries to have recourse against MDU Resources or its subsidiary, Cascade, in the event of bankruptcy of Centennial.
- 11) Cascade or MDU Resources will notify the Commission subsequent to MDU Resources' board approval and as soon as practicable following any public announcement of: (1) any acquisition of a regulated or unregulated business representing 5 percent or more of the capitalization of MDU Resources; or (2) the change in effective control or acquisition of any material part or all of Cascade by any other firm, whether by merger, combination, transfer of stock or assets.
- 12) An Inter-company Administrative Services Agreement (IASA) will include corporate and affiliate cost allocation methodologies. The IASA will be filed with the Commission as soon as practicable after the closing of the transaction. Approval of the IASA will be requested if required by law or rule, but approval for ratemaking purposes will not be requested in such filing. Amendments to the IASA will also be filed with the Commission.
- 13) MDU Resources commits, for a three-year period, that the allocated MDU Resources shared corporate costs, as well as its allocated and assigned utility division costs, will not exceed the costs the Cascade customers would otherwise have paid absent the acquisition, as adjusted for the change in the Consumer Price Index in place at the time of approval.
- 14) Any proposed cost allocation methodology for the allocation of corporate and affiliate investments, expenses, and overheads, required by law or rule to be submitted to the Commission for approval, will comply with the following principles:
 - a) For services rendered to Cascade or each cost category subject to allocation to Cascade by MDU Resources or any of its affiliates, MDU Resources must be able to demonstrate that such service or cost category is necessary to Cascade for the performance of its regulated operations, is not duplicative of services already being performed within Cascade, and is reasonable and prudent.



subsidiary of Cascade. This condition will not prohibit MDU Resources or its affiliates other than Cascade from holding diversified businesses.

- 10) Cascade will operate as an ~~an~~ first-tier indirect, wholly owned subsidiary of MDU Resources. As an ~~an~~ first-tier indirect subsidiary of MDU Resources, Cascade will be protected from any financial risk exposures of Centennial Energy Holdings, Inc. (Centennial). No credit facilities at either MDU Resources or Centennial will contain cross-default provisions between MDU Resources and Centennial, or allow any creditor of Centennial or its subsidiaries to have recourse against MDU Resources or its subsidiary, Cascade, in the event of bankruptcy of Centennial.
- 11) Cascade or MDU Resources will notify the Commission subsequent to MDU Resources' board approval and as soon as practicable following any public announcement of: (1) any acquisition of a regulated or unregulated business representing 5 percent or more of the capitalization of MDU Resources; or (2) the change in effective control or acquisition of any material part or all of Cascade by any other firm, whether by merger, combination, transfer of stock or assets.
- 12) An Inter-company Administrative Services Agreement (IASA) will include corporate and affiliate cost allocation methodologies. The IASA will be filed with the Commission as soon as practicable after the closing of the transaction. Approval of the IASA will be requested if required by law or rule, but approval for ratemaking purposes will not be requested in such filing. Amendments to the IASA will also be filed with the Commission.
- 13) MDU Resources commits, for a three-year period, that the allocated MDU Resources shared corporate costs, as well as its allocated and assigned utility division costs, will not exceed the costs the Cascade customers would otherwise have paid absent the acquisition, as adjusted for the change in the Consumer Price Index in place at the time of approval.
- 14) Any proposed cost allocation methodology for the allocation of corporate and affiliate investments, expenses, and overheads, required by law or rule to be submitted to the Commission for approval, will comply with the following principles:
 - a) For services rendered to Cascade or each cost category subject to allocation to Cascade by MDU Resources or any of its affiliates, MDU Resources must be able to demonstrate that such service or cost category is necessary to Cascade for the performance of its regulated operations, is not duplicative of services already being performed within Cascade, and is reasonable and prudent.