

**Excess Disposal Service  
Customer Count - 2021**

ITEM #	COMMERCIAL CANS	Current PRICE	Customer Count				Average	Quarterly	Annual	Proposed Rate	Proposed Revenue
			1st Quarter	2nd Quarter	3rd Quarter	4th Quarter		Revenue	Revenue		
245	Extra Commercial Can	\$ 3.91	33.00	12.00	22.00	21.00	22.00	86	344	4.29	378
245	1-32 Commercial Can - Each Scheduled Pick Up	\$ 3.91	115.00	117.00	121.00	103.00	114.00	446	1,783	4.29	1,958
245	1-32 Commercial Can - Special Pick Up	\$ 5.91	0.00	0.00	0.00	0.00	0.00	0	0	6.58	0
245	1-32 Commercial Can - Temporary Pick Up Rate	\$ 6.26	0.00	0.00	0.00	0.00	0.00	0	0	6.98	0
											-
245	1-32 Commercial Can - Every Other Week	\$ 21.06	3.00	3.00	3.00	3.00	3.00	63	253	23.68	284
245	4-32 Commercial Can - Every Other Week	\$ 33.94	6.00	3.00	3.00	3.00	3.75	127	509	38.38	576
245	6-32 Commercial Can - Every Other Week	\$ 65.87	0.00	2.50	0.00	4.00	1.63	107	428	74.83	486
											-
245	1-32 Commercial Can - Weekly	\$ 21.06	21.00	22.00	21.00	19.50	20.88	440	1,759	23.31	1,946
245	2-32 Commercial Can - Weekly	\$ 33.89	31.00	27.25	30.00	32.00	30.06	1,019	4,075	37.95	4,564
245	3-32 Commercial Can - Weekly	\$ 50.79	9.00	9.00	9.00	9.00	9.00	457	1,828	57.25	2,061
245	4-32 Commercial Can - Weekly	\$ 67.72	6.00	6.00	6.00	6.00	6.00	406	1,625	76.58	1,838
245	5-32 Commercial Can - Weekly	\$ 84.65	6.00	6.00	6.00	6.00	6.00	508	2,032	95.90	2,302
245	6-32 Commercial Can - Weekly	\$ 101.58	3.00	3.00	3.00	3.00	3.00	305	1,219	115.23	1,383
											-
245	1-45 Commercial Can - Each Scheduled Pick Up	\$ 8.64	0.00	0.00	0.00	0.00	0.00	0	0	9.86	0
245	1-45 Commercial Can - Special Pick up	\$ 8.64	0.00	0.00	0.00	0.00	0.00	0	0	9.86	0
245	1-45 Commercial Can - Temporary Pick Up Rate	\$ 9.75	0.00	0.00	0.00	0.00	0.00	0	0	11.13	0
											-
245	1-45 Commercial Can - Every Other Week	\$ 40.00	0.00	0.00	0.00	0.00	0.00	0	0	45.30	0
245	1-45 Commercial Can - Weekly	\$ 40.00	0.00	0.00	0.00	0.00	0.00	0	0	45.66	0
											-
											-
											-
	<b>DROP BOX</b>										
70	Return Trip - Drop Box	\$ 77.67	0.00	0.00	0.00	0.00	0.00	0	0	88.67	0
80	Drive In - 125 to 150 Feet (Per Unit, Per Pick Up)	\$ 17.97	0.00	0.00	0.00	0.00	0.00	0	0	20.51	0
80	Drive In - 250 Feet to 1/10 Mile (Per Unit, Per Pick Up)	\$ 35.95	0.00	0.00	0.00	0.00	0.00	0	0	41.04	0
80	Drive In - For each 1/10 Mile over 1/10 Mile (Per Unit, Per Pick U	\$ 35.95	0.00	0.00	0.00	0.00	0.00	0	0	41.04	0
											-
207	Overfilled/Overweight Container per yard	\$ 31.25	25.00	2.00	13.00	40.00	20.00	625	2,500	34.65	2,772
260	Drop Box Delivery Fee (Temporary & Permanent)	\$ 121.27	16.00	11.00	27.00	10.00	16.00	1,940	7,761	138.44	8,860
260	Excess Mileage	\$ 8.09	2647.00	2604.00	2881.00	2247.00	2594.75	20,992	83,966	9.24	95,856
260	Positioning Lids Open/Closed	\$ 13.31	0.00	0.00	0.00	0.00	0.00	0	0	15.19	0
260	Gate Obstruction Charge	\$ 15.00	0.00	0.00	0.00	0.00	0.00	0	0	17.12	0
											-
260	10yd - Monthly Rent	\$ 300.00	0.00	0.00	0.00	0.00	0.00	0	0	342.48	0
260	10yd - First Pick Up	\$ 80.00	0.00	0.00	0.00	0.00	0.00	0	0	91.33	0
260	10yd - Each Additional Pick Up	\$ 80.00	102.00	67.00	88.00	94.00	87.75	7,020	28,080	91.33	32,056
260	10yd - Special Pick Up	\$ 80.00	0.00	0.00	0.00	0.00	0.00	0	0	91.33	0
260	10yd - Initial Delivery (Temporary Service)	\$ 121.27	0.00	0.00	0.00	0.00	0.00	0	0	138.44	0

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Customer Count - 2021**

ITEM #	COMMERCIAL CANS	Current PRICE	Customer Count				Average	Quarterly	Annual	Proposed Rate	Proposed Revenue
			1st Quarter	2nd Quarter	3rd Quarter	4th Quarter		Revenue	Revenue		
260	10yd - Pick up Rate (Temporary Service)	\$ 80.00	0.00	0.00	0.00	0.00	0.00	0	0	91.33	0
260	10yd - Rent Per Calendar Day (Temporary Service)	\$ 10.00	0.00	0.00	0.00	0.00	0.00	0	0	11.42	0
260	10yd - Rent Per Month (Temporary Service)	\$ 300.00	0.00	0.00	0.00	0.00	0.00	0	0	342.48	0
											-
260	20yd - Monthly Rent	\$ 300.00	0.00	0.00	0.00	0.00	0.00	0	0	342.48	0
260	20yd - First Pick Up	\$ 150.00	0.00	0.00	0.00	0.00	0.00	0	0	171.24	0
260	20yd - Each Additional Pick Up	\$ 150.00	112.00	128.00	131.00	117.00	122.00	18,300	73,200	171.24	83,565
260	20yd- Special Pick Up	\$ 150.00	0.00	0.00	0.00	0.00	0.00	0	0	171.24	0
260	20yd - Initial Delivery (Temporary Service)	\$ 121.27	0.00	0.00	0.00	0.00	0.00	0	0	138.44	0
260	20yd - Pick up Rate (Temporary Service)	\$ 150.00	0.00	0.00	0.00	0.00	0.00	0	0	171.24	0
260	20yd - Rent Per Calendar Day (Temporary Service)	\$ 10.00	0.00	0.00	0.00	0.00	0.00	0	0	11.42	0
260	20yd - Rent Per Month (Temporary Service)	\$ 300.00	0.00	0.00	0.00	0.00	0.00	0	0	342.48	0
											-
260	30yd - Monthly Rent	\$ 300.00	0.00	0.00	0.00	0.00	0.00	0	0	342.48	0
260	30yd - First Pick Up	\$ 230.00	0.00	0.00	0.00	0.00	0.00	0	0	262.57	0
260	30yd - Each Additional Pick Up	\$ 230.00	59.00	31.00	25.00	20.00	33.75	7,763	31,050	262.57	35,447
260	30yd- Special Pick Up	\$ 230.00	0.00	0.00	0.00	0.00	0.00	0	0	262.57	0
260	30yd - Initial Delivery (Temporary Service)	\$ 230.00	0.00	0.00	0.00	0.00	0.00	0	0	262.57	0
260	30yd - Pick up Rate (Temporary Service)	\$ 121.27	0.00	0.00	0.00	0.00	0.00	0	0	138.44	0
260	30yd - Rent Per Calendar Day (Temporary Service)	\$ 10.00	0.00	0.00	0.00	0.00	0.00	0	0	11.42	0
260	30yd - Rent Per Month (Temporary Service)	\$ 300.00	0.00	0.00	0.00	0.00	0.00	0	0	342.48	0
											-
260	40yd - Monthly Rent	\$ 300.00	0.00	0.00	0.00	0.00	0.00	0	0	342.48	0
260	40yd - First Pick Up	\$ 275.00	0.00	0.00	0.00	0.00	0.00	0	0	313.94	0
260	40yd - Each Additional Pick Up	\$ 275.00	0.00	0.00	0.00	0.00	0.00	0	0	313.94	0
260	40yd- Special Pick Up	\$ 275.00	0.00	0.00	0.00	0.00	0.00	0	0	313.94	0
260	40yd - Initial Delivery (Temporary Service)	\$ 121.27	0.00	0.00	0.00	0.00	0.00	0	0	138.44	0
260	40yd - Pick up Rate (Temporary Service)	\$ 275.00	0.00	0.00	0.00	0.00	0.00	0	0	313.94	0
260	40yd - Rent Per Calendar Day (Temporary Service)	\$ 10.00	0.00	0.00	0.00	0.00	0.00	0	0	11.42	0
260	40yd - Rent Per Month (Temporary Service)	\$ 300.00	0.00	0.00	0.00	0.00	0.00	0	0	342.48	0
											-
260	Drop Box - Rent (Roll-off Container Rent)	\$ 300.00	11.00	12.00	4.00	3.00	7.50	2,250	9,000	342.48	10,274
											-
											-
270	30yd - Monthly Rent (Compactor - Company Owned)	\$ 300.00	0.00	0.00	0.00	0.00	0.00	0	0	342.48	0
270	30yd - First Pick Up (Compactor - Company Owned)	\$ 230.00	0.00	0.00	0.00	0.00	0.00	0	0	262.57	0
270	30yd - Each Additional Pick Up (Compactor - Company Owned)	\$ 230.00	7.00	7.00	7.00	0.00	5.25	1,208	4,830	262.57	5,514
270	30yd- Special Pick Up (Compactor - Company Owned)	\$ 230.00	0.00	0.00	0.00	0.00	0.00	0	0	262.57	0
270	30yd - Initial Delivery (Temporary Service) (Compactor - Compar	\$ 230.00	0.00	0.00	0.00	0.00	0.00	0	0	262.57	0
270	30yd - Pick up Rate (Temporary Service) (Compactor - Company	\$ 121.27	0.00	0.00	0.00	0.00	0.00	0	0	138.44	0



**Excess Disposal Service  
Customer Count - 2021**

ITEM #	COMMERCIAL CANS	Current PRICE	Customer Count				Average	Quarterly Revenue	Annual Revenue	Proposed Rate	Proposed Revenue
			1st Quarter	2nd Quarter	3rd Quarter	4th Quarter					
<b>TRANSFER STATION FEES</b>											
230	Freon (Per Appliance)	\$ 28.96	4.00	6.00	14.00	17.00	10.25	297	1,187	33.06	1,355
230	Tires (Per Tire)	\$ 25.00	8.00	85.00	10.00	12.00	28.75	719	2,875	28.54	3,282
230	All Disposal (Per Ton)	\$ 149.00	487.36	421.74	322.69	267.74	374.88	55,857	223,430	170.10	255,068
<b>CONTAINER SERVICE</b>											
52	Redelivery Fee	\$ 81.00	0.00	0.00	0.00	0.00	0.00	0	0	92.47	0
205	Roll Out Charge	\$ 15.00	1.00	3.00	11.00	0.00	3.75	56	225	17.12	257
205	Roll Out Charge - Over 25' (Per Foot)	\$ 1.91	0.00	0.00	0.00	0.00	0.00	0	0	2.18	0
207	Overfilled/Overweight Container per yard	\$ 31.25	51.25	37.00	83.75	0.00	43.00	1,344	5,375	35.68	6,136
240	Container Delivery Fee (Permanent & Temporary)	\$ 81.00	14.00	45.00	42.00	16.00	29.25	2,369	9,477	92.47	10,819
240	Gate Obstruction Charge	\$ 13.31	18.00	9.00	11.00	10.00	12.00	160	639	15.19	729
240	1yd - First Pick Up	\$ 32.47	0.00	0.00	0.00	0.00	0.00			36.05	-
240	1yd - Each Additional Pick Up	\$ 21.39	0.00	0.00	0.00	0.00	0.00			23.37	-
240	1yd - Special Pick Up	\$ 21.37	0.00	6.00	7.00	4.00	4.25	91	363	23.37	397
240	1yd - Once a Month	\$ 32.47	61.00	82.00	90.00	94.00	81.75	2,654	10,618	36.05	11,787
240	1yd - Every Other Week	\$ 52.47	284.50	296.00	330.00	340.50	312.75	16,410	65,640	57.69	72,164
240	1yd - Weekly	\$ 103.63	91.00	93.00	102.50	95.00	95.38	9,884	39,535	113.87	43,443
240	1yd - Temporary Service Pick Up	\$ 43.46	0.00	2.00	0.00	0.00	0.50	22	87	48.59	97
240	1½yd - First Pick Up	\$ 41.04	0.00	0.00	0.00	0.00	0.00	-	-	46.85	-
240	1½yd - Each Additional Pick Up	\$ 29.79	0.00	0.00	0.00	0.00	0.00	-	-	32.55	-
240	1½yd - Unscheduled Pick Up	\$ 29.79	0.00	0.00	1.00	0.00	0.25	7	30	32.55	33
240	1½yd - Once a Month	\$ 41.04	17.00	10.00	17.00	20.00	16.00	657	2,627	46.85	2,998
240	1½yd - Every Other Week	\$ 75.89	19.00	29.00	30.00	28.00	26.50	2,011	8,044	83.47	8,848
240	1½yd - Weekly	\$ 140.24	1.00	3.00	3.00	2.00	2.25	316	1,262	153.77	1,384
240	1½yd - Temporary Service Pick Up	\$ 60.76	0.00	0.00	0.00	0.00	0.00	0	0	69.36	0
240	2yd - First Pick Up	\$ 49.58	0.00	0.00	0.00	0.00	0.00			54.71	-
240	2yd - Each Additional Pick Up	\$ 36.08	0.00	0.00	0.00	0.00	0.00			39.30	-
240	2yd - Unscheduled Pick Up	\$ 36.08	8.00	3.00	4.00	5.00	5.00	180	722	39.30	786
240	2yd - Once a Month	\$ 49.58	54.00	66.00	64.00	77.00	65.25	3,235	12,940	54.71	14,279
240	2yd - Every Other Week	\$ 91.79	99.00	106.00	114.00	120.00	109.75	10,074	40,296	100.69	44,202
240	2yd - Weekly	\$ 169.73	81.50	81.75	91.90	88.50	85.91	14,582	58,328	185.56	63,769
240	2yd - Twice Weekly	\$ 325.95	2.75	1.50	3.80	2.25	2.58	839	3,357	355.70	3,664
240	2yd - Temporary Service Pick Up	\$ 67.53	0.00	1.00	1.00	3.00	1.25	84	338	75.20	376
240	4yd - First Pick Up	\$ 91.19	0.00	0.00	0.00	0.00	0.00	-	-	100.52	-
240	4yd - Each Additional Pick Up	\$ 66.44	0.00	0.00	0.00	0.00	0.00	-	-	72.27	-



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Customer Count - 2021**

ITEM #	COMMERCIAL CANS	Current PRICE	Customer Count				Average	Quarterly	Annual	Proposed Rate	Proposed Revenue
			1st Quarter	2nd Quarter	3rd Quarter	4th Quarter		Revenue	Revenue		
100	1-32 can - Every Other Week	\$ 18.04	120.50	253.75	141.80	252.50	192.14	3,466	13,865	20.16	15,497
100	2-32 can - Every Other Week	\$ 22.56	145.00	313.00	169.25	301.20	232.11	5,236	20,946	25.11	23,313
100	3-32 can - Every Other Week	\$ 37.35	12.50	24.00	14.00	28.00	19.63	733	2,932	41.66	3,271
100	4-32 can - Every Other Week	\$ 42.98	6.00	12.00	6.00	16.50	10.13	435	1,741	47.84	1,937
100	5-32 can - Every Other Week	\$ 59.63	0.00	0.00	0.00	0.00	0.00	0	0	68.07	0
100	6-32 can - Every Other Week	\$ 65.81	0.00	0.00	2.00	0.00	0.50	33	132	73.40	147
											-
100	1-32 can - Weekly	\$ 23.09	648.15	1461.85	790.00	1411.10	1077.78	24,886	99,543	25.50	109,929
100	2-32 can - Weekly	\$ 38.13	200.50	422.45	221.25	443.25	321.86	12,273	49,090	42.24	54,380
100	3-32 can - Weekly	\$ 44.71	10.00	23.50	18.75	34.00	21.56	964	3,856	49.09	4,234
100	4-32 can - Weekly	\$ 55.94	11.00	22.80	12.50	30.25	19.14	1,071	4,282	61.41	4,701
100	5-32 can - Weekly	\$ 62.17	0.00	0.00	0.00	0.00	0.00	0	0	70.97	0
100	6-32 can - Weekly	\$ 68.95	0.00	0.00	0.00	0.00	0.00	0	0	78.71	0
100	8-32 can - Weekly	\$ 85.98	0.00	0.00	1.30	0.00	0.33	28	112	93.67	122
											-
100	1-45 can - Once a Month	\$ 17.50	2.00	0.00	0.00	1.00	0.75	13	53	19.74	59
											-
100	1-45 can - Every Other Week	\$ 22.23	6.00	25.50	13.50	24.50	17.38	386	1,545	24.87	1,729
100	2-45 can - Every Other Week	\$ 34.45	6.00	16.60	10.00	22.25	13.71	472	1,890	38.82	2,129
											-
100	1-45 can - Weekly	\$ 34.45	53.60	117.00	65.00	128.00	90.90	3,132	12,526	38.32	13,932
100	2-45 can - Weekly	\$ 54.90	12.00	39.20	23.00	50.15	31.09	1,707	6,827	61.66	7,668
											-
100	1-32 & 1-45 can - Every Other Week	\$ 40.27	2.00	4.00	2.00	4.00	3.00	121	483	45.04	540
100	1-32 & 1-45 can - Weekly	\$ 57.54	4.00	6.00	4.00	8.00	5.50	316	1,266	63.81	1,404
100	2-32 & 1-45 can - Weekly	\$ 72.58	0.00	0.00	0.50	4.00	1.13	82	327	80.98	364
											-
100	Extra 32 gallon - Residential	\$ 5.48	293.00	629.50	638.00	934.00	623.63	3,417	13,670	6.06	15,110
100	Extra 45 gallon - Residential	\$ 11.68	7.00	21.00	9.00	11.00	12.00	140	561	13.10	629
											-
	<b>MISCELLANEOUS</b>										-
18	Finance charge (Finance Charge - 1% on Overdue Balance (\$1.0	\$ 2.03	213.00	281.00	215.00	452.00	290.25	589	2,357	2.32	2,691
50	NSF Fee (NSF Fee)	\$ 25.00	1.00	0.00	1.00	2.00	1.00	25	100	28.54	114
51	Restart Fee	\$ 15.00	4.00	2.00	1.00	1.00	2.00	30	120	17.12	137
60	Overtime Periods (Per Hour)	\$ 120.78	0.00	0.00	0.00	0.00	0.00	0	0	137.88	0
150	Bulky Material - 1 to 4 cubic yards (per yard)	\$ 23.97	19.50	8.00	28.50	13.00	17.25	413	1,654	26.63	1,838
150	Bulky Material - 1 to 4 cubic yards (per yard) - Each additional ya	\$ 23.97	0.00	0.00	0.00	0.00	0.00	0	0	27.36	0
150	Bulky Material - Minimum Charge Per Pickup	\$ 100.05	0.00	0.00	0.00	0.00	0.00	0	0	114.22	0
150	Bulky Material - Carry Charge - Per each 5' over 8'	\$ 22.20	0.00	0.00	0.00	0.00	0.00	0	0	25.34	0
150	Loose Material - 1 to 4 cubic yards (per yard)	\$ 26.10	0.00	0.00	0.00	0.00	0.00	0	0	29.80	0

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150	Loose Material - 1 to 4 cubic yards (per yard) - Each additional y	\$ 26.10	0.00	0.00	0.00	0.00	0.00	0	0	29.80	0
150	Loose Material - Minimum Charger Per Pickup	\$ 100.05	0.00	0.00	0.00	0.00	0.00	0	0	114.22	0
150	Loose Material - Carry Charge - Per each 5' over 8'	\$ 24.07	0.00	0.00	0.00	0.00	0.00	0	0	27.48	0
210	Washing/Sanitizing - All Rear Load (Per Hour)	\$ 77.67	0.00	0.00	0.00	0.00	0.00	0	0	88.67	0
210	Washing/Sanitizing - Drop Box (Per Hour)	\$ 77.67	0.00	0.00	0.00	0.00	0.00	0	0	88.67	0
210	Washing/Sanitizing - Compactors (Per Hour)	\$ 77.67	0.00	0.00	0.00	0.00	0.00	0	0	88.67	0
<b>TIME RATES</b>											-
160	Single Rear Drive Axle - Non Packer (Truck & Driver)	\$ 104.78	0.00	0.00	0.00	0.00	0.00	0	0	119.62	0
160	Single Rear Drive Axle - Non Packer (Each Extra Person)	\$ 74.05	0.00	0.00	0.00	0.00	0.00	0	0	84.54	0
160	Single Rear Drive Axle - Packer (Truck & Driver)	\$ 170.26	3.41	2.50	6.85	1.91	3.67	624	2,498	194.37	2,851
160	Single Rear Drive Axle - Packer (Each Extra Person)	\$ 74.05	0.00	0.00	0.00	0.00	0.00	0	0	84.54	0
160	Single Rear Drive Axle - Drop Box Truck (Truck & Driver)	\$ 104.13	8.25	4.93	1.61	3.50	4.57	476	1,905	118.88	2,174
160	Single Rear Drive Axle - Drop Box Truck (Each Extra Person)	\$ 52.42	0.00	0.00	0.00	0.00	0.00	0	0	59.84	0
160	Tandem Rear Drive Axle - Non Packer (Truck & Driver)	\$ 176.20	0.00	0.00	0.00	0.00	0.00	0	0	201.15	0
160	Tandem Rear Drive Axle - Non Packer (Each Extra Person)	\$ 52.42	0.00	0.00	0.00	0.00	0.00	0	0	59.84	0
160	Tandem Rear Drive Axle - Packer (Truck & Driver)	\$ 176.20	0.00	0.00	0.00	0.00	0.00	0	0	201.15	0
160	Tandem Rear Drive Axle - Packer (Each Extra Person)	\$ 52.42	0.00	0.00	0.00	0.00	0.00	0	0	59.84	0
160	Tandem Rear Drive Axle - Drop Box Truck (Truck & Driver)	\$ 130.97	0.00	0.00	0.00	0.00	0.00	0	0	149.52	0
160	Tandem Rear Drive Axle - Drop Box Truck (Each Extra Person)	\$ 52.42	0.00	0.00	0.00	0.00	0.00	0	0	59.84	0
Non-Regulated revenue		\$ 184,412.26				0.00	1.00		184,412	210,526	210,526
											-
								Total Regulated Priceout Revenue	1,256,854		1,615,954
								Regulated GL Revenue:	1,242,364		
									101.17%		