



Revenue Sharing Report - (2009-2010)

(revised 10/29/10)

	<u>Snohomish County</u>		<u>King County</u>		<u>Total</u>
	<u>WM</u>	<u>WM</u>	<u>WM</u>	<u>Total</u>	
	<u>Northwest</u>	<u>Sno-King</u>	<u>Seattle/SS</u>	<u>King Co.</u>	
2008-2009 Recycling Tonnages:					
Single Family	28,641	8,060	8,385	16,445	45,086
Multi-Family	1,938	199	448	647	2,585
	<u>30,579</u>	<u>8,259</u>	<u>8,833</u>	<u>17,091</u>	<u>47,671</u>
lbs./customer/mo.	<u>57.54</u>	<u>65.41</u>	<u>60.45</u>	<u>62.78</u>	<u>59.35</u>
2009-2010 Recycling Tonnages:					
Single Family	30,257	8,645	6,825	15,469	45,727
Multi-Family	1,849	219	469	688	2,537
	<u>32,106</u>	<u>8,864</u>	<u>7,294</u>	<u>16,158</u>	<u>48,264</u>
lbs./customer/mo.	<u>61.91</u>	<u>69.72</u>	<u>61.14</u>	<u>65.65</u>	<u>63.13</u>
Year over Year change - tonnage	<u>5.0%</u>	<u>7.3%</u>	<u>-17.4%</u>	<u>-5.5%</u>	<u>1.2%</u>
Year over Year change - lbs./customer	<u>7.6%</u>	<u>6.6%</u>	<u>1.1%</u>	<u>4.6%</u>	<u>6.4%</u>

Revenue:

Total Commodity Revenue Received	<u>\$ 2,468,854</u>	<u>\$ 689,949</u>	<u>\$ 561,536</u>	<u>\$ 1,251,485</u>	<u>\$ 3,720,339</u>
Average revenue per ton	<u>\$ 80.74</u>	<u>\$ 83.54</u>	<u>\$ 63.57</u>	<u>\$ 73.22</u>	<u>\$ 78.04</u>
30% revenue Share Retained:					
Residential	\$ 679,300	\$ 201,962	\$ 157,410	\$ 359,372	\$ 1,038,671
Multi-family	\$ 47,285	\$ 5,023	\$ 11,051	\$ 16,074	\$ 63,358
Total amount retained through revenue sharing	<u>\$ 726,585</u>	<u>\$ 206,985</u>	<u>\$ 168,461</u>	<u>\$ 375,446</u>	<u>\$ 1,102,029</u>

Program Costs in 2009-2010:

Mailings for rerouting with information about recycling and yard waste programs	\$ 79,000				\$ 79,000
Self Haul outreach post card	\$ 35,000	\$ 2,743	\$ 2,257	\$ 5,000	\$ 40,000
Yard Waste mailers	\$ 50,000	\$ 13,715	\$ 11,285	\$ 25,000	\$ 75,000
Public events	\$ 10,000	\$ 5,486	\$ 4,514	\$ 10,000	\$ 20,000
Multi-family recycling guides	\$ 10,000	\$ 5,486	\$ 4,514	\$ 10,000	\$ 20,000
Annual Collection Calendar	\$ 4,000	\$ 8,229	\$ 6,771	\$ 15,000	\$ 19,000
Reporter Advertising regarding recycling programs	\$ 5,000	\$ 8,229	\$ 6,771	\$ 15,000	\$ 20,000
CRC quality control (screens, sorting tables)	\$ 66,522	\$ 18,366	\$ 15,112	\$ 33,478	\$ 100,000
Reporting	\$ 39,913	\$ 11,020	\$ 9,067	\$ 20,087	\$ 60,000
Data sorts (Cascadia)	\$ 33,261	\$ 9,183	\$ 7,556	\$ 16,739	\$ 50,000
Harmonizing materials	\$ 13,304	\$ 3,673	\$ 3,022	\$ 6,696	\$ 20,000
Decals for CFL's	\$ 9,978	\$ 2,755	\$ 2,267	\$ 5,022	\$ 15,000
Translation assistance at Call Center	\$ 79,826	\$ 22,039	\$ 18,134	\$ 40,174	\$ 120,000
Website updating	\$ 42,907	\$ 11,846	\$ 9,747	\$ 21,593	\$ 64,500
Staff Time for public education and outreach	\$ 99,783	\$ 27,549	\$ 22,668	\$ 50,217	\$ 150,000
Value of selling Newspaper at higher commodity price	\$ 22,746	\$ 8,196	\$ 6,419	\$ 14,615	\$ 37,361
Total Program Costs	<u>\$ 601,241</u>	<u>\$ 158,517</u>	<u>\$ 130,103</u>	<u>\$ 288,620</u>	<u>\$ 889,861</u>

Amount of commodity revenue retained that is unspent	<u>\$ 125,344</u>	<u>\$ 48,468</u>	<u>\$ 38,358</u>	<u>\$ 86,826</u>	<u>\$ 212,168</u>
Commodity Revenue Retained - (8%)	<u>\$ 58,127</u>	<u>\$ 16,559</u>	<u>\$ 13,477</u>	<u>\$ 30,036</u>	<u>\$ 88,162</u>
Amount to be refunded to customers in excess of 8% retained by Co.	<u>\$ 67,217</u>	<u>\$ 31,909</u>	<u>\$ 24,881</u>	<u>\$ 56,790</u>	<u>\$ 124,006</u>
Current # of Customers	<u>80,763</u>	<u>20,779</u>	<u>16,564</u>	<u>37,343</u>	<u>118,106</u>
Add'l Customer rebate - December, 2010 - August, 2011	<u>\$ 0.09</u>	<u>\$ 0.17</u>	<u>\$ 0.17</u>	<u>\$ 0.17</u>	<u>\$ 0.12</u>
Current Rebate approved in docket's TG-101220, TG-101221 & TG-101222	<u>\$ 1.05</u>	<u>\$ 1.31</u>	<u>\$ 1.12</u>	<u>\$ 1.23</u>	<u>\$ 1.11</u>
Revised Residential Commodity Rebate	<u>\$ 1.14</u>	<u>\$ 1.48</u>	<u>\$ 1.29</u>		<u>\$ 1.22</u>