

**Exhibit No. SS-5  
Docket TS-160479  
Witness: Scott Sevall**

**BEFORE THE WASHINGTON  
UTILITIES AND TRANSPORTATION COMMISSION**

**In re Application of**

**MEI NORTHWEST LLC**

**For a Certificate of Public Convenience  
and Necessity to Operate Vessels in  
Furnishing Passenger Ferry Service**

**DOCKET TS-160479**

**EXHIBIT TO  
CROSS-ANSWERING TESTIMONY OF  
SCOTT SEVALL**

**STAFF OF  
WASHINGTON UTILITIES AND  
TRANSPORTATION COMMISSION**

*Staff's Comparison of Estimated Expenses*

**December 5, 2016**

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Comparison of Estimated Expenses

Account Name	MEI		Arrow		Reference	Difference		MEI With Arrow Estimates	
	Estimated Expense	Arrow	Estimated Expense	Reference		Arrow Estimate - MEI Estimate	MEI Expense + Difference	MEI Expense	MEI Expense + Difference
Launch Charters	\$ 54,000.00							\$ 54,000.00	
Fuel	\$ 15,000.00	\$	84,580.00	Burton, Exh. No. WB-1T at 4:7	\$	69,580.00	\$	84,580.00	
Marina Rent	\$ 30,000.00							30,000.00	
Warehouse Rent	\$ 24,000.00							24,000.00	
Captain Labor	\$ 140,000.00	\$	288,132.00	Burton, Exh. No. WB-1T at 4:23-25	\$	148,132.00	\$	288,132.00	
Deckhand Labor	\$ 80,000.00	\$	156,728.00	Burton, Exh. No. WB-1T at 5:1	\$	76,728.00	\$	156,728.00	
Stores	\$ 8,736.00							8,736.00	
Insurance	\$ 30,000.00							30,000.00	
Consumables	\$ 2,400.00							2,400.00	
Vessel Maintenance	\$ 12,000.00							12,000.00	
Mechanical Maintenance	\$ 8,500.00							8,500.00	
Marketing	\$ 10,000.00							10,000.00	
Travel	\$ 2,500.00							2,500.00	
Admin Support/Corp Fee	\$ 48,000.00							48,000.00	
Utilities	\$ 2,500.00							2,500.00	
Communications	\$ 2,000.00							2,000.00	
Professional Service	\$ 4,000.00							4,000.00	
Subcontractors and Boat Yards	\$ 15,000.00							15,000.00	
Operational Materials/Expenses	\$ 20,000.00							20,000.00	
Vehicle Insurance	\$ 2,000.00							2,000.00	
Auto Expense	\$ 9,000.00							9,000.00	
Health care and Benefits	\$ 33,000.00							33,000.00	
<b>Total</b>	<b>\$ 552,636.00</b>	<b>\$</b>	<b>529,440.00</b>		<b>\$</b>	<b>294,440.00</b>	<b>\$</b>	<b>793,076.00</b>	