

Basin Disposal, Inc. / Allocation Matrix

12 mo end 9/30/2016

Revenue	Total b/4 Separations (from Pro Forma)		WUTC	Pasco	Prosser	Connell	Dayton	Waitsburg	Kennewick	Mesa	Kahlotus	Hatton	Richland	Bethel	Other Revenues	
WUTC - Residential	1,358,663		1,358,663												-	
WUTC - Commercial	903,971		903,971												-	
WUCT - Drop Box	943,808		943,808												-	
WUTC - Pass Through	897,583		897,583												-	
WUTC - Other	9,491		9,491												-	
Contact Revenue	10,723,830			8,798,669	864,670	393,275	291,087	150,931	24,951	45,630	22,114	4,800	18,496	-	109,206	
Other Revenue	112,124														112,124	
Total Revenue	14,949,470	method	4,113,517	8,798,669	864,670	393,275	291,087	150,931	24,951	45,630	22,114	4,800	18,496	-	221,330	
REVENUE		A	27.52%	58.86%	5.78%	2.63%	1.95%	1.01%	0.17%	0.31%	0.15%	0.03%	0.12%	0.00%	1.48%	100.01%
CUSTOMERS		B	22.15%	69.98%	0.74%	2.23%	4.28%	0.22%	0.31%	0.06%	0.04%	0.00%	0.00%	0.00%	0.00%	100.00%
MAN HOURS		C	33.56%	40.62%	10.77%	3.61%	3.91%	0.88%	0.16%	0.68%	0.99%	0.84%	0.00%	0.00%	3.97%	100.00%
TIP FEES		D	27.77%	59.16%	6.47%	3.17%	1.77%	1.01%	0.16%	0.32%	0.12%	0.05%	0.00%	0.00%	0.00%	100.00%
PAC	6,500,970	E	30.79%	45.84%	9.53%	3.40%	3.88%	0.98%	0.19%	0.60%	0.84%	0.70%	0.00%	0.00%	3.25%	100.00%
Disposal Fees	5,245,799	DIRECT & D	1,456,887	3,103,407	339,195	166,181	93,061	53,224	8,147	16,859	6,337	2,501	-	-	-	
Driver Wages:	1,807,248	C	606,540	734,170	194,664	65,241	70,627	15,901	2,911	12,318	17,935	15,187	-	-	71,755	
Payroll Taxes	248,362	C	83,354	100,894	26,752	8,966	9,706	2,185	400	1,693	2,465	2,087	-	-	9,861	
Benefits	77,877	C	26,137	31,636	8,388	2,811	3,043	685	125	531	773	654	-	-	3,092	
Medical Expense	261,041	C	87,609	106,044	28,118	9,423	10,202	2,297	420	1,779	2,591	2,194	-	-	10,364	
Other EE Costs	57,736	C	19,377	23,454	6,219	2,084	2,256	508	93	394	573	485	-	-	2,292	
Insurance Premiums	67,044	C	22,501	27,236	7,222	2,420	2,620	590	108	457	665	563	-	-	2,662	
Fleet Deprec	553,378	C	185,722	224,802	59,606	19,977	21,626	4,869	891	3,772	5,492	4,650	-	-	21,971	
Rent- Maint Facility	153,900	C	51,651	62,520	16,577	5,556	6,014	1,354	248	1,049	1,527	1,293	-	-	6,110	
Shop Depreciation	12,725	C	4,271	5,169	1,371	459	497	112	20	87	126	107	-	-	505	
Vehicle License	44,049	C	14,783	17,894	4,745	1,590	1,721	388	71	300	437	370	-	-	1,749	
Shop Wages:	407,170	C	136,652	165,407	43,857	14,699	15,912	3,582	656	2,775	4,041	3,422	-	-	16,166	
Payroll Taxes	64,626	C	21,689	26,253	6,961	2,333	2,526	569	104	440	641	543	-	-	2,566	
Benefits	21,307	C	7,151	8,656	2,295	769	833	187	34	145	211	179	-	-	846	
Medical Expense	42,922	C	14,405	17,437	4,623	1,549	1,677	378	69	293	426	361	-	-	1,704	
Other EE Costs	5,288	C	1,775	2,148	570	191	207	47	9	36	52	44	-	-	210	
Maint Fleet Equip	323,632	C	108,616	131,471	34,859	11,683	12,648	2,847	521	2,206	3,212	2,720	-	-	12,849	
Maint Outside Repair	61,778	C	20,734	25,097	6,654	2,230	2,414	544	100	421	613	519	-	-	2,453	
Maint Lubricants	74,700	C	25,070	30,346	8,046	2,697	2,919	657	120	509	741	628	-	-	2,966	
Fuel	683,965	C	229,549	277,851	73,672	24,691	26,729	6,018	1,102	4,662	6,787	5,748	-	-	27,156	
Tires	267,426	C	89,752	108,638	28,805	9,654	10,451	2,353	431	1,823	2,654	2,247	-	-	10,618	
Shop Supplies and Small Tools	57,762	C	19,386	23,465	6,222	2,085	2,257	508	93	394	573	485	-	-	2,293	
Shop utilities	30,146	C	10,118	12,247	3,247	1,088	1,178	265	49	205	299	253	-	-	1,197	
Building Maintenance	12,337	B	2,732	8,633	92	275	528	27	39	7	5	0	0	-	(0)	
Container Maint. Wages	96,980	B	21,477	67,864	720	2,162	4,149	209	303	59	36	0	0	-	(0)	
Payroll Taxes	18,815	B	4,167	13,166	140	419	805	41	59	11	7	0	0	-	(0)	
Benefits	4,380	B	970	3,065	33	98	187	9	14	3	2	0	0	-	(0)	
Medical Expense	17,136	B	3,795	11,991	127	382	733	37	54	10	6	0	0	-	(0)	
Contract Labor	118,236	B	26,185	82,739	878	2,636	5,058	255	369	72	43	0	0	-	(0)	
Cart Rents	694,876	Direct	107,866	480,082	42,611	17,870	23,433	15,703	2,006	2,649	1,875	783	-	-	-	
Depreciation Cont./Carts	129,165	B	28,605	90,387	959	2,880	5,526	279	403	78	47	0	0	-	(0)	
Maintenance Containers	25,430	B	5,632	17,795	189	567	1,088	55	79	15	9	0	0	-	(0)	
Property Tax	9,914	B	2,195	6,937	74	221	424	21	31	6	4	0	0	-	(0)	
Insurance	49,620	B	10,989	34,723	368	1,106	2,123	107	155	30	18	0	0	-	(0)	
Officer Wages	386,378	E	118,954	177,126	36,829	13,124	14,984	3,779	718	2,332	3,262	2,706	0	-	12,564	

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Revenue	Total b/4 Separations (from Pro Forma)		WUTC	Pasco	Prosser	Connell	Dayton	Waitsburg	Kennewick	Mesa	Kahlotus	Hatton	Richland	Bethel	Other Revenues	
Payroll Taxes	15,317	E	4,716	7,022	1,460	520	594	150	28	92	129	107	0	-	498	(0)
Benefits	9,758	E	3,004	4,473	930	331	378	95	18	59	82	68	0	-	317	(0)
Medical Expense	6,986	E	2,151	3,203	666	237	271	68	13	42	59	49	0	-	227	(0)
Other EE Costs	-	E	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Customer Service	368,048	B	81,509	257,551	2,733	8,206	15,746	795	1,149	223	135	1	1	-	-	(1)
Payroll Taxes	33,246	B	7,363	23,265	247	741	1,422	72	104	20	12	0	0	-	-	(0)
Benefits	26,583	B	5,887	18,602	197	593	1,137	57	83	16	10	0	0	-	-	(0)
Medical Expense	43,932	B	9,729	30,743	326	979	1,879	95	137	27	16	0	0	-	-	(0)
Other EE Costs	-	B	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Admin Wages	466,051	E	143,483	213,650	44,423	15,830	18,074	4,558	866	2,812	3,935	3,264	0	-	15,154	(0)
Payroll Taxes	27,785	E	8,554	12,738	2,648	944	1,078	272	52	168	235	195	0	-	903	(0)
Benefits	17,646	E	5,433	8,089	1,682	599	684	173	33	106	149	124	0	-	574	(0)
Medical Expense	28,244	E	8,695	12,948	2,692	959	1,095	276	53	170	238	198	0	-	918	(0)
Other EE Costs	225	E	69	103	21	8	9	2	0	1	2	2	0	-	7	(0)
Contract Labor	-		-	-	-	-	-	-	-	-	-	-	-	-	-	-
City Taxes	651,697	DIRECT	-	534,703	52,547	23,900	17,690	9,172	1,516	2,773	1,344	292	1,124	0	6,637	-
State Excise Tax	220,943	A	60,803	130,047	12,770	5,811	4,308	2,232	376	685	331	66	265	-	3,270	(22)
WUTC Reg Fees	20,979	DIRECT	20,979	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Taxes & Licenses	12,170	E	3,747	5,579	1,160	413	472	119	23	73	103	85	0	-	396	(0)
Building & Prop Maint	6,598	E	2,031	3,025	629	224	256	65	12	40	56	46	0	-	215	(0)
Office Supplies, Postage, & Exp	162,933	B	36,083	114,017	1,210	3,633	6,970	352	509	99	60	1	1	-	-	(1)
Utilities	7,137	E	2,197	3,272	680	242	277	70	13	43	60	50	0	-	232	(0)
Telephone, Internet, & Radio	29,024	E	8,936	13,305	2,766	986	1,126	284	54	175	245	203	0	-	944	(0)
Computer Expense	137,735	B	30,503	96,384	1,023	3,071	5,892	297	430	84	50	1	1	-	-	(1)
Dues & Subscriptions	22,193	DIRECT	18,258	675	-	1,095	400	-	-	-	-	0	0	-	1,765	(0)
Contributions	7,730	DIRECT	-	-	-	-	-	-	-	-	-	-	-	-	7,730	-
Advertising	22,404	B	4,962	15,678	166	500	958	48	70	14	8	0	0	-	-	(0)
Newsletter	10,206	Direct	-	10,206	-	-	-	-	-	-	-	-	-	-	-	-
Travel	22,721	B	5,032	15,900	169	507	972	49	71	14	8	0	0	-	-	(0)
Consulting & Lobbying	-	B	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Law & Outside Accounting	92,237	B	20,427	64,546	685	2,056	3,946	199	288	56	34	0	0	-	-	(0)
Legal Fees Plp Matters	227,560	B	50,396	159,241	1,690	5,074	9,735	491	711	138	83	1	1	-	-	(1)
Depreciation - Office Equip	9,103	B	2,016	6,370	68	203	389	20	28	6	3	0	0	-	-	(0)
Depreciation - Service Cars & Equip	12,767	B	2,827	8,934	95	285	546	28	40	8	5	0	0	-	-	(0)
Rent - Office Facility	45,900	B	10,165	32,120	341	1,023	1,964	99	143	28	17	0	0	-	-	(0)
Bad Debts & Collection Exp	63,316	B	14,022	44,307	470	1,412	2,709	137	198	38	23	0	0	-	-	(0)
Misc Expense	38,144	DIRECT	-	-	-	-	-	-	-	-	-	-	-	-	38,144	-
Dump Fees Pasco Coupons	23,966	DIRECT	-	23,966	-	-	-	-	-	-	-	-	-	-	-	-
Interest Income	-	DIRECT	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest Expense	-	DIRECT	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Federal Income Taxes	-	A	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Expense	15,024,434		4,151,276	8,135,414	1,130,182	480,499	461,145	140,865	27,970	66,430	71,919	55,485	1,396	-	301,882	(29)
NOI (Loss)	(74,964)		(37,759)	663,256	(265,512)	(87,224)	(170,058)	10,067	(3,020)	(20,800)	(49,805)	(50,685)	17,100	-	(80,552)	29
	-0.50%		-0.92%	7.54%	-30.71%	-22.18%	-58.42%	6.67%	-12.10%	-45.58%	-225.22%	-1055.94%	92.45%	#DIV/0!	-36.39%	