BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

TESORO REFINING AND MARKETING COMPANY'S AND TOSCO CORPORATION'S			53	
	_)		က္	
Respondent.) REDACTED	809	4	
OLYMPIC PIPE LINE COMPANY, INC.)			954
v.)	C.	02	70 10 10
Complainant,) DOCKET NO. TO)	-011472		
WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION)) DOCKETNO TO	011473		

PREHEARING MEMORANDUM

Tesoro Refining and Marketing Company ("Tesoro") and Tosco Corporation

("Tosco") (collectively "Tesoro/Tosco") hereby files their Prehearing Memorandum pursuant to the Washington Utilities and Transportation Commission's ("WUTC" or "Commission") Sixth Supplemental Order, dated December 21, 2001. In accordance with WAC 480-09-420(3), the names and addresses of the pleading parties are set forth below. Please direct all service and correspondence regarding the above-captioned docket to the following:

Edward A. Finklea, Esq. Robin O. Brena, Esq. David W. Wensel, Esq. Counsel for Tosco Corporation Brena, Bell & Clarkson, P.C. Energy Advocates LLP 310 K Street, Suite 601 526 N.W. 18th Avenue Portland, OR 97209-2220 Anchorage, AK 99501 (907) 258-2000 phone (503) 721-9118 phone (907) 258-2001 fax (503) 721-9121 fax efinklea@energyadvocates.com rbrena@brenalaw.com dwensel@brenalaw.com

TESORO'S AND TOSCO'S PREHEARING MEMORANDUM (REDACTED) Docket No. TO–011472 Page 1 of 21

1



Hard Copy

I. INTRODUCTION

2

This Commission should deny Olympic Pipe Line Company's ("Olympic") request

for emergency interim rate relief. There is no "actual emergency where the relief is necessary

to prevent gross hardship or gross inequity." There is no need for an "extraordinary remedy."

There is not even a rational nexus between the financial hardship Olympic attempts to

identify and the interim relief it requests.

3

Olympic's direct case completely fails to demonstrate the need for the Commission

to grant emergency interim relief. Olympic has not alleged that the failure to receive

emergency interim relief would impact the continued safe operation of the pipeline, the

environment, or service. Olympic has not demonstrated that the failure to receive emergency

interim relief would meet any unfilled need to preserve its existing assets or impact, in fact,

its ability to finance new capital projects. Olympic turns a blind eye toward its recent

dramatic improvements in throughput and revenues, its existing cash and receivables, its

existing and fully adequate credit facility, the restrictions in its existing credit facilities which

prevent the use of external debt, its financial and operational imprudence, the one-time nature

of most of its recent expenses, and its owners' responsibility to properly capitalize its

operations.

4

Instead of advancing a substantive case, Olympic builds its case around an

implication—the Commission should send a "signal" to Olympic's owners by allowing it to

collect emergency interim relief from its ratepayers. Tesoro/Tosco agree this Commission

should send Olympic's owners a "signal" but disagree as to what the "signal" should mean.

Under the circumstances of this case, the correct regulatory "signal" to send is <u>not</u> that financial responsibility for imprudence should be shifted to Olympic's ratepayers, but that Olympic and its owners should assume financial responsibility for their prior imprudence and properly capitalize Olympic's future operations.

5

The circumstances which demand the correct regulatory "signal" be sent seem obvious. Since 1990, Olympic's owners have exacted \$\textbf{m}\text{ million}\text{ million in dividends and have,} on some occasions, even financed dividends with additional debt. Since 1990, Olympic's owners have refused to invest a single penny of equity capital into Olympic–even after the Whatcom Creek tragedy. In recent years, Olympic has paid, at least, \$\textbf{m}\text{ million}\text{ million due to its imprudent operation resulting in the Whatcom Creek accident; \$\text{m}\text{ million for the completely failed and speculative Cross Cascades Project; \$\text{m}\text{ million for the flawed and out-of-service Bayview Terminal; and \$\text{m}\text{ million in largely unexplained, affiliated payments, including \$\text{m}\text{ million in management fees. The imprudent capitalization of Olympic and the one-time costs associated with its imprudent operation have extracted a staggering toll on Olympic--\$\text{m}\text{ million-and are the primary reasons for any financial hardship Olympic may face today.}

6

Olympic attempts to transform the financial hardship arising from the imprudent capitalization and operation into a financial hardship arising from its concern for safety. While Tesoro/Tosco are willing to pay the costs appropriate to ensure the safe operation of Olympic's pipeline, Tesoro/Tosco are not willing to pay for imprudence. Olympic's attempt to transform the nature and causes of its financial hardship must be considered with its

owners' refusal to invest a single penny of equity investment to improve the safety or

efficiency of Olympic for over a decade. Their concern for safety does not extend to actual,

equity investment.

As it stands today, Olympic's owners have repositioned themselves from owners to

secured creditors and have no net equity in Olympic-a company which transports petroleum

products through the center of Washington. As it stands today, the largest single risk to the

continued safe operation of Olympic does not arise from the need for a particular capital

project, but from the need for equity investment. Owners who drain a common carrier

pipeline of equity and then refuse to invest when equity is needed should not be permitted

to leverage the financial hardship they create into higher rates under an emergency standard;

particularly if the operational reasons underlying any financial hardship are the common

carrier's own imprudence.

Owning a common carrier pipeline which transports petroleum products through the

heart of Washington includes a responsibility which Olympic's owners should be asked to

face-the responsibility to properly capitalize Olympic with equity investment. Public

relations campaigns do not substitute for responsible ownership and equity investment.

Undercapitalizing a common carrier products line through distributing dividends needed to

ensure the continued safe operation of the pipeline and then balking at providing equity

investment when it may be needed is not prudent or responsible ownership. Repositioning

their ownership interests into secured creditor interests to avoid risk when equity investment

is needed is also not prudent or responsible ownership. This Commission should not

TESORO'S AND TOSCO'S PREHEARING MEMORANDUM (REDACTED)

8

condone much less reward Olympic and its owners for operating Olympic in such a fashion

through granting emergency interim relief.

II. THE STANDARD FOR GRANTING EMERGENCY INTERIM RATE

RELIEF

9

Interim rate relief is considered to be an "extraordinary remedy" under Washington

law. Washington Util. and Trans. Comm'n v. Pacific Northwest Bell, U-75-40 (Sept. 26,

1975). Interim relief stands as a "useful tool in an appropriate case to stave off impending

disaster. However, this tool must be used with caution and applied only in a case where not

to grant would cause clear jeopardy to the utility and detriment to its ratepayers and

stockholders." Washington Util. and Transp. Comm'n v. Pacific Northwest Bell Tel. Co.,

U-72-30 (Oct. 10, 1972) (hereinafter "Pacific Northwest Bell").

In Pacific Northwest Bell, the WUTC set the standard to evaluating a request for

interim relief and set forth six criteria which must be used when analyzing such a request.

These criteria have been consistently applied in all interim rate relief cases before the WUTC

and are summarized as follows:

(1) This Commission has the authority, in proper circumstances, to grant interim rate relief to a regulated utility; this should be done only after an opportunity for

adequate hearing;

(2) An interim rate increase is an extraordinary remedy, and

should be granted only where an actual emergency exists

where the relief is necessary to prevent gross hardship or

gross inequity;

(3) The mere failure of a utility's currently realized rate of

return to equal the rate of return previously authorized to the

TESORO'S AND TOSCO'S PREHEARING MEMORANDUM (REDACTED)

Docket No. TO-011472

utility by this Commission as adequate is not sufficient, standing alone, to justify a grant of interim relief;

- (4) The Commission should review all financial indices as they concern the applicant. [fn] including rate of return, interest coverage, earnings coverage, and the growth, stability, or deterioration of each, together with the immediate and short-term demands for new financing and whether the grant or denial of interim relief will have such an effect on financing demands as to substantially affect the public interest;
- (5) In the current economic climate the financial health of a utility may decline very swiftly, and interim relief stands as a useful tool in an appropriate case to stave off impending disaster. This tool, however, must be used with caution, and it must be applied only in cases where the denial of interim relief would cause clear jeopardy to the utility and detriment to its ratepayers and its stockholders. This is not to say that interim relief should be granted only after disaster has struck or is imminent but neither should interim relief be granted in any case where full hearing can be accomplished and the case in chief resolved without clear jeopardy to the utility;
- (6) As in all matters before this Commission, we must reach our conclusion while keeping in mind the statutory charge to this Commission that we must "regulate in the public interest". This is our ultimate responsibility, and a reasoned judgment must give appropriate weight to all relevant factors.

Id. at 9 (emphasis added).

11

Since <u>Pacific Northwest Bell</u>, Washington has consistently applied the six criteria as set forth in that order. See <u>Washington Util. and Transp. Comm'n v Pacific Northwest Bell</u>

<u>Tel.</u>, U-75-40 (Sept. 26, 1975); <u>Washington Util. and Transp. Comm'n v. Alderton-McMillin</u>

<u>Water Supply</u>, UW-911041 (June 3, 1992); <u>Washington Util. and Transp. Comm'n v. Puget</u>

<u>Sound Energy</u>, UE-011163 (Oct. 2001); <u>Washington Util. and Transp. Comm'n v. Pacific</u>

TESORO'S AND TOSCO'S PREHEARING MEMORANDUM (REDACTED) Docket No. TO-011472 Page 6 of 21

Northwest Bell Tel. Co., U-75-40, (Sept. 26, 1975); Washington Util. and Transp. Comm'n v. Ludlow Util. Co., U-87-1550-T (Feb. 19, 1998); Washington Util. and Transp. Comm'n, v. South Bainbridge Water System, Inc., U-87-1355-T, (Apr. 7, 1998).

12

In two recent cases, the Commission has added context to Pacific Northwest Bell. See Re Avista Corp., UE-010395 (Sept. 24, 2001) (hereinafter "Avista"); Washington Util. and Transp. Comm'n v. Puget Sound Energy, UE-011163 (Oct. 2001) (hereinafter "Puget Sound Energy"). In Avista, the WUTC granted a 25 percent surcharge to Avista after determining that it was the minimum it believed to be immediately necessary to preserve Avista's ability to fulfill its service obligations to the public. Further, it found that Avista faced emergency conditions due, in significant part, to circumstances beyond its ability to control, such as drought conditions and the instability in the wholesale power market. It concluded that gross inequity or hardship was a foreseeable result unless the WUTC granted immediate rate relief. The WUTC not only looked to Avista's rate of return, which was a negative .7 percent, but it looked to a variety of financial indices, including interest coverage, immediate and short-term demands for financing, and other factors, such as the fact that without immediate rate relief it was highly likely that there would be a significant downgrade of the Company's credit ratings. Id. at 29-30. The WUTC found it important that the company had taken steps to improve its financial condition, including cutting management

While <u>Pacific Northwest Bell</u> was decided under Title 80 of the Revised Code of Washington, and oil pipelines are regulated as common carriers under Title 81 of the Revised Code of Washington, the statutory schemes are substantially identical with regard to policy issues and rate regulation. Accordingly, <u>Pacific Northwest Bell</u> should be directly applied to resolve the issues in this interim proceeding.

salaries, reducing other operating expenses, and deferring various planned capital

The WUTC, soon after its decision in Avista, denied a request for interim relief by

Puget Sound Energy ("PSE") in Washington Util. and Transp. Comm'n v, Puget Sound

Energy, Inc., UE-011163 (Oct. 2001). PSE requested "interim" or "expedited relief" outside

the context of a filing of a general rate case and committed to filing a general case at a date

several months after filing for the requested emergency relief. In denying the requested

interim relief, the WUTC cited its decision in the earlier Avista case and directly

distinguished PSE's request for relief from Avista's. The WUTC summarized some of the

differences as follows: (1) Avista's initial filing contained a much more detailed

documentation of specific indicators which demonstrated the urgency of its need for a

surcharge; (2) Avista stated that it was already taking extraordinary steps to preserve its

financial integrity, including the reduction of management salaries and the deferral of

substantial expenses and capital investment; PSE did not; (3) Avista contended that without

relief it might not be able to receive any financing, and it named certain specific major

construction projects for which it was currently unable to obtain financing for completion.

PSE stated only that without relief, it would be unable in the future to obtain certain types

of financing which it called "reasonable rates" in the event that the financing were needed;

(4) Avista asserted that without relief it would lose access to capital markets which the need

for financing was clear and immediate; PSE made no such assertion; (5) Avista asserted that

without relief its rate of return would be negative. PSE asserted that without relief, its

Commission concluded that PSE's filing as a whole did not demonstrate that it was in dire,

emergency, or extraordinary need of rate relief. Id. at 14. It stated:

While cash shortfall or revenue lag may not be the only conditions upon which the Commission would consider extraordinary relief, a company seeking such relief must show a clear and present extraordinary need, beyond the needs inherent in any situation that may prove a need for general rate relief. A request for extraordinary relief must provide a clear showing of the adverse consequences that will reasonably flow from the lack of the relief requested, and must demonstrate why relief in a general rate case, or in an interim request associated with a general rate increase, would be inadequate to protect the Company and its ratepayers from severe financial consequences.

<u>Id</u>. at 15.

III. OLYMPIC'S DIRECT CASE FAILS TO MEET THE STANDARD FOR INTERIM RELIEF

Olympic's direct case, assuming the facts it alleges are true, does not meet the legal

criteria for emergency relief. Olympic's direct case speaks only in broad, general terms and

does not give specifics as to either the nature of the financial crisis it is asserting or the

impact of that alleged financial crisis on its operations or its ability to fund its 2002 capital

budget. Olympic bases its request for interim relief upon two principal points. First, it

asserts it is in a deteriorating financial position. See Direct Testimony of Bob Batch at

11-12. Second, it asserts it cannot raise the funds necessary to meet its 2002 capital budget.

See Supplemental Direct Testimony of Bob Batch at 4.

15

Any fair comparison between Olympic's case with this Commission's clear standards

of Pacific Northwest Bell, Avista, and Puget Sound Energy finds Olympic's case wholly

lacking:

• Olympic has not made a clear showing of any adverse consequences that will

reasonably flow from the lack of the relief requested. Instead, Olympic

suggests it may not be able to raise the funds for capital projects, if it were to

make an attempt. It suggests it may not be able to fund its proposed 2002

capital budget. Neither consequence has been clearly shown to reasonably

flow from the lack of the relief requested.

• Olympic has not demonstrated that a gross inequity or hardship is a

foreseeable result from the lack of relief requested.

Olympic has not demonstrated why relief in its general rate case would be

inadequate.

• Olympic has not demonstrated why relief is immediately necessary to fulfill

its service obligations to the public. In fact, Olympic has not even asserted

an impact to service.

Olympic has not demonstrated that it faces emergency conditions due to

circumstances beyond its control (such as a drought or market instability).

In fact, Olympic and its owners are the primary cause of any financial

hardship it may be experiencing.

Olympic has not advanced detailed documentation of specific indicators

which demonstrate the urgency for interim relief. In fact, Olympic's case

contains no financial ratios or other analysis typically necessary to be

demonstrated when justifying emergency interim relief.

Olympic has not set forth <u>any</u> steps, whether extraordinary or not, it has taken

to preserve its financial integrity. Olympic has not taken any steps to reduce

costs, defer one-time expenses, or defer capital investment. Instead, it has

increased it spending on one-time expenses, accelerated it capital projects.

raised salaries, increased affiliated management fees, and mounted a

multimillion dollar public relationship campaign to preserve BP's reputation.

Olympic has not even stated an inability to obtain financing. Instead,

Olympic has stated it would not qualify for an external credit facility if it

were to apply. It has not applied for a single loan or talked with a single loan

officer. Olympic has ignored its own existing internal credit facility with

Atlantic Richfield Company ("ARCO"), which is more than adequate to

solve its immediate capital needs. In fact, Olympic has not even requested

funds under its own existing internal credit facility with ARCO. Also,

Olympic does not demonstrate any nexus whatsoever between the interim

relief requested and its ability to obtain financing from either external or

internal sources. Olympic does not even state it can obtain financing if

interim relief is granted.

Unlike Avista, Olympic has not demonstrated that it will lose access to

capital markets which it needs for financing. In fact, by contract, Olympic

has previously put in place a credit facility which specifically prevents it from

participating in all external capital markets. Moreover, the internal credit

facilities it has operated through for the past two years continue to be

available to Olympic.

Olympic has not demonstrated an inability to fund capital projects from

operations. Olympic has had \$ million in net income during the last three

months and has existing cash and receivables of \$ million. This is more

than sufficient to expect it to fund reasonable levels of capital improvements.

• Olympic has not demonstrated that it's financial hardship is anything other

than the result of its own imprudent operation. In fact, Olympic has

distributed in dividends, wasted through imprudent operation, or paid in

unexplained affiliated payments in excess of \$ million—an amount which

dwarfs its request for emergency interim relief. Under such circumstances,

Olympic and its parents should bear the financial responsibility for their

imprudent capitalization and imprudent operation and not Olympic's

ratepayers.

IV. STAFF SEEMS TO AGREE THAT OLYMPIC'S CASE FAILS TO MEET THE STANDARD FOR EMERGENCY INTERIM RATE RELIEF

16

Staff sets forth the appropriate standard in evaluating a request for emergency interim relief. KLE-1T (marked as KLE-131T), Page 8. After setting forth the appropriate standard and its typical application, Staff concludes that Olympic's case does <u>not</u> provide an analysis establishing that failing to receive interim relief will have such an effect on the Company's financing demands as to substantially affect the public interest as required to support its request for interim relief. Id. at lines 18-20.

17

Toward such a demonstration, Staff points out that Olympic would first have to demonstrate that its requested additional capital expenditures for 2002 are essential and cannot be deferred. <u>Id.</u> at lines 1-2. Next, Olympic should indicate what actions it has taken to minimize its operating expenses to offset operating losses. <u>Id.</u> at lines 12-14. Also, Olympic should present a carefully thought out financial plan for evaluation by the Commission. <u>Id.</u> at lines 14-15. Finally, Olympic <u>must</u> make the connection between the interim relief it seeks and its ability to obtain the immediate financing it needs. <u>Id.</u> at lines 15-17. Instead of providing a substantive case, Staff acknowledges that Olympic's Petition and testimony simply assert that Olympic is suffering continued operating losses, is in default and unable to pay interest on its outstanding loans, and, as a result of these circumstances, is unable to raise additional capital to fund its 2002 capital budget. <u>Id.</u> at lines 1-7.² In

Tesoro/Tosco agree with Staff's evaluation of Olympic's case. Unfortunately, after demonstrating the failings of Olympic's case, Staff goes forward to assume there is an emergency by stating "Olympic has experienced losses and it appears that those past losses may be affecting its ability to obtain needed capital for essential new

conclusion, Staff acknowledges that Olympic does not provide support for its request for interim rate relief similar to the support required in recent dockets. <u>Id.</u>

V. Olympic's Financial Condition Is Improving.

18

Olympic alleges as the first of its principle reasons for needing emergency interim rate relief that it is a deteriorating financial position. Olympic's financial condition is improving. Olympic's throughput has increased by percent from the first six months of 2001 to the last six months of 2001. See Exhibit GG-2C (marked as GG-115C) to the Direct Testimony of Gary Grasso.

19

Olympic's revenues and cash flows have also increased substantially recently due to increasing throughput and increasing rates. See Exhibits GG-7C and GG-8C (marked as GG-120C and GG-121C) to Direct Testimony of Gary Grasso. Olympic's revenues increased percent from June to July 2001 as a result of increased throughput and percent from August to September 2001 as a result of increased rates. See Exhibit GG-3C (marked as GG-116C) to Direct Testimony of Gary Grasso. In the most recent three-month period, Olympic's revenues are more than adequate to meet its needs. Olympic has paid \$\bigcelow\$ million for capital projects in the last three months alone while maintaining its

facilities." <u>Id.</u> at lines 2-3. From this assumption, Staff goes forward again to derive a unique calculation as to what it believes would be an appropriate amount of interim relief. Tesoro/Tosco understand the Staff's dilemma in attempting to quantify the need for emergency interim relief under the unique circumstances of this interim proceeding, but they do not agree with Staff's admittedly preliminary calculation of Olympic's financial need.

cash position. Direct Testimony of Gary Grasso at . Olympic currently has cash and

receivables of \$ million. See Direct Testimony of Gary Grasso at 6.

While its revenues and cash flow are increasing, Olympic's operating costs may be

expected to return to more normalized levels. Many of Olympic's recent operating costs are

nonrecurring, extraordinary costs associated with the Whatcom Creek accident or its failed

investments such as the Cross Cascade Project and the Bayview Terminal Project. See

Exhibit GG-5C (marked as GG-118C) to Direct Testimony of Gary Grasso and Direct

Testimony of John F. Brown at 15-16. Taken as a whole, Olympic's financial position is

improving.

VI. There Is No Need to Fund Capital Improvements In Advance Through

Emergency Interim Relief.

Olympic alleges as the second of its principle reasons for needing emergency interim

rate relief that it may be unable to fund its capital budget for 2002. The funding for capital

improvements should be Olympic's, its creditors', or its owners' responsibility and should

not be funded in advance by its ratepayers through unsupported, emergency, interim rate

increases. The normal process for funding capital improvements allows regulators to ensure

that the capital expenditures meet the standards for inclusion in rates and are properly borne

by ratepayers. Typically, a capital budget for a pipeline company is funded through retained

earnings, a credit facility, or additional equity investment by its owners. If the subsequent

capital investment meets the standards for inclusion in rates, the pipeline carrier is allowed

to recover its investment through an increased depreciation allowance and is allowed a

TESORO'S AND TOSCO'S PREHEARING MEMORANDUM (REDACTED)

21

reasonable return on its remaining, unrecovered investment through future rates. See Direct

Testimony of John F. Brown at 9.

22 Olympic has the ability to fund its 2002 capital budget without interim relief. It has

significant revenues and cash flow from which to fund the 2002 capital budget. Olympic's

expected cash flow and revenues could readily provide funding for reasonable levels of

capital improvements during 2002. In addition, Olympic has accounts receivable of \$

million on its balance sheet as of November 30, 2001. See Direct Testimony of Gary A.

million of available credit remaining. Finally, Olympic has among the most

sophisticated and well-financed owners in the world with cash on hand approaching \$

billion and virtually limitless credit capacity. There should be no doubt whatsoever that,

with any effort at all, Olympic can fund its 2002 capital budget.

Instead, Olympic wishes to have this Commission believe that its ratepayers are the

only solution to any problem it may have funding its 2002 capital budget. Tesoro/Tosco

strongly disagree. As a matter of sound regulatory policy, ratepayers' funds should not be

used to solve the problems Olympic and its owners have created through their imprudent

capitalization and operation of Olympic. Under these circumstances, Olympic and its owners

should have financial responsibility to fund the 2002 capital budget.

TESORO'S AND TOSCO'S PREHEARING MEMORANDUM (REDACTED) Docket No. TO-011472

23

VII. UNDERCAPITALIZATION, IMPRUDENT OPERATION, AND PRIOR ONE-TIME EXPENSES SHOULD NOT FORM THE BASIS FOR EMERGENCY INTERIM RELIEF

As suggested above, the Commission should consider the causes of Olympic's financial hardship so that it may consider whether Olympic, its owners, or its ratepayers should be held financially responsible.³ Olympic's current financial position is not principally the result of matters which are properly borne by its ratepayers, either through interim or permanent rates. Instead, Olympic's current financial position is principally the

In <u>Alderton-McMillin</u>, Staff's analysis concluded that the current operating revenue was equal to the total of the current monthly cash financial obligations, but felt the company would not have the ability to pay its financial obligations for the next few months because of a significant amount of overdue accounts, wages and taxes payable. Public Counsel argued that the cause of the company's inadequate operating income was self inflicted by its own mismanagement and therefore did not amount to an emergency. There was also large amounts of testimony from the public regarding the poor service provided by Alderton-McMillin.

In <u>Washington Util. Transp. Comm'n v. Alderton-McMillin Water Supply</u>, UW-911041 (June 3, 1992), this Commission found that one of the salient factors that must be considered in evaluating a request for emergency interim relief is the safety and adequacy of the service the company provides, and whether the company has ignored its public service requirements or violated the public trust. This Commission stated that Alderton-McMillin, as a regulated public service company has the responsibility under RCW 80.28.010 to "furnish and supply such service, instrumentalities and facilities as shall be safe, adequate, and efficient, and in all respects just and reasonable" and denied any relief. <u>Id.</u> at 5.

result of the improper capitalization and waste amounting to, at least, \$144 million in recent vears. Following is a breakdown of this total amount:

- \$ million in dividends;
- \$\ \text{million, at least, in imprudent costs associated with the Whatcom Creek accident;}
- \$\ million in an improperly designed and not-in-service Bayview Terminal;
- \$ million in its failed Cross Cascades Project; and
- \$ million in largely unexplained and seemingly excessive affiliated payments to BP.

Exhibit No. GG-5C (marked as GG-118C)

Olympic's owners have undercapitalized Olympic by over \$\square\$ million when compared with industry standards for the past decade should. During this time, they have distributed to themselves \$\square\$ million in dividends and have even added debt to maintain

their dividend payouts. The Commission should carefully consider this pattern of

undercapitalization in assessing Olympic's interim rate request.

arose from Olympic's imprudent management of the pipeline. They are also extraordinary one-time costs which reflect the realization of risks prudent management should have

The costs associated with Whatcom Creek should not be borne by ratepayers. They

managed through self-insurance or regular insurance programs. Finally, the costs associated

with the Whatcom Creek are speculative, are not associated with providing service, and are

costs which Olympic has already been compensated for through its rate of return. The

TESORO'S AND TOSCO'S PREHEARING MEMORANDUM (REDACTED)

25

26

Commission should carefully consider the impact of the Whatcom Creek costs in assessing

Olympic's interim rate request.

The costs associated with the failed projects of Bayview and Cross-Cascades should

also not be borne by the ratepayers because they are costs associated with a speculative

investment by Olympic and are not related to providing service on Olympic's existing

pipeline. The costs arose from imprudent management and are not the lowest cost

alternatives relating to providing prudent service. In regard to the Cross Cascades Project

specifically, it was a speculative investment on behalf of Olympic, and appears to be a

completely failed project that is unrelated to the service which is presently being provided

to Olympic's ratepayers. The Bayview Terminal Project is not in service and it is not

apparent that it will ever be placed in service. The Commission should carefully consider

the impact of the Bayview and Cross Cascades costs in assessing Olympic's interim rate

request.

The costs associated with unexplained affiliated payments to BP should be carefully

scrutinized when considering any rate relief, whether interim or permanent. Since BP has

become the operator for Olympic, the costs associated with management have increased

dramatically. Most of these costs are unexplained. The Commission should carefully

consider the impact of the high level of unexplained affiliated payments in assessing

Olympic's interim rate request.

VIII. CONCLUSION

29

Olympic has the burden to demonstrate clearly its need for extraordinary, emergency

relief. It has failed completely. The failure of Olympic's case is grounded not only in the

failure of its case to meet the evidentiary burden, but also in the failure of its case to reflect

the underlying evidence this Commission should consider. Olympic's financial position is

improving. After interest on all debt and all other expenses are taken into consideration

(including many expenses which should not be borne by ratepayers), Olympic is currently

making a net profit. Olympic also has the complete capacity to fund its 2002 budget, through

cash flow, existing cash and receivables, an existing credit facility, and its well-financed and

sophisticated owners. The simple truth of this proceeding is there is no emergency-other

than the one Olympic has chosen to create in its efforts to raise interim rates.

DATED this 11th day of January, 2002.

BRENA, BELL & CLARKSON, P.C.

Attorneys for Tesoro Refining and Marketing Company

Robin O. Brena, ABA #8410089

David A. Wensel, ABA #9306041

AND

ENERGY ADVOCATES, LLP

Attorneys for Tosco Corporation

By: Edward A. Finklea

CERTIFICATE OF SERVICE

I hereby certify that on January 11, 2002, a true and correct copy of the foregoing document was faxed, emailed, and mailed to the following:

OLYMPIC PIPELINE COMPANY, INC.

Steven C. Marshall, Esq.
Patrick W. Ryan, Esq.
Counsel for Olympic Pipe Line Company
Perkins Coie LLP
One Bellevue Center, Suite 1800
411 - 108th Ave. N.E.
Bellevue, WA 98004-5584

Fax: 425-453-7350

Email: marss@perkinscoie.com

William H. Beaver, Esq. Karr Tuttle Campbell 1021 Third Avenue, Suite 2900 Seattle, WA 98101 Fax: 206-682-7100 wbeaver@karrtuttle.com

WUTC STAFF

Donald Trotter, Assistant Attorney General Counsel for Commission Staff Attorney General's Office Utilities and Transportation Division 1400 S. Evergreen Park Drive S.W. P.O. Box 40128 Olympia, WA 98504-0128

Fax: 360-586-5522

Email: dtrotter@wutc.wa.gov

TOSCO CORPORATION

Edward A. Finklea, Esq. Counsel for Tosco Corporation Energy Advocates LLP 526 N.W. 18th Avenue Portland, OR 97209-2220

Fax: 503-721-9121

Email: efinklea@energyadvocates.com

Elaine Houchen

TESORO'S AND TOSCO'S PREHEARING MEMORANDUM (REDACTED) Docket No. TO–011472

Page 21 of 21