

AT&T
Network Services Division
Customer Connectivity Planning
Pleasanton, California 94588



Mr. Mike Billings
Carrier Markets Product Manager
GTE Telephone Operations
Irving, Texas

December 4, 1995

Dear Mike,

On October 4, 1995 GTE was presented with AT&T's requirements for Local Service resale in the California market. During subsequent meetings we have flushed out most if not all of the specifics concerning AT&T's requirements documentation. The California Public Utilities Commission ordered local resale competition effective March 1, 1996, and we need the specifics of an offer from GTE to facilitate that order. Attached you will find a matrix of what we believe has been offered by GTE for the Local Service market. In that matrix you will see those areas where we still have questions and consider at this time to be unresolved.

What we propose is that during the week of December 18, 1995, specifically December 19th and 20th we meet to clarify and resolve if possible, the GTE position on those remaining issues. What we are asking that you provide specifically is a final version of the services, features and functions you are willing to provide either via tariff or via contract, and that you specify the price. For those services which you determine that a contract would be more appropriate, we ask that you include an illustrative contract proposal for our examination. We also ask that you provide us with the specifics relative to the pre-service order flow, the service order flow and the maintenance flow for both simple and complex residence and business processes. Finally, we ask that you specify the manner and process for the billing of these services.

If it is more convenient for you to respond to this request in a written format only, that is acceptable to AT&T. However, we would like confirmation one way or the other no later than Tuesday, December 12, 1995. This will allow us to make the necessary reservations at least a week in advance should we need to travel. If you decide on a written response to the matrix, we would need to have that in hand no later than close of business, Thursday, December 21, 1995 so that we can evaluate your offer and determine our service options. If you prefer to have face to face meetings, we still require written documentation of your offer for those meetings.

If you have any questions on the matrix or related material, or if you require any further information please feel free to contact any one of the team members. Your speedy response to our request is appreciated.

Sincerely,

Ross A. Richards
Negotiations Manager
Operations Business Processes

Joan Ellsworth
Negotiations Manager
Billing and C.A.R.E.

Judy Parrish
Negotiations Manager
Network Architecture

Attachment: GTE Offer Matrix

AGPL 001350

003267