## **Energy Efficiency Services**

## Exhibit 2 2011 Cost Effectiveness Calculations

February 15, 2012

2011 Program\_Portfolio\_Exhibit 2.xlsx, Electric CE

Program	Program Name	All Cost-Effectiveness	All Cost-Effectiveness	All Cost-Effectiveness	Utility Cost and TRC	Utility Cost and TRC	Indirectly Included in TRC	TRC Test:	TRC Test:
Number		Tests:	Tests:		· · · · · · · · · · · · · · · · · · ·	Tests:	_		Other Contributions
		Measure Life	Load Shape		Program Overhead Costs	Total Incentive	Customer Costs		
						Payments			
E201	Low Income Wx Total	Varies By Measure	Varies By Measure	3,715,732	\$246,205.90	\$3,966,633.85	\$0.00	\$3,966,633.85	\$0.00
L201	Low Income WX	Varies By Measure	Varies By Measure  Varies By Measure	1,965,467	\$246,205.90	\$2,041,618.96	\$0.00	\$2,041,618.96	\$0.00
	Low Income REC	Varies By Measure	Varies By Measure	1,750,265	\$0.00	\$1,925,014.89	\$0.00	\$1,925,014.89	\$0.00
E214	Single Family Existing	Varies By Measure	Varies By Measure	110,163,028		\$12,790,926.34	\$12,749,980.24	\$26,267,512.54	\$739,050.96
	Residential Lighting Rebate (18230440)	Varies By Measure	Varies By Measure	86,062,465	\$2,681,343.00	\$6,283,529.00	\$5,705,280.30	\$11,988,809.30	\$0.00
	Residential Space Heat (18230628)	Varies By Measure Varies By Measure	Varies By Measure	4,958,459	\$317,655.74	\$1,532,306.00	\$3,950,103.00	\$5,481,609.00	\$0.00
	Residential Water Heat (18230626)  Refrigerator Decommissioning(18230432)		Varies By Measure Varies By Measure	405,064 2,579,239	\$62,605.04 \$201,038.00	\$82,750.00 \$512,133.00	\$68,418.00 \$0.00	\$151,168.00 \$512,133.00	\$0.00 \$0.00
	Energy Star Clothes Washers (18230434)		Varies By Measure	2,758,876	\$782,189.00	\$1,533,370.00	\$1,741,978.00	\$3,275,348.00	\$0.00
	Residential Showerheads (18230435		Varies By Measure	3,801,550	\$116,166.53	\$124,033.00	\$0.00	\$124,033.00	\$0.00
	SF Weatherization (18230488 & 18230627)	Varies By Measure	Varies By Measure	1,768,897	\$329,177.36	\$294,005.64	\$1,284,200.94	\$1,578,206.58	\$0.00
	SF Existing ARRA Weatherization (18230501)	Varies By Measure	Varies By Measure	3,923,750	\$24,682.07	\$1,390,205.00	\$0.00	\$2,121,255.96	\$731,050.96
	HomePrint (18230625)	,	Varies By Measure	3,435,873 468,855	\$340,218.97 \$43,055.30	\$758,044.00 \$280,550.70	\$0.00 \$0.00	\$754,399.00 \$280,550.70	\$8,000.00
	Primary Refrigerator Replacement (18230409 It's Coo	•	Varies By Measure Varies By Measure	400,000	\$1,643.00	\$280,550.70	\$0.00	\$280,550.70	\$0.00 \$0.00
	Consumer Electronics NEEA		Varies By Measure	0	\$1,643.00	\$0.00	\$0.00	\$0.00	\$0.00
	TV Turn-in	Varies By Measure	Varies By Measure	0	\$49,763.00	\$0.00	\$0.00	\$0.00	\$0.00
E215	Single Family New Construction	Varies By Measure	Varies By Measure	1,540,565	\$361,555.15	\$491,304.93	\$35,508.81	\$526,813.74	\$0.00
	NC Electric (18230405)	Varies By Measure	Varies By Measure	1,435,887	\$361,555.15	\$485,604.93	\$17,193.00	\$502,797.93	\$0.00
F040	NC Energy Star MF Home (18230433)		Varies By Measure	104,678	\$0.00	\$5,700.00	\$18,315.81	\$24,015.81	\$0.00
E216 E217	Single Family Fuel Conversion  Multifamily Existing Total	Varies By Measure Varies By Measure	Varies By Measure Varies By Measure	1,606,500 17,852,426		\$350,223.00 \$3,984,980.78	\$856,818.00 \$1,736,219.80	\$1,207,041.00 \$5,721,200.58	\$0.00 \$0.00
E217	Multifamily New Construction	Varies By Measure	Varies By Measure	1,082,197	\$1,019,778.10	\$3,964,960.76	\$1,736,219.80	\$390,340.00	\$0.00
E249	Residential Pilots	Varies By Measure	Varies By Measure	5,384,632		\$49,961.00		\$117,650.00	\$0.00
-	Single Family Existing Pilot (18230629)	Varies By Measure	Varies By Measure	292,101	\$23,406.00	\$49,961.00	\$67,689.00	\$117,650.00	\$0.00
	Home Energy Reports- Legacy	Varies By Measure	Varies By Measure	5,092,531	\$199,367.06	\$0.00	\$0.00	\$0.00	\$0.00
	C7/Whatcom/Bainbridge Projects		No Savings	0	\$254,998.94	\$0.00	\$0.00	\$0.00	\$0.00
F000	Home Energy Reports 2012		No Savings	0	\$158,760.00	\$0.00	\$0.00	\$0.00	\$0.00
E200 E202	Energy Information Energy Education	No Savings No Savings	No Savings No Savings	0	\$1,086,005.88 \$114,811.43	<b>\$0.00</b> \$0.00	\$0.00 \$0.00		\$0.00
	Total Residential Energy Management	i i i i i i i i i i i i i i i i i i i	itt Guringe	141,345,080		\$22,024,369.90	\$15,446,215.85	\$38,197,191.70	\$739,050.96
E250	Commercial/Industrial Retrofit	Varies By Measure	Varies By Measure	79,595,974	\$3,950,413.98	\$14,547,722.25		\$34,732,677.07	\$0.00
E251	Commercial/Industrial New Construction	Varies By Measure	Varies By Measure	18,437,630	\$108,648.75	\$7,740,464.00	\$1,908,141.00	\$9,648,605.00	\$0.00
E253	Resource Conservation Manager	Varies By Measure	Varies By Measure	25,190,993	\$771,752.00	\$263,530.00	\$1,650,872.00	\$1,914,402.00	\$0.00
E255 E257	Small Business Lighting LED Traffic Lights	Varies By Measure Varies By Measure	Varies By Measure Varies By Measure	25,058,942 1,176,230	\$605,384.86 \$500.00	\$6,860,029.00 \$33,010.00	\$2,379,853.00 \$245,943.00	\$9,239,882.00 \$278,953.00	\$0.00 \$0.00
E258	High Voltage, Self-Directed	Varies By Measure	Varies By Measure	9,393,575	\$46,995.44	\$1,697,572.00	\$668,464.00	\$2,366,036.00	\$0.00
E262	Business Rebates	Varies By Measure	Varies By Measure	25,227,144	\$566,961.52	\$1,915,463.28	\$4,709,099.79	\$6,624,563.07	\$0.00
E260	Business Energy Efficiency Information (Landers)	No Savings	No Savings	0	\$48,936.98	\$0.00	\$0.00	\$0.00	\$0.00
	Gas Conservation Comm/Ind Tracker AFUCE	No Savings	No Savings	0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Total Business Energy Management			184,080,488			\$31,747,327.61	\$64,805,118.14	\$0.00
	Northwest Energy Efficiency Alliance	Varies By Measure	Varies By Measure	23,500,000	\$5,241,606.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00
	Transmission & Distribution								
				23 500 000	\$5 241 606 00	\$0.00 <b>\$0.00</b>	\$0.00	\$0.00 \$0.00	\$0.00 <b>\$0.00</b>
	Total Regional Programs Program Evaluation (France)	Varies By Measure	Varies By Measure	23,500,000	<b>\$5,241,606.00</b> \$1,546,379.45	\$0.00	<b>\$0.00</b> \$0.00	\$0.00	\$0.00
	Total Regional Programs	Varies By Measure Varies By Measure	Varies By Measure Varies By Measure	23,500,000	\$1,546,379.45 \$79,893.77	\$0.00 \$0.00 \$0.00	<b>\$0.00</b> \$0.00 \$0.00	<b>\$0.00</b> \$0.00 \$0.00	\$0.00 \$0.00 \$0.00
	Total Regional Programs Program Evaluation (France) Quality Assurance (France) Strategic Planning & Market Research (Hopkins)	Varies By Measure Varies By Measure Varies By Measure	Varies By Measure Varies By Measure	23,500,000	\$1,546,379.45 \$79,893.77 \$591,573.92	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00
	Total Regional Programs Program Evaluation (France) Quality Assurance (France) Strategic Planning & Market Research (Hopkins) Mainstreaming Green (Ringel)	Varies By Measure	Varies By Measure Varies By Measure Varies By Measure	23,500,000	\$1,546,379.45 \$79,893.77 \$591,573.92 \$293,363.63	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00
	Program Evaluation (France) Quality Assurance (France) Strategic Planning & Market Research (Hopkins) Mainstreaming Green (Ringel) Conservation Supply Curves <sup>3</sup> (Hopkins)	Varies By Measure	Varies By Measure Varies By Measure Varies By Measure Varies By Measure	23,500,000	\$1,546,379.45 \$79,893.77 \$591,573.92 \$293,363.63 \$197,635.17	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
	Program Evaluation (France) Quality Assurance (France) Strategic Planning & Market Research (Hopkins) Mainstreaming Green (Ringel) Conservation Supply Curves³ (Hopkins) EES Market Integration (Ringel)	Varies By Measure	Varies By Measure	23,500,000	\$1,546,379.45 \$79,893.77 \$591,573.92 \$293,363.63 \$197,635.17 \$173,192.58	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
F270	Total Regional Programs  Program Evaluation (France) Quality Assurance (France) Strategic Planning & Market Research (Hopkins) Mainstreaming Green (Ringel) Conservation Supply Curves³ (Hopkins) EES Market Integration (Ringel) Energy Efficient Green Communities (Geenen)	Varies By Measure	Varies By Measure	23,500,000	\$1,546,379.45 \$79,893.77 \$591,573.92 \$293,363.63 \$197,635.17 \$173,192.58 \$174,646.86	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
E270 E261	Total Regional Programs  Program Evaluation (France) Quality Assurance (France) Strategic Planning & Market Research (Hopkins) Mainstreaming Green (Ringel) Conservation Supply Curves <sup>3</sup> (Hopkins) EES Market Integration (Ringel) Energy Efficient Green Communities (Geenen) Local Infrastructure& Mkt Transformation (Rich/Brateng)	Varies By Measure	Varies By Measure	23,500,000	\$1,546,379.45 \$79,893.77 \$591,573.92 \$293,363.63 \$197,635.17 \$173,192.58	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
	Total Regional Programs  Program Evaluation (France) Quality Assurance (France) Strategic Planning & Market Research (Hopkins) Mainstreaming Green (Ringel) Conservation Supply Curves³ (Hopkins) EES Market Integration (Ringel) Energy Efficient Green Communities (Geenen) Local Infrastructure& Mkt Transformation (Rich/Brateng) Energy Efficient Technology Evaluation (Jackman) Third-Party Evaluation Review (per condition K(6)(g))	Varies By Measure	Varies By Measure No Savings	23,500,000	\$1,546,379.45 \$79,893.77 \$591,573.92 \$293,363.63 \$197,635.17 \$173,192.58 \$1174,646.86	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
	Program Evaluation (France) Quality Assurance (France) Strategic Planning & Market Research (Hopkins) Mainstreaming Green (Ringel) Conservation Supply Curves³ (Hopkins) EES Market Integration (Ringel) Energy Efficient Green Communities (Geenen) Local Infrastructure& Mkt Transformation (Rich/Brateng) Energy Efficient Technology Evaluation (Jackman) Third-Party Evaluation Review (per condition K(6)(g)) Program Support (France)	Varies By Measure No Savings No Savings	Varies By Measure	23,500,000	\$1,546,379.45 \$79,893.77 \$591,573.92 \$293,363.63 \$197,635.17 \$173,192.58 \$174,646.86 \$43,240.00 \$666.80	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
	Program Evaluation (France) Quality Assurance (France) Strategic Planning & Market Research (Hopkins) Mainstreaming Green (Ringel) Conservation Supply Curves³ (Hopkins) EES Market Integration (Ringel) Energy Efficient Green Communities (Geenen) Local Infrastructure& Mkt Transformation (Rich/Brateng) Energy Efficient Technology Evaluation (Jackman) Third-Party Evaluation Review (per condition K(6)(g)) Program Support (France)  Total Program Support	Varies By Measure No Savings No Savings	Varies By Measure No Savings		\$1,546,379.45 \$79,893.77 \$591,573.92 \$293,363.63 \$197,635.17 \$173,192.58 \$174,646.86 \$43,240.00 \$666.80 \$214,208.99	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
	Program Evaluation (France) Quality Assurance (France) Strategic Planning & Market Research (Hopkins) Mainstreaming Green (Ringel) Conservation Supply Curves³ (Hopkins) EES Market Integration (Ringel) Energy Efficient Green Communities (Geenen) Local Infrastructure& Mkt Transformation (Rich/Brateng) Energy Efficient Technology Evaluation (Jackman) Third-Party Evaluation Review (per condition K(6)(g)) Program Support (France)	Varies By Measure No Savings No Savings	Varies By Measure No Savings	23,500,000 348,925,568	\$1,546,379.45 \$79,893.77 \$591,573.92 \$293,363.63 \$197,635.17 \$173,192.58 \$174,646.86 \$43,240.00 \$666.80 \$214,208.99	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
	Program Evaluation (France) Quality Assurance (France) Strategic Planning & Market Research (Hopkins) Mainstreaming Green (Ringel) Conservation Supply Curves³ (Hopkins) EES Market Integration (Ringel) Energy Efficient Green Communities (Geenen) Local Infrastructure& Mkt Transformation (Rich/Brateng) Energy Efficient Technology Evaluation (Jackman) Third-Party Evaluation Review (per condition K(6)(g)) Program Support (France)  Total Program Support	Varies By Measure No Savings No Savings	Varies By Measure No Savings		\$1,546,379.45 \$79,893.77 \$591,573.92 \$293,363.63 \$197,635.17 \$173,192.58 \$174,646.86 \$43,240.00 \$666.80 \$214,208.99	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
	Program Evaluation (France) Quality Assurance (France) Strategic Planning & Market Research (Hopkins) Mainstreaming Green (Ringel) Conservation Supply Curves³ (Hopkins) EES Market Integration (Ringel) Energy Efficient Green Communities (Geenen) Local Infrastructure& Mkt Transformation (Rich/Brateng) Energy Efficient Technology Evaluation (Jackman) Third-Party Evaluation Review (per condition K(6)(g)) Program Support (France)  Total Program Support	Varies By Measure No Savings No Savings	Varies By Measure No Savings		\$1,546,379.45 \$79,893.77 \$591,573.92 \$293,363.63 \$197,635.17 \$173,192.58 \$1174,646.86 \$43,240.00 \$666.80 \$214,208.99 \$3,314,801.17 \$23,290,713.93	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$739,050.96
	Program Evaluation (France) Quality Assurance (France) Strategic Planning & Market Research (Hopkins) Mainstreaming Green (Ringel) Conservation Supply Curves³ (Hopkins) EES Market Integration (Ringel) Energy Efficient Green Communities (Geenen) Local Infrastructure& Mkt Transformation (Rich/Brateng) Energy Efficient Technology Evaluation (Jackman) Third-Party Evaluation Review (per condition K(6)(g)) Program Support (France)  Total Program Support Total In CE Calculations  Residential Demand Response Pilot (France) Renewable Energy Education⁵ (MacLean) Net Metering (Wade)	Varies By Measure No Savings No Savings	Varies By Measure No Savings		\$1,546,379.45 \$79,893.77 \$591,573.92 \$293,363.63 \$197,635.17 \$173,192.58 \$174,646.86 \$43,240.00 \$666.80 \$214,208.99 \$3,314,801.17 \$23,290,713.93 \$648,349.82 \$267,752.29 \$229,345.54	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
	Program Evaluation (France) Quality Assurance (France) Strategic Planning & Market Research (Hopkins) Mainstreaming Green (Ringel) Conservation Supply Curves³ (Hopkins) EES Market Integration (Ringel) Energy Efficient Green Communities (Geenen) Local Infrastructure& Mkt Transformation (Rich/Brateng) Energy Efficient Technology Evaluation (Jackman) Third-Party Evaluation Review (per condition K(6)(g)) Program Support (France)  Total Program Support Total In CE Calculations  Residential Demand Response Pilot (France) Renewable Energy Education⁵ (MacLean) Net Metering (Wade) C/I Load Control Pilot (France)	Varies By Measure No Savings No Savings	Varies By Measure No Savings		\$1,546,379.45 \$79,893.77 \$591,573.92 \$293,363.63 \$197,635.17 \$173,192.58 \$174,646.86 \$43,240.00 \$666.80 \$214,208.99 \$3,314,801.17 \$23,290,713.93 \$648,349.82 \$267,752.29 \$229,345.54 \$272,241.79	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
E261	Program Evaluation (France) Quality Assurance (France) Strategic Planning & Market Research (Hopkins) Mainstreaming Green (Ringel) Conservation Supply Curves³ (Hopkins) EES Market Integration (Ringel) Energy Efficient Green Communities (Geenen) Local Infrastructure& Mkt Transformation (Rich/Brateng) Energy Efficient Technology Evaluation (Jackman) Third-Party Evaluation Review (per condition K(6)(g)) Program Support (France)  Total Program Support Total In CE Calculations  Residential Demand Response Pilot (France) Renewable Energy Education⁵ (MacLean) Net Metering (Wade)	Varies By Measure No Savings No Savings	Varies By Measure No Savings		\$1,546,379.45 \$79,893.77 \$591,573.92 \$293,363.63 \$197,635.17 \$173,192.58 \$174,646.86 \$43,240.00 \$666.80 \$214,208.99 \$3,314,801.17 \$23,290,713.93 \$648,349.82 \$267,752.29 \$229,345.54 \$272,241.79	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00

2011 Program\_Portfolio\_Exhibit 2.xlsx, Electric CE

Code	Program	Program Name	Utility Cost Test:	TRC Test:	TRC Test:	Utility Cost Test:	Total Resource Cost Test:	Utility Cost Test:	Total Resource Cost Test:
Description	Number		Total Utility Costs	Total Resource Costs	Value of Non Energy Benefits				Present Value Electric
Column   No. Total   Column						,	Resource Costs in Time Zero	Savings In Time Zero	Savings in Time Zero
Color   Colo						2610			
Color   Colo									
Color   Colo									
## 1,000,048   \$1,	E201								\$7,276,292.83
Fig.   Single Family Family (1974)   Single									\$3,936,449.68 \$3,339,843.15
Research (green bett)   Exposure   1,46,000   2,000   1,000	E214								\$79,480,692.61
Readman Water Service (1997)   \$46,000   \$11,000   \$11,000   \$10									\$45,662,782.14
Selection Decomposition (SCOUL)   Selection Selection									\$11,424,811.74
Comparison   Com									\$542,853.55 \$2,061,061.69
### Residential Streetwise in 1820-058   \$24,100.05   \$24,100.05   \$24,100.05   \$2,000.05									\$3,282,469.12
SF Earlay ARRA November (1990)   \$1.14 (AP7)   \$1.14 (S000)   \$1.00 (S00)   \$1.00 (S		Residential Showerheads (18230435	\$240,199.53	\$240,199.53	\$0.00	\$221,893.33	\$221,893.33	\$3,384,281.70	\$3,722,709.87
Prevay Retrigental Pelasteronic (1920/05)   \$1,100,2027   \$1,100,2027   \$1,000,000   \$1,000,00		,							\$4,291,491.73
Princy Refrigation Registration (CDIC) 522-560-00							. , ,		\$6,204,952.71 \$1,562,708.26
Fig. Code		` '						\$658.956.19	\$7,362,768.26 \$724,851.81
Part		It's Coo	\$1,643.00	\$1,643.00	\$0.00	\$1,517.78		\$0.00	\$0.00
Comment   Comm									\$0.00
No	F045								\$0.00
Color   Colo	E215								<b>\$1,860,733.99</b> \$1,603,768.33
E217   Multimary Estings   Facility Fuel Conversion   \$429,883.78   \$1,986,807.86   \$3,324,808.88   \$42,272.204   \$15,640,054.09   \$4,623,333.48   \$42,272.204   \$15,640,054.09   \$4,623,333.48   \$42,272.204   \$15,640,054.09   \$4,623,333.48   \$42,272.204   \$15,640,054.09   \$4,643.00   \$4,643.0		,							\$256,965.66
E218		Single Family Fuel Conversion	\$429,863.76		\$0.00	\$397,102.78	\$1,188,620.56		\$3,624,038.97
E49   Redicential Prints									\$20,394,642.94
Single Family Existing Place (1820/820/82)   \$73.087.00   \$141,056.00   \$0.00   \$87,775.82   \$130,056.77   \$611,066.79				, ,					\$1,344,905.30 \$1,108,456.49
Home Energy Reports - Legacy   \$199,877.06   \$199,877.06   \$300.00   \$318,172.00   \$398,69.03   \$398,09.00   \$0.00   \$235,556.844   \$3.00   \$5.00   \$300.0	E249								\$1,106,436.49 \$673,031.47
C7/Mateor/Mateor/Management   S254,989.84   S0.00   S0.00   S225,554.84   S0.00   S0.00   S140,660.61   S0.00   S0.00   S0.00   S140,660.61   S0.00   S0.00   S0.00   S1,000,28.69   S0.00   S0.00   S0.00   S1,000,28.69   S0.00									\$435,425.03
E200   Energy Information		C7/Whatcom/Bainbridge Projects							\$0.00
E-922   Energy Education   \$114,811.40   \$114,811.40   \$0.00   \$100,061.37   \$100,061.37   \$0.00	F000								\$0.00
Total Residential Energy Management   \$30,659,083.13   \$46,844,349.39   \$9,00   \$28,322,478.64   \$43,274.226.27   \$104,773,440.02   \$7.000   \$17,000   \$17		Energy Information  Energy Education							\$0.00 \$0.00
E251 Commercial/not/strial New Construction									\$115,089,763.12
E253   Resource Conservation Manager   \$1,035,282.00   \$2,686,145.00   \$0.00   \$366,380.00   \$2,481,436.57   \$5,732,067.80   \$1,2264.25   \$2,257   \$1,2267.80   \$2,257   \$1,2267.80   \$2,257				\$38,683,091.05					\$95,078,682.13
E255   Small Business Lighting   \$7,65,413.66   \$9,045,266.86   \$0.00   \$6,896,456.22   \$9,04,934.74   \$25,732,067.88   \$1,225.75.20   \$50,068.99.50   \$2,263,233.70   \$3,000   \$3,036.65.22   \$3,024,934.74   \$2,273,207.88   \$1,225.75.20   \$3,000.85.20   \$3,000   \$3,000   \$3,000.85.20   \$3,000.85.20   \$3,000.85.20   \$3,000   \$3,000.85.20   \$3,000   \$3,000.85.20   \$3,000   \$3,000.85.20   \$3,000   \$3,000.85.20   \$3,000   \$3,000.85.20   \$3,000   \$3,000.85.20   \$3,000									\$23,655,463.23
E257   LED Traffic Lights		Resource Conservation Manager							\$6,745,907.24 \$28,305,296.67
E258   High Voltage, Self-Directed   \$1,744,567.44  \$2,41,001.44  \$0.00  \$1,611.60,64  \$2,229,128,35  \$9,988,705.28  \$2,229,128,35  \$2,948,248,0  \$7,791,524,95  \$0.00  \$2,229,233.07  \$5,624,84.07  \$5,624,84.07  \$5,524,84.07  \$5,524,84.07  \$5,524,84.07  \$5,524,84.07  \$5,524,84.07  \$5,524,84.07  \$5,524,84.07  \$5,000  \$2,000									\$616,945.45
E280   Susiness Energy Efficiency Information (Landers)   \$48,936.98   \$48,936.98   \$9.00   \$45,207.37   \$45,207.37   \$5.000   \$0.000									\$10,987,575.81
Gas Conservation Comm/Ind Tracker AFUCE									\$17,560,816.11
Total Business Energy Management   \$39,157,384.06   \$70,904,711.67   \$0.00   \$34,173,103.06   \$65,500,888.38   \$165,318,806.03   \$5	E260	- ' '							\$0.00
Northwest Energy Efficiency Alliance   S5.24 (606.00   S5.24 (606.00   S0.00									\$0.00 <b>\$182,950,686.63</b>
Transmission & Distribution   \$0.00									\$10,669,556.21
Program Evaluation (France)		Transmission & Distribution		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Cuality Assurance (France)         \$79,893.77         \$79,893.77         \$90.00         \$73,804.87         \$73,804.87         \$0.00           Strategic Planning & Market Research (Hopkins)         \$591,573.92         \$591,573.92         \$0.00         \$546,488.61         \$50.00           Mainstreaming Green (Ringel)         \$293,363.63         \$293,363.63         \$0.00         \$271,005.66         \$271,005.66         \$0.00           Conservation Supply Curves* (Hopkins)         \$197,635.17         \$197,635.17         \$0.00         \$182,572.91         \$182,572.91         \$0.00           EES Market Integration (Ringel)         \$173,192.58         \$173,192.58         \$0.00         \$159,993.15         \$159,993.15         \$0.00           Energy Efficient Green Communities (Geenen)         \$174,646.86         \$174,646.86         \$0.00         \$1519,993.15         \$159,993.15         \$0.00           E270         Local Infrastructure& Mkt Transformation (Rich/Brateng)         \$43,240.00         \$43,240.00         \$0.00         \$39,944.57         \$39,944.57         \$0.00           E261         Energy Efficient Technology Evaluation (Jackman)         \$66.80         \$66.80         \$0.00         \$39,944.57         \$39,944.57         \$0.00           Program Support (France)         \$214,208.99         \$214,208.99         \$0.00									
Strategic Planning & Market Research (Hopkins)   \$591,573.92   \$591,573.92   \$591,573.92   \$0.00   \$546,488.61   \$546,488.61   \$0.00		` '							\$0.00 \$0.00
Mainstreaming Green (Ringel)   \$293,363.63   \$293,363.63   \$0.00   \$271,005.66   \$271,005.66   \$0.00									\$0.00
EES Market Integration (Ringel)   \$173,192.58   \$173,192.58   \$173,192.58   \$0.00   \$159,993.15   \$159,993.15   \$0.00		Mainstreaming Green (Ringel)			\$0.00	\$271,005.66			\$0.00
Energy Efficient Green Communities (Geenen)   \$174,646.86   \$174,646.86   \$0.00   \$161,336.59   \$161,336.59   \$0.00		Conservation Supply Curves <sup>3</sup> (Hopkins)							\$0.00
E270   Local Infrastructure& Mkt Transformation (Rich/Brateng)   \$43,240.00   \$43,240.00   \$0.00   \$39,944.57   \$39,944.57   \$0.00									\$0.00
E261   Energy Efficient Technology Evaluation (Jackman)   \$666.80   \$666.80   \$0.00   \$615.98   \$615.98   \$0.00   \$0.00   \$10.00   \$	F270								\$0.00 \$0.00
Third-Party Evaluation Review (per condition K(6)(g))  Program Support (France)  \$214,208.99  \$214,208.99  \$214,208.99  \$0.00  \$197,883.59  \$197,883.59  \$0.00  \$0.00  \$0.00  \$197,883.59  \$197,883.59  \$0.00	L210								\$0.00
Total Program Support         \$3,314,801.17         \$3,314,801.17         \$0.00         \$3,062,171.98         \$3,062,171.98         \$0.00           Total In CE Calculations         \$78,372,874.36         \$126,305,468.77         \$0.00         \$72,399,883.94         \$116,679,416.88         \$280,752,842.60         \$3,062,171.98         \$0.00		Energy Efficient Technology Evaluation (Jackman)							\$0.00
Total In CE Calculations         \$78,372,874.36         \$126,305,468.77         \$0.00         \$72,399,883.94         \$116,679,416.88         \$280,752,842.60         \$320,752,842.		Third-Party Evaluation Review (per condition K(6)(g))	\$0.00						00.00
Residential Demand Response Pilot (France) \$648,349.82 \$648,349.82 \$0.00 \$598,937.48 \$598,937.48 \$0.00 Renewable Energy Education <sup>5</sup> (MacLean) \$267,752.29 \$267,752.29 \$0.00 \$247,346.23 \$247,346.23 \$0.00 Net Metering (Wade) \$229,345.54 \$229,345.54 \$229,345.54 \$0.00 \$211,866.55 \$0.00 \$211,866.55 \$0.00		Third-Party Evaluation Review (per condition K(6)(g)) Program Support (France)	\$0.00 \$214,208.99	\$214,208.99	\$0.00				\$0.00
Renewable Energy Education <sup>5</sup> (MacLean)     \$267,752.29     \$267,752.29     \$0.00     \$247,346.23     \$247,346.23     \$0.00       Net Metering (Wade)     \$229,345.54     \$229,345.54     \$0.00     \$211,866.55     \$211,866.55     \$0.00       C/I Load Control Pilot (France)     \$272,241.79     \$0.00     \$251,493.57     \$251,493.57     \$0.00		Third-Party Evaluation Review (per condition K(6)(g)) Program Support (France)  Total Program Support	\$0.00 \$214,208.99 <b>\$3,314,801.17</b>	\$214,208.99 <b>\$3,314,801.17</b>	\$0.00 <b>\$0.00</b>	\$3,062,171.98	\$3,062,171.98	\$0.00	\$0.00
Net Metering (Wade)         \$229,345.54         \$229,345.54         \$0.00         \$211,866.55         \$211,866.55         \$0.00           C/I Load Control Pilot (France)         \$272,241.79         \$0.00         \$251,493.57         \$251,493.57         \$0.00		Third-Party Evaluation Review (per condition K(6)(g)) Program Support (France)  Total Program Support	\$0.00 \$214,208.99 <b>\$3,314,801.17</b>	\$214,208.99 <b>\$3,314,801.17</b>	\$0.00 <b>\$0.00</b>	\$3,062,171.98	\$3,062,171.98	\$0.00	\$0.00
C/I Load Control Pilot (France) \$272,241.79 \$272,241.79 \$0.00 \$251,493.57 \$251,493.57 \$0.00		Third-Party Evaluation Review (per condition K(6)(g)) Program Support (France)  Total Program Support Total In CE Calculations	\$0.00 \$214,208.99 \$3,314,801.17 \$78,372,874.36	\$214,208.99 \$3,314,801.17 \$126,305,468.77	\$0.00 \$0.00 \$0.00	\$3,062,171.98 \$72,399,883.94	\$3,062,171.98 \$116,679,416.88	\$0.00 \$280,752,842.60	\$0.00
		Third-Party Evaluation Review (per condition K(6)(g)) Program Support (France)  Total Program Support Total In CE Calculations  Residential Demand Response Pilot (France) Renewable Energy Education <sup>5</sup> (MacLean)	\$0.00 \$214,208.99 \$3,314,801.17 \$78,372,874.36 \$648,349.82 \$267,752.29	\$214,208.99 \$3,314,801.17 \$126,305,468.77 \$648,349.82 \$267,752.29	\$0.00 \$0.00 \$0.00 \$0.00	\$3,062,171.98 \$72,399,883.94 \$598,937.48 \$247,346.23	\$3,062,171.98 \$116,679,416.88 \$598,937.48 \$247,346.23	\$280,752,842.60 \$280,752,842.60 \$	\$0.00 \$308,710,005.96 \$0.00 \$0.00
וטטוט וויסטון		Third-Party Evaluation Review (per condition K(6)(g)) Program Support (France)  Total Program Support  Total In CE Calculations  Residential Demand Response Pilot (France) Renewable Energy Education <sup>5</sup> (MacLean)  Net Metering (Wade)	\$0.00 \$214,208.99 \$3,314,801.17 \$78,372,874.36 \$648,349.82 \$267,752.29 \$229,345.54	\$214,208.99 \$3,314,801.17 \$126,305,468.77 \$648,349.82 \$267,752.29 \$229,345.54	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$3,062,171.98 \$72,399,883.94 \$598,937.48 \$247,346.23 \$211,866.55	\$3,062,171.98 \$116,679,416.88 \$598,937.48 \$247,346.23 \$211,866.58	\$0.00 \$280,752,842.60 \$ \$0.00 \$ \$0.00 \$ \$0.00	\$0.00 \$308,710,005.96 \$0.00 \$0.00 \$0.00
Grand Total of All EES Programs \$79,790,564		Third-Party Evaluation Review (per condition K(6)(g)) Program Support (France)  Total Program Support Total In CE Calculations  Residential Demand Response Pilot (France) Renewable Energy Education <sup>5</sup> (MacLean) Net Metering (Wade) C/I Load Control Pilot (France)	\$0.00 \$214,208.99 \$3,314,801.17 \$78,372,874.36 \$648,349.82 \$267,752.29 \$229,345.54 \$272,241.79	\$214,208.99 \$3,314,801.17 \$126,305,468.77 \$648,349.82 \$267,752.29 \$229,345.54 \$272,241.79	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$3,062,171.98 \$72,399,883.94 \$598,937.48 \$247,346.23 \$211,866.55 \$251,493.57	\$3,062,171.98 \$116,679,416.88 \$598,937.48 \$247,346.23 \$211,866.58 \$251,493.57	\$0.00 \$280,752,842.60 \$ \$0.00 \$ \$0.00 \$ \$0.00	\$0.00 \$308,710,005.96 \$0.00 \$0.00 \$0.00 \$0.00

2011 Program\_Portfolio\_Exhibit 2.xlsx, Electric CE

Program Number	Program Name	TRC & Participant Test: Present Value of Non Energy Benefits in time Zero	Utility Cost Test: Benefit Cost Ratio	Total Resource Cost Test: Benefit Cost Ratio
E201	Low Income Wx Total	\$0	1.73	1.87
	Low Income WX	\$0		1.86
	Low Income REC	\$0		1.88
E214	Single Family Existing	0		2.75
	Residential Lighting Rebate (18230440) Residential Space Heat (18230628)	\$0 \$0	5.01 6.08	3.37 2.13
	Residential Water Heat (18230626)	\$0		2.75
	Refrigerator Decommissioning(18230432)	\$0		3.13
	Energy Star Clothes Washers (18230434)	\$0		0.88
	Residential Showerheads (18230435)	\$0		16.78
	SF Weatherization (18230488 & 18230627)	\$0		2.44
	SF Existing ARRA Weatherization (18230501) HomePrint (18230625)	\$0 \$0	4.32 1.39	3.13 1.53
	Primary Refrigerator Replacement (18230409)	\$0		2.42
	It's Cool	\$0		-
	Consumer Electronics NEEA	\$0	-	-
	TV Turn-in	\$0		-
E215	Single Family New Construction	\$0		2.27
	NC Electric (18230405) NC Energy Star MF Home (18230433)	\$0 \$0		2.01 11.58
E216	Single Family Fuel Conversion	\$0 <b>\$0</b>		1.40
E217	Multifamily Existing Total	\$0		3.28
E218	Multifamily New Construction	\$0	2.55	2.81
E249	Residential Pilots	\$0		1.59
	Single Family Existing Pilot (18230629)	\$0		5.17
	Home Energy Reports- Legacy C7/Whatcom/Bainbridge Projects	\$0 \$0		2.36
	Home Energy Reports 2012	\$0		
E200	Energy Information	Ψ	_	-
E202	Energy Education	\$0	-	-
	Total Residential Energy Management	0	3.70	2.66
E250	Commercial/Industrial Retrofit	\$0		2.66
E251 E253	Commercial/Industrial New Construction	\$0 \$0		2.62
E255	Resource Conservation Manager Small Business Lighting	\$0		3.11
E257	LED Traffic Lights	\$0		2.39
E258	High Voltage, Self-Directed	\$0	6.20	4.93
E262	Business Rebates	\$0		2.64
E260	Business Energy Efficiency Information (Landers)	\$0		-
	Gas Conservation Comm/Ind Tracker AFUCE	\$0		-
	Total Business Energy Management Northwest Energy Efficiency Alliance	<b>\$0</b>	<b>4.60</b> 2.00	<b>2.79</b> 2.20
	Transmission & Distribution	\$0		-
	Total Regional Programs	\$0	2.00	2.20
	Program Evaluation (France)	\$0	-	-
	Quality Assurance (France)	\$0		-
	Strategic Planning & Market Research (Hopkins)	\$0		-
	Mainstreaming Green (Ringel) Conservation Supply Curves <sup>3</sup> (Hopkins)	\$0 \$0		-
	EES Market Integration (Ringel)	\$0		-
	Energy Efficient Green Communities (Geenen)	\$0		-
E270	Local Infrastructure& Mkt Transformation (Rich/Brateng)	\$0	-	-
E261	Energy Efficient Technology Evaluation (Jackman)	\$0		-
	Third-Party Evaluation Review (per condition K(6)(g))	\$0		-
	Program Support (France)  Total Program Support	\$0 \$0		-
	Total In CE Calculations	\$0		2.65
		Ψ.	3.00	-
	Residential Demand Response Pilot (France)	\$0		-
	Renewable Energy Education <sup>5</sup> (MacLean)	\$0		-
	Net Metering (Wade)	\$0		-
	IC/LL and Control Dilat (France)	\$0	İ	-
	C/I Load Control Pilot (France)  Total Other Programs	\$0		

Program	Program Name	All Cost-Effectiveness	All Cost-Effectiveness	All Cost-Effectiveness	Utility and TRC	Utility and TRC	Indirectly TRC	TRC Test :	TRC Test:	Utility Cost Test:	TRC Test:
Number	3	Tests:	Tests:	Tests:	Tests:	Tests:	Test:	Incremental	Other Contributions	Total Utility Costs	Total Resource
		Measure Life	Load Shape	Therm Savings	Program Overhead	Total Incentive	Customer Costs	Measure Costs			Costs
					Costs	Payments					
						•					
G203	Low Income WX	Varies by Measure	Varies by Measure	50,745	\$ 81,485	\$ 630,764	\$ -	\$ 630,764	\$ -	\$ 712,248	
G214	Residential Single Family Existing	Varies by Measure	Varies by Measure	1,106,352	\$ 1,363,993	\$ 2,410,801		\$ 9,193,470	•	\$ 3,774,794	\$ 10,557,463
	Residential Space Heat	Varies by Measure	Varies by Measure	399,140	,	\$ 471,200		* -,, -	*	\$ 678,084	
	Residential Water Heat	Varies by Measure	Varies by Measure	111,071	\$ 98,423	\$ 245,400			\$ -	\$ 343,823	. , ,
	Residential Appliances	Varies by Measure	Varies by Measure	30,465	· ·	\$ -	\$ -	\$ -	\$ -	7	\$ -
	Residential Showerheads	Varies by Measure	Varies by Measure	162,535	\$ 153,593	\$ 201,611	\$ -	\$ 201,611	*	\$ 355,204	\$ 355,204
	Home Print	Varies by Measure	Varies by Measure	284		\$ 98,700	*	\$ 98,700	· ·	\$ 128,427	
	Single Family Retrofit-Wx	Varies by Measure	Varies by Measure	391,233	\$ 865,645	\$ 1,261,844	, . , .	\$ 4,462,984	*	\$ 2,127,489	\$ 5,328,629
	Single Family AARA	Varies by Measure	Varies by Measure	11,624		\$ 132,046		\$ 132,046		\$ 141,766	
G249	Residential Pilots	Varies by Measure	Varies by Measure	367,446	\$ 228,394	\$ 129,000		\$ 362,490	\$ -	\$ 357,394	\$ 590,884
	Fireplace Pilot	Varies by Measure	Varies by Measure	46,440	\$ 17,378	\$ 129,000		\$ 362,490	\$ -	\$ 146,378	
	Home Energy Reports	Varies by Measure	Varies by Measure	321,006	\$ 92,925	\$ -	\$ -	\$ -	\$ -	\$ 92,925	* ',' '
	C7/Whatcom/Bainbridge Projects	Varies by Measure	Varies by Measure		\$ 50,051	\$ -	\$ -	\$ -	\$ -	\$ 50,051	\$ 50,051
	Home Energy Reports 2012	Varies by Measure	Varies by Measure		\$ 68,040	\$ -	\$ -	\$ -	\$ -	\$ 68,040	\$ 68,040
G215	Single Family New Construction	Varies by Measure	Varies by Measure	60,594	\$ 185,574	\$ 257,850		\$ 586,587	\$ -	\$ 443,424	
G217	Multifamily Existing	Varies by Measure	Varies by Measure	35,079		\$ 195,524		\$ 717,917	\$ -	\$ 297,135	
G218	Multifamily New Construction	Varies by Measure	Varies by Measure	26,160		\$ 138,499	\$ -	\$ 138,499	\$ -	\$ 236,792	
G206	Residential Energy Efficiency Information	Varies by Measure	Varies by Measure		\$ 540,093	<b>\$</b> -	\$ -	\$ -	\$ -	\$ 540,093	\$ 540,093
G207	Energy Education	Varies by Measure	Varies by Measure		\$ 37,571	\$ -	\$ -	\$ -	-	\$ 37,571	\$ 37,571
	Total Residential Efficiency Programs			1.646.377	\$ 2,637,014	\$ 3,762,437	\$ 7,867,289	\$ 11.629.727	\$ -	\$ 6,399,452	\$ 14.266.741
G205	Commercial / Industrial Retrofit	Varies by Measure	Varies by Measure	1.076.951	\$ 602,777	\$ 4.174.211		\$ 8.683.317		\$ 4,776,988	\$ 9.286.094
G251	Commercial/Industrial New Construction	Varies by Measure	Varies by Measure	468,685	\$ 58,447	\$ 2,136,994		\$ 4,273,988	\$ -	\$ 2,195,441	
G208	Resource Conservation Manager	Varies by Measure	Varies by Measure	1,432,151	\$ 411,209	\$ 250,975	. , ,	\$ 1,034,956	\$ -	\$ 662,184	\$ 1,446,165
G262	Commercial Rebates	Varies by Measure	Varies by Measure	562,557	\$ 101,852	\$ 364,816		\$ 1,494,346	\$ -	\$ 466.668	
G260	Business Energy Efficiency Information (Landers)	Varies by Measure	Varies by Measure	0	\$ 35.072	\$ -	Ψ 1,125,550	Ψ 1,757,570	Ψ	\$ 35.072	
0200	Gas Conservation Comm/Ind Tracker AFUCE	Varies by Measure	Varies by Measure	0	\$ 1,035	\$ -		\$ -	\$ -	\$ 1,035	
	Total Commercial Programs	varies by incasure	varies by Measure	3,540,344	\$ 1,210,392	\$ 6,926,996	\$ 8,559,611	Ψ	\$ -	\$ 8,137,388	\$ 16,696,999
	Program Evaluation (France)			0,040,044	\$ 451,865	0,020,000	Φ 0,000,011	Ψ 10,400,001	•	\$ 451,865	
	Quality Assurance (France)				\$ 15.345					\$ 15.345	\$ 15.345
	Strategic Planning & Market Research (Hopkins)				\$ 150,215					\$ 150,215	
	Mainstreaming Green (Ringel)				\$ 128.847					\$ 128,847	\$ 128.847
	Conservation Supply Curves <sup>3</sup> (Hopkins)				\$ 55,889					\$ 55,889	\$ 55,889
	EES Market Integration (Ringel)				\$ 69.011					\$ 69,011	\$ 69.011
	Energy Efficient Green Communities (Geenen)				\$ 69,443					\$ 69,443	\$ 69,443
G270	Local Infrastructure& Mkt Transformation (Rich/Brateng)				\$ 3,276					\$ 3,276	
G270 G261	Energy Efficient Technology Evaluation (Jackman)				\$ 3,276					\$ 3,276	\$ 235
G201	Third-Party Evaluation Review (per condition K(6)(g))				\$ -					\$ 255	\$ -
	Program Support (France)				\$ 8.449					\$ 8,449	\$ 8.449
	Total Support				\$ 952,574					\$ 952,574	+ -, -
	Grand Total All Gas Programs			5,186,721	ψ 332,374					\$ 15.489.414	·
	Grand Total All Gas Flogranis			3,100,721						Ψ 15,465,414	Ψ 31,910,314

<sup>1.</sup> The electric residential appliance program offers clothes washers which save both gas and electricity. The bulk of the savings is electric savings are simply an extra non-electric benefit of the program. This is why there are gas savings with no program incentives, overhead, or customer costs.

Program	Program Name	TRC Test:	Utility Test:	TRC Test:	Utility Cost and TRC	TRC Test:	Utility Cost Test:	Total Resource
Number		Value of Non Energy	Present Value of Total	Present Value of Total	Tests:	Present Value of Non	Benefit Cost Ratio	Cost Test:
		Benefits	Utility Costs in Time	Resource Costs in	Present Value Therm	Energy Benefits in time		Benefit Cost Rat
			Zero	Time Zero	Savings In Time Zero	Zero		
					3. 3.			
G203	Low Income WX	\$ -	\$ 657,966				1.17	1.17
G214	Residential Single Family Existing	-	\$ 3,487,108				4.00	1.43
	Residential Space Heat	\$ -	\$ 626,406				7.84	1.58
	Residential Water Heat	\$ -	\$ 317,619				4.16	1.15
	Residential Appliances	\$ -	\$ -	\$ -	\$ 288,023		NA 2.00	NA
	Residential Showerheads	\$ -	\$ 328,133			\$ -	3.60	3.60
	Home Print	•	\$ 118,639				0.01	0.01
	Single Family Retrofit-Wx	\$ -	\$ 1,965,348				3.11	1.24
	Single Family AARA	\$ -	\$ 130,962				1.11	1.11
G249	Residential Pilots	\$ -	\$ 330,156		\$ 867,427		2.63	1.59
	Fireplace Pilot	\$ -	\$ 135,222			\$ -	4.51	1.74
	Home Energy Reports	\$ -	\$ 85,843			-	3.01	3.01
	C7/Whatcom/Bainbridge Projects	\$ -	\$ 46,236			-		
	Home Energy Reports 2012	\$ -	\$ 62,855			-		
G215	Single Family New Construction	\$ -	\$ 409,629			\$ -	1.70	0.98
G217	Multifamily Existing	\$ -	\$ 274,490				2.02	0.73
G218	Multifamily New Construction	\$ -	\$ 218,746	., .	. ,	*	1.15	1.15
G206	Residential Energy Efficiency Information		\$ 498,931			\$ -	0.00	0.00
G207	Energy Education		\$ 34,708	\$ 34,708	-	-	0.00	0.00
	Total Residential Efficiency Programs	\$ -	\$ 5,911,734	\$ 13,179,438	\$ 17,092,341	\$ -	2.89	1.30
G205	Commercial / Industrial Retrofit	\$ -	\$ 4,412,922				2.80	1.44
G251	Commercial/Industrial New Construction	\$ -	\$ 2,028,121	\$ 4,002,249	\$ 4,814,582	\$ -	2.37	1.20
G208	Resource Conservation Manager	\$ -	\$ 611,717	\$ 1,335,949	\$ 3,341,058	\$ -	5.46	2.50
G262	Commercial Rebates	\$ -	\$ 431,102	\$ 1,474,548	\$ 2,415,924	\$ -	5.60	1.64
G260	Business Energy Efficiency Information (Landers)		\$ 32,399	\$ 32,399	\$ -		0.00	0.00
	Gas Conservation Comm/Ind Tracker AFUCE	\$ -	\$ 956	\$ 956	\$ -	\$ -	0.00	0.00
	Total Commercial Programs	\$ -	\$ 7,517,217	\$ 15,424,479	\$ 22,910,610	\$ -	3.05	1.49
	Program Evaluation (France)	·	\$ 417,428		, ,	\$ -		
	Quality Assurance (France)		\$ 14,176	\$ 14,176		\$ -		
	Strategic Planning & Market Research (Hopkins)		\$ 138,767			\$ -		
	Mainstreaming Green (Ringel)		\$ 119,027			\$ -		
	Conservation Supply Curves <sup>3</sup> (Hopkins)		\$ 51,629	· · · · · · · · · · · · · · · · · · ·		\$ -		
	EES Market Integration (Ringel)		\$ 63,751			\$ -		
	Energy Efficient Green Communities (Geenen)		\$ 64,150	\$ 64,150		\$ -		
G270	Local Infrastructure& Mkt Transformation (Rich/Brateng)		\$ 3,026			\$ -	1	
G270 G261	Energy Efficient Technology Evaluation (Jackman)		\$ 3,026	\$ 3,026		\$ -	<del> </del>	
G201	Third-Party Evaluation Review (per condition K(6)(g))		\$ 217	\$ 217		\$ -		
	Program Support (France)		\$ 7,805	Ψ		\$ -		
			Ψ .,,000			•	•	¢
	Total Support		\$ 879,976		A 40.000.054.44	-	\$ -	<b>5</b>
	Grand Total All Gas Programs		\$ 14,308,927.39	\$ 29,483,892.99	\$ 40,002,951.44		2.80	1.3

<sup>1.</sup> The electric residential appliance program offers clothes washers whice

## Electric Conservation Cost Effectiveness Standard, 2012-2013

Includes Both Capacity, Energy, and Conservation Credit Applied to Energy and Capacity

Measure Life	Residential Space Heat	Residential Water Heat	OFFICE_SPACE_ HEAT_FURNACE		RESTAURANT_W ATER_HEAT	Industrial
	Space Heat	Water Heat	<b>Commercial Space</b>	<b>Commercial Cookir</b>	<b>Commercial Water</b>	Flat
1	0.80	0.73	0.83	0.73	0.73	0.73
2	1.66	1.50	1.70	1.50	1.50	1.50
3	2.57	2.34	2.63	2.35	2.35	2.34
4	3.46	3.17	3.54	3.18	3.18	3.17
5	4.30	3.94	4.40		3.95	3.94
6	5.09	4.67	5.21	4.68	4.68	4.67
7	5.85		5.99	5.37	5.37	5.36
8	6.58	6.02	6.74	6.04	6.04	6.02
9	7.28	6.66	7.45		6.68	6.66
10	7.95	7.27	8.13		7.30	7.27
11	8.58	7.85	8.77	7.88	7.88	7.85
12	9.18	8.41	9.39	8.43	8.43	8.41
13	9.76		9.97	8.97	8.97	8.94
14	10.30	9.45	10.53	9.48	9.48	9.45
15	10.83		11.07	9.98	9.98	9.94
16	11.33		11.58		10.44	10.41
17	11.81	10.85	12.06		10.88	10.85
18	12.27	11.29	12.61	11.32	11.32	11.29
19	12.71	11.70	13.12	11.73	11.73	11.70
20	13.12	12.09	13.61	12.12	12.12	12.09
21	13.51	12.46	14.07	12.49	12.49	12.46
22	13.89	12.81	14.51	12.84	12.84	12.81
23	14.24	13.14	14.93	13.18	13.18	13.14
24	14.57	13.45	15.32	13.49	13.49	13.45
25	14.89	13.75	15.69		13.79	13.75
26	15.19		16.04	14.07	14.07	14.03
27	15.47	14.30	16.38		14.34	14.29
28	15.74	14.55	16.69		14.59	14.55
29	15.99	14.79	16.99		14.83	14.79
30	16.23	15.01	17.27	15.06	15.06	15.01

## Electric Conservation Cost Effectiveness Standard, 2011

Includes Energy and Capacity and does NOT apply the conservation Credit to energy or capacity

Measure Life	_	le Family ace Heat	Single Family Heat Pump	Multifamily Space Heat		esidential /ater Heat	Residential Plug Load	F	Residential Lighting	_	ommercial Space Heat		Commercial Refrigeration	Commercial Cooling	C	Commercial Cooking		mmcerical Lighting	Со	mmercial Flat
	SF	Space Heat	SF Heat Pump	MF Space Heat	Re	es Water Heat	Plug Load		Res Lighting	С	omm Space Heat	C	Comm Refrigeration	Comm Cooling		Comm Cooking	C	Comm Lighting		Flat
1	\$	0.117	\$ 0.141	\$ 0.096	\$	0.092	\$ 0.080	\$	0.078	\$	0.154	\$	0.082		\$		\$	0.095	\$	0.077
2	\$	0.230	\$ 0.277	\$ 0.188		0.181	\$ 0.157	\$	0.153	\$	0.302	\$	0.160	\$ 0.101	\$	0.141	\$	0.187	\$	0.152
3	\$	0.357	\$ 0.425	\$ 0.297		0.286		\$	0.244	\$	0.462	\$		·			\$	0.294	\$	0.243
4	\$	0.477	\$ 0.565	\$ 0.400	\$	0.385	\$ 0.340	\$		\$	0.614	\$	0.346	\$ 0.232	\$		\$	0.396	\$	0.331
5	\$	0.592	\$ 0.698	\$ 0.498	_	0.480	•	\$	0.413	\$	0.758	\$		·			\$	0.493	\$	0.414
6	\$	0.701	\$ 0.826	\$ 0.593		0.570	•	\$		\$	0.897	\$		·			\$		\$	0.493
7	\$	0.806	\$ 0.947	\$ 0.682		0.655	•	\$	0.566		1.028	\$		·			\$		\$	0.568
8	\$	0.906	\$ 1.062	\$ 0.768		0.737		\$			1.154	\$		·			\$		\$	0.640
9	\$	1.001	\$ 1.172	\$ 0.851		0.815		\$	0.705		1.274	\$		\$ 0.503			\$		\$	0.709
10	\$	1.091	\$ 1.277	\$ 0.929		0.890	\$ 0.794	\$		\$	1.388	\$			\$		\$	0.913	\$	0.774
11	\$	1.178	\$ 1.377	\$ 1.004		0.962	•	\$			1.496	\$		·	_		\$	0.986	\$	0.837
12	\$	1.261	\$ 1.472	\$ 1.075		1.030	•	\$	0.893			\$			_		\$		\$	0.897
13	\$	1.339	·			1.095		\$	0.950		1.698				_		\$	1.123		0.955
14	\$	1.415		\$ 1.209		1.158		\$	1.005		1.792						\$	1.187	\$	1.010
15	\$	1.488	·	\$ 1.272		1.218		\$	1.058		1.883				\$		\$		\$	1.063
16	\$	1.557	·			1.275		\$	1.108		1.969						\$		\$	1.114
17	\$	1.622	\$ 1.888	\$ 1.389		1.329	\$ 1.190	\$		_	2.051	\$		\$ 0.834			\$	1.362	\$	1.162
18	\$	1.685	\$ 1.960	\$ 1.444	_	1.381	\$ 1.237	\$	1.202	\$	2.128	\$		\$ 0.868			\$	1.415	\$	1.208
19	\$	1.745	\$ 2.029	\$ 1.496	_	1.431	\$ 1.282	\$	1.246		2.203	\$		•	\$		\$		\$	1.252
20	\$	1.802	\$ 2.095	\$ 1.546		1.479	•	\$	1.288	_	2.274	\$			_		\$	1.515		1.294
21	\$	1.857	\$ 2.157	\$ 1.593		1.524	•	\$	1.328	\$	2.341	\$		\$ 0.962			\$		\$	1.334
22	\$	1.908	\$ 2.216	\$ 1.638			\$ 1.405	\$		\$	2.404	\$		\$ 0.990			\$		\$	1.372
23	\$	1.956	\$ 2.271	\$ 1.680		1.607		\$	1.401	\$	2.465				\$		\$	1.646	\$	1.408
24	\$	2.003	·	\$ 1.720		1.646		\$	1.435		2.521	\$		\$ 1.042			\$	1.685	\$	1.442
25	\$	2.046	\$ 2.374	\$ 1.758		1.682		\$	1.467	\$	2.575	_		\$ 1.066			\$	1.722	\$	1.474
26	\$	2.087	\$ 2.421	\$ 1.794		1.716	•	\$	1.497	\$	2.626	\$		\$ 1.089			\$	1.757	\$	1.504
27	\$	2.126	\$ 2.466	\$ 1.828		1.749	•	\$	1.526		2.675	\$			\$		\$	1.790	\$	1.533
28	\$	2.163	·	\$ 1.860	_	1.780	•	\$	1.553			\$		•	\$		\$		\$	1.561
29	\$	2.198		•		1.809	•	\$	1.579		2.764			·			\$	1.851		1.586
30	\$	2.232	\$ 2.586	\$ 1.920	\$	1.836	\$ 1.650	\$	1.603	\$	2.805	\$	1.673	\$ 1.168	\$	1.515	\$	1.879	\$	1.611

Electric Conservation Cost Effectiveness Standard, 2010-2011

Includes Both Capacity, Energy, and Conservation Credit Applied to Energy and Capacity

Measure	Single	Family	Single Family	Multifamily	Residential	Residential	Resident	ial	Commercial	Commercial	Commercial	Commercial	Commcerical	Commercial	
Life	Space	Heat	Heat Pump	Space Heat	Water Heat	Plug Load	Lighting		Space Heat	Refrigeration	Cooling	Cooking	Lighting	Flat	
	SF Sp	pace Heat	SF Heat Pump	MF Space Heat	Res Water Heat	Plug Load	Res Ligh	nting	Comm Space Heat	Comm Refrigeration	Comm Cooling	Comm Cooking	Comm Lighting	Flat	
1	\$	0.129	0.155	0.105	0.102	0.088	\$	0.086	0.170	0.090	0.056	0.079	0.105	0.085	
2	\$	0.253	0.305	0.207	0.199	0.173	\$	0.168	0.333	0.177	0.111	0.155	0.206	0.167	
3	\$	0.393	0.467	0.326	0.314	0.276	\$	0.268	0.508	0.281	0.184	0.249	0.323	0.268	
4	\$	0.525	0.622	0.440	0.424	0.374	\$	0.364	0.675	0.381	0.255	0.339	0.436	0.364	
5	\$	0.651	0.768	0.548	0.528	0.467	\$	0.454	0.834	0.476	0.321	0.425	0.542	0.455	
6	\$	0.772	0.908	0.652	0.627	0.556	\$	0.541	0.986	0.566	0.384	0.507	0.644		
7	\$	0.886	1.041	0.751	0.721	0.641	\$	0.622	1.131	0.652	0.442	0.584	0.740	0.624	
8	\$	0.996	1.168	0.845	0.811	0.721	\$	0.701	1.269	0.734	0.498	0.658	0.832	0.704	
9	\$	1.101	1.290	0.936	0.897	0.799	\$	0.776	1.401	0.812	0.553	0.729	0.920	0.779	
10	\$	1.201	1.405	1.022	0.979	0.873	\$	0.848	1.526	0.887	0.606	0.797	1.005		
11	\$	1.296	1.515	1.104	1.058	0.944	\$	0.916	1.646	0.959	0.656	0.862	1.085		
12	\$	1.387	1.620	1.183	1.133	1.011	\$	0.982	1.760	1.027	0.704	0.925	1.162	0.987	
13	\$	1.473	1.720	1.258	1.205	1.076	\$	1.045	1.868	1.093	0.750	0.984	1.235		
14	\$	1.556	1.815	1.330	1.273	1.138	\$	1.105	1.971	1.156	0.795	1.041	1.305		
15	\$	1.636	1.907	1.399	1.340	1.198	\$	1.163	2.071	1.217	0.837	1.097	1.373		
16	\$	1.712	1.994		1.402	1.255		1.219	2.166	1.274		1.149	_	-	
17	\$	1.784	2.077	1.528	1.462	1.309	\$	1.271	2.256	1.329	0.917	1.199	1.498		
18	\$	1.853	2.156	1.588	1.519	1.361	\$	1.322	2.341	1.381	0.955	1.247	1.557	1.328	
19	\$	1.920	2.232	1.646	1.574	1.411	\$	1.370	2.423	1.432	0.991	1.293	1.613		
20	\$	1.983	2.304	1.700	1.627	1.458	\$	1.416	2.501	1.480	1.025	1.337	1.666		
21	\$	2.042	2.372	1.752	1.676	1.503	\$	1.460	2.575	1.525	1.058	1.378	1.717		
22	\$	2.099	2.437	1.802	1.723	1.546	\$	1.502	2.645	1.568	1.089	1.418	1.765		
23	\$	2.152	2.498	1.848	1.768	1.586	\$	1.541	2.711	1.609	1.119	1.455	1.810		
24	\$	2.203	2.556	1.892	1.810	1.625		1.578	2.774	1.648	1.147	1.490	1.853		
25	\$	2.251	2.611	1.934	1.850	1.661	\$	1.614	2.833	1.684	1.173	1.524	1.894		
26	\$	2.296	2.663	1.974	1.888	1.695	\$	1.647	2.889	1.719	1.198	1.555	1.933		
27	\$	2.339	2.712	2.011	1.924	1.728	\$	1.679	2.942	1.752	1.222	1.585	1.969		
28	\$	2.380	2.759	2.047	1.957	1.758	\$	1.709	2.993	1.783	1.244	1.614	2.004		
29	\$	2.418	2.803		1.990	1.787		1.737	3.040	1.812		1.641	2.036		
30	\$	2.455	2.845	2.112	2.020	1.815	\$	1.764	3.085	1.840	1.285	1.666	2.067	1.772	