

1 **Introduction and Summary of Rebuttal Testimony**

2 **Q. Are you the same Bruce N. Williams that previously provided direct**
3 **testimony in this proceeding on behalf of Rocky Mountain Power (“the**
4 **Company” or “RMP”)?**

5 A. Yes.

6 **Q. What is the purpose of your rebuttal testimony?**

7 A. The purpose of my rebuttal testimony is to respond to the capital structure
8 recommendation offered by The Federal Executive Agencies (“FEA”) witness
9 Mr. Michael Gorman. Mr. Gorman’s adjustment to capital structure is flawed and
10 should not be used by the Commission. Further, Mr. Gorman attempts to support
11 his recommendation on capital structure and overall rate of return through the use
12 of a model that does not reflect the operational realities that guide prudent
13 management of the Company’s capital structure.

14 My rebuttal testimony also provides an updated overall cost of capital that
15 reflects recent financing activity and results in a reduced overall cost of capital in
16 this case.

17 Company witness Dr. Samuel C. Hadaway will address return on equity
18 issues raised by Mr. Gorman, Division of Public Utilities (“DPU”) witness Mr.
19 Charles E. Peterson, Office of Consumer Services (“OCS”) witness Mr. Daniel J.
20 Lawton and Wal-Mart Stores, Inc. and Sam’s West, Inc. witness Mr. Steve W.
21 Chriss. I also comment on Mr. Lawton’s pro forma ratio analysis to support his
22 return on equity recommendation.

45 mortgage bonds. As shown in Exhibit RMP____(BNW-1R) the updated cost of
46 long-term debt is 5.37 percent.

47 **Company’s Overall Cost of Capital**

48 **Q. Are you proposing a new overall cost of capital in this proceeding?**

49 A. Yes. The Company has updated its cost of long-term debt to reflect these recent
50 financing transactions discussed above. The table below shows the Company’s
51 updated overall cost of capital in this proceeding.

Updated Overall Cost of Capital

Component	Percent of		Weighted Average
	Total	Cost	
Long Term Debt	47.6%	5.37%	2.56%
Preferred Stock	0.3%	5.43%	0.02%
Common Stock Equity	<u>52.1%</u>	10.20%	<u>5.31%</u>
Total	100.0%		7.89%

52 **Review of FEA Recommendations**

53 **Q. Please summarize FEA’s recommendations on capital structure and the**
54 **resulting impacts to customers and the Company’s credit rating.**

55 A. While Mr. Gorman does not take issue with the cost of debt or the cost of
56 preferred equity, he does propose a series of adjustments to reduce the common
57 equity component of the capital structure from the Company’s initial filing of
58 52.1 percent to 51.0 percent.

59 As further documented below, Mr. Gorman’s erroneous removal of utility
60 operation investments from the equity component of the capital structure, when

61 combined with his recommendations for a lower return on equity and overall rate
62 of return, would result in a serious risk of the Company's credit ratings being
63 reduced by at least one notch. Mr. Gorman ignores the financial impacts on the
64 Company and its customers by such adjustments and likely resulting downgrade.
65 Customers would see increased costs reflected in rates, offsetting over time the
66 near term revenue requirement reduction he proposes. In this highly sensitive
67 credit environment, such recommendations are ill conceived.

68 **Reply to FEA's Capital Structure Adjustment**

69 **Q. What is Mr. Gorman's proposed common equity percentage in the**
70 **Company's capital structure and the basis for his recommendation?**

71 A. Mr. Gorman is proposing a 51.0 percent common equity component in the
72 Company's capital structure.¹ Mr. Gorman proposes a series of adjustments to
73 PacifiCorp's filed capital structure to remove certain items he assumes are non-
74 utility related.

75 **Q. Please identify the fundamental problems in Mr. Gorman's analysis**
76 **regarding the removal of "non-utility" investments from the capital**
77 **structure.**

78 A. The fundamental problem with Mr. Gorman's adjustments is his assumption that
79 these investments do not relate to the cost of providing utility service in Utah or
80 RMP's other jurisdictions.

81 The investments Mr. Gorman proposes to remove from the common
82 equity component of the capital structure do relate to the utility operations of the
83 Company. Mr. Gorman has incorrectly assumed that these investments relate to

¹Gorman Direct testimony page 13, Table 3.

84 unregulated non-utility activities. By virtue of the orders of the six states that
85 approved the acquisition of PacifiCorp by MidAmerican, PacifiCorp is not
86 permitted to have non-utility or unregulated business. Mr. Gorman's adjustments
87 pertain to the Company's regulated utility business, primarily to investments the
88 Company has made in its coal mining operations and activities, such as the
89 Bridger mine in Wyoming, plus investments related to other mining activities that
90 fuel power plants, fund reclamation and environmental liabilities, employee
91 benefits plans, customer weatherization loans and other utility activities.

92 Using the Bridger mine as an example, the Company's share of Bridger
93 assets are included in rate base and the Company recovers the costs of fuel
94 purchased from Bridger at Bridger's cost. These investments are clearly utility
95 assets and have been made to facilitate utility operations. The Bridger mine does
96 not perform any income producing activities and instead is dedicated to support
97 the Company's (and other joint owners) fuel needs for their respective interests in
98 the Jim Bridger plant.

99 The table below shows the composition of the investments that Mr.
100 Gorman proposes to remove from the equity component of the Company's capital
101 structure.

FEA Proposed Adjustment (thousands)	\$ 338,434
Consisting of investments related to:	
Bridger mining activities	188,206
Trapper and other mining activities	32,246
Environmental Remediation	20,505
Employee benefit programs	75,931
Advances to minority owned plants	6,190
Customer weatherization loans	1,828
Other/Land purchases related to utility operations	13,528

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These investments in coal mining, environmental remediation, employee benefit programs and these other activities do relate to Utah utility service and should not be treated as a reduction to the Company's common equity as Mr. Gorman proposes.

Q. Do you have any additional comments on these proposed adjustments by Mr. Gorman?

A. Yes. I should note that the Company has contributed a substantial amount of funds to its pension plan, primarily due to the 2008 financial crisis and the change in funding requirements due to the Pension Protection Act of 2006. These contributions are well in excess of the pension expense that has been recovered from customers. In fact, as of March 31, 2012, the excess of cumulative funding over cumulative expense is approximately \$270 million. Further, this prepayment is expected to continue to increase over the next few years.

116 The Company must finance these utility employee pension contributions
117 in excess of amounts recovered from customers, yet the prepayment balance is not
118 presently part of rate base and does not receive any carrying charge from
119 customers. In essence, these costs appropriately utilize the Company's long-term
120 financing yet receive no carrying charge reimbursement from customers.

121 The Commission should reject Mr. Gorman's proposed adjustment based
122 on his flawed assumption that investments in coal mining and other activities are
123 not related to the cost of providing utility services in Utah. The pension expense
124 prepayment balance discussed above highlights the unreasonableness and one-
125 sided nature of Mr. Gorman's proposed adjustment.

126 **Credit Metric Analysis**

127 **Q. Please comment on Mr. Gorman's discussion concerning financial integrity**
128 **and his credit metric analysis.**

129 A. Mr. Gorman attempts to support his proposed capital structure, return on equity
130 and the resulting overall rate of return through an analysis of key credit metrics.

131 **Q. Do you agree with Mr. Gorman's credit metric analysis?**

132 A. No. I disagree with Mr. Gorman's analysis and conclusions for several reasons.
133 First, Mr. Gorman's calculations do not accurately reflect the adjustments that
134 rating agencies make when calculating their credit metrics. For instance, my
135 direct testimony stated that Standard & Poor's adds nearly \$900 million of debt
136 and \$75 million of interest to PacifiCorp's published results.² However, Mr.
137 Gorman only included approximately \$275 million of these debt adjustments and

² Mr. Williams Direct Testimony, page 18 lines 398 – 400.