

Exhibit No. KTW-5  
Docket UG-181053  
Witness: Kyle T. Walker

**BEFORE THE  
WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION**

WASHINGTON UTILITIES AND  
TRANSPORTATION COMMISSION  
Complainant,

v.

NORTHWEST NATURAL GAS  
COMPANY,  
Respondent.

DOCKET UG-181053

**NORTHWEST NATURAL GAS COMPANY  
EXHIBIT OF KYLE T. WALKER**

**Per Customer Decoupling Impact**

**July 18, 2019**

<b>Total Costs for Serving New Customers</b>		Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
Cost per Customer		\$ 507.82	\$ 497.97	\$ 487.22	\$ 476.83	\$ 466.79	\$ 457.08	
Year	Number of New Customers							
2019	2,969	\$ 753,864	\$ 1,493,106	\$ 1,462,517	\$ 1,431,132	\$ 1,400,815	\$ 1,371,496	\$ 678,539
2020	3,219		\$ 817,342	\$ 1,618,831	\$ 1,585,666	\$ 1,551,638	\$ 1,518,768	\$ 751,306
2021	3,524			\$ 894,785	\$ 1,772,215	\$ 1,735,908	\$ 1,698,656	\$ 840,179
2022	3,604				\$ 915,098	\$ 1,812,447	\$ 1,775,315	\$ 877,966
2023	3,707					\$ 941,251	\$ 1,864,246	\$ 922,995
2024	3,801						\$ 965,118	\$ 965,118
<b>Total Cost for Serving New Customers</b>		<b>\$ 34,416,318</b>						

<b>Total Revenue for Serving New Customers</b>									
Revenue per Customer		\$411.61							
Year	Number of New Customers	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	
2019	2,969	\$ 611,039	\$ 1,222,079	\$ 1,222,079	\$ 1,222,079	\$ 1,222,079	\$ 1,222,079	\$ 611,039	
2020	3,219		\$ 662,491	\$ 1,324,982	\$ 1,324,982	\$ 1,324,982	\$ 1,324,982	\$ 662,491	
2021	3,524			\$ 725,262	\$ 1,450,524	\$ 1,450,524	\$ 1,450,524	\$ 725,262	
2022	3,604				\$ 741,727	\$ 1,483,453	\$ 1,483,453	\$ 741,727	
2023	3,707					\$ 762,925	\$ 1,525,849	\$ 762,925	
2024	3,801						\$ 782,270	\$ 782,270	

**Total Revenue for Serving New Customers** **\$ 28,826,081**

<b>Revenue - Cost</b>	<b>\$ (5,590,237)</b>
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