

**EXH. DEM-1T
DOCKETS UE-19 ___/UG-19 ___
2019 PSE GENERAL RATE CASE
WITNESS: DAVID E. MILLS**

**BEFORE THE
WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION**

**WASHINGTON UTILITIES AND
TRANSPORTATION COMMISSION,**

Complainant,

v.

PUGET SOUND ENERGY,

Respondent.

**Docket UE-19 ___
Docket UG-19 ___**

PREFILED DIRECT TESTIMONY (NONCONFIDENTIAL) OF

DAVID E. MILLS

ON BEHALF OF PUGET SOUND ENERGY

JUNE 20, 2019

PUGET SOUND ENERGY

**PREFILED DIRECT TESTIMONY (NONCONFIDENTIAL) OF
DAVID E. MILLS**

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PUGET SOUND ENERGY

**PREFILED DIRECT TESTIMONY (NONCONFIDENTIAL) OF
DAVID E. MILLS**

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1 **PUGET SOUND ENERGY**

2 **PREFILED DIRECT TESTIMONY (NONCONFIDENTIAL) OF**
3 **DAVID E. MILLS**

4 **I. INTRODUCTION**

5 **Q. Please state your name, business address, and position with Puget Sound**
6 **Energy.**

7 A. My name is David E. Mills. My business address is 355 110th Ave. NE, Bellevue,
8 WA 98004. I am Senior Vice President of Policy and Energy Supply at Puget
9 Sound Energy (“PSE”).

10 **Q. Have you prepared an exhibit describing your education, relevant**
11 **employment experience, and other professional qualifications?**

12 A. Yes, I have. Please see the First Exhibit to the Prefiled Direct Testimony of
13 David E. Mills, Exh. DEM-2, for an exhibit describing my education, relevant
14 employment experience, and other professional qualifications.

15 **Q. What are your duties as Senior Vice President of Policy and Energy Supply**
16 **at PSE?**

17 A. As Senior Vice President of Policy and Energy Supply, my responsibilities
18 include oversight of PSE’s Power and Gas Supply Operations; Load Serving
19 Operations; Transmission Contracts; Energy Operations Policy, Planning and
20 Compliance; Legislative and Regulatory Affairs; Energy Efficiency; and Products

1 and Service Development groups. I am also responsible for certain strategic
2 customer initiatives related to customer experience and satisfaction.

3 **Q. Please summarize the purpose of your prefiled direct testimony.**

4 A. My testimony provides a high-level overview of PSE, its vision for the future and
5 the challenges PSE faces. I review PSE's long history of supporting renewable
6 resource development and energy conservation and the additional steps PSE is
7 taking to increase its reliance on clean energy. I discuss PSE's continued focus on
8 providing safe, dependable, and efficient energy, the improvements PSE has made
9 in meeting customer expectations, and the areas in which we continue to focus
10 and improve our performance. I describe the steps PSE is taking to meet customer
11 expectations for choice, flexibility and proactive interaction when doing business
12 with PSE. I outline some of the financial challenges PSE faces, PSE's rate request
13 in this case, and the need for an attrition adjustment. Finally, I introduce the PSE
14 witnesses who are providing prefiled direct testimony in this case, and I provide a
15 brief summary of the nature of their testimony.

16 **II. OVERVIEW OF PSE AND ITS VISION FOR THE FUTURE**

17 **Q. Please provide a high-level overview of PSE.**

18 A. PSE and its predecessor companies have served Western Washington for more
19 than a century. Today, PSE is Washington's largest electric and natural gas utility,
20 with approximately 1.2 million electric customers and approximately
21 800,000 natural gas customers, primarily in the Puget Sound region of Western
22 Washington. PSE employs approximately 3,000 Washington residents and covers

1 a service territory that spans approximately 6,000 square miles in ten counties.

2 PSE owns and maintains more than 20,000 miles of electric transmission and
3 distribution lines and underground cables to deliver electricity to its customers.

4 Additionally, PSE owns and maintains approximately 26,000 miles of natural gas
5 lines that serve its natural gas customers. This infrastructure is located in diverse
6 geography and heavily wooded areas.

7 PSE's customers are diverse as well—from the high-tech urban areas of Bellevue
8 to the agricultural and forest lands in Skagit County. We are committed to
9 knowing what is important to our customers and we strive to deliver quality
10 customer service to all customers—safely, reliably, and efficiently—always
11 looking to improve our ease of interaction and our focus on sustainability.

12 PSE has been a leader in the development of renewable and low-carbon resources.
13 PSE remains one of the country's largest utility-owners of wind assets, and its
14 power portfolio includes more than 800 MW of wind generation. Throughout its
15 history, PSE has built, owned and operated FERC-licensed hydroelectric plants
16 that have provided low-cost, reliable, carbon-free energy to Washington residents
17 for more than a hundred years.

18 PSE has assisted the State of Washington in its transition away from the use of
19 coal-fired generation, through the planned retirement of Colstrip Units 1 and 2
20 and the retirement of the Centralia Coal Plant by 2025. The broad settlement PSE
21 and nine other diverse parties agreed to in PSE's 2017 general rate case provided
22 an elegant solution to a number of issues that the Commission, PSE, and

1 interested stakeholders had been grappling with for several years relating to the
2 Colstrip Generation Plant. Additionally, PSE worked closely with legislators, the
3 Commission and other stakeholders to help pass the Washington Clean Energy
4 Transformation Act that will allow PSE, its customers, and the State of
5 Washington to transition to a 100 percent clean energy future.

6 **Q. Please summarize the environment in which PSE operates and the challenges**
7 **faced.**

8 A. PSE is filing its rate case in a time of increasing uncertainty but also great
9 opportunity. While utilities around the country are still called upon to provide
10 their services in the safest, most dependable and most efficient way possible, they
11 are increasingly being asked to do so in the face of mounting financial and
12 competitive pressure. Utilities are also challenged to provide reliable utility
13 service in a way that protects the environment. Customers are demanding cleaner
14 energy sources and the Washington Clean Energy Transformation Act requires
15 electric utilities to work towards eliminating greenhouse gas emissions.

16 PSE operates in one of the fastest growing economies in the United States, and we
17 are fortunate to have a wide array of businesses in the region including Amazon,
18 Boeing, Microsoft, Starbucks, Costco and Expedia, to name a few. These
19 companies are experiencing tremendous growth, and it is not surprising that a
20 large base of our customers are tech-savvy and expect PSE to be as well. These
21 customers do not compare PSE to other utilities. They compare PSE to Amazon

1 and Starbucks, and they expect PSE to have the same ease of interaction and level
2 of service.

3 Information technology and the use of digital tools are rapidly becoming essential
4 in order to achieve PSE's core mission of providing safe, dependable and efficient
5 service to customers and providing customers choice as to how they interact with
6 PSE. These technologies have much shorter depreciable lives than traditional
7 utility assets, and the current utility regulatory model with its modified historical
8 test year creates challenges in terms of PSE's ability to recover its technology
9 investments.

10 Additionally, these technologies can be vulnerable to cyberattacks that can
11 threaten PSE's ability to provide safe and dependable service to its customers.

12 PSE intends to remain laser focused on protecting customer information and
13 PSE's valuable infrastructure. The establishment of new data centers, discussed in
14 this case, is a positive step in that direction.

15 PSE, its stakeholders, and regulators must be willing to explore new, flexible, and
16 dynamic approaches to the regulatory paradigm that will meet customers'
17 changing needs and choices while also allowing PSE to comply with clean energy
18 legislation and operate as a financially healthy utility that can reliably provide
19 energy service to its customers and the region.

20 **Q. What is PSE's vision for the future?**

21 A. PSE has built its vision of the future on the "voice of the customer." Currently,
22 PSE hears its customers continue to demand safe, reliable and efficient energy

1 service, but also lower emission energy sources and options for choice and control
2 from their utility.

3 PSE's bedrock is providing safe and dependable electric and natural gas service,
4 efficiently, and at a reasonable price. With respect to safety, PSE has worked to
5 develop and implement a company-wide safety culture that benefits both
6 customers and employees, with emphasis on areas such as pipeline safety, gas
7 leak detection and mitigation, and emergency response services among others.
8 PSE achieved first quartile national electric utility ranking for employee safety for
9 the past five years. PSE's vision going forward is to build upon that bedrock with
10 greater offerings that give customers choices in their source of power, ability to
11 monitor and conserve usage, and avenues for contacting PSE.

12 PSE will build on its history as an industry leader in renewable resource
13 development and energy efficiency to promote clean energy for its customers and
14 sustainability. This includes grid modernization to lay the foundation for
15 increased residential solar, battery storage and electric vehicle penetration. It also
16 includes targeted pilot projects that allow PSE to facilitate electrification of the
17 transportation sector and seek to better understand battery storage. In April 2019,
18 the Washington State Department of Commerce awarded PSE a grant from the
19 Washington Clean Energy Fund for PSE's proposed innovative microgrid project
20 in Tenino. PSE's Blumauer substation will be the host site for the first utility scale
21 solar plus storage microgrid project in PSE's service area. In partnership with the
22 Tenino School District, PSE will use solar power, along with new energy storage

1 and customer load controls, to increase reliability and resilience for Tenino High
2 School. Another battery will also be installed at the end of a distribution feeder
3 line in the rural community, which will enable the demonstration of reliability
4 improvement.

5 PSE envisions a future in which stakeholders and regulators work with PSE to
6 successfully implement flexible regulatory mechanisms that allow PSE to adapt to
7 the changing environment, remain financially stable, and provide leadership in the
8 transformation of the energy industry, while still providing reliable and
9 reasonably priced energy service to customers. Recent legislation that affirms the
10 Commission's ability to consider multiyear rate plans and other flexible
11 regulatory mechanisms should facilitate this process.

12 **Q. How does this case help PSE meet its vision for the future?**

13 A. This case allows PSE to remain financially sound while continuing to provide
14 safe, dependable, and efficient service to its customers, and also offering
15 customers choices in terms of their power sources, usage and interactions with
16 PSE.

17 **III. CHANGES IN THE ENVIRONMENTAL LANDSCAPE**
18 **THAT AFFECT PSE**

19 **Q. Have there been changes in environmental requirements since PSE filed its**
20 **2017 general rate case?**

21 A. Yes. Earlier this year the Washington Clean Energy Transformation Act was
22 signed into law by Governor Jay Inslee. This new law will fundamentally

1 transform Washington's energy future. The law requires utilities in Washington to
2 move away from all coal-fired power by December 31, 2025. It also requires
3 electric utilities in the state to provide 100 percent of their energy from
4 greenhouse-gas-neutral sources by January 1, 2030, with the exception that
5 through 2044, up to 20 percent of that power could be covered by alternative
6 compliance such as purchasing renewable energy credits or investing in energy
7 transformation projects that reduce emissions but do not generate electricity. The
8 law contains a cost cap provision that limits rate increases associated with the law
9 to no more than two percent per year.

10 **Q. What steps is PSE taking to comply with the Washington Clean Energy**
11 **Transformation Act?**

12 A. Even though the ink has barely dried on the new law, PSE has been taking steps
13 to reduce carbon emissions and promote renewable resources for many years and
14 will continue to do so in a way that complies with the requirements of the new
15 law. For example, PSE and its Board committed several years ago to reduce
16 PSE's greenhouse gas emissions by fifty percent of PSE's 2016 greenhouse gas
17 footprint by 2040.

18 As previously discussed, PSE agreed, several years ago, to close Colstrip Units 1
19 and 2 no later than 2022, and those plants are now scheduled to close by 2020.

20 Additionally, in the 2017 general rate case multi-party settlement, PSE and the
21 settling parties agreed to a depreciation schedule for Colstrip Units 3 and 4 that
22 shortened the depreciable lives of those units from 2044 and 2045, respectively, to

1 December 31, 2027. With the enactment of the Washington Clean Energy
2 Transformation Act, PSE is now proposing to further shorten the depreciable lives
3 of Colstrip Units 3 and 4 to December 31, 2025 in this case. The depreciation
4 schedule for these units is discussed in more detail in the Prefiled Direct
5 Testimony of John J. Spanos, Exh. JJS-1T with respect to the limited depreciation
6 study addressing Colstrip Units 3 and 4, and the Prefiled Direct Testimony of
7 Susan E. Free, Exh. SEF-1T, with respect to the adjustment to the revenue
8 requirement associated with this change.

9 **Q. Is PSE taking other steps to provide customers more choices with respect to**
10 **clean energy and environmental stewardship?**

11 A. Yes. PSE has initiated or will initiate several pilot projects that help promote
12 clean energy and environmental stewardship. For example, PSE is a member of
13 the Joint Utility Transportation Electrification Stakeholder Group, and in 2018,
14 PSE filed tariffs for several pilot programs that promote electric vehicle supply
15 equipment. Through these pilots, PSE is authorized to provide residential and
16 non-residential charging products and services, electric vehicle education and
17 outreach, and electric vehicle low income transportation service. PSE's
18 participation in these electric vehicle pilots will help facilitate efficient
19 electrification of the transportation system to meet Washington State's policy
20 goals.

21 In addition to this existing pilot project, PSE is exploring pilot projects to offer
22 (i) a new smart street light control service as part of the light emitting diode

1 upgrades on existing PSE owned high pressure sodium street lights that will
2 enhance operational efficiency and reliability; (ii) a community solar program that
3 would allow customers to support the development of specific small-scale solar
4 projects in PSE's service territory; and (iii) a battery energy storage systems for
5 residential, commercial and community installations, on a limited basis, that will
6 allow PSE to evaluate a broad range of operation, use case, and performance
7 metrics for distributed battery energy storage system technology. These pilot
8 projects are discussed in more detail in the Prefiled Direct Testimony of
9 William T. Einstein, Exh. WTE-1T.

10 **Q. Are there other PSE initiatives discussed in this case that promote green**
11 **energy and customer choice?**

12 A. Yes. The Commission has previously approved PSE's Green Direct program,
13 which is a voluntary, long-term green energy program that provides large existing
14 customers a reasonably priced renewable energy option. The Green Direct
15 program has been approved to provide a total of 85 average megawatts through
16 power purchase agreements for two new renewable energy projects—the
17 Skookumchuck Wind Energy Project will serve the Green Direct program
18 beginning in late 2019, and the Lund Hill Solar Project is anticipated to begin
19 serving the program in 2021. These two projects are presented to the Commission
20 for prudence review in this case, as discussed in the Prefiled Direct Testimony of
21 William T. Einstein, Exh. WTE-1T.

1 **IV. PSE CONTINUES TO FOCUS ON PROVIDING SAFE,**
2 **DEPENDABLE AND EFFICIENT ENERGY SERVICES**

3 **Q. What steps are being taken by PSE to provide safe, dependable and efficient**
4 **energy services to its customers?**

5 A. PSE's primary mission is to provide safe, dependable and efficient electric and
6 natural gas service to its customers, as described in the Prefiled Direct Testimony
7 of Booga K. Gilbertson, Exh. BKG-1T. In the 2017 general rate case, PSE
8 testified of the need to focus on two areas to improve electric reliability:
9 (i) accelerated replacement of high molecular weight cables that are prone to
10 failure and (ii) the worst-performing distribution circuits. Although the
11 Commission did not approve a specific cost recovery mechanism for these
12 programs, PSE continues to focus on this work. These, and other reliability efforts
13 of PSE, are discussed in the Prefiled Direct Testimony of Catherine A. Koch,
14 Exh. CAK-1T. With respect to natural gas, PSE focuses on enhancing and
15 maintaining pipeline system integrity and reliability. This includes replacing or
16 repairing all identified defects that have been identified as high risk to the public
17 and the natural gas system as described in the Prefiled Direct Testimony of
18 Catherine A. Koch, Exh. CAK-1T.

19 Additionally, robust cybersecurity is essential if PSE is to continue to provide safe
20 and reliable service to its customers and maintain customer trust. The Data
21 Center/Disaster Recovery initiative discussed in the Prefiled Direct Testimony of
22 Margaret F. Hopkins, Exh. MFH-1T, directly supports PSE's efforts to protect its
23 critical assets and information from cyber-attacks and ensures the reliability and

1 resiliency of the systems that support our gas and electric service should PSE
2 experience a localized catastrophic event.

3 **Q. Are customers seeing improvements in reliability as a result of the work on**
4 **PSE's transmission and distribution system?**

5 A. Yes. The JD Power survey results, discussed in the Prefiled Direct Testimony of
6 Andrew Wappler, Exh. AW-1T, demonstrate that customers are seeing
7 improvements with respect to PSE's performance in (i) providing outage
8 information to electric residential customers and (ii) avoiding brief interruptions
9 for electric business customers. Additional progress is needed, however,
10 particularly in terms of avoiding lengthy outages. PSE has been focusing, and will
11 continue to focus, on improving reliability through the work detailed in the
12 Prefiled Direct Testimony of Catherine A. Koch, Exh. CAK-1T.

13 **Q. How does grid modernization fit with PSE's core mission?**

14 A. Grid modernization is critical for several reasons. First, a modern grid is a key
15 requirement and foundational technology for high levels of residential solar,
16 battery storage and electric vehicle penetration, which customers are increasingly
17 requesting. Without a modernized grid designed for frequent and large amounts of
18 two-way power flows, it may not be feasible to meet the 100 percent clean energy
19 standard.

20 Second, as these new technologies begin to proliferate on PSE's electric system,
21 increased reliability, resiliency and safety issues can arise absent grid
22 modernization. Increased penetration of residential solar creates two-way power

1 flow in a grid designed for one-way power flow and raises concerns about power
2 quality, grid design, and field worker safety and practices, among other things.
3 Development of high capacity electric vehicle charges for residential use
4 (e.g., Class 3 EV charges) may result in increases in connected load and may
5 require distribution system infrastructure reinforcement to handle the increased
6 load. The Prefiled Direct Testimony of Booga K. Gilbertson, Exh. BKG-1T
7 provides additional detail on grid modernization.

8 **Q. What is PSE doing to promote grid modernization?**

9 A. PSE's near-term focus on grid modernization emphasizes reliability and resiliency
10 improvements along with targeted and thoughtful smart/modern grid capabilities.
11 Over time, as foundational systems such as Advanced Metering
12 Infrastructure ("AMI") are implemented, more focus will be placed on smart and
13 flexible grid capabilities, as discussed in the Prefiled Direct Testimony of
14 Booga K. Gilbertson, Exh. BKG-1T.

15 **Q. Is PSE currently implementing AMI?**

16 A. Yes. In 2016, PSE began replacing its Automated Meter Reading ("AMR")
17 system with AMI across PSE's electric and gas service territory in order to
18 continue accurate billing of energy use for PSE's customers. PSE's AMR system,
19 installed between 1998 to 2001, is failing and growing obsolete. The replacement
20 of AMR with AMI will allow PSE to expand energy savings for customers
21 through voltage reductions and provide a communications platform to advance

1 distribution automation to improve reliability for customers. The enhanced
2 capabilities of the AMI system will be foundational to modernizing the grid.

3 **Q. What smart grid projects is PSE deploying?**

4 A. In PSE's 2017 general rate case, the Commission approved PSE's Glacier Battery
5 Storage Project that is designed to provide a back-up power source for the town
6 core of Glacier in the event of a power loss. PSE also completed a demand
7 response pilot in 2018 that will be deployed as an effective non-wire solution to a
8 delivery system concern. Additionally, PSE is deploying a Transmission Line
9 Automation System that automatically locates and isolates transmission line faults
10 and reconfigures the system to restore power to affected customers. Similarly,
11 PSE's Distribution Automation program uses remote monitoring and sensing
12 equipment and other technology to automatically reconfigure circuits when
13 outages occur. These are discussed in more detail in the Prefiled Direct Testimony
14 of Booga K. Gilbertson, Exh. BKG-1T.

15 **V. CUSTOMERS WANT CHOICE, FLEXIBILITY AND**
16 **PROACTIVE INTERACTION WHEN DOING BUSINESS WITH**
17 **PSE**

18 **Q. Have customer expectations for PSE changed over the past decade?**

19 A. Yes. Customers measure their satisfaction with PSE based on the model of service
20 that permeates other industries and provides customers choice and flexibility.
21 Accordingly, PSE is leveraging technology to offer customers speed, autonomy,
22 choice and flexibility in their interactions with PSE. PSE's goal is to enable
23 customers to interact with PSE through their preferred channel (e.g., PSE website,

1 smart phone, interactive voice response (“IVR”)) on a 24/7 basis, allowing
2 customers to monitor their energy usage and proactively obtain notification
3 regarding outages. The Prefiled Direct Testimony of Andrew Wappler, Exh. AW-
4 1T provides additional detail on the “voice of the customer” and the changing
5 expectations of PSE customers.

6 **Q. What steps are being taken by PSE to meet these customer expectations?**

7 A. PSE has undertaken the Get To Zero (“GTZ”) initiative that consists of several
8 different projects designed to improve the overall customer experience for all PSE
9 customers. Through this initiative, PSE is (i) creating new self-service options for
10 customers to interact with PSE at their convenience, (ii) removing obstacles that
11 result in calls to the utility, (iii) providing proactive communications on outages
12 and other utility information, and (iv) improving the efficiency of field operations.
13 PSE aims to provide customers with a range of digital and operational
14 improvements that will continue to increase customer satisfaction and allow PSE
15 to keep pace with the digital transformation that is happening all around us. In this
16 case, PSE is seeking recovery of the investments made to further this initiative.
17 These are generally IT investments that redesign PSE’s web platform, mobile app,
18 and billing, payment and collections program, among others. GTZ also includes
19 an integrated work management project designed to improve customer experience
20 with PSE’s field work process. A detailed description of the full scope of work
21 being undertaken through the GTZ initiative is set forth in the Prefiled Direct
22 Testimony of Joshua J. Jacobs, Exh. JJJ-1T.

1 **Q. What is the timeframe for completion of the GTZ initiative?**

2 A. GTZ is a six-year initiative that began in 2016 and is expected to be completed in
3 2021. However, many of the projects have been put in service already, and the
4 vast majority of the projects will be put in service by the end of the rate year in
5 this case.

6 **Q. Is customer satisfaction increasing as a result of GTZ?**

7 A. Yes. When PSE focused its efforts and investment on providing customers
8 flexible, self-service options for interacting with the utility, PSE's score in the JD
9 Power Residential Electric Utility Satisfaction Study improved significantly in
10 areas such as (i) online ease of navigating website; (ii) online timeliness of
11 problem, question or request resolution; and (iii) ease of understanding self-
12 service IVR phone menu instructions. In 2017, PSE was ranked by its customers
13 in the fourth quartile in each of these metrics. In 2018, after extensive deployment
14 of PSE's modernized website, mobile and IVR technologies, customers ranked
15 PSE in the second quartile among these attributes. PSE's performance on these
16 and other areas are discussed in the Prefiled Direct Testimony of Andrew
17 Wappler, Exh. AW-1T.

18 **VI. FINANCIAL CHALLENGES FACING PSE AND PSE'S**
19 **PROPOSED ATTRITION ADJUSTMENT**

20 **Q. Please provide a high-level summary of the financial challenges PSE faces.**

21 A. There are several financial challenges PSE faces. Much of the work to
22 (i) modernize the grid and increase reliability and resiliency, (ii) provide

1 customers choice in terms of the manner in which they interact with PSE, and (iii)
2 promote clean energy use, is heavily reliant on information technology
3 investments. These investments typically have short depreciable lives, as
4 discussed in the Prefiled Direct Testimony of Margaret F. Hopkins, Exh. MFH-
5 1T. The traditional modified historical test year approach to rate recovery used in
6 Washington means that many of these investments will be significantly
7 depreciated before they can be recovered in rates, which creates financial
8 hardships for PSE.

9 Moreover, for several years PSE has been unable to earn its authorized rate of
10 return or return on equity under the traditional regulatory landscape in
11 Washington—a modified historical test year with limited pro forma adjustments.
12 It was only when the Commission approved a multiyear rate plan with annual rate
13 increases that PSE was able to approach earning its authorized rate of return for a
14 portion of that rate plan. This is due in large part to flat or low load growth
15 combined with the need to replace aging infrastructure with new and more
16 expensive plant, as well as the addition of new technology investments. PSE’s
17 financial performance and chronic underearning under traditional ratemaking is
18 discussed in more detail in the Prefiled Direct Testimony of Daniel A. Doyle,
19 Exh. DAD-1T.

1 **Q. How does PSE’s general rate case address these challenges and**
2 **opportunities?**

3 A. In this case PSE seeks to recover the cost of the significant investments it has
4 made, and continues to make, to provide safe, reliable, and efficient energy
5 service, and to provide customers with options for choice and control in terms of
6 their interactions with PSE. PSE is requesting a rate increase of 6.9 percent for
7 electric customers and 7.9 percent for natural gas customers, which is below the
8 amount of rate relief PSE has justified in this case. PSE’s requested rate increase
9 includes an attrition adjustment that is consistent with Washington law and the
10 Commission’s guidance in prior cases, as discussed in more detail in the Prefiled
11 Direct Testimony of Ronald J. Amen, Exh. RJA-1T. The attrition adjustment will
12 allow PSE a better opportunity to earn its authorized rate of return in the rate year
13 as discussed in more detail in the Prefiled Direct Testimony of Daniel A. Doyle,
14 Exh. DAD-1T. Moreover, Commission authorization of the attrition adjustment
15 requested in this case will provide more firm guidance on the evidence needed to
16 justify the need for attrition relief due to regulatory lag, the appropriate manner to
17 quantify earnings attrition, and the Commission’s preferred approach to
18 addressing earnings attrition.

1 **Q. Is the pace of spending for which PSE seeks recovery in this case and**
2 **through its proposed attrition adjustment due to circumstances outside**
3 **PSE's control?**

4 A. Yes. PSE operates efficiently and has taken steps to limit its spending as
5 discussed in more detail in the Prefiled Direct Testimony of Daniel A. Doyle,
6 Exh. DAD-1T. Even with these efforts, the rate increase requested in this case is
7 necessary to allow PSE to:

- 8 • replace aging infrastructure and systems that are reaching
9 the end of their useful lives, such as the replacement of
10 AMR with AMI, the construction of two new data centers,
11 and the ongoing focus on replacement of high molecular
12 weight distribution cables that are prone to failure;
- 13 • improve the safety, reliability, and resiliency of its natural
14 gas and electric systems, for example through an intensified
15 focus on improving the worst performing distribution
16 circuits that have perennially struggled with outages;
- 17 • respond to changing customer preferences in terms of how
18 they interact with their utility, for example through the
19 GTZ program expenditures that allow customers to interact
20 with PSE through mobile apps, PSE's website, or the IVR;
- 21 • invest in technology in order to operate more efficiently,
22 keep automated systems up to date and guard against cyber
23 threats, for example, PSE's Data Center/Disaster Recovery
24 initiative, PSE's Integrated Work Management project, and
25 the Financial Transparency and Improvement Program.

1 **VII. INTRODUCTION OF WITNESSES**

2 **Q. Please introduce the witnesses who have filed direct testimony on behalf of**
3 **PSE in this general rate case.**

4 A. The following is a list of the witnesses, in addition to myself, who are filing direct
5 testimony and a brief summary of their testimony:

6 • **Daniel A. Doyle**, Chief Financial Officer for PSE, provides an overview of
7 PSE’s financial performance, the actions taken to improve its earnings, the
8 need for an attrition adjustment, PSE’s request for a 9.8 percent return on
9 equity and 48.5 percent equity ratio and PSE’s credit ratings.

10 • **Dr. Roger A. Morin**, Principal, Utility Research International, provides an
11 independent appraisal of the fair and reasonable rate of return of common
12 equity for PSE.

13 • **Matthew D. McArthur**, Corporate Treasurer for PSE, addresses PSE’s
14 capital structure, overall rate of return and cost of debt.

15 • **Margaret F. Hopkins**, PSE’s Vice President and Chief Information Office,
16 provides an overview of PSE’s information technology strategy and the
17 technology investments placed in service and that will be placed in service
18 during the rate year.

19 • **Joshua J. Jacobs**, Director, Business Integration for PSE, describes the
20 mission and benefits of PSE’s GTZ initiative as well as the investment made
21 thus far, and the work scheduled for the remainder of the project.

- 1 • **Andrew Wappler**, Vice President, Customer Operations and
2 Communications for PSE, provides testimony addressing the voice of the PSE
3 customer as reflected in JD Power surveys and the changing expectations of
4 PSE’s customers.
- 5 • **Booga K. Gilbertson**, Senior Vice President, Operations with PSE, provides
6 an overview of PSE’s electric and natural gas operations work, PSE’s
7 approach to providing safe, dependable and efficient gas and electric services
8 for its customers, the planning process PSE uses to determine the priority of
9 projects, and grid modernization efforts.
- 10 • **Catherine A. Koch**, Director, Planning for PSE, addresses significant gas
11 pipeline safety and integrity work, electric transmission and distribution work,
12 and AMI implementation through the test year and planned to be completed
13 through the end of the rate year. Additionally, she addresses storm deferrals
14 and grid modernization investments to improve electric reliability and
15 resiliency.
- 16 • **Duane A. Henderson**, Manager, Gas System Integrity for PSE, addresses
17 distribution system upgrades related to the Tacoma LNG project.
- 18 • **Doug S. Loreen**, Director, Safety and Corporate Shared Services for PSE,
19 addresses capital facilities changes relevant to this case including the rebuild
20 of the Bellingham Service Center, renovation of the South King Complex,
21 purchase of the Snoqualmie Technology Center, the Bellevue Campus

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Consolidation, and termination of operating leases at business offices and pay stations.

- **Paul K. Wetherbee**, Director, Energy Supply Merchant for PSE, testifies regarding power cost issues, including transmission contract renewals and additions, new resources, and projected power costs for the rate year.
- **Ronald J. Roberts**, Director of Generation and Natural Gas Storage for PSE, addresses the test year operating and capital expenditures and the projected rate year operating and capital expenditures for PSE’s interests in the Colstrip Steam Electric Station and an overview of the rate year production operations and maintenance expense for PSE’s thermal, hydroelectric, and wind generation facilities.
- **William T. Einstein**, Director of Product Development and Growth at PSE, provides testimony regarding the proposed sale of PSE’s water heater rental business, several pilot and demonstration projects recently begun and on the horizon, and the prudence of two new renewable projects that will serve PSE’s Green Direct program.
- **Thomas M. Hunt**, Director of Compensation and Benefits for PSE, describes the elements of PSE’s compensation and benefits programs and explains the steps PSE takes to compete in a challenging labor market and retain a skilled workforce while controlling wage and benefits costs.

- 1 • **Matthew R. Marcellia**, Director of Tax and IT Finance Projects for PSE,
2 addresses Internal Revenue Service normalization requirements related to the
3 excess deferred income taxes that resulted from the recent change in corporate
4 income tax rates and how PSE treats excess deferred taxes in this filing. He
5 also provides testimony supporting the implementation of PSE’s Financial
6 Transparency and Improvement Program, and he explains the calculations in
7 the attrition model for rate year rate base, deferred tax liability, and income
8 tax expense.
- 9 • **Jon A. Piliaris**, Director, Regulatory Affairs for PSE, presents the electric
10 rate spread and rate design for PSE. He also provides the revenue projections
11 for PSE’s requested attrition adjustment, the normalized test year revenue, the
12 overall electric and natural gas rate impacts, and the adjusting price schedules
13 to be included in the final compliance filing.
- 14 • **Susan E. Free**, Manager of Revenue Requirement for PSE, addresses the
15 calculation of the revenue requirement, including restating and pro forma
16 adjustments, and the associated requested revenue change after attrition for
17 electric and natural gas operations. She also provides an updated baseline rate
18 for use in PSE’s Power Cost Adjustment mechanism
- 19 • **Stephen J. King**, Director, Controller and Principal Accounting Officer for
20 PSE, presents PSE’s income statement and balance sheet and addresses the
21 processes and procedures that PSE has in place to ensure the completeness
22 and accuracy of the financial information used in the test periods for the

1 electric and gas revenue requirements. He also presents the affiliate and
2 subsidiary transaction report.

3 • **Ronald J. Amen**, Director, Advisory and Planning Practice, Black & Veatch
4 Management Consulting LLC, presents PSE's electric and natural gas attrition
5 analyses and the electric and natural gas attrition revenue deficiencies. He also
6 presents an allocation study of natural gas resource costs and a
7 recommendation for the allocation of pipeline capacity and storage costs for
8 use in the Purchased Gas Adjustment mechanism.

9 • **John D. Taylor**, Principal Consultant, Black & Veatch Management
10 Consulting LLC, provides the natural gas cost of service, rate spread and rate
11 design for PSE.

12 • **Lorin I. Molander**, Manager, Load Forecasting and Analysis for PSE,
13 presents PSE's electric and natural gas temperature adjustment methodologies
14 and results used to develop the pro forma electric and natural gas sales for the
15 test year.

16 • **Birud Jhaveri**, Manager of Pricing and Cost of Service for PSE, presents the
17 electric cost of service for PSE.

18 • **John J. Spanos**, Senior Vice President, Gannett Fleming Valuation and Rate
19 Consultants, LLC, sponsors a depreciation study for Colstrip Units 3 and 4.

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- **Dr. Chun K. Chang**, former PSE Regulatory Consultant in Pricing and Cost of Service for PSE, presents PSE’s 2019 load research report used to perform PSE’s electric cost of service study and rate design.

VIII. CONCLUSION

Q. Does this conclude your prefiled direct testimony?

A. Yes, it does.