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2  
3 BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

4  
5 In Re Application of

6 KLEEN ENVIRONMENTAL  
7 TECHNOLOGIES, INC.

Consolidated Docket Nos.:

TG-040221 and TG-040248

8  
9 LIST OF REBUTTAL WITNESSES OF  
10 KLEEN ENVIRONMENTAL  
11 TECHNOLOGIES, INC.


12  
13 The following witnesses will appear in rebuttal for Kleen Environmental Technologies,  
14 Inc.:

- 15 1. Kenneth Lee  
16 2. Allen McCloskey  
17 3. Darin Perrollaz

18  
19 The following exhibits are attached and will be offered in rebuttal for Kleen  
20 Environmental Technologies, Inc.:

- 21 1. Commercial real estate listings.  
22 2. Quote for lease rates on commercial vehicles.  
1. Annual report of Consolidated Disposal Services, Inc.  
2. Annual report of LeMay Enterprises, Inc.  
3. Annual report of Rubatino Refuse Removal, Inc.

**DATED** this 4<sup>th</sup> day of October, 2004, at Kent, Washington

21  
22   
Greg Haffner, WSBA #19414  
Attorney for Applicant



Location: **Pacific West BP-Bldg B**  
**Southeast Ind Cluster**  
**Kent Valley N Ind Submarket**  
**King County**  
**Kent, WA 98032**

Building Type: **Industrial/Warehouse**  
 Status: **Built 1979**  
 Tenancy: **Multiple Tenant**  
 Land Area: **3.30 AC**  
 Stories: **1**  
 RBA: **34,580 SF**

Management: **Brekke Properties LP**  
 Recorded Owner: **Brekke Properties LP**

Total Avail: **11,300 SF**  
 % Leased: **81.8%**

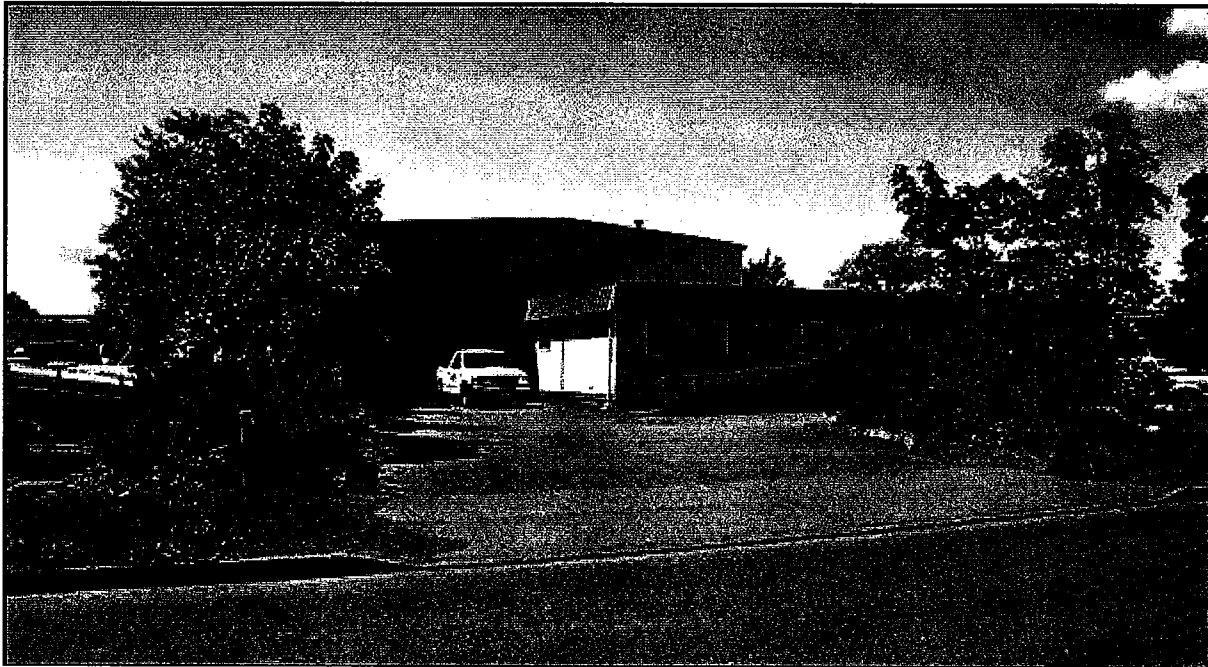
Ceiling Height: **22'0"-24'0"**  
 Column Spacing: **-**  
 Drive Ins: **2**  
 Loading Docks: **12 ext**  
 Power: **-**

Crane: **-**  
 Rail Line: **BNSF**  
 Cross Docks: **None**  
 Sewer: **City**  
 Const Mat: **Tilt-Up**

Parking: **31 Free Surface spaces; Ratio of 0.90/1000 SF**

Job:	Sq. Avail:	Bldg. Conts:	Rent/SF/Mo:	Occupancy:	Term:	Use/Type:
P 1st / Suite 18868	5,000/1,500 ofc	5,000	\$0.39/nnn/0.65 ofc (Shell)	Vacant	TBD	Warehse/Direct

\$0.39/SF for shell, \$0.65/SF for office. The suite has 500-1500 SF of office space available. 11,000 SF of fenced yard for parking.



Location: **Former F.T. Crowe Facility  
Southend Ind Cluster  
Kent Valley S Ind Submarket  
King County  
Kent, WA 98032**

Building Type: **Industrial/Warehouse**  
Status: **Built 1987**  
Tenancy: **Single Tenant**

Land Area: **0.59 AC**  
Stories: **1**  
RBA: **5,848 SF**

Management: -  
Recorded Owner: **CBGBK Partnership**

Total Avail: **5,848 SF**  
% Leased: **0%**

Ceiling Height: **22'0"**  
Column Spacing: -  
Drive Ins: **2**  
Loading Docks: **None**  
Power: **225a/480v**

Crane: **2/5 tons**  
Rail Line: **None**  
Cross Docks: **None**  
Sewer: -  
Const Mat: **Concrete**

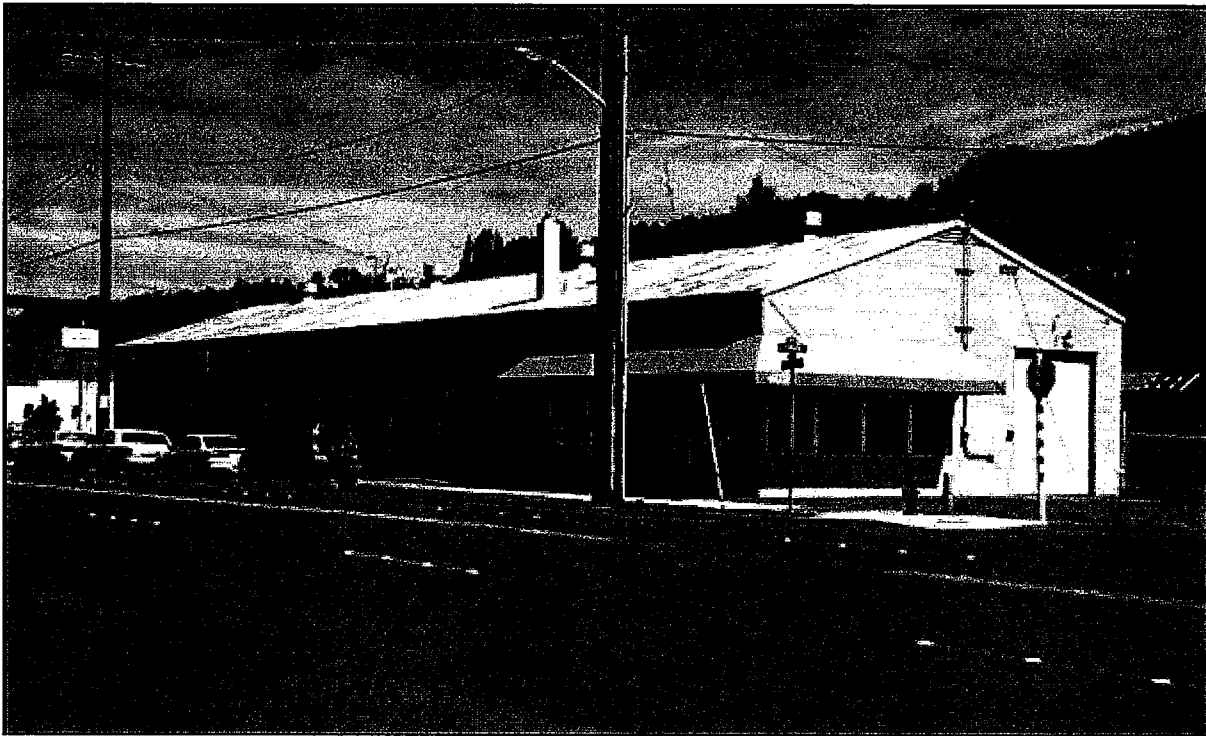
Parking: **Surface spaces are Negotiable**  
Amenities: **Fenced Lot**

Loc	Sq Avail	Bldg Contd	Rent/SF/Mo	Occ/Part	Term	Use/Type
E 1st	5,848/2,000 ofc	5,848	\$0.67/nnn/ ofc	Vacant	TBD	Warehse/Direct

Rent is \$4,000/month plus NNNs. This space includes 2 oversized grade-level doors, 2 5-ton bridge cranes, 13' under the hook, and 6,400 SF fenced yard area.

**Building Notes**

Property includes 6400 sf of fenced yard.



Location: **Downtown Ind Cluster**  
**Gtown/Duwamish N Ind Submarket**  
**King County**  
**Seattle, WA 98108**

Building Type: **Industrial/Warehouse**  
 Status: **Built 1952**  
 Tenancy: **Single Tenant**

Land Area: **0.27 AC**  
 Stories: **1 / part 2**  
 RBA: **5,662 SF**

Management: -  
 Recorded Owner: **Pacific Coastal Sales, Inc.**

Total Avail: **5,662 SF**  
 % Leased: **0%**

Ceiling Height: **15'0"**  
 Column Spacing: -  
 Drive Ins: **3**  
 Loading Docks: **1 ext**  
 Power: -

Crane: **None**  
 Rail Line: **None**  
 Cross Docks: **None**  
 Sewer: -  
 Const Mat: **Brick & Steel**

Parking: **8 Free Surface spaces**  
 Amenities: **24/7 Building Access, Fenced Lot**

Floor	SF Avail	Build Config	Rent/SF/Mo	Occupancy	Item	Use/Type
E 1st	5,662/2,100 ofc	5,662	\$0.84/negot/ ofc	Vacant	TBD	Warehse/Direct

Also includes 2,532 SF. Interior has approximately 1,800 SF of warehouse with 15' ceiling, 1,600 SF with 7' ceiling and 2,100 SF of office all included for \$4,750.

**Building Notes**

Building has a 2,500 SF yard.



Location: **Jones Stevedoring  
Downtown Ind Cluster  
Gtown/Duwamish S Ind Submarket  
King County  
Seattle, WA 98106**

Building Type: **Industrial/Manufacturing**  
Status: **Built 1967**  
Tenancy: **Multiple Tenant**

Land Area: **8.15 AC**  
Stories: **2**  
RBA: **148,000 SF**

Management: -  
Recorded Owner: **Washington Steve Dorin Jones**

Total Avail: **5,000 SF**  
% Leased: **96.6%**

Ceiling Height: **30'0"**  
Column Spacing: **40'w x 80'd**  
Drive Ins: **7**  
Loading Docks: **Yes**  
Power: **1200a/440v 3p**

Crane: -  
Rail Line: **None**  
Cross Docks: **None**  
Sewer: **City**  
Const Mat: **Tilt-Up**

Parking: **100 Free Surface spaces; Ratio of 2.00/1000 SF**  
Amenities: **Fenced Lot**

Prop	SF Avail	Bldg Cont'd	Rent/SF/Mo	Occupancy	Term	Use type
P	5,000/1,835 ofc	5,000	\$0.35/nnn/ ofc	Vacant	TBD	Warehse/Direct
Rate negotiable with term. Approximately \$0.35/SF. Can include a 29,000 SF yard for an extra \$.08/SF.						



20006 64<sup>TH</sup> Avenue W Lyninwood WA 98036 -200<sup>th</sup> and Hwy 99  
Voice (425) 712-2041 Fax# (425) 775-1909

Cell Phone (425) 923 - 0069

## Fax Cover Sheet

Date: 04/13/2004

18 Pages (inc cover):

To: KEN LEE

From: BOB HOFFMAN  
FLEET/COMMERCIAL TRUCK MANAGER

RE: TRUCKS

I really did not mean to overwhelm you with "paper", but I can not think of another way to show you everything without it. I apologize.

Isuzu's: You can see, the price is almost \$ 6,000 more per truck and you get more equipment with a Ford.

Commercial Leasing: no mileage limitations, no wear and tear clauses. You pay the first months payment and the license fee at inception. You write it off 100% Every month. It is an operating, off balance sheet, lease. You are responsible for the residual at the end

of the lease. You can (1) trade the vehicle in, (2) sell the vehicle and keep any profits, or (3) finance the residual and keep the truck.

**1. Isuzu with a 24ft. Van Body with 3,000 lb. liftgate:**

**48 months @ \$ 1,118.70 per month plus tax**

**Residual (30%) = \$ 17, 643.30**

**60 months @ \$ 985.79 per month plus tax**

**Residual (25%) = \$ 14, 702.75**

**60 months @ \$1,181.22 per month plus tax**

**Residual (1%) = \$ 588.11**

**2. Ford F-650 with a 24ft. Van Body with 3,000 lb Liftgate.**

**48 months @ \$ 1,001.49 per month plus tax**

**Residual = \$ 15, 794.70 (30%)**

**60 months @ \$ 882.50 per month plus tax**

**Residual = \$ 13, 162.25 (25%)**

**60 months @ \$ 1,057.46 per month plus tax**

**Residual = \$ 526.49 (1%)**

**3. Isuzu with a 20 ft. Van Body with Liftgate**

**48 months @ \$ 1, 068.81 per month + tax**

**Residual = \$ 16, 856.40 (30%)**

**60 months @ \$ 941.82 per month + tax**

**Residual = \$ 14,047.00**

**60 months @ \$ 1,128.54 per month + tax**

**Residual = \$ 561.88**

**4. Ford F-650 with a 20 Ft. Van Body with Liftgate**

48 months @ \$ 955.42 plus tax Residual = \$ 15, 068.10 (30%)

60 months @ \$ 841.90 plus tax Residual = \$ 12, 557.00 (25%)

60 months @ \$ 1,008.81 plus tax Residual = \$ 502.27 (1%)

Sincerely,



**Bob Hoffman**



#1

The 2004 Isuzu Truck

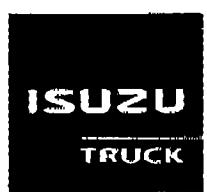
**HARRIS FORD/ISUZU**

20006 64TH AVE WEST

LYNNWOOD, WA 98046

Prepared by: Bob Hoffman

Prepared for:



Prepared for:

Prepared by:  
Bob Hoffman  
HARRIS FORD/ISUZU  
20006 84TH AVE WEST

LYNNWOOD, WA 98046  
Phone: 425-712-2041  
Fax: 425-775-1809

I S U Z U T R U C K



**2004 Isuzu Truck TA7V2**  
FRONT GAWR: 10,000 lb  
REAR GAWR: 19,000 lb  
TOTAL GVWR: 25,950 lb

**ISUZU**  
TRUCK

CODE	MODEL & FACTORY OPTIONS	MSRP
TA7V2	2004 FTR	\$57,855.00
	<b>VEHICLE APPLICATION</b>	
RQ2	Truck Application. Includes 10 amp protected Ignition and battery feed connector leads with 2 spare 12 gauge leads running between connectors.	N/C
	<b>BRAKE SYSTEM</b>	
JE3	Hydraulic split brake system - with 4-channel ABS disc-type Bosch Hydro Max high performance booster, tandem master cylinder provides independent front and rear circuits, front and rear disc Meritor callipers: 15 3/8" (391mm) rotor diameter, 1 1/2" (39.1 mm) rotor thickness with (4) 2 1/2" (64 mm) diameter pistons	N/C
	<b>ENGINE</b>	
LQB	7.8 L Isuzu 6HK1-TC Diesel 200 hp. (475 cid) 4 cycle, OHC, direct injection, turbocharged, intercooled. 520 lb ft gross torque @ 1450 rpm. Maximum engine speed 2400 rpm. California State Requirements emissions. Common rail type electronic fuel injection system. Long life DEX-COOL coolant. Includes KPJ engine shutdown. Engine oil cooler, integral in block. Racor primary fuel filter, secondary fuel filter paper element, driver side of engine.	N/C
YF5	California State Requirements Emission Certification. Required for vehicles to be registered in California. Not available for all units built after January 1st, 2004.	N/C
	<b>ENGINE EQUIPMENT</b>	
NB5	Single horizontal exhaust system. Aluminized steel. Driver side mounted inside frame rail.	N/C
K40	Exhaust Brake, butterfly valve type. Requires K16 or KK3 air compressor.	N/C
NWB	Fuel water separator, 150 watt heated Racor frame-mounted spin-on type with sight bowl, drain, and paper element. Includes water-in-fuel telltale dash light.	N/C
V01	Heavy-duty increased cooling capacity radiator	N/C
KNB	Dry-type air filter element.	N/C
KB3	Block Heater (110V-1250W), includes protected receptacle on driver's side.	N/C
PTO	Electronic activation switch, (electronic hand throttle), IP mounted - when activated, it adjusts engine rpms. There are two engine rpm selections available which are preset at the factory. Engine RPM	N/C

April 13, 2004

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April 13, 2004

Page 10

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Prepared for:

Prepared by:  
Bob Hoffman  
HARRIS FORD/ISUZU  
20006 64TH AVE WEST

LYNNWOOD, WA 98046  
Phone: 425-712-2041  
Fax: 425-775-1909



*Quote Summary*

**VEHICLE**

2004 F-Series TA7V2 .....	\$57,855.00
Additional Options Price .....	\$258.00
Tire Weight Tax .....	\$162.30
Freight .....	\$995.00
Extended Warranty .....	N/A
Customer Discount .....	(\$10,943.99)
<b>2004 F-Series TA7V2 - Qty 1 .....</b>	<b>\$48,326.31</b>
<b>Vehicle Subtotal .....</b>	<b>\$48,326.31</b>

**FEEES**

Title, Registration and License Fees .....	\$0.00
Documentation Fee .....	\$0.00

Quotation Total ..... *Your Cost Cab/chassis* **\$48,326.31**

**COMMENTS**

*+ Body*

Dealer Signature

Customer Signature

Date

Date

Revised: April 13, 2004

#2

*Harris Ford*

## The 2005 Ford F-650 XL



*Prepared For:*  
*Prepared By:* Bob Hoffman  
*Prepared On:* 4/13/2004

**Prepared For:****Prepared By:**

Bob Hoffman  
Harris Ford  
20006 64th Ave West  
Lynnwood, WA, 98046  
Phone: 425-712-2041 Main: 425-712-2041  
Fax: 425-775-1909



**2005 Ford F-650**  
**Regular Cab XL (F65)**

*Standard Equipment*

**Powertrain**

130 amp alternator \* 1,250 amp 93 amp hours (Ah) step battery dual batteries located forward left \* 5-speed automatic transmission with overdrive \* Rear-wheel drive \* Stainless steel exhaust \* Heated fuel/water separator \* Transmission PTO provision \* Standard rear differential \* Right mounted horizontal muffler \* Right mounted horizontal tailpipe \* 45.0 gal. rectangular right front fuel tank.

**Steering and Suspension**

Hydraulic power-assist re-circulating ball steering \* Hydraulic disc brakes with front and rear vented discs \* Non-independent front suspension \* Front leaf suspension \* Front tapered leaf springs \* Rigid rear axle \* Rear leaf suspension \* Rear multi-leaf springs \* Front and rear 22.5" x 7.50" \* 10.0R22.5 AS front tires \* M+S rear tires \* Rubber spring auxiliary rear springs \* Front and rear white steel disc wheels with 10 wheel studs

**Safety**

4-wheel anti-lock braking system

**Comfort and Convenience**

Air conditioning \* AM/FM stereo, clock, seek-scan, 2 speakers, fixed antenna \* Cruise control \* 2 12V DC power outlets, ashtray, front lighter element(s) location, dual electric horn \* Analog instrumentation display includes tachometer, oil pressure gauge, engine temperature gauge, voltmeter gauge, trip odometer \* Warning indicators include battery, lights on, key in ignition, service interval, brake fluid, transmission fluid temp \* Steering wheel with tilt adjustment \* Manual front windows with light tint \* Variable Intermittent front windshield wipers \* Passenger side vanity mirror \* Interior lights include dome light with delay \* Glove box, front cupholder, instrument panel bin, dashboard storage \* Automatic gearshift steering column lever

**Seating and Interior**

Seating capacity of 3 \* Vinyl faced front seats with carpet back material \* Full cloth headliner, full vinyl/rubber floor covering, plastic/rubber gear shift knob \* Driver and passenger seats with folding back, fore/aft \* Driver captain seat with high back \* Passenger two person bench seat with mid back \* Driver fixed headrest

**Exterior Features**

Front mud flaps, composite/galvanized steel body material, side steps \* Black side window moldings, black front windshield molding, black rear window molding \* Black door handles \* Chrome grille \* 2 doors \* Driver and passenger manual stainless steel outside mirrors \* Front chrome bumper with straight ends \* Sealed beam halogen headlamps \* Additional exterior lights include cab clearance lights \* Clearcoat monotone paint \* Hood mounted grille

Prices, price levels and content availability as shown, are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information. Reference CT05204424 03-25-04

Printed on April 13, 2004 at 14:21

Price Level: 515

QuoteID: 041204

Page 2

Prepared For:  
 Prepared By: Bob Hoffman  
 Dealership: Harris Ford

#2

## Exterior Features (Continued)

### Warranty

Bumper to bumper	24 month/unlimited mileage	Corrosion Perforation	36 month/unlimited mileage
Roadside Assistance	24 month/unlimited mileage	Diesel Engine	24 month/unlimited mileage

### Dimensions and Capacities

Output	200 hp @ 2,600 rpm	Torque	520 lb.-ft. @ 1,500 rpm
1st gear ratio	3.510	2nd gear ratio	1.900
3rd gear ratio	1.440	4th gear ratio	1.000
5th gear ratio	.740	Reverse gear ratio	5.090
Curb weight	8,260 lbs.	GVWR	26,000 lbs.
Front GAWR Weight	8,500 lbs.	Rear GAWR Weight	17,500 lbs.
Payload	17,740 lbs.	Front curb weight	5,396 lbs.
Rear curb weight	2,864 lbs.	Front axle capacity	8,500 lbs.
Rear axle capacity	17,500 lbs.	Front spring rating	8,500 lbs.
Rear spring rating	18,500 lbs.	Front tire/wheel capacity	11,360 lbs.
Rear tire/wheel capacity	21,420 lbs.	Front legroom	40.7 "
Front headroom	41.3 "	Front hiproom	67.4 "
Front shoulder room	68.0 "	Length	236.0 "
Body width	96.7 "	Height	92.9 "
Wheelbase	158.0 "	Cab to axle	84.0 "
Axle to end of frame	39.0 "	Radiator area	516.0 "
Frame rail depth	10.1 "	Frame rail width	3.1 "
Frame rail thickness	.31 "	Max RBM (in.-lbs.)	685,500.0
Frame rail section	9.5 "	Turning radius (to curb)	23.0 "
Turning radius (to bumper)	24.3 "	Front frame height loaded	33.6 "
Front frame height unloaded	36.3 "	Rear frame height loaded	35.6 "

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#2

**2005 Ford F-650 Regular Cab XL (F65)**

Power Stroke (6.0L) V8 230 HP @ 2600 RPM, Governed @ 2800 RPM  
 Allison 2200 5-Speed, HS Series

EXTERIOR Oxford White  
 INTERIOR Gray

Ford

TRUCKS

**STANDARD VEHICLE PRICE \$45,033.00**

**Standard Equipment**

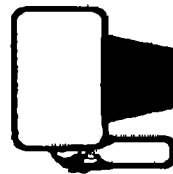
Items Featured Below are Included at NO EXTRA CHARGE in the Standard Vehicle Price Shown at Right

- Powerstroke 6.0L V-8 OHV w/diesel injection 200hp
- 5 speed automatic trans w/OD
- 4-wheel ABS, hydraulic disc brakes
- 10.0R22.5 AS tires
- M+S rear tires
- Air conditioning
- Tinted glass
- AM/FM stereo
- Variable intermittent wipers
- 22.5" x 7.5" white steel disc wheels,
- Tachometer
- High back driver captain seat, mid back passenger two person bench seat
- Vinyl seats
- 1,250 Amp dual batteries
- 130 Amp alternator
- Side steps
- 26,000lbs. GVWR
- 17,500lbs. rear GAWR
- 45gal. right front fuel tank,
- Multi-leaf rear springs
- 8,500lbs. front axle capacity
- 17,500lbs. rear axle capacity
- 8,500lbs. front spring rating
- 18,500lbs. rear spring rating
- 12.64cu.in. frame section modulus
- 50,000 frame yield strength (psi)
- 158.0" wheelbase
- 84.0" cab to axle
- 39.0" axle to end of frame
- 236.0" overall length
- Heated fuel/water separator
- Transmission PTO provision
- Right mounted horizontal muffler, right mounted horizontal tailpipe
- Dual electric horn
- 8,500lbs. front GAWR

**OPTIONAL EQUIPMENT**

- 260" Wheelbase/186" CA/120" AF/419" OAL
- Single Channel - Straight 'C' 12.64 SM, 50,000 PSI
- Tow Hooks; Front (2) Frame Mounted I-Beam Type - 8,500 lb. Cap. Spicer D-850S
- Taper-Leaf Springs, Parabolic - 8,500 lb. Cap
- 17,500 lb. Single-Speed - Spicer 17060S Multi-Leaf Springs - Vari-Rate
- Suspension 18,500 lb. Cap
- 5.57 Axle Ratio
- Hydraulic Brake System w/8.5K Front Axle
- Power Stroke (6.0L) V8 230 HP @ 2600 RPM, Governed @ 2800 RPM
- Starting Motor - 12-Volt, M100R, Leece-Neville
- Allison 2200 5-Speed, HS Series
- Single, Horizontal Muffler & Short Tail Pipe
- Back-Up Alarm - Electric, 102 dBA
- Truck Life Super 44
- 130 Amp, Leece-Neville 12-Volt, Brush Type, Alternator
- 12-Volt, Motorcraft, Two-900 CCA, 1800 CCA Total, Battery
- Tank - Steel (Deep) 50 U.S. gal. Dual - Total Capacity 100 U.S. gal. (378 L.)
- 22 Gal. Dual Tank Fuel Fill. Mandatory Charge Applied, Based On Tank Selection
- Easy-Aire Driver, 30%. Reclining, G-Grain Vinyl w/Savage Vinyl Insert

Other Accessories and Incentives	0.00
<b>Sub Total</b>	<b>\$48,588.00</b>
Destination Charge	950.00
Air Excise Tax	
<b>TOTAL PRICE</b>	<b>\$49,538.00</b>



CITY MPG  
N/A

HWY MPG  
N/A

*(Handwritten signature)*

Ford

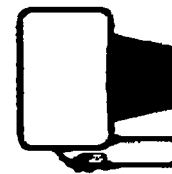


2005 Ford F-650 Regular Cab XL (F65)  
Power Stroke (6.0L) V8 230 HP @ 2600 RPM, Governed @ 2800 RPM  
Allison 2200 5-Speed, HS Series

EXTERIOR Oxford White  
INTERIOR Gray

- 2 Passenger, 70% Bench, Folding, G-Grain Vinyl w/Savage Vinyl Insert XL Trim Package
- License Plate Holder, Front
- Mirrors, Dual Stainless Steel - w/Heated & Lighted Heads
- Mirrors, 2 Auxiliary Convex - Stainless Steel
- Mud Flap Holder Without Flaps
- Radio AM/FM Stereo - Visteon w/Clock
- Wheels, Front 22.5x7.5 Painted Steel Disc, 10-Hole
- Tires, Front Two 10R22.5G Goodyear Unisteel G159
- Wheels, Rear 22.5x7.5 Painted Steel Disc, 10-Hole
- Tires, Rear Four 10R22.5G Goodyear Unisteel G124

Other Accessories and Incentives	0.00
<b>Sub Total</b>	<b>\$48,588.00</b>
Destination Charge	950.00
Air Excise Tax	
<b>TOTAL PRICE</b>	<b>\$49,538.00</b>



CITY MPG  
N/A

HWY MPG  
N/A



Prepared For:

Prepared By:

Bob Hoffman  
Harris Ford  
20006 64th Ave West  
Lynnwood, WA, 98046  
Phone: 425-712-2041 Main: 425-712-2041  
Fax: 425-775-1909



2005 Ford F-650  
Regular Cab XL (F65)

*Continuation Report*

Description	Invoice
Vehicle Price (excluding Package Discounts)	\$41,664.52
Vehicle Subtotal	\$41,664.52
Margin	6,923.48
Total Other Items	\$6,923.48
Net Selling Price	\$48,588.00
Destination	950.00
Total Quote	\$49,538.00
Total	<del>\$49,538.00</del>

*Your COST AFTER Rebate = \$42,165.00*

Customer Signature

Acceptance Date

Prices, price levels and content availability as shown, are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information. Reference CT05204424 03-25-04



# TriVan Truck Body, LLC

1385 West Smith Road  
Ferndale, WA 98248

Business: (360) 388-0223  
Fax: (360) 312-1595  
www.trivan.net

\*\*\* QUOTATION: 203 (Pg. 1/2)  
DATE: APR 12/04

HARRIS FORD  
20006 64TH AVE. WEST  
LYNNWOOD, WA 98046

S  
H  
I  
P  
T  
O

ATTN: BOB HOFFMAN  
FAX: 425 775 1909

ACCOUNT NO: 1235

SALESMAN: MV MARTY VAN DRIEL  
Telephone: 425-712-2049  
ORDER REF: RE: 24' VAN BODY

**DESCRIPTION** **AMOUNT**

24' VAN BODY FOR F-650

7250.00

DIMENSIONS: 24'L, 96" W, 84" H

FRAME: STANDARD STEEL VAN BODY FRAME  
WITH REINFORCING FOR FORKLIFT LOADING  
(CROSSMEMBERS ON 12" CENTERS, ADD'L  
REINFORCING OVER WHEELS BETWEEN  
THE DUALIES.)

105.00

WALLS: .100" THICK SNAPLOCK ALUMINUM  
PANELS - TOUGH, STRONG, SMOOTH FINISH

INTERIOR FINISHING:

FLOOR: 2X6 TONGUE AND GROOVE FIR

336.00-

-LAST 4' COVERED WITH 14 GA. DIAMOND

200.00

PLATE STEEL FOR FORKLIFT LOADING

SCUFFLINER: 12" HIGH GALVANIZED STEEL

240.00

CORRUGATED SCUFFLINER, SIDE & FRONT  
WALLS.

(OPTION: 10" HIGH 1/4" STEEL PLATE ON  
FRONT WALL, WELDED TO THE FRAME FOR  
ADD'L FORKLIFT PROTECTION: ADDL \$80)

OPTION: 2 ROWS OF E-TRACK ON SIDE &  
FRONT WALLS: \$340

LIGHTING/ELECTRICAL:

(2) DOME LIGHTS WITH SWITCH AT REAR  
EXTERIOR LIGHTING TO NHTSA SPEC.

EXTERIOR FINISHING:

PAINT: WHITE TO EXACTLY MATCH CAB.



# TriVan Truck Body, LLC

1385 West Smith Road  
Kentdale, WA 98248

Business: (560) 380-0773  
Fax: (360) 312-1386  
Web: [www.trivan.net](http://www.trivan.net)

\*\*\* QUOTATION: 203 (Pg. 2/2)  
DATE: APR 12/04

HARRIS FORD  
20006 64TH AVE. WEST  
LYNNWOOD, WA 98046

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ATTN: BOB HOFFMAN  
FAX: 425 775 1909

ACCOUNT NO: 1235

SALESMAN: MV MARTY VAN DRIEL  
Telephone: 425-712-2049  
ORDER REF: RE: 24' VAN BODY

DESCRIPTION	AMOUNT

INCLUDES MUD FLAPS.

LIFTGATE:  
SUPPLY & INSTALL INTERLIFT ILR 30,  
3,000 LB CAPACITY, 48"X80" STEEL  
PLATFORM, W/HYDRAULIC CYLINDER LOCKS,  
CAB SHUTOFF SWITCH, STANDARD RIDE  
WEDGE PLATFORM.

2425.00

2ND LIFTGATE OPTION:  
LEVEL-RIDE 48X80 PLATFORM (INTERLIFT  
PALLET PRO, REST AS ABOVE): \$2980

\* PRICE INCLUDES MOUNTING ON CUSTOMER  
SUPPLIED FORD F-650 WITH APPROPRIATE  
WHEELBASE.

\*\*\*THREE-YEAR STRUCTURAL WARRANTEE\*\*

THANK YOU FOR CHOOSING TRIVAN

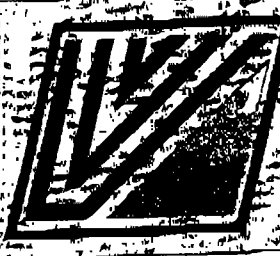
SUB-TOTAL

9884.00

TOTAL

9884.00

+ 555.00  
\$10,439.00



# TriVan Truck Body, LLC

1385 West Smith Road  
Ferndale, WA 98248

Phone: (360) 580-0773  
Fax: (360) 312-1338  
Web: www.trivan.net

\*\*\* QUOTATION: 204 (Pg. 1/2)  
DATE: APR 12/04

HARRIS FORD  
20006 64TH AVE. WEST  
LYNNWOOD, WA 98046

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ATTN: BOB HOFFMAN  
FAX: 425-775-1909

ACCOUNT NO: 1235

SALESMAN: MV MARTY VAN DRIEL  
Telephone: 425-712-2049  
ORDER REF: QUOTE: 20' VAN BODY

## DESCRIPTION

20' VAN BODY FOR F-650	6401.00
DIMENSIONS: 20' L, 96" W, 84" H	
FRAME: STANDARD STEEL VAN BODY FRAME	
WALLS: .100" THICK SNAP LOCK ALUMINUM PANELS - TOUGH, STRONG, SMOOTH FINISH	
INTERIOR FINISHING:	
FLOOR: 2X6 TONGUE AND GOORVE FIR	294.00-
SCUFFLINER: 12" HIGH GALVANIZED STEEL CORRUGATED SCUFFLINER, SIDE AND FRONT WALLS.	240.00
OPTION: 2 ROWS OF E-TRACK ON FRONT & SIDE WALLS: \$160	
LIGHTING/ELECTRICAL:	
(2) DOME LIGHTS WITH SWITCH AT REAR.	
EXTERIOR LIGHTING TO NHTSA SPEC.	
EXTERIOR FINISHING:	
PAINT: WHITE TO EXACTLY MATCH CAB.	
INCLUDES MUD FLAPS.	
LIFTGATE:	
SUPPLY & INSTALL INTERLIFT ILR 25, 2,500 LB CAPACITY, 42" X 80" STEEL PLATFORM, W/HYDRAULIC CYLINDER LOCKS, CAB SHUTOFF SWITCH, STANDARD RIDE WEDGE PLATFORM	
	1915.00



# TriVan Truck Body, ETC

1385 West Smith Road  
Federal Way WA 98003

Business (800) 380-0773  
Fax (800) 380-1308  
Web www.trivan.net

\*\*\* QUOTATION: 204 (Pg. 2/2)  
DATE: APR 12/04

HARRIS FORD  
20006 64TH AVE. WEST  
LYNNWOOD, WA 98046

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ATTN: BOB HOFFMAN  
FAX: 425-775-1909

ACCOUNT NO: 1235

SALESMAN: MV MARTY VAN DRIEL  
Telephone: 425-712-2049  
ORDER REF: QUOTE: 20' VAN BODY

DESCRIPTION	AMOUNT
-------------	--------

2ND LIFTGATE OPTION: MAXON 72-25  
TUK-A-WAY, 40X72 STEEL WEDGE PLATFORM  
STANDARD RIDE: \$2,154 INSTALLED.

\* PRICE INCLUDES MOUNTING ON CUSTOMER  
SUPPLIED FORD F-650 WITH APPROPRIATE  
WHEELBASE ETC.

\*\* THREE YEAR STRUCTURAL WARRANTEE \*\*

THANK YOU FOR CHOOSING TRIVAN


SUB-TOTAL	8262.00
TOTAL	8262.00



## CERTIFICATION

I certify that I, Mark Wash, the responsible official for Consolidated Disposal Services, Inc. have examined the attached report; that to the best of my knowledge, information, and belief all statements of fact contained in said report are true, and said report is a correct statement of the business and affairs of the above-named respondent in respect to each and every matter set forth therein during the period from January 1 to December 31, 2003, inclusive.

Name (Printed): Mark Wash Title: VP and General Manager

Signature:  Date: April 30, 2004

# SOLID WASTE ANNUAL REPORT

## Schedule 1 - Identification, Organization, and Control

1. Full and exact name of respondent making this report:  
Consolidated Disposal Service, Inc. Garbage Certificate No. G- 190  
 Doing Business As \_\_\_\_\_

2. Annual Report/ Accounting Contact Person:

<u>Mark Wash</u>	<u>VP and General Manager</u>
(name)	(title)
<u>PO Box 1154</u>	<u>Ephrata, Wa. 98823</u>
(mailing address)	(city, state, ZIP)
<u>2370 Basin S.W.</u>	<u>Ephrata, Wa. 98823</u>
(physical address)	(city, state, ZIP)
<u>509-754-2468</u>	<u>509-754-2468</u>
(telephone)	(fax)
<u>mwash@cdsidd.com</u>	_____
(E-Mail)	(web site)

3. Washington Unified Business Identifier (UBI) No.: 600-299-264  
 (Contact Washington Department of Licensing at (360) 664-1400 for information.)  
 United States Department of Transportation (DOT) No.: \_\_\_\_\_

4. Type of Business Structure: Corporation  
(Proprietorship, Partnership, S-Corp., C-Corp., LLC, LLP, etc.)

5a. List the name, title, and percentage of partner's share or stock distribution of 5 major stockholders:

Name(s)	Title	Partner's Share or Stock Distribution
<u>Daniel M. Dietrich</u>	<u>President</u>	<u>50%</u>
<u>Virginia R. Dietrich</u>	<u>Secy/Treasurer</u>	<u>50%</u>
_____	_____	_____
_____	_____	_____

5b. Total Stockholders at year's end: 2

6. Names, titles, and addresses of officers:

Name	Title	Address
<u>Daniel M. Dietrich</u>	<u>President</u>	<u>2370 Basin S.W. Ephrata, Wa. 98823</u>
<u>Virginia R. Dietrich</u>	<u>Sec./Trea.</u>	<u>Same</u>
_____	_____	_____
_____	_____	_____



Schedule 2

Insurance, Safety, and Accident Information

Current Insurance Company: AXE Re Property and Casualty Ins. Co.

Policy Number: SW 0005146-00

Operations Officer: Mark Wash

(Name)

Telephone Number: ( 509 754-2468

Safety Officer: Miliken

(Name)

Telephone Number: ( 509 754-2468

Customer Service Officer: Mark Wash

(Name)

Telephone Number: ( 509-754-2468

Number of commercial motor vehicles operated during the year: 22

Number of commercial vehicle drivers employed during the year: 18

Number of recordable (see note) accidents during the year: 0

Total cost of recordable accidents (net of insurance): \$ 0

Total miles operated during the year: 460,000

Note: A recordable accident is defined as an occurrence involving a commercial motor vehicle on a public road in intrastate or interstate commerce which results in one or more of the following:

1. A fatality
2. Injury to a person requiring treatment away from the scene of the accident, or
3. Disabling damage to a vehicle requiring it to be towed from the accident scene.

Schedule 3A - Comparative Balance Sheet- Total Company

Instructions: Complete this Balance Sheet in accordance with the beginning and end-of-year ledger figures as reflected in your books of account.

Line No.	Account Name (a)	Balance at Beginning of Year (b)	Balance at End of Year (c)
<b>Current Assets:</b>			
1	Cash & Working Funds		135,920
2	Special Deposits		
3	Temporary Cash Investments		
4	Notes Receivable	1,820	
5	Receivables from Affiliated Companies		
6	Accounts Receivable	317,927	370,995
7	less: Allowance for Uncollectables	12,000	12,000
8	Net Accounts Receivable		
9	Prepayments	329,927	358,855
10	Material & Supplies		
11	Other Current Assets		
12	Total Current Assets:	331,747	494,775
<b>Tangible Property:</b>			
13	Solid Waste Operating Property (Sched. 3C, Line 13)	5,712,481	5,998,568
14	less: Accumulated Depreciation (Sched. 3C, Line 25)	3,120,000	3,508,073
15	Net Solid Waste Operating Property	2,592,473	2,490,495
16	Non-Operating Property		1,783,426
17	less: Accumulated Depreciation		
18	Net Non-Operating Property		
19	Total Net Tangible Property	2,592,473	4,273,921
<b>Intangible Property:</b>			
20	Organization, Franchises, & Permits	72,600	72,600
21	Accumulated Amortization - Cr.	30,623	32,373
22	Other Intangible Property		
23	Accumulated Amortization - Cr.		24,570
24	Total Net Intangible Property	41,977	64,799
<b>Other Assets &amp; Deferred Items:</b>			
25	Investments & Advances		
26	Undistributed Earnings from Subsidiaries		
27	Deferred Debits		
28	Other Assets	19,241	
29	Total Other Assets & Deferred Items	19,241	
30	<b>Total Assets (Lines 12, 19, 24, &amp; 29)</b>	<b>2,985,438</b>	<b>4,833,494</b>

Schedule 3B - Comparative Balance Sheet- Total Company

Instructions: Complete this Balance Sheet in accordance with the beginning and end-of-year ledger figures as reflected in your books of account.

Line No.	Account Names (a)	Balance at Beginning of Year (b)	Balance at End of Year (c)
<b>Current Liabilities:</b>			
1	Notes Payable		1,481,505
2	Payables to Affiliated Companies		
3	Accounts Payable	358,832	501,799
4	Salaries & Wages Payable	39,880	50,953
5	Accrued Taxes		
6	Current Portion of Long Term Debt (Equip. & Other)	327,844	234,895
7	Other Current Liabilities	34,107	31,924
8	<b>Total Current Liabilities</b>	<u>759,963</u>	<u>2,301,076</u>
<b>Long Term Debt Due After 1 Year:</b>			
9	Equipment Obligations	1,122,486	1,050,531
10	Other Long Term Debt		
11	Unamortized Premium/Discount on Debt - (net)		
12	<b>Total Long Term Debt Due After 1 Year</b>	<u>1,132,476</u>	<u>1,050,531</u>
<b>Deferred Credits &amp; Other Items:</b>			
13	Deferred Credits		
14	Other Credits		
15	<b>Total Deferred &amp; Other Credits</b>		
16	<b>Total Liabilities (Lines 8, 12, &amp; 15)</b>	<u>1,882,449</u>	<u>3,351,607</u>
<b>Shareholder's &amp; Proprietor's Equity:</b>			
17	<b>Capital Stock:</b>		
18	Capital Stock	40,000	40,000
19	Paid in Capital in Excess of Par		
20	Other Capital		
21	<b>Total Capital Stock</b>	<u>40,000</u>	<u>40,000</u>
22	<b>Proprietor's Capital:</b>		
23	Sole Proprietor's Capital		
24	Partnership Capital		
25	<b>Total Proprietor's Capital</b>		
26	Retained Earnings	1,062,989	1,481,887
27	<b>Total Equity (Lines 21 &amp; 26, or 25)</b>	<u>1,062,989</u>	<u>1,481,887</u>
28	<b>Total Liabilities &amp; Equity (Lines 16 &amp; 27)</b>	<u>2,985,438</u>	<u>4,833,494</u>

Schedule 3C: Total Company Solid Waste Operating Property

Instructions: Classify regulated and non-regulated fixed assets and reserves in your books of account, including those related to disposal and transfer station facilities, into the below-listed categories. Non-operating related items should be excluded from this schedule and instead shown in total in Schedule 3A, Lines 16 - 18.

Line No.	Acct.	Fixed Assets	Balance at Beginning of Year	Balance at at Close of Year
	(a)	(b)	(c)	(d)
1	1211	Land		
2	1212	Structures	<u>980,381</u>	<u>980,381</u>
3	1222	Solid Waste Collection Equipment	<u>1,251,598</u>	<u>1,252,677</u>
4	1224	Bins, Containers, Toters, Drop Boxes, etc.	<u>1,651,313</u>	<u>1,736,742</u>
5	1226	Disposal/ Landfill/ Transfer Station		
6		Facilities and Equipment		
7	1230	Service Cars & Equipment	<u>430,618</u>	<u>430,618</u>
8	1240	Shop & Garage Equipment	<u>225,244</u>	<u>321,979</u>
9	1250	Office Furniture & Fixtures	<u>149,419</u>	<u>149,418</u>
10	1270	Leasehold Improvements	<u>365,152</u>	<u>365,152</u>
11	1280	Other Solid Waste Operating Property	<u>214,981</u>	<u>316,610</u>
12		Total	<u><u>5,268,706</u></u>	<u><u>5,553,577</u></u>

Line No.	Acct.	Accumulated Depreciation	Balance at Beginning of Year	Balance at at Close of Year
	(a)	(b)	(c)	(c)
13	1213	Structures	<u>156,386</u>	<u>182,208</u>
14	1223	Solid Waste Collection Equipment	<u>764,721</u>	<u>874,204</u>
15	1225	Bins, Containers, Toters, Drop Boxes, etc.	<u>1,137,949</u>	<u>1,277,499</u>
16	1227	Disposal/ Landfill/ Transfer Station		
17		Facilities and Equipment		
18	1231	Service Cars & Equipment	<u>287,668</u>	<u>322,952</u>
19	1241	Shop & Garage Equipment	<u>148,725</u>	<u>174,949</u>
20	1251	Office Furniture & Fixtures	<u>117,853</u>	<u>127,043</u>
21	1271	Leasehold Improvements	<u>365,152</u>	<u>365,152</u>
22	1281	Other Solid Waste Operating Property	<u>87,364</u>	<u>122,648</u>
23		Total	<u><u>3,065,828</u></u>	<u><u>3,446,655</u></u>

Schedule 4A - Sole Proprietor's Capital  
 Schedule 4B - Partnership Capital  
 (Mark which one applies)

Instructions: **Non-Incorporated Companies** show the requested information concerning the items included in their **Proprietor or Partner Equity Accounts** during the year.

Line No.	Description (a)	Total (b)
1	Balance at Beginning of Year	
2	Net Income (Loss) from Current Period	
3	Additional Investments During Year	
4	Other Credits & Additions (Specify)	
5		
6		
7	Withdrawals & Disbursements	
8	Other Debits & Reductions (Specify)	
9		
10		
11	Balance at Year End	

Schedule 4C - Corporate Retained Earnings

Instructions: **Corporations** show the requested information concerning the items included in their **Retained Earnings Account** during the year.

Line No.	Description (a)	Total (b)
12	Balance at Beginning of Year	1,062,989
13	Net Income (Loss) from Current Period	285,898
14	Dividend Appropriations	82,000
15	Other Debits & Reductions (Specify)	
16	<u>Contributions from Stock</u>	
17	<u>  Holders</u>	175,000
18	Other Credits and Additions (Specify)	
19		
19		
20		
21	Balance at Year End	1,441,887

## Schedule 5 - Income Statement

Instructions: Complete this Total Company Income Statement in accordance with the year-end accumulated figures as reflected in your books of account.

Line	Account (a)	Total Company (b)
<b>Revenues:</b>		
1	Solid Waste Operating Revenues (Line 12d, Schedule 6A)	4,425,398
2	Other	240,397
3	<b>Total Revenue</b>	<b>4,185,001</b>
<b>Expenses:</b>		
4	Driver Wages & Benefits	1,400,659
5	Truck Operating Costs	235,990
6	Repair & Maintenance	284,404
7	Insurance & Safety	98,264
8	Disposal & Processing	864,545
9	Depreciation	406,878
10	Selling & Advertising	32,939
11	Office & Administration	185,342
12	Management Fees	10,829
13	Taxes & Licenses	306,077
14	Rents	194,742
15	Other Expenses	
16	<b>Total Expenses before Other Items</b> (add lines 4 thru 15)	<b>4,020,669</b>
17	<b>Net Income before Other Items</b> (line 3 minus line 16)	<b>164,332</b>
<b>Other Income &amp; Expense</b>		
18	Other Income/ (Loss)	28,895
19	Interest, Dividends, & Other Investment Income/ (Loss)	
20	Distrib./Undistrib. Income/ (Loss) from Subsidiaries	
21	Interest Expense	116,791
22	Other Deductions	
23	Extraordinary Items (Net)	
24	<b>Total Other Income &amp; Expense</b> (add lines 18 thru 23)	<b>(87,896)</b>
25	<b>Net Income before Federal Income Taxes</b> (line 17 & line 24)	<b>76,436</b>
26	Federal Income Taxes	
27	<b>Net Income/ (Loss)</b> (line 25 minus line 26)	<b>76,436</b>

### Schedule 6A - Revenues

Instructions: Classify revenues reflected in your books of account for the year into the below-listed categories.

Line No.	Account (a)	Regulated Revenue (b)	Non-Regulated Revenue (c)	Total Company Solid Waste Revenue (d)
<b>Garbage Collection</b>				
1	Residential Collection	1,996,061		1,996,061
2	Commercial Collection	1,424,546		1,424,546
3	Drop Box/Compactor Collection	438,638		438,638
4	Drop Box/Comp. Pass Thru Disposal	227,238		227,238
5	Other Garbage Collection	15,221		15,221
<b>Recycling, Yard Waste, and Medical Waste</b>				
6	Residential Recycling Collection			
7	Multi-Family Recycling Collection			
8	Sale of Recycle Commodities		131,767	131,767
9	Yardwaste Collection			
10	Medical Waste Collection	83,297		83,297
11	<b>Other Revenue</b>		108,630	108,630
12	<b>Total Solid Waste Operating Revenue</b>	<b>4,185,001</b>	<b>240,397</b>	<b>4,425,398</b>

### Schedule 6B - Customers

Instructions: Provide the requested information for each customer classification as of year end.

Line No.	Customer Classification (a)	Number of Regulated Customers (b)	Number of Non-Regulated Customers (c)	Total Solid Waste Customers (d)
<b>Garbage Collection</b>				
13	Residential Collection	34,933		34,933
14	Commercial Collection	1,008		1,008
15	Drop Box & Compactors	43		43
16	Other Garbage Collection			
<b>Recycling, Yard Waste, and Medical Waste</b>				
17	Residential Recycling			
18	Multi-Family Recycling			
19	Yardwaste Collection			
20	Medical Waste Collection	90		90
21	<b>Other Customers</b>			





Schedule 8  
City Contracts

Instructions: List each city the respondent has had a contract with any time during the reporting year.  
Place an "X" in each customer classification to which the contract applies. Attach additional sheets if necessary.

Line No.	City (a)	Residential Garbage (b)	Residential Recycling (c)	Residential Multi-Family Recycling (d)	Residential Yardwaste (e)	Commercial Garbage (f)	Dropbox & Compactors Garbage (g)	Total Contract Revenue (h)	
1	Othello	X				X	X		
2	Mattawa	X				X	X		
3	Royal City	X				X	X		
4	Warden	X				X	X		
5	Ephrata	X				X	X		
6	Quincy	X				X	X		
7	Waterville	X				X	X		
8	Mansfield	X				X	X		
9	Odessa						X		
10									
11									
12									
13									
14									
15									
16									
17									
18									
19									
20									
21									
22									
23									
24									
25									
26									
27									
28									
29									
30									
31									
32									
33									
34									
35									
36	Total City Contract Revenue Column (h):								\$ 1,532,080

Schedule 9A - Garbage Disposal Fees

Instructions: If the respondent does not have the exact number of tons/yds. by category, make a reasonable estimate. Attach additional sheets as necessary. Total Pass Through Expense here should equal Total Pass Through Revenue in Schedule 6A.

Line No.	Residential & Commercial			Pass Through			Total Disposal Fees
	Unit Type	No. of Units	\$ Expense	Unit Type	No. of Units	\$ Expense	\$
	(a)	(b)	(c)	(d)	(e)	(f)	(g) = (c) + (f)
Site A (Specify): <u>Adams County Landfill</u>				Basic MSW Disp. Fee \$ <u>53.46</u> per <u>ton</u> (Unit)			
1	Tons	<u>2,073</u>	<u>110,719</u>	Tons	<u>83.24</u>	<u>4,450</u>	<u>115,169</u>
2	Loose Yds.			Loose Yds.			
3	Compact Yds.			Compact Yds.			
4	Other			Other			
Site B (Specify): <u>Grant Co. Tr. Sta.</u>				Basic MSW Disp. Fee \$ <u>24.89</u> per <u>Ton</u> (Unit)			
5	Tons	<u>21,802</u>	<u>510,802</u>	Tons			<u>540,802</u>
6	Loose Yds.			Loose Yds.	<u>5,930</u>	<u>22,890</u>	<u>22,890</u>
7	Compact Yds.	<u>9,386</u>	<u>104,185</u>	Compact Yds.	<u>2,882</u>	<u>56,073</u>	<u>160,268</u>
8	Other			Other			
Site C (Specify): _____				Basic MSW Disp. Fee \$ _____ per _____ (Unit)			
9	Tons			Tons			
10	Loose Yds.			Loose Yds.			
11	Compact Yds.			Compact Yds.			
12	Other			Other			
Site D (Specify): _____				Basic MSW Disp. Fee \$ _____ per _____ (Unit)			
13	Tons			Tons			
14	Loose Yds.			Loose Yds.			
15	Compact Yds.			Compact Yds.			
16	Other			Other			
Site E (Specify): _____				Basic MSW Disp. Fee \$ _____ per _____ (Unit)			
17	Tons			Tons			
18	Loose Yds.			Loose Yds.			
19	Compact Yds.			Compact Yds.			
20	Other			Other			
21	Sub Total This Page		<u>725,706</u>		<u>83,413</u>		<u>838,329</u>

Schedule 9B - Other Disposal and Processing

Instructions: If the respondent does not have the exact number of tons/yds. by category, make a reasonable estimate.  
 Attach additional sheets as necessary.

Line No.	Category	Processing / Disposal Site	No. of Units		Disposal/ Processing \$ Expense	
			Tons	Yds.		
			(c)	(d)		
(a)	(b)	(c)	(d)	(e)		
22	Residential Recycling					
23						
24						
25						
26						
27	Multi-Family Recycling					
28						
29						
30						
31						
32	Other Recycling					
33						
34						
35						
36						
37	Yard Waste					
38						
39						
40						
41						
42	Medical Waste	Stericycle	3.5		25,416	
43						
44						
45						
46						
47	Other Disposal/Processing					
48						
49						
50						
51						
52	Total All Disposal and Processing - Sched. 9B, Lines 22 (e) through Line 51 (e)					864,545
	+ Sched. 9A, Line 21 (g)					

Schedule 10  
Total Company Employee Classification and Compensation

Line No.	<u>Employee Classification</u>	Number of <u>Employees</u>	<u>Salary/Wages</u>
1.	Drivers and Helpers	<u>20</u>	<u>\$ 747,266</u>
2.	Mechanics and Service	<u>10</u>	<u>253,950</u>
3.	Disposal and Transfer	<u>3</u>	<u>48,268</u>
4.	Office and Administration	<u>7</u>	<u>190,210</u>
5.	Officers and Directors	<u>3</u>	<u>249,820</u>
6.	Other		
6.	Totals	<u>43</u>	<u>1,232,514</u>

## REGULATORY FEE CALCULATION SCHEDULE

Company Name Consolidated Disposal Service, Inc. Annual Report Year 2003

In accordance with RCW 81.77.080 "Regulatory Fees", the Commission requires Solid Waste companies to file reports of gross intrastate operating revenue and pay fees on that revenue. Every company subject to regulation shall file with the Commission a statement under oath showing its gross intrastate operating revenue from operations for the preceding year and pay to the Commission a fee as instructed below.

1	Total Gross Intrastate Operating Revenue **		1	\$4,425,398
2	Less Non Fee-Paying Revenue (from line 15 below)		2	\$1,772,477
3	Balance-Adjusted Gross Intrastate Operating Revenue (subtract line 2 from 1)		3	\$2,652,926
4	Regulatory Fee Calculations:		4	
4a	If line 3 is UNDER \$2,000, Enter ZERO (Filing ZERO indicates schedule is complete)		4a	\$
4b	If line 3 is BETWEEN \$2,000 and \$5,000-minimum fee due is \$20.00 (Filing BETWEEN \$2,000 and \$5,000 indicates schedule is complete. If filing after May 1st go to Line 6)		4b	\$
4c	If line 3 is OVER \$5,000-enter amount from line 3	4c	\$2,652,926 x .4 % (.004) = \$ 10,612	
5	Total Regulatory Fees owed (add lines 4a, 4b, and 4c)		5	\$
				Agency Use Only 227-01

### Complete Lines 6 through 9 if filing after May 1st

6	Penalties on Regulatory Fees filed after May 1st		6	
6a	Total Penalties on Regulatory Fees owed - enter amount from line 5	6a	\$ x 2 % (.02) = \$	
7	Interest on Regulatory Fees filed after May 1st		7	
7a	Amount from line 5 _____ x Number of months past May _____ x 1% (.01) =		7a	\$
8	Total Penalties and Interest owed (add lines 6a and 7a)		8	\$
				Agency Use Only 227-11
9	Total Regulatory, Penalty and Interest Fees Due (add lines 5 and 8)		9	\$ 10,612

\*\* Note: Gross Washington intrastate operating revenue is defined as all revenue collected for the year from rates under tariffs on file at the Washington Utilities and Transportation Commission. The revenues subject to the Commission's regulatory fees are gross Washington intrastate operating revenues before deductions for uncollectibles, unbillables, subscriber/aggregator commissions or the payment of site charges and state and federal taxes, i.e. "Gross Revenues" means before any deductions from Revenue Receipts.

## NON FEE-PAYING REVENUE

Description	Amount
10. Sale of recycle commodities	\$ 131,767
11. Other revenue (Transfer Station)	108,630
12. City Contracts	1,532,080
13.	
14.	
15. Total Non Fee-Paying Revenue	1,772,477



**CERTIFICATION**

I certify that I, John Lloyd, the responsible official for Harold Lemay Enterprises, Inc. have examined the attached report; that to the best of my knowledge, information, and belief all statements of fact contained in said report are true, and said report is a correct statement of the business and affairs of the above-named respondent in respect to each and every matter set forth therein during the period from January 1 to December 31, 2003, inclusive.

Name (Printed): John Lloyd Title: Controller

Signature:  Date: 4-30-2004

# SOLID WASTE ANNUAL REPORT

## Schedule 1 - Identification, Organization, and Control

1. Full and exact name of respondent making this report:

Harold Lemay Enterprises, Inc.

Garbage Certificate No. G-98

Doing Business As

Pierce County Refuse, Rural Garbage, Joe's Refuse, White Pass Garbage, City Sanitary, Butler's Cove Refuse  
Aberdeen Sanitation, Harbor Disposal

2. Annual Report/ Accounting Contact Person:

John Lloyd	Controller
(name)	(title)
PO Box 4459	Tacoma, WA 98444
(mailing address)	(city, state, ZIP)
13502 Pacific Avenue	Tacoma, WA 98444
(physical address)	(city, state, ZIP)
253-536-4416	253-537-8689
(telephone)	(fax)
johnlloyd@lemayinc.com	www.lemayinc.com
(E-Mail)	(web site)

3. Washington Unified Business Identifier (UBI) No.:

(Contact Washington Department of Licensing at (360) 664-1400 for information.)

278-036-061 ✓

United States Department of Transportation (DOT) No.:

41-0739963

4. Type of Business Structure:

S-Corporation

(Proprietorship, Partnership, S-Corp., C-Corp., LLC, LLP, etc.)

5a. List the name, title, and percentage of partner's share or stock distribution of 5 major stockholders:

Name(s)	Title	Partner's Share or Stock Distribution
Nancy Lemay	President	89.12%
Norman Lemay	Vice-President	2.72%
Doug Lemay	Vice-President	2.72%
Barb Lemay-Quinn	Vice-President	2.72%
Hal Lemay	Vice-President	2.72%

5b. Total Stockholders at year's end:

5

6. Names, titles, and addresses of officers:

Name	Title	Address
Nancy Lemay	President	13502 Pacific Avenue Tacoma, WA 98444
Norman Lemay	Vice-President	13502 Pacific Avenue Tacoma, WA 98444
Doug Lemay	Vice-President	13502 Pacific Avenue Tacoma, WA 98444
Barb Lemay-Quinn	Vice-President	13502 Pacific Avenue Tacoma, WA 98444
Hal Lemay	Vice-President	13502 Pacific Avenue Tacoma, WA 98444



Schedule 2

Insurance, Safety, and Accident Information

Current Insurance Company: American States

Policy Number: 06cc00195011

Operations Officer: Norman Lemay  
(Name)

Telephone Number: 253-537-8687

Safety Officer: Norman Lemay  
(Name)

Telephone Number: 253-537-8687

Customer Service Officer: Norman Lemay  
(Name)

Telephone Number: 253-537-8687

Number of commercial motor vehicles operated during the year: 289

Number of commercial vehicle drivers employed during the year: 313

Number of recordable (see note) accidents during the year: 7

Total cost of recordable accidents (net of insurance): \$14,166

Total miles operated during the year: 60,015,964

Note: A recordable accident is defined as an occurrence involving a commercial motor vehicle on a public road in intrastate or interstate commerce which results in one or more of the following:

1. A fatality
2. Injury to a person requiring treatment away from the scene of the accident, or
3. Disabling damage to a vehicle requiring it to be towed from the accident scene.

**Schedule 3A - Comparative Balance Sheet- Total Company**

Instructions: Complete this Balance Sheet in accordance with the beginning and end-of-year ledger figures as reflected in your books of account.

Line No	Account Name	Balance at Beginning of Year	Balance at End of Year
	(a)	(b)	(c)
<b>Current Assets:</b>			
1	Cash & Working Funds	412,561	28,566
2	Special Deposits	63,000	14,348
3	Temporary Cash Investments		6,733,333
4	Notes Receivable	337,340	913,940
5	Receivables from Affiliated Companies	19,082,872	15,981,354
6	Accounts Receivable	4,528,371	5,298,829
7	less: Allowance for Uncollectables	174,270	132,588
8	Net Accounts Receivable	4,354,101	5,166,241
9	Prepayments	298,801	357,752
10	Material & Supplies	526,437	481,444
11	Other Current Assets	6,023	5,392
12	<b>Total Current Assets:</b>	<b>25,081,137</b>	<b>29,682,370</b>
<b>Tangible Property:</b>			
13	Solid Waste Operating Property (Sched. 3C, Line 13)	49,686,356	52,339,061
14	less: Accumulated Depreciation (Sched. 3C, Line 25)	30,202,505	33,775,597
15	Net Solid Waste Operating Property	19,483,851	18,563,463
16	Non-Operating Property		
17	less: Accumulated Depreciation		
18	Net Non-Operating Property		
19	<b>Total Net Tangible Property</b>	<b>19,483,851</b>	<b>18,563,463</b>
<b>Intangible Property:</b>			
20	Organization, Franchises, & Permits	1,233,191	1,183,744
21	Accumulated Amortization - Cr.		
22	Other Intangible Property	311,971	563,971
23	Accumulated Amortization - Cr.	51,995	51,995
24	<b>Total Net Intangible Property</b>	<b>259,975</b>	<b>511,970</b>
		1,493,166	1,695,720
<b>Other Assets &amp; Deferred Items:</b>			
25	Investments & Advances		
26	Undistributed Earnings from Subsidiaries		
27	Deferred Debts		36,892
28	Other Assets		
29	<b>Total Other Assets &amp; Deferred Items</b>		<b>36,892</b>
30	<b>Total Assets (Lines 12, 19, 24, &amp; 29)</b>	<b>46,058,154</b>	<b>49,978,445</b>

Schedule 3B - Comparative Balance Sheet- Total Company

Instructions: Complete this Balance Sheet in accordance with the beginning and end-of-year ledger figures as reflected in your books of account.

Line No.	Account Names	Balance at Beginning of Year (b)	Balance at End of Year (c)
<b>Current Liabilities:</b>			
1	Notes Payable		
2	Payables to Associated Companies		
3	Accounts Payable	4,477,193	4,686,573
4	Salaries & Wages Payable	1,232,472	1,854,875
5	Accrued Taxes	425,441	572,467
6	Current Portion of Long Term Debt (Equip. & Other)	1,640,000	1,735,000
7	Other Current Liabilities	490,994	605,872
8	<b>Total Current Liabilities</b>	<b>8,266,101</b>	<b>9,454,787</b>
<b>Long Term Debt Due After 1 Year:</b>			
9	Equipment Obligations	13,927,224	12,183,315
10	Other Long Term Debt		
11	Unamortized Premium/Discount on Debt - (net)		
12	<b>Total Long Term Debt Due After 1 Year</b>	<b>13,927,224</b>	<b>12,183,315</b>
<b>Deferred Credits &amp; Other Items:</b>			
13	Deferred Credits	634,802	663,310
14	Other Credits		
15	<b>Total Deferred &amp; Other Credits</b>	<b>634,802</b>	<b>663,310</b>
16	<b>Total Liabilities (Lines 8, 12, &amp; 15)</b>	<b>22,828,126</b>	<b>22,301,411</b>
<b>Shareholder's &amp; Proprietor's Equity:</b>			
17	Capital Stock:	43,655	43,655
18	Capital Stock	3,975,345	3,935,375
19	Paid in Capital in Excess of Par		
20	Other Capital		
21	<b>Total Capital Stock</b>	<b>4,019,000</b>	<b>3,979,030</b>
22	Proprietor's Capital:		
23	Sole Proprietor's Capital		
24	Partnership Capital		
25	<b>Total Proprietor's Capital</b>		
26	Retained Earnings	19,211,027	23,698,003
27	<b>Total Equity (Lines 21 &amp; 26, or 25)</b>	<b>23,230,027</b>	<b>27,677,033</b>
28	<b>Total Liabilities &amp; Equity (Lines 16 &amp; 27)</b>	<b>46,058,154</b>	<b>49,978,445</b>

Schedule 3C: Total Company Solid Waste Operating Property

Instructions: Classify regulated and non-regulated fixed assets and reserves in your books of account, including those related to disposal and transfer station facilities, into the below-listed categories. Non-operating related items should be excluded from this schedule and instead shown in total in Schedule 3A, Lines 16 - 18.

Line No.	Acct.	Fixed Assets	Balance at Beginning of Year (c)	Balance at Close of Year (d)
	(a)	(b)		
1	1211	Land	80,568	80,568
2	1212	Structures	4,897,084	4,897,084
3	1222	Solid Waste Collection Equipment	26,113,540	27,825,607
4	1224	Bins, Containers, Toters, Drop Boxes, etc.	16,380,725	17,243,969
5	1226	Disposal/ Landfill/ Transfer Station		
6		Facilities and Equipment		
7	1230	Service Cars & Equipment		
8	1240	Shop & Garage Equipment	1,122,349	1,129,229
9	1250	Office Furniture & Fixtures	1,092,090	1,162,603
10	1270	Leasehold Improvements		
11	1280	Other Solid Waste Operating Property		
12		Total	49,686,356	52,339,061

Line No.	Acct.	Accumulated Depreciation	Balance at Beginning of Year (b)	Balance at Close of Year (c)
		(a)		
13	1213	Structures	1,275,270	1,447,957
14	1223	Solid Waste Collection Equipment	17,158,113	19,222,555
15	1225	Bins, Containers, Toters, Drop Boxes, etc.	9,839,251	11,051,388
16	1227	Disposal/ Landfill/ Transfer Station		
17		Facilities and Equipment		
18	1231	Service Cars & Equipment		
19	1241	Shop & Garage Equipment	1,002,896	1,056,713
20	1251	Office Furniture & Fixtures	926,973	996,984
21	1271	Leasehold Improvements		
22	1281	Other Solid Waste Operating Property		
23		Total	30,202,505	33,775,597

Schedule 4A - Sole Proprietor's Capital  
 Schedule 4B - Partnership Capital  
 (Mark which one applies)

Instructions: **Non-Incorporated Companies** show the requested information concerning the items included in their **Proprietor or Partner Equity Accounts** during the year.

Line No.	Description (a)	Total (b)
1	Balance at Beginning of Year	
2	Net Income (Loss) from Current Period	585,965
3	Additional Investments During Year	
4	Other Credits & Additions (Specify)	
5	_____	
6	_____	
7	Withdrawals & Disbursements	
8	Other Debits & Reductions (Specify)	
9	_____	
10	_____	
11	Balance at Year End	

Schedule 4C - Corporate Retained Earnings

Instructions: **Corporations** show the requested information concerning the items included in their **Retained Earnings Account** during the year.

Line No.	Description (a)	Total (b)
12	Balance at Beginning of Year	19,211,027
13	Net Income (Loss) from Current Period	5,855,965
14	Dividend Appropriations	1,408,960
15	Other Debits & Reductions (Specify)	
16	Reclass from Contr. Cap.	39,970
17	_____	
18	Other Credits and Additions (Specify)	
19	_____	
19	_____	
20	_____	
21	Balance at Year End	23,698,002

## Schedule 5 - Income Statement

Instructions: Complete this Total Company Income Statement in accordance with the year-end accumulated figures as reflected in your books of account.

Line	Account (a)	Total Company (b)
<b>Revenues:</b>		
1	Solid Waste Operating Revenues (Line 12d, Schedule 6A)	55,538,588
2	Other	
3	<b>Total Revenue</b>	<b>55,538,588</b>
<b>Expenses:</b>		
4	Driver Wages & Benefits	9,064,840
5	Truck Operating Costs	2,088,004
6	Repair & Maintenance	4,441,608
7	Insurance & Safety	1,050,144
8	Disposal & Processing	19,928,955
9	Depreciation	3,548,020
10	Selling & Advertising	
11	Office & Administration	5,295,926
12	Management Fees	
13	Taxes & Licenses	1,455,172
14	Rents	
15	Other Expenses	2,090,789
16	<b>Total Expenses before Other Items</b> (add lines 4 thru 15)	<b>48,963,458</b>
17	<b>Net Income before Other Items</b> (line 3 minus line 16)	<b>6,575,130</b>
<b>Other Income &amp; Expense</b>		
18	Other Income/ (Loss)	
19	Interest, Dividends, & Other Investment Income, (Loss)	93,382
20	Distrib./Undistrib. Income/ (Loss) from Subsidiaries	
21	Interest Expense	586,576
22	Other Deductions	225,972
23	Extraordinary Items (Net)	
24	<b>Total Other Income &amp; Expense</b> (add lines 18 thru 23)	<b>719,165</b>
25	<b>Net Income before Federal Income Taxes</b> (line 17 & line 24)	<b>5,855,965</b>
26	Federal Income Taxes	
27	<b>Net Income/ (Loss)</b> (line 25 minus line 26)	<b>5,855,965</b>

### Schedule 6A - Revenues

Instructions: Classify revenues reflected in your books of account for the year into the below-listed categories.

Line No.	Account	Regulated Revenue	Non-Regulated Revenue	Total Company Solid Waste Revenue
(a)	(b)	(c)	(d)	
<b>Garbage Collection</b>				
1	Residential Collection	11,827,940	3,730,607	15,558,547
2	Commercial Collection	9,405,269	4,791,393	14,196,662
3	Drop Box/Compactor Collection	1,702,303	1,954,950	3,657,253
4	Drop Box/Comp. Pass Thru Disposal	3,062,981	2,154,905	5,217,886
5	Other Garbage Collection	79,254		79,254
<b>Recycling, Yard Waste, and Medical Waste</b>				
6	Residential Recycling Collection	1,365,981	58,881	1,424,862
7	Multi-Family Recycling Collection	176,739	119,222	295,961
8	Sale of Recycle Commodities	698,514	1,410,671	2,109,185
9	Yardwaste Collection	816,096	229,320	1,045,416
10	Medical Waste Collection	230,604		230,604
11	Other Revenue		11,722,958	11,722,958
12	<b>Total Solid Waste Operating Revenue</b>	<b>29,365,681</b>	<b>26,172,907</b>	<b>55,538,588</b>

### Schedule 6B - Customers

Instructions: Provide the requested information for each customer classification as of year end.

Line No.	Customer Classification	Number of Regulated Customers	Number of Non-Regulated Customers	Total Solid Waste Customers
(a)	(b)	(c)	(d)	
<b>Garbage Collection</b>				
13	Residential Collection	63,338	24,505	87,843
14	Commercial Collection	6,116	3,225	9,341
15	Drop Box & Compactors	487	179	666
16	Other Garbage Collection			
<b>Recycling, Yard Waste, and Medical Waste</b>				
17	Residential Recycling	47,066	22,337	69,403
18	Multi-Family Recycling	700	164	864
19	Yardwaste Collection	12,793	1,190	13,983
20	Medical Waste Collection	515		515
21	Other Customers		2,944	2,944

## SCHEDULE 7: Regulated Recycle and Yard Waste Programs

Attach additional sheets if necessary.

7A: Summarize your Regulated RESIDENTIAL Recycle program separately by commodity.

	<u>Commodities</u>	<u>Annual Tonnage</u>	<u>Commodity Revenue</u>
	Tin	305	4,175
	Alum.	126	121,746
	Glass	1,408	(14,991)
	Mixed Paper	2,896	197,123
	Newspaper	3,076	223,487
	Cardboard	519	45,142
	Plastic	73	11,707
Total		8,403	588,389

7B: Summarize your Regulated MULTI-FAMILY Recycle program separately by commodity.

	<u>Commodities</u>	<u>Annual Tonnage</u>	<u>Commodity Revenue</u>
	Cardboard	335	18,333
	News	105	6,599
	Mixed Paper	97	4,528
Total		537	29,460

7C: Summarize your Regulated Residential YARDWASTE program:

Yardwaste	-
Annual Tonnage:	9,310



**Schedule 8  
City Contracts**

Instructions: List each city the respondent has had a contract with any time during the reporting year.  
Place an "X" in each customer classification to which the contract applies. Attach additional sheets if necessary.

Line No.	City (a)	Residential Garbage (b)	Residential Recycling (c)	Residential Multi-Family Recycling (d)	Residential Yardwaste (e)	Commercial Garbage (f)	Dropbox or Compactors Garbage (g)	Total Contract Revenue (h)
1	Lakewood	X	X	X	X	X	X	
2	Steilacoom	X	X	X	X	X	X	
3	Dupont	X	X	X	X	X	X	
4	Roy	X	X			X	X	
5	Eatonville	X	X			X	X	
6	Centralia	X	X			X	X	
7	Naapavine	X	X			X	X	
8	Bucoda	X	X			X	X	
9	Morton	X				X	X	
10	Montesano	X	X			X	X	
11	Elma	X	X			X	X	
12	Cosmopolis	X	X			X	X	
13	Ocean Shores	X	X			X	X	
14	Westport	X	X			X	X	
15	Tenino	X	X			X	X	
16	Yelm	X	X			X	X	
17								
18								
19								
20								
21								
22								
23								
24								
25								
26								
27								
28								
29								
30								
31								
32								
33								
34								
35								
36	<b>Total City Contract Revenue Column (h):</b>							<b>13,039,278</b>

5

Schedule 9A - Garbage Disposal Fees

Instructions: If the respondent does not have the exact number of tons/yds. by category, make a reasonable estimate. Attach additional sheets as necessary. Total Pass Through Expense here should equal Total Pass Through Revenue in Schedule 6A.

Line No.	Residential & Commercial			Pass Through			Total Disposal Fees
	Unit Type	No. of Units	\$ Expense	Unit Type	No. of Units	\$ Expense	\$
	(a)	(b)	(c)	(d)	(e)	(f)	(g) = (c) + (f)
Site A (Specify):		PCRCD		Basic MSW Disp. Fee \$88.00 per Ton**			
1	Tons	86,009	7,606,803	Tons	21,069	1,843,570	9,450,373
2	Fluff			Fluff		1,209,077	1,209,077
3	Compact Yds.			Compact Yds.			
4	Other			Other			
**Rates during year vary from \$33 to \$88.00							
Site B (Specify):		Aberdeen Transfer		Basic MSW Disp. Fee \$79.00 per Ton			
5	Tons	26,477	2,091,654	Tons	10,709	846,009	2,937,663
6	Loose Yds.			Loose Yds.			
7	Compact Yds.			Compact Yds.			
8	Other			Other			
Site C (Specify):		Lewis County Transfer		Basic MSW Disp. Fee \$82.00 per Ton			
9	Tons	24,256	1,989,016	Tons	9,048	741,965	2,730,981
10	Loose Yds.			Loose Yds.			
11	Compact Yds.			Compact Yds.			
12	Other			Other			
Site D (Specify):		Thurston County Transfer		Basic MSW Disp. Fee \$66.30 per Ton (Unit)			
13	Tons	15,883	1,053,060	Tons	8,707	577,264	1,630,324
14	Loose Yds.			Loose Yds.			
15	Compact Yds.			Compact Yds.			
16	Other			Other			
Site E (Specify):		Misc Non-Regulated		Basic MSW Disp. Fee \$_____ per _____ (Unit)			
17	Tons			Tons			
18	Loose Yds.			Loose Yds.			
19	Compact Yds.			Compact Yds.			
20	Other		233,092	Other			233,092
21	Sub Total This Page		12,973,625			\$ 5,217,886	18,191,511

**Schedule 9B - Other Disposal and Processing**

**Instructions:** If the respondent does not have the exact number of tons/yds. by category, make a reasonable estimate.

Attach additional sheets as necessary.

Line No.	Category	Processing / Disposal Site	No. of Units		Disposal/ Processing \$ Expense	
			Tons	Yds.		
			(c)	(d)		
	(a)	(b)			(e)	
22	Residential Recycling	Jones Quarry	1,943		29,148	
23		Pacific Disposal	7,166		358,302	
24						
25						
26						
27	Multi-Family Recycling	Pacific Disposal	261		13,028	
28		Jones Quarry	54		816	
29						
30						
31						
32	Other Recycling					
33						
34						
35						
36						
	Yard Waste					
37						
38						
39						
40						
41						
	Medical Waste					
42		Marion County	196.75		39,600	
43						
44						
45						
46						
47	Other Disposal/Processing					
48						
49						
50						
51						
52	<b>Total All Disposal and Processing - Sched. 9B, Lines 22 (e) through Line 51 (e)</b>					<b>18,632,405</b>

+ Sched. 9A, Line 21 (g)

Schedule 10  
Total Company Employee Classification and Compensation

Line No.	<u>Employee Classification</u>	Number of <u>Employees</u>	<u>Salary/Wages</u>
1.	Drivers and Helpers	313	6,540,361
2.	Mechanics and Service	105	1,312,335
3.	Disposal and Transfer	78	758,670
4.	Office and Administration	92	3,434,615
5.	Officers and Directors	5	1,452,844
6.	Other		
6.	Totals	<u>593</u>	<u>13,498,825</u>

## REGULATORY FEE CALCULATION SCHEDULE

Company Name Handel LeMay Enterprises, Inc. Annual Report Year 2003

In accordance with RCW 81.77.080 "Regulatory Fees", the Commission requires Solid Waste companies to file reports of gross intrastate operating revenue and pay fees on that revenue. Every company subject to regulation shall file with the Commission a statement under oath showing its gross intrastate operating revenue from operations for the preceding year and pay to the Commission a fee as instructed below.

1	Total Gross Intrastate Operating Revenue **		1	\$ 55,528,593
2	Less Non Fee-Paying Revenue (from line 15 below)		2	\$ 26,871,421
3	Balance-Adjusted Gross Intrastate Operating Revenue (subtract line 2 from 1)		3	\$ 28,667,167
4	Regulatory Fee Calculations:		4	
4a	If line 3 is UNDER \$2,000, Enter ZERO (Filing ZERO indicates schedule is complete)		4a	\$
4b	If line 3 is BETWEEN \$2,000 and \$5,000-minimum fee due is \$20.00 (Filing BETWEEN \$2,000 and \$5,000 indicates schedule is complete. If filing after May 1st go to Line 6)		4b	\$
4c	If line 3 is OVER \$5,000-enter amount from line 3	4c	\$ 28,667,167	x .4% (.004) = \$ 114,669
5	Total Regulatory Fees owed (add lines 4a, 4b, and 4c)		5	\$ 114,669
			Agency Use Only:	227-01

**Complete Lines 6 through 9 if filing after May 1st**

6	Penalties on Regulatory Fees filed after May 1st		6	
6a	Total Penalties on Regulatory Fees owed - enter amount from line 5	6a	\$	x 2 % (.02) = \$
7	Interest on Regulatory Fees filed after May 1st		7	
7a	Amount from line 5 _____ x Number of months past May _____ x 1% (.01) =		7a	\$
8	Total Penalties and Interest owed (add lines 6a and 7a)		8	\$
			Agency Use Only:	227-11

9	Total Regulatory, Penalty and Interest Fees Due (add lines 5 and 8)		9	\$ 114,669
---	---	--	---	------------

\*\* Note: Gross Washington intrastate operating revenue is defined as all revenue collected for the year from rates under tariffs on file at the Washington Utilities and Transportation Commission. The revenues subject to the Commission's regulatory fees are gross Washington intrastate operating revenues before deductions for uncollectibles, unbillables, subscriber/aggregator commissions or the payment of site charges and state and federal taxes, i.e. "Gross Revenues" means before any deductions from Revenue Receipts.

### NON FEE-PAYING REVENUE

	Description	Amount
10.	Contracts	\$ 26,172,907
11.	Material Sales	698,514
12.		
13.		
14.		
15.	<b>Total Non Fee-Paying Revenue</b>	<b>26,871,421</b>

2  
0  
3

CLASS A & B  
SOLID WASTE COLLECTION COMPANIES  
ANNUAL REPORT to the

RECEIVED  
APR 28 2004  
7:05

WASHINGTON UTILITIES AND  
TRANSPORTATION COMMISSION

for the YEAR ENDED DECEMBER 31, 2003



000000 7788  
ROTATING REPORT REMOVAL TAG  
2312 100TH AVE  
PO BOX 1028  
MERIDEN WA 98776-1028

ENTERED INTO COMPUTER

APR 28 2004

Full name and address of Company

Correct name and address, if different than shown

TYPE OF PAYMENT - DO NOT SEND CASH IN THE MAIL

For Commission Use Only

Check  Money Order  AMEX  Discover  Visa  MasterCard

Credit Card Authorization #: \_\_\_\_\_

Credit Card Number:

Expiration Date  
Month/Year

CERTIFICATION: I, the undersigned, under penalty for false statement, certify that the information is true, valid and correct, that I am authorized to execute on behalf of the applicant, and that I agree to pay the above total amount according to the card issuer agreement.

Name (Printed) KATHLEEN CLEWETT

Title \_\_\_\_\_

Signature Kathleen Clewett

Date 4.26.2004

0006765

For Commission Use Only

Reception Number: \_\_\_\_\_ 227-11: \_\_\_\_\_

Reference Number: \_\_\_\_\_

227-01: 49,876.00 032-05: \_\_\_\_\_

Original to be mailed to the Washington Utilities and Transportation Commission, PO Box  
Web Site: www.wutc.wa.gov

Do not remove, rearrange or deface  
the contents of this Report in any  
way. If you need copies, please  
contact the Records Center Staff  
at 4-1234.

**CERTIFICATION**

I certify that I, \_\_\_\_\_, the responsible official for \_\_\_\_\_ have examined the attached report; that to the best of my knowledge, information, and belief all statements of fact contained in said report are true, and said report is a correct statement of the business and affairs of the above-named respondent in respect to each and every matter set forth therein during the period from January 1 to December 31, 2003, inclusive.

Name (Printed): \_\_\_\_\_ Title: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

# SOLID WASTE ANNUAL REPORT

## Schedule 1 - Identification, Organization, and Control

1. Full and exact name of respondent making this report:  
RUBATINO REFUSE REMOVAL, INC. Garbage Certificate No. G- 58  
 Doing Business As Rubatino Refuse Removal, Inc.

2. Annual Report/ Accounting Contact Person:

<u>Edward C. Rubatino</u>	<u>President</u>
(name)	(title)
<u>P.O. Box 1029</u>	<u>Everett, WA 98206</u>
(mailing address)	(city, state, ZIP)
<u>2812 Hoyt</u>	<u>Everett, WA 98201</u>
(physical address)	(city, state, ZIP)
<u>425-259-0044</u>	<u>425-339-4196</u>
(telephone)	(fax)
<u>Larry@Rubatino.com</u>	<u>WWW. Rubatino.com</u>
(E-Mail)	(web site)

3. Washington Unified Business Identifier (UBI) No.: 313014510  
 (Contact Washington Department of Licensing at (360) 664-1400 for information.)  
 United States Department of Transportation (DOT) No.: 0517983

4. Type of Business Structure: Corporation  
(Proprietorship, Partnership, S-Corp., C-Corp., LLC, LLP, etc.)

5a. List the name, title, and percentage of partner's share or stock distribution of 5 major stockholders:

Name(s)	Title	Partner's Share or Stock Distribution
<u>Edward C. Rubatino</u>	<u>President</u>	<u>80</u>
<u>Thomas Rubatino</u>	<u>Vice-President</u>	<u>130</u>
<u>Rochelle Rubatino</u>		<u>20</u>
<u>Rosanne Goulet</u>		<u>20</u>
<u>Dennis and David Goulet</u>		<u>10</u>

5b. Total Stockholders at year's end: \_\_\_\_\_

6. Names, titles, and addresses of officers:

Name	Title	Address
<u>Edward C. Rubatino</u>	<u>President</u>	<u>3701 Shore Ave. Everett, WA</u>
<u>Thomas Rubatino</u>	<u>Vice-Pres</u>	<u>4919 23rd Ave., W Everett, WA</u>
<u>Joyce Rubatino</u>	<u>Sec-Treas</u>	<u>4919 23rd Ave., W Everett, WA</u>



Schedule 2

Insurance, Safety, and Accident Information

Current Insurance Company: North Pacific Ins. Co.

Policy Number: C008133913

Operations Officer: Edward C. Rubatino  
(Name)

Telephone Number: (425) 259-0044

Safety Officer: Tim Shriver  
(Name)

Telephone Number: (425) 259-0044

Customer Service Officer: Larry Goulet  
(Name)

Telephone Number: (425) 259-0044

Number of commercial motor vehicles operated during the year: 40

Number of commercial vehicle drivers employed during the year: 50

Number of recordable (see note) accidents during the year: - 0 -

Total cost of recordable accidents (net of insurance): \$

Total miles operated during the year: \_\_\_\_\_

Note: A recordable accident is defined as an occurrence involving a commercial motor vehicle on a public road in intrastate or interstate commerce which results in one or more of the following:

1. A fatality
2. Injury to a person requiring treatment away from the scene of the accident, or
3. Disabling damage to a vehicle requiring it to be towed from the accident scene.

Schedule 3A - Comparative Balance Sheet- Total Company

Instructions: Complete this Balance Sheet in accordance with the beginning and end-of-year ledger figures as reflected in your books of account.

Line No.	Account Name (a)	Balance at Beginning of Year (b)	Balance at End of Year (c)
<b>Current Assets:</b>			
1	Cash & Working Funds	1373919	1130724
2	Special Deposits		
3	Temporary Cash Investments		
4	Notes Receivable		
5	Receivables from Affiliated Companies	12755	19720
6	Accounts Receivable		
7	less: Allowance for Uncollectables		
8	Net Accounts Receivable		
9	Prepayments	128939	127984
10	Material & Supplies		
11	Other Current Assets		
12	<b>Total Current Assets:</b>	<u>1515613</u>	<u>1278428</u>
<b>Tangible Property:</b>			
13	Solid Waste Operating Property (Sched. 3C, Line 13)	9345869	9229197
14	less: Accumulated Depreciation (Sched. 3C, Line 25)	8076200	8041187
15	Net Solid Waste Operating Property	1269669	1188010
16	Non-Operating Property	383556	382979
17	less: Accumulated Depreciation	318475	322988
18	Net Non-Operating Property	65081	59991
19	<b>Total Net Tangible Property</b>	<u>1334750</u>	<u>1248001</u>
<b>Intangible Property:</b>			
20	Organization, Franchises, & Permits	22000	22000
21	Accumulated Amortization - Cr.		
22	Other Intangible Property		
23	Accumulated Amortization - Cr.		
24	<b>Total Net Intangible Property</b>	<u>22000</u>	<u>22000</u>
<b>Other Assets &amp; Deferred Items:</b>			
25	Investments & Advances		
26	Undistributed Earnings from Subsidiaries		
27	Deferred Debits		
28	Other Assets		
29	<b>Total Other Assets &amp; Deferred Items</b>		
30	<b>Total Assets (Lines 12, 19, 24, &amp; 29)</b>	<u>2872363</u>	<u>2548429</u>

Schedule 3B - Comparative Balance Sheet- Total Company

Instructions: Complete this Balance Sheet in accordance with the beginning and end-of-year ledger figures as reflected in your books of account.

Line No.	Account Names (a)	Balance at Beginning of Year (b)	Balance at End of Year (c)
<b>Current Liabilities:</b>			
1	Notes Payable		
2	Payables to Affiliated Companies	774551	754141
3	Accounts Payable		
4	Salaries & Wages Payable		
5	Accrued Taxes	85308	95748
6	Current Portion of Long Term Debt (Equip. & Other)		
7	Other Current Liabilities	93771	120737
8	<b>Total Current Liabilities</b>	<u>953630</u>	<u>970626</u>
<b>Long Term Debt Due After 1 Year:</b>			
9	Equipment Obligations		
10	Other Long Term Debt		
11	Unamortized Premium/Discount on Debt - (net)		
12	<b>Total Long Term Debt Due After 1 Year</b>		
<b>Deferred Credits &amp; Other Items:</b>			
13	Deferred Credits		
14	Other Credits		
15	<b>Total Deferred &amp; Other Credits</b>		
16	<b>Total Liabilities (Lines 8, 12, &amp; 15)</b>	<u>953630</u>	<u>970626</u>
<b>Shareholder's &amp; Proprietor's Equity:</b>			
<b>Capital Stock:</b>			
17	Capital Stock		
18	Capital Stock	26000	26000
19	Paid in Capital in Excess of Par		
20	Other Capital		
21	<b>Total Capital Stock</b>	<u>26000</u>	<u>26000</u>
<b>Proprietor's Capital:</b>			
22	Proprietor's Capital:		
23	Sole Proprietor's Capital		
24	Partnership Capital		
25	<b>Total Proprietor's Capital</b>		
26	Retained Earnings	1892733	1551803
27	<b>Total Equity (Lines 21 &amp; 26, or 25)</b>	<u>1918733</u>	<u>1577803</u>
28	<b>Total Liabilities &amp; Equity (Lines 16 &amp; 27)</b>	<u>2872363</u>	<u>2548429</u>

Schedule 3C: Total Company Solid Waste Operating Property

Instructions: Classify regulated and non-regulated fixed assets and reserves in your books of account, including those related to disposal and transfer station facilities, into the below-listed categories. Non-operating related items should be excluded from this schedule and instead shown in total in Schedule 3A, Lines 16 - 18.

Line No.	Acct.	Fixed Assets	Balance at Beginning of Year	Balance at Close of Year
	(a)	(b)	(c)	(d)
1	1211	Land	102531	102531
2	1212	Structures	4287450	4355788
3	1222	Solid Waste Collection Equipment	4330945	4212534
4	1224	Bins, Containers, Toters, Drop Boxes, etc.		
5	1226	Disposal/ Landfill/ Transfer Station		
6		Facilities and Equipment		
7	1230	Service Cars & Equipment	147469	147469
8	1240	Shop & Garage Equipment		
9	1250	Office Furniture & Fixtures	246055	184319
10	1270	Leasehold Improvements	205236	205236
11	1280	Other Solid Waste Operating Property	26183	21320
12		Total	9345869	9229197

Line No.	Acct.	Accumulated Depreciation	Balance at Beginning of Year	Balance at Close of Year
	(a)	(b)	(c)	(d)
13	1213	Structures		
14	1223	Solid Waste Collection Equipment	3735742	3839461
15	1225	Bins, Containers, Toters, Drop Boxes, etc.	3874481	3772790
16	1227	Disposal/ Landfill/ Transfer Station		
17		Facilities and Equipment		
18	1231	Service Cars & Equipment	96390	106903
19	1241	Shop & Garage Equipment		
20	1251	Office Furniture & Fixtures	227178	173317
21	1271	Leasehold Improvements	116226	127398
22	1281	Other Solid Waste Operating Property	26183	21319
23		Total	8076200	8041188

Schedule 4A - Sole Proprietor's Capital  
 Schedule 4B - Partnership Capital  
 (Mark which one applies)

Instructions: **Non-Incorporated Companies** show the requested information concerning the items included in their **Proprietor or Partner Equity Accounts** during the year.

Line No.	Description (a)	Total (b)
1	Balance at Beginning of Year	
2	Net Income (Loss) from Current Period	
3	Additional Investments During Year	
4	Other Credits & Additions (Specify)	
5		
6		
7	Withdrawals & Disbursements	
8	Other Debits & Reductions (Specify)	
9		
10		
11	Balance at Year End	

Schedule 4C - Corporate Retained Earnings

Instructions: **Corporations** show the requested information concerning the items included in their **Retained Earnings Account** during the year.

Line No.	Description (a)	Total (b)
12	Balance at Beginning of Year	1892733
13	Net Income (Loss) from Current Period	595017
14	Dividend Appropriations	(936000)
15	Other Debits & Reductions (Specify)	
16		
17		
18	Other Credits and Additions (Specify)	
19		50
19		
20		
21	Balance at Year End	1551800

## Schedule 5 - Income Statement

Instructions: Complete this Total Company Income Statement in accordance with the year-end accumulated figures as reflected in your books of account.

Line	Account (a)	Total Company (b)
<b>Revenues:</b>		
1	Solid Waste Operating Revenues (Line 12d, Schedule 6A)	14621715
2	Other	
3	<b>Total Revenue</b>	
<b>Expenses:</b>		
4	Driver Wages & Benefits	2590853
5	Truck Operating Costs	332728
6	Repair & Maintenance	1337281
7	Insurance & Safety	404405
8	Disposal & Processing	6916643
9	Depreciation	456939
10	Selling & Advertising	39875
11	Office & Administration	499044
12	Management Fees	345564
13	Taxes & Licenses	991341
14	Rents	72510
15	Other Expenses	72976
16	<b>Total Expenses before Other Items</b> (add lines 4 thru 15)	14060159
17	<b>Net Income before Other Items</b> (line 3 minus line 16)	561556
<b>Other Income &amp; Expense</b>		
18	Other Income/ (Loss)	30232
19	Interest, Dividends, & Other Investment Income/ (Loss)	33519
20	Distrib./Undistrib. Income/ (Loss) from Subsidiaries	
21	Interest Expense	
22	Other Deductions	(30290)
23	Extraordinary Items (Net)	
24	<b>Total Other Income &amp; Expense</b> (add lines 18 thru 23)	33461
25	<b>Net Income before Federal Income Taxes</b> (line 17 & line 24)	595017
26	Federal Income Taxes	
27	<b>Net Income/ (Loss)</b> (line 25 minus line 26)	595017

### Schedule 6A - Revenues

Instructions: Classify revenues reflected in your books of account for the year into the below-listed categories.

Line No.	Account (a)	Regulated Revenue (b)	Non-Regulated Revenue (c)	Total Company Solid Waste Revenue (d)
<b>Garbage Collection</b>				
1	Residential Collection	2666662		2666662
2	Commercial Collection	4859780		4859780
3	Drop Box/Compactor Collection	1730666		1730666
4	Drop Box/Comp. Pass Thru Disposal	2956152		2956152
5	Other Garbage Collection			
<b>Recycling, Yard Waste, and Medical Waste</b>				
6	Residential Recycling Collection	935480		935480
7	Multi-Family Recycling Collection	74973	85990	160563
8	Sale of Recycle Commodities		200382	200382
9	Yardwaste Collection		605033	605033
10	Medical Waste Collection		122774	122774
11	<b>Other Revenue</b>		384223	384223
12	<b>Total Solid Waste Operating Revenue</b>	<b>1322713</b>	<b>1398002</b>	<b>14621715</b>

### Schedule 6B - Customers

Instructions: Provide the requested information for each customer classification as of year end.

Line No.	Customer Classification (a)	Number of Regulated Customers (b)	Number of Non-Regulated Customers (c)	Total Solid Waste Customers (d)
<b>Garbage Collection</b>				
13	Residential Collection			
14	Commercial Collection			
15	Drop Box & Compactors			
16	Other Garbage Collection			
<b>Recycling, Yard Waste, and Medical Waste</b>				
17	Residential Recycling			
18	Multi-Family Recycling			
19	Yardwaste Collection			
20	Medical Waste Collection			
21	<b>Other Customers</b>			

## SCHEDULE 7: Regulated Recycle and Yard Waste Programs

Attach additional sheets if necessary.

7A: Summarize your Regulated RESIDENTIAL Recycle program separately by commodity.

	<u>Commodities</u>	<u>Annual Tonnage</u>	<u>Commodity Revenue</u>
	Newspaper	1334.7	54491.97
	Cardboard	614.3	22933.49
	Mixed Paper	1599.9	36195.72
Total		3548.9	113621.18

7B: Summarize your Regulated MULTI-FAMILY Recycle program separately by commodity.

	<u>Commodities</u>	<u>Annual Tonnage</u>	<u>Commodity Revenue</u>
	Newspaper	231.5	9451.79
	Cardboard	120.5	4220.25
	Mixed Paper	315.8	7896.92
Total		667.8	21568.96

7C: Summarize your Regulated Residential YARDWASTE program:

Yardwaste  
Annual Tonnage: \_\_\_\_\_



Schedule 8  
City Contracts

Instructions: List each city the respondent has had a contract with any time during the reporting year.  
Place an "X" in each customer classification to which the contract applies. Attach additional sheets if necessary.

Line No.	City (a)	Residential Garbage (b)	Residential Recycling (c)	Residential Multi-Family Recycling (d)	Residential Yardwaste (e)	Commercial Garbage (f)	Dropbox & Compactors Garbage (g)	Total Contract Revenue (h)	
1									
2									
3									
4									
5									
6									
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9									
10									
11									
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28									
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30									
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35									
36	Total City Contract Revenue Column (h):							\$	

Schedule 9A - Garbage Disposal Fees

Instructions: If the respondent does not have the exact number of tons/yds. by category, make a reasonable estimate. Attach additional sheets as necessary. Total Pass Through Expense here should equal Total Pass Through Revenue in Schedule 6A.

Line No.	Residential & Commercial			Pass Through			Total Disposal Fees
	Unit Type	No. of Units	\$ Expense	Unit Type	No. of Units	\$ Expense	\$
	(a)	(b)	(c)	(d)	(e)	(f)	(g) = (c) + (f)
Site A (Specify): <u>Snohomish County</u> Basic MSW Disp. Fee \$ <u>89</u> per <u>ton</u> (Unit)							
1	Tons	<u>40630</u>	<u>3616075</u>	Tons	<u>31466</u>	<u>2800440</u>	<u>6416515</u>
2	Loose Yds.			Loose Yds.			
3	Compact Yds.			Compact Yds.			
4	Other			Other			
Site B (Specify): <u>Regional Disposal</u> Basic MSW Disp. Fee \$ <u>various</u> (Unit)							
5	Tons			Tons			
6	Loose Yds.			Loose Yds.			
7	Compact Yds.			Compact Yds.			
8	Other			Other		<u>132239</u>	<u>132239</u>
Site C (Specify): <u>Everett Fuel &amp; Lumber</u> Basic MSW Disp. Fee \$ <u>100</u> per <u>load</u> (Unit)							
9	Tons			Tons			
10	Loose Yds.			Loose Yds.			
11	Compact Yds.			Compact Yds.			
12	Other			Other		<u>25950</u>	<u>25950</u>
Site D (Specify): <u>Misc</u> Basic MSW Disp. Fee \$ _____ per _____ (Unit)							
13	Tons			Tons			
14	Loose Yds.			Loose Yds.			
15	Compact Yds.			Compact Yds.			
16	Other			Other		<u>5361</u>	<u>5361</u>
Site E (Specify): _____ Basic MSW Disp. Fee \$ _____ per _____ (Unit)							
17	Tons			Tons			
18	Loose Yds.			Loose Yds.			
19	Compact Yds.			Compact Yds.			
20	Other			Other			
21	Sub Total This Page		<u>3616075</u>			<u>2963990</u>	<u>6580065</u>

Schedule 9B - Other Disposal and Processing

Instructions: If the respondent does not have the exact number of tons/yds. by category, make a reasonable estimate.  
 Attach additional sheets as necessary.

Line No.	Category	Processing / Disposal Site	No. of Units		Disposal/ Processing \$ Expense	
			Tons	Yds.		
			(c)	(d)		
(a)	(b)	(c)	(d)	(e)		
22	Residential Recycling	Diversified Industrial	2470		179106	
23		Fibres			8074	
24						
25						
26						
27	Multi-Family Recycling	Div Ind	196.5		14247	
28						
29						
30						
31						
32	Other Recycling					
33						
34						
35						
36						
37	Yard Waste	Riverside Topsoil			107620	
38						
39						
40						
41						
42	Medical Waste	LeMay, Inc.	125		27531	
43						
44						
45						
46						
47	Other Disposal/Processing					
48						
49						
50						
51						
52	Total All Disposal and Processing - Sched. 9B, Lines 22 (e) through Line 51 (e)					6916643
	+ Sched. 9A, Line 21 (g)					

Schedule 10  
Total Company Employee Classification and Compensation

Line No.	<u>Employee Classification</u>	Number of <u>Employees</u>	<u>Salary/Wages</u>
1.	Drivers and Helpers	<u>45</u>	<u>\$ 1849982</u>
2.	Mechanics and Service	<u>          </u>	<u>          </u>
3.	Disposal and Transfer	<u>          </u>	<u>          </u>
4.	Office and Administration	<u>7</u>	<u>249664</u>
5.	Officers and Directors	<u>2</u>	<u>345564</u>
6.	Other	<u>          </u>	<u>          </u>
6.	Totals	<u>54</u>	<u>2445210</u>



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**CERTIFICATE OF SERVICE**

I hereby certify that I have this day served LIST OF REBUTTAL WITNESSES OF KLEEN ENVIRONMENTAL TECHNOLOGIES, INC. upon the persons and entities listed below by electronically transmitting said document with attachments in PDF Format to the UTC Records Center at [records@wutc.wa.gov](mailto:records@wutc.wa.gov) and the e-mail address for each person shown below and that, in addition, I have this day deposited the original and six (6) copies of said documents in the United States mail addressed to:

**Washington Utilities and Transportation Commission  
1300 S. Evergreen Park Drive S.W.  
Olympia, WA 98504-7250**

with first class postage paid.

The following persons served via e-mail and U.S. Mail (if requested):

Stephen B. Johnson Garvey Schubert Barer 1191 Second Avenue – 18 <sup>th</sup> Floor Seattle, WA 98101-2939 <a href="mailto:sjohnson@gsblaw.com">sjohnson@gsblaw.com</a>	James K. Sells Ryan Sells Uptegraft 9657 Levin Road N.W., Suite 240 Silverdale, WA 98383 <a href="mailto:jimsells@rsulaw.com">jimsells@rsulaw.com</a>
Greg Trautman Assistant Attorney General 1400 S. Evergreen Park Drive S.W. P.O. Box 40128 Olympia, WA 98504-0128 <a href="mailto:Gtrautma@wutc.wa.gov">Gtrautma@wutc.wa.gov</a>	

DATED at Kent, WA this 4<sup>th</sup> Day of October, 2004

  
Marina Anna Baker