

To the Utilities and Transportation Commission,

John A. Lutz with PMC Moving following up. We are requesting an Application for Mitigation in the penalty assessment case: TV-220303 in the amount of \$41,400.00

Although we are acknowledging the violations were committed, we have been arduously working to get into full compliance and have been updating Sandi Yeomans throughout the process. We have almost completed all the items that were specified during the investigation and have sent proof of those documents to Sandi directly. One item to note, in the penalty assessment report on Page 3 No. 5 it states, *"Whether the Company promptly corrected the violations and remedied the impact. The Company has not provided Staff with evidence that it corrected the violations."* That is inaccurate because we have sent documentation to Sandi, and have been working on this since the completion of her investigation. (I have included attachments of these documents for the Commission on the email as well)

Furthermore, I have also included on a separate attachment a full rundown of each violation that was brought to our attention along with a Plan of Action of what we have done and how we will prevent this from occurring again. The main point stressed in the expanded follow-up response to her is that we will be allocating more time and energy spent on Safety requirements to ensure that we always from here on out, remain in Compliance.

As for the penalty amount itself, which is the primary reason we are requesting the mitigation, is that \$41,400 would basically be 60% of our net profit from 2021. I'm willing to accept some of that and once again do acknowledge fault to a degree in the matter, but the penalty amount being enforced is simply exorbitant. Yes, our gross revenue was \$1M the year prior, but the expenses add up quickly and I can provide an itemized list along with our Tax Filing to illustrate how much goes into running a Moving Company. We are in a heavily taxed industry. I am proposing 10% of that figure with the contingency that if during the next investigation we are deemed to not be in Compliance, I will accept the penalty in full.

Again, please refer to the UTC Follow up Compliance Letter for a comprehensive breakdown of what course of action we have taken to get PMC into compliance and what we will continue to do in order to prevent this from happening. We are a very hard-working organization and simply need to put more emphasis into the Safety component of the business and I am taking this very seriously! So please consider our request and one last point as Sandi brought up on several occasions, *"Our job is not to Fine you out of business, but to Help you get into Compliance and stay there."*

Sincerely, _____



