

WM Healthcare Hauling - 02947

For the Period Ending December 31, 2017

Designated information is confidential per WAC 480-07-160

<u>Account Description</u>	<u>Account #</u>	<u>Total</u>	<u>Reclass/ Acc'ting Adj.'s Dr. (Cr.)</u>	<u>Adjusted Total</u>	<u>Restating/ Pro Forma Adj. Dr. (Cr.)</u>	<u>Pro Forma Total</u>	<u>Adjustments related to Rates</u>	<u>Adjusted Pro Forma Total</u>	<u>%</u>
Operating Revenue									
External Operating Revenue									
Oth Coll-Healthcare	419030								
Utility Taxes									
Other Collection Adjustments	419900								
Sales - Collection									
Med Waste Processing	458520								
Other Operating Revenue	458700								
Other Late Fee Revenue	458890								
Other Operating Revenue									
External Operating Revenue									
IC Recycling Processing									
IC Material Sales	492000								
Sales - Intercompany Recycling									
Total Operating Revenue									
Costs & Expenses									
Operating Expenses									
Disposal to Other Facility	500800								
Disposal to IC Landfill	501000								
Disp to Other IC Facility	501800								
Subcontractor Costs - General									
IC Subcontract Costs - General									
Other Third Party COGS	507390								
Other Intercompany COGS	507790								
Disposal Fees and Taxes	509000								
Municipal Franchise Fees	509500								
Disposal Costs									
Wages - Salaried Operations	510510								
Wages - Hourly Operations	511010								
Wages - Overtime Operations	511510								
Wages - Bonus Operations	512010								
Wages - Other Comp Ops	512610								
Wages - Other Comp Other	512690								
Wages - Comp Absences Ops	512710								
Wages - Vacation Ops	512810								
Group Insurance - WMI	513000								
Group Insurance - Non WMI	513050								

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Workers Compensation - Premium	513100								
Employer 401K Matching	514000								
Safety Program Expense	514300								
Pension Expense - Union	514950								
Payroll Tax Expense	515000								
Temporary Agency Labor	516100								
Employment Fees	518100								
Employee & Community Activity	518200								
Medical Expense	518300								
Uniforms	518400								
Other Employee Costs	518900								
Labor Costs									
Parts Inventory Expense	521000								
Maintenance Supplies Expense	521100								
Small Tools Expense	521200								
Building Maintenance	523000								
Grounds Maintenance	523100								
Third Party Repairs	524000								
Third Party Equipment Maint	524400								
Taxes - Personal Property	530000								
Rental - Ops Equipment	531200								
Utilities	534000								
Building, Land, Lease & Equip									
Clear Diesel Fuel - On Hwy	535000								
Gasoline	535100								
Road Use Taxes	537000								
Toll Roads	537100								
Vehicle License, Fees, Permits	537500								
Fuel & Transportation Costs									
Environmental Compliance	568000								
Fines	569000								
Insurance - Trucks	570000								
Insurance - General Liability	570400								
Insurance - Umbrella	570500								
Uninsured Loss - Corp Charge	570800								
License, Fees, Permits	571000								
Postage									
Printing									
Miscellaneous	575000								
Procurement Card Rebate	577500								
Seminars & Education	581100								
Conventions/Meetings	581200								
Office Supplies	582000								
Other Supplies	582900								

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Telephone - Office	584000								
Telephone - Mobile/Pager	584100								
Travel - Auto	585000								
Travel - Airlines	585100								
Travel - Meals	585200								
Travel - Lodging	585300								
Travel - Other	585600								
Entertainment	585700								
Meals	585900								
Operations Support Costs									
Operating Expenses									
General and Administrative Expenses									
Advertising	660000								
Late Fees and Fines Billed	661700								
License, Fees, Permits	671000								
Miscellaneous	675000								
Postage	676000								
Printing	677000								
Computer Support	678100								
Corporate Overhead									
Legal Fees	678300								
Sales Gen & Admin Expenses									
Depreciation, Depletion, and Amortization Expense									
Depreciation - Support Vehicle	700200								
Depreciation - Containers	700300								
Depreciation & Depletion									
Amort - Non Compete	706000								
Amort - Customer Lists	706100								
Intangible Amortization									
Depr Depletion & Amort Expense									
Total Costs & Expenses									
Income From Operations (EBIT)									
Operating Ratio									

INPUTS		
Operating Revenue		
Operating Expenses		
Investment		
Capital Structure-Debt %		
Capital Structure-Debt Rate		
Federal Income Tax Rate		WM effective tax rate - 2018
B&O Tax Rate	1.500%	
WUTC Fee	0.510%	
City Tax	0.000%	
Bad Debts	0.000%	

Input List Completed? Yes Yes

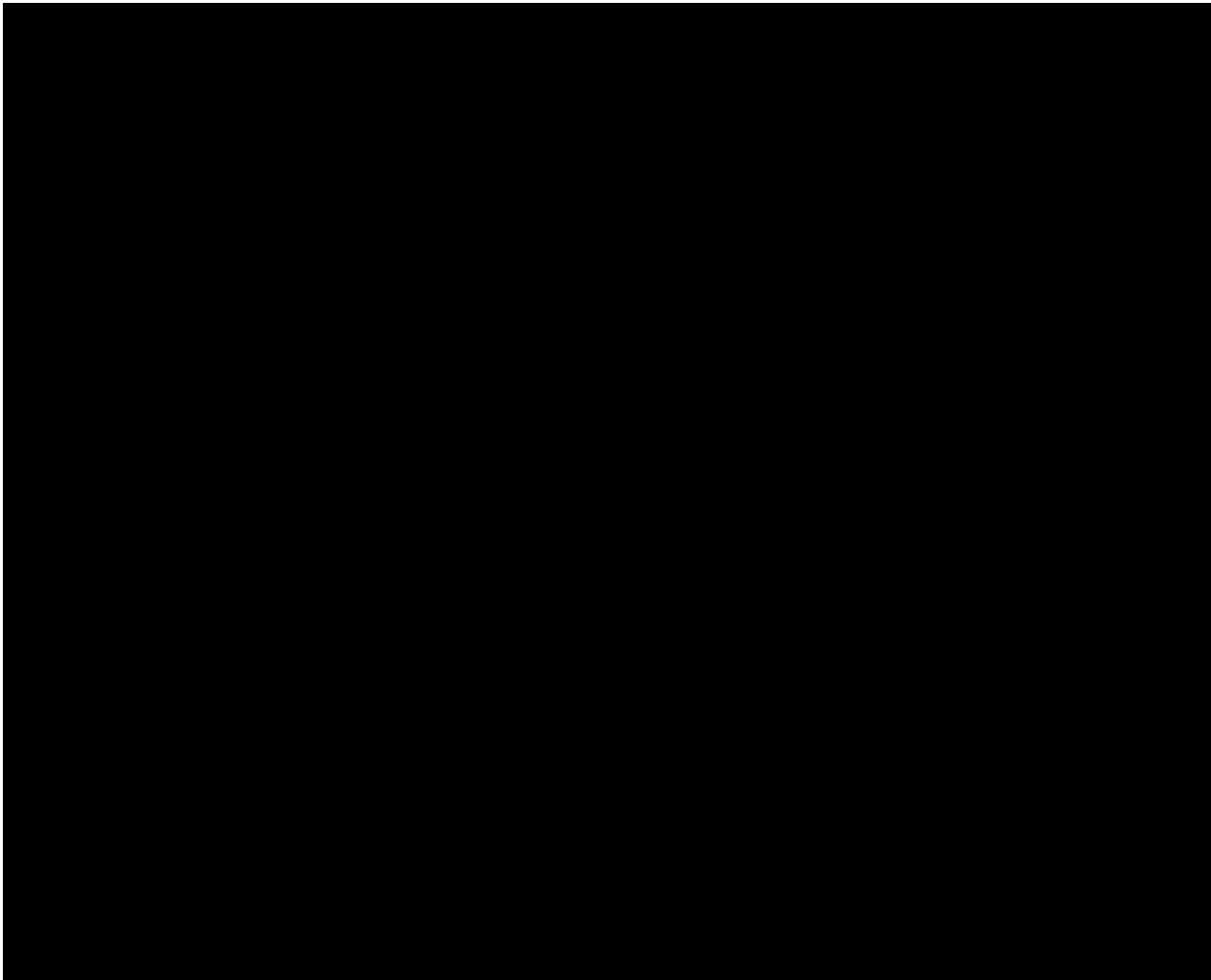
Initial input of numbers select NO, when complete select NO

Line No.	(a)	(b)	(c)	(d)	(e)	(f)
		Historical	Revenue Increase	Proforma	Rev Sensitive Taxes	Revenue Requirement
1	Operating Revenue					
2	Operating Expenses					
3	Operating Income					
4						
5	Interest Expense					
6	Income Tax Expense					
7						
8	Net Income					
9						
10	Operating Ratio					
11						
12	Return on Investment					
13	Historical					
14						
15						
16						
17						
18	Capital					
19	Type					
20	Equity					
21	Debt					
22	Total					
23						
24						
25	<u>Operating Statistics</u>					
26						
27	Return on Investment					
28	Return on Equity					
29	Operating Ratio					
30	Profit Margin					
31	Final turnover					
32	Tax Rate					
33						
34						
35	<u>Revenue Sensitive Taxes Charges</u>					
36						
37	B & O Tax		Rate	Amount		
38	WUTC Fee		1.500%	#NUM!		
39	City Tax		0.510%	#NUM!		
40	Bad Debts		0.000%	#NUM!		
41	Revenue Sensitive		0.000%	#NUM!		
42			2.010%	#NUM!		
43	Conversion Factor		97.9900%			

2017 Billed Revenue Summary

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<u>Description</u>	<u>Tariff Item #</u>	<u>Quantity</u>	<u>Annual Revenue</u>	<u>Current Rate</u>	<u>Proposed Rates</u>	<u>Pro Forma Revenue</u>	<u>Increased Revenue</u>
0 - 50 GALLONS	30						
51 - 100 GALLONS	30						
101 - 200 GALLONS	30						
201 - 400 GALLONS	30						
401 - 600 GALLONS	30						
601 - 800 GALLONS	30						
800 - 1000 GALLONS	30						
1001 - 2000 GALLONS	30						
2001+ Gallons	30						
23 GALLON PER CONTAINER PATH	90						
30 GALLON PER CONTAINER CHEMO	90						
30 GALLON PER CONTAINER PATH	90						
Medical Waste Container Usage Fee MINIMUM CHARGE	30; Note 2						
INCINERATE 23 GALLON PER CONTAINER RMW INCINERATE 30 GALLON PER CONTAINER RMW	70,90						
MED WASTE SERVICE CALL	30; Note 3						
SPECIAL EVENT SERVICE CALL	80						
Revenue per Tariff							



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Unit	Asset ID	Descr	Dept	Product	Category	In-Service Date	Life	Quantity	Cost	Depr	Accum Depr	YTD Depr	NBV	As of Date
02947	000000800001	31 GALLON CONTAINERS	540	285	CONT	3/23/2011	60							12/31/2017
02947	000000800002	43 GALLON CONTAINERS	540	285	CONT	3/23/2011	60							12/31/2017
02947	000000800003	31 GALLON CONTAINERS	540	285	CONT	6/9/2011	60							12/31/2017
02947	000000800004	43 GALLON CONTAINERS	540	285	CONT	6/9/2011	60							12/31/2017
02947	000000800005	31 Gallon RMW Red Body Black L	540	285	CONT	10/8/2010	60							12/31/2017
02947	000000800006	31 GALLON MEDICAL WASTE CONTAI	540	285	CONT	8/19/2011	60							12/31/2017
02947	000000800007	31 Gallon RMW Red Body Black L	540	285	CONT	10/8/2010	60							12/31/2017
02947	000000800008	43 Gallon CHEMO Yellow Body, B	540	285	CONT	2/8/2011	60							12/31/2017
02947	000000800009	17 GALLON CONTAINERS	540	285	CONT	4/5/2012	120							12/31/2017
02947	000000800010	18GAL CART	540	285	CONT	9/24/2011	60							12/31/2017
02947	000000800011	43 GALLON CONTAINERS	540	285	CONT	7/12/2012	120							12/31/2017
02947	000000800012	31 GALLON CONTAINERS	540	285	CONT	1/23/2013	120							12/31/2017
02947	000000800013	17 GALLON CONTAINERS	540	285	CONT	1/23/2013	120							12/31/2017
02947	000000800014	17 GALLON RED TUB CONTAINERS	540	795	CONT	8/2/2013	120							12/31/2017
02947	000000800015	17 GALLON GREY TUB CONTAINERS	540	795	CONT	8/2/2013	120							12/31/2017
02947	000000800016	RMW 43 gal Red body/black lid	540	285	CONT	9/26/2011	60							12/31/2017
02947	000000800018	17 gallon red tub containers	540	285	CONT	7/21/2014	60							12/31/2017
02947	000000800019	31 GALLON CONTAINERS	540	285	CONT	8/3/2011	60							12/31/2017
02947	000000800020	17 gallon red tub containers	540	285	CONT	10/8/2014	60							12/31/2017
02947	000000800021	43 Gallon Carts	540	285	CONT	10/23/2014	120							12/31/2017
02947	000000800022	17 G RED	540	285	CONT	8/17/2015	120							12/31/2017
02947	000000800023	31 G RED	540	285	CONT	10/27/2015	120							12/31/2017
02947	000000800024	43 G RED	540	285	CONT	10/27/2015	120							12/31/2017
02947	000000800025	43 GALLON RED	540	285	CONT	10/28/2015	120							12/31/2017
02947	000000800028	43 GALLON CONTAINERS	540	285	CONT	11/18/2011	60							12/31/2017
02947	000000800029	31 GALLON CONTAINERS	540	285	CONT	11/18/2011	60							12/31/2017
02947	000000800030	43 GALLON CONTAINERS	540	285	CONT	11/18/2011	60							12/31/2017
02947	000000800031	18GAL MED WASTE	540	285	CONT	1/1/2012	120							12/31/2017
02947	000000800032	31 Gallon RMW - Red Body, Blac	540	285	CONT	1/7/2011	60							12/31/2017
02947	000000800033	Sharps Containers:SS Sharps Ph	540	190	CONT	7/5/2017	120							12/31/2017
02947	000000800034	Sharps Containers:SS Sharps w/	540	190	CONT	7/5/2017	120							12/31/2017
02947	000000800035	Sharps Containers:TS Sharps w/	540	190	CONT	7/5/2017	120							12/31/2017
02947	000000800036	Sharps Containers:TS Sharps w/	540	190	CONT	7/5/2017	120							12/31/2017
02947	000000800037	Sharps Containers:10 Gallon Sh	540	190	CONT	7/5/2017	120							12/31/2017
02947	000000800038	Sharps Containers:17 Gallon Sh	540	190	CONT	7/5/2017	120							12/31/2017
02947	000000800039	Medical Wate Containers: 31RMW	540	120	CONT	8/14/2017	120							12/31/2017
02947	000000800041	MEDICAL WASTE CONTAINERS:43G P	540	287	CONT	11/16/2017	120							12/31/2017
02947	000000800042	MEDICAL WASTE CONTAINERS:17GAL	540	287	CONT	11/16/2017	120							12/31/2017
02947	000000800043	SHARPS CONTAINERS: 10 GALLON S	540	285	CONT	11/19/2017	120							12/31/2017
02947	000000800044	SHARPS CONTAINERS:SS SHARPS PH	540	285	CONT	11/19/2017	120							12/31/2017
02947	000000800045	ACCESSORIES:WALL BRACKET W/SWI	540	287	CONT	11/10/2017	120							12/31/2017
02947	000000800046	SHARPS CONTAINERS:17 GALLON SH	540	287	CONT	11/10/2017	120							12/31/2017
02947	000000800047	ACCESSORIES:10/17 GAL WIRE DOL	540	287	CONT	11/10/2017	120							12/31/2017
02947	000000800048	ACCESSORIES:SHARPS TRANSPORT R	540	287	CONT	11/10/2017	120							12/31/2017
02947	000000800040	Used 12 International Box Van	520	285	SUPRT	8/25/2017	60							12/31/2017
02947	000000800049	2007 Intl 9200i Day Cab Trac	520	285	TRUCK	5/1/2010	24							12/31/2017
								4,344						

Waste Management

Corporate/Group/Allocation

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	<u>Corp. Office 2016</u>	<u>Northern Tier Office 2016</u>	<u>Total WM Healthcare</u>
<u>Non-Allowable Costs</u>			
Bonuses & Commissions			
Employee & Community Activity			
Advertising			
Promotional Items			
Bad Debt Expense			
Collection Expense			
Late Fees and Fines Billed			
Political & Charitable Contributions			
Legal Fees/Litigation Settlements			
Lobbying			
Franchise Taxes			
Spousal Travel			
Entertainment/Event Tickets			
Restruction Cost			
Amortization - Airspace			
Amort - Non Compete			
Total Non-Allowable Costs			
Total Operating Revenues			
Total Operating Expenses (Net of Depreciation)			
Total Depreciation			
Less: Revenue Reduction (Disposal and Taxes)			
Total Operating Expense (net of Disposal and Taxes)			
Operating Expense Net of Revenue Reduction and Revenue Taxes			
Percentage of Net Operating Expense			
Overhead Allocation			

Processed Poundage to BU 2948-Processing Y02017

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	<u>Total</u>	<u>Current</u> <u>Rate/lb.</u>	<u>Current</u> <u>Processing</u> <u>Fees</u>	<u>%</u> <u>Increase</u>	<u>Proposed</u> <u>Rate/lb.</u>	<u>Pro Forma</u> <u>Processing</u> <u>Fees</u>	<u>Pro Forma</u> <u>Adj.</u>
<u>Washington - 2947</u>							
Medical Waste Processing Incineration							
Total weight processed in pounds							
<u>Oregon - 2989</u>							
Medical Waste Processing Incineration							
Total weights processed INC							
Grand Total weights processed							
Tonnage:							

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Operations Income Statement

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Account Description	Account #	Current Year-to-Date Actual	%	Reclass/ Acc'ting Adj.'s Dr. (Cr.)	Adjusted Total	Restating/ Pro Forma Adj. Dr. (Cr.)	Pro Forma Total	%	
Operating Revenue									
External Operating Revenue									
Commercial Collection	400000								
Roll Off Collection Permanent	410000								
Roll Off Collection Temporary	410500								
Roll Off Collection Recycling	413000								
Roll Off Fuel Charge	414000								
Roll Off Environmental Charge	414100								
Roll Off Adjustments	414900								
Sales - Collection									
Other Late Fee Revenue	458890								
Other Operating Revenue									
External Operating Revenue									
Intercompany Operating Revenue									
IC Roll Off Collection Perm	495100								
IC Med Waste Processing	498520								
Intercompany Operating Revenue									
Total Operating Revenue									
Revenue Reduction									
Disposal to Other Facility	500800								
Disposal to IC Landfill	501000								
Disp to IC Transfer Station	501500								
Subcontractor Hauling Costs	502500								
IC Subcontractor Costs	502700								
Other Third Party COGS	507390								
Municipal Franchise Fees	509500								
Total Revenue Reduction									
Net Revenue									
Operating Expenses									
Direct Labor Costs									
Wages - Hourly Operations	511010								
Wages - Overtime Operations	511510								
Wages - Bonus Operations	512010								

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Wages - Other Comp Ops	512610							
Wages - Other Comp Other	512690							
Wages - Comp Absences Ops	512710							
Wages - Vacation Ops	512810							
Group Insurance - WMI	513000							
Group Insurance - Non WMI	513050							
Workers Compensation - Premium	513100							
Pension Expense - Union	514950							
Payroll Tax Expense	515000							
Temporary Agency Labor	516100							
Seminars & Education	581100							
Direct Labor Costs								
Primary Equipment Costs								
Primary Equipment Fixed								
Rental - Ops Equipment	531200							
Insurance - General Liability	570400							
Insurance - Umbrella	570500							
Primary Equipment Fixed								
Primary Equipment Variable Cost								
Parts Inventory Expense	521000							
Maintenance Supplies Expense	521100							
Third Party Repairs	524000							
Third Party Equipment Maint	524400							
Other Maintenance	529900							
Propane Fuel	535200							
Other Supplies	582900							
Depreciation - Equipment	700400							
Truck/Primary Equipment Variable & Shop Costs								
Primary Equipment Costs								
Operations Support and Other								
Wages - Salaried Operations	510510							
Wages - Hourly Operations	511010							
Wages - Overtime Operations	511510							
Wages - Bonus Operations	512010							
Wages - Other Comp Ops	512610							
Wages - Other Comp Other	512690							
Wages - Comp Absences Ops	512710							

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Wages - Vacation Ops	512810							
Group Insurance - WMI	513000							
Workers Compensation - Premium	513100							
Employer 401K Matching	514000							
Safety Program Expense	514300							
Payroll Tax Expense	515000							
Temporary Agency Labor	516100							
Employment Fees	518100							
Employee & Community Activity	518200							
Medical Expense	518300							
Labor Costs								
Maintenance Supplies Expense	521100							
Small Tools Expense	521200							
Other Parts & Supplies Maint	521900							
Building Maintenance	523000							
Grounds Maintenance	523100							
Third Party Repairs	524000							
Third Party Equipment Maint	524400							
Other Third Party Maintenance	524900							
Other Maintenance	529900							
Taxes - Personal Property	530000							
Utilities	534000							
Building, Land, Lease & Equip								
Clear Diesel Fuel - On Hwy	535000							
Propane Fuel	535200							
Fuel Tax Credit	536000							
Toll Roads	537100							
Other Transportation Costs	537900							
Fuel & Transportation Costs								
Environmental Compliance	568000							
Insurance - Building	570200							
Insurance - General Liability	570400							
Insurance - Umbrella	570500							
License, Fees, Permits	571000							
Miscellaneous	575000							
Procurement Card Rebate	577500							
Office Supplies	582000							
Chemical Supplies	582400							
Other Supplies	582900							

