## PUGET SOUND ENERGY SUMMARY OF ELECTRIC OPERATING REVENUE & KWH SALES MONTH OF APRIL 2016

INCREASE (DECREASE)

				VARIANCE FROM BUDGET				_		ARIANCE FROM	REVENUE PER KWH			
	ACTUAL							ACTUAL						
SALE OF ELECTRICITY - REVENUE	2016		BUDGET *		AMOUNT	%		2015		AMOUNT	<u>%</u>	2016	BUDGET	2015
Residential	\$ 81,767,346.	54 \$	95,385,000.00	\$	(13,617,653.46)	(14.3%)	\$	81,068,385.65	\$	698,960.89	0.9%	\$ 0.111	\$ 0.114	\$ 0.098
Commercial	61,860,077.	57	69,259,000.00		(7,398,922.43)	(10.7%)		64,178,647.33		(2,318,569.76)	(3.6%)	0.095	0.094	0.090
Industrial	7,946,288.	13	8,897,000.00		(950,711.87)	(10.7%)		9,297,374.62		(1,351,086.49)	(14.5%)	0.084	0.090	0.079
Public street & hwy lighting	1,606,496.	27	1,279,000.00		327,496.27	25.6%		2,098,594.28		(492,098.01)	(23.4%)	0.241	0.191	0.229
Sales for resale firm	24,649.	41	33,000.00		(8,350.59)	(25.3%)		28,539.60		(3,890.19)	(13.6%)	0.050	0.059	0.048
Total retail sales	153,204,857.	92	174,853,000.00		(21,648,142.08)	(12.4%)		156,671,541.48		(3,466,683.56)	(2.2%)	0.103	0.104	0.094
Transportation (Billed plus Change in Unbilled)	927,301.	14	413,000.00		514,301.14	n/a		613,234.74		314,066.40	51.2%	0.005	0.002	0.005
Sales to other utilities and marketers	3,780,416.	46	(528,000.00)		4,308,416.46	n/a		1,166,382.43		2,614,034.03	n/a	0.012	n/a	0.020
Total electric revenues	157,912,575.	52	174,738,000.00		(16,825,424.48)	(9.6%)		158,451,158.65		(538,583.13)	(0.3%)			
Non-Core Gas Sales	(3,504,295.	15)	-		(3,504,295.15)	n/a		(831,763.87)		(2,672,531.28)	n/a			
Transmission Revenue	1,535,396.	11	1,540,000.00		(4,603.89)	(0.3%)		1,534,219.93		1,176.18	0.1%			
Decoupling Revenue	9,237,585.	57	2,916,000.00		6,321,585.57	n/a		6,553,475.39		2,684,110.18	41.0%			
Other Misc Operating Revenue	2,030,844.	05	462,000.00		1,568,844.05	n/a		361,829.86		1,669,014.19	n/a			
Other operating revenues	9,299,530.	58	4,918,000.00		4,381,530.58	89.1%		7,617,761.31		1,681,769.27	22.1%			
Total electric sales	\$ 167,212,106.	10 \$	179,656,000.00	\$	(12,443,893.90)	(6.9%)	\$	166,068,919.96	\$	1,143,186.14	0.7%			
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SCH. 81 (B & O tax) in above-billed	\$ 6,765,787.	24 \$	6,594,445.00				\$	6,157,928.70						
SCH. 94 (Res/farm credit) in above	(5,212,637.	26)	(6,861,902.00)					(13,131,592.76)						
SCH. 120 (Cons. Rider rev) in above	7,757,454.	59	8,740,523.00					8,338,315.66						
SCH. 95A (Federal Incentives) in above	(4,065,547.	44)	(4,504,150.00)					(4,281,571.81)						
Low Income Surcharge included in above	1,238,746.	98	1,236,167.00					1,299,359.73						
SCH. 132 (Merger Rate Credit) in above	(464,322.	78)	(496,141.00)					(498,253.59)						
SCH. 133 (JPUD Gain on Sale Cr) in above	(3,086.	37)	-					(13,341.50)						
SCH. 137 (REC Proceeds Credit) in above	(112,148.	24)	-					(287,181.33)						
SCH. 140 (Prop Tax in BillEngy) in above	4,139,547.	50	5,069,377.00					4,130,943.00						
SCH. 141 (Expedt in BillEngy) in above	1,660,433.	69	-					-						
SCH. 142 (Decup in BillEngy) in above	11,430,032.	21	-					-						
				VA	RIANCE FROM	BUDGET			\	/ARIANCE FROM	Л 2015			
	ACTUAL		:					ACTUAL						
SALE OF ELECTRICITY - KWH	2016		BUDGET *		AMOUNT	%		2015		AMOUNT	%			
Residential	733,422,2		835,801,000		(102,378,704)	(12.2%)		826,975,066		(93,552,769)	(11.3%)			
Commercial	652,403,9		736,343,000		(83,939,089)	(11.4%)		717,046,548		(64,642,638)	(9.0%)			
Industrial	95,056,4		98,590,000		(3,533,600)	(3.6%)		116,978,683		(21,922,283)	(18.7%)			
Public street & hwy lighting	6,671,8		6,693,000		(21,120)	(0.3%)		9,177,931		(2,506,051)	(27.3%)			
Sales for resale firm	497,7	60	562,000		(64,240)	(11.4%)		588,860		(91,100)	(15.5%)			
Total retail sales	1,488,052,2		1,677,989,000		(189,936,753)	(11.3%)		1,670,767,088		(182,714,841)	(10.9%)			
Transportation (Billed plus Change in Unbilled)	171,772,0		177,272,000		(5,499,948)	(3.1%)		133,173,515		38,598,537	29.0%			
Sales to other utilities and marketers	322,998,0	00	-		322,998,000	n/a		58,404,000		264,594,000	n/a			
Total kWh	1,982,822,2	99	1,855,261,000		127,561,299	6.9%		1,862,344,603		120,477,696	6.5%			

<sup>\*</sup> Note: Sch. 141 Expedited Rate Filing and Sch. 142 Decoupling Riders were included in this report starting in July 2015

## PUGET SOUND ENERGY SUMMARY OF ELECTRIC OPERATING REVENUE & KWH SALES MONTH OF MAY 2016

**INCREASE (DECREASE)** 

				VARIANCE FROM BUDGET				VARIANCE FROM	REVENUE PER KWH				
	ACTUAL						ACTUAL						
SALE OF ELECTRICITY - REVENUE	2016		BUDGET *		AMOUNT	%	 2015		AMOUNT	%	2016	BUDGET	2015
Residential	\$ 78,731,858	.51 \$	82,724,000.00	\$	(3,992,141.49)	(4.8%)	\$ 65,812,031.14	\$	12,919,827.37	19.6%	\$ 0.112	\$ 0.117	\$ 0.096
Commercial	65,934,096	.93	67,179,000.00		(1,244,903.07)	(1.9%)	62,637,839.13		3,296,257.80	5.3%	0.095	0.094	0.090
Industrial	8,195,102	.65	8,724,000.00		(528,897.35)	(6.1%)	8,291,521.10		(96,418.45)	(1.2%)	0.092	0.084	0.086
Public street & hwy lighting	1,938,917	.43	1,271,000.00		667,917.43	52.6%	1,400,241.87		538,675.56	38.5%	0.220	0.186	0.199
Sales for resale firm	19,505	.95	27,000.00		(7,494.05)	(27.8%)	 22,758.04		(3,252.09)	(14.3%)	0.050	0.062	0.048
Total retail sales	154,819,481	.47	159,925,000.00		(5,105,518.53)	(3.2%)	138,164,391.28		16,655,090.19	12.1%	0.104	0.104	0.093
Transportation (Billed plus Change in Unbilled)	914,053	.19	413,000.00		501,053.19	n/a	485,072.84		428,980.35	88.4%	0.005	0.002	0.004
Sales to other utilities and marketers	3,232,676	.15	(1,237,000.00)		4,469,676.15	n/a	 1,175,729.25		2,056,946.90	n/a	0.013	n/a	0.023
Total electric revenues	158,966,210	.81	159,101,000.00		(134,789.19)	(0.1%)	139,825,193.37		19,141,017.44	13.7%			
Non-Core Gas Sales	(411,176	.66)	-		(411,176.66)	n/a	(97,840.98)		(313,335.68)	n/a			
Transmission Revenue	1,546,973	.28	1,540,000.00		6,973.28	0.5%	1,471,120.00		75,853.28	5.2%			
Decoupling Revenue	1,365,872	.03	542,000.00		823,872.03	n/a	806,929.75		558,942.28	69.3%			
Other Misc Operating Revenue	833,441	.21	(468,000.00)		1,301,441.21	n/a	1,597,083.63		(763,642.42)	(47.8%)			
Other operating revenues	3,335,109	.86	1,614,000.00		1,721,109.86	n/a	3,777,292.40		(442,182.54)	(11.7%)			
Total electric sales	\$ 162,301,320	.67 \$	160,715,000.00	\$	1,586,320.67	1.0%	\$ 143,602,485.77	\$	18,698,834.90	13.0%			
						-							
SCH. 81 (B & O tax) in above-billed	\$ 5,923,285	.29 \$	6,023,751.00				\$ 5,523,192.71						
SCH. 94 (Res/farm credit) in above	(5,057,682	.51)	(5,858,912.00)				(10,912,234.53)						
SCH. 120 (Cons. Rider rev) in above	6,876,259	.83	7,944,387.00				7,680,857.89						
SCH. 95A (Federal Incentives) in above	(4,064,707	.70)	(4,090,077.00)				(3,792,536.34)						
Low Income Surcharge included in above	1,244,067	.38	1,121,194.00				1,148,198.35						
SCH. 132 (Merger Rate Credit) in above	(463,784	.78)	(446,451.00)				(435,774.33)						
SCH. 133 (JPUD Gain on Sale Cr) in above	(280	.27)	-				(7,252,883.37)						
SCH. 137 (REC Proceeds Credit) in above	(111,647	.71)	-				(253,223.06)						
SCH. 140 (Prop Tax in BillEngy) in above	4,292,116	.57	4,981,667.00				4,118,092.00						
SCH. 141 (Expedt in BillEngy) in above	1,690,202	.23	-				-						
SCH. 142 (Decup in BillEngy) in above	(5,331,581	.73)	-				-						
				VA	RIANCE FROM I	BUDGET			VARIANCE FROM	Л 2015			
SALE OF ELECTRICITY - KWH	ACTUAL 2016		BUDGET *		AMOUNT	%	ACTUAL 2015		AMOUNT	%			
										-			
Residential	702,898,		706,679,000		(3,780,675)	(0.5%)	685,842,394		17,055,931	2.5%			
Commercial	690,957,		713,068,000		(22,110,483)	(3.1%)	694,852,417		(3,894,900)	(0.6%)			
Industrial	89,522,		103,940,000		(14,417,904)	(13.9%)	96,624,116		(7,102,020)	(7.4%)			
Public street & hwy lighting Sales for resale firm	8,819, <sup>;</sup> 393,		6,843,000 439,000		1,976,308 (45,880)	28.9% (10.5%)	7,044,377 475,880		1,774,932 (82,760)	25.2% (17.4%)			
	· · ·		·							(17.4%)			
Total retail sales	1,492,590,		1,530,969,000		(38,378,634)	(2.5%)	 1,484,839,184		7,751,182	0.5%			
Transportation (Billed plus Change in Unbilled)	175,463,		177,284,000		(1,820,225)	(1.0%)	135,454,650		40,009,125	29.5%			
Sales to other utilities and marketers	251,833,		<u> </u>		251,833,000	n/a	 51,645,000		200,188,000	n/a_			
Total kWh	1,919,887,	141	1,708,253,000		211,634,141	12.4%	 1,671,938,834	_	247,948,307	14.8%			

<sup>\*</sup> Note: Sch. 141 Expedited Rate Filing and Sch. 142 Decoupling Riders were included in this report starting in July 2015

## PUGET SOUND ENERGY SUMMARY OF ELECTRIC OPERATING REVENUE & KWH SALES MONTH OF JUNE 2016 INCREASE (DECREASE)

					VARIANCE FROM BUDGET					VARIANCE FROM 2015			REVENUE PER KWH		
SALE OF ELECTRICITY - REVENUE	ACTU 201			BUDGET *		AMOUNT	%	ACTUAL 2015		AMOUNT	%	2016	BUDGET	2015	
Residential Commercial Industrial Public street & hwy lighting Sales for resale firm	\$ 70,8 <sup>2</sup> 69,87 8,83 1,26	45,400.76 73,655.85 33,702.92 62,042.73 17,089.08	\$		\$	(4,225,599.24) 1,732,655.85 (448,297.08) (8,957.27) (5,910.92)	(5.6%) 2.5% (4.8%) (0.7%) (25.7%)	\$ 73,462,415.09 71,623,046.66 9,221,824.70 1,673,050.69 14,084.71	\$	(2,617,014.33) (1,749,390.81) (388,121.78) (411,007.96) 3,004.37	(3.6%) (2.4%) (4.2%) (24.6%) 21.3%	\$ 0.113 0.094 0.089 0.273 0.048		\$ 0.109 0.094 0.085 0.249 0.046	
Total retail sales Transportation (Billed plus Change in Unbilled) Sales to other utilities and marketers Total electric revenues	150,83 93 3,7	31,891.34 37,978.12 16,023.45 35,892.91		153,788,000.00 413,000.00 1,775,000.00 155,976,000.00		(2,956,108.66) 524,978.12 1,941,023.45 (490,107.09)	(1.9%) n/a n/a (0.3%)	155,994,421.85 1,192,331.19 3,348,491.47 160,535,244.51		(5,162,530.51) (254,353.07) 367,531.98 (5,049,351.60)	(3.3%) (21.3%) 11.0% (3.1%)	0.103 0.005 0.018	0.104 0.002 n/a	0.101 0.007 0.031	
Non-Core Gas Sales Transmission Revenue Decoupling Revenue Other Misc Operating Revenue Other operating revenues	1,17 9,71 72	33,054.50 73,423.03 17,732.36 28,518.53 52,728.42		1,215,000.00 2,158,000.00 (370,000.00) 3,003,000.00		533,054.50 (41,576.97) 7,559,732.36 1,098,518.53 9,149,728.42	n/a (3.4%) n/a n/a n/a	34,887.78 1,611,661.80 (3,129,574.08) 891,932.11 (591,092.39)		498,166.72 (438,238.77) 12,847,306.44 (163,413.58) 12,743,820.81	n/a (27.2%) n/a (18.3%) n/a				
Total electric sales	\$ 167,63	38,621.33	\$	158,979,000.00	\$	8,659,621.33	5.4%	\$ 159,944,152.12	\$	7,694,469.21	4.8%				
SCH. 81 (B & O tax) in above-billed SCH. 94 (Res/farm credit) in above SCH. 120 (Cons. Rider rev) in above SCH. 95A (Federal Incentives) in above Low Income Surcharge included in above SCH. 132 (Merger Rate Credit) in above SCH. 133 (JPUD Gain on Sale Cr) in above SCH. 137 (REC Proceeds Credit) in above SCH. 140 (Prop Tax in BillEngy) in above SCH. 141 (Expedt in BillEngy) in above SCH. 142 (Decup in BillEngy) in above	(4,44 6,84 (3,96 1,2' (44 (10 4,37 1,53	54,634.18 58,423.30) 45,613.74 65,173.74) 10,910.36 14,724.49) 43.64 08,854.85) 72,129.15 35,245.36 39,538.34	\$	5,741,629.00 (5,386,459.00) 7,663,010.00 (3,939,144.00) 1,078,810.00 (426,892.00) - 4,987,279.00				\$ 5,907,269.22 (6,398,812.12) 7,928,134.00 (3,950,187.47) 1,191,951.53 (450,889.75) 606,969.87 (263,495.49) 4,221,207.00							
	ACTU	141			VA	RIANCE FROM E	BUDGET	ACTUAL	\	ARIANCE FROM	1 2015				
SALE OF ELECTRICITY - KWH	201			BUDGET *		AMOUNT	%	2015		AMOUNT	%				
Residential Commercial Industrial Public street & hwy lighting Sales for resale firm	740 99	5,396,742 0,389,754 9,502,027 4,624,182 355,780		642,465,000 724,263,000 111,714,000 6,683,000 341,000		(16,068,258) 16,126,754 (12,211,973) (2,058,818) 14,780	(2.5%) 2.2% (10.9%) (30.8%) 4.3%	674,568,976 761,407,656 108,060,979 6,721,720 306,223		(48,172,233) (21,017,902) (8,558,952) (2,097,538) 49,557	(7.1%) (2.8%) (7.9%) (31.2%) 16.2%				
Total retail sales Transportation (Billed plus Change in Unbilled) Sales to other utilities and marketers	172 204	1,268,485 2,168,451 1,490,000	_	1,485,466,000 177,297,000		(14,197,515) (5,128,549) 204,490,000	(1.0%) (2.9%) n/a	 1,551,065,553 179,256,120 108,329,000		(79,797,067) (7,087,670) 96,161,000	(5.1%) (4.0%) 88.8%				
Total kWh	1,847	7,926,936		1,662,763,000		185,163,936	11.1%	 1,838,650,673		9,276,263	0.5%				

<sup>\*</sup> Note: Sch. 141 Expedited Rate Filing and Sch. 142 Decoupling Riders were included in this report starting in July 2015

## PUGET SOUND ENERGY SUMMARY OF ELECTRIC OPERATING REVENUE & KWH SALES TWELVE MONTHS ENDED JUNE 30, 2016 INCREASE (DECREASE)

	ACTUAL ACTUAL					/ARIANCE FROM	REVENUE	PER KWH	
SALE OF ELECTRICITY - REVENUE		ACTUAL 2016		ACTUAL 2015		AMOUNT	%	2016	2015
Residential Commercial Industrial Public street & hwy lighting Sales for resale firm	\$	1,130,924,221.78 876,450,805.51 113,139,750.70 19,857,971.74 326,287.19	\$	956,717,480.80 829,224,557.82 110,025,656.16 19,688,863.36 322,420.78	\$	174,206,740.98 47,226,247.69 3,114,094.54 169,108.38 3,866.41	18.2% 5.7% 2.8% 0.9% 1.2%	\$ 0.110 0.098 0.092 0.232 0.048	\$ 0.095 0.093 0.088 0.217 0.048
Total retail sales Transportation (Billed plus Change in Unbilled) Sales to other utilities and marketers		2,140,699,036.92 11,236,141.88 51,936,155.41		1,915,978,978.92 9,661,645.06 33,326,088.02		224,720,058.00 1,574,496.82 18,610,067.39	11.7% 16.3% 55.8%	0.104 0.005 0.020	0.094 0.005 0.026
Total electric revenues		2,203,871,334.21		1,958,966,712.00		244,904,622.21	12.5%		
Non-Core Gas Sales Transmission Revenue Decoupling Revenue Other Misc Operating Revenue Other operating revenues		(23,154,216.22) 19,801,473.72 2,868,569.47 9,180,910.57 8,696,737.54		(6,829,943.27) 20,737,808.31 31,114,308.57 13,917,930.94 58,940,104.55		(16,324,272.95) (936,334.59) (28,245,739.10) (4,737,020.37) (50,243,367.01)	n/a (4.5%) (90.8%) (34.0%) (85.2%)		
Total electric sales	\$	2,212,568,071.75	\$	2,017,906,816.55	\$	194,661,255.20	9.6%		
SCH. 81 (B & O tax) in above-billed SCH. 94 (Res/farm credit) in above SCH. 120 (Cons. Rider rev) in above SCH. 95A (Federal Incentives) in above Low Income Surcharge included in above SCH. 132 (Merger Rate Credit) in above SCH. 133 (JPUD Gain on Sale Cr) in above SCH. 137 (REC Proceeds Credit) in above SCH. 140 (Prop Tax in BillEngy) in above SCH. 141 (Expedt in BillEngy) in above SCH. 142 (Decup in BillEngy) in above	\$	85,423,441.21 (78,687,369.47) 105,064,661.23 (54,386,445.76) 16,867,449.53 (6,276,317.19) (328,552.77) (2,525,705.01) 56,556,472.31 23,498,603.18 62,959,006.00	\$	75,459,931.40 (155,263,008.24) 102,181,207.19 (54,094,853.85) 15,837,517.87 (5,974,113.10) (59,162,393.44) (9,826,390.36) 50,105,040.50					
		AOTHAL		ACTUAL	\	/ARIANCE FROM	<i>I</i> 2015		
SALE OF ELECTRICITY - KWH	-	ACTUAL 2016		ACTUAL 2015		AMOUNT	%		
Residential Commercial Industrial Public street & hwy lighting Sales for resale firm		10,256,297,268 8,932,758,605 1,224,380,731 85,631,110 6,793,517		10,061,307,530 8,929,695,909 1,255,522,124 90,553,262 6,724,783		194,989,738 3,062,696 (31,141,394) (4,922,152) 68,735	1.9% 0.0% (2.5%) (5.4%) 1.0%		
Total retail sales Transportation (Billed plus Change in Unbilled) Sales to other utilities and marketers		20,505,861,231 2,127,176,817 2,589,433,000		20,343,803,608 2,009,531,422 1,271,351,000		162,057,623 117,645,395 1,318,082,000	0.8% 5.9% n/a		
Total kWh		25,222,471,048		23,624,686,030		1,597,785,018	6.8%		