

**EXHIBIT NO. ___(RG-1HCT)
DOCKET NO. UE-06 ___/UG-06 ___
2006 PSE GENERAL RATE CASE
WITNESS: ROGER GARRATT**

**BEFORE THE
WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION**

**WASHINGTON UTILITIES AND
TRANSPORTATION COMMISSION,**

Complainant,

v.

PUGET SOUND ENERGY, INC.,

Respondent.

**Docket No. UE-06 ___
Docket No. UG-06 ___**

**PREFILED DIRECT TESTIMONY (HIGHLY CONFIDENTIAL) OF
ROGER GARRATT
ON BEHALF OF PUGET SOUND ENERGY, INC.**

**REDACTED
VERSION**

FEBRUARY 15, 2006

PUGET SOUND ENERGY, INC.

**PREFILED DIRECT TESTIMONY (HIGHLY CONFIDENTIAL) OF
W. ROGER GARRATT**

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1 **PUGET SOUND ENERGY, INC.**

2 **PREFILED DIRECT TESTIMONY (HIGHLY CONFIDENTIAL) OF**
3 **W. JAMES ELSEA**

4 **I. INTRODUCTION**

5 **Q. Please state your name, business address, and position with Puget Sound**
6 **Energy, Inc.**

7 A. My name is Roger Garratt. My business address is 10885 N.E. Fourth Street
8 Bellevue, WA 98004. I am the Director of Resource Acquisition within the
9 Energy Resource Group for Puget Sound Energy, Inc. (“PSE” or “the Company”).

10 **Q. Have you prepared an exhibit describing your education, relevant**
11 **employment experience, and other professional qualifications?**

12 A. Yes, I have. It is Exhibit No. ___(RG-2).

13 **Q. What are your duties as Director of Resource Acquisition within the Energy**
14 **Resource Group for PSE?**

15 A. My responsibilities include oversight of: (i) the acquisition of electric resources
16 for the Company, commencing with the Request for Proposal process and
17 culminating in the execution and closing of all of the agreements necessary to
18 acquire a resource; and (ii) the construction and operation of the Company’s wind
19 projects.

1 **Q. What is the nature of your testimony in this proceeding?**

2 A. My testimony in this case picks up where I left off in PSE's 2005 Power Cost
3 Only Rate Case, Docket Number UE-050870 (the "2005 PCORC"). In that case,
4 I described the Company's evaluation of the various resource alternatives that
5 were proposed in response to its 2004 Requests for Proposals ("RFP") process to
6 meet the Company's need for additional power resources. Rather than repeat
7 those details in my prefiled direct testimony in this case, I have provided them as
8 Exhibit No. ___(RG-6HC) to my testimony, as updated by specific information
9 related to the Wild Horse Project. An executive summary of the 2004 RFP
10 Process is set forth in the prefiled direct testimony of Mr. Eric Markell in this
11 case, Exhibit No. __ (EMM-1HCT).

12 My testimony in this case focuses instead on the additional due diligence,
13 negotiations and evaluation that the Company undertook prior to entering into the
14 final agreements to acquire the Wild Horse wind powered electric generation
15 facility (the "Wild Horse Project") and the 20-year purchased power agreement
16 with ORMAT ("ORMAT PPA"). I discuss these projects in greater detail than
17 Mr. Markell's executive summary in his testimony, Exhibit No. ___(EMM-
18 1HCT). The Wild Horse Project and the ORMAT PPA were the next most
19 attractive resource alternatives to emerge from the Company's 2004 RFP Process
20 and finalization of these contracts completed the Company's pursuit of the
21 prospects that made the Stage 2 short list in the 2004 RFP Process.

1 I also provide additional details regarding the costs and construction schedule for
2 the Wild Horse Project, which is expected to begin commercial operation by the
3 end of December 2006.

4 Finally, I provide an update of the status and costs of the Hopkins Ridge Project
5 that the Commission approved in the 2005 PCORC.

6 II. THE WILD HORSE PROJECT

7 A. Additional Due Diligence

8 **Q. Did PSE conduct any additional due diligence with respect to the Wild Horse
9 Project after Stage 2 of the 2004 RFP Process?**

10 A. Yes. The Company conducted an extensive review of environmental and real
11 estate matters related to the Project. The Company also further investigated the
12 wind turbine supplier and technology proposed to be used for the Project.
13 Finally, although the Company had already investigated the capabilities of the
14 developer, it made arrangements for ongoing review of technical matters
15 associated with Horizon's construction of the Project. *See generally* Exhibit
16 No. ___(EMM-14HC).

17 **Q. What environmental review did the Company conduct?**

18 A. The environmental due diligence consisted of review by PSE staff and its agents
19 of all required documentation to support the Washington State Energy Facility

1 Site Evaluation Council (“EFSEC”) site certification process, and all other local,
2 state and federal government notices, authorizations, approvals, licenses, and
3 permits required for construction and operation of the Project, and corresponding
4 applications, notices, studies and other information, as provided by the developer.

5 The major documents reviewed included Horizon’s initial response to PSE’s 2004
6 RFP and subsequent information provided as requested, the EFSEC Application
7 for Site Certification, the EFSEC Draft and Final SEPA Environmental Impact
8 Statements (including underlying studies and analysis), the Kittitas County
9 Development Activities Application, Draft and Final Kittitas County
10 Development Agreement, and Draft and Final EFSEC Site Certification
11 Agreement.

12 **Q. What real estate matters did the Company investigate?**

13 A. The real estate due diligence included title review and a survey of the entire site
14 to confirm the site is contiguous, without significant encroachments, and that
15 there were not any additional real property interests needed for the Project.

1 **Q. What real property interests are associated with the Wild Horse Project?**

2 A. The Wild Horse Project occupies 9,240 acres of rural, vacant land that were
3 owned by private landowners and two government agencies at the time PSE
4 analyzed the Project proposal. As part of the closing of the transaction, PSE
5 purchased approximately 5,320 acres, leased 2,560 acres from the Washington
6 State Department of Natural Resources and leased approximately 80 acres from
7 the Washington State Department of Fish and Wildlife. Additionally, the
8 Company purchased approximately 1,280 acres to provide access to the Project
9 site. The Company also obtained five easements to accommodate the
10 interconnecting transmission line running from the Project site to the point of
11 interconnection with the PSE system.

12 **Q. Did the Company include these land acquisition costs in its analyses of the**
13 **costs and benefits of wind projects?**

14 A. Yes.

15 **Q. How did the Company investigate issues related to the proposed wind**
16 **turbines?**

17 A. A consultant retained by PSE, Garrad Hassan, provided a due diligence review of
18 the Vestas V80, the wind turbine generator that has been selected for the Project,
19 and of Vestas itself. Garrad Hassan confirmed that Vestas is the world's leader in
20 wind turbine market share and is considered the leader in technology as well. The

1 V80 wind turbine has earned a “Type Certificate” from Germanischer Lloyd
2 (“GL”), an industry recognized certification agency. The V80 fleet has achieved
3 over 97% availability, and thus Garrad Hassan concluded PSE should expect to
4 achieve its operational and financial goals with this wind turbine.

5 Nevertheless, Garrad Hassan also recommended that PSE take advantage of the
6 five-year warranty offered by Vestas as protection against any serial defects
7 which might show up after the expiration of the standard two-year warranty. PSE
8 implemented that recommendation by entering into the five-year warranty
9 agreement described later in my testimony.

10 In addition to the Garrad Hassan due diligence, PSE also inspected the Vestas
11 factories, including the machine shops that manufacture major components, the
12 nacelle¹ assembly factory, and the blade production factory.

13 **Q. What arrangements did the Company make for ongoing due diligence with**
14 **respect to Project development?**

15 A. For the construction period, PSE retained Global Energy Concepts, an
16 internationally recognized wind energy firm headquartered in Kirkland, WA to
17 assist with certain technical issues during the course of the construction and
18 testing period. PSE will consult with experienced engineers and technical

¹ The nacelle is the structure on top of the tower which houses all of the generating components.

1 advisors to assist with issues that require specific wind energy industry expertise,
2 including foundation design and installation and commissioning of the wind
3 turbines.

4 In addition, PSE staff engineers reviewed, negotiated and accepted the technical
5 specifications included in the engineering, procurement and construction contract,
6 in particular the electrical design specifications for the transformers, substations,
7 overhead transmission lines, and underground collection systems.

8 **B. Additional Cost Analyses**

9 **Q. Did the Company update its analysis of the projected costs of the Wild Horse**
10 **Project subsequent to its Stage 2 analysis for the 2004 RFP process?**

11 A. Yes. Because the due diligence and contract finalization stage of the 2004 RFP
12 process extended for a number of months after the conclusion of the Stage 2 RFP
13 analysis, the Company again updated its forward gas prices, AURORA model and
14 the Portfolio Screening Model as part of its continued consideration of the Wild
15 Horse Project. As described in Mr. Elsea's testimony, the Wild Horse wind
16 resource, along with the Hopkins Ridge wind resource, continued to demonstrate
17 great benefit to the Company's power portfolio. The Wild Horse Project's
18 projected 20-year levelized cost of approximately \$█/MWh and net present value
19 benefit to PSE's electric portfolio, ranging from \$54 to \$67 million continued to
20 make it the next most attractive option after the Hopkins Ridge Project.

1 **Q. Why are the projected 20-year levelized costs of the Wild Horse Project**
2 **higher than the projected 20-year levelized costs of the Hopkins Ridge**
3 **Project?**

4 A. The higher costs are due in part to slightly less favorable wind characteristics at
5 Wild Horse: ██████% capacity factor for the Wild Horse Project versus ██████% for
6 Hopkins Ridge. This is largely due to the higher elevation at Wild Horse, since
7 wind energy is related to air density, which is a function of altitude.

8 The higher costs are also due to price increases in the wind industry as a whole
9 after the terms of the Hopkins Ridge Project were finalized, particularly with
10 respect to wind turbine pricing and pricing for operations and maintenance.

11 **Q. How could industry price increases impact a proposal that had already been**
12 **submitted into the 2004 RFP?**

13 A. No respondent to the Company's 2004 RFP, whether proposing a new or an
14 existing project or a power purchase agreement, provided a "hard money" fixed-
15 price offer with a guaranteed project schedule. The nature of the competitive
16 solicitation process is that non-binding proposals from respondents are constantly
17 subject to change and that evaluations and negotiations occur in the midst of a
18 dynamic market.

1 **Q. What happened in the industry to raise the Wild Horse Project price?**

2 A. A primary factor driving the higher price for the Wild Horse Project was
3 considerable tightening of the global and U.S. wind turbine market during 2005,
4 after the pricing for the Hopkins Ridge Project transaction was finalized. After
5 the expiration of the production tax credit on December 31, 2003, the price of
6 wind turbines fell dramatically in the U.S. market throughout 2004. Until the
7 production tax credit was renewed in October of that year,² the turbine suppliers
8 effectively could not sell turbines in the U.S. market.

9 Renewable Energy Systems (“RES”), the developer of the Hopkins Ridge Project,
10 took advantage of this situation by quickly entering into its binding letter of intent
11 with Vestas shortly after Congress renewed the production tax credit and before
12 the turbine supply was exhausted and prices rebounded. PSE negotiated in the
13 Hopkins Ridge transaction for the transfer of those economic benefits to PSE,
14 which is why the Hopkins Ridge Project has such a low 20-year levelized cost.

15 Manufacturers used the leverage caused by increased U.S. demand following
16 renewal of the production tax credit to raise their prices significantly, and the
17 price and terms of the Vestas agreements for the Wild Horse Project reflect those
18 price increases.

² The production tax credit was renewed until December 31, 2005, and in the summer of 2005 was subsequently extended until December 31, 2007.

1 At the same time that the market was changing, the fundamental cost structure of
2 the wind turbine industry was under severe pressure. Most turbines are
3 manufactured in Europe (including the GE wind turbines). As a result, turbine
4 pricing, if quoted in U.S. dollars, subjects the supplier to currency risks. Up until
5 2005, the wind turbine suppliers assumed these risks. In early 2005, the
6 weakening U.S. dollar meant downward margins for the turbine suppliers for
7 fixed dollar-denominated contracts. Further, the price of steel, oil (a significant
8 component of the wind turbine transportation costs), and other commodities rose
9 significantly in the latter part of 2004. As a result of these pressures, plus a
10 worldwide shortage of wind turbines, all wind turbine manufacturers, including
11 Vestas, began to demand and receive higher prices for their wind turbines.

12 **Q. In addition to higher capital costs, are the projected operations and**
13 **maintenance costs for the Wild Horse Project wind turbines higher than**
14 **those costs for the Hopkins Ridge Project?**

15 A. Yes, they are. For both the Hopkins Ridge Project and the Wild Horse Project,
16 Vestas agreed to provide five years of operations and maintenance of the wind
17 turbines. The operations and maintenance cost for Wild Horse is \$ [REDACTED] per
18 wind turbine per year (in 2006 dollars), whereas the Hopkins Ridge project cost is
19 \$ [REDACTED] per wind turbine (in 2005 dollars). Subsequent to the Hopkins Ridge
20 agreement, Vestas concluded that the Hopkins Ridge price did not allow it to
21 achieve a sustainable operations and maintenance business. Vestas was very firm
22 on this point in negotiations for Wild Horse.

1 **Q. Did PSE re-evaluate whether to purchase the wind turbines from Vestas,**
2 **given these cost increases?**

3 A. Yes. Horizon and PSE sampled the market once again in April 2005 with a
4 competitive bid among GE, Siemens, and Vestas. The Siemens turbine was the
5 lowest price by a relatively small amount; however, Siemens could not commit to
6 supplying the needed turbines and the proposed turbine was a new model with
7 limited operating history. GE came in with the highest bid. As a result, PSE and
8 Horizon committed to the Vestas V80.

9 **Q. Did PSE take steps to mitigate these cost increases?**

10 A. Yes. Although PSE was unable to obtain the same prices for the Wild Horse
11 Project agreements as for Hopkins Ridge, PSE negotiated improvements to
12 Vestas' Wild Horse proposals, including warranty specifications for serial defects
13 in spite of initial resistance from Vestas. Additionally, while the price of the
14 warranty and service rose for Wild Horse compared to Hopkins Ridge, PSE
15 secured an early termination right in the service agreement for Wild Horse, should
16 the Company find through experience with Hopkins Ridge or Wild Horse that the
17 wind turbines may be maintained for substantially less or should PSE seek to have
18 the operations and maintenance performed by another party. PSE was also
19 successful in negotiating away numerous warranty exclusions initially proposed
20 by Vestas.

1 In sum, while due to the “seller’s market” that existed PSE was not able to extract
2 substantial pricing concessions from Vestas, PSE was able to shift a significant
3 amount of risk to Vestas that, while not definitively quantifiable, nonetheless
4 reflected important economic concessions.

5 **Q. Did PSE consider whether it should continue forward with the Wild Horse**
6 **Project acquisition at all in light of these cost increases?**

7 A. Yes. During PSE’s pursuit of the Wild Horse Project and other 2004 RFP final
8 candidates, PSE continued to meet with developers and to accept and evaluate
9 proposals for other projects and power purchase agreement. PSE considered six
10 other potential wind projects, five of which had originally been proposed in the
11 2004 RFP process and had further advanced since that time with respect to
12 permitting or other matters that caused them not to advance to PSE’s RFP short
13 list during PSE’s RFP evaluation process. PSE also investigated a number of
14 potential resource opportunities other than wind.

15 **Q. What were the Company’s conclusions with respect to the potential**
16 **alternative wind projects?**

17 A. PSE concluded that none of the potential alternative wind projects were equal or
18 superior to the Wild Horse Project. No other projects had a firm turbine price
19 commitment or delivery schedule, none had placed turbine deposits to secure a
20 place in the manufacturing queue, and serious negotiations had not yet begun with

1 key suppliers or contractors. This meant that true costs for each project were
2 likely to increase even further. Furthermore, these uncertainties raised serious
3 concerns that none of the projects could be completed in time to take advantage of
4 the renewed production tax credit, which expires December 31, 2007.

5 **Q. What non-wind alternatives did the Company consider?**

6 A. PSE looked at a number of potential non-wind opportunities including natural
7 gas-fired projects, wood-fired biomass cogeneration projects, short-term power
8 purchase agreements and long-lead time coal generation and hydro projects. PSE
9 pursued several potential options, some of which continue to be pursued to date.
10 However, none of these alternatives was sufficiently attractive to displace the
11 Wild Horse Project. The Wild Horse Project remained among the lowest in
12 evaluated cost of all proposals and was the best among all alternatives available to
13 PSE at the time of its decision to acquire the Project.

14 **C. Board Approval of the Acquisition**

15 **Q. Was PSE able to finalize contracts for acquisition of the Wild Horse Project?**

16 A. Yes. As described in Mr. Markell's testimony, negotiations with Horizon and
17 Vestas produced definitive agreements for PSE's acquisition of the Project. At
18 the September 13, 2005 meeting of PSE's Board of Directors, PSE management
19 recommended that the Board approve the acquisition as set forth in the summary
20 documentation to the Board of Directors. The Board approved the

1 recommendation, and PSE executed the necessary agreements and completed the
2 transaction on September 30, 2005. See Exhibit No. ___(EMM-15HC) at 2-5;
3 Exhibit No. ___(EMM-16HC).

4 **D. Project Acquisition Costs**

5 **Q. Please describe the acquisition costs for the Wild Horse Project.**

6 A. The Company anticipates an “all in” capital cost of approximately \$383 million
7 for the Wild Horse Project acquisition. A detailed breakdown of these capital
8 costs that together represent the “all in” cost of the Wild Horse Project is provided
9 in my Exhibit No. ___(RG-3HC). Exhibit No. ___(RG-3HC) also includes a
10 column showing amounts that PSE had already paid for each type of cost as of
11 December 31, 2005. The following table summarizes these costs and payments:

1

| WILD HORSE WIND PROJECT | Project Budget | Actual as of 12/31/2005 | Forecast at Completion |
|--|-----------------------|--------------------------------|-------------------------------|
| TOTAL PROJECT CAPITAL COSTS | 383,253,789 | 62,753,935 | 383,253,481 |
| PSE Development Costs | XXXXXXXXXX | XXXXXXXXXX | XXXXXXXXXX |
| Transaction Costs | XXXXXXXXXX | XXXXXXXXXX | XXXXXXXXXX |
| Development Assets Purchase & Closing Costs | XXXXXXXXXX | XXXXXXXXXX | XXXXXXXXXX |
| Real Estate Purchase and Land Leases | XXXXXXXXXX | XXXXXXXXXX | XXXXXXXXXX |
| Insurance | XXXXXXXXXX | XXXXXXXXXX | XXXXXXXXXX |
| Owner's Engineer | XXXXXXXXXX | XXXXXXXXXX | XXXXXXXXXX |
| PSE Construction Management | XXXXXXXXXX | XXXXXXXXXX | XXXXXXXXXX |
| Turbine Supply & Installation Agreement | XXXXXXXXXX | XXXXXXXXXX | XXXXXXXXXX |
| Balance of Plant (BOP) EPC Agreement | XXXXXXXXXX | XXXXXXXXXX | XXXXXXXXXX |
| Transmission Interconnection | XXXXXXXXXX | XXXXXXXXXX | XXXXXXXXXX |
| Start-Up | XXXXXXXXXX | XXXXXXXXXX | XXXXXXXXXX |
| Taxes | XXXXXXXXXX | XXXXXXXXXX | XXXXXXXXXX |
| Contingency | XXXXXXXXXX | XXXXXXXXXX | XXXXXXXXXX |
| AFUDC | XXXXXXXXXX | XXXXXXXXXX | XXXXXXXXXX |

2

Q. Please describe the type of costs included in the category “PSE Development Costs.”

3

4

A. The category “PSE Development Costs” consists of internal PSE costs for PSE personnel from throughout the Company who have worked on the Project during its development phase.

6

7

Q. Please describe the category “Transaction Costs.”

8

A. The category “Transaction Costs” consists of legal fees paid to the law firm LeBoeuf, Lamb Greene & McRae, L.L.P. for negotiating, drafting and

9

10

documenting the definitive agreements for the Project, less the \$ [REDACTED] Horizon

1 agreed to reimburse PSE to defray these expenses pursuant to the negotiations
2 described in Mr. Markell's testimony.

3 **Q. What costs are included under the category "Development Assets Purchase**
4 **and Closing Costs"?**

5 A. The category "Development Assets Purchase and Closing Costs" consists of the
6 costs associated with the purchase of the assets related to the Wild Horse Project
7 under the Membership Interest Purchase Agreement described in Mr. Markell's
8 testimony. The cost of title insurance protecting PSE was borne by Horizon,
9 including the cost of reinsurance for all title insurance amounts greater than
10 \$100 million.

11 **Q. What costs are included within "Real Estate Purchase and Land Leases"?**

12 A. The category "Real Estate Purchase and Land Leases" consists of payments made
13 by PSE to purchase approximately 6,600 acres of private land, the lease payments
14 for use of public land and payments to landowners during the pre-construction
15 and construction phase of the Project.

16 **Q. Please describe the category "Insurance."**

17 A. The category "Insurance" consists of the following costs: (i) builder's all-risk
18 insurance and (ii) general liability insurance.

1 **Q. Please describe the category “Owner’s Engineer.”**

2 A. The category “Owner’s Engineer” consists of fees paid by PSE to engineers and
3 other technical consultants to assist with engineering review of the Wild Horse
4 Project during its construction, as described above.

5 **Q. Please describe the category “PSE Construction Management.”**

6 A. The category “PSE Development Costs” consists of internal PSE costs for PSE
7 personnel from throughout the Company who have or will work on the Project
8 during the construction phase.

9 **Q. Please describe the category “Turbine Supply and Installation Agreement.”**

10 A. The Turbine Supply and Installation Agreement (“TSIA”) category consists of the
11 costs associated with the agreement under which Vestas will supply, transport,
12 erect, install, test, and commission the Project’s 127 wind turbines. The Turbine
13 Supply and Installation Agreement reflects a firm, fixed total price for the wind
14 turbines and the services of Vestas, other than for scope changes to which the
15 parties may agree pursuant to the TSIA.

16 **Q. Please describe the category “Balance of Plant (“BOP”) Engineering,
17 Procurement and Construction (“EPC”) Agreement.”**

18 A. The Balance of Plant consists of costs associated with the agreement under which
19 Horizon will engineer, procure, and construct all the materials and equipment

1 required to construct the Project other than the procurement and installation of the
2 wind turbines. The Balance of Plant, Engineering, Procurement, and
3 Construction Agreement reflects a firm, fixed total price for these materials and
4 the services of Horizon, other than for scope changes to which the parties may
5 agree pursuant to the Balance of Plant, Engineering, Procurement, and
6 Construction Agreement.

7 **Q. What costs are included under the category “Transmission**
8 **Interconnection”?**

9 A. The Project requires construction of a new Wind Ridge substation to interconnect
10 the Project with PSE’s transmission system. The costs also include necessary
11 upgrades attributable to the Wild Horse Project to an existing transmission line.

12 **Q. What costs are included under the “Start-Up” category?**

13 A. The category “Start-Up” reflects the mobilization costs for the operation and
14 maintenance of the Project, such as Vestas’ commissioning and turnover of the
15 turbines and the recruitment and relocation expenses of the PSE staff that will be
16 part of the permanent operation of the Project. These costs are then offset by
17 Start-Up revenue, which is the revenue that will be generated during the
18 commissioning phase of the Project, prior to the Project being placed into service.
19 As turbines are commissioned, they will operate in test mode as wind is available.

1 Test power will either be sold or used to offset market purchases PSE makes to
2 balance its load.

3 **Q. Please describe the category “Contingency.”**

4 A. During the course of construction of a major project, various events typically
5 occur that require funds that were not specifically budgeted. For example, if
6 conditions on the ground differ from assumptions made for the Balance of Plant,
7 Engineering, Procurement, and Construction Agreement, a scope change (or
8 “change order”) may be required to complete an aspect of the Project. For these
9 purposes, a contingency allowance helps assure that there are adequate funds
10 budgeted to complete the Project.

11 The Contingency budget, approximately █% of the total anticipated Project cost,
12 is at the low end of the range typical for a project of this size. It is also customary
13 to assume that the entire contingency amount will have been exhausted by the
14 time the Project is completed. To the extent any of the Contingency funds are not
15 spent, they would be accounted for in a reduction in the capital cost of the Project
16 during the true-up process described in Mr. Story’s testimony.

17 **Q. Please describe the category “AFUDC.”**

18 A. The AFUDC category reflects the return the Company is entitled to receive on the
19 funds it invests for the Wild Horse Project during the course of the construction,
20 prior to the Project being placed into service.

1 **E. Construction Schedule and Status**

2 **Q. What is the schedule for construction of the Wild Horse Project?**

3 A. PSE estimates that the Project will be substantially complete and placed into
4 service by December 31, 2006. There are two major contracts that determine the
5 construction schedule. Horizon provides all engineering, procurement and
6 construction for the Balance of Plant scope of the Project pursuant to the Balance
7 of Plant Engineering, Procurement and Construction Agreement. Horizon will, in
8 turn, contract with various subcontractors for the engineering and construction of
9 the civil and electrical facets of the Project, such as the roads, wind turbine
10 foundations, the electrical collection system, the site substation, and the
11 interconnecting transmission line. The primary Horizon subcontractor is RES,
12 which successfully executed the construction of the Hopkins Ridge facility.

13 The Balance of Plant Engineering, Procurement and Construction Agreement
14 does not govern the procurement or installation of the Project's wind turbines.
15 Vestas is obligated to provide the supply, transportation, erection, installation,
16 testing, and commissioning of all the Project's 127 wind turbines pursuant to
17 deadlines set forth as part of the Turbine Supply and Installation Agreement.

18 Horizon is obligated under the Balance of Plant Engineering, Procurement and
19 Construction Agreement to achieve Substantial Completion by December 4, 2006.

20 Vestas is obligated under the Turbine Supply and Installation Agreement to
21 achieve a Guaranteed Facility Substantial Completion by December 12, 2006, the

1 point in time when the work under both contracts is substantially complete and
2 sufficient that the Project can safely and continuously operate in its intended
3 capacity. Following Substantial Completion, the Project will begin routine
4 commercial operation. Events of Force Majeure, which include “wind days”
5 beyond a specified threshold, allow adjustments of the guaranteed completion
6 date. Hence the Company’s projection that the Project will go into service by
7 December 31, 2006 (rather than December 12, 2006).

8 **Q. What is the current status of the construction?**

9 A. As of the end of January 2006:

- 10 • Horizon’s mobilization onto the site had been completed.
11 Mobilization of Vestas, the turbine supplier, will occur later this year
12 as turbine equipment begins arriving at the site.
- 13 • Roads are being constructed under a priority system that emphasizes
14 early completion in areas required for access to foundations, the
15 substation and the equipment laydown areas.
- 16 • The first turbine foundation was completed January 25, 2006.
- 17 • Transmission line material has been delivered to the site.
- 18 • The PSE interconnect substation is at an advanced stage of
19 construction and is preparing to receive and set equipment.

- Fabrication of the towers for the wind turbines has started.

A rolled-up schedule of construction milestones with current forecasted dates and corresponding percent of work completed as of January 31, 2006 is provided in Exhibit No. ___(RG-4HC).

Q. What is required to bring the Project into commercial operation?

A. The Project consists of 127 separate wind turbines, which will be positioned along the collection system into different electrical circuits, or “strings.” Turbines will be erected and commissioned in strings so that portions of the wind farm can be brought on-line and operated while other parts remain under construction. To facilitate this incremental approach, the main Project infrastructure (performed by Horizon through the Balance of Plant Agreement) is scheduled to achieve substantial completion first. After Horizon completes its balance of plant scope in each priority area, Vestas will erect the turbines in that area. After erection Vestas will make final checkouts of each turbine, resulting in its commissioning. Commissioning involves connecting the turbine to the electrical grid. Once commissioned, the turbine achieves “Wind Turbine Generator Substantial Completion.” Vestas will assume operation and monitor these turbines in an initial testing period until all turbines are complete.

When all turbines have achieved Wind Turbine Generator Substantial Completion and the rest of the Project is complete, the Project is determined to have reached Project Substantial Completion. At Project Substantial Completion, the Project is

1 placed into service in PSE's electric portfolio. The only tasks remaining at that
2 time to achieve Final Completion involve cleanup of punch list items that do not
3 interfere with the commercial operations of the Project.

4 Prior to Project Substantial Completion, one string may be operating and
5 producing significant quantities of power while in another string, turbines might
6 still be under construction. Power generated by the Project prior to Project
7 Substantial Completion is "test power," the value of which will offset Project
8 capital costs, as described above.

9 **Q. What assurances does PSE have that the Project will actually be completed**
10 **by December 31, 2006?**

11 A. Horizon and its prime subcontractor, RES, are experienced construction
12 contractors with a track record of completed projects and Vestas is an experienced
13 turbine supplier with a successful track record. In addition, the Turbine Supply
14 and Installation Agreement and Balance of Plant Engineering, Procurement and
15 Construction Agreement provide for liquidated damages for project delays.

16 **Q. What assurance does PSE have that Horizon and Vestas will be in a position**
17 **to satisfy such obligations if they do not meet the deadlines?**

18 A. PSE's due diligence into the financial strength of both Horizon and Vestas
19 showed that they are reasonably likely to be able to satisfy any damages caused
20 by delay of the Project. In addition, as part of its negotiations for the Project, PSE

1 obtained a guarantee from Horizon's parent, The Goldman Sachs Group, Inc., for
2 Horizon's obligations and from Vestas' parent for its obligations.

3 **F. Operations and Maintenance Expenses**

4 **Q. What arrangements has the Company made with respect to ongoing**
5 **operations and maintenance ("O&M") for the Wild Horse Project?**

6 A. PSE has entered into a separate Service & Maintenance Agreement and a
7 Warranty Agreement with Vestas under which Vestas will provide a power curve
8 warranty, a five-year availability warranty, a five-year mechanical warranty, a
9 serial-defect warranty, and five years of maintenance, service, spare parts and
10 service of the wind turbines. Operations and maintenance for the balance of plant
11 and site management will be performed by PSE.

12 **Q. Why did the Company decide to have Vestas perform O&M on the turbines**
13 **for the first five years of the Project?**

14 A. Wind turbines can be purchased with no warranty or with a warranty period of
15 one to five years. As described above, Garrad Hassan recommended that PSE
16 purchase a five-year warranty and this advice was supported by other due
17 diligence PSE conducted in the industry. However, the major wind turbine
18 suppliers will not sell a warranty without the associated O&M services.

1 Moreover, Vestas is an experienced wind turbine manufacturer and operator. As
2 PSE is new to wind generation ownership and operation, the Company believed it
3 made sense to contract with Vestas for several years as it built up its internal
4 knowledge base and capacity to perform O&M on wind turbines.

5 **Q. Are there other aspects to the operation and maintenance of the Project?**

6 A. Yes. Vestas will operate and maintain the wind turbines only. The remainder of
7 the plant will be operated and maintained by PSE or PSE subcontractors. This
8 includes road maintenance and maintenance of the underground collection
9 system, the overhead transmission line, the substation, and the operations and
10 maintenance facility. PSE will hire a Plant Manager with administrative support
11 to oversee these aspects of the Project maintenance, and to manage Vestas
12 performance under the Service and Maintenance and Warranty Agreements.

13 To support the scheduling of wind power for purposes of transmission and
14 integration, PSE will retain a nationally recognized expert in forecasting wind
15 energy production.

16 **Q. What does the Company project its O&M expenses will be for the Wild
17 Horse Project during the rate year?**

18 A. The Company anticipates total O&M costs of \$ [REDACTED] during the rate year, as
19 detailed in Exhibit No. ___(RG-5HC).

1 However, during the Company’s additional due diligence phase subsequent to
2 placing ORMAT on the 2004 RFP Process Stage 2 short list, the Company
3 became concerned about the Facility’s actual likely capacity factor. Additionally,
4 the negotiations with Northwest Pipeline on the Waste Heat Host Agreement
5 pushed cost, regulatory, and heat supply risks solely to PSE. To mitigate these
6 risks, PSE shifted the risks to ORMAT by changing from a PSE ownership
7 structure to a 20-year PPA under which PSE will pay only for the energy
8 delivered to its system.

9 **Q. When is such delivery of energy scheduled to begin?**

10 A. The Guaranteed Commercial Operations Date (“COD”) under the ORMAT PPA
11 is 22 months after execution of the contract. At ORMAT’s option, the period to
12 achieve COD can be extended from 22 to 26 months. If the project does not
13 achieve the COD or if performance tests under the contract are unsuccessful, PSE
14 may terminate the PPA and is entitled to a payment of \$ [REDACTED] from ORMAT.
15 ORMAT has provided a corporate guaranty to secure its obligations under the
16 PPA.

17 **Q. Why is the ORMAT transaction beneficial to PSE?**

18 A. As described by Mr. Elsea, the Company’s analyses showed that the ORMAT
19 PPA has an estimated 20-year levelized cost of approximately \$ [REDACTED]/MWh,
20 including \$ [REDACTED]/MWh of imputed debt cost, and a portfolio benefit of \$0.4 million in

1 the base price scenario when compared with generic resources from the 2005
2 LCP.

3 In addition, this resource, through the productive use of waste heat from
4 Northwest Pipeline compressor turbines, provides additional supply diversity to
5 PSE's portfolio. Because the energy is delivered to PSE's system, transmission
6 risks are also reduced.

7 **IV. HOPKINS RIDGE WIND PROJECT UPDATE**

8 **Q. What is the current status of the Hopkins Ridge Wind Project?**

9 A. The Hopkins Ridge Wind Project began commercial operation on November 27,
10 2005. Remaining minor construction items (punch list items) are currently being
11 completed and power performance tests are being performed. These activities are
12 scheduled to be completed in the first quarter of 2006.

13 **Q. Is the Hopkins Ridge Project on budget?**

14 A. The project is currently projected to come in under budget by \$10 million, for a
15 total of approximately \$189 million. The greatest savings are projected to be
16 from unused funds for contingency and AFUDC.

1 **Q. How has Hopkins Ridge performed since it was placed into service?**

2 A. Since November 27, 2005, Hopkins Ridge has operated at a capacity factor of
3 ██████%, above its projected capacity factor of ██████%. In January 2006, Hopkins
4 Ridge operated at a 54.5% capacity factor, compared to its projected capacity
5 factor for that month of ██████%.

6 **V. CONCLUSION**

7 **Q. Did the Company's acquisition of the Wild Horse Project satisfy the**
8 **evaluation criteria set out in the Company's RFPs?**

9 A. Yes, it did.

10 The Project is compatible with PSE's need. It is projected to provide ██████ aMW of
11 January energy, when PSE's need is high.

12 The Project will minimize PSE's costs. The Project was the next lowest cost
13 resource available to PSE out of the 2004 RFP Process after the Hopkins Ridge
14 Project and the 2-year Arizona Public Service PPA, which the Company also
15 acquired. The Wild Horse Project is anticipated to lower PSE's net present value
16 portfolio costs by \$54 million over 20 years compared to the Business as Usual
17 Scenario analyzed in PSE's 2005 Least Cost Plan.

18 The Project minimized PSE's risks. PSE's second wind generation facility will
19 further reduce the exposure of the Company's electric portfolio to fuel cost risks.

1 Vestas is a world-class manufacturer of state of the art wind turbines with
2 substantial experience and a worldwide commitment to wind energy resources,
3 and Horizon is a leading developer and constructor of wind energy projects.
4 Furthermore, the Project agreements provide significant additional protections to
5 PSE including warrantees and parental guarantees.

6 The Project includes public benefits. Unlike some other potential generation
7 sites, the Project employs zero emissions technology with minimum impacts on
8 the natural environment.

9 The Project met PSE's strategic and financial needs. By acquiring 100%
10 ownership of the Project, PSE increased its flexibility with respect to future
11 dispatch of the Project and eliminated costs associated with providing credit
12 support for a PPA and debt that would have been imputed to PSE by ratings
13 agencies if the transaction had been a PPA.

14 **Q. Did the Company's acquisition of the ORMAT PPA also satisfy the**
15 **evaluation criteria set out in the Company's RFPs?**

16 A. Yes. This PPA provides another long-term resource for PSE's electric portfolio
17 at a favorable cost, even after including imputed debt costs. The PPA take or pay
18 structure minimizes risks to PSE associated with operation of ORMAT's Facility.
19 Finally, public benefits associated with the ORMAT PPA include support for a
20 project that makes use of waste heat at an existing industrial site to generate
21 electricity with nearly zero emissions.

1 **Q. Does that conclude your testimony?**

2 A. Yes, it does.

3 [\[BA060410022\]](#)