


1 8. When we were applying for our 510K everything concerning our containers was pending.
2 That is why we used the word "pending" in the application to describe the establishment registration
3 number of the manufacturer and the distributor.

4 9. The use of the word "approved" in our Sharps Disposal Service Contract was intended to
5 refer to DOT approval, not FDA approval. We intended the phrase "510k FDA" to indicate we had
6 received our notification from the FDA that we could market the containers. We now see how using
7 the two items together could be misconstrued and have corrected it where we can.

8 10. To the best of my knowledge Sure-Way Systems has no violations over the past 15 years
9 other than the ones that have been presented in this hearing by Stericycle. Medical waste is a
10 regulatory rich environment and over 15 years to have so few fines issued shows that the severity of
11 the violations was not considered flagrant. Sure-Way takes great effort as a small company to run a
12 clean effective and reputable company. Reputation is everything in the medical service field. Sure-
13 Way works hard to comply with the laws and if a problem is found we are proactive and quick to
14 correct it.

15 DATED this 1st day of August, 2005 at Oxtr Lodge, Montana.

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Gary Chilcott

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I declare under penalty of perjury that the foregoing is true and correct.



Jeffrey N. Gibbs

Executed on August 1, 2005, at Arlington, Virginia

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1 accurate numbers possible prior to filing the return thereby minimizing amendment of returns filed, a
2 potentially costly mistake for clients.

3 DATED this 1st day of August, 2005 at Salt Lake City, Utah.

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5 David Sullivan
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