

**Staff**  
**Revenue Reconciliation & Proposed Revenue**  
For the year ended December 31, 2021

	Current Rates	PSP Proposed Rates	Staff Proposed Rates
Pilotage Fees	\$ 34,429,626	47,978,369	\$ 38,940,334
Boat Fees	\$ 1,981,164	1,981,164	\$ 1,981,164
Finance Charges	\$ 17,825	17,825	\$ 17,825
Interest Income	\$ 1,003	1,003	\$ 1,003
BPC pass through	\$ 1,457,011	1,457,011	\$ 1,457,011
<b>Total Revenue Requirement</b>	<b>\$ 37,886,630</b>	<b>\$ 51,435,372</b>	<b>\$ 42,397,337</b>
Total Expenses	\$ 16,091,765	\$ 16,091,765	\$ 16,091,765
Target DNI @ 56 pilots	\$ 21,036,499	\$ 33,585,284	\$ 24,849,545
BPC pass through	\$ 1,457,011	\$ 1,457,011	\$ 1,457,011
<b>Total Revenue Requirement</b>	<b>\$ 38,585,274</b>	<b>\$ 51,134,060</b>	<b>\$ 42,398,321</b>
Revenue Requirement Variance	\$ (698,645)	\$ 301,312	\$ (984)
<b>DNI Calculation</b>			
Number of Pilots for calculations	56		
Previous case-year 2	\$ 22,964,200.00		
Medical premiums	\$ 1,885,344.96		
<b>Total DNI</b>	<b>\$ 24,849,544.96</b>		