



**December 5, 1990**

Ms. Sharon L. Nelson  
Chairman  
WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION  
1300 South Evergreen Park Drive, S.W.  
Olympia, WA 98504

Dear Ms. Nelson:

*Reference Alternate Operator Services, W.U.T.C. Rule-making, Docket No. UT 900726.*

I strongly believe that the rental of a telephone to guests should not be subject to W.U.T.C. rate regulation. We currently provide in-room phones as a service to our guests.

The initial purchase of expensive switch equipment to provide a better service to our quest and the capital expenditures for upgrades and changes has resulted in high costs. Also, the maintenance fees and contracts present an additional financial burden.

Our current practice is that surcharges are published in each guest room. Guests have the option of accessing any carrier via an 800# at no cost. We also have pay phones available throughout the hotel which allow the guest to bypass all surcharges.

Revenue will be lost under the W.U.T.C rate regulations. The system we are using allows enough revenue to pay a telephone operator salary and benefits. The proposed surcharge will not generate enough revenue to pay salaries, let alone maintenance and loan fees.

Best Regards,  
THE INN AT SEMI-AH-MOO

Raymond Esperti  
General Manager

RE/scn

cc: Dan Allen  
WSH&MA

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CHAIRMAN W.U.T.C.

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