

**BEFORE THE WASHINGTON STATE  
UTILITIES AND TRANSPORTATION COMMISSION**

**In the Matter of the Petition of Qwest  
Corporation for Arbitration with Eschelon  
Telecom, Inc., Pursuant to 47 U.S.C. Section  
252 of the Federal Telecommunications Act of  
1996**

**DOCKET NO. UT-063061**

**DIRECT TESTIMONY  
OF PHILIP LINSE  
QWEST CORPORATION**

**(DISPUTED ISSUE NOS. 9-46, 12-75A, 12-77, 12-78, 12-80, 12-81, AND 12-83)**

**SEPTEMBER 29, 2006**

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1 **I. IDENTIFICATION OF WITNESS**

2 **Q. PLEASE STATE YOUR NAME, BUSINESS ADDRESS AND POSITION**  
3 **WITH QWEST CORPORATION.**

4 A. My name is Philip Linse. My business address is 700 West Mineral Avenue,  
5 Littleton Colorado. I am employed as Director – Technical Regulatory in the  
6 Network Policy Organization. I am testifying on behalf of Qwest Corporation  
7 (“Qwest”).

8 **Q. PLEASE GIVE A BRIEF BACKGROUND OF YOUR EDUCATIONAL**  
9 **AND TELEPHONE COMPANY EXPERIENCE.**

10 A. I received a Bachelors degree from the University of Northern Iowa in 1994. I  
11 began my career in the telephone communications industry in 1995 when I joined  
12 the engineering department of CDI Telecommunications in Missoula, Montana.  
13 In 1998, I accepted a position with Pacific Bell as a Technology Planner with  
14 responsibility for analyzing network capacity. In 2000, I accepted a position with  
15 U S WEST as a Manager, Tactical Planning. In 2001, I was promoted to a staff  
16 position in Technical Regulatory Interconnection Planning for Qwest. In this  
17 position, I developed network strategies for interconnection of unbundled  
18 Switching, Signaling System 7 (“SS7”) and other switching-related products. My  
19 responsibilities also included the development of network strategies based on the  
20 evaluation of new technologies. I was one of the network organization’s subject

1 matter experts. In 2003, I was promoted to my current position as Director of  
2 Technical Regulatory in the Network organization. Since my promotion in 2003,  
3 the Technical Regulatory group has been realigned and is now part of the Policy  
4 organization. In addition to my oversight responsibilities of Qwest's network  
5 regulatory interconnection and switching requirements for sections 251 and 252  
6 of the Telecommunications Act of 1996, I also develop and direct the  
7 implementation of network policies. In addition to these internal functions, I also  
8 represent Qwest in industry technical standards setting groups such as the FCC's  
9 Network Reliability and Interoperability Council ("NRIC") and the Network  
10 Interconnection Interoperability Forum ("NIIF").



1 regarding this issue. Thus this issue is no longer at dispute between the parties,  
2 and is closed.

3 **IV. ISSUE 12-75(A): TAG AT THE DEMARCATION POINT**

4 **Q. WHAT LANGUAGE DOES QWEST PROPOSE FOR ISSUE 12-75(A)?**

5 A. Qwest proposes the following language:

6 12.4.3.6.3 Responsibilities of Qwest's Maintenance and Repair technicians are  
7 contained in Qwest's PCAT, available on Qwest's wholesale web site.

8 **Q. WHAT LANGUAGE DOES ESCHELON PROPOSE FOR ISSUE 12-75(A)?**

9 A. Eschelon proposes the following language:

10 12.4.3.6.3 Whenever a Qwest technician is dispatched to an End User Customer  
11 premise, Qwest will place a tag accurately identifying the line or circuit, including  
12 the telephone number Qwest Circuit ID, at the Demarcation Point if such a tag is  
13 not present. See also Section 12.3.1.1. Responsibilities of Qwest's Maintenance  
14 and Repair technicians are contained in Qwest's PCAT, available on Qwest's  
15 wholesale web site.

16 **Q. WHY DOES QWEST OPPOSE ESCHELON'S PROPOSED LANGUAGE?**

17 A. Qwest opposes Eschelon's proposed language because its attempts to  
18 inappropriately incorporate information from Qwest's product catalog ("PCAT")  
19 into the party's interconnection agreement. Ms. Renee Albersheim's testimony  
20 addresses why Qwest objects to incorporating the provisions of Qwest's product  
21 catalog into the party's ICA when she addresses issue 12-75.

22 Qwest further objects to Eschelon's proposed language in section 12.4.3.6.3 for  
23 issue 12-75(A) because it does not accurately represent the circumstances under

1           which Qwest tags the demarcation point between Qwest’s network and the CLEC  
2           end user customer nor when Qwest performs such tagging for its own end users.  
3           Eschelon’s proposed language could also be read to prohibit Qwest from charging  
4           Eschelon for the work Qwest must perform when it tags the demarcation point for  
5           Eschelon.

6   **Q.    WHERE IS THE DEMARCATION POINT THAT IS ADDRESSED BY**  
7   **THE PARTY’S PROPOSED LANGUAGE AT SECTION 12.4.3.6.3 ?**

8   A.    The demarcation location that is addressed by the party’s proposed language is the  
9           point where Qwest’s network ends at Eschelon’s end user customer premises.  
10          The Network Interface Device or “NID,” at the CLEC’s customer premises, is the  
11          device that functions as the demarcation between Eschelon’s customer and  
12          Qwest’s network. In the situation where there are multiple tenants, a building  
13          terminal may be found in place of the NID. A building terminal is similar to a  
14          NID but has the additional capacity to contain the demarcation points for multiple  
15          tenants.

16   **Q.    WHEN DOES QWEST TAG THE DEMARCATION POINT BETWEEN**  
17   **QWEST’S NETWORK AND ESCHELON’S END USER CUSTOMER?**

18   A.    Qwest tags the demarcation point between its network and Eschelon’s end user  
19          customer when Qwest provisions the unbundled loop for Eschelon. Qwest will  
20          also tag the demarcation point whenever requested to do so by Eschelon.

1 **Q. IS A TAG AT THE DEMARC THE ONLY WAY FOR A CLEC TO FIND**  
2 **THE CIRCUIT?**

3 A. No. Qwest provides CLECs with binding post location information. Binding  
4 posts are the termination posts to which physical wires are attached. These  
5 physical wires are the unbundled facilities that CLECs obtain from Qwest. The  
6 binding posts are typically numbered for easy identification. When Qwest  
7 provisions the service the binding post information is maintained as part of the  
8 record of the circuit which is available to the CLEC. Tagging at the demarc  
9 merely provides the CLEC with a redundant method of identification.

10 **Q. WOULD ESCHELON'S PROPOSED LANGUAGE CHANGE HOW**  
11 **QWEST CURRENTLY PROVIDES AND CHARGES FOR THIS**  
12 **TAGGING SERVICE?**

13 A. Yes. To be fair, though, Eschelon's proposed language was based on language  
14 from Qwest's PCAT. However, as I explain later, that PCAT language does not  
15 correctly describe Qwest's process, and Qwest is in the process of correcting this  
16 error with its PCAT. I discuss this later, but first want to explain the actual  
17 process that Qwest follows. Currently and as stated above, Qwest will tag the  
18 demarcation point upon provisioning an unbundled loop or at the request of a  
19 CLEC. It is this request that allows Qwest to charge for this effort. Eschelon's  
20 language would expand Qwest's current process by requiring that Qwest tag the  
21 demarcation point whenever a Qwest technician is dispatched to a CLEC end user



1 customer premises for any reason, and finds that a tag is not present—whether or  
2 not Qwest is directed by CLEC to do so. This would create ambiguity concerning  
3 Qwest’s ability to charge for tagging the demarcation point.

4 This would also create a significant “one-off” from Qwest’s existing process.  
5 Eschelon’s proposed language would create a unique process that would apply  
6 only to Eschelon and other CLECs that may opt into Eschelon’s agreement.  
7 Qwest’s technicians performing service calls would be unreasonably burdened  
8 with the responsibility of understanding this one-off process and keeping straight  
9 for which CLECs it applied. This would create significant administrative and  
10 logistical difficulties.

11 **Q. WHAT IS THE IMPACT OF ECHELON’S LANGUAGE ON QWEST’S**  
12 **ABILITY TO CHARGE FOR THE SERVICE OF TAGGING AT THE**  
13 **DEMARCATIION POINT?**

14 A. The impact is unclear, as I discussed above, but in the past, Eschelon has taken  
15 the position that if charges are not specified in the ICA then Qwest would have no  
16 right to charge for the work that Qwest would be performing for Eschelon. Thus,  
17 it appears as though Eschelon’s proposed language could prohibit Qwest from  
18 charging for the work that Qwest performs.

1 **Q. DOES QWEST CURRENTLY HAVE THE ABILITY TO COMPLY WITH**  
2 **ALL THE REQUIREMENTS OF ESCHELON'S PROPOSED**  
3 **LANGUAGE?**

4 A. No. Eschelon's proposed language requires that Qwest provide information on  
5 the tag used at the demarcation point which contains the telephone number. If  
6 Eschelon is providing its own switching then Qwest may not have the telephone  
7 number and as such, Qwest should not be required to provide such information.

8 **Q. SHOULD QWEST BE UNILATERALLY REQUIRED TO MAINTAIN**  
9 **ESCHELON'S CUSTOMER CIRCUIT INFORMATION AT THE**  
10 **DEMARCATIION POINT ON AN ONGOING BASIS ONCE QWEST HAS**  
11 **FINISHED PROVISIONING CIRCUITS TO ESCHELON?**

12 A. Absolutely not. Qwest is only providing an unbundled loop portion of the circuit,  
13 and as such, responsibility for overall facility to the end user falls to Eschelon.  
14 By ordering and accepting the unbundled loop from Qwest, Eschelon has  
15 accepted the responsibility to maintain the facilities and ultimately service to an  
16 Eschelon customer. Eschelon's proposed language would, in effect, force Qwest  
17 to expand its role beyond the provider of an unbundled network element by  
18 maintaining Eschelon's network information at its customer's location. Qwest  
19 should not be required to change the manner in which it tags the demarcation  
20 point between Qwest's network and Eschelon's end user network with a one-off  
21 process unique only to Eschelon's contract.

1 **Q. DOES QWEST CURRENTLY PROVIDE DEMARCATION POINT**  
2 **TAGGING SERVICE TO CLECS AS WELL AS TO QWEST'S RETAIL**  
3 **CUSTOMERS?**

4 A. Yes. Qwest provides this demarcation point tagging service to Qwest's retail  
5 customers while providing the same service in a non-discriminatory manner to  
6 Qwest's wholesale customers. Qwest provides precisely the same information on  
7 demarcation point tags for CLECs that it provides for retail customers.

8 **Q. HAS ESCHELON DISCOVERED AN ERROR IN QWEST'S PCAT WITH**  
9 **REGARD TO ITS DEMARC TAGGING SERVICE?**

10 A. Yes. Eschelon has pointed to language in Qwest's Dispatch Product Catalog  
11 ("PCAT") that is in error. Qwest's Dispatch PCAT provides that whenever a  
12 Qwest technician is dispatched to a premise, the Qwest demarcation point will be  
13 tagged if a tag is not present. That is not, however, Qwest's current process as I  
14 have previously described. In addition, Qwest has discovered that the dispatch  
15 PCAT is inconsistent with Qwest's Maintenance and Repair PCAT with regard to  
16 tagging at the demarcation point. Qwest is taking steps to correct these PCAT  
17 sections to accurately reflect Qwest's process for providing tagging at the  
18 demarcation point.

19 **Q. WHY SHOULD QWEST'S LANGUAGE BE ADOPTED?**

20 A. Qwest's language should be adopted because it appropriately refers to the product  
21 catalog which is used to outline the demarcation point tagging service that Qwest

1 provides. Furthermore, Qwest's language provides Qwest with the ability to  
2 provide Qwest's tagging service consistently and in a non-discriminatory manner  
3 to all Qwest customers, both retail and wholesale.

4 **Q. WHY SHOULD ESCHELON'S LANGUAGE BE REJECTED?**

5 A. Eschelon's language should be rejected because it requires Qwest to provide the  
6 demarcation point tagging service to Eschelon in a manner that is different than  
7 the manner in which Qwest provides this service today, and the Eschelon  
8 proposed one-off process would not be consistent with the manner in which  
9 Qwest provides the service to other CLECs and Qwest retail customers.  
10 Furthermore, it imposes unnecessary changes in processes, potentially requiring  
11 Qwest to maintain tagging of Eschelon's customer's demarcation point without  
12 appropriately compensating Qwest.

13 **V. ISSUE 12-77: TESTING CHARGES WHEN CIRCUIT IS ON**  
14 **PAIR GAIN**

15 **Q. PLEASE CLARIFY THE NATURE OF THE DISPUTE IN ISSUE 12-77.**

16 A. The dispute in Issue 12-77 concerns whether Qwest should be compensated for  
17 dispatching a technician to test an unbundled loop provisioned via Pair Gain.

18 **Q. WHAT LANGUAGE DOES QWEST PROPOSE?**

19 A. Qwest proposes the following language:

1 12.4.1.5.1 If the circuit is on Pair Gain, or like equipment that CLEC or Qwest  
2 cannot test through, and CLEC advises Qwest of this, Qwest will not assess  
3 optional testing charges.

4 **Q. WHAT LANGUAGE DOES ESCHELON PROPOSE?**

5 A. Eschelon proposes the following language:

6 12.4.1.5.1 If the circuit is on Pair Gain, or like equipment that CLEC or Qwest  
7 cannot test through, and CLEC advises Qwest of this, Qwest will not assess any  
8 testing charges. Whether other charges, such as dispatch charges, apply will be  
9 governed by the provisions of this Agreement associated with such charges.

10 12.4.1.5.2 Sections 12.4.1.1 through 12.4.1.5 describe situations in which CLEC  
11 elects to perform trouble isolation and testing, as described in those sections. If,  
12 in those situations, CLEC cannot test through (or tests and cannot obtain valid  
13 results) as described in Sections 12.4.1.4 and 12.4.1.5.1, any such testing that  
14 Qwest conducts due to those circumstances is not “optional” but is required by  
15 those circumstances. Therefore, optional testing charges do not apply. Regarding  
16 situations in which CLEC elects not to perform trouble isolation, see Section  
17 12.4.1.6.

18 **Q. WHY DOES QWEST OBJECT TO ESCHELON’S PROPOSED**  
19 **LANGUAGE?**

20 A. Qwest objects to Eschelon’s proposed language because its language prohibits  
21 Qwest from assessing legitimate charges associated with testing that may be  
22 performed by Qwest’s technician subsequent to but associated with Qwest’s  
23 optional testing. Eschelon also mischaracterizes circumstances where testing is  
24 required.

1 **Q. HAS ESCHELON AGREED TO THIS SAME PROPOSED LANGUAGE**  
2 **ELSEWHERE IN THE INTERCONNECTION AGREEMENT?**

3 A. Yes. Only a few sections after section 12.4.1.5.1 at section 12.4.1.6.1, Eschelon  
4 has agreed to the following: “If the circuit is on Pair Gain, Qwest will not assess  
5 optional testing charges.”

6 **Q. DO SECTIONS 12.4.1.5.1 AND 12.4.1.6.1 ADDRESS THE SAME**  
7 **CIRCUMSTANCES WHEN OPTIONAL TESTING CHARGES DO NOT**  
8 **APPLY?**

9 A. Yes. Both section 12.4.1.5.1 and 12.4.1.6.1 are based on the circumstance when  
10 the CLEC requests Qwest to perform trouble isolation on a circuit that is  
11 provisioned with pair gain or similar equipment. Qwest provides a service to  
12 CLECs where CLECs may request Qwest to perform trouble isolation on the  
13 CLECs’ behalf. This service is called optional testing.

14 **Q. WHAT IS QWEST’S OPTIONAL TESTING?**

15 A. Optional testing is a trouble isolation service that Qwest provides on the CLEC’s  
16 behalf. A CLEC may request that Qwest conduct trouble isolation testing on a  
17 CLECs unbundled circuit. Qwest does not perform this testing unless the CLEC –  
18 here Eschelon – asks Qwest to conduct the tests. If, as the result of optional  
19 testing, Qwest finds the trouble on Qwest’s side of the network, Qwest will repair  
20 the trouble and notify the Eschelon. However, if Qwest finds no trouble on  
21 Qwest’s network, Qwest will provide Eschelon with the test results. These test

1 results would be provided for trouble that Qwest has isolated to Eschelon's  
2 network Eschelon would then determine, based on its analysis of the test results,  
3 whether to ask Qwest to conduct additional testing.

4 **Q. DESCRIBE THE WORK QWEST PERFORMS WHEN OPTIONAL**  
5 **TESTING IS REQUESTED BY CLECS.**

6 A. Qwest will perform optional testing in order to isolate trouble in the network.  
7 This may include dispatching Qwest's technicians to the CLEC's end user  
8 customer premises, remote testing if the network capability exists, or a  
9 combination of remote testing and a technician dispatch.

10 **Q. WHEN DO QWEST'S OPTIONAL TESTING CHARGES NOT APPLY?**

11 A. Optional testing charges would not apply if the CLEC requests optional testing  
12 and informs Qwest that the circuit has been provisioned using electronic  
13 equipment called pair gain or other similar equipment.

14 Pair gain is electronic equipment that does not allow the CLEC to perform remote  
15 testing on unbundled loops. As such, on loops provisioned using pair gain Qwest  
16 has agreed that it will perform optional testing but optional testing charges will  
17 not apply. In addition to trouble isolation, optional testing allows Qwest to  
18 exclude the portion of the circuit that operates on pair gain. By excluding this  
19 portion of the circuit then the CLEC will have the ability to isolate trouble that is  
20 found within its own network.

1 **Q. ARE THERE OTHER TESTS THAT QWEST MAY BE REQUESTED TO**  
2 **PERFORM SUBSEQUENT TO OPTIONAL TESTING?**

3 A. CLECs may request Qwest to retest the circuit. CLECs may do this by requesting  
4 Qwest to either repeat the testing, perform additional testing or request that Qwest  
5 joint test with the CLEC or a third party. Eschelon states that Qwest should be  
6 prohibited from charging Eschelon for any testing—not just optional testing--  
7 when a pair gain system is in place. Qwest disagrees with this position, because  
8 Eschelon could ask Qwest to perform other forms of testing, and when this  
9 occurs, Qwest should be compensated.

10 **Q. HOW DOES OPTIONAL TESTING AT NO CHARGE APPROPRIATELY**  
11 **ADDRESS TESTING LIMITATIONS EXPERIENCED WITH CIRCUITS**  
12 **PROVISIONED USING PAIR GAIN?**

13 A. Providing optional testing without charge appropriately resolves the difficulty  
14 caused by circuits provisioned using pair gain (no remote testing) by allowing the  
15 CLEC to complete initial trouble isolation without charge. It provides the CLEC  
16 with as much or more initial trouble isolation information than if CLEC had been  
17 able to remote test. That is why optional testing without charge--but no more—is  
18 appropriate.



1 **Q. WHEN RETESTING OR JOINT TESTING ARE REQUESTED BY**  
2 **CLECS AFTER QWEST HAS PERFORMED OPTIONAL TESTING DO**  
3 **ADDITIONAL CHARGES APPLY?**

4 A. Yes. If Qwest is requested to retest, perform additional testing or joint test, Qwest  
5 will charge the CLEC for the work that Qwest performs. And while Qwest does  
6 not charge for the initial optional testing on loops provisioned on pair gain,  
7 retesting of such circuits, including joint testing is appropriately chargeable.

8 **Q. DOES QWEST PERFORM OPTIONAL TESTING JOINTLY WITH A**  
9 **CLEC?**

10 A. No. The purpose of Qwest's optional testing is for Qwest to perform trouble  
11 isolation on behalf of the CLEC pursuant to the CLEC's request for Qwest to  
12 perform such testing. As I have explained above, when optional testing (trouble  
13 isolation) is requested on circuits that have been provisioned using pair gain then  
14 Qwest will not apply charges for performing optional testing. Thus, Eschelon's  
15 language would arguably allow Eschelon to obtain optional testing at no charge  
16 and then also request Qwest to subsequently meet with its technicians to perform  
17 additional testing at no charge to Eschelon. Once Qwest performs trouble  
18 isolation due to the limitations of pair gain there can be no valid argument for any  
19 additional or different testing without charge.

1 **Q. WHAT ADDITIONAL CHARGES WOULD APPLY IF A CLEC**  
2 **REQUESTS QWEST TO RETEST OR JOINT TEST AFTER QWEST HAS**  
3 **PERFORMED OPTIONAL TESTING FOR THE CLEC?**

4 A. There are two charges that may apply if a CLEC requests Qwest to retest, perform  
5 additional testing or joint test after Qwest has performed optional testing for the  
6 CLEC. The CLEC is charged if Qwest dispatches a technician or if Qwest  
7 performs trouble isolation. A dispatch charge applies when Qwest sends a truck  
8 and a technician to perform work requested by the CLEC subsequent to a Qwest  
9 optional test. Trouble isolation is the testing work that is performed when Qwest  
10 isolates trouble in the network. Trouble isolation is charged to the CLEC through  
11 either a Maintenance of Service (“MOS”) charge or a Trouble Isolation Charge  
12 (“TIC”). MOS and TIC charges typically correspond to the type of unbundled  
13 product that Qwest is requested to isolate trouble. MOS typically applies to  
14 UNEs that are used by CLECs to provide designed services and TIC typically  
15 applies to UNEs that are used by CLECs to provide non-designed services. Both  
16 the TIC and MOS charges compensate Qwest for the work it actually performs.

17 **Q. DOES ESCHELON’S LANGUAGE INAPPROPRIATELY PROHIBIT**  
18 **QWEST FROM CHARGING ESCHELON FOR RETESTING OR JOINT**  
19 **TESTING?**

20 A. Yes. Eschelon’s proposed language inappropriately prohibits Qwest from billing  
21 Eschelon for “any” testing charges when the circuit is provisioned using

1 electronic pair gain equipment. The remedy proposed by Eschelon is much  
2 broader than the technical limitation caused by circuits provisioned with pair gain.  
3 Thus, Qwest would not be compensated for any testing that Eschelon requests  
4 Qwest to perform subsequent to optional testing. Eschelon could then request as  
5 many retests and joint testing as it wishes without regard for the necessity or the  
6 Qwest technician resources that such requests require. What must be recognized  
7 is that the subsequent work that Qwest performs is *at the request of Eschelon* and  
8 is work pursuant to trouble that has been *previously been determined to be within*  
9 *Eschelon's network* or Eschelon's end user customer network. Only if Eschelon  
10 is subject to subsequent testing charges will there be an incentive for Eschelon to  
11 efficiently draw on Qwest's technician expertise in isolating trouble on behalf of  
12 Eschelon.

13 **Q. DOES ESCHELON'S PROPOSED LANGUAGE REQUIRE QWEST TO**  
14 **PERFORM TESTING BEYOND THE OPTIONAL TESTING THAT**  
15 **QWEST PROVIDES WITHOUT CHARGE?**

16 A. Yes. In section 12.4.1.5.2 Eschelon's language specifically requires that Qwest  
17 perform testing beyond Qwest's optional test service. Eschelon language  
18 inappropriately expands Qwest's willingness to provide its optional testing at no  
19 charge<sup>1</sup> to include any testing that Eschelon may request of Qwest. Eschelon is

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<sup>1</sup> Qwest has consistently proposed that Qwest would provide its optional testing service at no charge when the unbundled loop is provisioned using pair gain or similar electronic equipment.

1 attempting to force Qwest to provide it a blank check for testing circuits that are  
2 provisioned using pair gain and is unreasonable.

3 **Q. DOES A CIRCUIT THAT A CLEC CANNOT TEST THROUGH**  
4 **PROHIBIT THE CLEC FROM ISOLATING TROUBLE ON THAT**  
5 **CIRCUIT?**

6 A. No. The only portion of the circuit that is impacted by pair gain is the unbundled  
7 loop. This leaves the end user portion of the circuit and the portion of the circuit  
8 between central office from which the unbundled loop is provisioned and the  
9 CLEC's switch. As I have also explained above, Eschelon may similarly exclude  
10 Qwest's unbundled loop from its trouble isolation and eliminate trouble found  
11 within its own network or the network of its end user. A circuit that is  
12 provisioned using pair gain does not prevent Eschelon from performing this type  
13 of trouble isolation. The fact that a circuit is provisioned using pair gain is not  
14 license for Eschelon to abandon its trouble isolation responsibilities.

15 **Q. WHY SHOULD QWEST'S LANGUAGE BE ADOPTED?**

16 A. Qwest's proposed language appropriately explains that Qwest does not charge  
17 Eschelon for optional testing when circuits have been provisioned on pair gain or  
18 similar equipment that prohibits Eschelon from remote testing such circuits.  
19 Qwest's proposed language preserves its right to bill Eschelon for the work that  
20 Qwest technicians perform subsequent to the work that is performed associated  
21 with optional testing. Qwest's proposed language insulates Eschelon from

1 optional testing charges on Pair Gain circuits where Eschelon cannot do its own  
2 initial remote testing. Qwest's language also allows Eschelon to request  
3 additional testing to isolate trouble to Eschelon's network, while appropriately  
4 allowing Qwest to assess charges for such additional testing performed by Qwest.  
5 Qwest's language should be adopted.

6 **Q. WHY SHOULD ESCHELON'S LANGUAGE BE REJECTED?**

7 A. Eschelon's proposed language inappropriately prohibits Qwest from charging for  
8 the testing work that Qwest performs subsequent to optional testing services and  
9 for trouble determined to be on Eschelon's network, and as such, should be  
10 rejected. Qwest does not charge for optional testing on circuits provided using  
11 Pair Gain. That is not license to require, however, nor is there any basis to justify,  
12 free and unlimited testing of any kind, as Eschelon proposes.

13 **VI. ISSUE 12-78: DEFINITION OF TROUBLE REPORT**

14 **Q. PLEASE CLARIFY THE DISPUTE IN ISSUE 12-78.**

15 A. The dispute in Issue 12-78 is concerns the definition of Trouble Reports in the  
16 section of the ICA pertaining to Maintenance and Repair (Section 12.4). Trouble  
17 Reports is defined in the ICA to apply to reports provided to one of Qwest's  
18 repair interfaces and managed and tracked in Qwest's repair systems.  
19 Specifically, the dispute in issue 12-78 is whether the terms set forth in section  
20 12.4.1.8 should include troubles that Eschelon may have in the provisioning of

1 Qwest's UNEs. Closely related is Issue 12-80, where the parties are in dispute  
2 regarding the application of the provisioning processes to the terms also set forth  
3 in section 12.4.1.8. My testimony for Issue 12-78 will address both the dispute  
4 surrounding the provisioning processes and the dispute over incorporating these  
5 processes in the terms set forth in section 12.4.1.8 being disputed in issue 12-80.  
6 Fundamental to my testimony on both these issues is the rather obvious  
7 proposition that "Provisioning" and "Maintenance and Repair" are two entirely  
8 different concepts.

9 **Q. WHAT LANGUAGE DOES QWEST PROPOSE?**

10 A. Qwest proposes the following language:

11 12.4.1.7 For the purposes of Section 12.4.1.8, "Trouble Reports" means trouble  
12 reports received via MEDIACC, CEMR, or reported to one of Qwest's call or  
13 repair centers, and managed and tracked within Qwest's repair systems consisting  
14 of WFA (Work Force Administration) and MTAS (Maintenance Tracking  
15 Administration System), and successor repair systems, if any.

16 **Q. WHAT LANGUAGE DOES ESCHELON PROPOSE?**

17 A. Eschelon initially proposed the following language:

18 12.4.1.7 For the purposes of Section 12.4.1.8, "Trouble Reports" means **trouble**  
19 reports **of trouble** received via **electronic interface** (MEDIACC, CEMR **or**  
20 **successor system, if any**) or **submitted reported** to one of Qwest's call or repair  
21 centers, ~~and managed and tracked within Qwest's repair systems consisting~~  
22 ~~of WFA (Work Force Administration) and MTAS (Maintenance Tracking~~  
23 ~~Administration System), and successor repair systems, if any.~~

1 **Q. WHY DOES QWEST OBJECT TO ESCHELON’S PROPOSED**  
2 **LANGUAGE?**

3 A. Qwest objects to Eschelon’s proposed language because it seeks to  
4 inappropriately expand the meaning of the term “Trouble Reports”—a term  
5 specific to Maintenance and Repair-- to include problems that are reported during  
6 the provisioning of facilities with Eschelon.

7 **Q. HOW DOES ESCHELON’S PROPOSED LANGUAGE BROADEN THE**  
8 **DEFINITION OF TROUBLE REPORTS TO INCLUDE TROUBLES**  
9 **ASSOCIATED WITH PROVISIONING?**

10 A. Eschelon removes the references to Qwest Maintenance and Repair systems that  
11 are used to track and manage troubles associated with *previously provisioned*  
12 *circuits*. This broadens the definition of trouble reports to include reports that  
13 may be also be received by Qwest during the provisioning of facilities with  
14 Eschelon, because it breaks the link between “Trouble Reports” and Maintenance  
15 and Repair.

16 **Q. THE DEFINITION OF “TROUBLE REPORTS” AT ISSUE HERE**  
17 **APPLIES EXCLUSIVELY TO SECTION 12.4.1.8 OF THE**  
18 **INTERCONNECTION AGREEMENT. WHAT IS THE PURPOSE FOR**  
19 **SECTION 12.4.1.8?**

20 A. The purpose of section 12.4.1.8 is to compensate a CLEC for additional work that  
21 is performed by the CLEC as the result of Qwest incorrect trouble isolation

1 associated with maintenance and repair. Specifically, the CLEC can bill Qwest  
2 for the repeat dispatch that the CLEC performs if Qwest ultimately isolates  
3 network trouble to the Qwest's network. The language at 12.4.1.8 and 12.4.1.8.1  
4 provide the terms and conditions under which Qwest compensates the CLEC.  
5 These terms and conditions are designed to apply to the Maintenance and Repair  
6 of CLEC post-provisioned circuits, and fall within the Maintenance and Repair  
7 section of the ICA, Section 12.4.

8 **Q. ESCHELON HAS PROPOSED LANGUAGE THAT EXPANDS THE**  
9 **APPLICATION OF 12.4.1.8 TO INCLUDE THE CIRCUIT**  
10 **PROVISIONING PROCESS. WHY SHOULD THE DEFINITION OF**  
11 **TROUBLE REPORTS EXCLUDE THE PROVISIONING PROCESS?**

12 A. There are several reasons why provisioning problems should be excluded from  
13 the definition of "Trouble Reports" as it applies to section 12.4.1.8. First,  
14 Eschelon's proposal would permit Eschelon to bill Qwest in situations where  
15 Qwest does not bill Eschelon. Qwest does not charge CLECs for work that Qwest  
16 technicians perform associated with these issues. This is because the provisioning  
17 process is typically a cooperative and dynamic effort between Qwest and  
18 Eschelon. Eschelon's proposed language would allow Eschelon to charge Qwest  
19 for the same provisioning work for which Qwest does not charge Eschelon. This  
20 would not only be inequitable, but would also be contrary to Eschelon's stated  
21 objective of only billing Qwest in circumstances when Qwest bills Eschelon.



1 This is another circumstance where Eschelon's proposed contract language does  
2 something very different than what Eschelon states it is trying to achieve.

3 Second, the inclusion of provisioning repair reports in the definition of trouble  
4 reports would create substantial opportunities for dispute. For example, if a  
5 CLEC submits a provisioning repair report on a circuit, Qwest finds that the  
6 CLEC is missing equipment, and the CLEC subsequently dispatches to find that  
7 its vendor has since installed the equipment, Qwest could inappropriately be held  
8 liable for the CLEC's repeat dispatch if there was trouble found on Qwest's  
9 network which could not be determined without the installation of the CLEC's  
10 equipment. It is situations like this that would make the administration of  
11 Eschelon's proposal difficult, and create substantial opportunities for dispute.

12 Third, Qwest does not track provisioning repair reports in a manner where  
13 Eschelon's proposal could be implemented. Currently, Qwest's repair systems  
14 are capable of tracking troubles associated with a CLEC circuit per the terms of  
15 section 12.4.1.8. These systems do not track provisioning activity but rather only  
16 activities associated with repair on an existing circuit. Additionally, these systems  
17 provide a historical and auditable record of the repair activities. Furthermore,  
18 Eschelon's proposed language seemingly would remove the ability for Qwest to  
19 track the repair activity associated with trouble reports and add reporting activity  
20 that is not tracked through these systems. This would create opportunities for  
21 disputes given that such tracking would be needed for bill validation. Thus,  
22 Qwest would not know if Eschelon would be eligible for compensation under the

1 terms of the agreement, and Eschelon could flood Qwest with unverifiable bills  
2 all with the expectation for payment.

3 **Q. DOES QWEST HAVE THE ABILITY TO TRACK TROUBLE REPORTS**  
4 **ONCE A CLEC HAS ACCEPTED A CIRCUIT?**

5 A. Yes. Qwest will track trouble reports through its repair systems once circuits are  
6 accepted by a CLEC, including the day of the CLEC acceptance. This includes  
7 troubles submitted through Qwest's electronic interface or Qwest's repair centers.

8 **Q. DOES QWEST CHARGE ESCHELON FOR DISPATCHES ASSOCIATED**  
9 **WITH TROUBLE REPORTS DURING THE PROVISIONING PROCESS?**

10 A. No.

11 **Q. WHY SHOULD QWEST'S LANGUAGE BE ADOPTED?**

12 A. Qwest's proposed language should be adopted because it appropriately defines  
13 "Trouble Reports" as applicable to Section 12.4.1.8. Appropriately, Section  
14 12.4.1.8 provides the ability for Eschelon to bill Qwest for work that Eschelon  
15 may unnecessarily perform pursuant to Qwest's trouble isolation. Qwest's  
16 definition of Trouble Report appropriately allows Qwest to receive Trouble  
17 Reports and track them such that Qwest may manage and better serve Eschelon  
18 with network trouble isolation.

1 **Q. WHY SHOULD ESCHELON'S LANGUAGE BE REJECTED?**

2 A. Eschelon's language would inappropriately expand the definition of Trouble  
3 Reports beyond Maintenance and Repair to include Provisioning processes and  
4 activities. Given that the provisioning process is cooperative effort jointly  
5 undertaken by both Eschelon and Qwest it is not appropriate for Eschelon to bill  
6 Qwest where Qwest does not bill Eschelon. As is further explained for issues  
7 12-80b and 12-80c, Eschelon's proposed language would inappropriately allow  
8 Eschelon, during later disputes, to merely demonstrate a report for trouble where  
9 it should demonstrate that it actually performed the work to isolate the trouble.

10 **Q. HAS THERE BEEN LANGUAGE PROPOSED IN OTHER SECTIONS OF**  
11 **THE CONTRACT IN AN ATTEMPT TO RESOLVE THIS ISSUE?**

12 A. Yes. Both parties have proposed language in other sections of the contract to try  
13 to resolve this issue.

14 **Q. WHAT OTHER LANGUAGE HAS QWEST PROPOSED?**

15 A. Qwest has proposed the following language as is underlined in bold type:

16 6.6.4 When CLEC requests that Qwest perform trouble isolation with  
17 CLEC, a trouble isolation charge (TIC) charge will apply when Qwest  
18 dispatches a technician and the trouble is found to be on the End User  
19 Customer's side of the Demarcation Point. If the trouble is on the End User  
20 Customer's side of the Demarcation Point. If the trouble is on the End User  
21 Customer's side of the Demarcation Point, and CLEC authorizes Qwest to  
22 repair the trouble on CLEC's behalf, Qwest will charge CLEC the  
23 appropriate Additional Labor Charges set forth in Exhibit A in addition to  
24 the TIC charge. **No separate charges for required dispatches shall apply**  
25 **prior to acceptance of the circuit.** No charges shall apply if CLEC

1 indicates trouble in Qwest's network and Qwest confirms that such trouble  
2 is in Qwest's network. In the event that Qwest reports no trouble found in  
3 its network on a trouble ticket and it is subsequently determined that the  
4 reported trouble is in Qwest's network, then Qwest will waive or refund to  
5 CLEC any TIC charges assessed to CLEC for that same trouble ticket. If  
6 Qwest reported no trouble found in its network but, as a result of a repeat  
7 ~~CLEC dispatch~~ trouble, CLEC demonstrates that the trouble is in Qwest's  
8 network, CLEC will charge Qwest a trouble isolation charge as described in  
9 Section 12.4.1.8.

10 9.2.5.2 When CLEC requests that Qwest perform trouble isolation with  
11 CLEC, a Maintenance of Service Charge will apply when Qwest dispatches  
12 a technician and the trouble is found to be on the End User Customer's side  
13 of the Loop Demarcation Point. If the trouble is on the End User  
14 Customer's side of the Loop Demarcation Point, and CLEC authorizes  
15 Qwest to repair the trouble on CLEC's behalf, Qwest will charge CLEC the  
16 appropriate Additional Labor Charges and Maintenance of Service Charge,  
17 if any, as set forth in Exhibit A at 9.20. **No separate charges for required**  
18 **dispatches shall apply prior to acceptance of the circuit.** Qwest with test  
19 results indicating trouble in Qwest's network and Qwest confirms that such  
20 trouble is in Qwest's network. In the event that Qwest reports no trouble  
21 found in its network on a trouble ticket and it is subsequently determined  
22 that the reported trouble is in Qwest's network, then Qwest will waive or  
23 refund to CLEC any Maintenance of Service Charges assessed to CLEC for  
24 that same trouble ticket. If Qwest reported no trouble found in its network  
25 but, as a result of a repeat ~~CLEC dispatch~~ trouble, CLEC demonstrates that  
26 the trouble is in Qwest's network, CLEC will charge Qwest a trouble  
27 isolation charge as described in Section 12.4.1.8.

28 **Q. WHAT OTHER LANGUAGE HAS ESCHELON PROPOSED?**

29 A. Eschelon has proposed the following language as is underlined in bold type:

30 6.6.4 When CLEC requests that Qwest perform trouble isolation with  
31 CLEC, a trouble isolation charge (TIC) charge will apply when Qwest  
32 dispatches a technician and the trouble is found to be on the End User  
33 Customer's side of the Demarcation Point. If the trouble is on the End User  
34 Customer's side of the Demarcation Point. If ~~the~~ **a repair** trouble is on the  
35 End User Customer's side of the Demarcation Point, and CLEC authorizes  
36 Qwest to repair the trouble on CLEC's behalf, Qwest will charge CLEC the  
37 appropriate Additional Labor Charges set forth in Exhibit A in addition to  
38 the TIC charge. **No charges for dispatches shall apply to installation**  
39 **troubles reported to a Qwest call center.** No charges shall apply if  
40 CLEC indicates trouble in Qwest's network and Qwest confirms that such

1 trouble is in Qwest's network. In the event that Qwest reports no trouble  
2 found in its network on a trouble ticket and it is subsequently determined  
3 that the reported trouble is in Qwest's network, then Qwest will waive or  
4 refund to CLEC any TIC charges assessed to CLEC for that same trouble  
5 ticket. If Qwest reported no trouble found in its network but, as a result of a  
6 repeat ~~CLEC dispatch~~ trouble, CLEC demonstrates that the trouble is in  
7 Qwest's network, CLEC will charge Qwest a trouble isolation charge as  
8 described in Section 12.4.1.8.

9 9.2.5.2 When CLEC requests that Qwest perform trouble isolation with  
10 CLEC, a Maintenance of Service Charge will apply when Qwest dispatches  
11 a technician and the trouble is found to be on the End User Customer's side  
12 of the Loop Demarcation Point. If ~~the~~ **a repair** trouble is on the End User  
13 Customer's side of the Loop Demarcation Point, and CLEC authorizes  
14 Qwest to repair the trouble on CLEC's behalf, Qwest will charge CLEC the  
15 appropriate Additional Labor Charges and Maintenance of Service Charge,  
16 if any, as set forth in Exhibit A at 9.20. **No charges for dispatches shall**  
17 **apply to installation troubles reported to a Qwest call center.** Qwest  
18 with test results indicating trouble in Qwest's network and Qwest confirms  
19 that such trouble is in Qwest's network. In the event that Qwest reports no  
20 trouble found in its network on a trouble ticket and it is subsequently  
21 determined that the reported trouble is in Qwest's network, then Qwest will  
22 waive or refund to CLEC any Maintenance of Service Charges assessed to  
23 CLEC for that same trouble ticket. If Qwest reported no trouble found in its  
24 network but, as a result of a repeat ~~CLEC dispatch~~ trouble, CLEC  
25 demonstrates that the trouble is in Qwest's network, CLEC will charge  
26 Qwest a trouble isolation charge as described in Section 12.4.1.8.

27 **Q. WHY DOES QWEST OBJECT TO ESCHELON'S PROPOSED**  
28 **LANGUAGE?**

29 A. Qwest objects to Eschelon's language because it is ambiguous and would obligate  
30 Qwest to undertake provisioning dispatches without charge without regard to  
31 whether a dispatch was actually necessary.

32 **Q. HOW IS ESCHELON'S LANGUAGE AMBIGUOUS?**

33 A. Eschelon's language would apply to installation troubles "reported to a Qwest call  
34 center." The term "Call Center" is broad, and Qwest has different types of call

1 centers. Call centers such as Qwest's repair call center handle trouble reports for  
2 existing circuits. These call centers would require information that is not  
3 available with a circuit that is in the provisioning process, such as a circuit ID.  
4 Thus, the repair call center would not know how to handle a problem with the  
5 provisioning of a circuit. This would create confusion as well as delay in  
6 resolving the provisioning problem.

7 **Q. WHY SHOULD QWEST'S LANGUAGE BE ACCEPTED?**

8 A. Qwest's language should be accepted because it more appropriately describes  
9 Qwest's process where it will not charge CLECs for dispatches when Qwest is  
10 provisioning CLEC circuits. Qwest's language clearly defines when the  
11 dispatches for provisioning end and dispatches for repair begin. The provisioning  
12 is completed when the CLEC accepts the circuit.

13 **VII. ISSUE 12-80: TROUBLE ISOLATION CHARGE**

14 **Q. PLEASE CLARIFY THE NATURE OF THE DISPUTE IN ISSUE 12-80.**

15 A. The dispute in Issue 12-80 concerns two issues. The first issue is whether Qwest  
16 should compensate Eschelon for work that Eschelon performs during the  
17 provisioning of Eschelon's UNE's by inappropriately expanding the definition of  
18 trouble reports to include provisioning troubles. In my testimony above  
19 addressing issue 12-78, I expressed Qwest's concerns and enumerated the  
20 problems associated with Eschelon's proposed language regarding that issue.

1 The second issue is whether Qwest should compensate Eschelon for initial  
2 dispatches when Eschelon performs trouble isolation.

3 **Q. WHAT LANGUAGE DOES QWEST PROPOSE?**

4 A. Qwest proposes the following language:

5 12.4.1.8 Where Qwest has billed CLEC for Maintenance of Services or Trouble  
6 Isolation (“TIC”) charges for a CLEC Trouble Report, Qwest will remove such  
7 Maintenance of Services or TIC charge from CLEC’s account and CLEC may bill  
8 Qwest for its repeat dispatch(es) to recover a Maintenance of Services or TIC  
9 charge or CLEC’s actual costs, whichever is less, if all of the following conditions  
10 are met:

11 (a) the repeat Trouble Report(s) is the same trouble as the prior Trouble Report  
12 (“Repeat Trouble”), as is demonstrated by CLEC’s test results isolated between  
13 consecutive CLEC access test points; and

14 (b) the Repeat Trouble is reported within (3) business days of the prior trouble  
15 ticket closure; and

16 (c) the Repeat Trouble has been found to be in the facilities owned or maintained  
17 by Qwest or Qwest facilities leased by CLEC; and

18 (d) CLEC has provided the circuit specific test results for the tests required by  
19 Section 12.4.1.1, on the prior and Repeat Trouble that indicates there is trouble in  
20 Qwest’s network, consistent with the CLEC efficient use of space available for  
21 the purposes of providing test results on the Qwest standard trouble ticket form.  
22 (If CLEC does not provide test results, Qwest will bill and CLEC will pay for  
23 optional testing where applicable pursuant to Section 12.4.1.6 ); and

24 (e) CLEC’s demonstration of its technician dispatch on the prior and Repeat  
25 Trouble; provided that such demonstration is sufficient when documented by  
26 CLEC’s records that are generated and maintained in the ordinary course of  
27 CLEC’s business.

28 **Q. WHAT LANGUAGE DOES ESCHELON PROPOSE?**

29 A. Eschelon proposes the following language:

30 12.4.1.8 Where Qwest has billed CLEC for Maintenance of Services or Trouble  
31 Isolation (“TIC”) charges for a CLEC ~~T~~trouble ~~R~~report, Qwest will remove such  
32 Maintenance of Services or TIC charge from CLEC’s account and CLEC may bill

1 Qwest for its ~~repeat~~—dispatch(es) on Repeat Troubles(s) to recover a  
2 Maintenance of Services or TIC charge or CLEC’s actual costs, whichever is less,  
3 if all of the following conditions are met:

4 (a) the repeat ~~T~~trouble ~~R~~report(s) is the same trouble as the prior ~~T~~trouble  
5 ~~R~~report (“Repeat Trouble”), as is demonstrated by CLEC’s test results isolated  
6 between consecutive CLEC access test points; and

7 (b) the Repeat Trouble is reported within (3) business days of the prior trouble  
8 ticket closure; and

9 (c) the Repeat Trouble has been found to be in the facilities owned or maintained  
10 by Qwest or Qwest facilities leased by CLEC; and

11 (d) CLEC has provided the circuit specific test results for the tests required by  
12 Section 12.4.1.1, on the prior and Repeat Trouble that indicates there is trouble in  
13 Qwest’s network, consistent with the CLEC efficient use of space available for  
14 the purposes of providing test results on the Qwest standard trouble ticket form.  
15 (If CLEC does not provide test results, Qwest will bill and CLEC will pay for  
16 optional testing where applicable pursuant to Section 12.4.1.6 ); and

17 (e) CLEC’s demonstration of its technician dispatch on the ~~prior and~~ Repeat  
18 Trouble; provided that such demonstration is sufficient when documented by  
19 CLEC’s records that are generated and maintained in the ordinary course of  
20 CLEC’s business.

21 **Q. WHY DOES QWEST OBJECT TO ESCHELON’S PROPOSED**  
22 **LANGUAGE?**

23 A. Eschelon’s proposed language inappropriately shifts the cost of Eschelon’s  
24 responsibility to perform conclusive initial trouble isolation onto Qwest.  
25 Eschelon’s language does this by removing the condition in the first paragraph of  
26 section 12.4.1.8 that requires Eschelon to dispatch a technician to isolate trouble  
27 when Eschelon’s remote testing capability does not provide conclusive trouble  
28 isolation. The purpose of section 12.4.1.8 is to provide CLECs with the ability to  
29 bill Qwest under circumstances where the CLEC has been required to dispatch  
30 technicians a *second* time after the CLEC has *correctly and conclusively*



1 performed initial trouble isolation. Eschelon's language does not capture the  
2 obligation for it to perform the work associated with initial trouble isolation and  
3 allows for inconclusive initial trouble isolation. It then requires Qwest to  
4 compensate Eschelon when Eschelon finally performs conclusive trouble  
5 isolation. One of the fundamental purposes of section 12.4.1.8 is ensure that  
6 CLECs, such as Eschelon, are providing sufficient trouble isolation prior to their  
7 request for Qwest's involvement. This is a cost of doing business for any  
8 telecommunications carrier. This charge should not be borne by Qwest.

9 **Q. BY WAY OF BACKGROUND, WHAT FACILITIES ARE NEEDED SO**  
10 **THAT A FACILITIES-BASED CLEC, SUCH AS ESCHELON, MAY**  
11 **PROVIDE SERVICE TO ITS END USER CUSTOMERS?**

12 A. Typically, with switched services, a CLEC would need a switch, a loop, and  
13 Customer Premises Equipment ("CPE"). The CPE is located at the customer  
14 location and is connected to the loop. The loop is connected to the switch. The  
15 loop is either self provisioned by the CLEC or the CLEC may lease an unbundled  
16 loop from Qwest or from a third party if available. The loop extends from the  
17 customer premises to a switch. Typically the switch is then connected to other  
18 switches so that the CLEC customer can exchange calls with customers that are  
19 connected to other switches. The switch may also be self provisioned by the  
20 CLEC or leased through a wholesale switching provider such as Qwest.

1 **Q. WHEN QWEST'S UNBUNDLED FACILITIES ARE USED BY CLECS TO**  
2 **PROVIDE SERVICE TO THEIR CUSTOMERS DOES THE**  
3 **RESPONSIBILITY FOR MAINTAINING SERVICE TO THE CLEC'S**  
4 **END USER CUSTOMER FALL ONTO QWEST?**

5 A. No. Regardless of how the CLEC obtains the infrastructure to provide service to  
6 its customer, it is the responsibility of the CLEC to ensure maintenance and repair  
7 of the end-to-end service it provides to its end user customer. When a CLEC  
8 obtains a portion of that end-to-end service via unbundled facilities from Qwest,  
9 Qwest will maintain the unbundled facilities it provides to the CLEC, but it does  
10 so at the direction of the CLEC. It is the responsibility of the CLEC to maintain  
11 the overall facilities and ultimately the service to the customer.

12 **Q. IS IT THE RESPONSIBILITY OF ESCHELON TO ENSURE THE**  
13 **PROPER OPERATION OF ITS NETWORK AND THE NETWORK OF**  
14 **ITS END USER CUSTOMERS BEFORE ESCHELON QUESTIONS THE**  
15 **OPERATION OF QWEST'S UNBUNDLED FACILITY?**

16 A. Yes. Quite simply, before Eschelon asks Qwest to look into a problem on a given  
17 circuit, it should have *conclusively* determined that maintenance or repair of  
18 Eschelon's network or its customers' CPE is *not* required. Only then should  
19 Eschelon ask to have Qwest personnel deployed to assist in trouble isolation.

1 **Q. HOW DOES ESCHELON'S PROPOSED LANGUAGE AVOID**  
2 **ESCHELON'S RESPONSIBILITY TO FIRST CONCLUSIVELY**  
3 **ISOLATE TROUBLE IN ITS OWN NETWORK OR CPE?**

4 A. Eschelon's language has removed the requirement for Eschelon to dispatch its  
5 own technicians when it cannot conclusively isolate trouble by using its remote  
6 testing capabilities. By removing the word "repeat" in the first paragraph of  
7 section 12.4.1.8 and "prior" in subsection (e) of section 12.4.1.8, Eschelon  
8 inappropriately eliminates any responsibility for Eschelon to dispatch its  
9 technician to perform initial conclusive trouble isolation.

10 **Q. CAN REMOTE TESTING PROVIDE CONCLUSIVE TROUBLE**  
11 **ISOLATION?**

12 A. Yes, but not always. Qwest does not dispute that remote testing may sometimes  
13 provide conclusive trouble isolation. This is why Qwest proposed the language in  
14 section 12.4.1.8.1. However, Eschelon's proposed language for section 12.4.1.8  
15 makes a rule out of the exception. Eschelon's proposed language for section  
16 12.4.1.8 would allow less than conclusive trouble isolation. For example "no dial  
17 tone" may be the problem reported as a result of Eschelon's trouble isolation.  
18 This provides Qwest with no indication of where the trouble is located within the  
19 network and demonstrates that Eschelon has done nothing more than relay a  
20 symptom that was provided by its customer. However, Eschelon's proposed

1 language would make this justification for Eschelon then shifting the burden of its  
2 network responsibilities onto Qwest.

3 **Q. WILL A TECHNICIAN DISPATCH PROVIDE CONCLUSIVE TROUBLE**  
4 **ISOLATION WHERE REMOTE TESTING CAN NOT?**

5 A. Yes. Typically the only way to conclusively isolate trouble for these types of  
6 services is to test from multiple test points on the circuit, which requires a  
7 dispatch. These points are found at different locations of the circuit. Because  
8 remote testing can only see trouble from one end of a circuit, remote testing may  
9 not allow for conclusive trouble isolation.

10 To illustrate the following provides an example of the test points that can be used  
11 for conclusive trouble isolation for an unbundled loop that is provisioned to a  
12 CLEC's collocation at the CLEC's end user customer's serving central office.<sup>2</sup>  
13 The first test point is the Qwest Network Interface Device located at the end user  
14 and is the demarcation point between the loop and the CPE network. This test  
15 point allows the technician to test only the portion of the circuit that is on the  
16 CLEC's end user customer side of the NID. Thus, a test of the end user  
17 customer's portion of the circuit that is isolated from the loop and the switch will  
18 provide conclusive trouble isolation if the trouble is on the CLEC's end user  
19 customer's side of the NID. If there is no trouble that is found when the  
20 technician tests the CLEC end user customer's side of the NID then the technician

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<sup>2</sup> Although this example illustrates testing at single points of a circuit, trouble isolation testing may be required at multiple test points with multiple technicians. CLECs may request Qwest to assist the CLEC by requesting Qwest to perform joint testing with the CLEC.

1 may then test at the NID, the portion of the circuit between the NID and the  
2 switch. Although testing at this test point can be inconclusive for trouble isolation  
3 of an unbundled loop, it can provide the technician the information that trouble  
4 still exists on the circuit or that the trouble had been cleared.

5 A second test point location can be found at the Interconnection Distribution  
6 Frame ("ICDF") located at the Qwest central office, which is the demarcation  
7 point between the loop and the CLEC network. This test point allows the  
8 technician to test only the portion of the circuit that is on the CLEC's network  
9 side of the ICDF. Thus, a test of the CLEC's network portion of the circuit that is  
10 isolated from the loop and the CPE will provide conclusive trouble isolation if the  
11 trouble is on the CLEC's network. If there is no trouble that is found when the  
12 technician tests the CLEC's network side of the ICDF then the technician may  
13 then test, at the ICDF, the portion of the circuit between the ICDF and the CPE.  
14 Testing from the ICDF to the CPE can also provide the technician the information  
15 that trouble still exists on the circuit or that the trouble had been cleared.

16 However, by eliminating the potential for trouble on the CLEC's network and on  
17 the customer's side of the NID, the combined testing from the NID towards the  
18 switch and from the ICDF towards the CPE provides conclusive trouble isolation  
19 to the unbundled loop such that the CLEC should submit a trouble report to  
20 Qwest's repair center. By isolating the different portions of the network such as  
21 the customer side of the NID and the CLEC network, a technician dispatch is a  
22 conclusive method of isolating trouble where remote testing sometimes is not.

1 **Q. DOES ESCHELON’S PROPOSED LANGUAGE CREATE THE**  
2 **POTENTIAL FOR A LONGER REPAIR TIME FOR ITS CUSTOMERS?**

3 A. Yes. By not performing initial conclusive trouble isolation, Eschelon creates the  
4 potential to delay the resolution of its customers’ service impacting troubles.

5 **Q. DOES ESCHELON’S PROPOSED LANGUAGE PROVIDE AN**  
6 **INCENTIVE FOR ESCHELON TO PERFORM INITIAL CONCLUSIVE**  
7 **TROUBLE ISOLATION?**

8 A. No. Eschelon’s language actually provides the incentive for Eschelon *not* to  
9 provide initial conclusive trouble isolation so that Eschelon could hope to receive  
10 compensation from Qwest for its subsequent conclusive trouble isolation. The  
11 more ambiguous and inconclusive Eschelon can be in the initial trouble isolation  
12 (e.g., “customer has no dial tone”), the better the likelihood that it will result in a  
13 repeat trouble report. This would help Eschelon reduce its repair expenses by  
14 shifting some of these expenses, inappropriately, onto Qwest.

15 **Q. IS THE SCENARIO THAT IS BEING ADDRESSED BY THE LANGUAGE**  
16 **AT SECTION 12.4.1.8 A COMMON OCCURRENCE?**

17 A. No. I estimate that the scenario addressed by Qwest’s proposed language in  
18 section 12.4.1.8 occurs less than one percent of the total volume of trouble reports  
19 that are submitted by Eschelon. However, because Eschelon’s proposed language  
20 inappropriately expands section 12.4.1.8 to include provisioning trouble reports  
21 and because it creates an incentive for Eschelon to not provide initial conclusive

1 trouble isolation, Eschelon will have incentive to drive this percentage upwards in  
2 the hope of recovering more of its provisioning and repair expenses from Qwest.

3 **Q. WHY SHOULD QWEST'S LANGUAGE BE ADOPTED?**

4 A. Qwest's proposed language should be accepted because it appropriately  
5 compensates Eschelon when Eschelon has (1) provided initial conclusive trouble  
6 isolation and (2) must subsequently dispatch its technician. Qwest's language  
7 also provides incentive for Eschelon to perform conclusive initial trouble isolation  
8 that will result in fewer repeat trouble reports and better service to the end user  
9 customer.

10 **Q. WHY SHOULD ESCHELON'S LANGUAGE BE REJECTED?**

11 A. Eschelon's proposed language eliminates its responsibility to conclusively isolate  
12 trouble through its initial trouble isolation processes of its network or the CPE.  
13 Eschelon's language then requires Qwest to inappropriately compensate Eschelon  
14 when Eschelon finally does dispatch a technician to conclusively isolate the  
15 trouble. Eschelon's proposed language also drives Eschelon to provide less than  
16 conclusive trouble isolation to enhance the potential to receive compensation from  
17 Qwest, though, ironically, at the expense of Eschelon's own end users. Thus,  
18 Eschelon's proposed language should be rejected.

19 **VIII. ISSUE 12-80 (A): REMOTE TESTING CAPABILITY**

1    **Q.    PLEASE EXPLAIN THE NATURE OF THE DISPUTE IN ISSUE 12-80(A).**

2    A.    The dispute in Issue 12-80(a) regards the circumstances under which Qwest will  
3       waive the requirement for Eschelon to demonstrate an initial dispatch of its  
4       technician associated with a trouble report. Qwest will do so when Eschelon has  
5       provided conclusive trouble isolation using its remote testing capabilities. By  
6       altering the situations in which Qwest would waive the dispatch requirement, the  
7       Eschelon proposed language would require Qwest to compensate Eschelon for a  
8       dispatch associated with a repeat trouble report. In reality, under Eschelon's  
9       proposed language, the only work that Eschelon would have performed was the  
10      work that it should have performed in the first place in fulfilling its obligation to  
11      isolate the trouble.

12   **Q.    WHAT LANGUAGE DOES QWEST PROPOSE?**

13   A.    Qwest proposes the following language:

14       12.4.1.8.1 Where CLEC has remote testing capability and provides Qwest with  
15       conclusive circuit specific test results that isolate trouble to Qwest's network,  
16       demonstration of CLEC's prior dispatch pursuant to subsection (e) of Section  
17       12.4.1.8 will be waived.

18   **Q.    WHAT LANGUAGE DOES ESCHELON PROPOSE?**

19   A.    Eschelon proposes the following language:

20       12.4.1.8.1 Where CLEC does not have remote testing capability, subsection  
21       (e) of Section 12.4.1.8 requires a technician dispatch for both the prior and  
22       Repeat Trouble. Where CLEC has remote testing capability and provides ~~Qwest~~  
23       ~~with conclusive circuit specific test results that isolate trouble to Qwest's~~  
24       ~~network, demonstration of CLEC's prior dispatch the test results described~~  
25       in subsection (d) of Section 12.4.1.8, CLEC must demonstrate the technician



1 dispatch pursuant to subsection (e) of Section 12.4.1.8 only for the Repeat  
2 Trouble.

3 **Q. WHY DOES QWEST OBJECT TO ESCHELON'S PROPOSED**  
4 **LANGUAGE?**

5 A. Qwest objects to Eschelon's proposed language because its language does not  
6 require Eschelon to perform initial trouble isolation that will conclusively  
7 determine where the trouble exists in the network.

8 **Q. WILL A TECHNICIAN DISPATCH PROVIDE CONCLUSIVE TROUBLE**  
9 **ISOLATION WHERE REMOTE TESTING CAN NOT?**

10 A. Yes. As I explained above for issue 12-80, because remote testing can only see  
11 trouble from one end of a circuit, unbundled facilities that support services may  
12 not allow for conclusive trouble isolation with remote testing. Typically, the only  
13 way to conclusively isolate trouble for these types of services is to test from  
14 multiple test points on the circuit. My testimony for issue 12-80 explains in detail  
15 these test points and how a technician dispatch provides the conclusive test results  
16 when remote testing can not.

17 **Q. WHY SHOULD QWEST'S LANGUAGE BE ADOPTED?**

18 A. Qwest's language should be adopted because it appropriately recognizes the  
19 capabilities as well as the limitations of remote testing. Qwest is willing to agree  
20 that remote testing can sometimes provide conclusive trouble isolation, but Qwest  
21 also recognizes that remote testing may not provide the conclusive trouble

1 isolation in all cases. However, it is reasonable to expect that conclusive evidence  
2 be provided in all cases. Thus, Qwest's language should be adopted.

3 **Q. WHY SHOULD ESCHELON'S LANGUAGE BE REJECTED?**

4 A. Eschelon's language does not acknowledge the limitations of remote testing and  
5 does not require conclusive trouble isolation. In fact, Eschelon's only reference to  
6 the level of trouble isolation that it is willing to provide is a reference to an  
7 indication that there is trouble on the circuit. The lack of conclusive trouble  
8 isolation that Eschelon's proposed language permits increases the potential for  
9 repeat trouble and unnecessary dispatches of Qwest technicians. Thus,  
10 Eschelon's proposed language should be rejected.

11 **IX. ISSUE 12-80 (B AND C): REPEAT TROUBLE V. REPEAT**  
12 **DISPATCH**

13 **Q. PLEASE CLARIFY THE NATURE OF THE DISPUTES IN ISSUES 12-80**  
14 **B AND C.**

15 A. Issues 12-80 B and C are the same issue contained within two separate sections of  
16 the disputed interconnection agreement. Sections 6.6.4 and 9.2.5.2 contain terms  
17 that dictate when Eschelon may charge Qwest for work Eschelon performs  
18 associated with a repeat trouble report.

19 **Q. WHAT LANGUAGE DOES QWEST PROPOSE FOR ISSUE 12-80B?**

20 A. Qwest proposes the following language:

1           6.6.4 When CLEC requests that Qwest perform trouble isolation with CLEC, a  
2           trouble isolation charge (TIC) charge will apply when Qwest dispatches a  
3           technician and the trouble is found to be on the End User Customer's side of the  
4           Demarcation Point. If the trouble is on the End User Customer's side of the  
5           Demarcation Point, and CLEC authorizes Qwest to repair the trouble on CLEC's  
6           behalf, Qwest will charge CLEC the appropriate Additional Labor Charges set  
7           forth in Exhibit A in addition to the TIC charge. No charges shall apply if CLEC  
8           indicates trouble in Qwest's network and Qwest confirms that such trouble is in  
9           Qwest's network. In the event that Qwest reports no trouble found in its network  
10          on a trouble ticket and it is subsequently determined that the reported trouble is in  
11          Qwest's network, then Qwest will waive or refund to CLEC any TIC charges  
12          assessed to CLEC for that same trouble ticket. If Qwest reported no trouble found  
13          in its network but, as a result of a repeat CLEC dispatch, CLEC demonstrates that  
14          the trouble is in Qwest's network, CLEC will charge Qwest a trouble isolation  
15          charge as described in Section 12.4.1.8.

16       **Q.    WHAT LANGUAGE DOES ESCHELON PROPOSE FOR ISSUE 12-80B?**

17       A.    Eschelon proposes the following language:

18           6.6.4 When CLEC requests that Qwest perform trouble isolation with CLEC, a  
19           trouble isolation charge (TIC) charge will apply when Qwest dispatches a  
20           technician and the trouble is found to be on the End User Customer's side of the  
21           Demarcation Point. If the trouble is on the End User Customer's side of the  
22           Demarcation Point, and CLEC authorizes Qwest to repair the trouble on CLEC's  
23           behalf, Qwest will charge CLEC the appropriate Additional Labor Charges set  
24           forth in Exhibit A in addition to the TIC charge. No charges shall apply if CLEC  
25           indicates trouble in Qwest's network and Qwest confirms that such trouble is in  
26           Qwest's network. In the event that Qwest reports no trouble found in its network  
27           on a trouble ticket and it is subsequently determined that the reported trouble is in  
28           Qwest's network, then Qwest will waive or refund to CLEC any TIC charges  
29           assessed to CLEC for that same trouble ticket. If Qwest reported no trouble found  
30           in its network but, as a result of a repeat ~~CLEC dispatch trouble~~, CLEC  
31           demonstrates that the trouble is in Qwest's network, CLEC will charge Qwest a  
32           trouble isolation charge as described in Section 12.4.1.8.

33       **Q.    WHAT LANGUAGE DOES QWEST PROPOSE FOR ISSUE 12-80C?**

34       A.    Qwest proposes the following language:

35           9.2.5.2 When CLEC requests that Qwest perform trouble isolation with CLEC, a  
36           Maintenance of Service Charge will apply when Qwest dispatches a technician

1 and the trouble is found to be on the End User Customer's side of the Loop  
2 Demarcation Point. If the trouble is on the End User Customer's side of the Loop  
3 Demarcation Point, and CLEC authorizes Qwest to repair the trouble on CLEC's  
4 behalf, Qwest will charge CLEC the appropriate Additional Labor Charges and  
5 Maintenance of Service Charge, if any, as set forth in Exhibit A at 9.20. No  
6 charges shall apply if CLEC provides Qwest with test results indicating trouble in  
7 Qwest's network and Qwest confirms that such trouble is in Qwest's network. In  
8 the event that Qwest reports no trouble found in its network on a trouble ticket  
9 and it is subsequently determined that the reported trouble is in Qwest's network,  
10 then Qwest will waive or refund to CLEC any Maintenance of Service Charges  
11 assessed to CLEC for that same trouble ticket. If Qwest reported no trouble found  
12 in its network but, as a result of a repeat CLEC dispatch, CLEC demonstrates that  
13 the trouble is in Qwest's network, CLEC will charge Qwest a trouble isolation  
14 charge as described in Section 12.4.1.8.

15 **Q. WHAT LANGUAGE DOES ESCHELON PROPOSE FOR ISSUE 12-80C?**

16 A. Eschelon proposes the following language:

17 9.2.5.2 When CLEC requests that Qwest perform trouble isolation with CLEC, a  
18 Maintenance of Service Charge will apply when Qwest dispatches a technician  
19 and the trouble is found to be on the End User Customer's side of the Loop  
20 Demarcation Point. If the trouble is on the End User Customer's side of the Loop  
21 Demarcation Point, and CLEC authorizes Qwest to repair the trouble on CLEC's  
22 behalf, Qwest will charge CLEC the appropriate Additional Labor Charges and  
23 Maintenance of Service Charge, if any, as set forth in Exhibit A at 9.20. No  
24 charges shall apply if CLEC provides Qwest with test results indicating trouble in  
25 Qwest's network and Qwest confirms that such trouble is in Qwest's network. In  
26 the event that Qwest reports no trouble found in its network on a trouble ticket  
27 and it is subsequently determined that the reported trouble is in Qwest's network,  
28 then Qwest will waive or refund to CLEC any Maintenance of Service Charges  
29 assessed to CLEC for that same trouble ticket. If Qwest reported no trouble found  
30 in its network but, as a result of a repeat ~~CLEC dispatch~~ trouble, CLEC  
31 demonstrates that the trouble is in Qwest's network, CLEC will charge Qwest a  
32 trouble isolation charge as described in Section 12.4.1.8.

1 **Q. WHY DOES QWEST OBJECT TO ESCHELON'S PROPOSED**  
2 **LANGUAGE?**

3 A. Qwest objects to Eschelon's proposed language because it allows Eschelon to be  
4 inappropriately compensated by Qwest not for the work that should be performed  
5 associated with a repeat trouble, but for the mere act of reporting a repeat trouble.

6 **Q. HOW WOULD ESCHELON'S PROPOSED LANGUAGE ALLOW**  
7 **ESCHELON TO CHARGE QWEST FOR WORK THAT ESCHELON**  
8 **DOES NOT PERFORM?**

9 A. Eschelon's proposed language inappropriately removes Qwest's language  
10 agreeing to compensate Eschelon for its repeat dispatch pursuant to section  
11 12.4.1.8, and instead obligates Qwest to compensate Eschelon based upon its  
12 mere reporting of Eschelon's repeat trouble. Eschelon may then be allowed to  
13 inappropriately claim compensation from Qwest by submitting a repeat trouble  
14 report without actually performing the trouble isolation work for which the  
15 compensation was intended. The Commission should only allow compensation  
16 for technician dispatch when an actual dispatch occurs.

17 **Q. DOES QWEST'S PROPOSED LANGUAGE 12.4.1.8.1 PROVIDE**  
18 **ESCHELON WITH THE ABILITY TO BILL QWEST WITHOUT ITS**  
19 **DEMONSTRATION OF A REPEAT DISPATCH?**

20 A. Yes. The purpose for Section 12.4.1.8.1 is to acknowledge that conclusive  
21 trouble isolation may be performed initially through remote testing and that a

1 subsequent dispatch performed by Eschelon may be unnecessary. The language  
2 in section 12.4.1.8.1 specifically addresses this and provides the exception that  
3 Eschelon attempts to capture in 9.2.5.2. The inappropriate result of Eschelon's  
4 proposed language is that it again makes a rule out of an exception. Eschelon's  
5 proposed language would then inappropriately apply dispatch charges to all repeat  
6 trouble reports regardless of whether subsequent dispatches were needed or  
7 performed.

8 **Q. WHY SHOULD QWEST'S LANGUAGE BE ADOPTED?**

9 A. Qwest's language should be adopted because Qwest's language appropriately  
10 compensates Eschelon for the work that Eschelon performs by dispatch.

11 **Q. WHY SHOULD ESCHELON'S LANGUAGE BE REJECTED?**

12 A. Eschelon's proposed language should be rejected because Eschelon's language  
13 inappropriately requires Qwest to compensate Eschelon for work that Eschelon  
14 does not perform.

15 **X. ISSUE 12-81: TEST PARAMETERS AND LEVELS**

16 **Q. PLEASE CLARIFY THE NATURE OF THE DISPUTE IN ISSUE 12-81.**

17 A. Issue 12-81 addresses how Qwest's technical publications should apply to the  
18 maintenance and repair of facilities that Qwest provides to Eschelon.

1 Q. WHAT LANGUAGE DOES QWEST PROPOSE?

2 A. Qwest proposes the following language:

3 12.4.3.5 Qwest Maintenance and Repair and routine test parameters and levels  
4 will be in compliance with Qwest's Technical Publications and to the extent not  
5 inconsistent with the foregoing, Telecordia's General Requirement Standards for  
6 Network Elements, Operations, Administration, Maintenance and Reliability  
7 and/or the applicable ANSI standard.

8 Q. WHAT LANGUAGE DOES ESCHELON PROPOSE?

9 A. Eschelon proposes the following language:

10 12.4.3.5 Qwest Maintenance and Repair and routine test parameters and levels  
11 will be in compliance with ~~Qwest's Technical Publications and to the extent~~  
12 ~~not inconsistent with the foregoing,~~ Telcordia's General Requirement Standards  
13 for Network Elements, Operations, Administration, Maintenance and Reliability  
14 and/or the applicable ANSI standard, and, to the extent not inconsistent with  
15 the foregoing, Qwest's Technical Publications.

16 Q. WHY DOES QWEST OBJECT TO ESCHELON'S PROPOSED  
17 LANGUAGE?

18 A. Qwest objects to Eschelon's proposed language because it fails to acknowledge  
19 that while the Qwest network is built according to national industry standards and  
20 requirements, Qwest must adhere first and foremost to the technical publications  
21 developed specifically for the Qwest network and which in many instances  
22 exceed industry standards. These publications take national and industry  
23 standards and customize them to the specific needs of the Qwest network.  
24 Forcing Qwest to go to generic options may not be in the best interests of the  
25 network or its customers. Eschelon's proposed language ignores the purpose of

1 Qwest's technical publications which is to inform Eschelon of the capability of  
2 Qwest's network.

3 **Q. WHAT IS THE PURPOSE OF QWEST'S TECHNICAL PUBLICATIONS?**

4 A. Qwest develops its technical publications as information manuals to describe the  
5 technical capabilities and requirements of Qwest's network. Eschelon's proposed  
6 language inappropriately ignores the purpose of Qwest's technical publications  
7 which is to inform Eschelon of the capability of Qwest's network.

8 **Q. HOW DOES ESCHELON'S PROPOSED LANGUAGE PROHIBIT**  
9 **QWEST FROM MAINTAINING FACILITIES PURSUANT TO QWEST'S**  
10 **TECHNICAL PUBLICATION?**

11 A. Eschelon's proposed language effectively prohibits Qwest from maintaining  
12 facilities pursuant to Qwest's technical publications when Qwest has included  
13 features in its technical publications that exceed industry standards. For example,  
14 although the industry standard "T1.403 – 1999 Network and Customer  
15 Installation Interfaces - DS1 Electrical Interface" contains technical details for  
16 "RJ48X" connectors, Qwest's technical publication "DS1 Service and DS1 Rate  
17 Synchronization Service" calls for RJ48C, RJ48H, or RJ48M connectors. Qwest  
18 has chosen not to maintain the DS1 service to the technical standards of the  
19 RJ48X connector because of the possible interference that this particular  
20 connector may produce. Qwest has chosen not to support this feature of the  
21 standard. Under Eschelon's proposed language Qwest would be required to



1 maintain its facilities and service pursuant to a standard that is inferior to Qwest  
2 network capability.

3 **Q. WOULD ESCHELON'S PROPOSED LANGUAGE OBLIGATE QWEST**  
4 **TO MAINTAIN STANDARDS THAT HAVE NOT BEEN IMPLEMENTED**  
5 **INTO QWEST'S NETWORK?**

6 A. Yes. When there is an update to the industry standards these standards may not be  
7 immediately implemented into vendor equipment, Qwest's technical publications,  
8 or Qwest's network. Under Eschelon's proposed language, however, Qwest  
9 would be required to immediately upgrade its network based on any newly  
10 updated standard that happened to be consistent with Qwest's technical  
11 publication as well as immediately have upgrades available pursuant to any  
12 revisions of industry standards.

13 **Q. ARE NETWORKS UPGRADED IMMEDIATELY UPON AN UPDATED**  
14 **INDUSTRY STANDARD?**

15 A. No. Since a standard is updated by the industry as a whole, upgrades of networks  
16 nationwide are accomplished in phases. Carriers may still operate under earlier  
17 versions of industry standards until such time as it is feasible to introduce the new  
18 standards. Updates of industry standards sometimes require vendors to either  
19 develop new equipment or upgrade existing equipment. This may take anywhere  
20 from months to years depending on interoperability testing and whether carriers  
21 find the updated standard beneficial for implementation. When industry standards

1           evolve, the industry does not typically have the equipment available to  
2           immediately implement the changes. Thus, it is impossible for Qwest to maintain  
3           testing parameters for a standard that has not been fully integrated into existing  
4           equipment or deployed with new equipment. Qwest technical publications  
5           provide reference to industry standards in most cases. However, these references  
6           typically refer to the date and version of the standard that applies to the service  
7           that is provided. This is so it is clear as to what version of the standard is  
8           applicable to the service that Qwest provides. Although there may be a newer  
9           standard, Qwest may not have had the opportunity to implement the newer  
10          standard throughout Qwest's network or the change may be incidental to the  
11          service and cost prohibitive to implement.

12       **Q.    CAN ESCHELON PROVIDE SERVICES BASED ON FEATURES OF**  
13       **STANDARDS OTHER THAN THOSE FEATURES DESCRIBED IN**  
14       **QWEST'S TECHNICAL PUBLICATION?**

15       A.    Yes. Qwest does not limit Eschelon from providing service to its customers.  
16       However, Qwest does provide its technical publications for informational  
17       purposes. Eschelon's proposed language inappropriately ignores the purpose of  
18       Qwest's technical publications, which is to inform Eschelon of the capability of  
19       Qwest's network.

1 **Q. DOES QWEST USE TEST PARAMETERS THAT IN SOME CASES**  
2 **EXCEED INDUSTRY STANDARDS?**

3 A. Yes. Qwest has developed its testing procedures to provide the most reliable  
4 service that is feasible based on the capability of Qwest's network. In fact, the  
5 test parameters<sup>3</sup> that Qwest uses provide more rigorous testing of Qwest's DS-1  
6 circuits than is required by the ANSI standard<sup>4</sup>. Qwest has implemented testing  
7 procedures that use testing parameters that exceed industry standards, and this  
8 provides Qwest and CLECs with additional assurance that Qwest's network will  
9 operate reliably for customers.

10 **Q. WHY SHOULD QWEST'S LANGUAGE BE ADOPTED?**

11 A. Qwest's language should be adopted because it more appropriately reflects the  
12 relationship between Qwest's technical publications and industry standards.  
13 Qwest's technical publications provide CLECs with the information that is  
14 required so that CLECs are aware of the network capabilities of Qwest. Qwest's  
15 maintains its network at levels pursuant to Qwest's network capabilities as  
16 described in Qwest's technical publications and applicable industry standards.

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<sup>3</sup> See Technical Report No. 25 A technical report on Test Patterns for DS1 Circuits November, 1993.

<sup>4</sup> See American National Standard Institute ("ANSI") T1.510-1999 section A.3, 1.544 Mbit/s pattern sensitivity testing.

1 **Q. WHY SHOULD ESCHELON'S LANGUAGE BE REJECTED?**

2 A. Eschelon's proposed language should be rejected because it inappropriately  
3 expands Qwest network maintenance responsibilities to levels that may exceed  
4 Qwest's network capabilities or even lessen the reliability of Qwest's network.

5 **XI. ISSUE 12-83: DISPATCH AND RELATED CHARGES**

6 **Q. PLEASE CLARIFY THE NATURE OF THE DISPUTE IN ISSUE 12-83.**

7 A. Issue 12-83 involves section 12.4.3.6.1 of the ICA, which addresses when Qwest  
8 may charge Eschelon when Qwest dispatches a technician to isolate trouble to  
9 Eschelon's network. The parties have reached agreement regarding this issue,  
10 and this issue is closed.

11 **XII. CONCLUSION**

12 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

13 A. Yes.