

Synergy Allocation to WA

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
1	Synergy Targets by Type															
2	ESG Go To Market		Jurisdictional Allocation by Synergy Type								VZ Total & WA Allocated Synergy Amounts					
3		WA Alloc	2004	2005	2006	2007	2008	2009			2005	2006	2007	2008	2009	
4	\$ in Millions															
5	Long Distance									Totals						
6	Intra									Intra						
7	Inter									Inter						
8	Non Reg									Non Reg						
9																
10	Local Voice									Totals						
11	Intra									Intra						
12	Inter									Inter						
13	Non Reg									Non Reg						
14																
15	Voice CPE									Totals						
16	Intra									Intra						
17	Inter									Inter						
18	Non Reg									Non Reg						
19																
20	Call Center Solutions									Totals						
21	Intra									Intra						
22	Inter									Inter						
23	Non Reg									Non Reg						
24																
25	Data - Packet									Totals						
26	Intra									Intra						
27	Inter									Inter						
28	Non Reg									Non Reg						
29																
30	Data - Low Speed PL									Totals						
31	Intra									Intra						
32	Inter									Inter						
33	Non Reg									Non Reg						
34																
35	Data - High Speed PL									Totals						
36	Intra									Intra						
37	Inter									Inter						
38	Non Reg									Non Reg						
39																
40	Data - IP Services									Totals						
41	Intra									Intra						
42	Inter									Inter						
43	Non Reg									Non Reg						
44																
45	Data CPE/MNS/Integration									Totals						
46	Intra									Intra						
47	Inter									Inter						
48	Non Reg									Non Reg						
49																
50	Totals									Grand Total						
51																
52										Intra						
53										Inter						
54										Non Reg						
55										WA Grand Total						
56																

REDACTED

Allocation

	A	B	C	D	E	F	G	H	I
1	view_indicator	2005ACT							
2	federal_indicator	N							
3								Allocation Assumption	
4									
5				Allocation of Non-Reg (no state)		ESG Revenue		State Unassigned	
6	Synergy Catg	Inter_Intra_NR	WA	WS	ZZ	Feb YTD WA		WS	ZZ
7	Call Center	Non-Reg							
8	Data CPE/MNS	Non-Reg							
9	High Speed PL	Inter							
10		Intra							
11		Non-Reg							
12	IP Services	Inter							
13		Non-Reg							
14	Local Voice	Inter							
15		Intra							
16	Long Distance Voice	Intra							
17		Non-Reg							
18	Low Speed PL	Inter							
19		Intra							
20		Non-Reg							
21	Packet	Inter							
22		Intra							
23		Non-Reg							
24	Voice CPE	Intra							
25		Non-Reg							
26	Grand Total								
27									
28					NRT				
29					REG				
30					Grand Total				
31									
32				WA Revenue & Allocation					

Allocation

	A	B	C	D	E	F	G	H	I
33	Synergy Catg	Inter_Intra_NR	%	Total					
34	Call Center	Inter							
35		Intra							
36		Non-Reg							
37	Data CPE/MNS	Inter							
38		Intra							
39		Non-Reg							
40	High Speed PL	Inter							
41		Intra							
42		Non-Reg							
43	IP Services	Inter							
44		Intra							
45		Non-Reg							
46	Local Voice	Inter							
47		Intra							
48		Non-Reg							
49	Long Distance Voice	Inter							
50		Intra							
51		Non-Reg							
52	Low Speed PL	Inter							
53		Intra							
54		Non-Reg							
55	Packet	Inter							
56		Intra							
57		Non-Reg							
58	Voice CPE	Inter							
59		Intra							
60		Non-Reg							
61	Grand Total WA Feb YTD ESG Revenue			-					
62									
63	Assumption								

Total Synergy (Go-to-Mkt)

	A	B	C	D	E	F
1		VZ and MCI Merger Scenario - Total Synergy by Category				
2		Total Synergy driven to Intrastate Wash Allocation				
3		(\$=M)				
4						
5						
6			<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>
7		<u>Go-to-Market Synergy</u>				
8						
9		Long Distance Voice				
10						
11		Local Voice				
12						
13		Voice CPE				
14						
15		Call Center Solutions (ESG)				
16						
17		Subtotal Voice				
18						
19		<u>Data</u>				
20		Packet (Frame, ATM, Ethernet)				
21		Low Speed Private Line				
22		High Speed Private Line				
23		IP Services				
24		Synergy				
25						
26		Data CPE/MNS/Integration				
27						
28		Subtotal Data				
29						
30		Total Go-to-Market Synergy				