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BEFORE THE WASHINGTON STATE

2 UTILITIES AND TRANSPORTATION COMMISSION

WASHINGTON UTILITIES AND )

3 TRANSPORTATION COMMISSION, ) DOCKETS UE-090134

) and UG-090135

4 Complainant, ) (consolidated)

)

5 vs. ) VOLUME VIII

) Pages 360 to 479

6 AVISTA CORPORATION, d/b/a )

AVISTA UTILITIES, )

7 )

Respondent. )

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)

9 In the Matter of the Petition ) DOCKET UG-060518

of ) (consolidated)

10 )

AVISTA CORPORATION, d/b/a ) VOLUME VIII

11 AVISTA UTILITIES, ) Pages 360 to 479

)

12 For an Order Authorizing )

Implementation of a Natural )

13 Gas Decoupling Mechanism and )

to Record Accounting Entries )

14 Associated With the Mechanism.)

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15

A hearing in the above matter was held on

16

October 6, 2009, from 1:30 p.m to 3:15 p.m., at 1300

17

South Evergreen Park Drive Southwest, Room 206, Olympia,

18

Washington, before Administrative Law Judge ADAM TOREM

19

and CHAIRMAN JEFFREY D. GOLTZ and Commissioner PATRICK

20

J. OSHIE and Commissioner PHILIP B. JONES.

21

22

23

24

25 Joan E. Kinn, CCR, RPR

0361

1 The parties were present as follows:

2 AVISTA CORPORATION, by DAVID J. MEYER, VP,

Chief Counsel, 1411 East Mission Avenue, P.O. Box 3727,

3 Spokane, Washington 99220-3727, Telephone (509)

495-4316, Fax (509) 495-8851, E-Mail

4 david.meyer@avistacorp.com.

THE PUBLIC, by SIMON J. FFITCH, Senior

5 Assistant Attorney General, 800 Fifth Avenue, Suite

2000, Seattle, Washington 98104-3188, Telephone (206)

6 389-2055, Fax (206) 464-6451, E-Mail simonf@atg.wa.gov.

7 THE COMMISSION, by GREGORY J. TRAUTMAN,

Assistant Attorney General, 1400 South Evergreen Park

8 Drive Southwest, P.O. Box 40128, Olympia, Washington

98504-0128, Telephone (360) 664-1187, Fax (360)

9 586-5522, E-Mail gtrautma@wutc.wa.gov.

10 INDUSTRIAL CUSTOMERS OF NORTHWEST UTILITIES,

by S. BRADLEY VAN CLEVE, Attorney at Law, Davison Van

11 Cleve, 333 Southwest Taylor Street, Suite 400, Portland,

Oregon, 97204, Telephone (503) 241-7242, Fax (503)

12 241-8160, E-Mail bvc@dvclaw.com.

13 NORTHWEST INDUSTRIAL GAS USERS, by CHAD M.

STOKES, Attorney at Law, Cable Huston Benedict Haagensen

14 & Lloyd, 1001 Southwest Fifth Avenue, Suite 2000,

Portland, Oregon 97204, Telephone (503) 224-3092, Fax

15 (503) 224-3176, E-Mail cstokes@chbh.com.

16 THE ENERGY PROJECT, by RONALD L. ROSEMAN,

Attorney at Law, 2011 - 14th Avenue East, Seattle,

17 Washington 98112, Telephone (206) 324-8792, Fax (206)

568-0138, E-Mail ronaldroseman@comcast.net.

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5 EMA-15-X Public Counsel - AVA Dividend History

6 EMA-16-XC Public Counsel - Avista's Response to PC DR

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12 EMA-19-X Public Counsel - Avista's Response to PC DR

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14 EMA-20-X Public Counsel - August 12, 2009 Email re:

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20 WILLIAM E. AVERA, President of FINCAP, Inc. (Financial,

21 Economic, and Policy Consultant)

22 WEA-1T William E. Avera - 23 Jan 09 - Prefiled Direct

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23 HLC-1T Heather L. Cummins - 11 Sep 09 - Rebuttal

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2 DBD-1T Dave B. Defelice - 23 Jan 09 - Prefiled Direct

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18 BWF-4-XC Public Counsel - Avista's Response to PC DR

19 No. 5 (Including Attachment A (Confidential))

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25 BWF-7-X Public Counsel - Avista's Response to PC DR

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25 BJH-2a (from 060518) Brian J. Hirschkorn - 10 Aug 09

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1 - \*28 Sep 09 - Decoupling Evaluation Report by

2 Titus (Updated / Revised - 28 Sep on CD)

3 BJH-3a (from 060518) Brian J. Hirschkorn - 30 Apr 09

4 - Decoupling Comparison Tables (2007-2009)

5 BJH-4a (from 060518) Brian J. Hirschkorn - 30 Apr 09

6 - Decoupling Quarterly Report - 4th Qtr 2008

7 BJH-8T Brian J. Hirschkorn - 11 Sep 09 - Prefiled

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12 BJH-9-X The Energy Project - 28 Sep 09 - Response to

13 EP DR EP-028

14 BJH-10-X Commission Staff - 2 Oct 09 - Response to UTC

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16 BJH-11-X Commission Staff - 2 Oct 09 - Response to UTC

17 Staff DR 182

18 BJH-12-X Public Counsel - Avista's Response to PC DR

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20 BJH-13-X Public Counsel - Avista's Response to PC DR

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22 BJH-14-X Public Counsel - Avista Tariff's Schedule 151

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1 DRH-1T David R. Howell - 11 Sep 09 - Rebuttal

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5 WILLIAM G. JOHNSON, Wholesale Marketing Manager in

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7 WGJ-1T William G. Johnson - 23 Jan 09 - Prefiled

8 Direct Testimony re proposed normalizing and

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13 WGJ-2 William G. Johnson - 23 Jan 09 - Worksheet -

14 Power Supply Pro Forma

15 WGJ-3 William G. Johnson - 23 Jan 09 - Description

16 of Power Supply Adjustments

17 WGJ-4 William G. Johnson - 23 Jan 09 - Plant

18 Generation & Fuel Cost Summary

19 WGJ-5 William G. Johnson - 23 Jan 09 - ERM

20 Authorized Expenses - Pro Forma 2010

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22 WGJ-6-X Public Counsel - Avista's Response to PC DR

23 No. 81

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25 CLINT G. KALICH, Manager Resource Planning & Power

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1 Supply Analyses, Energy Resources Dept., Avista

2 CGK-1T Clint G. Kalich - 23 Jan 09 - Prefiled Direct

3 Testimony re Avista's use of the AURORA

4 Dispatch Model

5 CGK-2 Clint G. Kalich - 23 Jan 09 - Forecast of

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7 through 2019

8 CGK-3 Clint G. Kalich - 23 Jan 09 - Summary Output

9 from Dispatch Model

10 CGK-4T Clint G. Kalich - 11 Sep 09 - Rebuttal

11 Testimony re Lancaster Prudence

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13 CGK-5-X Public Counsel - Avista's Response to PC DR

14 No. 496

15 CGK-6-X Public Counsel - Avista's Response to PC DR

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17 CGK-7-X Public Counsel - Avista's Response to PC DR

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19 CGK-8-X Public Counsel - Avista's Response to PC DR

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21 CGK-9-X Public Counsel - Avista's Response to PC DR

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23 CGK-10-X Public Counsel - Avista's Response to PC DR

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1 JAMES M. KENSOCK, Vice-President and Chief Information

2 Officer, Avista

3 JMK-1T James M. Kensock - 11 Sep 09 - Rebuttal

4 Testimony re Pro Forma Adjustment on Avista's

5 Information Services Department

6

7 SCOTT J. KINNEY, Director of Transmission Operations,

8 Avista

9 SJK-1T Scott J. Kinney - 23 Jan 09 - Prefiled Direct

10 Testimony presenting Avista's pro forma

11 transmission revenues and expenses, the

12 Company's transmission and distribution

13 expenses, and Avista's Asset Management

14 Program expenses

15 SJK-2 Scott J. Kinney - 23 Jan 09 - Transmission pro

16 forma adjustments

17 SJK-3 Scott J. Kinney - 23 Jan 09 - Asset Management

18 Program Model

19 SJK-4T Scott J. Kinney - 11 Sep 09 - Prefiled

20 Rebuttal Testimony re Kermode proposal to

21 exclude certain gen/trans/distro and general

22 plant expenses from rates

23 CROSS-EXAMINATION EXHIBITS

24 SJK-5-X Public Counsel - Avista Response to PC DR No.

25 237

0388

1 TARA L. KNOX, Senior Rate Analyst in the State and

2 Federal Regulation Dept., Avista

3 TLK-1T Tara L. Knox - 23 Jan 09 - Prefiled Direct

4 Testimony re Avista's electric and natural gas

5 cost of service studies & electric and natural

6 gas revenue normalization adjustments to the

7 test year results of operations & proposed

8 retail revenue credit rate to be used in the

9 Energy Recov. Mech.

10 TLK-2 Tara L. Knox - 23 Jan 09 - Retail Revenue

11 Credit Worksheet -- Average Production and

12 Transmission Cost (Electric)

13 TLK-3 Tara L. Knox - 23 Jan 09 - Electric Cost of

14 Service Study - Process Description

15 TLK-4 Tara L. Knox - 23 Jan 09 - Electric Cost of

16 Service Study - Summary Results

17 TLK-5 Tara L. Knox - 23 Jan 09 - Demand Allocator

18 Sensitivity Analysis

19 TLK-6 Tara L. Knox - 23 Jan 09 - Natural Gas Cost of

20 Service Study - Process Description

21 TLK-7 Tara L. Knox - 23 Jan 09 - Natural Gas Cost of

22 Service Study - Summary Results

23 TLK-8T Tara L. Knox - 11 Sep 09 - Rebuttal Testimony

24 re Company Position on Production Property

25 Adjustment

0389

1 TLK-9 Tara L. Knox - 11 Sep 09 - Corrected Revised

2 Staff Exhibit DPK-6

3 TLK-10 Tara L. Knox - 11 Sep 09 - Production Factor

4 Adjustment -- Rebuttal

5

6 DON F. KOPCZYNSKI, Vice President of Transmission and

7 Distribution Operations, Avista

8 DFK-1T Don F. Kopczynski - 23 Jan 09 - Prefiled

9 Direct Testimony re Avista's electric and

10 natural gas facilities and operations

11 DFK-2 Don F. Kopczynski - 23 Jan 09 - System

12 improvements and efficiencies

13 DFK-3 Don F. Kopczynski - 23 Jan 09 - Customer

14 Classes - detailed usage and number of

15 customers in each class

16

17 ROBERT J. LAFFERTY, Director of Power Supply, Avista

18 RJL-1T Robert J. Lafferty - 11 Sep 09 - \*29 Sep 09 -

19 Rebuttal Testimony re Lancaster Prudence (BPA

20 Transmission Contracts and Nat Gas

21 Transportation Contracts) (Revised)

22 CROSS-EXAMINATION EXHIBITS

23 RJL-2-X Public Counsel - Avista's Response to PC DR

24 No. 528

25 RJL-3-X Public Counsel - Avista's Response to PC DR

0390

1 No. 529 (Including Attachment A)

2 RJL-4-X Public Counsel - Avista's Response to PC DR

3 No. 532 (Revised)

4 RJL-5-X Public Counsel - Avista's Response to PC DR

5 No. 533 (Including Attachments A and B)

6

7 SCOTT L. MORRIS, Chairman of the Board, President and

8 CEO of Avista Corporation

9 SLM-1T Scott L. Morris - 23 Jan 09 - Prefiled Direct

10 Testimony re Overview of Avista's Rate

11 Requests and Background

12 SLM-2 Scott L. Morris - 23 Jan 09 - Avista's

13 Corporate Structure

14

15 KELLY O. NORWOOD, Vice-President of State and Federal

16 Regulation, Avista Corporation

17 KON-1T Kelly O. Norwood - 11 Sep 09 - Rebuttal

18 Testimony re Staff Rejection of Various Pro

19 Forma Adjustments, Reduction of ERM Surcharge,

20 and Decoupling Mechanism (Revised)

21 CROSS-EXAMINATION EXHIBITS

22 KON-2-X The Energy Project / Public Counsel - 18 Sep

23 09 - Response to PC DR PC-520

24 KON-3-X The Energy Project - 18 Sep 09 - Response to

25 PC DR PC-521

0391

1 KON-4-X The Energy Project - 27 Sep 09 - Response to

2 EP DR EP-031

3 KON-5-X Public Counsel - Avista's Response to PC DR

4 No. 524

5

6 JONATHAN POWELL, Manager in Demand-Side Management

7 Department, Avista Corporation

8 JP-1T Jonathan Powell - 30 Apr 09 - Prefiled Direct

9 Testimony re Avista's Natural Gas DSM Programs

10 and Results of Decoupling Pilot Program

11 JP-2 Jonathan Powell - 30 Apr 09 - DSM Program

12 Examples (Every Little Bit)

13 JP-3T Jonathan Powell - 11 Sep 09 - Prefiled

14 Rebuttal Testimony re Soundness of Avista

15 Decoupling Mechanism

16 CROSS-EXAMINATION EXHIBITS

17 JP-4-X The Energy Project - 29 Sep 09 - Response to

18 EP DR EP-027

19 JP-5-X The Energy Project - 28 Sep 09 - Response to

20 EP DR EP-026

21 JP-6-X The Energy Project - 29 Sep 09 - Response to

22 EP DR EP-034

23 JP-7-X The Energy Project - 28 Sep 09 - Response to

24 EP DR EP-030

25 JP-8-X Commission Staff - 2 Oct 09 - Response to

0392

1 Public Counsel DR PC-393

2 JP-9-X Public Counsel - Avista's Response to PC DR

3 No. 522

4 JP-10-X Public Counsel - Avista's Response to PC DR

5 No. 307 (Including Attachments A and B)

6 JP-11-X Public Counsel - Avista's Response to PC DR

7 No. 388 (Including Attachments B and C)

8 JP-12-X Public Counsel - Avista's Response to PC DR

9 No. 390

10 JP-13-X Public Counsel - Avista's Response to PC DR

11 No. 394

12 JP-14-X Public Counsel - Avista's Response to PC DR

13 No. 283 (Including excerpt from Attachment A)

14 JP-15-X Public Counsel - Avista's Response to PC DR

15 No. 485

16 JP-16-X Public Counsel - Avista's Response to PC DR

17 No. 510

18 JP-17-X Public Counsel - Avista's Response to PC DR

19 No. 506 (w/o Attachment A)

20 JP-18-X Public Counsel - Avista's Response to PC DR

21 No. 511 (w/o Attachment A)

22 JP-19-X Public Counsel - Avista's Response to PC DR

23 No. 498

24 JP-20-X Public Counsel - Avista's Response to PC DR

25 No. 515

0393

1 JP-21-X Public Counsel - Avista's Response to PC DR

2 No. 516

3 JP-22-X Public Counsel - Avista's Response to PC DR

4 No. 543 (w/o Attachment A)

5 JP-23-X Public Counsel - Avista's Response to PC DR

6 No. 544

7 JP-24-X Public Counsel - Avista's Response to PC DR

8 No. 545

9 JP-25-X Public Counsel - Avista's Response to PC DR

10 No. 505

11 JP-26-X Public Counsel - Avista's Response to PC DR

12 No. 519

13

14 RICHARD L. STORRO, Vice President of Energy Resources,

15 Avista Corporation

16 RLS-1T Richard L. Storro - 23 Jan 09 - Prefiled

17 Direct Testimony re Avista's resource planning

18 and power operations

19 RLS-2 Richard L. Storro - 23 Jan 09 - Avista 2007

20 Electric Integrated Resource Plan

21 RLS-3 Richard L. Storro - 23 Jan 09 - Lancaster

22 Generation Facility (map + picture)

23 RLS-4 Richard L. Storro - 23 Jan 09 - Lancaster

24 Generating Facility Power Purchase Agreement

25 Evaluation Overview

0394

1 RLS-5 Richard L. Storro - 23 Jan 09 - Independent

2 Valuation of the Lancaster Facility Tolling

3 Agreement

4 RLS-6 Richard L. Storro - 23 Jan 09 - Overview of

5 the Lancaster Power Purchase Agreement

6 RLS-7 Richard L. Storro - 11 Sep 09 - Rebuttal

7 Testimony responding to Staff (Kermode)

8 Proposal to Exclude Certain Pro Forma

9 Adjustments re Plant/Gen In Service

10 CROSS-EXAMINATION EXHIBITS

11 RLS-8-X Public Counsel - Avista's Response to PC DR

12 No. 88 (Including Attachment A)

13 RLS-9-X Public Counsel - Avista's Response to PC DR

14 No. 89 (Including Attachment A)

15 RLS-10-X Public Counsel - Avista's Response to PC DR

16 No. 93

17 RLS-11-X Public Counsel - Avista's Response to PC DR

18 No. 94 (Including Attachment A)

19 RLS-12-X Public Counsel - Avista's Response to PC DR

20 No. 95

21 RLS-13-X Public Counsel - Avista's Response to PC DR

22 No. 100

23 RLS-14-X Public Counsel - Avista's Response to PC DR

24 No. 101

25 RLS-15-X Public Counsel - Avista's Response to PC DR

0395

1 No. 102

2 RLS-16-X Public Counsel - Avista's Response to PC DR

3 No. 103

4 RLS-17-X Public Counsel - Avista's Response to PC DR

5 No. 104

6 RLS-18-X Public Counsel - Avista's Response to PC DR

7 No. 112

8 RLS-19-X Public Counsel - Avista's Response to PC DR

9 No. 118 (Including Attachment A)

10 RLS-20-X Public Counsel - Avista's Response to PC DR

11 No. 129

12 RLS-21-X Public Counsel - Avista's Response to PC DR

13 No. 135

14 RLS-22-X Public Counsel - Avista's Response to PC DR

15 No. 174 (w/o Attachment A)

16 RLS-23-X Public Counsel - Avista's Response to PC DR

17 No. 304

18 RLS-24-X Public Counsel - Avista 2009 Electric

19 Integrated Resource Plan (Excerpt, pp. 2-27

20 and 2-28)

21 RLS-25-X Public Counsel - Draft Sixth Northwest Power

22 Plan (Excerpt, pp . 8-26 and 8-27)

23 RLS-26-X Public Counsel - Pacific Northwest Regional

24 Resource Adequacy Assessment

25 RLS-27-X Public Counsel - Power Plants in the Pacific

0396

1 Northwest (Formatted from NPCC website)

2 RLS-28-X Public Counsel - Pacific Northwest Resource

3 Adequacy Assessment 2011 and 2013

4

5 MARK T. THIES, Senior Vice President and Chief Financial

6 Officer, Avista Corporation

7 MTT-1T Mark T. Thies - 23 Jan 09 - Prefiled Direct

8 Testimony re financial overview of Company &

9 proposed rate of return in electric and

10 natural gas requests

11 MTT-2 Mark T. Thies - 23 Jan 09 - Avista's credit

12 ratings & capital structure

13

14 ICNU WITNESSES

15 DONALD W. SCHOENBECK, Member, Regulatory & Cogeneration

16 Services, Inc. (RCS)

17 DWS-1T Donald W. Schoenbeck - 17 Aug 09 - Response

18 Testimony regarding load research settlement

19 agreement from UE-070804; Avista's electric

20 cost-of-service study; the Company's proposed

21 rate spread; and Schedule 25 rate design

22 DWS-2 Donald W. Schoenbeck - 17 Aug 09 - Witness

23 Qualifications

24 DWS-3 Donald W. Schoenbeck - 17 Aug 09 - Cost of

25 Services - Revenue to Cost

0397

1 DWS-4 Donald W. Schoenbeck - 17 Aug 09 - Electric

2 Results of Operation - Calculation of General

3 Revenue Requirement & Revenue Conversion

4 Factor

5

6 MICHAEL P. GORMAN, Consultant, Brubaker & Associates,

7 Inc.

8 \*\* Presented in Conjunction w/Public Counsel (see

9 below)

10

11 NWIGU WITNESSES

12 DONALD W. SCHOENBECK, Member, Regulatory & Cogeneration

13 Services, Inc. (RCS)

14 DWS-5T Donald W. Schoenbeck - 17 Aug 09 - Response

15 Testimony contesting gas cost of service study

16 and Schedule 146 rate design

17 DWS-6 Donald W. Schoenbeck - 17 Aug 09 - Cost of

18 Service Study with Peak Demand Adjustments on

19 behalf of NWIGU

20

21 NW ENERGY COALITION WITNESS

22 NANCY L. GLASER, Consultant

23 NLG-1T Nancy L. Glaser - 17 Aug 09 - Response

24 Testimony reviewing/critiquing Avista's

25 Decoupling Mechanism

0398

1 NLG-2 Nancy L. Glaser - 17 Aug 09 - Witness

2 Qualifications

3 NLG-3 Nancy L. Glaser - 17 Aug 09 - Avista Responses

4 to NWEC DRs

5 NLG-4 Nancy L. Glaser - 17 Aug 09 - Avista Responses

6 to NWEC DRs

7 NLG-5T Nancy L. Glaser - 18 Sep 09 - Cross-Answering

8 Testimony re DSM and Decoupling Issues

9 (Revised)

10 CROSS-EXAMINATION EXHIBITS

11 NLG-6-X The Energy Project - 2 Sep 09 - Response to EP

12 DR EP-21

13 NLG-7-X Public Counsel - NWEC's Response to PC DRs No.

14 1 and 2

15

16 THE ENERGY PROJECT WITNESSES

17 BARBARA R. ALEXANDER, Consumer Affairs Consultant

18 BRA-1T Barbara R. Alexander - 17 Aug 09 - Response

19 Testimony evaluating results/impacts of

20 Avista's Pilot Decoupling Program on limited

21 income nat gas customers

22 BRA-1a Barbara R. Alexander - 17 Aug 09 - Witness

23 Qualifications

24 BRA-2T Barbara R. Alexander - 22 Sep 09 -

25 Cross-Answering Testimony responding to

0399

1 Deborah J. Reynolds & Nancy L. Glaser

2 (Revised)

3 BRA-3 Barbara R. Alexander - 11 Sep 09 - Bill Impact

4 Analysis re Staff's Proposed $10 Monthly

5 Customer Charge (Gas)

6

7 GLENN WATKINS, Principal and Senior Economist, Technical

8 Associates, Inc.

9 \*\* Presented in Conjunction w/Public Counsel (see

10 below)

11

12 PUBLIC COUNSEL WITNESSES

13 MICHAEL P. GORMAN, Consultant, Brubaker & Associates,

14 Inc. (testimony also on behalf of ICNU)

15 MPG-1T Michael P. Gorman - 17 Aug 09 - Response

16 Testimony re Fair Return on Common Equity and

17 Overall Rate of Return for Avista Corporation;

18 evaluation of testimony submitted by

19 Dr. William Avera

20 MPG-2 Michael P. Gorman - 17 Aug 09 - Witness

21 Qualifications

22 MPG-3 Michael P. Gorman - 17 Aug 09 - Rate of Return

23 MPG-4 Michael P. Gorman - 17 Aug 09 - Capital

24 Structure

25 MPG-5 Michael P. Gorman - 17 Aug 09 - Proxy Group

0400

1 MPG-6 Michael P. Gorman - 17 Aug 09 - Growth Rates

2 MPG-7 Michael P. Gorman - 17 Aug 09 - Constant

3 Growth DCF Model

4 MPG-8 Michael P. Gorman - 17 Aug 09 - Dividend

5 Yields

6 MPG-9 Michael P. Gorman - 17 Aug 09 - Historical

7 Growth Rates

8 MPG-10 Michael P. Gorman - 17 Aug 09 - Electricity

9 Sales are Linked to U.S. Economic Growth

10 MPG-11 Michael P. Gorman - 17 Aug 09 - Current and

11 Projected Payout Ratios

12 MPG-12 Michael P. Gorman - 17 Aug 09 - Sustainable

13 Growth Rate

14 MPG-13 Michael P. Gorman - 17 Aug 09 - Sustainable

15 Constant Growth DCF Model

16 MPG-14 Michael P. Gorman - 17 Aug 09 - Multi-Stage

17 Growth DCF Model

18 MPG-15 Michael P. Gorman - 17 Aug 09 - Electric

19 Common Stock Market/Book Ratio

20 MPG-16 Michael P. Gorman - 17 Aug 09 - Equity Risk

21 Premium - Treasury Bond

22 MPG-17 Michael P. Gorman - 17 Aug 09 - Equity Risk

23 Premium - Utility Bond

24 MPG-18 Michael P. Gorman - 17 Aug 09 - Bond Yield

25 Spreads

0401

1 MPG-19 Michael P. Gorman - 17 Aug 09 - Utility Bond

2 Spreads

3 MPG-20 Michael P. Gorman - 17 Aug 09 - Beta

4 MPG-21 Michael P. Gorman - 17 Aug 09 - CAPM

5 MPG-22 Michael P. Gorman - 17 Aug 09 - S&P Credit

6 Metric Financial Ratios (without Decoupling)

7 MPG-23 Michael P. Gorman - 17 Aug 09 - S&P Credit

8 Metric Financial Ratios (with Decoupling)

9 MPG-24 Michael P. Gorman - 17 Aug 09 - Revision of

10 Dr. Avera's DCF Model

11 MPG-25 Michael P. Gorman - 17 Aug 09 - Revision of

12 Dr. Avera's CAPM

13

14 MICHAEL L. BROSCH, Financial Consultant and Principal,

15 Utilitech, Inc.

16 MLB-1T Michael L. Brosch - 17 Aug 09 - Response

17 Testimony re Avista's proposal to continue its

18 Pilot Decoupling Program

19 MLB-2 Michael L. Brosch - 17 Aug 09 - Witness

20 Qualifications

21 MLB-3 Michael L. Brosch - 17 Aug 09 - Listing of

22 Previous Testimony (since 1978)

23

24 HUGH LARKIN, Certified Public Accountant, Larkin &

25 Associates, PLLC

0402

1 HL-1T Hugh Larkin - 3 Sep 09 - Response Testimony re

2 Rate Base and Revenue Requirement Issues

3 (Revised)

4 HL-2 Hugh Larkin - 17 Aug 09 - Witness

5 Qualifications

6 HL-3 Hugh Larkin - 3 Sep 09 - Revenue Requirements

7 - Electric (Revised)

8 HL-4 Hugh Larkin - 17 Aug 09 - Revenue Requirements

9 -- Gas

10 CROSS-EXAMINATION EXHIBITS

11 HL-5-X Avista - 18 Sep 09 - PC Response to Avista

12 DR 1

13 HL-6-X Avista - 18 Sep 09 - PC Response to Avista

14 DR 5

15

16 KEVIN D. WOODRUFF

17 KDW-1T Kevin D. Woodruff - 2 Sep 09 - Response

18 Testimony re Avista's Forecast of 2010 Power

19 Supply Costs (Revised)

20 KDW-2 Kevin D. Woodruff - 17 Aug 09 - Witness

21 Qualifications

22 KDW-3 Kevin D. Woodruff - 17 Aug 09 - Avista's

23 Response to Staff DR No. 206

24 KDW-4 Kevin D. Woodruff - 17 Aug 09 - Avista's

25 Lancaster CCCT Power Purchase Agreement

0403

1 Acquisition (same as RLS-6)

2 KDW-5 Kevin D. Woodruff - 17 Aug 09 - Avista 2007

3 Electric Integrated Resource Plan (Excerpt

4 Only)

5 KDW-6 Kevin D. Woodruff - 17 Aug 09 - Avista 2009

6 IRP Preferred Resource Strategy Presentation

7 (Excerpt Only)

8 KDW-7 Kevin D. Woodruff - 17 Aug 09 - Avista 2007

9 Annual Report (Excerpt Only)

10 KDW-8 Kevin D. Woodruff - 17 Aug 09 - Avista's

11 Response to PC DR No. 496

12

13 MARY M. KIMBALL

14 MMK-1T Mary M. Kimball - 17 Aug 09 - Response

15 Testimony on Avista's Claims re Demand Side

16 Management (DSM) Savings

17 MMK-2 Mary M. Kimball - 17 Aug 09 - Avista Reported

18 Residential Gas DSM Savings & Restated 2008

19 Results to Remove Impact of New Estimates -

20 Washington & Idaho

21 MMK-3 Mary M. Kimball - 17 Aug 09 - Avista's

22 Washington & Idaho Natural Gas DSM Savings -

23 Restated to Remove 2008 Changes to Residential

24 Savings Estimates

25 MMK-4 Mary M. Kimball - 17 Aug 09 - IPMVP, "Concepts

0404

1 and Options for Determining Energy and Water

2 Savings," Volume 1, April 2007 (Excerpts Only)

3

4 GLENN A. WATKINS, Principal and Senior Economist,

5 Technical Associates, Inc.

6 GAW-1T Glenn A. Watkins - 17 Aug 09 - Response

7 Testimony re Avista's Electric and Natural Gas

8 Cost of Service Studies, Proposed Class

9 Revenue Increases, Residential Rate Design,

10 and Low-Income Rate Assistance Program

11 Proposals

12 GAW-2 Glenn A. Watkins - 17 Aug 09 - Witness

13 Qualifications

14 GAW-3T Glenn A. Watkins - 11 Sep 09 - Cross-Answering

15 Testimony responding to Deborah J. Reynolds re

16 Increased Nat Gas Residential Customer Charge

17 GAW-4 Glenn A. Watkins - 11 Sep 09 - Value Line Nat

18 Gas Utilities - Rates of Return on Common

19 Equity

20

21 COMMISSION STAFF WITNESSES

22 ALAN P. BUCKLEY, Senior Policy Strategist, UTC

23 (testifying jointly w/Donald W. Schoenbeck)

24 APB/DWS-1T Alan P. Buckley & Donald W. Schoenbeck - 17

25 Aug 09 - Response Testimony re Avista's Pro

0405

1 Forma Year Power Supply Expense Level

2 APB/DWS-2 Alan P. Buckley & Donald W. Schoenbeck - 17

3 Aug 09 - Analysis and Proposed Adjustments

4 to Avista's Pro Forma Year Power Supply

5 Expense Level

6 APB/DWS-3 Alan P. Buckley & Donald W. Schoenbeck - 17

7 Aug 09 - Normalized Expense - WNP-3 Exchange

8 Power

9 APB-1 Alan P. Buckley - 17 Aug 09 - Witness

10 Qualifications

11

12 JOANNA HUANG, Regulatory Analyst, UTC

13 JH-1T Joanna Huang - 17 Aug 09 - Response Testimony

14 re Spread of Staff's Proposed Revenue

15 Increases + Rate Changes within Service

16 Schedules

17 JH-2 Joanna Huang - 17 Aug 09 - Staff Revenue

18 Allocation (Electric) & Comparison of

19 Present/Proposed Rate Components by Schedule

20 (Electric)

21 JH-3 Joanna Huang - 17 Aug 09 - Uniform Percentage

22 of Margin (Gas) & Staff Revenue Allocation

23 (Gas) & Comparison of Present/Proposed Rate

24 Components by Schedule (Gas)

25

0406

1 DANNY P. KERMODE, Regulatory Analyst, UTC

2 DPK-1T Danny P. Kermode - 2 Sep 09 - Response

3 Testimony re Staff Analysis of Avista's

4 10-Year Results of Operations, Rate Base, and

5 Capital Structure (Revised)

6 DPK-2 Danny P. Kermode - 2 Sep 09 - Avista's Results

7 of Operations for Test Year Ended Sep 30, 2008

8 -- Electric (Revised)

9 DPK-3 Danny P. Kermode - 2 Sep 09 - Avista's Results

10 of Operations for Test Year Ended Sep 30, 2008

11 - Natural Gas (Revised)

12 DPK-4 Danny P. Kermode - 17 Aug 09 - Pro Forma

13 Interest Adjustment - Electric

14 DPK-5 Danny P. Kermode - 17 Aug 09 - Pro Forma

15 Interest Adjustment - Gas

16 DPK-6 Danny P. Kermode - 17 Aug 09 - Production

17 Property Adjustment Calculation - Electric

18

19 ANN M.C. LARUE, Regulatory Analyst, UTC

20 AMCL-1T Ann M.C. LaRue - 17 Aug 09 - Response

21 Testimony re Staff's Position on Six Contested

22 Pro Forma Adjustments

23 AMCL-2C Ann M.C. LaRue - 17 Aug 09 - Non-Executive

24 Labor (PF3 and PF1)

25 AMCL-3C Ann M.C. LaRue - 17 Aug 09 - Executive Labor

0407

1 (PF4 and PF2)

2 AMCL-4 Ann M.C. LaRue - 17 Aug 09 - Mercury Emission

3 O&M (PF14)

4 AMCL-5 Ann M.C. LaRue - 2 Sep 09 - Insurance Expense

5 (PF18 and PF10) (Revised)

6 AMCL-6C Ann M.C. LaRue - 17 Aug 09 - Insurance Expense

7

8 DAVID C. PARCELL, President and Senior Economist,

9 Technical Associates, Inc.

10 DCP-1T David C. Parcell - 17 Aug 09 - Response

11 Testimony on Cost of Capital

12 DCP-2 David C. Parcell - 17 Aug 09 - Witness

13 Qualifications

14 DCP-3 David C. Parcell - 17 Aug 09 - Avista Corp. -

15 Total Cost of Capital

16 DCP-4 David C. Parcell - 17 Aug 09 - Economic

17 Indicators, Interest Rates, Stock Price

18 Indicators

19 DCP-5 David C. Parcell - 17 Aug 09 - Avista Corp. -

20 Segment Ratios 2006-2008

21 DCP-6 David C. Parcell - 17 Aug 09 - Avista Corp. -

22 Bond Ratings, History of Credit Ratings

23 DCP-7 David C. Parcell - 17 Aug 09 - Avista Corp. -

24 Capital Structure Ratios 2004-2008

25 DCP-8 David C. Parcell - 17 Aug 09 - AUS Utility

0408

1 Reports - Electric Utility Groups Average

2 Common Equity Ratios

3 DCP-9 David C. Parcell - 17 Aug 09 - Comparison

4 Companies - Basis for Selection

5 DCP-10 David C. Parcell - 17 Aug 09 - Comparison

6 Companies - Dividend Yield, Retention Growth

7 Rates, Per Share Growth Rates, DCF Cost Rates

8 DCP-11 David C. Parcell - 17 Aug 09 - Standard &

9 Poor's 500 Composite 20-Year U.S. Treasury

10 Bond Yields Risk Premiums

11 DCP-12 David C. Parcell - 17 Aug 09 - Comparison

12 Companies - CAPM Cost Rates

13 DCP-13 David C. Parcell - 17 Aug 09 - Comparison

14 Companies - Rates of Return on Average Common

15 Equity, Market-to-Book Ratios

16 DCP-14 David C. Parcell - 17 Aug 09 - Standard &

17 Poor's 500 Composite Returns & Market-to-Book

18 Ratios 1992-2007

19 DCP-15 David C. Parcell - 17 Aug 09 - Avista Corp. -

20 Rating Agency Ratios

21 CROSS-EXAMINATION EXHIBITS

22 DCP-16-X Public Counsel - 2 Oct 09 - UTC Staff Response

23 to PC DR No. 4

24 DCP-17-X Public Counsel - 2 Oct 09 - UTC Staff Response

25 to PC DR No. 5

0409

1 DCP-18-X Public Counsel - 2 Oct 09 - UTC Staff Response

2 to PC DR No. 6

3

4 VANDA NOVAK, Regulatory Analyst, UTC

5 VN-1T Vanda Novak - 17 Aug 09 - Response Testimony

6 re Staff View of Avista's Weather

7 Normalization Adjustments (Electric and Gas)

8

9 DEBORAH J. REYNOLDS, Regulatory Analyst, UTC

10 DJR-1T Deborah J. Reynolds - 14 Sep 09 - Response

11 Testimony re Avista Request to Permanently

12 Extend Decoupling Mechanism and Recommending

13 Alternative Regulatory Approach to Company

14 Proposal (Revised)

15 DJR-2 Deborah J. Reynolds - 14 Sep 09 - Bill

16 Analysis Model (Revised)

17 DJR-3 Deborah J. Reynolds - 11 Sep 09 -

18 Cross-Answering Testimony re Recommendation to

19 Phase Out Avista's Decoupling Mechanism

20 CROSS-EXAMINATION EXHIBITS

21 DJR-4-X Public Counsel - UTC Staff's Responses to PC

22 DR No. 2

23 DJR-5-X Public Counsel - UTC Staff's Responses to PC

24 DR No. 3

25

0410

1 MICHAEL P. PARVINEN, Assistant Director of Energy, UTC

2 MPP-1T Michael P. Parvinen - 17 Aug 09 - Response

3 Testimony re Proper Pro Forma Adjustments and

4 the Matching Principle; Staff's Recommended

5 Treatment of the ERM surcharge; and Overview

6 of Staff's Case

7 CROSS-EXAMINATION EXHIBITS

8 MPP-2-X Avista - 18 Sep 09 - Staff Response to DR 05

9 MPP-3-X Avista - 18 Sep 09 - Staff Response to DR 13

10 MPP-4-X Avista - 18 Sep 09 - Staff Response to DR 14

11 MPP-5-X Avista - 18 Sep 09 - Staff Response to DR 15

12 MPP-6-X Avista - 18 Sep 09 - Staff Response to DR 16

13 MPP-7-X Avista - 18 Sep 09 - Staff Response to DR 19

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0411

1 P R O C E E D I N G S

2 JUDGE TOREM: We'll be on the record in the

3 Avista general rate case and the matter of its

4 decoupling pilot program. This is Administrative Law

5 Judge Adam Torem. I'm currently sitting without the

6 Commissioners here in Olympia on Tuesday, October the

7 6th, 2009. It's a little after 1:30 in the afternoon,

8 and there are three docket numbers, UE-090134,

9 UG-090135, those are the electric and natural gas rate

10 case docket numbers, and the decoupling docket number is

11 UG-060518, and all of these are consolidated together.

12 Before the Commissioners come in this

13 afternoon, we're going to take appearances, take care of

14 a few housekeeping items based on the parties'

15 attendance the rest of the week. There's a copy of a

16 letter I handed around from the Edison Foundation

17 regarding Commissioner Oshie's status with that group.

18 We're also going to talk about one of our policy

19 advisors, Steve Johnson, and his prior role with Public

20 Counsel and now on the Commissioners' policy staff.

21 We'll scroll through the exhibit list and the cross-exam

22 estimates and schedule, and then we'll be ready to take

23 a brief break, get the Commissioners, and have your

24 opening statements and hear from the settlement panel.

25 So anyone on the bridge line that's waiting for the

0412

1 settlement panel, it's probably another 10 or 15 minutes

2 before we actually get the Commissioners in and go from

3 there.

4 We'll take appearances from all the parties,

5 we'll start with Avista.

6 MR. MEYER: Thank you, Your Honor, David

7 Meyer for Avista.

8 JUDGE TOREM: Northwest Industrial Gas Users.

9 MR. STOKES: Chad Stokes.

10 JUDGE TOREM: Industrial Customers of

11 Northwest Utilities.

12 MR. VAN CLEVE: Brad Van Cleve for ICNU.

13 JUDGE TOREM: Public Counsel.

14 MR. FFITCH: Simon ffitch for Public Counsel.

15 JUDGE TOREM: And The Energy Project.

16 MR. ROSEMAN: Ronald Roseman for The Energy

17 Project.

18 JUDGE TOREM: And Commission Staff.

19 MR. TRAUTMAN: Greg Trautman for Commission

20 Staff.

21 JUDGE TOREM: I want to note on the record

22 that David Johnson of the Northwest Energy Coalition

23 because his client is not a signatory or a participant

24 with the settlement panel today asked to be excused from

25 attending, and that was granted, so Mr. Johnson is

0413

1 expected to be here the rest of the week for the rest of

2 the hearing but not for today.

3 The housekeeping items, we'll start with

4 other attendance issues, Mr. Stokes had sent me an

5 E-mail and asked given the outlook for his client that

6 you're not having any cross-examination planned other

7 than presenting a witness today that NWIGU be excused

8 for the rest of the week; is that correct?

9 MR. STOKES: Yes, Your Honor, that's correct.

10 JUDGE TOREM: And Mr. Van Cleve for the

11 Industrial Customers also let me know they had no

12 cross-exam, and I made the similar suggestion to him,

13 and he confirmed for me today, and confirm this on the

14 record, Mr. Van Cleve, that you wish to be excused as

15 well.

16 MR. VAN CLEVE: That's correct, Your Honor.

17 JUDGE TOREM: I will let the Commissioners

18 know that your seats will be vacant. Counsel, if that

19 makes any difference for spreading out later in the

20 week, let me know.

21 Mr. Roseman.

22 MR. ROSEMAN: Yes, Your Honor, thank you, we

23 have -- The Energy Project has cross but only regarding

24 the decoupling docket and Mr. Watkins, who I guess is it

25 looks like is to appear at that same time frame, which

0414

1 is Thursday afternoon and Friday. We aren't going to

2 have any cross for any of the other witnesses prior to

3 the beginning of decoupling, so I would request that I

4 be allowed to be excused for that period of time.

5 JUDGE TOREM: So it sounds like, Mr. Roseman,

6 you wouldn't be here tomorrow then, and we'd have to

7 figure out how far we get on Wednesday and you'll maybe

8 weigh in Thursday morning what time you'll come down?

9 MR. ROSEMAN: That would be correct. What I

10 would try to do is either consult with Mr. ffitch here

11 or sometime in the afternoon, just assuming you're going

12 by the witness list, what my intention was is to go into

13 the bridge line, see where you are on witnesses, and

14 then make a conservative guess about when you would

15 start with decoupling. The only thing I would ask, if

16 all of a sudden that schedule gets changed, it looks

17 like decoupling is at the end of the hearing days, if

18 it's going to be moved a day or something happens, that

19 someone let me know. And I will try to, like I said, I

20 will be in touch with Mr. ffitch and that usually has

21 worked for us in the past.

22 JUDGE TOREM: So long as when you call in you

23 know the baseball scores, I'll tell you what's happening

24 here.

25 MR. ROSEMAN: I will make it a point to find

0415

1 that out.

2 JUDGE TOREM: All right, so we won't expect

3 to see you tomorrow either. Thank you, Mr. Roseman, and

4 we'll keep you informed as to where we look like we're

5 going to get to decoupling, just depends on how well

6 those cross estimates come out.

7 MR. ROSEMAN: Thank you, Your Honor.

8 JUDGE TOREM: Anything else on attendance

9 issues for parties or witnesses the rest of the week?

10 MR. MEYER: Just the Dick Storro question

11 that I posed to you earlier.

12 JUDGE TOREM: All right, and we're working on

13 that issue. For the record that's a question of whether

14 Mr. Storro is needed on the revenue requirements

15 questioning period tomorrow or whether he can delay his

16 trip over and come simply for the Lancaster power supply

17 issue. So as soon as we know, we'll see if we can get

18 him before he gets on the plane at 3:00.

19 MR. MEYER: Thank you.

20 MR. FFITCH: Your Honor, one other matter, if

21 I may, I just wanted to check and make sure that

22 Mr. Watkins is on the bridge line. If he's not, then we

23 want to get a call to him.

24 Mr. Watkins, are you on the bridge line

25 today?

0416

1 MR. WATKINS: Yes, I am.

2 MR. FFITCH: Thank you, Your Honor.

3 Thank you, Mr. Watkins.

4 JUDGE TOREM: All right, thank you for

5 confirming that.

6 All right, let's turn then to a letter dated

7 April 22nd, 2009, I think that's been handed out to all

8 the parties. This was an invitation from the Edison

9 Foundation asking Commissioner Oshie to become a member

10 of the Institute for Electric Efficiencies Advisory

11 Council. He accepted that appointment sometime this

12 spring, and if you look down to almost the final

13 paragraph it sets out what his duties might be.

14 As a member of the IEE Advisory

15 Committee, you will be invited to meet

16 twice a year with our management

17 committee of CEO's for open discussions

18 around energy efficiency and dynamic

19 pricing issues.

20 I bring this up as a potential conflict and

21 just want to have it out on the record because this case

22 does mention some dues to the IEE, and they were a

23 contested adjustment on the electric side of the case.

24 I'm not so sure if that adjustment was simply moving the

25 IEE dues from the gas case back to the electric case or

0417

1 something else, but because it did come up in at least

2 one piece of testimony in adjustment, I wanted to give

3 the parties a heads up on Commissioner Oshie's role

4 here. If any of you thought that this raised a conflict

5 that required an objection, then we could have further

6 discussions, but I just wanted to give everybody a

7 chance.

8 Company have any issues with this?

9 MR. MEYER: No issues.

10 JUDGE TOREM: Any other parties have any

11 issues?

12 MR. TRAUTMAN: No, Your Honor.

13 MR. FFITCH: No, Your Honor.

14 MR. VAN CLEVE: No, Your Honor.

15 MR. ROSEMAN: No, Your Honor.

16 MR. STOKES: No, Your Honor.

17 JUDGE TOREM: All right, so it looks

18 unanimous that this particular appointment doesn't

19 interfere with Commissioner Oshie's role sitting as a

20 decisionmaker here.

21 Moving on to our policy advisor, Mr. Steve

22 Johnson, he joined the Commission's Policy Advisory

23 Staff after working for Public Counsel, and you may

24 recall he filed testimony in the Docket 060518 prior to

25 it ever becoming consolidated with this rate case. And

0418

1 some time ago we also had the issue, has to be last

2 year, when there was the oversight of filing the

3 evaluation plan and the schedule, and there was a big

4 hearing here about whether there was going to be a

5 penalty, and in fact there was, and at that point

6 Mr. Johnson had joined the Commission's Policy Staff.

7 And because of his direct involvement with 060518, at

8 that time we set up sort of an in-house ethics wall that

9 he did not participate in any advocacy or advice as to

10 what the Commission should do regarding the penalty, if

11 any.

12 We would like to have Mr. Johnson, I think

13 folks know that he's been around the case, we want to

14 put it on the record today though that he is planning on

15 advising the Commissioners on all aspects of the case,

16 the electric, the gas, and the decoupling issues. And

17 we thought, we put this on the record before and took

18 action affirmatively to put him at arms' length on the

19 decoupling matter and evaluation plan, today though it

20 puts the question of the posture of the case is much

21 different, it's an overall position as to where should

22 they be, and if there are folks that want to talk to

23 Mr. Johnson to determine if he's still wearing the

24 Public Counsel hat somehow working at the Commission, we

25 can make him available at a break today or after the

0419

1 hearing, but we should hear any objections.

2 If a party does want to make an objection

3 though, I do want to make it clear that it can't just be

4 an unsupported I object and Mr. Johnson will be

5 excluded. The impact on Commission Staff is heavy, and

6 the burden on the party making the objection will be the

7 full extent of the law to demonstrate prejudice or any

8 other standard that needs to be articulated. So if you

9 think you're going to make such an objection, let me

10 know, we can set up a time either late this afternoon or

11 early tomorrow morning first thing to hear those

12 objections and create a record, and then we can make a

13 determination whether those objections will be sustained

14 or overruled at that time.

15 One point that I can call your attention to

16 is one witness, Mr. Brosch, is actually quoted, he's

17 quoting Mr. Hirschkorn, but his response in that

18 actually quotes Mr. Johnson, and that's back at Exhibit

19 MLB-1T, it's the prefiled direct testimony, it's at page

20 27. I'm not sure if there are any other instances, but

21 I know it's there.

22 So I wanted to put that on the record today

23 and give the parties an opportunity, and I will give

24 Mr. Johnson an opportunity for Northwest Energy

25 Coalition tomorrow to be aware of this so that he can

0420

1 take it up, because it may impact his position with

2 decoupling as well. Any initial comments, or do you

3 want to just be able to approach me later on this?

4 MR. MEYER: I'm happy to voice we have no

5 concerns whatsoever.

6 JUDGE TOREM: Any other parties want to state

7 concern or no concern right now?

8 MR. TRAUTMAN: Staff has no objection.

9 MR. FFITCH: No objection.

10 MR. STOKES: No objection.

11 MR. VAN CLEVE: No objection.

12 JUDGE TOREM: I'm not hearing any, but I'll

13 check with Mr. Johnson and confirm with Mr. Roseman as

14 well on this.

15 MR. ROSEMAN: I have no objection.

16 JUDGE TOREM: All right, no objection at all.

17 So we'll check with Mr. Johnson about Mr. Johnson, if

18 that's not confusing enough, and confirm Steve's

19 continued involvement with the case tomorrow.

20 All right, with that out of the way, let's

21 turn to the exhibit list. I sent out an updated copy

22 late yesterday probably around 4:00 that incorporated

23 all of your cross-exam exhibits, and I sent out an

24 updated one when I realized I had cut and pasted

25 multiple things in the same spot, and then I made a copy

0421

1 you don't have, a couple more exhibits that we'll

2 revise. Mr. Norwood I think updated page 34 of

3 testimony, and there was maybe Mr. Lafferty had updated

4 testimony, so I've made those notations as well at least

5 in the electronic format and the one I have printed out

6 on the Bench. Did counsel identify any glaring errors

7 in what I sent out yesterday?

8 If you do through the course of the hearing,

9 and it will probably come up as we admit exhibits and go

10 through things witness by witness, please call that to

11 my attention so that the final exhibit list by the time

12 we get to Friday and early next week can be submitted to

13 records center and used as a reference for all of you as

14 you prepare your briefs.

15 MR. MEYER: Just one item of clarification, I

16 did visit before the hearing with Mr. ffitch, and there

17 may be an exhibit or two that's a cross-examination

18 exhibit that is to be used for a particular Avista

19 witness but perhaps is better used with reference to a

20 different one. And so as we continue through the week,

21 we'll try and bring those to Mr. ffitch's attention or

22 Staff's attention in advance so we can move the

23 cross-exhibit into the appropriate category, but I don't

24 think there will be very many of those.

25 JUDGE TOREM: All right, so we'll just -- and

0422

1 even if it's been preassigned a number with one witness

2 and we carry it to another, that's happened in past

3 experience as well where as long as we're identifying

4 for the record what we're talking about so that any

5 reviewing body, that's the real audience for creating

6 the record, can identify what we're speaking about when

7 they look at the paper, we're in good shape.

8 MR. MEYER: Okay.

9 JUDGE TOREM: So I don't mind if the initials

10 for one witness transfer cross-exam another.

11 All right, finally, the cross-exam

12 estimates --

13 MR. MEYER: Your Honor, before we leave the

14 exhibit list, may I just ask one other clarifying

15 question?

16 I distributed this afternoon hard copies of

17 the Avista response to Bench Request Number 3, and I

18 intend to make reference to that in my opening

19 statement, and is it your pleasure to mark at this time

20 Bench Request Number 3 responses as an exhibit?

21 JUDGE TOREM: We'll go ahead and mark

22 Avista's response as B-2 for Bench 2, and the Commission

23 Staff and Public Counsel response to Bench Request 3

24 that they filed jointly as B-3, and that way you can be

25 referring to an exhibit number when you go. So yours

0423

1 will be B-2, and Mr. ffitch and Mr. Trautman's exhibit

2 will be B-3. Does that address the concern, Mr. Meyer?

3 MR. MEYER: It does. I suppose there's also

4 responses to Bench Request Number 2 that are out there,

5 and, Staff, what is your pleasure in that regard?

6 MR. TRAUTMAN: It would make sense to mark

7 them as exhibits. Maybe they should be B-2 and 3.

8 JUDGE TOREM: It doesn't make a whole lot of

9 difference in the numbering which order. Are you both

10 referring to the responses to Bench Request 2 as well in

11 these openings today?

12 MR. TRAUTMAN: I will, Your Honor, just

13 briefly to indicate where the Commission can easily find

14 our revenue requirement numbers.

15 JUDGE TOREM: Okay, so we'll mark Commission

16 Staff's response to Bench Request 2 as B-4. How many

17 other parties are, I'm trying to remember, we had three

18 parties respond to Bench Request 2?

19 MR. FFITCH: Public Counsel also responded to

20 Bench Request 2, Your Honor.

21 JUDGE TOREM: So Public Counsel, yours will

22 be B-5, that will be your response to Bench Request 2.

23 And, Mr. Trautman, just so I'm clear, the one

24 that will be moved into evidence will be the most

25 updated response; is that correct?

0424

1 MR. TRAUTMAN: Yes.

2 JUDGE TOREM: So it will replace any of the

3 previous responses of which I think there were perhaps

4 two others?

5 MR. TRAUTMAN: Well, the updated one only

6 updated Mr. Kermode's exhibits, and I'm trying to recall

7 if any original Bench Request -- I believe -- that may

8 have been the only ones we had to put in, but I know the

9 updated one has Mr. Kermode's Exhibits 2 through 6, so I

10 think those are the only ones that need to be marked as

11 a Bench Request response.

12 JUDGE TOREM: I believe so as well.

13 So, Mr. Meyer, you also had a response to

14 Bench Request 2.

15 MR. MEYER: I don't see the need to mark

16 that. That was simply an electronic version of what was

17 already provided.

18 JUDGE TOREM: Yeah, I think it was just a

19 resubmission; is that correct?

20 MR. MEYER: Correct.

21 JUDGE TOREM: All right, so right now the new

22 exhibits we've marked are B-2 and B-3, which are

23 respectively Avista's and then the joint response from

24 Commission Staff and Public Counsel to Bench Request 3.

25 B-4 and B-5 are respectively Commission Staff's response

0425

1 to Bench Request 2 in its most updated fashion and B-5

2 being Public Counsel's response to that same Bench

3 Request 2.

4 Any other updates or questions about exhibits

5 today?

6 MR. FFITCH: One thing, Your Honor,

7 housekeeping matter again, we have redacted copies of

8 two cross-examination exhibits available. They have

9 been filed or provided to the records center. I think

10 for purposes of the hearing it may not be something that

11 counsel need or the Bench needs, but I do have copies,

12 redacted copies of the confidential cross-exhibits if

13 the Bench requests them or if counsel would like them.

14 JUDGE TOREM: If I recall, just because we're

15 staying with the theme, it appears those were for

16 Mr. Johnson.

17 MR. FFITCH: Your Honor, actually one of them

18 is an exhibit for Ms. Andrews.

19 JUDGE TOREM: Okay.

20 MR. FFITCH: And one of them, let's see --

21 JUDGE TOREM: Oh, they're for Mr. Folsom.

22 MR. FFITCH: That's correct, Your Honor.

23 JUDGE TOREM: So there were two for

24 Mr. Folsom and one for Ms. Andrews.

25 MR. FFITCH: Correct, and I have -- those

0426

1 were for Mr. Folsom responses to Public Counsel Data

2 Requests 5 and 6, so again I just have -- we provided

3 redacted hard copies to the records center, and I have

4 additional ones here if people want that or if the Bench

5 would like.

6 JUDGE TOREM: Okay, thank you.

7 All right, moving now to the estimates for

8 our cross-exam for the rest of the week, any corrections

9 or comments on that? I do know we have the question

10 outstanding for Mr. Storro that we're going to go get an

11 answer for when we go off the record for a moment here

12 so that will be addressed quickly, anything else,

13 comments on those?

14 What I'm hoping is that the estimates here

15 are conservative and lengthy as opposed to the other way

16 around, because we're really trying to shoehorn three

17 and a half days of estimated hearing time into what we

18 now have left of three days, and that was I guess

19 mutually by mine and all the parties' choices, but I

20 don't want to prejudice the Commissioners to not get

21 them the information, so we'll need to make alterations

22 and lengthenings of our schedules on Thursday and Friday

23 and perhaps Saturday morning if we don't get to where we

24 need to be so all this needs to get into the record. I

25 trust given that I have mentioned that now on Tuesday

0427

1 afternoon folks will move at an appropriate pace

2 starting tomorrow morning. I think we're still planning

3 for 9:30 tomorrow morning unless the parties let me know

4 otherwise they want to start earlier, and then I'll

5 check with the Commissioners. So tomorrow we'll start

6 with the normal hearing day, and we'll see how we do.

7 Any parties make any other observations when

8 they look at the totals?

9 MR. MEYER: We will do what we can to shorten

10 our cross.

11 JUDGE TOREM: Let's make sure we get all the

12 points that you wanted to get across, but if there's

13 cutting to the chase to be done, please do.

14 MR. FFITCH: Your Honor, I would just echo

15 that for Public Counsel, we noted your comments, and we

16 do have some overlap with Staff on issues, so we're

17 hoping that that will lead to some efficiencies when

18 we're going back and looking at our cross, cognizant of

19 the schedule, and also we'll try to cut to the chase.

20 JUDGE TOREM: Excellent.

21 MR. MEYER: To that end, one thing that,

22 maybe just assuming this to be the case, but before the

23 hearing in a colloquy among counsel we agreed among

24 ourselves that we would be prepared to stipulate all the

25 exhibits including the cross-examination exhibits into

0428

1 the record, so that may shorten in some cases some

2 foundational cross.

3 JUDGE TOREM: All right, perhaps we can do

4 that this afternoon at the close of the settlement panel

5 and just take care of that yet today so there's a few

6 more minutes tomorrow.

7 MR. MEYER: Thank you.

8 MR. VAN CLEVE: Your Honor, I would like to

9 raise one other issue, we would request that

10 Mr. Schoenbeck who's here today be excused from

11 attending the rest of the week. He has other testimony

12 which the issues here is -- were resolved by the

13 stipulation, and no cross was identified for him, so we

14 would request that he be excused after today.

15 JUDGE TOREM: All right, thank you for

16 raising that, and I will note the Company has requested

17 and received permission thus far for Mr. Morris,

18 Mr. Thies, Mr. Avera, and Mr. Kopczynski to be excused,

19 Commission Staff has sought and obtained permission for

20 Ms. Huang and Ms. Novak to be excused. Were there any

21 other witnesses for which there is no cross scheduled?

22 I don't think so, but Mr. Schoenbeck is one as well.

23 MR. TRAUTMAN: Oh, Mr. Buckley.

24 JUDGE TOREM: Right, and Mr. Buckley is

25 teamed with Mr. Schoenbeck on testimony, but there's no

0429

1 identified cross. Mr. Trautman, did you want to seek

2 his excusal as well?

3 MR. TRAUTMAN: Yes, Your Honor.

4 JUDGE TOREM: All right, let me check if the

5 Commissioners or Policy Staff have any questions planned

6 for Mr. Buckley tomorrow, and if there are none, then I

7 will come back and let you know that for tomorrow so

8 that he can be excused as well.

9 Anything else before we take a 5 minute

10 break, and I will come back with Commissioners and an

11 answer on Mr. Storro and perhaps Mr. Buckley as well?

12 Hearing none, then we'll take a brief 5

13 minute recess. For those on the bridge line, we'll try

14 to come back just at 2:00 or a couple minutes after.

15 (Recess taken.)

16 JUDGE TOREM: Good afternoon, we're back on

17 the record, this is Judge Torem and now the

18 Commissioners have joined me on the hearing panel.

19 We've got some answers to the witness issues. Let's

20 have Mr. Storro catch the 3:00 flight. We may very well

21 have a question for him in addition to the Lancaster

22 issues. We'll see, it depends very much on how the

23 cross-exam goes on the rest of the pro forma and revenue

24 requirement adjustments.

25 MR. MEYER: That's not at all a problem,

0430

1 thank you.

2 JUDGE TOREM: Mr. Buckley, Mr. Trautman, it

3 appears to me that although we're excusing

4 Mr. Schoenbeck and he filed joint testimony with

5 Mr. Buckley, there may yet be some questions in

6 particular with any contested power cost issues that

7 could come up, and Mr. Buckley appears to be the best

8 person unless you identify someone else, because you

9 certainly couldn't testify to a Commission Staff

10 position.

11 MR. TRAUTMAN: Right.

12 JUDGE TOREM: So Mr. Buckley need not

13 necessarily be in the room but available when those

14 issues might come up. So a telephone standby of some

15 sort as long as you know how to reach him in a rather

16 quick fashion so we don't burn through any hearing time,

17 that would be fine. Then if we end up having no

18 questions by the time we get to the decoupling on

19 Thursday afternoon or Friday, by that point he'll know

20 that he can be excused then.

21 MR. TRAUTMAN: All right, thank you.

22 JUDGE TOREM: We are now ready I think to

23 take the parties' opening statements. Is each party

24 planning on making an opening statement that's a

25 signatory to the settlement?

0431

1 MR. MEYER: Avista is.

2 MR. TRAUTMAN: Yes, Your Honor.

3 MR. FFITCH: Yes, Your Honor.

4 MR. STOKES: Yes, Your Honor.

5 MR. VAN CLEVE: Yes, Your Honor.

6 MR. ROSEMAN: Yes, Your Honor.

7 JUDGE TOREM: So we're going to have a series

8 of six opening statements, we'll start with the Company

9 I imagine, and then I'll let you sort out. Unless you

10 have an order, we can just go around the room and make

11 those opening statements as brief -- again, because the

12 Northwest Energy Coalition was excused from today, if

13 you're going to comment on any other remaining contested

14 issues and how the settlement does or does not affect

15 those contested issues, let's refrain from any

16 discussion of the decoupling matter, as you saw my

17 E-mail last week to Mr. Johnson, so that he wouldn't

18 feel at all slighted by not being here and having an

19 opportunity to talk particularly about decoupling and

20 the position the Coalition is taking.

21 All right, so with that in mind, Mr. Meyer.

22 MR. MEYER: Thank you, Your Honor, and

23 members of the Commission. In recognition of the time

24 available, I ask myself what would I find most helpful

25 if I were a Commissioner at this stage of the case

0432

1 trying to make sense out of this, and what kind of road

2 map could I provide in terms of contested issues or not.

3 And to that end I will be referring to Bench Request

4 Number 3, which is our response, and that had been

5 distributed in hard copy today, and I see you all have

6 it in front of you, so in due course I will talk you

7 through that essentially, and that will help in a brief

8 explanation of what's in and what's out in terms of the

9 settlement. And by that I mean what's left to decide if

10 you approve the settlement. And again, Mr. Norwood as

11 part of the panel will be more than able to answer any

12 further detail questions as they occur to you in that

13 regard.

14 But first things first, I thought it would be

15 helpful to level set on the numbers, and this is an

16 attempt to be just very matter of fact about what are

17 the parties' recommendations, and of course I invite the

18 parties to correct me in their opening statements to the

19 extent I have misstated anything, but let's lay the

20 groundwork. The first set of numbers are what is the

21 contested revenue requirements as each party sees it?

22 For Avista, we believe the additional revenue

23 requirement for electric is $37 1/2 Million, Staff, if I

24 understand their position correctly, is at $24 1/2

25 Million, and Public Counsel is at a negative $2.9

0433

1 Million. For gas, Avista's arguing for a $2.8 Million

2 increase, Staff is at $634,000, and Public Counsel is at

3 $689,000. So call these bench marks, call them

4 bookends, call them what you want to, but those are the

5 numbers that we'll be talking about through the balance

6 of this week.

7 Now turning more particularly to the numbers

8 that are set forth in the stipulation so we can make

9 some sense out of those. First of all, let's take

10 electric. As filed, the Company was asking for a $69.7

11 Million rate increase. The settlement provides for a

12 reduction of that to $38.61 Million. And in our

13 rebuttal we further took some of that, removed it, and

14 our revenue requirement is down to $37.5 Million, and in

15 a moment I will explain how we got to each of these

16 numbers. Same thing on the gas side. Company's

17 proposal was $4.9 Million, we settled at $3.1 Million,

18 and the Company is still arguing in its rebuttal for

19 $2.8 Million.

20 Now to put at least the, well, to put both

21 the electric and gas figures into perspective, and this

22 is where the parties may differ not in terms of the

23 numbers but in terms of how they choose to characterize

24 the net impact to rate payers, the $37 1/2 Million of

25 rate relief on the electric side the Company is still

0434

1 advocating for standing alone represents approximately a

2 9 1/2% change in the base rates. However, Avista

3 proposes to offset much of this with a $28 Million

4 reduction in the existing surcharge that's meant to

5 recover deferred power costs, and it would do this at

6 the same time, at the same time that the general rate

7 case decision became effective sometime in mid to late

8 December.

9 So what is the net impact of what the Company

10 proposes? When you subtract the $28 Million from the

11 $37 1/2 Million requested, the net impact on customers

12 would be approximately $9 1/2 Million, representing

13 approximately a 2.2% change in bill rates at that time

14 once you do the netting. Now I acknowledge that Staff

15 and Public Counsel see it differently, and they would

16 propose to essentially delay by a month any netting so

17 that the rate increase in mid December in terms of

18 whatever is approved would not be offset, and in January

19 there would be a reduction, so there would be a lag

20 between the two rate changes. We propose to do it all

21 at once to avoid customer confusion. More about that

22 later.

23 Similarly on the gas side, the remaining $2.8

24 Million of revenue requirement that we are still

25 recommending represents approximately a 1.4% increase in

0435

1 base rates. Fortunately, however, the Company has

2 pending before the Commission a PGA rate decrease of

3 just in excess of 20%, which would take effect in

4 November if approved by the Commission. So while rates,

5 the base rates would increase, all parties including

6 customers are in the fortunate position of seeing some

7 net decrease overall in their bills. And the Company

8 well understands the difference between base rates and

9 PGA pass throughs, but in terms of the actual impact in

10 the near future, that's where we end up.

11 Now turning now to the settlement. The panel

12 will get into the particulars, but I just wanted to

13 highlight a few things. First of all, cost of capital,

14 but for one issue, that is resolved, and as you know the

15 return on equity agreed to was 10.2% with a 46 1/2%

16 equity component resulting in a rate of return of, an

17 agreed rate of return of 8.25%. Now it is understood

18 that Public Counsel will assert that there should be

19 some offset, if you will, and I believe they're

20 proposing a 25 basis point offset to at least the gas

21 return on equity should the decoupling pilot continue

22 into the future. We see it differently, and I won't

23 rehearse those arguments now, you'll hear about those

24 later. Suffice to say we disagree on that point, but

25 that is the only nuance, if you will, on cost of capital

0436

1 that may still be at issue.

2 In terms of power supply issues, we've

3 resolved all of the major power supply issues except

4 Lancaster. The two pieces that are especially

5 noteworthy in the settlement are the agreed upon level

6 of gas costs, the price of gas for the unhedged portion

7 of supplies that we purchase through 2010. And while we

8 had in the filing $7.83 a decatherm, fortunately gas

9 prices have come off, and we were able to reach

10 agreement at $5.61 per decatherm. The other biggest

11 element driving the reduction in power supply cost was

12 the change in retail load. It had been estimated to be

13 approximately a 5% increase, but as the settlement

14 describes, given the economic conditions, we've revised

15 that downward to a 2% increase, which is a net drop of

16 3%. Those two factors are the biggest drivers of the

17 power supply settlement. There are other particulars

18 that the panel get into.

19 Thirdly, rate spread and rate design.

20 There's nothing peculiar here. Equal percentage

21 increase on the electric side to all schedules. In

22 terms of rate design on the electric side, there was a

23 change in the basic charge from $5.75 to $6 a month, and

24 there are other particular changes to the extra large

25 general service Schedule 25. On the gas side, again an

0437

1 equal percentage of margin increase for all schedules

2 except for transportation, and that transportation

3 schedule instead would receive just 2/3 of an equal

4 margin increase. The gas basic charge is still at

5 issue, so it's not true that we've settled all rate

6 design and rate spread issues. And the reason that the

7 gas basic charge or customer charge issue is still there

8 is that it is wrapped up in the whole debate around

9 decoupling. And you will see proposals by Staff for

10 example to increase it anywhere from $8 to $10 a month

11 assuming decoupling goes away. And so because it's tied

12 up in that discussion, we couldn't settle out that

13 issue.

14 Lastly, low income bill assistance. There

15 the Company has agreed to increase its tariffs to

16 provide for additional LIRAP funding by the greater of

17 on the electric side the overall increase in base

18 revenues or 9% and on the gas side by the greater of the

19 overall percentage increase in base revenues or 1.75%.

20 So in a nutshell, we accomplished a lot in

21 terms of putting a number of significant issues to bed

22 in the areas of cost of capital, in the areas of rate

23 spread/rate design, power supply, and low income billing

24 assistance. What's not put to bed, and this is where I

25 would like to direct your attention to our response, the

0438

1 Avista response to Bench Request Number 3, and that has

2 been marked, I know it's in front of you, but it's been

3 marked as Exhibit B-2. And the first thing I'm going to

4 do is just simply direct your attention to Attachment A,

5 page 1 of 2, and draw to your attention the numbers,

6 many of which I've already given you, but I just want to

7 make sure that we're all tracking through the same set

8 of numbers.

9 Page 2 or page 1 of this Attachment A is

10 electric and page 2 is gas. I will spend most of my

11 time just on the electric, and I won't belabor this, but

12 I just want to make sure that we're all tracking through

13 it. As you can see, there's a column to the right-hand

14 side at settlement, and then there's a column for where

15 the Company is at on rebuttal. So if we track down

16 first of all the settlement column, we filed for $69.7

17 Million. You can see what the impact of agreeing to

18 cost of capital was as well as a number of power supply

19 adjustments that we agreed to as well as a line item,

20 line number 9, pro forma O&M generation, and when you

21 sum those up you have a $36.9 Million set of agreed upon

22 adjustments. By subtracting that number from the top

23 number of $69.7 Million, you get the $32.9 Million which

24 is shown in terms of the revenue requirement based on

25 the stipulation's agreed upon adjustments. But that's

0439

1 by no means a cap, that's by no means the upper limit of

2 what the revenue requirement is, at least in the

3 Company's view, and it was never intended to be conveyed

4 that way.

5 So as you proceed down the page, even at time

6 of settlement, even then and before we filed our

7 rebuttal, there were a number of issues that remained

8 outstanding, and these are identified in their

9 particulars down below beginning with Lancaster,

10 prudence, labor, capital additions, et cetera. But

11 there is one item in particular that stands out, and

12 that is the production property adjustment, and that is

13 $7.9 Million, and that's a positive number, and the

14 narrative to our response to Bench Request 3 explains

15 why that number is a positive number, essentially the

16 theory behind it.

17 So when you factor in the positives and

18 negatives down below, in Avista's view at time of

19 settlement its revenue requirement was still $38.6

20 Million. The only thing that has changed then from

21 settlement to where we're at today is that we have filed

22 rebuttal testimony, and in the process of doing that we

23 have fine tuned some of our adjustments, and that's

24 shown in the right-hand column. And the only two

25 numbers, well, three numbers, but the two primary

0440

1 numbers that drive the difference between where we

2 Avista were at in terms of settlement and where we're at

3 today are in the area of labor and in the area of

4 information services. I will say there is a modest

5 change in the production property adjustment, but it's

6 rather immaterial.

7 So Avista's revised revenue requirement as we

8 sit here today before you is $37.4 Million. And there's

9 a footnote down below that describes how you can more

10 particularly get to that number through the exhibits of

11 Ms. Andrews. So hopefully this, we have a lot of

12 numbers floating around, hopefully this explains at

13 least where Avista's at and where we're at today as this

14 case evolves.

15 I'm not going to do the same thing on the gas

16 sheet, which is the second sheet, but it's the same

17 idea, I think you can discern for yourself really. The

18 revenue requirement there as Avista sees it is $2.8

19 Million, and the only two things that have changed there

20 since we filed our settlement again were the area of

21 labor and information services.

22 So I could at this point, I know I've used up

23 more than my allotted time, and I want to move off the

24 numbers, and I sure could provide a quick road map for

25 the rest of the case, and I know you don't want to talk

0441

1 about decoupling today, and I could spend some time

2 talking about what's going to happen tomorrow as the

3 Company sees it in terms of other revenue requirement

4 issues that are resolved, but I don't have the sense

5 that that is the type of opening you were looking for at

6 this point in time, so at your pleasure.

7 JUDGE TOREM: All right, Commissioners, any

8 questions on those areas that you want to hear this

9 afternoon which will guide the rest of the parties as

10 well?

11 I think the numbers and the settlement, that

12 really has us in the position now to ask the questions

13 and focus what we have for the settlement panel.

14 MR. MEYER: Thank you, that's all I have.

15 MR. STOKES: Good afternoon, I'm Chad Stokes,

16 I represent the Northwest Industrial Gas Users. We

17 believe the settlement is a fair compromise on certain

18 revenue requirements, rate spread and rate design

19 issues. We believe that 10.2% ROE is appropriate in

20 today's financial markets based on the risk facing the

21 Company. As part of the settlement, there was more than

22 $1.2 Million in adjustments to the proposed revenue

23 requirement, which has been further reduced by the

24 Company, which we feel is appropriate. On the rate

25 spread and rate design, the rate spread was done

0442

1 consistent with Avista's cost of service study as well

2 as the cost of service study done by our expert, Mr. Don

3 Schoenbeck, and a very important issue for us was moving

4 Schedule 146 towards its relative cost of service.

5 As far as our litigation position going

6 forward, we don't have any witnesses that will appear

7 this week besides Mr. Schoenbeck who's here today, and

8 we don't have any cross, therefore we have asked to be

9 excused from the rest of the hearing but reserve the

10 right to brief any issue that comes up after we've

11 reviewed the transcript. Thank you.

12 JUDGE TOREM: Mr. Van Cleve.

13 MR. VAN CLEVE: Thank you, Your Honor, Brad

14 Van Cleve appearing on behalf of the Industrial

15 Customers of Northwest Utilities. I just want to give

16 you a little bit of our perspective on the case and

17 where we're at. As you're probably aware, there's a

18 huge volume of information involved in these cases,

19 Avista originally had 12 witnesses, but even more

20 important than that, there's a tremendous amount of data

21 and information that underlies that. And in this case

22 there were 3 volumes of workpapers that were produced

23 and 10 volumes of data responses. And an intervenor

24 like ICNU has fairly limited resources available, so we

25 have to pick and choose which issues that we're going to

0443

1 focus on, and we try to find those issues which will

2 have the most impact on our members.

3 In this case we addressed three issues, power

4 cost, rate spread/rate design, and cost of capital. And

5 we sponsored three pieces of testimony. Mr. Schoenbeck

6 addressed the rate spread/rate design issues, we jointly

7 sponsored Mr. Buckley and Mr. Schoenbeck on power costs

8 with Staff, and we also jointly sponsored Mr. Gorman on

9 cost of capital with Public Counsel. The settlement

10 resolves all of the issues that were raised in our

11 testimony. We think that the results on each of these

12 issues are good. On power costs most of the adjustments

13 suggested by Mr. Buckley and Mr. Schoenbeck were adopted

14 in the settlement. On cost of capital the agreement

15 keeps Avista at its current level of ROE, and the

16 overall cost of capital result is very close to the

17 recommendation made by Mr. Gorman, so we feel this is a

18 reasonable result. On the issue of rate spread, parties

19 agreed to an equal percentage rate spread, and what this

20 does is maintain the current status quo on the cost of

21 revenue allocation among the customer classes. And the

22 reason we're doing that is Avista is just about complete

23 with a new cost study, and we're hopeful in the next

24 case that we will be able to actually base the rate

25 allocation on that cost study. And finally, the

0444

1 settlement includes some rate design changes in Schedule

2 25, which is the rate schedule for Avista's largest

3 customer, which aligns those customers more with the

4 cost within that class.

5 While we're not sponsoring any witnesses on

6 the remaining issues that have been raised by Staff and

7 Public Counsel, we do urge the Commission to seriously

8 consider the adjustments that they're proposing.

9 Avista's customers have experienced near annual rate

10 increases over the last 8 to 10 years, and more

11 specifically they saw a 9% rate increase just this

12 January. In Avista's litigation case, they're basically

13 asking for another 9% increase in base rates, so that

14 would be an 18% increase in base rates within the course

15 of just one year. So while we're not sponsoring

16 witnesses and we're not conducting cross-examination on

17 those issues, we think it's very important for the

18 Commission to send the Company a message that it needs

19 to do a better job of controlling its costs. And we do

20 reserve the right to address those issues that Public

21 Counsel and Staff are raising in our brief. Thank you.

22 JUDGE TOREM: Mr. Roseman.

23 MR. ROSEMAN: Mr. ffitch is going to go

24 first.

25 JUDGE TOREM: All right, Mr. ffitch.

0445

1 MR. FFITCH: Your Honor, Mr. Roseman has

2 yielded to me at least temporarily.

3 Good afternoon Chairman Goltz and

4 Commissioners and Judge Torem, Simon ffitch appearing on

5 behalf of Public Counsel office. We, as you know, are a

6 party to and support the partial settlement in this case

7 as being in the public interest, and many of the points

8 that I was going to make have already been touched on,

9 so I will try to be concise here. We did co-sponsor

10 cost of capital expert testimony with the Industrial

11 Customers, and our witness was Mr. Michael Gorman, and

12 he is available today by phone and will be on the panel

13 for any questions on cost of capital issues. On rate

14 spread and rate design, we jointly sponsored with The

15 Energy Project expert testimony of Glenn Watkins.

16 Mr. Watkins is also on the telephone today and is a

17 member of the settlement panel and a co-author like

18 Mr. Gorman of the joint testimony. In the settlement,

19 Public Counsel also agreed to the power cost component

20 and to the single revenue requirement adjustment

21 production O&M.

22 The issues remaining in dispute have been

23 touched upon already, but I will just quickly review

24 those from our perspective. First of all, essentially

25 all the revenue requirement issues addressed by Public

0446

1 Counsel except for the production O&M matter are still

2 in dispute, and our witness on those issues is Mr. Hugh

3 Larkin. There are a couple of lists of those issues.

4 One of them is attached to the settlement itself. I

5 believe the Bench request response of Avista, Bench

6 Request Number 3, also has a list. Those are pretty

7 good lists, but there may be other issues on revenue

8 requirement that crop up during the case.

9 In the area of power costs, we're tendering

10 the testimony of Mr. Kevin Woodruff on the issue of the

11 Lancaster contracts. That's the sole remaining power

12 cost issue outstanding that's not resolved by the

13 settlement.

14 The issue of the ERM or the energy recovery

15 mechanism is important to us. We strongly disagree with

16 the proposals of Avista in this case to use the ERM

17 matter in connection with the proposed rate increases in

18 this case, and that's a matter of dispute, and we'll be

19 addressing that as the case goes forward.

20 We have also two witnesses on decoupling. I

21 won't go into that in depth, but Mr. Michael Brosch and

22 Mary Kimball have addressed the decoupling issues, and

23 there are two related issues affected by decoupling on

24 cost of capital and rate design, you're already heard

25 about these. The cost of capital settlement in this

0447

1 case is essentially a cap and is from Public Counsel's

2 perspective based on an assumed rejection of the

3 decoupling continuation in this case. And if decoupling

4 or another risk reduction mechanism is approved in this

5 case, then the settlement permits parties to argue for a

6 reduction in the return on equity to reflect that. That

7 issue has not yet been resolved.

8 With the other issue that is connected to

9 decoupling is the gas rate design issue. Public

10 Counsel's initial testimony agreed with the initial

11 recommendation of Avista for a 25 cent increase in the

12 gas customer charge. However, at this point in time,

13 that issue is no longer resolved. Avista nor any other

14 party is willing to agree to that customer charge until

15 the outcome of the decoupling issue is resolved, so that

16 is also outstanding in terms of issues.

17 I believe, Your Honor, that covers the points

18 I wanted to make in my opening statement, I will defer

19 now back to Mr. Roseman.

20 MR. ROSEMAN: Thank you.

21 Good afternoon, Your Honor. I am going to

22 focus my attention primarily on the low income customers

23 of Avista. With yearly rate increases over the past 4

24 years I believe and the severe downturn in the economy,

25 these rate assistance programs are ever important in

0448

1 keeping limited income customers connected to their

2 utility service. In 2007 before the severe economic

3 downturn, there were over 30,000 limited income

4 customers in Avista's service territory. 70% of these

5 customers live with incomes of less than $15,000. Over

6 6,000 of these customers have received some assistance

7 through LIRAP. This settlement, as Mr. Meyer mentioned,

8 will increase LIRAP funding. It will increase it by a

9 minimum of 9%, or if a rate increase is approved at a

10 higher amount than that, by that amount, kind of a

11 indexing of funding to what happens with rates above 9%

12 on the electric side.

13 The Energy Project believes the settlement is

14 in the public interest because the increase in LIRAP

15 funding will help provide some resources or funding to

16 the over 24,000 customers who currently are not able to

17 avail themselves of LIRAP. The program runs out of

18 money generally. This last year was an exception, but

19 that is generally what the rule is. The additional

20 funding also complies with RCW 80.28.068, which allows

21 the Commission to approve rate assistance programs and

22 recover expenses in lost revenue in rates to other

23 customers. So we are pleased or satisfied that this

24 increase will hopefully address whatever rate increase

25 the Commission approves and yet be able to address the

0449

1 needs of this unserved population. As Mr. ffitch

2 mentioned, we are -- the other issue besides decoupling

3 that we have Ms. Barbara Alexander testifying on behalf

4 of The Energy Project, the other issue that remains will

5 be the rate design issue, and Public Counsel and The

6 Energy Project are co-sponsoring Glenn Watkins in that

7 regard.

8 Thank you.

9 JUDGE TOREM: Thank you, Mr. Roseman.

10 MR. FFITCH: Your Honor, may I just make one

11 more point that I forgot to make briefly, and this

12 relates to the Bench's interest in identifying our

13 specific positions on revenue, I just wanted to chime in

14 on that. Mr. Meyer has accurately described our

15 ultimate revenue recommendation. Those are to be found

16 in our response to Bench Request Number 2 in the case.

17 We have those are the spreadsheets that we filed to

18 reflect our current recommendation on electric and gas

19 revenue. And just to sort of flesh that out just a

20 little bit, essentially that roughly $32 Million or so,

21 $32 Million to $34 Million, is primarily comprised of

22 approximately $20 Million worth of revenue requirement

23 issues and approximately $12 Million of Lancaster

24 related power cost issues.

25 Thank you, Your Honor.

0450

1 JUDGE TOREM: Mr. Trautman.

2 MR. TRAUTMAN: Thank you, Your Honor. Good

3 afternoon, Commissioners. Much has already been said of

4 the partial settlement, which Staff fully supports. We

5 do so for a number of reasons. It resolves several

6 significant issues in the case and furthers the rate

7 payers' interest in fair, just, and reasonable rates. I

8 will just highlight three areas. The cost of capital

9 which was previously mentioned at 10.2% very closely

10 approximates Staff's litigation position in the case.

11 It is the same as what has been carried over from the

12 current settlement, and it's also consistent with our

13 position that recent events in the capital markets do

14 not justify an increase in the return on equity. The

15 common equity ratio is also very close to Staff's

16 litigation position.

17 On the power supply adjustments, as was

18 previously mentioned, it includes many adjustments

19 recommended jointly by Staff and ICNU, including the

20 update for the retail price of gas as well as the retail

21 load adjustment, and those two adjustments alone account

22 for $27 Million in reduction. It also resolves the rate

23 spread and the rate design in a manner that's very close

24 to Staff witness Ms. Huang's recommendations,

25 particularly as to equal percentage increase to both the

0451

1 electric and gas schedules. As has been mentioned,

2 there is, on the gas side, there's still an issue

3 remaining as to the appropriate fixed charge, and as

4 part of decoupling Staff has recommended that that be

5 phased out and that the fixed charge be raised to $8,

6 but also that the volumetric charge be accordingly

7 reduced. So there would be an increase in fixed charge

8 but a reduction in the volumetric charge. I won't go

9 further into that, because it's really into the

10 decoupling issue.

11 As far as the remaining litigated issues, as

12 Mr. Meyer correctly stated, the Company is now

13 advocating for, and this is on the electric side, for a

14 $37.5 Million revenue requirement, and Staff is

15 advocating $24.5 Million, so there's a difference of

16 about $13 Million. What was helpful to me is to look

17 at, and this was provided in our most recent response to

18 Bench Request 2 and it's updating Mr. Kermode's

19 exhibits, and I would direct your attention in

20 particular to DPK-2 and 3, of which there's a summary of

21 adjustments page. And on that page and when you look at

22 that page, you can see two columns, one that has

23 Avista's rebuttal position, and one that has the Staff

24 position, and you can clearly see in dollar figures how

25 much is at issue for each adjustment, and it's very

0452

1 clear how you can see the differences on the pro forma

2 adjustments between the $37.5 Million and the $24.5

3 Million figures.

4 And basically for Staff, although there are a

5 number of adjustments, some of them smaller in dollar

6 value, the primary adjustments from Staff's perspective

7 from a dollar perspective have to do with the capital

8 additions for 2008 and 9 and the asset management and

9 information service programs. And those four combined,

10 the difference between Avista's and Staff's position is

11 about $11.5 Million. And then we also have differences

12 on labor compensation and incentive issues, and the

13 differences there is about $1.3 Million. And then there

14 is also a difference, as Mr. Meyer referred to, on the

15 production property adjustment and how that's

16 calculated, and currently we have a difference of about

17 $1.4 Million. And there are some other offsets, but

18 when you're looking at a broad scale of the $13 Million,

19 those are the main baskets where the differences are

20 between the Staff and the Company.

21 Oh, one other, one other point, we agree with

22 Public Counsel that the ERM, the ERM surcharge, is a

23 separate issue. It should not be tied to this case.

24 It's currently I believe it's predicted to -- it should

25 end, it's estimated to end in January or February of

0453

1 next year, and we would advocate simply allowing that to

2 go on its separate track and not fold it into the rate

3 case, because it is a separate issue, as is the PGA

4 issue. We're aware that there will be decreases because

5 of the PGA, but that is separate from this rate case and

6 should not become a part of the analysis of the rates

7 that come out of this rate case.

8 Thank you.

9 JUDGE TOREM: All right, I think that is it

10 for opening statements, so I'm going to ask that we

11 assemble the witnesses that are sponsoring Exhibit

12 JT-1T, the joint testimony in support of the partial

13 stipulation. In the room here we should have Kelly

14 Norwood for Avista, Danny Kermode from Staff, and I

15 believe Mr. Schoenbeck is here as well representing ICNU

16 and NWIGU.

17 On the phone, Mr. Gorman, can you hear me?

18 MR. GORMAN: Yes, I can.

19 JUDGE TOREM: And Mr. Watkins?

20 MR. WATKINS: Yes, I'm here.

21 JUDGE TOREM: All right, once we get all the

22 witnesses comfortably seated, then I will have them all

23 stand up again to take the oath, and I will ask those of

24 you by telephone to do the same wherever you're located.

25 (Witnesses KELLY O. NORWOOD, DANNY P.

0454

1 KERMODE, DONALD W. SCHOENBECK, MICHAEL P.

2 GORMAN, and GLENN A. WATKINS were sworn.)

3 JUDGE TOREM: Commissioners, I know we have a

4 few prepared questions, one of which was answered by the

5 Bench requests, I don't know if there are any follow-ups

6 to the information we received on Bench Request 3. We

7 already have the exhibits, Bench 2 and Bench 3 are the

8 written responses from Avista and then the joint

9 response from Public Counsel and Commission Staff

10 already marked, and I'll indicate as a Bench exhibit

11 they're certainly admitted.

12 Which one of you wants to kick off the

13 questions that we have for the panel?

14 COMMISSIONER OSHIE: I think you have to be

15 more direct, Judge. We're not quite sure what to do.

16

17 Whereupon,

18 KELLY O. NORWOOD, DANNY P. KERMODE, DONALD W.

19 SCHOENBECK, MICHAEL P. GORMAN, and GLENN A. WATKINS

20 having been first duly sworn, were called as witnesses

21 herein and were examined and testified as follows:

22

23 E X A M I N A T I O N

24 BY COMMISSIONER OSHIE:

25 Q. We had a question as we of course discussed

0455

1 the matters prior to the hearing about the effect of the

2 language used to describe the low income assistance

3 program benefits that are contained in the settlement,

4 and I think that that's been cleared up at least enough

5 for our purposes going forward, understanding that it's

6 the -- it is -- the amount is whichever is higher, which

7 is for electric the overall percentage increase in base

8 revenue that we finally agree upon or that we finally

9 order or the 9%, and so that's my understanding from the

10 testimony, and I do appreciate that from the attorneys

11 this morning. The language wasn't clear from the

12 settlement agreement, at least not to me, I don't

13 believe to the individuals that are assisting us with

14 this case as well, so that's been cleared up.

15 I do have a question, and the settlement's

16 fairly straightforward, and it doesn't really -- the

17 language in it is clear, I mean it's limited in the

18 number of issues that it addresses, so personally I

19 don't have a lot of questions about the parties' intent

20 here, it seems fairly obvious. There is a question that

21 I do have with regard to rate design that's contained,

22 the language is on page 6 and 7 of the settlement

23 stipulation with regard to gas service, and it's under

24 small b, 2(b) rate design. So the question I have, at

25 least the initial question, is I think we need to have a

0456

1 better explanation of what's meant by the parties there.

2 You know, what's in dispute still with regard to

3 Schedule 101 is the basic charge, and of course there's

4 a number, and of course the amounts are still in

5 question. In other words, there's a difference of

6 opinion between the parties as to what the final rate

7 increase should be with regard to the Schedule 101 as it

8 will be spread evenly, whatever increase would be

9 decided upon, if any. And so the basic charge is in

10 dispute, the amount allocated to Schedule 1 of the

11 revenue requirement is in dispute, but the settlement

12 says that the, if I'm reading it right, they're going to

13 maintain the present break even usage level between

14 Schedules 101 and 111. So how does that -- I mean

15 doesn't the fact that the basic charge is still in

16 dispute and the break even usage level is still in

17 dispute, doesn't that affect the break -- and as part of

18 this answer, you can explain what you mean by the

19 present break even usage level. So what's the parties'

20 intent with regard to this section and this language?

21 A. (Mr. Norwood) I'll take a shot at that. For

22 Schedules 101 and 111, as a customer approaches

23 basically the break point, and I will explain that in

24 just a minute, for 101 and 111 we want to make sure that

25 in the transition from 101 to 111 there's a smooth

0457

1 transition so that a customer's not in a situation where

2 from month to month they can jump from one schedule to

3 the other depending on their usage to get a lower bill.

4 So the intent of this language is to say that once the

5 basic charge is determined for Schedule 101, which is

6 still in dispute in this case, then we would want to set

7 the energy rates and the transition between 101 and 111

8 in a way that there's a smooth transition so that we

9 don't have a schedule shifting problem from one schedule

10 to the other. And we do this in every case whether

11 there's an issue with the basic charge or not to assure

12 there's not some gamesmanship that could go on with

13 customers from month to month.

14 Q. It goes on to say that, thank you,

15 Mr. Norwood, that the rates Schedule 101 will not be

16 conditioned or dependent on the rates schedule for

17 Schedule 111 and 112. From your explanation, is there

18 any inconsistency there? I mean it seems like that

19 break even point would be dependent upon, at least with

20 regard to Schedule 111, I don't know about 112, but

21 obviously between 101 and 111 there's going to be some

22 at least potential variation in rates depending on the

23 amount of revenue that is allocated to each schedule.

24 A. (Mr. Norwood) Yes, when I read this I had

25 the same question and thought, there seemed to be a

0458

1 conflict here. But as I spoke to Mr. Hirschkorn, who's

2 our rate design witness, again the plan here would be to

3 establish the basic charge at whatever level is

4 determined in this case. Once that's set, then you

5 would establish the energy rates on both schedules at a

6 level that would provide a smooth transition between the

7 schedules. That's what was intended by this language.

8 Q. So it is somewhat dependent, but everyone

9 understands --

10 A. (Mr. Norwood) Yes.

11 Q. -- what was meant. I think that we have a

12 better understanding as well.

13 MR. FFITCH: And, Your Honor, excuse me, I'm

14 sorry.

15 COMMISSIONER OSHIE: Go ahead, Mr. ffitch.

16 MR. FFITCH: I just wanted to add because

17 this was language that concerned us and we were involved

18 in the negotiation of it that our understanding is

19 consistent with the way that Mr. Norwood has described

20 it, and we wanted to make sure that this language with

21 respect to Schedules 111 and 112 didn't tie our hands

22 with respect to Schedule 101 issues that were still in

23 dispute. I believe that Mr. Norwood has described the

24 intent accurately.

25 COMMISSIONER OSHIE: All right, thank you,

0459

1 Mr. ffitch.

2 BY COMMISSIONER OSHIE:

3 Q. Just very briefly, I want to jump to the rate

4 design, the basic charge under the electric settlement,

5 and that's on partial settlement stipulation 5. This

6 doesn't -- my question isn't with regard to the position

7 of the parties, I think that's very clear. I guess my

8 question is just a bit of a background. You know, do

9 the parties agree on what costs make up the fixed costs

10 for the electric side? They've agreed that $6 should be

11 the fixed rate residential basic charge or fixed charge

12 per month, but just, again this is just curious, if you

13 will.

14 A. (Mr. Norwood) I would say that the parties

15 probably would not agree if we tried to agree as to what

16 those fixed costs are. In this particular case, there

17 wasn't a need to try to identify or determine what the

18 fixed cost is per month to serve a customer. That issue

19 really came up on the gas side because of the decoupling

20 issue and the basic charge issue. That issue is not

21 present on the electric side. So if we were to go

22 around the table with the witnesses, my guess is you

23 would get a different answer.

24 In the past for rate making purposes we've

25 established a basic charge. There have been arguments

0460

1 one way or the other on that. From Avista's

2 perspective, we believe that $6 per month is well below

3 what the fixed cost is per month to serve customers, but

4 in the past in my view that fixed cost per month that's

5 been charged to customers, the $6, we've attempted to

6 keep that at a relatively low level because of concerns

7 that have been expressed that if you have a higher basic

8 charge per month, it might have a more adverse

9 economical impact for some customers who may have a

10 lower usage per month.

11 Q. Well, Mr. Norwood, I believe that you have

12 stated what I understood, perhaps this question of

13 whether or not the parties did agree, and I think you've

14 also stated on the record a fact that I think is

15 necessary, which is that the proposed fixed charge is

16 less than, and I would assume all the parties agree,

17 that the $6 is less than the what is a fixed charge per

18 customer, less than the total fixed charge per customer,

19 so it doesn't exceed that.

20 A. (Mr. Watkins) Your Honor, this is Glenn

21 Watkins, I would disagree with that point. I would

22 agree with Mr. Norwood that the parties would have

23 differences of opinion as to what level of fixed costs

24 there are, but my analysis indicates that the fixed

25 customer charge is somewhat less than the $6, but within

0461

1 the ball park.

2 Q. All right, and that's fine, thank you for the

3 clarification.

4 COMMISSIONER OSHIE: I don't have any other

5 questions, Your Honor.

6 JUDGE TOREM: Public Counsel or Staff want to

7 have any of their witnesses -- Public Counsel has I

8 think. Mr. Trautman, anything for Mr. Kermode on that

9 issue?

10 MR. TRAUTMAN: No.

11 JUDGE TOREM: Commissioner Jones.

12 COMMISSIONER JONES: Good afternoon, this is

13 Commissioner Jones, I've got two lines of questioning,

14 so the first relates to Lancaster. I understand that

15 Public Counsel disputes the prudence of the Lancaster

16 contracts, does any other party dispute these contracts?

17 And I will start with maybe go around the table starting

18 with Mr. Van Cleve. I think you said something like you

19 wanted to focus on three issues and power costs was one

20 of them.

21 MR. VAN CLEVE: That's right, Your Honor. In

22 our testimony we didn't address the issue of the

23 Lancaster contracts, and I would say that we may weigh

24 in on the issue in our briefing after there's a full

25 record in the case, but we haven't taken a position on

0462

1 it as of yet.

2 COMMISSIONER JONES: So you reserve the right

3 to weigh in on the brief, but you don't want to say

4 anything at this point as to why you didn't weigh in on

5 it with evidence?

6 MR. VAN CLEVE: Well, it initially wasn't,

7 and I can let Mr. Schoenbeck address this, it wasn't an

8 issue that we focused on on the power costs. We knew

9 that Public Counsel was focusing on it, so we were kind

10 of relying on them to carry the issue.

11 COMMISSIONER JONES: Staff.

12 MR. TRAUTMAN: We also have not challenged

13 the Lancaster contracts in our case.

14 COMMISSIONER JONES: Okay, I think that's it.

15 Judge, is this the only time that we have

16 Mr. Gorman available?

17 MR. FFITCH: Your Honor, Mr. Gorman is

18 available by telephone for other issues, non-panel

19 issues, on Friday the 8th.

20 COMMISSIONER JONES: Okay.

21 MR. FFITCH: On Friday the 9th, I'm sorry.

22 So, for example, if there were questions about cost of

23 capital related to decoupling, he would be the --

24

25

0463

1 E X A M I N A T I O N

2 BY COMMISSIONER JONES:

3 Q. Well, why don't I start, and if this is more

4 related, I have a general question and one more related

5 to the basis point reduction for decoupling, which is

6 hypothetical I know, but if it's not appropriate today I

7 could ask it during the decoupling session on Friday,

8 because I know we're going to have a lot of discussion

9 on that point. This is more for the Company, could you

10 provide for the Bench, at least for me, the most recent

11 cost of -- the most recent capital structure that you

12 have. Isn't it true, Mr. Norwood, that you have a

13 facility by which you can issue equity, common equity,

14 and I think you issued $250 Million or a large amount of

15 first mortgage bond debt after the filing of your

16 rebuttal case, correct?

17 A. (Mr. Norwood) That is correct, and we do

18 have 2 million shares of common that are available to be

19 issued through a periodic offering. In mid to late 2008

20 we issued 750,000 shares of common stock. On the debt

21 side, as you mentioned, we did recently issue $250

22 Million of debt, and that would replace some of the

23 short-term debt that we had outstanding.

24 Q. Well, I know Mr. Thies and your cost of

25 capital witness, Mr., what's the pronunciation of his

0464

1 name?

2 A. (Mr. Norwood) Thies.

3 Q. No, no, is it Avera?

4 A. (Mr. Norwood) Oh, excuse me, Avera.

5 Q. Avera?

6 A. (Mr. Norwood) Yes.

7 Q. Because I've always called him Avera, rhymes

8 with Evada, but he's not here today, but if he could, if

9 Mr. Thies or Mr. Avera could provide that.

10 And, Mr. Gorman, if you want to chime in on

11 this, please do with your, you know, I would like to see

12 your calculation of the most recent capital structure as

13 well.

14 A. (Mr. Norwood) It would be company specific,

15 so Mr. Thies and his group will put that together.

16 JUDGE TOREM: And I think we'll issue a Bench

17 request so that's formally part of the record and set a

18 deadline for that to come in. Mr. Norwood, do you have

19 any idea as to how long it might take to obtain that

20 information?

21 MR. NORWOOD: Probably it could be put

22 together in probably two days, today is Tuesday, so we

23 could have it in by Thursday.

24 JUDGE TOREM: All right, so I'll see if I can

25 get with Commissioner Jones, and we'll get a short Bench

0465

1 Request Number 4 typed up, and it probably won't go out

2 today but first thing tomorrow morning, and if you want

3 to pass the idea of the request on, feel free to do

4 that, but it will formally be issued tomorrow morning.

5 MR. NORWOOD: We will do that, and if we can

6 get it done sooner, we will certainly get it to the

7 Commission.

8 JUDGE TOREM: Commissioner Jones, did you

9 have further questions you wanted to ask perhaps of

10 Mr. Watkins?

11 COMMISSIONER JONES: No, not for Watkins,

12 maybe for Gorman.

13 BY COMMISSIONER JONES:

14 Q. I just wanted to clarify, Mr. Gorman, on your

15 25 basis point recommendation in your cost of capital

16 testimony, are you on the bridge line?

17 A. (Mr. Gorman) Yes, I am.

18 Q. Okay. Are there any other states, I think

19 you mentioned in your testimony Oregon's case with

20 Portland General of 10 basis points, and there was a

21 Connecticut case where they figured they -- I guess the

22 way I read the testimony it was too difficult to

23 calculate. But if the Commission were to approve some

24 sort of decoupling or continuation of the decoupling

25 mechanism, in terms of other states those are the only

0466

1 two states that you would like to bring to the Bench's

2 attention?

3 A. (Mr. Gorman) It is the only states that

4 specifically address the return on equity adjustment for

5 a decoupling mechanism. Generally speaking if there's

6 rate mechanisms that change the overall operating risk

7 of a utility, that is generally considered in my

8 judgment by the regulatory commission in establishing a

9 fair return of equity, but it is largely at the

10 discretion of the regulatory commission.

11 Q. And could you just clarify for me, I've read

12 your testimony on the basis or your theory behind using

13 25 basis points, but as I understand it it's basically

14 you look at A rated paper and BAA, this is Moody's,

15 Moody's rated paper, you know, higher rated paper and

16 lower rated paper, and you talk about the spread between

17 those two types of fixed income instruments, is that the

18 basic theory behind your calculation?

19 A. (Mr. Gorman) Well, the theory behind it is

20 to try to measure the difference in required rate of

21 return to market demand for investments that have more

22 assurance of full cost recovery. An A rated utility

23 bond has more assurance of cost recovery than a BAA

24 rated utility bond, but both of those securities have a

25 pretty high probability of full cost recovery. Imposing

0467

1 a decoupling mechanism or other rate mechanism which

2 provides greater cost recovery assurance to the utility

3 will reduce their risk, but it takes an operating

4 enterprise that already has pretty strong cost recovery

5 probability and it improves it in an incremental way.

6 So the idea behind looking at the spread demanded by the

7 market for high quality securities, one with better cost

8 recovery than the other, was an effort to try to gage

9 what the market return differential would be for

10 improving cost recovery risk.

11 COMMISSIONER JONES: Thank you, that's all I

12 have.

13 JUDGE TOREM: I'm sure we'll get more into

14 that later in the week.

15 Chairman Goltz.

16 CHAIRMAN GOLTZ: Okay, I will have some

17 questions on this as well, but I assume that Mr. Gorman

18 will be available then on Thursday or Friday?

19 MR. FFITCH: He is not available on Thursday,

20 he's in another hearing, but he's available all day

21 Friday by telephone, Your Honor.

22

23 E X A M I N A T I O N

24 BY CHAIRMAN GOLTZ:

25 Q. So just related to that, this may be a

0468

1 question for counsel, but I noticed that, I think

2 Mr. Gorman actually mentioned this, but on page 2 of the

3 settlement agreement right in the middle on line 12

4 among other places, it says parties remain free to

5 recommend a lower ROE, joint testimony, I'm sorry, joint

6 testimony, parties remain free to recommend a lower ROE

7 based on the option of decoupling or another risk

8 reduction mechanism. I'm focusing on the term another

9 risk reduction mechanism. Is there something else out

10 here besides decoupling, or is this -- that would fall

11 from this category, or is something else coming?

12 A. (Mr. Norwood) I'm not aware of anything

13 coming, and there's nothing on the table at this point

14 that I'm aware of.

15 MR. FFITCH: Your Honor, we would actually

16 take a different view. We would characterize Staff's

17 recommendation on the customer charge as a risk

18 reduction mechanism.

19 CHAIRMAN GOLTZ: That's what I was thinking

20 of.

21 MR. TRAUTMAN: I think that would be correct,

22 but we are not advocating for a further lowering of the

23 cost of capital.

24 CHAIRMAN GOLTZ: Right, I understand.

25 BY CHAIRMAN GOLTZ:

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1 Q. Then really my next question is really, and I

2 don't even know if it's appropriate to ask it here or

3 later in the week, and it would be of Mr. Norwood and

4 maybe channeling what some members of the public would

5 like to have asked who testified at the public hearing

6 in Spokane last week. And as you know, a number of

7 members of the public made statements to the effect that

8 it would be inappropriate to give the Company any rate

9 relief unless we knew that they were doing everything

10 possible to cut costs and be prudent in their expenses,

11 and so I just wanted to give you an opportunity either

12 now or later in the week if it's easier if you want to

13 more think about it some more, how do you respond to

14 those questions? Because of course the public hearing

15 you weren't given a chance to respond, but how would you

16 respond to those customers that really say, hey, don't,

17 you know, Commission, please don't give any rate relief

18 until we know that they're doing everything possible to

19 cut costs, as other businesses and government entities

20 are doing, you know, in this economic time?

21 A. (Mr. Norwood) Right, and I would like to

22 respond to that now, because we hear that from our

23 customers, we're talking with our customers and we

24 listen to them. There are a number of things that we

25 have done and that we're continuing to do. One is we

0470

1 have a hiring restriction in place right now. No

2 positions can be filled, whether that's because of

3 retirement or someone leaving the Company, can be --

4 those positions can't be filled unless they're approved

5 by the chairman of the board, so it's the highest level

6 that has to approve all the --

7 Q. You mean if a mail clerk has a vacancy, you

8 go to the chairman of the board to get an exception?

9 A. (Mr. Norwood) Absolutely. Every position is

10 screened now through the CEO and the chairman.

11 Capital budgets for 2009 originally came in

12 at $270 Million, and senior management cut that down to

13 $210 Million. Later the board cut it back to $202

14 Million, so we have cut our capital budgets. Salaries

15 for 2009, there was no increase for officers for 2009,

16 the increase for other employees was also cut back from

17 3.8% to 2.5%. For 2009 we cut 52 positions from our

18 operations group, just find a way to get the work done

19 with fewer bodies. The existing building was built in

20 1958. We added on to it in 1978. We've gone 30 years

21 without adding space. We have desperately needed more

22 space. We had drawn up plans to build another building

23 on the same site there for more space. We canceled that

24 because of the costs and the economy. We found a place

25 9 miles away that we could buy at a very low cost, and

0471

1 we've moved people out there, which is not ideal, but

2 it's a lower cost than simply building another building.

3 We have outsourced our billing system in the last year.

4 We had a new requirement to have disaster recovery.

5 Rather than add costs, we outsourced our billing as well

6 as providing disaster recovery for a lower cost.

7 A couple other things that we are doing that

8 really demonstrate I think our effort to try to keep our

9 costs low. Several years ago we worked with California

10 to qualify our hydro plants on the Spokane River as

11 certified renewable resources in the State of

12 California, and because of that we were able to sell

13 some of our surplus energy to California under that

14 program and achieve $5.8 Million per year of additional

15 margin which is reflected in this case and being

16 credited back to customers. We've also gone after one

17 example is the State of Montana who needs load following

18 services, and so we are selling more load following

19 services, and that's bringing in about $4.9 Million per

20 year which is going back to customers.

21 One of the -- and it's already been mentioned

22 today about the ERM surcharge that can be reduced, we

23 are listening to our customers, and that's part of the

24 reason why in this case we are proposing that the ERM

25 surcharge be reduced. We're not suggesting that it be

0472

1 brought into the general rate case or be a part of the

2 revenue requirement or anything like that. Our interest

3 is in trying to mitigate the impact on our customers'

4 bills. There is a clear opportunity here rather than

5 increasing rates, for example if the Commission were to

6 give us everything we asked for that's on the table

7 today, the $37.5 Million, that would be about an 8.6%

8 increase in customers' bills, but there is this decrease

9 that we can do with the ERM which would be right at

10 6.6%, so the net increase to customers if the Commission

11 were to give us everything we asked for that's on the

12 table would be about 2% to customers. We think that's

13 important, because customers are telling us that they

14 don't want more bill increases, and we don't want more

15 bill increases either. So rather than increasing rates,

16 whatever the rate increase might be in December, and

17 then decreasing them again in January or February, to us

18 it just makes sense to mitigate that and have a very

19 small adjustment in December. On the gas side the

20 proposal on the table is for 1.4%, it's very small. As

21 has already been mentioned, we have a PGA decrease of

22 20%.

23 Those are independent issues, but, you know,

24 I work and live in the community with those customers,

25 and we hear them. I go to these public meetings, I hear

0473

1 every comment and make notes on them. So it is

2 important what comes out of this case for customers, but

3 it's also important what comes out of this case for

4 shareholders, because we have an obligation to hook up

5 every customer that comes to us and says I want service.

6 We're not like a Target or a Shopco where if we have an

7 underperforming store where a customer is not covering

8 its cost, we can't tell them to go away or shut it down.

9 We have new reliability requirements where we have to

10 spend dollars to make sure that we comply with those.

11 That is driving our costs up, so we have to find a

12 balance here where we are able to recover our costs and

13 yet mitigate the impact on customers. And I think in

14 this particular case there's a real opportunity to do

15 this, be able to give us what we need to try to preserve

16 our credit rating, which is at the lowest rung of the

17 investment rating scale.

18 Q. I think that some -- in your testimony you

19 mentioned some of your cost saving measures, but I don't

20 remember the hiring freeze being in there. Maybe it

21 was, but.

22 A. (Mr. Norwood) I think that showed up through

23 discovery, and it's probably not in direct testimony.

24 Q. And on the hiring freeze then, so how many

25 exceptions in the past, you know, several months have

0474

1 you had exceptions made to the freeze, if you know?

2 A. (Mr. Norwood) I don't know the answer to

3 that, I would have to go back. And when I say -- if I

4 said freeze, my intention was to say a hiring

5 restriction.

6 Q. I think you said restriction, and those of us

7 who do government just translate that into freeze.

8 A. (Mr. Norwood) Right, and so it is not a

9 freeze, so thank you for bringing that up.

10 Q. Okay.

11 A. (Mr. Norwood) There are cases where we

12 absolutely have to have bodies to do the work, but as I

13 mentioned, those are scrutinized by Mr. Morris in senior

14 management before those positions are filled.

15 CHAIRMAN GOLTZ: I just had one other

16 clarification of the question that Commissioner Jones

17 asked, Mr. Trautman, is the Staff not -- is there a

18 negative implication in the Staff's not providing

19 testimony in Lancaster, that being that you support the

20 Company's position?

21 MR. TRAUTMAN: I would say we are neutral to

22 that adjustment.

23 CHAIRMAN GOLTZ: Okay, I have no further

24 questions.

25 JUDGE TOREM: Commissioner Oshie,

0475

1 Commissioner Jones, any other clarifications or any

2 other questions?

3 COMMISSIONER OSHIE: No further questions.

4 COMMISSIONER JONES: No further questions,

5 Judge.

6 JUDGE TOREM: All right, thank you for those

7 witnesses that made themselves available by phone today

8 for the panel and those that came in person.

9 It's now about 12 minutes after 3:00, is

10 there any other housekeeping business we need to take

11 care of?

12 I think we made it clear Mr. Van Cleve and

13 Mr. Stokes after today won't be back in front of the

14 Commissioners, so if you have anything else for them,

15 this is the time.

16 Also Mr. Roseman is not going to join us

17 tomorrow. His issues come up mainly with decoupling, so

18 we're going to keep him apprised. I told him that since

19 he gets to watch the baseball playoffs, he will let us

20 know what's going on there in exchange, but he will be

21 back late Thursday or sometime on Friday. Between me

22 and Mr. ffitch, we'll make sure we don't forget

23 Mr. Roseman when it's time for him and his witnesses.

24 Mr. ffitch.

25 MR. FFITCH: I have one small housekeeping

0476

1 matter, I don't know that the Commissioners are required

2 for it, Your Honor, but it's brief. We would like to

3 ask permission to have part of our cross-examination of

4 Elizabeth Andrews conducted by Sarah Shifley of our

5 office on one issue. I have conferred with Mr. Meyer

6 about that, and he indicates that he has no objection to

7 that, and the purpose would be for Ms. Shifley to have

8 some opportunity to conduct examination.

9 JUDGE TOREM: So there's no training budget

10 to send her elsewhere in state government?

11 MR. FFITCH: There's nowhere else to get

12 better in state government to get cross-examination

13 experience than in Commission hearings, Your Honor.

14 JUDGE TOREM: In an attempt to keep State

15 costs low and follow the Company here, we'll grant that

16 request.

17 CHAIRMAN GOLTZ: Give me a transcript of that

18 page for our budget request.

19 JUDGE TOREM: All right, seems we're serving

20 all kinds of purposes here.

21 Any other housekeeping measures?

22 All right, thank you very much then. We will

23 begin at 9:30 tomorrow morning. Commissioners, they've

24 all been admonished that if we don't move along on the

25 schedule tomorrow, the starting times can be shifted

0477

1 earlier. I do have a military watch that starts at

2 O'Dark 30, we'll confer with the Commissioners as to

3 Thursday's and Friday's dates and how long and how much

4 baseball we miss. Until tomorrow morning we are

5 adjourned.

6 (Discussion off the record.)

7 JUDGE TOREM: All right, counsel, since the

8 Commissioners are gone, and we're still all here, let's

9 go back on the record for just a moment and take up

10 rightfully what I have overlooked, the idea that we were

11 going to by acclimation I suppose take each of the

12 exhibits that's been offered on prefiled direct, and you

13 will clarify for me your intention with the cross-exam

14 exhibits because I don't know what objections may or may

15 not be made to those, but all the prefiled direct

16 exhibits I understand are to be moved into the record by

17 acclimation for each and every witness of each party.

18 Now Mr. Johnson is not here, but I doubt that he would

19 have any objections to us moving Ms. Glaser's exhibits

20 in as well.

21 Mr. ffitch, do you have any ideas on that?

22 MR. FFITCH: Your Honor, I would move that

23 all the direct testimony be admitted by stipulation,

24 testimony and exhibits, and anticipating the next

25 matter, we don't have any objection to admission of

0478

1 cross-examination exhibits by stipulation.

2 JUDGE TOREM: Do any of the parties have

3 concerns or potential objections they want to reserve on

4 cross-exam exhibits that have been identified to date?

5 Mr. Meyer?

6 MR. MEYER: Do not. In the course of the

7 next few days, should we come across something, you

8 know, we would obviously bring it to your attention, but

9 at this point we would support a stipulation or a motion

10 to enter them all into the record.

11 JUDGE TOREM: Any other parties want to speak

12 to the motion?

13 MR. TRAUTMAN: We have no objection.

14 JUDGE TOREM: All right, then I will admit

15 all of the prefiled direct and all of the cross-exhibits

16 that are on the exhibit list that was circulated late

17 last night. Any further exhibits that are identified

18 will be individually numbered going forward and have to

19 be introduced.

20 Mr. Meyer.

21 MR. MEYER: I assume when you mentioned

22 prefiled direct you meant and rebuttal, whatever appears

23 on your exhibit list.

24 JUDGE TOREM: Right, any prefiled items,

25 rebuttal, cross-answering, response, all of those and

0479

1 all of the cross, so all means all, they're all admitted

2 including then also the joint testimony supporting the

3 stipulation from today and all of the Bench exhibits

4 that we identified through Bench 1 through 5 at this

5 point.

6 MR. MEYER: Thank you.

7 JUDGE TOREM: Any other housekeeping that I'm

8 overlooking or promised to handle and have already

9 forgotten?

10 All right, seeing none, then we're really

11 adjourned.

12 (Hearing adjourned at 3:15 p.m.)

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