# Docket No. U-170970 - Vol. VII 

# In the Matter of: Hydro One Limited and Avista Corporation 

October 23, 2018

### 206.287.9066 I 800.846.6989

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| 1 | 9:30. | 1 | no first-hand knowledge of -- of which you have no |
| 2 | Now, let me just make a preliminary | 2 | first-hand knowledge. That was a misplaced preposition |
| 3 | statement concerning process and then we'll get into | 3 | there. |
| 4 | things in earnest at 9:30. We are convened this | 4 | So with that, that's all I have preliminary. |
| 5 | morning, October 23rd, 2018, In the Matter of Hydro One | 5 | Do any of the parties have any process questions before |
| 6 | Limited and Avista Corporation, Docket U-170970. | 6 | we begin? Mr. Meyer, anybody else? |
| 7 | Our purpose today is to conduct supplemental | 7 | MR. MEYER: Well, we did share with you, of |
| 8 | proceedings as previously noticed to receive evidence | 8 | course, the exhibit list and the late additions and |
| 9 | concerning certain events that occurred after our | 9 | revisions to that. You'll make note of that on the |
| 10 | settlement hearing on May 22nd, 2018. These events bear | 10 | record? |
| 11 | on our evaluation of Hydro One's proposed acquisition of | 11 | JUDGE MOSS: We'll update the exhibit list |
| 12 | Avista Corporation under the terms of their agreement | 12 | after the proceeding, of course, to indicate the |
| 13 | and the settlement stipulation among all the parties to | 13 | admission of everything, but also to indicate the latest |
| 14 | this proceeding. We have received prefiled testimony | 14 | revisions of various exhibits such as Joint 3 where we |
| 15 | and exhibits in this phase of the proceeding, and they | 15 | have a revised -- it's Appendix 5 , isn't it? |
| 16 | will become part of the formal record I am hoping by | 16 | MR. MEYER: Yep. |
| 17 | stipulation, and the questions today will be | 17 | JUDGE MOSS: So we have some revised |
| 18 | transcribed. So this will all be part of the record. | 18 | exhibits that are more recent than ones indicated on the |
| 19 | We also received additional public comments | 19 | exhibit list I distributed the other day. |
| 20 | and will continue to do so through end of the business | 20 | The questions today -- I still have a couple |
| 21 | day today. These comments will also be made part of the | 21 | minutes -- the questions today, some of these questions |
| 22 | official record. I want to emphasize, we will not take | 22 | will perhaps refer to something we've seen in the press |
| 23 | any additional oral comments from members of the public | 23 | or something from a ratings agency. In terms of the |
| 24 | today. All of our time today is reserved for questions | 24 | press material in particular, I'm reluctant to make |
| 25 | from the Bench to the parties' witnesses, principally | 25 | these exhibits unless it's absolutely necessary because |
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| 1 | from the Commissioners. I may, however, also ask | 1 | they're not being referred to or offered for the truth |
| 2 | questions that I consider necessary to ensure a clear | 2 | of what they assert, but rather to say here's something |
| 3 | and complete record. | 3 | we saw, here's something we read. Can you verify it, |
| 4 | Counsel for the parties will be given | 4 | not verify it, don't know anything about it. Whatever |
| 5 | opportunities to ask clarifying questions of their | 5 | the case may be. That's the purpose of those |
| 6 | witnesses, if necessary, in light of any questions from | 6 | references. |
| 7 | the Bench as is our customary process. These questions, | 7 | Now, to be honest about it, we've had to |
| 8 | however, I expect to be carefully considered and brief. | 8 | learn a lot by reading the press because this is all -- |
| 9 | In the interest of time, I ask the witnesses | 9 | kind of took us all by surprise, and we've been doing |
| 10 | to listen carefully to each question asked, answer only | 10 | our best to educate ourselves to the appropriate |
| 11 | the question asked, and answer crisply and succinctly | 11 | circumstances. |
| 12 | giving a yes or no answer when it's possible to do so. | 12 | To the extent we do refer to some |
| 13 | There can be qualifying comments to a yes or no answer, | 13 | documentary material today and decide -- I decide it |
| 14 | but please, if you can, answer yes or no first. It | 14 | should be made part of the record, we'll do that and |
| 15 | moves things along. | 15 | I'll -- we can notate your exhibit list accordingly. |
| 16 | Again, your attorney will be able to follow | 16 | There is one, and I don't -- disappointed I don't have |
| 17 | up if necessary to promote a full understanding of any | 17 | my notes here apparently. There is one thing l'm going |
| 18 | answer given. If you don't understand a question, | 18 | to make an exhibit, and l'll go ahead and mark it as |
| 19 | please indicate that's the case and the inquiring | 19 | Bench Exhibit 6 I think it will be. Yes, and -- and let |
| 20 | presiding officer will undertake to clarify the question | 20 | me back up half a step. |
| 21 | for you. | 21 | When we -- when I sent out Bench Request 4 |
| 22 | Finally, please keep in mind, all the | 22 | and 5 after the events this summer, they were |
| 23 | witnesses please keep in mind that "I don't know" is a | 23 | misnumbered. They were numbered 3 and 4, they should |
| 24 | perfectly acceptable answer, and it's better to give | 24 | have been numbered 4 and 5. I have renumbered them on |
| 25 | that answer than to speculate about something you have | 25 | the exhibit list. So today, we'll -- anything new, |


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| 1 | we'll start with 6 and 6 will be a report from S\&P | 1 | MR. MEYER: Yeah, I think we're good. We're |
| 2 | Global Ratings RatingsDirect, dated September 13th, | 2 | good. |
| 3 | 2018. | 3 | JUDGE MOSS: All right. Go ahead, Chairman |
| 4 | Mr. Meyer, you may remember, is that the one | 4 | Danner. My apologies. |
| 5 | you all furnished us through the updated comments? You | 5 | CHAIRMAN DANNER: All right. Thank you, |
| 6 | did give us one. I'm not sure it was this one. | 6 | Judge. |
| 7 | MR. MEYER: Yeah, I'm going to have to -- | 7 | And good morning, Mr. Morris. You'll recall |
| 8 | Is that the one that was provided? | 8 | at our earlier hearing on May 26th, my colleagues and I |
| 9 | I'm confirming that, yes. | 9 | expressed concerns about potential for political |
| 10 | JUDGE MOSS: So -- so I have that in my | 10 | interference. These were concerns that were raised by a |
| 11 | little book of background materials here, and we will | 11 | number of customer comments. And in testimony, I think |
| 12 | make that an exhibit. | 12 | both in anticipation of those comments and in response |
| 13 | MR. MEYER: All right. Thank you. | 13 | to the concerns being raised at the hearing, we were |
| 14 | JUDGE MOSS: That's a reliable source that | 14 | given a wide range of assurances about Hydro One's |
| 15 | everyone in the industry relies on, so I'm not concerned | 15 | independence and how that in turn would protect Avista's |
| 16 | about it being made an exhibit. So that will be B-6. | 16 | independence if this proposed transaction is approved. |
| 17 | Since some of these are not coming from bench requests, | 17 | The events that unfolded in July appear to |
| 18 | I'm just going to call them B. It will be a new day in | 18 | have undermined that testimony to one degree or another, |
| 19 | the Commission's exhibit list numbering system. | 19 | and our purpose today is to learn to what extent those |
| 20 | All right. Okay. All that said, I will go | 20 | assurances remain credible. For example, we received a |
| 21 | off the record now. | 21 | public comment from a gentleman, Mr. Mark Ellinger, in |
| 22 | (A break was taken from | 22 | which he relays the following exchange between a |
| 23 | 9:24 a.m. to 9:27 a.m.) | 23 | reporter and Ontario's premier, Doug Ford. |
| 24 | JUDGE MOSS: Let's be back on the record. | 24 | The question is from the reporter, (as read) |
| 25 | Okay. Following our brief recess, we are back at the | 25 | You said many times, this is for the premier, that you |
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| 1 | bench with Commissioners joining me here, Chairman | 1 | are pro business and pro market, but you have now proven |
| 2 | Danner, Commissioner Rendahl, and Commissioner Balasbas. | 2 | that you're willing to interfere quite dramatically with |
| 3 | We are going to launch right in this morning. See no | 3 | a private company. Is that the message you are sending |
| 4 | need for any preliminary statements from anyone since | 4 | to private business? They will be taking a strong-arm |
| 5 | we're far along in this proceeding and time is somewhat | 5 | approach for the next four years. |
| 6 | of the essence. We have a lot of witnesses and we've | 6 | Premier Ford responds, (as read) Let me be |
| 7 | got a lot of questions. | 7 | very clear. Hydro One is not a private company. We are |
| 8 | So let's -- l'll turn the floor over to | 8 | the largest shareholder and our responsibility and the |
| 9 | Chairman Danner. Oh, let me -- l'm sorry, I forgot. | 9 | minister's responsibility is to stand up and speak up |
| 10 | We've got some new witnesses today. I need to swear the | 10 | for the shareholders and that's what we have done. |
| 11 | new witnesses. | 11 | So considering that many of these assurances |
| 12 | MR. MEYER: I think they were previously. | 12 | given to us earlier were grounded in the idea that Hydro |
| 13 | JUDGE MOSS: These two witnesses were | 13 | One was a private corporation, no more subject to the |
| 14 | previously sworn; however, we have other witnesses in | 14 | political whim than any other regulated private utility |
| 15 | the hearing room who have never appeared before. So I'm | 15 | in North America, this remark by Premier Ford is |
| 16 | going to ask them to rise now and please raise their | 16 | concerning. |
| 17 | right hands. | 17 | And so we're going to be asking you and the |
| 18 | (Witnesses sworn.) | 18 | other witnesses questions today, however, because we |
| 19 | JUDGE MOSS: Thank you. Please be seated. | 19 | hope to learn basically the extent to which we can rely |
| 20 | All right. And I apologize for that. We | 20 | on the earlier testimony and the proceeding meant to |
| 21 | don't have any new counsel today, do we? Or do we? | 21 | convince us of Hydro One's independence. The possible |
| 22 | MR. MEYER: I don't believe we do. | 22 | risks of Hydro One's ownership of Avista must be weighed |
| 23 | JUDGE MOSS: Okay. So all the counsel that | 23 | against the claimed benefits of this ownership, and we |
| 24 | previously entered their appearances, we have that in | 24 | must determine whether at the end of the day, the |
| 25 | the transcript from the last hearing? | 25 | balance results in a net benefit to the customers of |


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| 1 | Avista. So -- | 1 | did say that the Governance Agreement was intact. It |
| 2 | JUDGE MOSS: I'm sorry to interrupt, but I | 2 | was something that we could rely on and that it would be |
| 3 | notice that there are people calling in on the | 3 | followed. |
| 4 | conference bridge line, and l've already heard some | 4 | CHAIRMAN DANNER: Okay. And, again, the -- |
| 5 | conversation in the background. That can get very | 5 | the inference being that the corporation would be free |
| 6 | disruptive. So let me ask that anyone who is listening | 6 | from government interference? |
| 7 | in on the conference bridge line, please put your phone | 7 | MR. MORRIS: Yes. |
| 8 | on mute, and that way we won't get that interference. | 8 | CHAIRMAN DANNER: Okay. So the Commission |
| 9 | I'll also repeat the fact that this is being | 9 | first became aware of the resignation of the Hydro One |
| 10 | live-streamed by TVW today, and you can -- you can hook | 10 | board and resignation of Mr. Schmidt via press reports |
| 11 | up to that by going to Twitter.com/wautc, and there will | 11 | describing Hydro One's public release on |
| 12 | be a separate link for the morning session and the | 12 | July 11th, 2018, of the letter agreement of that date |
| 13 | afternoon session. So thank you. Appreciate your | 13 | with which we're now familiar. According to The |
| 14 | cooperation. | 14 | Spokesman-Review, in a brief article by Becky Kramer, |
| 15 | Go ahead. | 15 | she said, and I quote, Avista issued a short statement. |
| 16 | CHAIRMAN DANNER: So the questions I'm going | 16 | Saying in part, quote, We are surprised by the news |
| 17 | to be asking are basically this is -- this is going to | 17 | regarding the retirement of Hydro One's CEO and the |
| 18 | be the focus of them. And I don't know if you'd like to | 18 | agreement to replace its board of directors. |
| 19 | make any preliminary remarks before I begin with the | 19 | I take it, then, that you had no advance |
| 20 | questioning, but I have my questions ready. | 20 | warning that these steps were under consideration; is |
| 21 | MR. MORRIS: Go ahead, Mr. Chairman. | 21 | that correct? |
| 22 | CHAIRMAN DANNER: All right. Well, thank | 22 | MR. MORRIS: I did not have any advance |
| 23 | you. Recalling the discussion during the settlement | 23 | knowledge, no. |
| 24 | discussion -- or the settlement hearing on May 22, Hydro | 24 | CHAIRMAN DANNER: So is it also correct that |
| 25 | One witness, Mr. Schmidt and Mr. Scarlett, spent a fair | 25 | before the announcement, there was no discussion between |
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| 1 | amount of time describing to us in detail how | 1 | Hydro One board members and executives with their |
| 2 | essentially important the Governance Agreement between | 2 | counterparts and Avista concerning the impacts that an |
| 3 | Hydro One and the Province of Ontario was to ensuring us | 3 | announcement such as this might have on the -- relative |
| 4 | that Hydro One would continue to operate as a private | 4 | to the value of Avista's stock? |
| 5 | corporation and one with an independent board and free | 5 | MR. MORRIS: No, we did not have those |
| 6 | from political interference or influence by the | 6 | discussions. |
| 7 | Province. Do you recall those discussions? | 7 | CHAIRMAN DANNER: And similarly, is it the |
| 8 | MR. MORRIS: I do, sir. | 8 | case that there was no discussion before the |
| 9 | CHAIRMAN DANNER: Okay. In negotiating the | 9 | announcement between Hydro One board members or |
| 10 | merger agreement with Hydro One, did you and Mr. Schmidt | 10 | executives and their counterparts at Avista concerning |
| 11 | or any other participants discuss the importance of | 11 | the impacts the announcement might have relative to the |
| 12 | Hydro One being a private corporation free from | 12 | Commission's ongoing evaluation of this proposed |
| 13 | interference from the Province? | 13 | transaction? |
| 14 | MR. MORRIS: Yes, we always had a | 14 | MR. MORRIS: No. |
| 15 | conversation about understanding clearly that the | 15 | CHAIRMAN DANNER: Avista also announced in a |
| 16 | Province was an -- over a 40 percent owner, that there | 16 | short statement, the quote, We are monitoring |
| 17 | is a clear Governance Agreement that would be followed, | 17 | developments at Hydro One and wish Mayo Schmidt, Mayo |
| 18 | and that, indeed, that them being the largest | 18 | Schmidt well. |
| 19 | shareholder, that they would be a shareholder that would | 19 | Did Hydro One reach out to Avista or did |
| 20 | not interfere in the day-to-day operation of the | 20 | Avista reach out to Hydro One to establish lines of |
| 21 | company. | 21 | communication that would facilitate Avista's ability to |
| 22 | CHAIRMAN DANNER: So you discussed that the | 22 | monitor developments? |
| 23 | Governance Agreement was a binding contract? | 23 | MR. MORRIS: So really how this happened was |
| 24 | MR. MORRIS: I wouldn't get into that -- I | 24 | on the day that Mayo announced his retirement, Mayo |
| 25 | don't know if we used those terms, Mr. Chairman, but we | 25 | stepped out of his board meeting and gave me a call |


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| 1 | about it, and -- and -- and said that they had come to | 1 | the July 12th price of \$50.36? |
| 2 | an agreement that he would retire and that the board | 2 | MR. MORRIS: Yeah, I -- yeah, I was going to |
| 3 | would resign and that they would then follow the | 3 | say it was roughly about a 5 percent drop, so Mark's the |
| 4 | Governance Agreement as -- as agreed upon with the | 4 | math guy, so it's -- |
| 5 | Province. So that was my conversation with Mayo and -- | 5 | Mark? |
| 6 | CHAIRMAN DANNER: So that -- just that brief | 6 | MR. THIES: That sounds right. I'm sure you |
| 7 | conversation? | 7 | have the right numbers. |
| 8 | MR. MORRIS: Yes, because Mayo was in the | 8 | CHAIRMAN DANNER: Okay. And, again, what |
| 9 | middle of his board meeting and he stepped out, and then | 9 | was the impact of the announcements on -- on the various |
| 10 | we had a -- we called and had a conversation late that | 10 | regulatory proceedings in the three states remaining? |
| 11 | evening. I would say probably 8:00 or 9 o'clock at | 11 | MR. MORRIS: So -- |
| 12 | night, Mayo called me back and then we had a chance to | 12 | CHAIRMAN DANNER: That being Oregon, |
| 13 | really have a, more of a heart-to-heart conversation | 13 | Washington, and Idaho. |
| 14 | about the day's events and what it all meant. | 14 | MR. MORRIS: I think the response was in |
| 15 | CHAIRMAN DANNER: Okay. And was -- did he | 15 | general similar in all cases. I think rightly so, all |
| 16 | leave his position that very day, on July 11? | 16 | Commissions and staffs wanted to step back and reassess |
| 17 | MR. MORRIS: My understanding is that he did | 17 | what happened and certainly wanted to have an |
| 18 | resign that day. Yes -- | 18 | opportunity to re-examine the record, ask more |
| 19 | (Multiple speakers.) | 19 | questions, and -- and be able to engage with all the |
| 20 | CHAIRMAN DANNER: -- that day? | 20 | parties around what this really meant. And I can say |
| 21 | MR. MORRIS: Yes, I want to make sure | 21 | from Avista's perspective, we were very supportive of |
| 22 | that -- I would let Mr. Scarlett verify that -- | 22 | that, and I can tell you that Hydro One was very |
| 23 | CHAIRMAN DANNER: Okay. We'll -- | 23 | supportive of that. It was -- it was very appropriate. |
| 24 | MR. MORRIS: -- but understanding -- | 24 | CHAIRMAN DANNER: Okay. Thank you. |
| 25 | CHAIRMAN DANNER: -- verify that. | 25 | And what is the current status of your |
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| 1 | MR. MORRIS: -- that is the case. | 1 | application in Idaho? |
| 2 | CHAIRMAN DANNER: Okay. And then your | 2 | MR. MORRIS: That we are in the process of |
| 3 | communication with the company afterwards, who was the | 3 | going through all of the -- the -- the filings, we have |
| 4 | main point of contact for you or did you have | 4 | a hearing set up for the Monday after Thanksgiving, and |
| 5 | communication with the company following -- after his -- | 5 | we're in the process of engaging with all parties and |
| 6 | MR. MORRIS: With -- with -- | 6 | have made, I would say, very good progress with all -- |
| 7 | CHAIRMAN DANNER: Hydro One. | 7 | all parties except one late intervening party that -- |
| 8 | MR. MORRIS: -- Hydro One? Yes, at that | 8 | that has not settled with us. But in general, I would |
| 9 | point in time, my main point of contact was with | 9 | say that we are in good -- a good place in Idaho. |
| 10 | Mr. Scarlett, but then also that we had had an | 10 | CHAIRMAN DANNER: Okay. And what about |
| 11 | opportunity to meet the new CFO, Paul Dobson. So we had | 11 | Oregon? |
| 12 | had conversations with Paul, Pat Meneley. The team in | 12 | MR. MORRIS: We just had a hearing yesterday |
| 13 | general, we have a great relationship, so we had an | 13 | in Oregon, and I would say that, again, most parties are |
| 14 | opportunity to continue conversations and talk about | 14 | still supportive of the transaction. CUB has stated |
| 15 | events and what -- what we needed, what was going to | 15 | publicly that they are no longer in favor of it, but |
| 16 | happen next. | 16 | Staff and other intervenors in Oregon have remained |
| 17 | CHAIRMAN DANNER: All right. What impact | 17 | supportive. |
| 18 | did the announcements on July 11th have on Avista's | 18 | CHAIRMAN DANNER: Okay. Would you agree |
| 19 | stock price? | 19 | that the events that Hydro One announced to the world on |
| 20 | MR. MORRIS: I'm -- you know, l'll let -- | 20 | July 11th, 2018, were not in Avista's best interest? |
| 21 | I'll let Mark answer that, but I would say that there | 21 | MR. MORRIS: May I kind of elaborate on that |
| 22 | was some downward movement, but I don't think it was -- | 22 | before I say yes or no on that? So I would -- I would |
| 23 | CHAIRMAN DANNER: Does it -- would it sound | 23 | say this, that I was surprised when -- obviously when |
| 24 | right if I -- if I said it was about 4.5 percent -- or | 24 | Mayo retired and -- and what happened. And from a |
| 25 | 4.5 percent down from the July 11th price of $\$ 52.75$ to | 25 | personal perspective, I really enjoyed my opportunity to |


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| 1 | get to know Mayo, to work with him, and really felt like |  | those players. And as a -- as you have acknowledged, |
| 2 | we -- you know, a person that's really a great leader. | 2 | the stock of Avista fell as a result of that, the |
| 3 | But also, I think it's really important to | 3 | regulatory proceedings appeared to be slowed down, and |
| 4 | understand that this -- this -- this deal was never done | 4 | my question to you, do you believe that those events |
| 5 | on Scott and Mayo. This was done on the idea that this | 5 | were in Avista's best interest? |
| 6 | is something that was going to be in the best interest | 6 | MR. MORRIS: No. |
| 7 | of not just our shareholders, but all of our | 7 | CHAIRMAN DANNER: Okay. And the other |
| 8 | stakeholders, and that it was very important that we, | 8 | question is, do you think that the events of July 11th |
| 9 | indeed, put together a deal that was a win for all of | 9 | were in Hydro One's best interest? |
| 10 | our stakeholders, our customers, our communities, our | 10 | MR. MORRIS: I -- I -- I don't want to |
| 11 | employees, and our shareholders. | 11 | spec- -- I-- I'll let Mr. Woods and -- and -- and |
| 12 | The spirit of the negotiations of how we've | 12 | Mr. Scarlett answer that question. I -- I don't know. |
| 13 | come today with all of the commitments were done | 13 | CHAIRMAN DANNER: But you're aware that |
| 14 | collaboratively with -- when we brought this to you, | 14 | Hydro One stock fell about 8 percent -- |
| 15 | when we announced it in July of last year, and that we | 15 | MR. MORRIS: Sure. |
| 16 | felt like we wanted to do something that, from a | 16 | CHAIRMAN DANNER: -- as a result and they |
| 17 | perspective of doing a merger and a deal, that we put | 17 | were downgraded and they're currently on a credit watch |
| 18 | together a Governance Agreement that really was state of | 18 | negative -- |
| 19 | the art, that was really something that would stand the | 19 | MR. MORRIS: Yes, absolutely. |
| 20 | test of time. | 20 | CHAIRMAN DANNER: -- as a result? |
| 21 | We know that -- that CEOs don't have long | 21 | Since you mentioned your discussions and |
| 22 | shelf lives nor do boards, and that this really was | 22 | your relationship with Mr. Schmidt, I wanted to ask you |
| 23 | about the cultures and the value of Avista and Hydro | 23 | a few questions on that too. |
| 24 | One, and that we wanted to build something great. And | 24 | Of course, executives come and go, |
| 25 | we absolutely have done that with the Governance | 25 | commissioners come and go, people come and go, but the |
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| 1 | Agreement -- | 1 | events -- the circumstances of his going were a bit |
| 2 | JUDGE MOSS: Mr. Morris, I'm going to stop | 2 | unusual in that you had in your earlier testimony talked |
| 3 | you there. You're -- you're straying from the question | 3 | about a relationship of -- of trust and good |
| 4 | so -- and I'm going to stop you there and ask you to get | 4 | communication, appeared to be a shared vision. He was |
| 5 | back to the question which was -- | 5 | removed, it appears, because people disagreed with that |
| 6 | CHAIRMAN DANNER: I -- I was prepared to | 6 | vision, and I guess I will inquire of others more about |
| 7 | bring him back -- | 7 | that. But do you believe, do you have a reason to |
| 8 | MR. MORRIS: Okay. So I was just trying to | 8 | believe, that, if there is a change in the vision of the |
| 9 | under- -- so I just wanted to -- so -- so I guess I | 9 | corporation that you're intending to join with, that you |
| 10 | wanted to say on the one hand, it may be having Mayo not | 10 | can continue to say that there is that kind of shared |
| 11 | be the CEO initially you could say is not in the best | 11 | vision going forward? |
| 12 | interest, but the spirit of the deal wasn't built on | 12 | MR. MORRIS: Yes, since July, we've had |
| 13 | Mayo, I guess is my answer. The spirit of the deal was | 13 | multiple conversations with the new chair of the board, |
| 14 | built on the Governance Agreement, the values of the | 14 | Woods, with the interim CEO, Paul Dobson, with the |
| 15 | company, the benefits that it gives for all of our | 15 | entire Hydro One leadership team. We've had multiple |
| 16 | stakeholders, and we both knew that -- Mayo and I, we're | 16 | conversations up and down our organizations with many |
| 17 | 60 years old. We're -- we don't have a ten-year run in | 17 | people, Mr. Chairman, and the vision of the company |
| 18 | us on this stuff. We knew one of us was going to leave | 18 | remains the same, to be an outstanding utility company |
| 19 | at some point. So this was never done on whether it was | 19 | serving its customers. We feel like the -- the basis of |
| 20 | good for Scott or Mayo. | 20 | best practices of being able to share ideas and the idea |
| 21 | CHAIRMAN DANNER: Sure. So the question I | 21 | of both IT and with supply chain, the cultures and the |
| 22 | had, though, was the events on -- that Hydro One | 22 | values of the company are aligned. |
| 23 | announced involved a resignation of the entire board of | 23 | So while Mr. Schmidt was removed, and I'm |
| 24 | directors, resignation of the CEO, and the premier of | 24 | not -- I would maybe disagree a little bit with you, if |
| 25 | Ontario basically taking credit for the decision of | 25 | I may, around the vision of the company. I think some |


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| 1 | of it was around the perception of high electric rates | 1 | shareholders. So -- and I have a few other cites that |
| 2 | in Ontario and perhaps, in my opinion, Hydro One taking | 2 | those are used. On page 10, lines 1 to 3 , you say, (as |
| 3 | the majority of the blame for those high rates, and | 3 | read) Nearly 74 million of financial benefits spread |
| 4 | Mr. Schmidt as the CEO being the person being held | 4 | across Washington, Idaho, and Oregon all paid for by |
| 5 | accountable for that. But I have never felt like the | 5 | shareholders. And finally, at page 11, lines 15, 16, |
| 6 | vision of the company has changed. | 6 | you refer to, quote, The shareholder-funded Montana |
| 7 | CHAIRMAN DANNER: So basically, it's still | 7 | community transition fund. |
| 8 | the same Broadway play, it's just the cast has changed? | 8 | In subsequent testimony, and this is SLM-16, |
| 9 | MR. MORRIS: Yes. | 9 | which is another document entirely, you say that Hydro |
| 10 | CHAIRMAN DANNER: So let me ask you about | 10 | One will be in essence -- in essence be the primary |
| 11 | that. Do you have your testimony in Exhibit SLM-5T with | 11 | shareholder of Avista. And so with respect to this last |
| 12 | you? | 12 | point, is it more accurate to say that Olympus Equity, |
| 13 | MR. MORRIS: I do. | 13 | LLC, an indirect wholly-owned subsidiary of Hydro One, |
| 14 | CHAIRMAN DANNER: So on -- let me give you a | 14 | will be the only shareholder of Avista owning and |
| 15 | second. | 15 | controlling a hundred percent of Avista's shares? |
| 16 | MR. MORRIS: I'm sorry. I had 6T, not 5T. | 16 | MR. MORRIS: Yes. |
| 17 | CHAIRMAN DANNER: There's a lot of paper. | 17 | CHAIRMAN DANNER: Okay. And am I correct to |
| 18 | MR. MEYER: And, again, you're referencing | 18 | believe, then, all those references that I just read to |
| 19 | his testimony just prior to his last supplemental | 19 | you where it says "shareholders," that what we're really |
| 20 | testimony? Okay. | 20 | referencing here is Olympus Equity, LLC? |
| 21 | CHAIRMAN DANNER: That's correct. | 21 | MR. MORRIS: Yes. |
| 22 | MR. MEYER: So we'll just retrieve that in a | 22 | CHAIRMAN DANNER: Okay. So Olympus Holding, |
| 23 | minute. Thank you. | 23 | LLC's only business function is to own a hundred percent |
| 24 | If you have it. Whoever has it handy first. | 24 | of Avista's shares; is that right? |
| 25 | Thank you. | 25 | MR. MORRIS: Yes. |
|  | Page 372 |  | Page 374 |
| 1 | MR. MORRIS: I have it, Mr. Chairman. | 1 | CHAIRMAN DANNER: Is it fair to say that to |
| 2 | CHAIRMAN DANNER: Okay. So on -- at page 3, | 2 | the extent that Olympus Holdings, LLC has any funds, the |
| 3 | lines 3 to 5, you say, (as read) As described below; do | 3 | source of those funds then would be dividends paid up to |
| 4 | you see that? | 4 | Avista -- from Avista? |
| 5 | MR. MORRIS: Okay. | 5 | MR. MORRIS: Yes. May I-- |
| 6 | CHAIRMAN DANNER: (As read) As described | 6 | MR. MEYER: Let's -- may we elaborate |
| 7 | below, the proposed settlement will substantially | 7 | further on that? Maybe Mr. -- |
| 8 | increase those rate credits and provide additional | 8 | MR. MORRIS: Mr. Thies? |
| 9 | shareholder funding -- I'm focused on the term | 9 | CHAIRMAN DANNER: Judge? |
| 10 | "shareholder funding" -- of a number of customer-related | 10 | JUDGE MOSS: That's fine if you have some |
| 11 | initiatives. | 11 | different answer. |
| 12 | Do you see that? | 12 | MR. THIES: I do. So the dividends can come |
| 13 | MR. MORRIS: Yes, sir. | 13 | up from Avista, but also, equity can come in from Hydro |
| 14 | CHAIRMAN DANNER: Okay. Again, on page 8, | 14 | One. They are the parent of Olympus, LLC, so funds can |
| 15 | at line 18 to 24, that term is used again, (as read) An | 15 | flow both ways. They can flow up and they can flow |
| 16 | additional 11.7 million of shareholder funding will be | 16 | down, so funds could flow in from Hydro One and up from |
| 17 | devoted to initiatives such as weatherization, low | 17 | Avista. |
| 18 | income, renewable resources, professional home energy | 18 | CHAIRMAN DANNER: Okay. Thank you. |
| 19 | audits, and Ongo repayment software. | 19 | So focussing on the dividends, though, who |
| 20 | Do you see that one too? | 20 | controls the dividends paid by Avista? Is it the Avista |
| 21 | MR. MORRIS: I do, sir. | 21 | board of directors? |
| 22 | CHAIRMAN DANNER: Okay. And then on the | 22 | MR. MORRIS: Yes, with the -- the agreements |
| 23 | next page, page 9, line 5, again, we see the term | 23 | that we've made, and -- and there are rules around how |
| 24 | shareholder-funded financial commitments. And at lines | 24 | dividends can be dividended up and down. We have to |
| 25 | 12, 14, you refer to financial benefits paid for by | 25 | follow the commitments made. |


|  | Page 375 |  | Page 377 |
| :---: | :---: | :---: | :---: |
| 1 | CHAIRMAN DANNER: Okay. And so that will | 1 | United States subsidiary of Hydro One. |
| 2 | continue to be true if this proposed transaction is -- | 2 | CHAIRMAN DANNER: Okay. So it doesn't |
| 3 | MR. MORRIS: Yes. | 3 | change anything relative to your fiduciary duty except |
| 4 | CHAIRMAN DANNER: Okay. And so however | 4 | that it now runs exclusively to Hydro One? |
| 5 | remote a possibility you may consider it to be, isn't it | 5 | MR. MORRIS: Yes, we -- Hydro One is our -- |
| 6 | possible, isn't it possible that at some point of time | 6 | is our shareholder. |
| 7 | from time to time the board of directors may decide not | 7 | CHAIRMAN DANNER: Okay. And will that be |
| 8 | to pay any dividends to Olympus? | 8 | true for every member of the board of directors without |
| 9 | MR. MORRIS: I can't -- I can't -- what I | 9 | regard to who nominates them or who votes for them or |
| 10 | would say is that the board of directors would, in my -- | 10 | who they work for? |
| 11 | in my judgment, would follow the spirit of and what's in | 11 | MR. MORRIS: Yes, the spirit of a board of |
| 12 | the governance agreements that we've agreed upon so if, | 12 | directors would be, again, be the fiduciary for the |
| 13 | indeed, that we are within our bounds, we would | 13 | shareholder; however, we also know that in order to |
| 14 | certainly dividend it, if -- if it was within the bounds | 14 | provide outstanding shareholder value, you've got to be |
| 15 | of the definitions of what we've come up with, and if we | 15 | absolutely committed to your customers, your employees, |
| 16 | had fallen outside of that, and we would follow the | 16 | and your community. So they are not mutually exclusive. |
| 17 | commitments we have made in the governance agreements. | 17 | When we make business decisions around things, of course |
| 18 | CHAIRMAN DANNER: So you would -- you cannot | 18 | you're trying to maximize shareholder value, but you |
| 19 | conceive of an instance when you would not pay dividends | 19 | have to do it in the spirit of service, employees, |
| 20 | that are needed to provide Olympus with the adequate | 20 | communities, and if you don't do all of those extremely |
| 21 | funds to meet the funding requirements of its | 21 | well, you're not going to create superior shareholder |
| 22 | commitments to pay the rate credits and the low income | 22 | values. So for me, they are mutually exclusive. |
| 23 | weatherization, et cetera? | 23 | CHAIRMAN DANNER: So what happens in the |
| 24 | MR. MORRIS: Yeah, and -- and that's, again, | 24 | interest where your shareholder informs you and all |
| 25 | as you -- as I -- as I mentioned, there are commitments | 25 | members of the board that it wants the board to take |
|  | Page 376 |  | Page 378 |
| 1 | if we fall below certain levels that we're not allowed | 1 | some specific action or refrain from doing something, |
| 2 | to dividend up. So we would follow the commitments | 2 | you think that'll influence your decision on making |
| 3 | agreed upon in the -- in the Governance Agreement. So | 3 | those decisions, will you act in accordance with your |
| 4 | if we fell below that level, then no, we would not | 4 | owner's wishes? |
| 5 | dividend up. | 5 | MR. MORRIS: Well, I think the beauty of -- |
| 6 | CHAIRMAN DANNER: Okay. Mr. Morris, you're | 6 | of the Governance Agreement that we created is that we |
| 7 | both the CEO and the chairman of the board of Avista; is | 7 | have a separate board of directors that has been |
| 8 | that correct? | 8 | delegated the authority to run the company. And that |
| 9 | MR. MORRIS: Yes. | 9 | indeed, that -- that the interest of our shareholder |
| 10 | CHAIRMAN DANNER: Okay. And as chairman of | 10 | will absolutely be at the top of mind, but also in the |
| 11 | the board, is it right that you have a fiduciary duty to | 11 | idea that those decisions are made from the Pacific |
| 12 | act in the best interest of Avista's shareholders? | 12 | Northwest with independent directors, looking at it from |
| 13 | MR. MORRIS: I do. | 13 | a broad scope of what's best for communities, employees, |
| 14 | CHAIRMAN DANNER: Okay. And don't all | 14 | customers, and our shareholders and understanding that |
| 15 | directors have a fiduciary duty to serve in the best | 15 | there's a long-term view to how you provide that kind of |
| 16 | interest of the owners; that is, the shareholders? | 16 | service and run that kind of business and the unique |
| 17 | MR. MORRIS: We do. | 17 | responsibility a utility has to all of its stakeholders. |
| 18 | CHAIRMAN DANNER: So assuming that Hydro | 18 | So and -- and, again, it was Hydro One's |
| 19 | One's proposed acquisition of a hundred percent of | 19 | idea to set up the separate board of directors with |
| 20 | Avista's stock is approved, who will be Avista's | 20 | these independent directors in delegating that |
| 21 | shareholder? | 21 | authority. So they're very comfortable with that |
| 22 | MR. MORRIS: Hydro One. | 22 | arrangement. It was -- it was their idea to set it up |
| 23 | CHAIRMAN DANNER: Or Olympus? Or -- or | 23 | this way, and I was very much supportive of that. So -- |
| 24 | Hydro -- Hydro One? | 24 | so I suppose you could create scenarios where perhaps |
| 25 | MR. MORRIS: Hydro One. Olympus is the | 25 | that might be the case. |


|  | Page 379 |  | Page 381 |
| :---: | :---: | :---: | :---: |
| 1 | In a realistic -- I think realistically, | 1 | Hydro One's proactive negotiation with us, they have |
| 2 | they want to create and have the most shareholder value | 2 | delegated authority for all compensation issues to the |
| 3 | they can, and it's in their best interest that we | 3 | board of Avista, with the independent board. So they |
| 4 | perform at a high level. So -- so I think it's -- it's | 4 | have no say in our compensation structure here in the |
| 5 | not -- I don't see scenarios where they're going to be | 5 | U.S. That's delegated to our board of five independent |
| 6 | telling us to do things that would be destructive long | 6 | directors from the -- in the Northwest, Pacific |
| 7 | term for a short-term gain because this is a long-term | 7 | Northwest, who are on that board. |
| 8 | business. | 8 | So I-- I don't see -- I don't have concern |
| 9 | JUDGE MOSS: So then when you say that, | 9 | at all about the premier reaching into our business |
| 10 | Mr. Morris, do you take into account that the Province's | 10 | telling us how to run it. We -- we've effectively, |
| 11 | interference in Hydro One's affairs back in the summer | 11 | through these delegation of authorities and these |
| 12 | had a result of reducing the shareholder -- the Hydro | 12 | commitments, been able to ringfence not just |
| 13 | One main shareholder, the Province, 47 percent owner, | 13 | financially, but from a governance perspective, the |
| 14 | they lost something like \$200 million in share value? | 14 | independent operation of our company. |
| 15 | MR. MORRIS: Yes. | 15 | CHAIRMAN DANNER: Okay. And we'll be |
| 16 | JUDGE MOSS: So despite a move like that, | 16 | looking into that today as well. I thank your for the |
| 17 | you're not at all concerned? | 17 | answers to my questions. That's all the questions I |
| 18 | MR. MORRIS: What I would say is they made a | 18 | have at this time. |
| 19 | decision around following the Governance Agreement to | 19 | Judge? |
| 20 | remove the board and the -- and -- and -- and the CEO, | 20 | I don't know if my colleagues have |
| 21 | which did create that -- that destruction of shareholder | 21 | questions. |
| 22 | value, but at no time has -- and l'll let Mr. Woods and | 22 | JUDGE MOSS: Go ahead. |
| 23 | Mr. Scarlett talk about this, but the Province has not | 23 | COMMISSIONER BALASBAS: Thank you. |
| 24 | engaged in any type of conversation with them about how | 24 | Good morning, Mr. Morris. |
| 25 | to run the business after that. | 25 | MR. MORRIS: Good morning, Commissioner. |
|  | Page 380 |  | Page 382 |
| 1 | They made a decision on changing out | 1 | COMMISSIONER BALASBAS: So you made a |
| 2 | leadership, but they have not interfered in the -- in -- | 2 | statement in response to one of Chair Danner's questions |
| 3 | in how Hydro One chooses to operate and perform and | 3 | regarding the exit of Mr. Schmidt from Hydro One, and I |
| 4 | serve its shareholders, its customers, its community or | 4 | think you stated something to the effect that the |
| 5 | how they treat their employees. So from that | 5 | company -- that Hydro One's values are still intact. |
| 6 | perspective, I don't see a risk because that isn't the | 6 | What -- what do you say in response to the fact that the |
| 7 | intent of how -- what happened -- | 7 | company, meaning Hydro One, effectively ignored the |
| 8 | CHAIRMAN DANNER: But isn't it true that | 8 | procedures in its Governance Agreement to facilitate the |
| 9 | since that date, there have been limitations -- I mean, | 9 | exit of the board and the CEO? What does that say about |
| 10 | this is Ontario legislature under the direction of | 10 | the values of Hydro One? |
| 11 | Mr. Ford, again, putting limitations on executive | 11 | MR. MORRIS: Well, what I would tell you, |
| 12 | compensation. He has certainly made noises both about | 12 | again, we're talking about the actions, and I'll let |
| 13 | reducing rates by 12 percent, which I think would affect | 13 | Mr. Scarlett and Mr. Woods talk about that, but it was |
| 14 | the revenue stream of the company. At the -- at the | 14 | the largest shareholder making a decision that they -- |
| 15 | same time not only has he made noises, but he's bragged | 15 | they wanted to exercise the Governance Agreement on the |
| 16 | about being able to keep his promises. | 16 | board of directors. And the board could have followed |
| 17 | MR. MORRIS: Sure. | 17 | the Governance Agreement -- this is my understanding. |
| 18 | CHAIRMAN DANNER: So is there a potential | 18 | And, again, l'll let them -- I'd like to make -- let |
| 19 | that your board of directors would come to you and ask | 19 | Hydro One elaborate. But they decided that it was not |
| 20 | you for help in implementing some of those -- | 20 | in the best interest of the company in order to prolong |
| 21 | MR. MORRIS: My answer -- my answer would be | 21 | and follow it to the letter of the law. |
| 22 | no because of the spirit of a few things. The idea | 22 | So they -- the board I think from a values |
| 23 | around the executive comp, it states clearly that is for | 23 | perspective and care perspective felt like they would |
| 24 | Canada and Canadian subsidiaries. It does not include | 24 | resign so that we could go ahead and move on and get the |
| 25 | U.S. subsidiaries. That's clear in the bill. That on | 25 | new board in place. My understanding is that they would |


|  | Page 383 |  | Page 385 |
| :---: | :---: | :---: | :---: |
| 1 | have followed the Governance Agreement, that we would be | 1 | COMMISSIONER RENDAHL: But these benefits, |
| 2 | getting the new board in place literally now as opposed | 2 | it's not -- it's coming from Avista primarily if it's |
| 3 | to being able to do it in an expedited manner, and that, | 3 | coming from retained earnings, correct? |
| 4 | indeed, that from a values perspective and a cultural | 4 | MR. MORRIS: Yes. |
| 5 | perspective, you know, my -- Avista is -- my company is | 5 | COMMISSIONER RENDAHL: Okay. Thank you. |
| 6 | a 129-year-old company and my board certainly has an | 6 | MR. THIES: Commissioner, may I add some |
| 7 | impact on culture and values. I would say that the | 7 | color -- |
| 8 | hundred and -- the 1700 employees that create Avista is | 8 | Or Judge. |
| 9 | the culture and the values of the company and that it's | 9 | -- to that? |
| 10 | our company and that -- that the actions of something | 10 | JUDGE MOSS: You -- you have a question? |
| 11 | like that, I don't -- I wouldn't say is a reflection | 11 | MR. THIES: Well, I was going to add some |
| 12 | of -- of your -- of your values. So no, I wouldn't say | 12 | color to Commissioner Rendahl's question on the just |
| 13 | that. | 13 | coming from retained earnings. |
| 14 | COMMISSIONER RENDAHL: Good morning, | 14 | COMMISSIONER RENDAHL: Well, I think |
| 15 | Mr. Morris. | 15 | there'll be some other questions -- |
| 16 | MR. MORRIS: Hi. | 16 | MR. THIES: Okay. Okay. |
| 17 | COMMISSIONER RENDAHL: Do you recall a line | 17 | COMMISSIONER RENDAHL: -- later. |
| 18 | of questioning with Chair Danner about the shareholder | 18 | MR. THIES: I'm sorry. Yeah, that's fine. |
| 19 | funding -- | 19 | I'm sorry. |
| 20 | MR. MORRIS: Yes. | 20 | JUDGE MOSS: Let's -- perhaps the Commission |
| 21 | COMMISSIONER RENDAHL: -- parts of your | 21 | will ask specific questions, but Mr. Thies, we'll turn |
| 22 | testimony in SLM-5T? | 22 | to you. |
| 23 | MR. MORRIS: I do, Commissioner. | 23 | CHAIRMAN DANNER: All right. |
| 24 | COMMISSIONER RENDAHL: So there was a -- one | 24 | COMMISSIONER BALASBAS: Good morning, |
| 25 | of the last portions that he read, the question was, on | 25 | Mr. Thies. |
|  | Page 384 |  | Page 386 |
| 1 | line 12, page 9, (as read) By any measure do you believe | 1 | MR. THIES: Good morning, Commissioner. |
| 2 | that financial benefits of 44.3 million [inaudible] to | 2 | COMMISSIONER BALASBAS: Did Avista |
| 3 | Washington customers and paid for by shareholders | 3 | Corporation have positive net income in 2017? |
| 4 | satisfy the net benefit standard? | 4 | MR. THIES: Yes. |
| 5 | Do you recall that or do you have that in | 5 | COMMISSIONER BALASBAS: About -- about |
| 6 | front of you? | 6 | roughly, not exact dollars, but to the nearest million |
| 7 | MR. MORRIS: I do, I do, yes. | 7 | or so, how much was that? |
| 8 | COMMISSIONER RENDAHL: So given the line of | 8 | MR. THIES: I -- I would have to look it up. |
| 9 | questioning that the shareholder funding can be both | 9 | I don't know off the top of my head. |
| 10 | dividending up and potentially contributing capital down | 10 | COMMISSIONER BALASBAS: If I said |
| 11 | from Hydro One, but the statements have been in the | 11 | approximately $\$ 116$ million, would that sound close to -- |
| 12 | record in your current testimony and other testimony | 12 | MR. THIES: That would sound close, yes. |
| 13 | that -- that it will be the equity that is retained | 13 | COMMISSIONER BALASBAS: All right. And how |
| 14 | earnings that will be funding this, these commitments. | 14 | much did Avista utilities contribute to that positive |
| 15 | Now, you say that -- that these are customers, on line | 15 | net income in 2017? |
| 16 | 15, you said, (as read) Absent this merger, customers | 16 | MR. THIES: Again, off the top of my head, I |
| 17 | would not have enjoyed these net benefits. | 17 | don't -- I don't know exactly, but they are the lion |
| 18 | So if primarily this is coming from retained | 18 | shares. It's generally greater than 90 percent. |
| 19 | earnings, where is the net benefit to customers? | 19 | COMMISSIONER BALASBAS: All right. And am I |
| 20 | MR. MORRIS: Well, these -- these are all | 20 | correct in assuming, then, that Avista utility |
| 21 | new programs that would otherwise not be funded if we | 21 | ratepayers generated that positive net income in 2017? |
| 22 | did not do this -- this deal. So the benefits come from | 22 | MR. THIES: Yes, that is -- that is our |
| 23 | the fact that these -- that these -- these benefits | 23 | revenue stream comes from our customers, delivery of our |
| 24 | are -- are -- if -- if this deal does not happen, then | 24 | service, and the rates and collection of the revenues. |
| 25 | those benefits will not be paid to customers. | 25 | COMMISSIONER BALASBAS: And what did Avista |

Corporation do with the net income in 2017?
MR. THIES: So largely, we pay approximately it's about a hundred million or 90 to a hundred million dollars. I don't know, again, the exact amount is dividends to shareholders. And then the rest is reinvested in the business as part of our retained earnings.

COMMISSIONER BALASBAS: Okay. And do you have an approximate guess as to how much of that in 2017 was retained earnings by Avista Corporation?

MR. THIES: Well, the -- so all of our earnings go into retained earnings and then dividends come out of retained earnings.

COMMISSIONER BALASBAS: Right.
MR. THIES: So a hundred percent goes into the retained earnings and then the dividend comes out of retained earnings.

COMMISSIONER BALASBAS: So I guess my question, then, is after the dividends, roughly give or take, how much was retained earnings in --
(Multiple speakers.)
MR. THIES: You know, 15 to 25 million. I don't know exact. We can check that. I could get a correct, an exact answer.

COMMISSIONER BALASBAS: So did the merger
retained earnings would be the first source of funds to fund the various settlement stipulation commitments?

MR. THIES: No, it depends on what the commitments are. Like the rate credit, yes, that was -that will go through Avista, and that is the largest of all of those commitments. Some of the other fundings, I don't know that we've specifically said that it has -the funds should come from Hydro One in a contribution and then we could pay it or they would come from retained earnings and then we would seek an equity contribution.

I don't know that the specific details of each one of those commitments have been worked out on the flow of funds directly. Ultimately, it will impact Hydro One because it will go through Avista's earnings or they will fund it directly.

COMMISSIONER BALASBAS: So am I correct, then, in concluding that effectively Avista ratepayers are the source of the vast majority of Avista's retained earnings?

MR. THIES: Yes, as a source of our revenue stream because of the delivery of our service and the payment of our rates, yes, they are the direct provider --

COMMISSIONER BALASBAS: So am I correct in

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agreement contemplate either Hydro One or Avista seeking more shareholder paid in capital to fund the various commitments in the settlement stipulation?

MR. THIES: I'm not sure I under- -- more capital to fund the commitments?

COMMISSIONER BALASBAS: Correct.
MR. THIES: So as I understand it, the commitments -- a -- certain of the commitments will come out of Avista's funds like the rate credit, right? So that is a credit back to our customers that will come out directly of Avista's dollars, but then we will -- we expect to have and have, you know, worked through, worked with Hydro One to maintain a prudent balance sheet.

And so we will -- you know, we will -- we will dividend some dollars up, but then we expect to get an equity contribution from the parent and maintains our prudent balance sheet. So all those factor into ultimately that impacts, you know, Hydro One, that those dollars that come out of the rate credit will be negative to our earnings, yet we need to maintain a prudent balance sheet so that we would then get an equity contribution to cover that.

COMMISSIONER BALASBAS: So have the -- have both companies always assumed, then, that Avista's

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concluding, then, that effectively Avista ratepayers are actually funding these various commitments in the settlement stipulation?

MR. THIES: I don't believe so, Commissioner. I believe the -- the ratepayers, the customers, are -- are paying Avista for a service. We're providing electric service or natural gas service, so their funds are coming in for a service they're receiving, and then Avista's retained earnings is really the shareholders' benefits.

So in -- in the regulatory compact, you know, the shareholders are allowed to earn a fair return. That return is funded by the customers, that is -- that is correct, but it is a return for the shareholder. So that retained earnings and that -- and that earning amount is really the shareholder dollars that either gets dividended out or reinvested in the business.

COMMISSIONER BALASBAS: All right. Thank you.

So I would like to -- I'd like to pose the same question that Chair Danner did to Mr. Morris about the events of July 11th. Do you believe that the events that happened on July 11th were in Avista's best financial interest?

|  | Page 391 |  | Page 393 |
| :---: | :---: | :---: | :---: |
| 1 | MR. THIES: To Mr. Morris or Mr. Thies? | 1 | MR. THIES: Again, I don't believe so. I |
| 2 | COMMISSIONER BALASBAS: To you. | 2 | believe the -- the board -- we have an independent board |
| 3 | MR. THIES: To me, okay. I'm sorry. Again, | 3 | of Avista as -- as -- as been described in the testimony |
| 4 | as Mr. Morris said, the -- the -- you know, we did not | 4 | with the -- with the two members from Avista, two |
| 5 | believe that that was in our best interest, but for all | 5 | members from Hydro One and the five independent |
| 6 | of the other things that we had with the Governance | 6 | [inaudible] that will determine the -- the capital |
| 7 | Agreement and the cultures and the work together with | 7 | expenditures or the program to provide safe, reliable |
| 8 | Hydro One, we don't believe it should also stop this. | 8 | service for the company in conjunction with management |
| 9 | COMMISSIONER BALASBAS: All right. Okay. | 9 | as well as management historic in our practices as we've |
| 10 | I'd like to switch gears now, and do you have your | 10 | had in front of the Commission as management determines |
| 11 | testimony MTT-6T in front of you? | 11 | what capital expenditures we should make and the board |
| 12 | MR. THIES: Yes. | 12 | approves those. |
| 13 | COMMISSIONER BALASBAS: All right. If you | 13 | COMMISSIONER BALASBAS: All right. |
| 14 | turn to page 4, I believe beginning on line 21, it | 14 | MR. THIES: I would expect that to continue. |
| 15 | starts with the question in your testimony, (as read) | 15 | COMMISSIONER BALASBAS: Okay. All right. |
| 16 | Could Hydro One cut Avista's capital budget? | 16 | So if you could stay with your testimony, MTT-6T, I |
| 17 | MR. THIES: I'm sorry, what? | 17 | believe on page 5, lines 12 through 18, you talk about |
| 18 | COMMISSIONER BALASBAS: The question starts | 18 | Stipulated Commitment 35 and Stipulated Commitment 36. |
| 19 | with, (as read) Could Hydro One cut Avista's capital | 19 | MR. THIES: Yes. |
| 20 | budget? | 20 | COMMISSIONER BALASBAS: All right. Do you |
| 21 | MR. THIES: Oh, yes, I see it. Thank you. | 21 | agree that this testimony and these specific commitments |
| 22 | COMMISSIONER BALASBAS: All right. And your | 22 | at least imply that Avista may not be able at some point |
| 23 | answer effectively talked about Avista's ability to have | 23 | in time to obtain and maintain a separate credit rating |
| 24 | necessary funds to provide safe and reliable service; is | 24 | from at least one nationally recognized statistical |
| 25 | that a fair characterization of your answer to that | 25 | rating agency? |
|  | Page 392 |  | Page 394 |
| 1 | question? | 1 | MR. THIES: The -- the purpose for that |
| 2 | MR. THIES: Yes. | 2 | statement is, the rating agencies may not -- they may |
| 3 | COMMISSIONER BALASBAS: So as I was reading | 3 | not be, you know, in existence, and -- I -- I can't say |
| 4 | this part of your testimony, you actually didn't answer | 4 | whether Moody's or Standard \& Poor will be there forever |
| 5 | the question from -- from the original one of | 5 | because companies can come and go. So the intent was we |
| 6 | Avista's -- Avista's relationship with Hydro One and the | 6 | will continue to be rated by at least one of them. If |
| 7 | capital budget. So could Hydro One's board or its CEO | 7 | not, we will have to have a separate one available. |
| 8 | or the two working in concert issue a directive that | 8 | COMMISSIONER BALASBAS: So if you could not |
| 9 | neither Hydro One nor any of its subsidiaries is | 9 | obtain a rating from a credit agency, where would |
| 10 | authorized to make capital expenditures for renewable | 10 | lenders look to decide whether and under what terms they |
| 11 | energy projects? | 11 | would lend money to Avista? |
| 12 | MR. THIES: No, I don't believe so. I | 12 | MR. THIES: So rating agencies provide |
| 13 | believe the capital requirements of Avista and -- and -- | 13 | ratings for public deals, but if we do a private deal, |
| 14 | would -- would be based on Avista's board. Avista's | 14 | and we have done some of these, the investors will do |
| 15 | board will make the determination as to whether we make | 15 | their own evaluation. We will have a rating, but they |
| 16 | capital investments in our system to provide safe and | 16 | will do their own evaluation of what the -- what the |
| 17 | reliable service or into renewable energy projects | 17 | security or safety of Avista is and determine at what |
| 18 | should they be determined to be necessary and prudent. | 18 | rate they would be willing to lend us money at. |
| 19 | COMMISSIONER BALASBAS: All right. So could | 19 | COMMISSIONER BALASBAS: So for a public |
| 20 | Hydro One's board or CEO or the two working in concert, | 20 | issuance, for example, where would they look? |
| 21 | issue a directive suspending infrastructure improvement | 21 | MR. THIES: Rating agencies. |
| 22 | activities by Hydro One and its subsidiaries heading a | 22 | COMMISSIONER BALASBAS: They would. |
| 23 | determination by the Hydro One board that each planned | 23 | MR. THIES: And -- and they may have some of |
| 24 | expenditure is necessary to ensure safe and reliable | 24 | their own analysis. |
| 25 | service? | 25 | COMMISSIONER BALASBAS: But if you did |


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| :---: | :---: | :---: | :---: |
| 1 | not -- if Avista did not have a specific rating agency, | 1 | it was the detriment, in the long term, it has no |
| 2 | then where would those potential debt investors look? | 2 | effect. |
| 3 | MR. THIES: I -- I don't know the answer to | 3 | MR. MEYER: Thank you. |
| 4 | that. I've never had that happen. Whenever we have | 4 | JUDGE MOSS: Thank you. Appreciate that. |
| 5 | done a public deal, we have always had a public -- or a | 5 | All right. We can -- why don't we take our |
| 6 | rating from the rating agencies, and we anticipate that | 6 | morning break while the witnesses retire from the |
| 7 | continuing. | 7 | witness table and have the Hydro One panel come up. And |
| 8 | COMMISSIONER BALASBAS: So would those | 8 | I'll ask counsel to stay back there at the second row of |
| 9 | potential debt investors, then, look to Avista's parent | 9 | tables because we have a lot of witnesses to be up here. |
| 10 | company for creditworthiness? | 10 | And if you need to speak, you can just signify that by |
| 11 | MR. THIES: Typically not, because the way | 11 | standing up, and l'll recognize you and then you can |
| 12 | we have -- if we were to issue that the way we have | 12 | come around and use -- there should be one vacant mic at |
| 13 | always issued that, which is we provide first mortgage | 13 | one end or the other. So we will have the witnesses up |
| 14 | bonds, so the security is the first mortgage bonds of | 14 | here and counsel behind. We'll take ten minutes until |
| 15 | the utility assets. And so they would look to those | 15 | the half hour by the wall clock. |
| 16 | assets and evaluate whether in their determination those | 16 | (A break was taken from |
| 17 | assets provided sufficient support for their issuing of | 17 | 10:20 a.m. to 10:33 a.m.) |
| 18 | debt, and then they would determine a rate at which they | 18 | JUDGE MOSS: Let's be back on the record. |
| 19 | would be willing to lend us. | 19 | And, Commissioner Rendahl, were you going to |
| 20 | COMMISSIONER BALASBAS: And where would | 20 | go next? |
| 21 | those investors look to obtain that asset value | 21 | COMMISSIONER RENDAHL: I believe so. |
| 22 | information? | 22 | Good morning. I have some questions for |
| 23 | MR. THIES: They would look at the value of | 23 | Mr. Scarlett. I apologize for your laryngitis. Good |
| 24 | the company and the value of the assets on the books, so | 24 | thing you have water. |
| 25 | we have a book value and then we also have a value of | 25 | MR. SCARLETT: That's all right. |
|  | Page 396 |  | Page 398 |
| 1 | the company relative to book value. | 1 | COMMISSIONER RENDAHL: Okay. |
| 2 | COMMISSIONER BALASBAS: All right. Thank | 2 | MR. SCARLETT: We'll be fine. |
| 3 | you. I believe that's all the questions I have. | 3 | COMMISSIONER RENDAHL: So keeping with the |
| 4 | JUDGE MOSS: All right. Well, I believe | 4 | theme from the first two witnesses, let's talk about the |
| 5 | that concludes the Bench's questions for you, Mr. Morris | 5 | events after the election in June. You filed testimony |
| 6 | and Mr. Thies. We appreciate your testimony today. | 6 | JDS-1T; do you have that with you? |
| 7 | Mr. Meyer, did you feel the necessity to | 7 | MR. SCARLETT: I expect so. |
| 8 | follow up in any way? | 8 | COMMISSIONER RENDAHL: Okay. Going to read |
| 9 | MR. MEYER: Ever so briefly. | 9 | through a few items starting on page 5, line 22. |
| 10 | So you were asked, and both of you were | 10 | MR. SCARLETT: I'm looking for it if you |
| 11 | asked, but I will direct this to Mr. Morris. | 11 | want to read, we can still -- |
| 12 | Were the -- l'll paraphrase. The question | 12 | COMMISSIONER RENDAHL: Oh, okay. I'll |
| 13 | was something to effect that were the events in July in | 13 | begin. So this is, again, JDS-1T so Mr. Scarlett's |
| 14 | the Province of Ontario in the best interest of Avista | 14 | testimony filed in the supplemental round starting on |
| 15 | and its customers, and I recall your answer was no. | 15 | page 5. And in that testimony, you state that on July |
| 16 | Does that -- does that in and of itself make this a bad | 16 | 4th, a few days after the new government took a majority |
| 17 | deal for Avista? | 17 | of seats in the Ontario legislature, that discussions |
| 18 | MR. MORRIS: Not at all. With the | 18 | were held between the representatives of the board and |
| 19 | Governance Agreement that we have in place, the benefits | 19 | the Ontario premier's office. Discussions between the |
| 20 | that we have for our customers, our communities, | 20 | premier's office and legal counsel to the board were |
| 21 | employees, and our shareholders. And, again, this deal | 21 | held on July 5th as were discussions among the board |
| 22 | was never done on the fact that we have a current CEO or | 22 | chair, another board member, and the board's legal |
| 23 | even a current board of directors, but this was done in | 23 | counsel. Do you see that reference in your testimony |
| 24 | the vision of a hundred-year idea of how long our | 24 | starting on page 5? |
| 25 | company's been in existence. So while in the near term, | 25 | MR. SCARLETT: Yes, I do. |


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| :---: | :---: | :---: | :---: |
| 1 | COMMISSIONER RENDAHL: Okay. You also state | 1 | conversations so -- and l'll stop, but I can tell you |
| 2 | further that discussions during the July 6th through 8th | 2 | more about the background if you're interested. |
| 3 | period were held among representatives of the board, the | 3 | COMMISSIONER RENDAHL: Well, I guess I am |
| 4 | board's legal counsel, and representatives of the | 4 | interested. So -- so when did you have discussions with |
| 5 | Ontario's premier's office, correct? | 5 | Mr. Mercier? |
| 6 | MR. SCARLETT: Correct. | 6 | MR. SCARLETT: Well, off and on through the |
| 7 | COMMISSIONER RENDAHL: So according to your | 7 | weeks preceding the meetings that happened at the |
| 8 | testimony, all of these discussions lead to the July 11 | 8 | beginning of July, remember the election was on June 7th |
| 9 | letter agreement being approved by the cabinet and | 9 | and -- and we had no communication. We, Hydro One, had |
| 10 | entered into between Hydro One represented by Mr. David | 10 | no communication with the newly elected government at |
| 11 | Denison in Ontario and Ontario represented by the | 11 | that time. We couldn't frankly get time, couldn't get |
| 12 | Honorable Greg Rickford, the Minister of Energy, | 12 | on their agenda. We weren't able to have meetings or |
| 13 | correct? | 13 | discussions with them. |
| 14 | MR. SCARLETT: Correct. | 14 | During that time, I would talk to |
| 15 | COMMISSIONER RENDAHL: Okay. So then on | 15 | Mr. Mercier about acting for the board as independent |
| 16 | page 6 , starting at line 13 , you say that (as read) | 16 | counsel, and he -- and he was doing so with Mr. Denison |
| 17 | These discussions and ultimately the letter agreement | 17 | who was the chair at the time. When we were getting |
| 18 | were in consideration of newly-elected Premier Ford's | 18 | down to the beginning of July and we heard that one of |
| 19 | campaign promise to get rid of the board and CEO | 19 | the board members had been able to arrange an initial |
| 20 | Schmidt, correct? | 20 | meeting with representatives of the government, I was |
| 21 | MR. SCARLETT: Correct. | 21 | actually out of town, and I had some conversations with |
| 22 | COMMISSIONER RENDAHL: Okay. And so | 22 | Mr. Mercier about how those discussions might -- might |
| 23 | finally, you testified that, (as read) In light of this, | 23 | play out, what the different alternatives were. |
| 24 | the board of Hydro One determined that it would be in | 24 | And frankly, it was in one of those |
| 25 | the best interest of Hydro One to voluntarily resign to | 25 | discussions that I suggested that one of the |
|  | Page 400 |  | Page 402 |
| 1 | facilitate the orderly replacement of the board in a | 1 | difficulties with the Governance Agreement in the |
| 2 | sequential manner on an expedited basis. And rather | 2 | government's mind might well be the fact that following |
| 3 | than wait for Premier Ford to trigger the procedures in | 3 | the -- all of procedures in Section 4.7 could take up to |
| 4 | the Governance Agreement, we'll pursue legislation with | 4 | 90 days, just the time it takes to call the shareholder |
| 5 | potentially intrusive provisions. A process for | 5 | meeting, do the search of beneficial holders, and so on, |
| 6 | replacing the board was documented in the letter | 6 | do a circular. All that can take you 60 days. |
| 7 | agreement, correct? | 7 | And so in those discussions, I recommended |
| 8 | MR. SCARLETT: Correct. | 8 | that since the outcome of a shareholders vote was not in |
| 9 | COMMISSIONER RENDAHL: Okay. So in so | 9 | question when you have a 47 percent shareholder, just |
| 10 | doing, you also said that, (as read) the Province and | 10 | mathematically, there's just no way that that 47 percent |
| 11 | Hydro One complied with the spirit and intent of Section | 11 | block will not carry the day. I suggested that there |
| 12 | 4.7 of the Government agreement -- Governance Agreement, | 12 | would be no substantive purpose served by doing the |
| 13 | and in order to serve the best interest of the company, | 13 | shareholders meeting. And so it would -- it would be |
| 14 | the parties agreed to forego the requirement to hold a | 14 | consistent with everything in the Governance Agreement |
| 15 | shareholder's meeting thereby expediting the process and | 15 | if the board was to agree that the shareholders meeting |
| 16 | reducing uncertainty, correct? | 16 | wouldn't be necessary and we could enter into a shorter |
| 17 | MR. SCARLETT: Correct. | 17 | time frame, which would have the benefit of reducing a |
| 18 | COMMISSIONER RENDAHL: Okay. So were you | 18 | period of uncertainty. |
| 19 | involved in any of these discussions? | 19 | So I had that discussion with Mr. Mercier, |
| 20 | MR. SCARLETT: I wasn't -- no board counsel. | 20 | and then I had a few other discussions going through the |
| 21 | The board has its own independent counsel, which was a | 21 | weekend about what some of the compensation arrangements |
| 22 | firm that we don't use for our other work so they were | 22 | were for our CEO. But I wasn't involved in direct |
| 23 | independent. It was a firm called Davies LLP, and a | 23 | discussions with the government at all. |
| 24 | fellow there was a guy called Vince Mercier. But I did | 24 | COMMISSIONER RENDAHL: Okay. So who was the |
| 25 | have conversations with Mr. Mercier leading up to these | 25 | board member who had the conversations with the |


|  | Page 403 |  | Page 405 |
| :---: | :---: | :---: | :---: |
|  | government? | 1 | board, and I don't know what communication went on |
| 2 | MR. SCARLETT: Well, it was Mr. Denison. | 2 | beyond that. And Mr. Schmidt, by the way, had his own |
| 3 | When I mentioned the other board member, we had George | 3 | external independent legal counsel helping him through |
| 4 | Cook who had -- who had -- who had a contact who reached | 4 | these -- these -- these discussions that culminated in |
| 5 | out to the government to say, you know, we should be | 5 | the July 11 agreement. |
| 6 | having a conversation about this. But I don't think | 6 | COMMISSIONER RENDAHL: At what point did he |
| 7 | Mr. Cook was directly involved, although I don't know. | 7 | realize he needed to retain legal counsel? |
| 8 | I wasn't there. | 8 | MR. SCARLETT: I'm just trying to be as |
| 9 | COMMISSIONER RENDAHL: So you were -- were | 9 | precise as I can be. I don't know with precision, but |
| 10 | you providing some counsel, then, to Mr. Mercier? | 10 | it would have been -- just to give you the background. |
| 11 | MR. SCARLETT: I wouldn't -- I wasn't giving | 11 | Management has had its own counsel representing all the |
| 12 | him counsel, I was giving him some information. That's | 12 | management on the variety of employment-type matters and |
| 13 | all. | 13 | compensation-type matters going back over a year. And |
| 14 | COMMISSIONER RENDAHL: And so when you said | 14 | then I would say probably it was very close to the time |
| 15 | it was your suggestion it would not be in the best | 15 | that these discussions were happening. So it may have |
| 16 | interest to follow the Governance Agreement given the | 16 | been just the very week before the discussions started, |
| 17 | shareholder percentage, that was your recommendation? | 17 | but it was -- it -- it was sometime in June, I would |
| 18 | MR. SCARLETT: Well, I certainly made that | 18 | say, that he, on someone else's recommendation, hired |
| 19 | argument, not being the only person to make it. And I | 19 | his own separate legal counsel. |
| 20 | didn't just to -- to be precise on the words, I didn't | 20 | COMMISSIONER RENDAHL: Okay. So you were |
| 21 | say it would be in the best interest. I said it would | 21 | here in the room when Mr. Morris and Mr. Thies were |
| 22 | be consistent with the Governance Agreement principles | 22 | testifying, correct? |
| 23 | to follow all the steps. | 23 | MR. SCARLETT: Yes, I was. |
| 24 | And, you know, what the Governance Agreement | 24 | COMMISSIONER RENDAHL: And so do you recall |
| 25 | is really focused on is limiting the Province's ability | 25 | the conversation with the discussion with Mr. Morris |
|  | Page 404 |  | Page 406 |
| 1 | to act as a major shareholder, because without the | 1 | about when he -- when Mr. Morris first heard from |
| 2 | Governance Agreement, at a normal shareholders meeting, | 2 | Mr. Schmidt? |
| 3 | a 47 percent or a 40 percent shareholder can elect every | 3 | MR. SCARLETT: Yes. |
| 4 | director, not just 40 percent. And I felt it was | 4 | COMMISSIONER RENDAHL: And that -- I believe |
| 5 | important, I felt it was important that to the extent we | 5 | his testimony that he stepped out of a board meeting. |
| 6 | could and we keep to the principles in the Governance | 6 | MR. SCARLETT: Yes. |
| 7 | Agreement, and my view is that is what happened. | 7 | COMMISSIONER RENDAHL: So there was a board |
| 8 | COMMISSIONER RENDAHL: Okay. So in these | 8 | meeting for the purpose of discussing the July 11 |
| 9 | discussions that you are having with Mr. Mercier, were | 9 | letter? |
| 10 | you also discussing matters with Mr. Schmidt? | 10 | MR. SCARLETT: I believe so. I wasn't in |
| 11 | MR. SCARLETT: I'm just trying to remember, | 11 | attendance, but it would stand to reason that this was |
| 12 | because of course I would talk to Mr. Schmidt regularly | 12 | approved by the board, so there would have had to have |
| 13 | about business and so on. I don't -- I don't recall | 13 | been a meeting. |
| 14 | having any great detailed discussions with Mayo about | 14 | COMMISSIONER RENDAHL: Okay. Are you aware |
| 15 | that procedure that we would follow. I don't recall | 15 | whether or not there was a vote by the board resulting |
| 16 | that. | 16 | from the meeting? |
| 17 | COMMISSIONER RENDAHL: So did you have | 17 | MR. SCARLETT: Again, I -- I can -- I don't |
| 18 | discussions with Mr. Schmidt about whether he should be | 18 | have direct knowledge. I mean, I can -- I can make a |
| 19 | retiring as a part of this -- | 19 | pretty informed assumption or presumption that there |
| 20 | MR. SCARLETT: No, I did not talk to him at | 20 | must have been because the agreement was signed by the |
| 21 | all about -- about the retirement idea. It -- it -- it | 21 | chair, and he wouldn't have done it without the board's |
| 22 | came up in the documentation. | 22 | consent. And all the directors agreed to resign and |
| 23 | COMMISSIONER RENDAHL: So Mr. Mercier was | 23 | agreed to the process where they would resign in a |
| 24 | communicating with the members of the board directly? | 24 | serial manner. Just an administrative task. |
| 25 | MR. SCARLETT: With the chairman of the | 25 | COMMISSIONER RENDAHL: So who would be the |

right person to offer testimony about this particular topic if you are not the right one?

MR. SCARLETT: The specifics about
conversations --
COMMISSIONER RENDAHL: About the board meeting at which --

MR. SCARLETT: It would either -- either have to be the chairman of the board, the ex-chairman, or one of the advisors who was present.

COMMISSIONER RENDAHL: And none of them are here today, correct?

MR. SCARLETT: Correct.
COMMISSIONER RENDAHL: Are you aware whether there were any board minutes that were filed as a result of that meeting?

MR. SCARLETT: I expect there were. I haven't seen them. I mean, we have a -- we have a corporate secretary. It's not me, it's someone who reports to me, and she would have kept minutes of those meetings.

COMMISSIONER RENDAHL: And do you know whether this was a duly noticed board meeting or was this an emergency board meeting?

MR. SCARLETT: Oh, I expect it would have been an emergency, but under our bylaws, which is common
weeks, you know, leading up to -- like right after the election when we were in the dark, so to speak, about talking to the Province where, you know, we talked about what the alternatives might be and what the right thing to do would be in terms of the best interest of the company. And certainly nobody talked then about what might happen to stock price.

COMMISSIONER RENDAHL: So when you were talking to your directors, when you were evaluating what might happen potentially, there was no discussion of what the impact would be on Hydro One's stock?

MR. SCARLETT: Not that I recall, no. The conversation was more about what's in the best interest of the company and what the fiduciary duties are to look out for the best interest of the company, what the Governance Agreement would call for and so on.

COMMISSIONER RENDAHL: So given your involvement in this transaction, were there any discussions between you and the directors and the colleagues about the potential impact on this transaction and its regulatory review?

MR. SCARLETT: We knew it -- we knew it would -- I can't honestly recall any direct conversation like that. Remember, this -- this all happened in a very abbreviated time, and it was a very hectic few days

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in corporate law, you waive notice by attendance or by just waiving notice.

COMMISSIONER RENDAHL: So would this decision and the vote have resulted from a formal board resolution?

MR. SCARLETT: I -- I -- I expect so, yes.
COMMISSIONER RENDAHL: And that would be included in minutes?

MR. SCARLETT: I expect so. I'm not trying to avoid the question, I just don't know.

COMMISSIONER RENDAHL: I understand you were not present.

MR. SCARLETT: Right.
COMMISSIONER RENDAHL: So if you were
present, do you imagine that there -- this is hypothetical, do you imagine that there would have been discussions about what would happen to the value of Hydro One's stock if the board suddenly resigned en masse? Can you imagine what those conversations would have been like?

MR. SCARLETT: It's really a guess. I
would -- I would not expect that there would have been those conversations. That's not the sort of thing that I normally hear in board meetings. We did a have a discussion with directors, you know, previously in

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as we were sorting through these details and the -- what culminated in the July 11 agreement. It was all, of course, under a cloak of confidentiality. So there weren't a lot of internal discussion about impacts one way or the other.

Of course, as soon as it occurred and we did the press release, you know, then we had our conversations, it was clear that it was -- the impact would be that it would be troubling to people. My own view was that while the -- there was clearly a short-term impact, it was basically on Hydro One, and that we did not believe, and I still don't believe, that the impact is really on Avista. I think that there's a short-term period of uncertainly, but I think that the way we've structured our deal, it's sort of neutral to Avista.

COMMISSIONER RENDAHL: So in your discussions in -- with the directors, was there any discussion -- in your discussions with Mr. Mercier, are you aware of any discussions in his -- from conversations with him that there was discussion between Hydro One and provincial representatives about the possibility of the impact this -- these events might have that might precipitate a shareholder derivative action by one or more of the other shareholders other
than the Province?
MR. SCARLETT: I -- I have not had that discussion with anyone, nor have I heard of it occurring.

COMMISSIONER RENDAHL: All right. Thank you.

All right. Let's move on to another set of topics. So in your testimony, you had said that just today your recommendation was to not follow the procedures in Section 4.7 of the Governance Agreement because it would take 90 days and that it was necessary to act in timely manner. Did you -- you thought that this would be in the best interest even though Premier Ford's government went ahead and pursued legislation that had intrusive provisions in it even after the July 11 agreement?

MR. SCARLETT: Well, we took these things one step at a time, and I thought then and I think now that it was in the best interest of everybody that we deal with this as expeditiously as possible. And I also knew that, from what I could read in the paper, that we had a government that was intent now on acting and if I went back to them and said or someone went back and said you can follow this process and take 90 days, I didn't know that they were going to be patient enough to take

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90 days.
So I didn't think it would be attractive to the government. I knew that it would be negative for the company to be going through a 90-day period of uncertainty. And so my strong recommendation was that, in fact, we abide by all of the procedures and all of the requirements in the Governance Agreement except only doing away with the need for a shareholders meeting, which I believe then and I believe now, would have had no substantive value.

COMMISSIONER RENDAHL: Okay. Thank you.
JUDGE MOSS: Let me follow up on that if I
may. I'm just curious, and this goes back to your earlier testimony, you said several times that having a 47 percent share of the company gave this minority shareholder the ability to absolutely determine the board. I don't understand that. I thought things were by majority vote.

MR. SCARLETT: So I didn't say it would affect -- or allow this shareholder to do it. I said the Governance Agreement prevents the shareholder from doing that, and that is what happened with the change of our board.

What I'm getting at generally, Judge Moss, is whenever you have a public company and you have a
shareholder that owns a large chunk, that the practicalities of shareholder meetings are it is a majority vote, but a majority of the votes that are represented at the meeting, and you never get a meeting with a hundred percent turnout. If you're lucky, you get a meeting with 75 percent turnout. Let's use that number. That would mean anybody with 38 percent of the vote, controls the entire vote.

JUDGE MOSS: And this sort of information would be known to the investment -- investing public?

MR. SCARLETT: Oh, yeah. And anybody who deals with public companies knows this happens and knows that that's why in -- I was so confident when I said that there wouldn't be a question in the outcome of the vote because Province -- when we did the shareholders meeting, and Province had a 47 percent vote for them not to pass. The resolutions would have required 48 percent against, which would have meant you would have in turn 95 percent, which is just not practically possible. Sorry, am I making sense? Am I answering your question?

JUDGE MOSS: Well, yes, I understand what you're saying.

Go ahead.
CHAIRMAN DANNER: Mr. Scarlett, so for those 53 percent who are not the Province, there is -- I mean,

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it could be possibly some of them invested in this company with the comfort and reliance on a Governance Agreement --

MR. SCARLETT: Correct.
CHAIRMAN DANNER: -- that established a 90 -day period. And even though the votes might not have been with them, the process might have been with them and they might have been able to take that opportunity to try and convince both the Province and their fellow shareholders of the error of this particular line of action; isn't that possible?

MR. SCARLETT: Just trying to choose my words. I -- I think it's possible like many things are possible, but I think it's in the realm of minute. Actually, I don't think it's practically possible in the climate of the day --

CHAIRMAN DANNER: And so the 90-day process you said you didn't think it -- that would create uncertainty. What is it you are scared of that would happen during those 90 days?

MR. SCARLETT: Well, first of all, I didn't know a couple of things to be very blunt. I didn't know how the government would react if we told them they had to wait up to 90 days to actually act on what they wanted to do. But secondly --

|  | Page 415 |  | Page 417 |
| :---: | :---: | :---: | :---: |
| 1 | CHAIRMAN DANNER: And -- and what -- in what | 1 | by Mayo Schmidt because no one wanted to work for a |
| 2 | ways could they act against the best interest of the | 2 | Crown corporation to be blunt. |
| 3 | company at that time? When -- | 3 | MR. SCARLETT: Yes, I remember that comment. |
| 4 | MR. SCARLETT: Well, as -- | 4 | COMMISSIONER RENDAHL: Okay. So in looking |
| 5 | CHAIRMAN DANNER: -- you say you didn't know | 5 | at the Governance Agreement, which I believe is Exhibit |
| 6 | how they were going to react, what were their options? | 6 | JDS-2, right? There is a section providing for waiver, |
| 7 | MR. SCARLETT: Well, we said in our | 7 | correct? |
| 8 | testimony in May and l'll say again now, they always had | 8 | MR. SCARLETT: I'm -- I'm sure there is. |
| 9 | the power to pass legislation. They could have said, | 9 | COMMISSIONER RENDAHL: Section 8.11. |
| 10 | we're not going to wait 90 days, here's legislation, | 10 | MR. SCARLETT: Okay. |
| 11 | bang. Which I think would have been much worse, because | 11 | COMMISSIONER RENDAHL: And find that |
| 12 | I thought it was very important that we abide by the | 12 | agreement -- |
| 13 | requirements and the principles in the Governance | 13 | CHAIRMAN DANNER: It's MMS-5. |
| 14 | Agreement, which -- which we did. | 14 | COMMISSIONER RENDAHL: I'm sorry, MMS-5, |
| 15 | I personally don't believe that there was | 15 | which was an exhibit to Mr. Schmidt's testimony. |
| 16 | any real process value in running a shareholders | 16 | MR. SCARLETT: I know I have it. I just |
| 17 | meeting. I don't believe that there was any chance the | 17 | need to find it. The section I have -- the section |
| 18 | shareholders were going to rise up and convince the | 18 | you're referring to again is? |
| 19 | government not to do what they had publicly said. | 19 | COMMISSIONER RENDAHL: Section 8.11. So |
| 20 | CHAIRMAN DANNER: Have you talked to | 20 | that's the waiver provision, which the July 11 letter |
| 21 | shareholders, did you do that -- | 21 | did invoke, correct? |
| 22 | MR. SCARLETT: I didn't personally -- | 22 | MR. SCARLETT: Yes. |
| 23 | (Multiple speakers.) | 23 | COMMISSIONER RENDAHL: Okay. So when you |
| 24 | MR. SCARLETT: No, I personally did not. I | 24 | were giving your testimony in May, my understanding, and |
| 25 | mean, I think there were discussions, but I can tell you | 25 | you can correct me, was that the intent of the |
|  | Page 416 |  | Page 418 |
| 1 | that nobody was coming to us that I was aware of saying | 1 | Governance Agreement was to protect shareholders given |
| 2 | we have to do something about this -- | 2 | the large percentage ownership of the Province, correct? |
| 3 | CHAIRMAN DANNER: When you say there were | 3 | MR. SCARLETT: Correct. |
| 4 | discussions, what were those discussions? | 4 | COMMISSIONER RENDAHL: But doesn't Section |
| 5 | MR. SCARLETT: I believe our -- the | 5 | 8.11, then, severely undercut the intent of the |
| 6 | ex-chair, I'm just pausing now for a minute. I know | 6 | Governance Agreement to protect shareholders if the |
| 7 | that there were discussions in May around executive | 7 | Province can just waive any provision? |
| 8 | compensation. Actually, I don't believe that there were | 8 | MR. SCARLETT: No, that's not the effect of |
| 9 | discussions about the shareholders meeting concept, but | 9 | 8.11. 8.11 is a standard term in any contract that says |
| 10 | I do know that I was not aware and I don't believe any | 10 | if we're going to waive something, we have to do it in |
| 11 | shareholders came forward with a, you know, request that | 11 | instrument by writing. It doesn't allow one party to |
| 12 | other action be taken. And certainly I was -- I'm not | 12 | waive, it requires both parties. It's -- |
| 13 | aware that there has been any kind of critical | 13 | COMMISSIONER RENDAHL: But in this case, |
| 14 | commentary from shareholders about why didn't we have a | 14 | this is an agreement between Hydro One and the Province, |
| 15 | meeting. | 15 | correct? |
| 16 | CHAIRMAN DANNER: All right. Thank you. | 16 | MR. SCARLETT: Correct. |
| 17 | COMMISSIONER RENDAHL: Okay. Mr. Scarlett, | 17 | COMMISSIONER RENDAHL: So the other |
| 18 | I would like to talk about the Governance Agreement. So | 18 | shareholders have no say in the decision whether there's |
| 19 | do you recall your testimony here in May during which | 19 | going to be a waiver? |
| 20 | you described at length, and I can give you a transcript | 20 | MR. SCARLETT: Correct. |
| 21 | page if you'd like. You described the step-by-step | 21 | COMMISSIONER RENDAHL: And this agreement is |
| 22 | requirements of Section 4.7 describing it as, quote, | 22 | intended to protect them? |
| 23 | Probably a 90-day process carefully thought through and | 23 | MR. SCARLETT: Correct. |
| 24 | structured and essential to selling the deal to the | 24 | COMMISSIONER RENDAHL: Okay. So given -- we |
| 25 | public and, quote, To assemble the management team led | 25 | were talking about the legislation, the Hydro One |


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| 1 | Accountability Act, is there anything that would prevent | 1 | I think the Governance Agreement worked when it came to |
| 2 | the provincial government from pursuing additional | 2 | dealing with the board of directors. |
| 3 | legislation that might have additional intrusive effect? | 3 | JUDGE MOSS: Even though Section 4.7 in the |
| 4 | MR. SCARLETT: No, the only -- for all | 4 | Governance Agreement generally was put in place in order |
| 5 | practical purposes, no. Under our constitution and | 5 | to protect the interest of new investors when the |
| 6 | charter of rights, they -- they can't pass legislation | 6 | company went private, which you said was essential to |
| 7 | that affects our charter rights of Canadians, but for | 7 | the success of the public offering, and those |
| 8 | all intents and purposes, that's I don't think relevant | 8 | shareholders were deprived of any opportunity to have |
| 9 | to our determination. They could pass another piece of | 9 | any say at all; isn't that true? |
| 10 | legislation that affects Hydro One, yes, they could. | 10 | MR. SCARLETT: Again, I -- I don't accept |
| 11 | COMMISSIONER RENDAHL: Okay. So given the | 11 | that. |
| 12 | turn of events in June and July, and since your | 12 | JUDGE MOSS: All right. |
| 13 | testimony in May, and given an understanding of the | 13 | MR. SCARLETT: They -- they followed the |
| 14 | waiver provision, 8.11, what faith should this | 14 | procedures, they had an independent committee, ad hoc |
| 15 | Commission have that the other terms of the Governance | 15 | committee, come up with a new slate of directors, which |
| 16 | Agreement would be upheld in the future if we approve | 16 | they've done. The only thing that they didn't do was |
| 17 | this merger? | 17 | hold a shareholders meeting that I thought, and I still |
| 18 | MR. SCARLETT: I'm just sort of trying not | 18 | think, would have been a meaningless use of time and it |
| 19 | to overstate. I mean, my own -- my own view is that | 19 | would be detrimental to all the shareholders of the |
| 20 | first of all, the ability to pass legislation that could | 20 | company if they had done that. You may have a different |
| 21 | affect Hydro One has always been there, and we said that | 21 | view, but that's my view. |
| 22 | in May, and that's a constant. And we also said in May | 22 | JUDGE MOSS: Okay. |
| 23 | every utility is subject to the ability of government | 23 | CHAIRMAN DANNER: So I'm -- l'm looking at |
| 24 | that reports, you know, has jurisdiction to pass | 24 | Mr. Schmidt's testimony, which was I believe we talked |
| 25 | legislation that could affect it. Nothing different | 25 | about earlier, when he said -- in our May hearing, he |
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| 1 | there. The Governance Agreement is a contract. | 1 | was speculating about the various political parties and |
| 2 | Contracts can always be amended by consent of the | 2 | their positions, and he was saying that all through |
| 3 | parties, so that could always happen. | 3 | that, being that we have a contract with the Province |
| 4 | What I would say in looking at the current | 4 | and they will, in fact, operate as a shareholder, but |
| 5 | situation, which I fully appreciate is very unsettling, | 5 | not as a manager of the business. |
| 6 | it happened, and how it happened is unsettling with | 6 | MR. SCARLETT: Right. |
| 7 | people at Hydro One as well. But I would like to | 7 | CHAIRMAN DANNER: Do you think that that has |
| 8 | emphasize that when you stand back and look at this, the | 8 | come to pass? Do you still see that they have acted as |
| 9 | Governance Agreement, in fact, worked. It did constrain | 9 | only as a shareholder and not as a manager of the |
| 10 | the government's activity. The government did not pass | 10 | company? |
| 11 | legislation removing and putting a whole new board in by | 11 | MR. SCARLETT: Yes, I do. |
| 12 | fiat. It didn't do that. It -- it -- it complied with | 12 | CHAIRMAN DANNER: And so you don't see |
| 13 | the Governance Agreement in all substandard respects | 13 | publicly demanding the resignation of the CEO and the |
| 14 | when it came to dealing with the board of directors, and | 14 | board of directors as being managerial, you see that as |
| 15 | that's, I think, a very powerful statement. | 15 | being kind of a shareholder -- |
| 16 | JUDGE MOSS: Well, it didn't have to pass | 16 | MR. SCARLETT: Shareholders -- I'm sorry. |
| 17 | legislation, did it? You got a compliant board of | 17 | CHAIRMAN DANNER: No, go ahead. |
| 18 | directors that said we'll go along with what you want to | 18 | MR. SCARLETT: Mr. Chairman, shareholders do |
| 19 | do. | 19 | that in my experience all the time in public companies. |
| 20 | MR. SCARLETT: Well, but, Judge Moss, that | 20 | We're talking about private, but this is a public |
| 21 | starts with they had the rights under this agreement | 21 | company. It's a funny use of the word private. It's |
| 22 | that are well known and they abided by them. I don't | 22 | not government, it's not private, it's public and the |
| 23 | think anybody can be critical of the government for | 23 | public markets. In the public markets, shareholders, |
| 24 | exercising rights that were well known, well publicized, | 24 | active shareholders, which you see all the time in the |
| 25 | and they followed them in all substantial respects. So | 25 | press in the States, they do this sort of thing all the |


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| 1 | time. And they do it with a whole lot less shareholding | 1 | companies that would be affected by that, for example, a |
| 2 | than -- than 40 percent. And, again, they change -- | 2 | company with so many residential customers or a |
| 3 | they changed the board entirely consistently with the | 3 | customer -- a company with revenues of over a certain |
| 4 | rights that they have in the Governance Agreement that | 4 | amount. There are ways to single out a particular |
| 5 | were well known by all investors. And they -- and they | 5 | company in legislation that is not necessary bill of |
| 6 | demanded a change in the CEO, which, again, active | 6 | attainder? |
| 7 | shareholders do with regularity. | 7 | MR. SCARLETT: Chair Danner, I'm sure you're |
| 8 | CHAIRMAN DANNER: So when your largest | 8 | right, but I would like to observe that the size and the |
| 9 | shareholder, though, is also in charge of the levers of | 9 | scale of the 12 percent reduction issue is large enough |
| 10 | government, and so they're backing up these calls, | 10 | that it cannot be delivered by doing the kind of narrow |
| 11 | unlike a private investor, they actually have means to | 11 | legislation that you are positing. There just simply |
| 12 | carry out something, I mean, limitations on executive | 12 | isn't enough in Hydro One to achieve that. That would |
| 13 | compensation, for example, to pass legislation. Don't | 13 | have to be industry-wide if you're going to do something |
| 14 | you see that as kind of stepping out of the traditional | 14 | that way. |
| 15 | shareholder role for a non-Crown corporation? | 15 | CHAIRMAN DANNER: I'm sorry, so -- so can |
| 16 | MR. SCARLETT: Well, it's farther than | 16 | you restate that so I fully understand? So what you're |
| 17 | traditional shareholders can go. I do see -- I think | 17 | saying is -- |
| 18 | that I can point to many examples of active shareholders | 18 | MR. SCARLETT: I was responding to your |
| 19 | changing boards and changing senior management. | 19 | comment that somebody could be clever with legislation |
| 20 | Certainly in the U.S. and in Canada, we have what's | 20 | and make it look like it was industry-wide but in fact |
| 21 | called say on pay, so shareholders are routinely | 21 | describe it in a way we're going to only hit one |
| 22 | commenting on pay packages, they do it every annual | 22 | company. And maybe, maybe. I'm just commenting more I |
| 23 | meeting. And it's routine for companies to seek the | 23 | think on a more general point that if the Ford |
| 24 | input of their shareholders on pay packages. It -- | 24 | government decides to achieve its goal of a 12 percent |
| 25 | CHAIRMAN DANNER: But how many shareholders | 25 | reduction in Hydro rates through legislation, that will |
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| 1 | have the ability to pass legislation to enact that? | 1 | be industry-wide, because you simply cannot achieve that |
| 2 | MR. SCARLETT: I was just going to say as | 2 | kind of reduction off the back of a company like Hydro |
| 3 | well, Chairman Danner, that it is correct that the | 3 | One, which only accounts for a third of people's |
| 4 | government has this extra stip that passes -- that says | 4 | electrical bills. It'd be 5 percent of electrical |
| 5 | we can pass legislation to limit the pay packets. I | 5 | bills, and not all of the customers in Ontario. So they |
| 6 | can't -- I can't deny that. | 6 | couldn't achieve their aim if they did the kind of |
| 7 | CHAIRMAN DANNER: So -- | 7 | legislation you're talking about. |
| 8 | MR. SCARLETT: But I don't think that's | 8 | CHAIRMAN DANNER: Okay. And so if they did |
| 9 | managing the business. | 9 | industry-wide, I would assume that that would affect not |
| 10 | CHAIRMAN DANNER: So Mr. Ford has also | 10 | only your revenues or Hydro One's revenues, but those of |
| 11 | called for a 12 percent reduction in rates. Would he | 11 | the other large utilities as well? |
| 12 | have the ability to enact legislation to make that | 12 | MR. SCARLETT: Yeah, I mean, I would suggest |
| 13 | happen if the board of directors were to disagree with | 13 | that this line, I don't want to put it off, but I think |
| 14 | him on that? | 14 | other members of the panel, my colleagues, Mr. Dobson, |
| 15 | MR. SCARLETT: He has the ability to enact | 15 | might be better suited to -- |
| 16 | legislation that would cut across the entire industry. | 16 | CHAIRMAN DANNER: Well, yeah, and I-- I'm |
| 17 | It wouldn't be Hydro One. I mean, if we're -- other | 17 | really -- what I'm trying to get to is not to discuss |
| 18 | people on the panel may be better suited to talk more | 18 | the merits of legislation but to talk about the |
| 19 | about the -- the promise to reduce rates by 12 percent, | 19 | protections of the Governance Agreement and how they can |
| 20 | but the fact is -- the fact is that they cannot reduce | 20 | be sidestepped or run over. |
| 21 | rates by 12 percent just by going after Hydro One. If | 21 | MR. SCARLETT: Well, again, the Governance |
| 22 | they're going to pass legislation, it will be | 22 | Agreement I think specifically says that there's nothing |
| 23 | industry-wide. | 23 | in it that prevents the Province from passing law to |
| 24 | CHAIRMAN DANNER: Well, the legislation can | 24 | general application. |
| 25 | be passed where you identify the characteristics of the | 25 | CHAIRMAN DANNER: All right. Thank you. |


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| 1 | MR. SCARLETT: And the market knows that. | 1 | those discussions occur? Were there separate meetings |
| 2 | COMMISSIONER RENDAHL: Okay. Sol just have | 2 | with the search committee between the Province and the |
| 3 | one more set of questions for you and that's about the | 3 | search committee and the ad hoc committee and the search |
| 4 | appointment of the new directors. | 4 | committee? |
| 5 | MR. SCARLETT: Okay. | 5 | MR. SCARLETT: There was only one ad hoc |
| 6 | COMMISSIONER RENDAHL: Okay. So, again, the | 6 | committee. I don't know what search committee you're -- |
| 7 | Governance Agreement in Section 4.7.2 talks about the | 7 | COMMISSIONER RENDAHL: Well, you mentioned |
| 8 | delivery of a removal notice. Again, all of this | 8 | there was a search -- l'm sorry, a search firm that -- |
| 9 | process was -- was sidestepped as you said because of | 9 | MR. SCARLETT: Oh, they hired -- they hired |
| 10 | the interest of the 90 days and -- | 10 | one of the executive search firms to help them find |
| 11 | MR. SCARLETT: So only the shareholders | 11 | director candidates, which is a pretty common thing. |
| 12 | meeting was sidestepped. | 12 | COMMISSIONER RENDAHL: Okay. And the |
| 13 | COMMISSIONER RENDAHL: Okay. So there was a | 13 | Province was a part of the ad hoc nominating committee? |
| 14 | removal notice? | 14 | MR. SCARLETT: No, no, it's -- the ad hoc |
| 15 | MR. SCARLETT: I believe so, yes. I didn't | 15 | nominating committee was run by the ex-chair and it |
| 16 | see it, but I believe so. | 16 | comprised representatives of major shareholders as well, |
| 17 | COMMISSIONER RENDAHL: Okay. So Mr. Denison | 17 | but the Province -- the Province had its own process, |
| 18 | would coordinate the establishment of the ad hoc | 18 | and Mr. Woods can speak to what he knows of the |
| 19 | nominating committee? | 19 | Province's process. And they had their four nominees |
| 20 | MR. SCARLETT: Yes, he did that. | 20 | and the ad hoc nominating committee had used a search |
| 21 | COMMISSIONER RENDAHL: Okay. | 21 | firm to come up with a list of candidates, interviewed |
| 22 | MR. SCARLETT: And retained an outside | 22 | candidates, and then resolved on six of them. |
| 23 | search firm to help. | 23 | COMMISSIONER RENDAHL: Okay. So once all of |
| 24 | COMMISSIONER RENDAHL: Okay. So did the -- | 24 | the candidates were nominated and, Mr. Woods, you'll |
| 25 | under the terms of the Governance Agreement, and this is | 25 | have an opportunity to explain the process for the |
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| 1 | Section 4.1.1, the Province gets to pick 40 percent of | 1 | Province, how were the individual nominees voted on and |
| 2 | the nominees and the ad hoc nominating committee selects | 2 | approved? |
| 3 | the remainder, correct? | 3 | MR. SCARLETT: So in between shareholder |
| 4 | MR. SCARLETT: Correct. | 4 | meetings, you don't do shareholder votes. As I said, |
| 5 | COMMISSIONER RENDAHL: Okay. Did the | 5 | we -- we did away with that meeting and you simply |
| 6 | Province -- in your knowledge, did the Province and the | 6 | follow it's a board resolution process where you keep a |
| 7 | ad hoc nominating committee operate independently of one | 7 | quorum on the board at all times so you don't have ten |
| 8 | another in selecting their respective nominees? | 8 | people resign and then -- because then there's no one to |
| 9 | MR. SCARLETT: Yes. | 9 | put the other ten on. You have three resign, the |
| 10 | COMMISSIONER RENDAHL: And so what was | 10 | remaining seven of the quorum, they appoint the |
| 11 | the -- since you were not -- let's just take a step | 11 | replacements and three more resign and so on until |
| 12 | back. Were you involved in the ad hoc process? | 12 | you've completed the replacement of the board. |
| 13 | MR. SCARLETT: No. | 13 | COMMISSIONER RENDAHL: So were you present |
| 14 | COMMISSIONER RENDAHL: And so what is the | 14 | at that board meeting? |
| 15 | basis of your knowledge of what occurred during those | 15 | MR. SCARLETT: No, I was not. That was I |
| 16 | discussions? | 16 | think just done through written resolutions actually. |
| 17 | MR. SCARLETT: I would have conversations | 17 | COMMISSIONER RENDAHL: And are you aware |
| 18 | with the corporate secretary who was involved just about | 18 | from your discussions with the corporate secretary how |
| 19 | the ongoing process and what I generally knew. | 19 | and by whom the interim chairman of the board was |
| 20 | COMMISSIONER RENDAHL: Okay. So the | 20 | selected, nominated and approved? |
| 21 | Province, then, had no say in selecting any of the | 21 | MR. SCARLETT: I think Mr. Woods is best |
| 22 | nominees other than the four provincial nominees? | 22 | able to answer that question. |
| 23 | MR. SCARLETT: That's my understanding. | 23 | COMMISSIONER RENDAHL: Okay. Great. So I |
| 24 | COMMISSIONER RENDAHL: So in your | 24 | have no other questions for Mr. Scarlett. I don't know |
| 25 | conversations with the corporate secretary, how did | 25 | if my colleagues do, and I don't know, Chair Danner, if |


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| 1 | you wanted to ask questions of Mr. Woods on this. |  | those respective groups four and six. So we -- we at |
| 2 | CHAIRMAN DANNER: Well, Mr. Woods, you've | 2 | that point, saw the nominating committee's list. I |
| 3 | heard the question that was posed and it was referred to | 3 | discussed that with the government, we had no challenges |
| 4 | you. Tell me the process by which this person was | 4 | and nor did they. So at that point, we had ten names. |
| 5 | appointed. | 5 | CHAIRMAN DANNER: So you mentioned agreement |
| 6 | MR. WOODS: How I was appointed as chair? | 6 | reached between the Province and ad hoc nominating |
| 7 | CHAIRMAN DANNER: Yeah, yeah. | 7 | committee, and that was your testimony as well, your |
| 8 | MR. WOODS: Okay. I was asked by the | 8 | written testimony as well. But looking at the |
| 9 | Province around the -- through the search firm around | 9 | Governance Agreement, I'm looking at Section 3.21, where |
| 10 | July -- if I can give you one minute of preliminary, I | 10 | is it provided agreement between the Province and the ad |
| 11 | think that would be helpful -- around the 4th of July, | 11 | hoc nominating committee is an acceptable means in which |
| 12 | would I be interested in serving on the board as the | 12 | to appoint a new chair? |
| 13 | initial nominee. | 13 | MR. WOODS: No, no, that's a good point. I |
| 14 | COMMISSIONER RENDAHL: So who -- I'm sorry, | 14 | didn't get that -- that far. So the next step, and I |
| 15 | who approached you? | 15 | can be brief on this, there was an agreement between the |
| 16 | MR. WOODS: Mr. Bodaway of Odgers Berndtson, | 16 | Province and the ad hoc nominating committee that I |
| 17 | the search firm in Toronto. | 17 | would be named the interim chair so that when |
| 18 | COMMISSIONER RENDAHL: Okay. So at that | 18 | announcement of the ten names were issued, there would |
| 19 | point, there was already a search firm being considered? | 19 | be some indication as to who would, you know, convene |
| 20 | MR. WOODS: Yes, for the Province. | 20 | the first meeting. So that was agreement between the |
| 21 | COMMISSIONER RENDAHL: Right. | 21 | Province and Mr. Denison in coordination with the |
| 22 | MR. WOODS: For prospective nominees. After | 22 | investors. |
| 23 | some discussions, I accepted that role, and that | 23 | CHAIRMAN DANNER: And does the Governance |
| 24 | appointment was announced I think around the early July, | 24 | Agreement talk about interim positions? |
| 25 | okay? At that point, I assisted Odgers Berndtson in | 25 | MR. WOODS: I don't know that it does, but |
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| 1 | identifying and interviewing other candidates, and | 1 | if I could give you one another fact. The understanding |
| 2 | within about ten days, we had four recommended nominees | 2 | from the beginning was that when the board met, the |
| 3 | that I, Odgers Berndtson, and the Province basically | 3 | process would be anyone who is interested in being the |
| 4 | settled on. | 4 | permanent chair would identify themselves, and I did. |
| 5 | Subject to hearing from the ad hoc | 5 | There was no other person who identified themselves. So |
| 6 | nominating committee who their six nominees were, | 6 | at our first meeting in September, I stepped out of the |
| 7 | because we were only looking for ten in total, we had to | 7 | room, there was a process over about an hour of |
| 8 | be sure we had a good balance on our skills matrix. In | 8 | discussion. And actually prior to that, I had questions |
| 9 | other words, we didn't -- I mean, if we had two or three | 9 | for about half an hour from the other nine members. I |
| 10 | accountants, then by definition, we wouldn't have spots | 10 | stepped out and I was voted by that board as the |
| 11 | for people with other skills. | 11 | permanent chair and that was announced that day in early |
| 12 | So Mr. Denison, as the going chair, and I | 12 | September. |
| 13 | had three or four conversations over three or four | 13 | CHAIRMAN DANNER: And so that vote |
| 14 | weeks. Not identifying names at that juncture, but | 14 | constituted special board resolution? |
| 15 | simply saying in my case, because we were a little ahead | 15 | MR. WOODS: I'm not a lawyer, but I think |
| 16 | of the ad hoc nominating committee, but we'd identified | 16 | that's right, yeah. |
| 17 | specifically an accountant, a person with First Nations | 17 | CHAIRMAN DANNER: Okay. You also testified |
| 18 | experience, and -- and a lawyer so that they factored | 18 | the Hydro One board passed resolutions in a sequential |
| 19 | that into their thinking as they looked for six people | 19 | fashion to appoint the ten remaining directors. And |
| 20 | on their side. | 20 | this is referring to the board of directors -- this is |
| 21 | Fast forward when they identified six people | 21 | from your testimony TDW-1T, page 12, line 16 and 17, |
| 22 | that they felt were appropriate, in consultation with | 22 | that's where I just -- I'm quoting that to you. Are you |
| 23 | the investors, David and I exchanged lists. Because | 23 | referring to the board of directors that resigned on |
| 24 | under the Governance Agreement, there was the right for | 24 | July 11th, 2018? |
| 25 | each side to challenge the qualifications of each of | 25 | MR. WOODS: I think Mr. Scarlett can |


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| :---: | :---: | :---: | :---: |
| 1 | clarify. | 1 | MR. SCARLETT: It's really setting out the |
| 2 | I think that is consistent with the process | 2 | rights of the parties as to who selects which directors, |
| 3 | that you just described? | 3 | and the bylaw is what contains procedural matters. |
| 4 | MR. SCARLETT: That's correct, and the board | 4 | CHAIRMAN DANNER: Okay. So the Governance |
| 5 | didn't resign on July 11. They resigned only when the | 5 | Agreement does not contain procedural matters? |
| 6 | new board came in, in August 14th, 13th. | 6 | MR. SCARLETT: Well, that's an |
| 7 | CHAIRMAN DANNER: Okay. So, again, what's | 7 | overstatement. It has procedures in it for how these |
| 8 | the authority for that action of appointing the | 8 | rights are exercised to come up with the nominees, but |
| 9 | replacement directors? | 9 | when we get down, if we're not doing it in a |
| 10 | MR. SCARLETT: Yeah, let me answer that, | 10 | shareholders meeting, if we're doing it in a board |
| 11 | please. That's just -- flows out of corporate law | 11 | meeting, in board practice, you go to the bylaw, the |
| 12 | practice and our bylaws that so long as -- it'll say in | 12 | general corporate bylaw that tells you how the board |
| 13 | the bylaws that, you know, a quorum can replace | 13 | runs its affairs. |
| 14 | vacancies. So you maintain a quorum to create | 14 | CHAIRMAN DANNER: Okay. All right. |
| 15 | vacancies. This is a normal enough procedure when -- on | 15 | Mr. Woods, would you look at your testimony |
| 16 | M \& A transactions, for example, when the acquired | 16 | in TDW-1T, page 3. |
| 17 | company's board is removed and there's a new board put | 17 | MR. WOODS: Okay. I have it. |
| 18 | in that you -- you deal with it through designations and | 18 | CHAIRMAN DANNER: Okay, good. Could you |
| 19 | filling of those vacancies. | 19 | look at lines 4 to 13, and I'm going quote it for |
| 20 | CHAIRMAN DANNER: Okay. So, again, you have | 20 | others' benefit. (As read) The Ontario Electricity Act |
| 21 | an entire article in the Governance Agreement that deals | 21 | 1998 and Hydro One's Articles of Incorporation preclude |
| 22 | with the election and appointment of directors. Are | 22 | any person or company or combination of persons or |
| 23 | there references there to the bylaws? | 23 | companies acting jointly or in concert other than the |
| 24 | MR. SCARLETT: I doubt it. I mean, the | 24 | Province from owning or exercising control or direction |
| 25 | bylaws are just the bylaws. They govern -- they govern | 25 | over more than 10 percent of any class or series of |
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| 1 | procedure. | 1 | voting securities including common shares of Hydro One. |
| 2 | CHAIRMAN DANNER: So maybe you can explain | 2 | As such, no one owns more than 10 percent of Hydro One's |
| 3 | for me, what does it mean when you say the Hydro One | 3 | common shares other than the Province. |
| 4 | board passed resolutions in a sequential fashion? | 4 | All right. So you -- |
| 5 | MR. SCARLETT: May I answer that? | 5 | MR. WOODS: I see that. |
| 6 | CHAIRMAN DANNER: Yeah, I guess -- | 6 | CHAIRMAN DANNER: -- see that? |
| 7 | MR. SCARLETT: Yeah, it simply means that to | 7 | Is the purpose of this 10 percent ownership |
| 8 | keep a quorum in place at all times, you couldn't have, | 8 | interest limitation for shareholders other than the |
| 9 | on August the 14th, ten directors resign at once and | 9 | Province, is that for the purpose of ensuring that no |
| 10 | then you have no board. So you have three resign, seven | 10 | one other than the Province could potentially have a |
| 11 | stay in place, and they appoint three new directors. | 11 | controlling influence or even a substantial influence on |
| 12 | Then three more resign and the seven that are left | 12 | corporate affairs? |
| 13 | appoint three. Now you've got six new and four old. | 13 | MR. WOODS: I would assume so. I'm not a |
| 14 | Then you have the last ones resign and the remaining | 14 | lawyer, but I assume that was the thinking when this was |
| 15 | quorum appoints the remainder. | 15 | put in place. |
| 16 | CHAIRMAN DANNER: Again, the question about | 16 | CHAIRMAN DANNER: Okay. And it does have an |
| 17 | where is this in the Governance Agreement? | 17 | effect, doesn't it? |
| 18 | MR. SCARLETT: It's in the bylaws. | 18 | MR. WOODS: Yes. |
| 19 | CHAIRMAN DANNER: It's in the bylaws, okay. | 19 | CHAIRMAN DANNER: Okay. Do you agree as a |
| 20 | MR. SCARLETT: And it's just corporate | 20 | general proposition that a board of directors of a large |
| 21 | procedure. | 21 | publicly-traded corporation has greater independence to |
| 22 | CHAIRMAN DANNER: Okay. So the Governance | 22 | act if no shareholder owns a majority share of the |
| 23 | Agreement's about the election and appointment of | 23 | company stock? |
| 24 | directors is just intended to be an adjunct to the | 24 | MR. WOODS: Yes. |
| 25 | bylaws? | 25 | CHAIRMAN DANNER: And your answer would be |


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| 1 | the same with respect to a single shareholder who owns, | 1 | help with this answer if I might. |
| 2 | say, 47 percent of outstanding shares? | 2 | MR. WOOD: Is that all right? |
| 3 | MR. WOODS: Greater independence without any | 3 | CHAIRMAN DANNER: Well, yeah, I'm trying to |
| 4 | controlling shareholder, yes. Subject to being elected | 4 | get to the -- l'm just trying to find out the answer. |
| 5 | annually by the directors and by the shareholders in any | 5 | MR. SCARLETT: Yeah, I'd be happy to give |
| 6 | event. So there's an annual check on that, but the | 6 | you the background that I have on it, which may be |
| 7 | answer to your question is yes. | 7 | helpful. |
| 8 | CHAIRMAN DANNER: All right. Well, thank | 8 | CHAIRMAN DANNER: All right. |
| 9 | you very much. | 9 | MR. SCARLETT: And -- and yes, it was a |
| 10 | Among the other things that concern me about | 10 | difficult situation for us. When it -- and just to set |
| 11 | the changes in leadership and Hydro One following the | 11 | the stage, you know, in Canada, with exceptions that |
| 12 | election is a lack of transparency and frankly, lack of | 12 | don't matter here, there's no requirement to disclose |
| 13 | candor by Hydro One in providing information to us by | 13 | ownership when you're less than 10 percent. The U.S. |
| 14 | way of a specific example. Hydro One previously | 14 | level is 5 percent. Canada has debated that back and |
| 15 | reported to have identified its five largest | 15 | forth, but it's 10 percent. So when people own -- what |
| 16 | shareholders other than the Province in response to our | 16 | the shareholders own, they have legally the ability to |
| 17 | Bench Request No. 2. And it took the extraordinary step | 17 | keep their identity secret. |
| 18 | in response to our request for updated information of | 18 | When we generally answer questions about who |
| 19 | having its counsel inform us among other things that, | 19 | we believe our big shareholders are, we don't get that |
| 20 | quote, Disclosure of the names of these shareholders | 20 | from the shareholders. They don't confirm it. We get |
| 21 | would pose a highly significant risk of harm to Hydro | 21 | that information from market knowledge. And by market |
| 22 | One and the shareholders. | 22 | knowledge, I mean we have an investor relations group, |
| 23 | How do you explain that shortly after our | 23 | they speak to traders and other people who are active in |
| 24 | hearing in May, it was just fine for Hydro One to | 24 | the market who say, you know, we believe company X has |
| 25 | identify its five largest shareholders other than the | 25 | this kind of a holding or that kind of a holding. So |
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| 1 | Province, but when we asked for updated information, | 1 | it's pretty good information, but it's not -- it's not |
| 2 | this became a problem? Can you explain that to us? | 2 | reported anywhere, it's not verified by the individual |
| 3 | MR. WOODS: Well, I would -- I wasn't | 3 | investors. So that's how we could give information that |
| 4 | involved at the time. What I can tell you that might | 4 | we can find in the market generally. |
| 5 | shed some light is that because I was in conversation, | 5 | When -- the question that we were asked as I |
| 6 | as I said, with Mr. Denison, the outgoing chair who in | 6 | recall was specifically about who was on the committee. |
| 7 | turn was in conversation with the investors that they -- | 7 | And when the committee was formed, the people who |
| 8 | the company and he determined were the -- likely to be | 8 | participated did so under the assurance of complete |
| 9 | the five largest shareholders were that there was likely | 9 | confidentiality for reasons that I presume included they |
| 10 | to be some concern amongst those shareholders if they | 10 | don't want people to know that they participated in the |
| 11 | were identified. I mean, they were -- three of them in | 11 | committee for fear that they might get dragged into some |
| 12 | the end as you may know were prepared to participate, | 12 | disputes in the future, they didn't want to be harassed |
| 13 | but if they were identified, it would cause them an | 13 | by people calling them and bothering them in course of |
| 14 | additional time and burden and responsibility I think to | 14 | that process. Maybe they wanted to keep the size of |
| 15 | respond to inquiry, et cetera. So -- so three of the | 15 | their holdings a secret, but they had a variety of |
| 16 | five -- | 16 | reasons that were sensitive to them, and at least in one |
| 17 | CHAIRMAN DANNER: Inquiry from the press for | 17 | case, they refused to even sit on the committee because |
| 18 | example or -- | 18 | they didn't want to be involved in the process. |
| 19 | MR. WOODS: Perhaps from other -- other | 19 | And so when we were asked to confirm the |
| 20 | shareholders perhaps. I'm drawing inferences here. | 20 | committee members, we actually went through quite a bit |
| 21 | Three of five were prepared to assist and, you know, | 21 | of effort trying to get a waiver of the confidential- -- |
| 22 | participate. A fourth -- I don't know whether this is | 22 | obligations that we had. They weren't our -- it wasn't |
| 23 | confidential. | 23 | our confidentiality to waive, it was the confidentiality |
| 24 | Is this confidential information? | 24 | of the -- of the participant. And we got it waived for |
| 25 | MR. SCARLETT: Well, I mean, l'd like to | 25 | one but not for some others, and we tried very hard. |


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| 1 | And frankly, we also got subject to a Freedom of | 1 | today's world, people don't hold their shares in |
| 2 | Information action in Washington that we spent a lot of | 2 | registered name. They hold them through a depository. |
| 3 | time and money fighting to try to protect the | 3 | So if you look at our shareholder list, we probably have |
| 4 | confidential information. | 4 | one shareholder. And it's not the Province of Ontario, |
| 5 | From our perspective, keeping the process | 5 | it's probably Canada's depository for securities. |
| 6 | and the -- and the participants confidential as they | 6 | So you have to send out search cards to the |
| 7 | demanded is important because, you know, we may have a | 7 | people who participate in that depository who are |
| 8 | 4.7 process again in the future. We need people who | 8 | financial institutions, and they in turn will do a |
| 9 | will participate and not say to us, well, I'm not going | 9 | search and tell you who the beneficial holders are. And |
| 10 | to participate because last time this is what happened. | 10 | under our system, you can be a nobo, a nonobjecting |
| 11 | You know, you got disclosed and we got dragged into -- | 11 | beneficial owner, or an obo, an objecting beneficial |
| 12 | into disputes and so on. So we felt that both from the | 12 | owner. And if you're an objecting beneficial own--- an |
| 13 | shareholder's point of view and from Hydro One's point | 13 | objecting beneficial owner, we don't get to know who you |
| 14 | of view, we had to do our utmost to maintain the | 14 | are. If you're nonobjecting, then we get to know who |
| 15 | integrity of the confidentiality that the ad hoc | 15 | you are. So you go through that search process and then |
| 16 | committee was operating under. I hope that helps with | 16 | you can mail out your materials. That's how you know |
| 17 | your answer. | 17 | who can come to your shareholders meeting. |
| 18 | CHAIRMAN DANNER: All right. Thank you. | 18 | JUDGE MOSS: So basically shareholders can |
| 19 | Mr. Woods, you have a long history in this | 19 | participate anonymously? |
| 20 | business, and I know you've been on other boards. Have | 20 | MR. SCARLETT: Yes. |
| 21 | you found that the 10 percent figure that we have here | 21 | JUDGE MOSS: Okay. Thank you. |
| 22 | in the United States has acted as an impediment to | 22 | CHAIRMAN DANNER: I just have a few more |
| 23 | attracting qualified people to serve on boards? | 23 | questions here. |
| 24 | MR. WOODS: No. | 24 | So, Mr. Woods, according to Marieke Walsh, |
| 25 | CHAIRMAN DANNER: And would you -- your view | 25 | and she's writing for ipolitics.ca on July 6th, 2018, |
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| 1 | be that -- well, I'll -- that's fine. | 1 | and I'm quoting from this article. (As read) The first |
| 2 | JUDGE MOSS: Let me interject here to | 2 | piece of legislation from Doug Ford's government |
| 3 | satisfy a point of curiosity, Mr. Scarlett. You said | 3 | kneecaps the independence of Hydro One by giving the |
| 4 | just now and we earlier received information to the | 4 | provincial cabinet a veto over executive compensation. |
| 5 | effect that it was -- it's a difficult undertaking to | 5 | Do you agree with this assessment? |
| 6 | identify the five largest shareholders other than the | 6 | MR. WOODS: No. |
| 7 | Province because of these disclosure requirements. I'm | 7 | CHAIRMAN DANNER: What impacts on |
| 8 | just -- I have a hard time with that. You have to know | 8 | recruitment or retention do you see from provincial |
| 9 | who your shareholders are and how many shares they hold | 9 | involvement in setting executive seminars? |
| 10 | in order to have a shareholder meeting and count their | 10 | MR. WOODS: Very limited. I can elaborate |
| 11 | votes, don't you? | 11 | if you'd like. |
| 12 | MR. SCARLETT: So I may have misspoken a | 12 | CHAIRMAN DANNER: Yeah, I'd appreciate that. |
| 13 | little bit when I said it was difficult. I didn't mean | 13 | MR. WOODS: I mean, as you know, a -- Bill |
| 14 | difficult to know generally. It's difficult to know | 14 | 2, the Hydro Accountable Act specifies that Hydro One |
| 15 | with precision. That was the only point I was making. | 15 | has to consult with the five largest shareholders to the |
| 16 | We do have a pretty good idea who our shareholders are, | 16 | extent they're prepared to discuss as well as with the |
| 17 | and that's why we're able to say that when it wasn't the | 17 | government, come up with a compensation -- |
| 18 | confidential question about who was on the committee. I | 18 | CHAIRMAN DANNER: The five largest private |
| 19 | know they're closely aligned, but they're a bit | 19 | shareholders? |
| 20 | different. | 20 | MR. WOODS: Other than the government, |
| 21 | In terms of shareholders meeting, though, | 21 | that's correct. |
| 22 | it's quite -- there's a whole different process | 22 | CHAIRMAN DANNER: Other than the government, |
| 23 | involved. This is why it takes -- you might say, why | 23 |  |
| 24 | does it take 60 days to hold a shareholders meeting? We | 24 | MR. WOODS: To the extent they're willing to |
| 25 | have to do a search process because, you know, in | 25 | engage in dialogue. Together with the government and |


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| 1 | then come up with the compensation framework that we | 1 | business world, on how many occasions have you witnessed |
| 2 | require approval of the -- in effect the government, the | 2 | a case where a major corporation faced the sudden |
| 3 | cabinet board. We are in the early stages of putting | 3 | resignation of the entire board of directors and its |
| 4 | that information together and then we'll soon embark on | 4 | CEO? |
| 5 | that consultation process. And we believe we will be | 5 | MR. WOODS: Yeah, I don't know that l've |
| 6 | able to come up with a framework that will be | 6 | directly witnessed it. I know it has happened, but this |
| 7 | satisfactory to the government and will not limit in any | 7 | was a first time I have seen it directly. |
| 8 | material way our ability to attract a chief executive | 8 | CHAIRMAN DANNER: So you're -- but this is |
| 9 | officer and that search is now underway. | 9 | not something -- you can't imagine circumstances or you |
| 10 | CHAIRMAN DANNER: And do you expect that the | 10 | would have seen this at the VOA board of directors or |
| 11 | salary of the incoming CEO will be considerably less | 11 | the outward investment management corporation or some of |
| 12 | than the current CEO? | 12 | the Province, St. Joseph's, St. Michael's healthcare or |
| 13 | MR. WOODS: I don't know that it will be | 13 | any of these other places that you have worked? |
| 14 | considerably less. I think the probability of it being | 14 | MR. WOODS: That's correct. Have not seen |
| 15 | less is very high. | 15 | something like this. By the way, just to be clear, |
| 16 | CHAIRMAN DANNER: Significantly less? | 16 | because it's the second time you referred to that, those |
| 17 | MR. WOODS: I don't know. I mean -- | 17 | were boards that I served on, not worked. |
| 18 | CHAIRMAN DANNER: I mean, we talking a \$5 | 18 | CHAIRMAN DANNER: Yeah -- |
| 19 | million man or a $\$ 4$ million man? | 19 | (Multiple speakers.) |
| 20 | MR. WOODS: We're not talking about a \$5 | 20 | JUDGE MOSS: Do not talk at the same time, |
| 21 | million person, no. Possibly 4 million, possibly 3 , | 21 | please. |
| 22 | possibly 2. We haven't gotten down to that level of | 22 | CHAIRMAN DANNER: Thank you, Judge. |
| 23 | detail. | 23 | So do you believe that the sudden |
| 24 | CHAIRMAN DANNER: Yeah. Do you believe | 24 | resignation of the board of directors and CEO of Hydro |
| 25 | that -- it's my understanding that, at least from some | 25 | One was in the best interest of the corporation? |
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| 1 | of the press, that the $\$ 6$ million figure was deemed by | 1 | MR. WOODS: No. |
| 2 | executive compensation consultants to be somewhere right | 2 | CHAIRMAN DANNER: Do you believe that the |
| 3 | in the middle of the pack for privately run and best run | 3 | sudden resignation of the board of directors and CEO was |
| 4 | utilities; is that your understanding? | 4 | in the best interest of the proposed acquisitions of |
| 5 | MR. WOODS: Probably middle of the pack. | 5 | Avista? |
| 6 | It's quite a wide range. I've reviewed some of the | 6 | MR. WOODS: No, because it presents |
| 7 | comparable companies, and there's a quite a wide range, | 7 | uncertainties. Could I -- if I could just follow up. |
| 8 | but it would not have been out of the -- the range of | 8 | Technically, the sudden resignation was caused by events |
| 9 | reasonableness, that's correct. | 9 | that were certainly not in the best interest of Hydro |
| 10 | CHAIRMAN DANNER: Okay. And do you see any | 10 | One. The process by which that took place, as |
| 11 | problems with a framework in Hydro One being | 11 | Mr. Scarlett discussed, I think was the best process. |
| 12 | significantly different than a framework in Avista? | 12 | But no, certainly the events leading up to that and the |
| 13 | MR. WOODS: I think the two are quite | 13 | ultimate result were not in the best interest of the |
| 14 | separate, I think considerably different. I don't know | 14 | company. |
| 15 | that there will be problems. I think the two will be | 15 | CHAIRMAN DANNER: All right. All right. I |
| 16 | produced separately. As you know, the board of Avista | 16 | think that's all I have, Judge. |
| 17 | has rights on compensation. They'll engage in a | 17 | Thank you very much, Mr. Woods. |
| 18 | process, we'll have two of our executives as part of the | 18 | JUDGE MOSS: Recognizing that we must take |
| 19 | nine-person board. Process for Hydro One will be just | 19 | what we read in the press with a certain degree of |
| 20 | as I described. | 20 | skepticism, I want to ask you about an article that I |
| 21 | CHAIRMAN DANNER: Okay. Thank you. I | 21 | looked at. It was written by somebody named Rob |
| 22 | mentioned before, and I know that you have an extensive | 22 | Ferguson, Queen's Park Bureau of the Star in Canada. |
| 23 | background in business, I-- I-- you know, you worked | 23 | And the caption or the title of the article of |
| 24 | for corporations on -- on both sides of the border. And | 24 | Mr. Ferguson was "Hydro One given six months to trim |
| 25 | I guess based on your many years of experience in the | 25 | executive pay," and then the lead is, "The new chair of |


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| 1 | the board at Hydro One is set to clean house and cut pay | 1 | you see that? |
| 2 | in the executive suite following the July ouster of CEO | 2 | MR. LOPEZ: Yes. |
| 3 | Mayo Schmidt, says Premier Doug Ford." | 3 | COMMISSIONER BALASBAS: All right. Could |
| 4 | Has he ever said that to you? | 4 | you tell us where in your earlier testimony in this |
| 5 | MR. WOODS: No. | 5 | proceeding you explain clearly that the rate credits |
| 6 | JUDGE MOSS: Okay. Do you understand that | 6 | will be paid directly by Avista? |
| 7 | you have a six-month time frame here or some other time | 7 | MR. LOPEZ: Sorry, you mean earlier like in |
| 8 | frame in which this is all supposed to be set in motion? | 8 | a preceding statement? |
| 9 | MR. WOODS: Yeah, the Bill 2, the Hydro | 9 | COMMISSIONER BALASBAS: In this proceeding. |
| 10 | Accountability Act refers to six months to come up with | 10 | Have you testified earlier in this proceeding that these |
| 11 | a compensation framework and, in fact, it's five months | 11 | rate credits will be paid directly by Avista? |
| 12 | because that has to be posted, but to receive approval | 12 | MR. LOPEZ: I think so. I need to look for |
| 13 | by the government, that's in respect of the | 13 | the exact reference. |
| 14 | compensation, that's correct. | 14 | MS. THOMAS: We will look for references. |
| 15 | JUDGE MOSS: So we've got August, September, | 15 | We don't have them on hand. |
| 16 | October, we're nearly three months into that process. | 16 | COMMISSIONER BALASBAS: All right. Are |
| 17 | MR. WOODS: Yes, our goal is to have that | 17 | you -- well, while you're looking, are you aware of any |
| 18 | done by the end of the calendar year. | 18 | other Hydro One or Avista witnesses offering such |
| 19 | JUDGE MOSS: And then it's only at that | 19 | testimony? |
| 20 | point in time that you'll actually be able to seriously | 20 | MR. LOPEZ: I'm not directly aware. I |
| 21 | go out and recruit for a new CEO; is that right? | 21 | believe I have offered the testimony, so we will find |
| 22 | MR. WOODS: No, and that -- it's -- it's an | 22 | that in terms of how it would be funded over time. |
| 23 | important point. Because we are actively in discussions | 23 | COMMISSIONER BALASBAS: So is it your view |
| 24 | with CEOs, we know we are going to have to come up with | 24 | that these rate credits can be paid by Avista without |
| 25 | some guidance on that. So we will have to. We've not | 25 | independent determination by the Avista board of |
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| 1 | yet done that, had those preliminary discussions with | 1 | directors that the funds are available to be paid as |
| 2 | the government in advance of finalizing the entire | 2 | dividends and can be paid subject to the constraints on |
| 3 | framework. | 3 | dividend payments in the settlement? |
| 4 | JUDGE MOSS: Okay. Thank you very much. I | 4 | MR. LOPEZ: Can you repeat the question? |
| 5 | appreciate that clarification. | 5 | I'm just trying to follow. |
| 6 | MR. WOODS: Yep. Thank you. | 6 | COMMISSIONER BALASBAS: So in your view, |
| 7 | COMMISSIONER BALASBAS: All right. Good | 7 | do -- is it your view that the rate credits can be paid |
| 8 | morning, Mr. Lopez. My questions will be mostly | 8 | by Avista without an independent determination by the |
| 9 | directed at you. So l'd like to follow up a little bit | 9 | Avista board? |
| 10 | on the questions that I asked Mr. Thies earlier this | 10 | MR. LOPEZ: The Avista board -- we -- we |
| 11 | morning regarding Avista's retained earnings. And do | 11 | couldn't direct the Avista to pay it out of funds from |
| 12 | you have your testimony in front of you, CFL-16, page | 12 | Avista. So the way I understand it here is the rate |
| 13 | 11 ? | 13 | credit is a requirement from Avista to pay to -- to |
| 14 | MR. LOPEZ: I do. | 14 | ratepayers. Ultimately, it will result in less funds |
| 15 | COMMISSIONER BALASBAS: All right. In this | 15 | being available to Hydro One as a shareholder. I think |
| 16 | testimony, you talk about the rate credit provided in | 16 | Mr . Thies testified this morning that it could come from |
| 17 | Stipulated Commitment No. 19, and that credit will flow | 17 | an equity injection or it come from retained earnings, |
| 18 | through to Avista customers in the bills? | 18 | which would have otherwise been available to the |
| 19 | MR. LOPEZ: Yes. | 19 | shareholders. Ultimately, both of them reduce funds |
| 20 | COMMISSIONER BALASBAS: And in that | 20 | available to Hydro One shareholders in the future, and |
| 21 | testimony a little bit later, you also refer to -- make | 21 | that's the intent. |
| 22 | a statement that although no funds will flow from Hydro | 22 | COMMISSIONER BALASBAS: So if Avista -- |
| 23 | One to Avista, Hydro One will bear the burden of these | 23 | if -- so is it also true, then, that if Avista has |
| 24 | rate credits as they will reduce the earnings. | 24 | retained earnings that would otherwise be available to |
| 25 | Potentially they were both Hydro One as dividends; do | 25 | Hydro One, that those retained earnings would be used by |


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| 1 | Avista to directly fund the other stipulated commitments | 1 | MR. LOPEZ: And just to follow up, it's |
| 2 | requiring a monetary contribution other than the rate | 2 | Commitment 75 where we talked about the source of funds |
| 3 | credit? | 3 | available to pay for those commitments. |
| 4 | MR. LOPEZ: That would be the case for both | 4 | COMMISSIONER BALASBAS: So my understanding |
| 5 | forms of funding. So, again, l'll -- l'll just | 5 | of Commitment 75 is that it is not specific in terms of |
| 6 | reiterate. It could be paid by an equity injection by | 6 | the source of funds. It just is a commitment that Hydro |
| 7 | Hydro One to Avista and Avista would then make the | 7 | One will ensure that there is funding available for the |
| 8 | payment to the -- the parties that are entitled to those | 8 | commitments; is that correct? |
| 9 | payments. And that would be an injection of equity, | 9 | MR. LOPEZ: Let me just read it. It talks |
| 10 | more funds, more cash available at Avista or | 10 | about to the extent -- to the extent Avista has retained |
| 11 | alternatively, it could be taken out of retained | 11 | earnings that are available for payment of dividends |
| 12 | earnings that would otherwise be available to Avista | 12 | particularly [inaudible] specific with ringfencing, such |
| 13 | share -- to Hydro One shareholders who don't pay the | 13 | retained earnings may be used. So we specifically |
| 14 | dividend. | 14 | called out they would be used for that purpose. |
| 15 | COMMISSIONER BALASBAS: So if Avista -- if | 15 | COMMISSIONER BALASBAS: Okay. Thank you. |
| 16 | Avista has sufficient retained earnings to make the | 16 | So l'd like to turn now in your testimony in |
| 17 | payments for these commitments, would it -- would you | 17 | CFL-16, page 2 of line 7 through 18, and your |
| 18 | then expect Hydro One to make an equity injection to pay | 18 | supplemental testimony, I'm reading a partial quote |
| 19 | for those? | 19 | here, (as read) confirms that Hydro One stands by the |
| 20 | MR. LOPEZ: I think it would depend on the | 20 | commitments in the settlement agreement. Do you see |
| 21 | circumstance at the time, and, again, in discussion with | 21 | that? |
| 22 | the Avista board, the Avista board will have to stick by | 22 | MR. LOPEZ: Please point me to the line. |
| 23 | the commitments and ensure this other commitment in here | 23 | COMMISSIONER BALASBAS: It's confirm- -- I'm |
| 24 | that talk about maintaining a common equity ratio of 44 | 24 | sorry, it's page line -- l'm sorry, line 7 through 18, |
| 25 | percent, so have to stick by that. So I would expect | 25 | there you state during -- in that block of lines there |
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| 1 | the Avista board to say no, we have to maintain the | 1 | that confirms that Hydro One stands by; do you see that? |
| 2 | strong balance sheet to be able to do that, therefore we | 2 | MR. LOPEZ: Yes, I do. |
| 3 | need an equity injection, whether that be for these | 3 | COMMISSIONER BALASBAS: At the time you made |
| 4 | commitments or for further capital in the future. | 4 | this statement in your testimony on September 6th, 2018, |
| 5 | COMMISSIONER BALASBAS: So as a | 5 | had the new board of directors been voted and confirmed |
| 6 | hypothetical, if the Avista board does make a | 6 | by resolution? |
| 7 | determination that sufficient retained earnings exist to | 7 | MR. LOPEZ: I can't recall a specific date. |
| 8 | pay the stipulated -- pay for the stipulated | 8 | MR. SCARLETT: The new board -- may I? |
| 9 | commitments, would Hydro One make an equity injection? | 9 | COMMISSIONER BALASBAS: Yes. |
| 10 | MR. LOPEZ: Again, I think it would depend | 10 | MR. SCARLETT: The new board was installed |
| 11 | on the circumstances at the time. Is -- do we pay -- | 11 | by resolution on August the 13th or 14th. |
| 12 | COMMISSIONER BALASBAS: So the answer to my | 12 | COMMISSIONER BALASBAS: All right. And have |
| 13 | question, Mr. Lopez, is yes or no. Would -- if the | 13 | you provided a copy of the board's resolution to that |
| 14 | Avista board determined that there is sufficient | 14 | effect? |
| 15 | retained earnings -- | 15 | MR. LOPEZ: I have not. |
| 16 | MR. LOPEZ: It would be an option available | 16 | MR. SCARLETT: I don't know. |
| 17 | to Avista to pay it out of retained earnings. If it | 17 | MS. THOMAS: If I may, Commissioner, the |
| 18 | wasn't there, we would do an equity injection and help | 18 | substance of re- -- the substance of the resolution is |
| 19 | them with that. | 19 | in a response to a data request that has been included |
| 20 | COMMISSIONER BALASBAS: But if the retained | 20 | in evidence as Exhibit JRW-7 from Public Counsel. |
| 21 | earnings are there, then you don't see the need for an | 21 | JUDGE MOSS: And that's dated |
| 22 | equity injection? | 22 | September 19th, 2018; is it not? |
| 23 | MR. LOPEZ: No. | 23 | MS. THOMAS: Yes, sir. |
| 24 | COMMISSIONER BALASBAS: All right. Thank | 24 | JUDGE MOSS: Thank you. |
| 25 | you. | 25 | CHAIRMAN DANNER: I'm sorry, Ms. Thomas, |

what was the -- what was the number?
MS. THOMAS: I'm sorry, the date is
October -- the date on the -- well, the date on the exhibit is October 4.

CHAIRMAN DANNER: What was the number of the exhibit?

MS. THOMAS: Exhibit JRW-7.
CHAIRMAN DANNER: Thank you.
JUDGE MOSS: And I think the question was
whether the board had made its resolution to confirm its commitment to the -- to the settlement stipulation, whether that had been done at the time of Mr. Lopez's testimony on September 6th. And I'm pointing out that the resolution itself I believe is dated September 19th, so the answer to that question is?

MR. LOPEZ: Is no, if that's the case, my interpretation. My understanding when I made this statement is that the contract to and the commitment to stand by the stipulated commitments is one between the company and Avista. And at that point, the prior board had -- had -- had passed a resolution that said we would stand by these commitments.

JUDGE MOSS: The prior board.
COMMISSIONER BALASBAS: Prior board resolution, not the new board resolution?
out where exactly in Bill 2, Schedule 1 that this exception is stated?

MR. LOPEZ: Will do that momentarily. Okay. I'm looking at Exhibit JDS-3.

MR. SCARLETT: The definition of subsidiary.
MR. LOPEZ: And the definition is page -well, it says page 1 of 3 at the bottom, and the first section under definitions one, two, three, four, the fifth definition says, (as read) Subsidiary. Has the same meaning as in the Business Corporations Act, but does not include subsidiary incorporated in a jurisdiction outside Canada.

COMMISSIONER BALASBAS: All right. Thank you. So what is there to stop the provincial government from amending this definition section to remove the exclusion for subsidiaries outside of Canada?

MR. LOPEZ: I think Jamie Scarlett would be best able to answer that question.

COMMISSIONER BALASBAS: So, Mr. Scarlett, what is -- is there anything that would stop the provincial government from amending this definition?

MR. SCARLETT: I don't believe so. They could amend the definition, but it would be applied to Hydro One. I mean, the Province of Ontario doesn't have jurisdiction in the state of Washington, so I don't

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MR. LOPEZ: Yeah, so specifically the new board, no, but why I could make this statement is that the company, the company I represent, the company I work for, is obligated to stand by these commitments.

JUDGE MOSS: And so a related question, if you know, has the provincial government stepped up and said in any formal fashion that it stands by this agreement, that it supports this agreement?

MR. LOPEZ: I -- I'm not aware of any statements.

MR. WOODS: I can confirm that they have not.

JUDGE MOSS: They have not. Thank you.
COMMISSIONER BALASBAS: Thank you. All right.

So now, Mr. Lopez, I want to turn to the Hydro One Accountability Act that took effect and in part it deals with the compensation framework for directors, the CEO, and executives of Hydro One and its subsidiaries. And you testify in CFL-16 on page 4, lines 11 through 18 that there is an exception for subsidiaries incorporated in jurisdictions outside of Canada.

MR. LOPEZ: Correct.
COMMISSIONER BALASBAS: So could you point

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think that they would have jurisdiction to pass legislation that tells Avista what to do. So they would have to come up with some concoction that would apply to Hydro One.

COMMISSIONER BALASBAS: But you don't see anything that could stop the Province from trying?

MR. SCARLETT: No. They could try. I have a hard time thinking about how it could be effective in any particular way.

COMMISSIONER BALASBAS: So what, if anything, could bar the provincial government from possessing legislation that would effectively alter, amend, or eliminate any of the commitments Hydro One is making in this settlement stipulation before us?

MR. SCARLETT: Those are commitments that are made under the laws of the various states. We've attorned to the jurisdiction of the states and to the venue of the states. So those are enforceable against Hydro One, and I don't think the Province of Ontario can pass legislation that says they're not enforceable.

COMMISSIONER BALASBAS: So, Mr. Lopez, I want to talk about what -- how ratings agencies have reacted to the Province's removal of the previous board of directors and the CEO and the new legislation affecting Hydro One. Are you aware of rating agencies

|  | Page 463 |  | Page 465 |
| :---: | :---: | :---: | :---: |
| 1 | commenting on the recent developments at the company? | 1 | COMMISSIONER BALASBAS: But in the |
| 2 | MR. LOPEZ: I am. | 2 | likelihood that the industry would not be restructured, |
| 3 | COMMISSIONER BALASBAS: And do you agree | 3 | would this be materially credit negative for Hydro One? |
| 4 | with the statements made by, for example, Moody's in | 4 | MR. LOPEZ: Again, you're asking me to |
| 5 | their statement? Do you agree with Moody's statement | 5 | speculate as to how they would exactly achieve the 12 |
| 6 | that's Hydro One's board and CEO were forced out? | 6 | percent reduction. During the election, the government, |
| 7 | MR. LOPEZ: The board resigned and the CEO | 7 | Rob Ford, indicated that he would use the Hydro One |
| 8 | retired, so I-- I can't comment on their state of mind | 8 | dividends, which would have no impact on Hydro One's |
| 9 | in their decision-making. | 9 | cash flow. But the dividend the government receives to |
| 10 | COMMISSIONER BALASBAS: How would you -- how | 10 | reduce rates for ratepayers in Ontario, that would have |
| 11 | would you characterize it? | 11 | no impact on Hydro One whatsoever. |
| 12 | MR. LOPEZ: I believe they made a decision | 12 | COMMISSIONER BALASBAS: Are you ware of S\&P |
| 13 | in the best interest of the company and ultimately in | 13 | Global Ratings research comment on Hydro One's credit? |
| 14 | the best interest of this transaction going forward. | 14 | MR. LOPEZ: I am. |
| 15 | COMMISSIONER BALASBAS: So you believe the | 15 | COMMISSIONER BALASBAS: Do you -- so does |
| 16 | resignation of the board and the CEO were in the best | 16 | this assessment from S\&P Global Ratings concern you as |
| 17 | interest of the company and for this transaction? | 17 | an officer of Hydro One? |
| 18 | MR. LOPEZ: I think based on the | 18 | MR. LOPEZ: It does. |
| 19 | circumstances that were in place at the time, yes, faced | 19 | COMMISSIONER BALASBAS: How so? |
| 20 | with the -- the alternative. | 20 | MR. LOPEZ: They're making -- they've made |
| 21 | COMMISSIONER BALASBAS: So do you agree, | 21 | the inference that -- and their rating that you're |
| 22 | then, that Ontario's willingness to force out the | 22 | talking about came out on September 13th. So let me |
| 23 | current board clearly demonstrates that Hydro One is not | 23 | give you a little bit of history there because there |
| 24 | immune to direct political influence? | 24 | were two -- two ratings actions that S\&P took. They |
| 25 | MR. LOPEZ: That's correct. | 25 | took one when the transaction was announced back in July |
|  | Page 464 |  | Page 466 |
| 1 | COMMISSIONER BALASBAS: So does this trouble | 1 | of last year. And what they did at that point was |
| 2 | you as an officer of Hydro One? | 2 | say -- they said when you borrow money to buy Avista, we |
| 3 | MR. LOPEZ: I think it creates some | 3 | will put you on -- put you on credit negative, credit |
| 4 | circumstances that we must be mindful of and ensure that | 4 | watch negative, to say that when you do increase the |
| 5 | we -- we plan and prepare in the best way possible to | 5 | debt, there will be a downgrade, a likely downgrade |
| 6 | meet the best interest of all stakeholders, which I | 6 | action. And then come September 13, they said they |
| 7 | think we're doing in this case in terms of the | 7 | considered specifically the impact of Bill 2. And Bill |
| 8 | ringfencing provisions and so on. And we need to do the | 8 | 2 was namely around the compensation framework. |
| 9 | same thing in Canada for our existing customers and | 9 | And their view on that one was that it -- |
| 10 | stakeholders there as well. | 10 | that was a direct intervention into, in their words, the |
| 11 | MR. BALASBAS: So do you agree that if the | 11 | management and governance structure of Hydro One. And |
| 12 | Province follows through on its promise to reduce | 12 | they downgraded Hydro One one notch at that point, left |
| 13 | customer rates by 12 percent and that reduction reduces | 13 | us on credit watch negative in relation to the initial |
| 14 | Hydro One's revenue and cash flow, that this would be | 14 | assessment, but they downgraded us one notch as a result |
| 15 | materially credit negative to Hydro One? | 15 | of their review, which suggested that the governance and |
| 16 | MR. LOPEZ: I think it will -- the report | 16 | management has gone from satisfactory to failed. |
| 17 | you're referring to with Moody that talks if they shift | 17 | COMMISSIONER BALASBAS: So as a |
| 18 | the cost of doing that directly to a shareholder. And | 18 | hypothetical, if the Province takes any further |
| 19 | so if they did that, that would be true. There would be | 19 | legislative action that impacts Hydro One, would you |
| 20 | less cash available to the shareholder to support | 20 | expect these ratings -- one or more of these rating |
| 21 | repayments of debt and interest payments. If it was | 21 | agencies to further downgrade Hydro One's credit? |
| 22 | done in a constructive manner through restructuring the | 22 | MR. LOPEZ: Again, I'm speculating. I |
| 23 | industry and looking for ways to reduce costs over the | 23 | believe S\&P has taken the action that they've taken and |
| 24 | long-term, then it may not be, have an impact on | 24 | that reflects the government's ability to do that and |
| 25 | debtholders. | 25 | they've done that today. So if they did it again, I |

personally wouldn't expect them to do that. I think, you know, what you could see here, is that potentially they could reevaluate if the government took no further action, say, for a period of time. So I think that's -that's the -- the -- the intent there.

One thing I would point to is that although they downgraded Hydro One or Hydro One Limited, they did not downgrade positive effect of Hydro One acquiring Avista. Hydro One -- or Avista was -- when Hydro One announced the acquisition, was upgraded to credit watch positive and they still maintain that. So regardless of the downgrade to Hydro One, as it stands today, Avista would be benefit -- hop up from a one notch upgrade upon the close of the deal. And that ultimately means lower costs, lower interest costs.

COMMISSIONER BALASBAS: So would you agree that the provincial government has achieved some of its political goals in respect to Hydro One, would you agree that its actions caused a precipitous drop in the value of Hydro One stock?

MR. LOPEZ: I don't know what the government's ultimate actions are, but they made some statements during the election and I believe they've achieved those. I believe there was an impact on the stock price over July, and I think I have that in my
shareholder funds.
COMMISSIONER BALASBAS: And from what's -so from what sources of shareholder funds?

MR. LOPEZ: It will either be from equity directly from Hydro One down through the subsidiary. I think we went through that this morning, down through Olympus, or it could be from retained earnings which means that there will be a lower dividend paid or less amounts dividends paid upwards by that time.

COMMISSIONER BALASBAS: Thank you. I don't believe I have any additional questions.

CHAIRMAN DANNER: So I just have just one follow-up or two.

You mentioned Rob Ford, you meant Doug Ford?
MR. LOPEZ: Sorry, yeah. We had -- it's
been going on for a while, and I did not meet Doug Ford or Rob Ford personally so...

CHAIRMAN DANNER: But I also just wanted to note, when you talked about July being bad for the utility industry generally, but Hydro One's stock price went down 4.5 percent in the 24 hours after the announcement of the change on July 11th. So would you attribute that drop to the -- to the events of the 11th?

MR. LOPEZ: You could. The -- the challenge with that is as -- as we all know, that it's very unwise

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testimony. This is not new. The stock went down 6 percent in the month of July.

I would point out that the industry went down 3.8 percent in the month of July, regulated utilities, across North America. So a part of that was due to other reasons, but the government, you know -you could infer from that that there was an impact from that decision. There could be other things that accounted for July's movement.

COMMISSIONER BALASBAS: So would you -- so what is your assessment, then, overall of S\&P Global Ratings and Moody's statements about Hydro One's creditworthiness? Do you think that they got -- they got this about right?

MR. LOPEZ: I think they've made a statement in the best interest of debtholders is the answer, and they've made their intentions fairly clear that, you know, these actions are not favorable for debtholders.

COMMISSIONER BALASBAS: Now, returning to funding of the stipulating commitments, what actual consideration does Hydro One -- or is Hydro One putting in to fund the stipulated commitments in the settlement stipulation?

MR. LOPEZ: Hydro One is making a commitment that all stipulated commitments will be funded from

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to make decisions on stockholding as in a knee jerk fashion. So I think what you could -- it's better to look it over a longer period of time. So you saw 4.5 percent in one day, but by the end of the month, Hydro One was lower than other utilities by 2 percent. So it's a tough -- tough thing to say is a reaction to an event and that is the ultimate impact on the stock price. It needs to be looked at over time.

CHAIRMAN DANNER: Okay. So you would question the causation of this drop in stock?

MR. LOPEZ: I -- I -- I -- I don't question the causation. What I suggest there is that there was a reaction on the day, there was 4.5 percent. I think in the cold light of day when people have a chance to look at what it really means long-term, you take into account, you know, some debtholders' views and so on, that ultimate difference between Hydro One and the market over the month of July was 2 percent.

CHAIRMAN DANNER: Thank you.
JUDGE MOSS: Why don't we take our noon recess, and we will take an hour for hunch, so come back here about 1:00 or a few minutes after and we'll pick up there.

MR. GOLTZ: Your Honor, if I may, a couple of the parties who just filed letters saying we -- we

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| :---: | :---: | :---: | :---: |
| 1 | agree with the transition still, they were excused. | 1 | agreement? |
| 2 | Ms. Gerlitz on behalf of NWEC and all filed a brief | 2 | MR. DOBSON: Never had that conversation, |
| 3 | one-page testimony with the same effect, if there's no | 3 | no. |
| 4 | questions for her or anticipate none, we'd like to have | 4 | COMMISSIONER BALASBAS: Okay. So what would |
| 5 | her excused if that's possible. | 5 | be your personal opinion would you believe this to be |
| 6 | JUDGE MOSS: She can be excused. | 6 | the case? |
| 7 | MR. GOLTZ: Okay. Thank you very much. | 7 | MR. DOBSON: I'm sorry, could you re- -- |
| 8 | MS. THOMAS: Your Honor, on a particular | 8 | COMMISSIONER BALASBAS: What is your -- you |
| 9 | matter, I believe Mr. Woods needs to leave no later | 9 | answered you did not have conversation with counsel on |
| 10 | than -- | 10 | this question, but l'm asking, what is your personal |
| 11 | Oh, you're okay? | 11 | opinion? |
| 12 | MR. WOODS: 2:30. | 12 | MR. DOBSON: My personal opinion -- sorry, |
| 13 | MS. THOMAS: So we just wanted to make sure. | 13 | I'm still unsure of what you're asking me. |
| 14 | JUDGE MOSS: I think we'll have time. | 14 | COMMISSIONER BALASBAS: Well, your personal |
| 15 | MS. THOMAS: Thank you. | 15 | opinion of whether you believe the legislative grant of |
| 16 | JUDGE MOSS: I think in terms of the third | 16 | immunity from civil liability would prevent Avista from |
| 17 | panel, which is the intervenor witnesses, in light of | 17 | enforcing the penalties under the termination of the |
| 18 | what Mr. Goltz was just raising with me, we will excuse | 18 | agreement. |
| 19 | everyone who wishes to be excused other than | 19 | MR. DOBSON: Yeah, I'm not -- I'm sorry, I'm |
| 20 | Mr. McGuire. We'll have some questions for him, but the | 20 | not a lawyer or legal -- or well-versed in such matters, |
| 21 | other intervenor witnesses we will not have questions | 21 | and l've never had a discussion about that with legal |
| 22 | for. Okay. We're in recess. | 22 | counsel either in terms of the company or external, so I |
| 23 | (Lunch break taken from. | 23 | really don't have an opinion. |
| 24 | 12:05 p.m. until 1:07 p.m.) | 24 | COMMISSIONER BALASBAS: All right. So |
| 25 | JUDGE MOSS: Let's be back on the record. | 25 | turning to the Hydro One Accountability Act, Bill 2, |
|  | Page 472 |  | Page 474 |
| 1 | As I understand it, Ms. Thomas will have some brief | 1 | which we have discussed over the course of the day, the |
| 2 | redirect, so that's why we have the full panel still up | 2 | Act provides for ongoing provincial oversight of |
| 3 | here with us. And I believe the questions that the | 3 | approval for executive compensation and director |
| 4 | Bench has remaining will go to Mr. Dobson and | 4 | compensation. Do you share concerns over executive |
| 5 | Mr. Scarlett perhaps. So I will leave it to you, | 5 | recruitment and retention due to these compensation |
| 6 | Commissioners, to proceed. | 6 | restrictions imposed by the Province? |
| 7 | COMMISSIONER BALASBAS: All right. Good | 7 | MR. DOBSON: At the moment, I do not, |
| 8 | afternoon, Mr. Dobson. | 8 | because I don't believe -- I believe that the changes to |
| 9 | MR. DOBSON: Good afternoon. | 9 | executive compensation are going to affect first and |
| 10 | COMMISSIONER BALASBAS: Have you discussed | 10 | foremost the CEO, and whoever that person turns out to |
| 11 | with counsel that if Hydro One somehow indicated that it | 11 | be will agree on the terms and conditions including |
| 12 | does not remain committed to the transaction, would this | 12 | compensation that are offered. The extent to which the |
| 13 | potentially open Hydro One to the up to \$103 million | 13 | compensation extends down beyond the CEO into other |
| 14 | penalty under Section 7.3 of the merger agreement or at | 14 | parts of the organization still remains to be -- remains |
| 15 | least support a claim for this fee by Avista? | 15 | to be seen. And my own personal opinion is that -- that |
| 16 | MR. DOBSON: I have never had a conversation | 16 | will -- may impact the -- the executive leadership team |
| 17 | with counsel about not being committed to the | 17 | to some degree. Not to the same degree as the CEO what |
| 18 | transaction, although we have discussed if the | 18 | the current compensation is. But I have no basis to |
| 19 | transaction for a variety of reasons did not go through, | 19 | believe that's going to impact retention at this moment. |
| 20 | what our financial exposure would be including that -- | 20 | COMMISSIONER BALASBAS: What do you think |
| 21 | the break fee. | 21 | the Province has in mind in terms of compensation levels |
| 22 | COMMISSIONER BALASBAS: Okay. And have you | 22 | for directors or executives at Hydro One? |
| 23 | discussed with counsel whether the legislative grant of | 23 | MR. DOBSON: The only -- I could only |
| 24 | immunity from civil liability included in Bill 2 would | 24 | speculate on what the Province has in mind. I think it |
| 25 | prevent Avista from enforcing Section 7.3 of the merger | 25 | mainly involves around CEO compensation since that was |


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| :---: | :---: | :---: | :---: |
| 1 | made -- you know, that made most news during the | 1 | impact the earnings of the company and their |
| 2 | campaign and was stated by the politicians at the time | 2 | proportionate share of those earnings. |
| 3 | that that was their aim. As I just stated previously, I | 3 | COMMISSIONER BALASBAS: Does it concern you |
| 4 | don't believe that their real aim is to go much beyond | 4 | that the Province has shown a willingness to dictate |
| 5 | the CEO, but that still remains to be seen. And I'm | 5 | whether specific costs incurred by Hydro One can or |
| 6 | only speculating on all that. | 6 | cannot be included in rates? |
| 7 | COMMISSIONER BALASBAS: Okay. And what | 7 | MR. DOBSON: I think it is -- it is unusual |
| 8 | compensation framework for Hydro One's CEO and board | 8 | to some degree, and I think there is still some |
| 9 | members do you envision? | 9 | interpretation in the legislation as to what exactly |
| 10 | MR. DOBSON: I envision it to be, you know, | 10 | they mean is going to be excluded. Because legislation |
| 11 | market competitive. They will look at certainly peers | 11 | in the -- in the -- in the -- the statement made in the |
| 12 | across North America to ensure that we can attract the | 12 | legislation is not quite clear when it talks about Hydro |
| 13 | right talent and be able to compensate that person | 13 | One Limited, which is the holding company, and the |
| 14 | through combination of base short-term incentives and | 14 | executives, you know, excluding salaries from that. |
| 15 | long-term incentives to make sure that that person's | 15 | So technically, there are only I think three |
| 16 | compensation is aligned with the strategic goals of the | 16 | or four executives that are not -- that are part of |
| 17 | company. | 17 | that, and the others are attributed to other -- other |
| 18 | COMMISSIONER BALASBAS: So turning to the | 18 | subsidiaries. And so we are -- want that discussion |
| 19 | part of the legislation that prohibits recovery of | 19 | with government about the interpretation of what exactly |
| 20 | executive salary in Hydro One rates, if not from rates, | 20 | is to be excluded. |
| 21 | then where will the money come to pay executives at | 21 | COMMISSIONER BALASBAS: So turning to the |
| 22 | Hydro One? | 22 | provincial government's promise of reducing Hydro One |
| 23 | MR. DOBSON: It'll be paid through the | 23 | rates by 12 percent, does it concern you that the |
| 24 | shareholder. | 24 | Province might require such a rate reduction for which |
| 25 | COMMISSIONER BALASBAS: So will the | 25 | this amount does not take into account traditional |
|  | Page 476 |  | Page 478 |
| 1 | Province, then, as a 47, roughly, over 40 percent | 1 | regulatory ratemaking principles? |
| 2 | shareholder be kicking in 40 percent of the cost of that | 2 | MR. DOBSON: I think it -- I know that the |
| 3 | compensation? | 3 | government is looking at various options as to how they |
| 4 | MR. DOBSON: When you say "kicking in," I | 4 | may get to the 12 percent, but remains to be seen as to |
| 5 | mean by sort of -- you know, by nature of their | 5 | what the mechanism they would go about doing that. And |
| 6 | shareholding, they would -- as a shareholder, they would | 6 | so they could still utilize ratemaking mechanisms to do |
| 7 | participate in that as much as any other shareholder. | 7 | that in combination with other -- other sorts of tools |
| 8 | If you're asking -- sorry, if you're asking about kick | 8 | at their disposal. |
| 9 | in like additional compen- -- or capital being added, I | 9 | On the 12 percent, as we've mentioned |
| 10 | don't believe that that is going to happen. | 10 | earlier, you know, our proportionate share of the total |
| 11 | COMMISSIONER BALASBAS: But it is your | 11 | cost of energy, delivered electricity delivered in |
| 12 | belief, though, that because the Province, as a 40-plus | 12 | Ontario is relatively small. Relatively small |
| 13 | percent shareholder of the company, would be responsible | 13 | compared -- it's mostly by generation and it's mostly |
| 14 | for roughly that amount of the executive salaries? | 14 | about this thing called a global adjustment. And so we |
| 15 | MR. DOBSON: Yes. | 15 | expect that most of the reduction or impact, where it's |
| 16 | COMMISSIONER BALASBAS: And what would be | 16 | going to come from has to come from generation and the |
| 17 | the source of the Province's funds for that -- | 17 | global adjustment. There still may be some impact to |
| 18 | MR. DOBSON: Well, they -- | 18 | Hydro One, but it remains to be seen what that -- what |
| 19 | COMMISSIONER BALASBAS: -- responsibility? | 19 | that impact would be. |
| 20 | MR. DOBSON: I'm sorry. They would be -- | 20 | COMMISSIONER BALASBAS: So assuming that the |
| 21 | you know, they would share in the earnings of the | 21 | merger is approved and consummated, will Hydro One be |
| 22 | company proportionate to their shareholding. And so to | 22 | able to use dividends from Avista to support its |
| 23 | the extent that that executive compensation was excluded | 23 | operating costs? |
| 24 | from rates and be borne by the shareholder, in other | 24 | MR. DOBSON: Yes, they will be able to. |
| 25 | words, coming through as a straight cost, that would | 25 | COMMISSIONER BALASBAS: And would dividends |


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| 1 | from Avista be able to support Hydro One's capital |  | that, no. |
| 2 | needs? | 2 | COMMISSIONER BALASBAS: Did anyone on the |
| 3 | MR. DOBSON: Yes. I'm sorry, if I could | 3 | board or did Mr. Schmidt discuss with you whether the |
| 4 | clarify. Not in its entirety, but could contribute to | 4 | board's resignation and/or his retirement should cause |
| 5 | it. | 5 | you to have any concerns relative to your employment at |
| 6 | COMMISSIONER BALASBAS: So Mr. Scarlett | 6 | Hydro One as an officer? |
| 7 | testified that the board of directors determined it | 7 | MR. DOBSON: I don't recall a conversation |
| 8 | would be in the best interest of Hydro One for the | 8 | like that. |
| 9 | entire board to resign and that Mr. Schmidt determined | 9 | COMMISSIONER BALASBAS: And did any member |
| 10 | it would be in the best interest of Hydro One for him to | 10 | of the board or did Mr. Schmidt ask for your opinions |
| 11 | retire. | 11 | concerning the potential consequences of the board's |
| 12 | So preceding the decision to approach the | 12 | resignation or his retirement on the value of Avista's |
| 13 | premier's office with this offer to resign, did the | 13 | stock? |
| 14 | board consult with you, Mr. Lopez -- or the company's -- | 14 | MR. DOBSON: No, they did not. |
| 15 | consult with you, the company's CFO, concerning the | 15 | COMMISSIONER BALASBAS: And were you asked |
| 16 | likely consequences for the value of company stock if | 16 | to consult with Avista on the question I just asked you? |
| 17 | these events occurred? | 17 | MR. DOBSON: No, I was not. |
| 18 | MR. DOBSON: They did not. | 18 | COMMISSIONER BALASBAS: All right. Thank |
| 19 | COMMISSIONER BALASBAS: Do you know why they | 19 | you. I believe that's all I have. |
| 20 | did not elect to consult with you? | 20 | COMMISSIONER RENDAHL: Mr. Scarlett, I have |
| 21 | MR. DOBSON: I -- I -- I couldn't answer why | 21 | just a few more questions for you. |
| 22 | they did not consult with me. I think there was a -- | 22 | MR. SCARLETT: Delighted. |
| 23 | there was a sense amongst -- amongst the management team | 23 | COMMISSIONER RENDAHL: And these have to do |
| 24 | that if this did go through or something like this did | 24 | with the new Commitment 82. Do you have that commitment |
| 25 | go through, the campaign promises that would be some | 25 | in front of you? I believe it's part of Exhibit JNT-3, |
|  | Page 480 |  | Page 482 |
| 1 | impact, but the degree to which that impact would be | 1 | it's the most recent redline version that l'm looking |
| 2 | just pure speculation. | 2 |  |
| 3 | COMMISSIONER BALASBAS: Did the board, to | 3 | MR. SCARLETT: Yeah, I'm familiar with this. |
| 4 | your knowledge, raise this question with anyone else who | 4 | COMMISSIONER RENDAHL: Okay. Good. So as I |
| 5 | might be in a position to offer board members an | 5 | read Commitment 82, and I just want to have this |
| 6 | informed opinion? | 6 | conversation with you about it, this is intended to |
| 7 | MR. DOBSON: I'm not aware of the board | 7 | present assurances to the Commission that we will have |
| 8 | discussions. | 8 | recourse should any governmental entity in Canada take |
| 9 | COMMISSIONER BALASBAS: So to your | 9 | an action that affects Avista's operations or prevents |
| 10 | knowledge, they either did not consider this question at | 10 | compliance with the commitments, correct? |
| 11 | all or simply relied on their own judgment without | 11 | MR. SCARLETT: Correct. |
| 12 | seeking any advice from knowledgeable sources? | 12 | COMMISSIONER RENDAHL: And it provides any |
| 13 | MR. DOBSON: Again, I don't know if they | 13 | party -- that any party can seek to hold a proceeding, |
| 14 | consulted with any other sources. | 14 | to ask the Commission to hold a proceeding to rehear our |
| 15 | COMMISSIONER BALASBAS: So did the board or | 15 | decision were we to approve the merger, correct? |
| 16 | any of its members consult with you concerning the | 16 | MR. SCARLETT: That's correct. |
| 17 | likely response of the ratings analyst community on | 17 | COMMISSIONER RENDAHL: But it does not allow |
| 18 | these events? | 18 | the Commission to seek rehearing on its own motion, does |
| 19 | MR. DOBSON: No, they did not. | 19 | it? |
| 20 | COMMISSIONER BALASBAS: And did you at any | 20 | MR. SCARLETT: Let me just take a closer |
| 21 | time advise one or more members of the board the | 21 | read, but I -- I was -- my understanding that -- excuse |
| 22 | resignation of the entire board was more likely than not | 22 | me, would be we wouldn't need to actually make that |
| 23 | to have adverse consequences on the company's share | 23 | commitment, that the Commission has that authority on |
| 24 | value or its ratings? | 24 | its own. |
| 25 | MR. DOBSON: I do not recall that I did | 25 | COMMISSIONER RENDAHL: Okay. Thank you. |


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| :---: | :---: | :---: | :---: |
| 1 | MR. SCARLETT: Is my understanding. | 1 | that this -- this commitment, though, then shifts the |
| 2 | COMMISSIONER RENDAHL: So given that the | 2 | burden to the Commission to figure out what to do? |
| 3 | risks that we discussed today in this hearing and the | 3 | MR. SCARLETT: Not necessarily. It -- it |
| 4 | questions about the risks that we've asked, can you | 4 | puts a burden on us to deal with the matter, to come |
| 5 | explain what the benefit of this commitment is to Avista | 5 | back to the Commission. I think that as a practical |
| 6 | ratepayers? | 6 | matter, the burden is always going to be on us to work |
| 7 | MR. SCARLETT: Well, I think there's a | 7 | with the interested parties, including staff of the |
| 8 | couple of things. First, the commitment also has an | 8 | Commission, to address the issues and come forward with |
| 9 | obligation on our part to monitor and advise when things | 9 | proposals and ideas that would rectify the situation, |
| 10 | might be changing so that there's more notice, more | 10 | would protect ratepayers in Washington. |
| 11 | advance notice, thereby allowing the parties -- excuse | 11 | COMMISSIONER RENDAHL: All right. And then |
| 12 | me -- to consider what the right course of action would | 12 | so how would this commitment square with the immunity's |
| 13 | be and to react, you know, promptly. I think that's in | 13 | provision that the Province approved in Bill 2, the |
| 14 | their -- I think that's in the best interest of | 14 | Hydro Accountability Act? If the Province takes an |
| 15 | ratepayers. And I also think that confirming that the | 15 | action that has an impact, there's no recourse against |
| 16 | parties can bring this forward, the interested parties | 16 | the Province, is there? |
| 17 | who represent the variety of the ratepayers and | 17 | MR. SCARLETT: Bill 2 is really only dealing |
| 18 | empowering them to bring the matters back for a | 18 | with what is in Bill 2. The immunity in Bill 2 is about |
| 19 | rehearing I think is also additive to ratepayer | 19 | actions taken under Bill 2, which are dealing with |
| 20 | protection. | 20 | compensation at Hydro One. I don't think it has any |
| 21 | COMMISSIONER RENDAHL: So but how -- how can | 21 | relevance to what happens down at Avista. |
| 22 | this Commission or the Commission effectively unring a | 22 | COMMISSIONER RENDAHL: All right. Thank |
| 23 | bell here? If there's a risk of harm to the company and | 23 | you. |
| 24 | its ratepayers, is rehearing and remod- -- rehearing and | 24 | CHAIRMAN DANNER: So, Mr. Scarlett, so |
| 25 | potentially modifying the decision a real feasible | 25 | looking at this Commitment 82, let's say that the |
|  | Page 484 |  | Page 486 |
| 1 | outcome for ratepayers? | 1 | premier asks for and the legislature approves a bill |
| 2 | MR. SCARLETT: It's a very difficult | 2 | that directs the industry to take a 12 percent rate |
| 3 | question to answer without a specific in mind. You | 3 | decrease. |
| 4 | know, sort of -- can I think of situations where there | 4 | MR. SCARLETT: Right. |
| 5 | might be a benefit at a rehearing and the resulting | 5 | CHAIRMAN DANNER: Would you interpret that |
| 6 | tuning or refinement of some of the commitments? Yes, I | 6 | as being something well, that's because we have a |
| 7 | can probably think of something, although it doesn't pop | 7 | Governance Agreement or a ringfencing provision in place |
| 8 | into my mind right now. | 8 | that that would not trigger Commitment 82? |
| 9 | COMMISSIONER RENDAHL: So if something | 9 | MR. SCARLETT: I would have to talk with my |
| 10 | drastic or if the -- if the Province or a governmental | 10 | colleagues about whether we thought that would have some |
| 11 | entity in Canada were to take an action that would have | 11 | impact on Avista. I don't really know offhand how |
| 12 | a drastic impact on the company and potentially the | 12 | significant that impact would be on Hydro One. I |
| 13 | ratepayers, obviously a process takes time, how does | 13 | suppose if we felt that it was going to have such a |
| 14 | this protect ratepayers from that potential impact? | 14 | material financial impact that we wouldn't be able to |
| 15 | MR. SCARLETT: Well, I think in the | 15 | support all of our obligations to Avista, well, then, |
| 16 | situation that you're posing, where something is drastic | 16 | clearly it would have that kind of an impact. |
| 17 | and it does have a drastic impact, so if we take that as | 17 | CHAIRMAN DANNER: But if you felt that you |
| 18 | the starting point, this kind of a clause really helps I | 18 | could meet your obligations, then you would say it's not |
| 19 | think get things moving faster because you wouldn't want | 19 | triggered? |
| 20 | to react to it. You'd want look at it and do something | 20 | MR. SCARLETT: Yeah, if we went -- just want |
| 21 | about it. So this clause is additive in terms of | 21 | to go back to the words. |
| 22 | getting the process moving faster, having more parties | 22 | CHAIRMAN DANNER: Sure. |
| 23 | involved in the process, having an obligation on our | 23 | MR. SCARLETT: I want to be careful with |
| 24 | part to keep you apprised of what's going on. | 24 | words with thought of -- carefully with all the parties, |
| 25 | COMMISSIONER RENDAHL: So would you agree | 25 | but it talks about some type -- it's a very broad |


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| :---: | :---: | :---: | :---: |
| 1 | opening, legislation rule policy directive that affects | 1 | know. |
| 2 | Avista's operations because of its corporate | 2 | CHAIRMAN DANNER: It must have been written |
| 3 | relationship with Hydro One or affects our compliance | 3 | and proposed with some hypotheticals in mind and some |
| 4 | with any commitments in this stipulation. | 4 | hypotheticals discussed. And I'm just wondering because |
| 5 | So if we, you know, fairly concluded, | 5 | I'm trying to figure out the process here. |
| 6 | reasonably concluded, and we wouldn't do this in an | 6 | MR. SCARLETT: Right. Well, this wasn't |
| 7 | offhand way. We'd deliberate very seriously, and l'd | 7 | actually proposed by the applicant. It was proposed as |
| 8 | expect we would err on the side of caution because we | 8 | part of our discussions with Staff and the intervenors, |
| 9 | want a good relationship. We don't want a bad | 9 | and -- and we added -- you know, and as these things go, |
| 10 | relationship. But if we took a look and we said | 10 | we fiddled the language to make it satisfactory to |
| 11 | whatever this change is, it's not going to have a big | 11 | everybody, and we -- I think it may have been the |
| 12 | financial impact on us, we can manage it quite readily. | 12 | applicant's suggestion, maybe not about the giving the |
| 13 | We can meet all of our commitments. We would -- we | 13 | notice of new developments, but the -- but the initial |
| 14 | would expect we would discuss it with Avista because | 14 | idea of this didn't come from us. So I didn't have |
| 15 | we'll be doing a lot of things in partnership with | 15 | any -- |
| 16 | Avista. | 16 | CHAIRMAN DANNER: All right. |
| 17 | But yes, on these words, if we came to the | 17 | MR. SCARLETT: -- fact pattern in mind, no. |
| 18 | conclusion it wasn't going to affect Avista's operations | 18 | We did make other changes, by the way, that contemplated |
| 19 | nor was it going to detract from our ability to meet all | 19 | potential fact patterns, but that's all in the testimony |
| 20 | of our commitments, then on this language, we would not | 20 | so |
| 21 | have an obligation to come back to you. I mean, we | 21 | JUDGE MOSS: All right. Well, this witness |
| 22 | might anyway, but we wouldn't have an obligation. | 22 | panel, then, I think the Commission has completed its |
| 23 | CHAIRMAN DANNER: All right. Just sort of | 23 | questions. |
| 24 | thinking of something that -- I mean, that's an example | 24 | Ms. Thomas, you had some brief redirect? |
| 25 | because that's something that's been talked about, | 25 | MS. THOMAS: Yes. Thank you, Your Honor. |
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| 1 | something that's more significant even, and you felt | 1 | Mr. Dobson, in an earlier question, there |
| 2 | that you couldn't meet your commitments, basically we're | 2 | was a -- there was actually a question to Mr. Lopez |
| 3 | going to have a proceeding here, we're going to reopen | 3 | regarding his September 6th testimony that stated the |
| 4 | the record in this proceeding, what -- what is the | 4 | continuing Hydro One commitment to the transaction and a |
| 5 | potential outcome? Is it that we would order you to do | 5 | question about how that September 6th statement was made |
| 6 | something that the company can't do, or would we order | 6 | in light of the fact that the resolution affirming the |
| 7 | the company to spin Avista back, make its independence | 7 | commitment transaction wasn't adopted until September |
| 8 | known to a third party? What -- what are you | 8 | 19th. As the acting chief executive officer, did you |
| 9 | envisioning how this works in practice, because I'm | 9 | sit in on an earnings call on August 14th? |
| 10 | trying -- I'm trying to figure a scenario about how this | 10 | MR. DOBSON: I did. |
| 11 | would all -- | 11 | MS. THOMAS: And do you recall what, if any, |
| 12 | MR. SCARLETT: Well, I'm a not an expert in | 12 | discussion there was regarding Hydro One's commitment to |
| 13 | the full range of your powers and authorities of which | 13 | the merger during that call? |
| 14 | you can and can't work. So I'm belaboring under that | 14 | MR. DOBSON: I do recall that commitment to |
| 15 | difficulty. And also, as I said earlier just a minute | 15 | the merger with Avista was -- was confirmed by myself on |
| 16 | ago, it's difficult to, you know, with a complete | 16 | at least two or three times during that call. |
| 17 | hypothetical, give a definitive answer. What do I think | 17 | MS. THOMAS: Thank you, Mr. Dobson. |
| 18 | would happen here? I think because we're all, you know, | 18 | Mr. Scarlett, a redirect for you. In |
| 19 | reasonable, rational people, we'd see this situation had | 19 | discussion of the Governance Agreement, do you recall |
| 20 | occurred, we would say what's the effect going to be, | 20 | questions regarding the application of the bylaws in |
| 21 | we're going to come in here and explain the effect. | 21 | terms of how the new board was constituted? |
| 22 | We're not just going to come in and drop it on the | 22 | MR. SCARLETT: Yes, I do. |
| 23 | table. You know, we're going to come in and say we | 23 | MS. THOMAS: And do you recall being asked |
| 24 | think it causes this issue, and we think we can fix it | 24 | whether the Governance Agreement referred to the bylaws? |
| 25 | this way, and your staff will have their input and, you | 25 | MR. SCARLETT: Yes. |


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| :---: | :---: | :---: | :---: |
| 1 | MS. THOMAS: And did you have a chance to | 1 | MS. THOMAS: Mr. Woods, another question for |
| 2 | look at the bylaws during our break? | 2 | you. Oh, sorry. This is actually -- I'm sorry. Just a |
| 3 | MR. SCARLETT: Yes, I did. | 3 | moment. On the spot here. That's it for you, |
| 4 | MS. THOMAS: Were you able to determine | 4 | Mr. Woods. Thank you. |
| 5 | whether the Governance Agreement refers to the bylaws? | 5 | Mr. Lopez, you were asked about rating |
| 6 | MR. SCARLETT: Yes. Can I just explain | 6 | agency comments, you were asked about questions -- |
| 7 | briefly? | 7 | Moody's report that the recent events were credit |
| 8 | MS. THOMAS: Yes. | 8 | negative; do you remember answering those questions? |
| 9 | MR. SCARLETT: I was asked if the bylaws | 9 | MR. LOPEZ: Yes. |
| 10 | were referred to in the Governance Agreement, and I said | 10 | MS. THOMAS: At that point, did Moody's |
| 11 | I didn't think so. That was incorrect. They are | 11 | downgrade Hydro One? |
| 12 | referred to in Section 2.11, and it -- the section I can | 12 | MR. LOPEZ: No. |
| 13 | briefly summarize two things. It says that if the | 13 | MS. THOMAS: Did it take any other action? |
| 14 | bylaws in the Governance Agreement are inconsistent, we | 14 | MR. LOPEZ: No. |
| 15 | have an obligation to amend the bylaw to the extent it's | 15 | MS. THOMAS: You also testified about a |
| 16 | permissible to do so to make them consistent. And it | 16 | comment from Standard \& Poor's, and you mentioned that |
| 17 | also says that if the Governance Agreement has items | 17 | Standard \& Poor's issued two reports, the first of which |
| 18 | that are additive to the bylaws, that we'll comply with | 18 | came out July 2017; do I have that right? |
| 19 | the bylaws and the Governance Agreement. So it's really | 19 | MR. LOPEZ: Correct. |
| 20 | a harmonizing obligation. | 20 | MS. THOMAS: And at that point in time, what |
| 21 | MS. THOMAS: Mr. Woods, I have a couple of | 21 | was Standard \& Poor's prediction of the impact on |
| 22 | questions for you. Do you recall testifying about how | 22 | Avista's rating of the proposed transaction with Hydro |
| 23 | you were asked to serve on the new board and how the new | 23 | One? |
| 24 | board was constituted? Do you recall mentioning that | 24 | MR. LOPEZ: It upgraded the outlook for |
| 25 | there was a search firm who contacted you? | 25 | Avista to credit watch positive, which meant that |
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| 1 | MR. WOODS: Yes. | 1 | there's a 50 percent likelihood of being upgraded at the |
| 2 | MS. THOMAS: Did the Province hire a search | 2 | time the transaction closed. |
| 3 | firm to help it identify board members? | 3 | MS. THOMAS: And is that still true today? |
| 4 | MR. WOODS: Yes. | 4 | MR. LOPEZ: Yes, it is. |
| 5 | MS. THOMAS: Did the ad hoc committee also | 5 | MS. THOMAS: And that concludes my recross. |
| 6 | hire a search firm to help them identify -- | 6 | Thank you, Your Honor. |
| 7 | MR. WOODS: Yes, a different search firm. | 7 | JUDGE MOSS: All right. Thank you. I |
| 8 | MS. THOMAS: Okay. And you mentioned, of | 8 | appreciate all of you panelists being here today and |
| 9 | course, that you accepted the proposal to serve on the | 9 | testifying in response to the questions from the Bench, |
| 10 | board. On what basis did you accept that offer? | 10 | and you all may take your seats in the back, and we'll |
| 11 | MR. WOODS: Well, among the bases were that | 11 | have Mr. McGuire come up. |
| 12 | this is a very important company in Ontario, and I felt | 12 | I certainly hope you don't need all that |
| 13 | that it was an important role that I could assist in | 13 | material, Mr. McGuire. I appreciate you coming |
| 14 | contributing. | 14 | prepared, though. You've been sworn before in this |
| 15 | But second, it was also based on discussions | 15 | proceeding, so you're still under oath. |
| 16 | I had with members of government following which I | 16 | MS. SUETAKE: Judge Moss, before we start |
| 17 | concluded that the board would be able to act | 17 | the questioning of Mr. McGuire -- |
| 18 | independently and that was important to me. | 18 | This is Nina Suetake from Public Counsel. |
| 19 | MS. THOMAS: Do you know whether your fellow | 19 | -- I had a quick procedural question. You |
| 20 | new board members evaluated the ability to act | 20 | had mentioned earlier that there was potentially more |
| 21 | independently as well? | 21 | public comments earlier at the beginning of the hearing, |
| 22 | MR. WOODS: Yes, I don't know that I spoke | 22 | and we were wondering if we needed to amend or resubmit |
| 23 | with every single one of the other nine, but I know | 23 | the public hearing -- or public comment exhibits? |
| 24 | several of us did talk about that and they had similar | 24 | JUDGE MOSS: I think Mr. Roberts will be |
| 25 | levels of comfort. | 25 | contacting Public Counsel's office to update the public |


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| :---: | :---: | :---: | :---: |
| 1 | comment exhibit to reflect the materials that have been | 1 | The -- the majority of our review was focused on |
| 2 | received in this phase of the proceeding. | 2 | ensuring that Avista remains protected from any |
| 3 | MS. SUETAKE: Okay. | 3 | intervention from -- from the government in Ontario. |
| 4 | JUDGE MOSS: I've been working with him on | 4 | COMMISSIONER RENDAHL: So if the Governance |
| 5 | that and of course the comment will close today, close | 5 | Agreement pertains to Hydro One but Hydro One would |
| 6 | of business today and so should be able to accomplish | 6 | become the primary shareholder of Avista if this merger |
| 7 | that in fairly short order. We've got four volumes | 7 | would come to fruition, does that concern you, the |
| 8 | already. I don't know if this will be a fifth volume or | 8 | provisions of the Governance Agreement now that you |
| 9 | what, but you all will work it out I'm sure. | 9 | understand the waiver provision? |
| 10 | MS. SUETAKE: Okay. Thank you very much. | 10 | MR. MCGUIRE: No, it does not concern me. |
| 11 | We will be in touch with him. | 11 | Again, I -- my review was focused on assuring that, you |
| 12 | JUDGE MOSS: Thank you very much. | 12 | know, Avista was protected from any -- from any actions |
| 13 | Mr. McGuire, I believe you're ready. | 13 | of -- of any malicious actions or bad actors associated |
| 14 | COMMISSIONER RENDAHL: Good afternoon, | 14 | with the parent company. Before we even learned that |
| 15 | Mr. McGuire. | 15 | the Province of Ontario had intended to interfere with |
| 16 | MR. MCGUIRE: Good afternoon. | 16 | the -- with Hydro One, we entertained the possibility |
| 17 | COMMISSIONER RENDAHL: Thanks for being | 17 | that someone may be a bad actor and how do we protect |
| 18 | here. You've sat through the entire hearing I assume? | 18 | Avista from the potential that something bad upstream |
| 19 | MR. MCGUIRE: Yes. | 19 | may happen. |
| 20 | COMMISSIONER RENDAHL: Okay. So you have | 20 | And with those thoughts in mind, we |
| 21 | listened to the questions about the Governance Agreement | 21 | negotiated what we felt to be strong ringfencing |
| 22 | and Section 4.7, and without going through the | 22 | provisions and strong financial protections and strong |
| 23 | requirements of that section with you, first, do you -- | 23 | language in the governance documents that essentially |
| 24 | you've read that section and you've read the Governance | 24 | provided for a diverse board of directors that seem to |
| 25 | Agreement? | 25 | be able to carry out the board of director function |
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| 1 | MR. MCGUIRE: I have. | 1 | without interference from the Province of Ontario. |
| 2 | COMMISSIONER RENDAHL: Okay. Given the | 2 | COMMISSIONER RENDAHL: So in your testimony, |
| 3 | events that we've talked about today and the terms of | 3 | and that's the CRM-1T on page 6, line 17 to 19, you said |
| 4 | the Governance Agreement including the waiver provision, | 4 | that (as read) Although the Province may force the |
| 5 | don't you agree that it shows that there's a risk of | 5 | resignation of the entire Hydro One board, the Province |
| 6 | political intervention by the Province in Hydro One's | 6 | may only nominate 40 percent of the new board members |
| 7 | corporate affairs? | 7 | and that a single shareholder cannot enact an agenda |
| 8 | MR. MCGUIRE: I agree, yes, that there is a | 8 | with a minority of board votes. |
| 9 | risk of that type of interference. | 9 | Do you recall that? |
| 10 | COMMISSIONER RENDAHL: And that it remains | 10 | MR. MCGUIRE: Yes, I do. |
| 11 | significantly greater than the testimony we heard from | 11 | COMMISSIONER RENDAHL: So after the recent |
| 12 | Mr. Schmidt and Mr. Scarlett on May 22nd, correct? | 12 | resignation of the entire Hydro One board, do you still |
| 13 | MR. MCGUIRE: I -- I don't know that the | 13 | believe that the authority to force the resignation of |
| 14 | risk is greater. I would say that the perceived risk is | 14 | the entire Hydro One board is not effective control over |
| 15 | certainly greater, yes. | 15 | majority if not the entire Hydro One board? |
| 16 | COMMISSIONER RENDAHL: Okay. In your review | 16 | MR. MCGUIRE: I wrote this testimony |
| 17 | of the Governance Agreement in this proceeding, did you | 17 | subsequent to the actions in Ontario, so I do believe |
| 18 | consider the effect of the waiver provision, Section | 18 | what I wrote to be true, yes. |
| 19 | 8.11, in evaluating Staff's position in this case? | 19 | COMMISSIONER RENDAHL: So why do you think |
| 20 | MR. MCGUIRE: No, I did not. | 20 | the new board would be less influenced by the Province's |
| 21 | COMMISSIONER RENDAHL: Does it concern you | 21 | wishes than the prior board? |
| 22 | after listening to the discussion today? | 22 | MR. MCGUIRE: I don't believe they would be |
| 23 | MR. MCGUIRE: Not particularly, no. Staff's | 23 | less influenced, and I didn't testify to that. What I |
| 24 | review was more focused on the Governance Agreement with | 24 | was attempting to say is that the Province of Ontario |
| 25 | respect to Avista than it was with respect to Hydro One. | 25 | does have certain powers with respect to the board. The |

Province can force resignation or can oust the entire board and that is -- that has been known throughout this proceeding that they had that capability. And what happened isn't outside of what we understood to be the capability of the Province of Ontario.

COMMISSIONER RENDAHL: Okay. So I have a few questions about the Commitment 82.

MR. MCGUIRE: Okay.
COMMISSIONER RENDAHL: Okay. Similar to the questions I asked Mr. Scarlett, was it Staff's intent in agreeing to this commitment that it would present assurances to the Commission that the Commission would have recourse if any government entity, governmental entity in Canada, took a position or an action that affected Avista's operations or prevented compliance with the commitments?

MR. MCGUIRE: Yes.
COMMISSIONER RENDAHL: Okay.
MR. MCGUIRE: Would you like me to elaborate?

COMMISSIONER RENDAHL: Go ahead.
MR. MCGUIRE: Yeah, so when we negotiated the settlement, we did our best to negotiate, again, strong ringfencing provisions and strong financial provisions, things that would protect Avista and its
given the risks we've discussed today, what benefit does this commitment provide to Avista's ratepayers?

MR. MCGUIRE: Well, this benefit -- or this commitment benefits the ratepayers by giving parties and the Commission recourse again in the event that something detrimental happens. Something that the Commission or other parties perceive as being detrimental to Avista or its ratepayers, those parties and the Commission can use this commitment to reopen the record and redecide this issue.

COMMISSIONER RENDAHL: But then effectively, how can we unring a bell? So once a transaction is concluded, if there's risk of harm to the company and its ratepayers, is rehearing and modifying the decision really a feasible outcome? What's the remedy?

MR. MCGUIRE: That I don't know. I don't know the answer to that, and that's straining into legal territory that I just don't -- I just don't know the answer to that. So I don't know.

COMMISSIONER RENDAHL: Okay. Thank you. I have no other questions.

CHAIRMAN DANNER: So, Mr. McGuire, my question to you, then, is Commitment 82 just bells and suspenders, are you satisfied with 1 through 81 as being sufficient?

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ratepayers from something unforeseen and unfortunate. But after the recent actions in Ontario, we thought it would be useful to the Commission to negotiate another commitment that would allow the Commission to have recourse against some other unforeseeable event.

So in my mind, this commitment is a protection for the Commission in the event that anything else comes to pass, that the Commission or any of the intervening parties here deem to be detrimental to Avista or its ratepayers.

COMMISSIONER RENDAHL: So do you agree with Mr. Scarlett's statement that the Commission has the authority now to -- if we were to approve the merger, to reopen on our own motion --

MR. MCGUIRE: Yes.
COMMISSIONER RENDAHL: -- despite the commitments?

MR. MCGUIRE: Yes, I believe that to be true, and I think language in the commitment itself reaffirms that position. The very last sentence of Commitment 82 says that, (as read) Nothing in this commitment is intended to restrict or to limit the authority of the Commission.

COMMISSIONER RENDAHL: Thanks.
So same question I asked Mr. Scarlett is

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MR. MCGUIRE: Yes, I was satisfied with those commitments as being sufficient, but I do appreciate that this new commitment exists and that the applicants have agreed to this commitment essentially allowing the Commission to -- to reevaluate the issues in this case.

CHAIRMAN DANNER: So was there a fact pattern in your head that this Commitment 82 was addressing and did you have a scenario that you were trying to address?

MR. MCGUIRE: No, I did not have a scenario I was trying to address. This commitment was predominantly negotiated to -- and for my perspective, to provide the Commission and other parties with some clear recourse in the event something unfortunate happens. That's -- I didn't have anything specific in mind. As I mentioned a moment ago, this exists partially because we can't think of everything that could happen, and this commitment exists because we believe that it does provide something additional that possibly wasn't clear, maybe it wasn't clear whether or not the other parties could petition to reopen this record and have the Commission redecide certain issues in this docket.

CHAIRMAN DANNER: Okay.

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| :---: | :---: | :---: | :---: |
| 1 | COMMISSIONER BALASBAS: So, Mr. McGuire, | 1 | JUDGE MOSS: Mr. Meyer, I think you just |
| 2 | when this commitment was being contemplated and you | 2 | love to write briefs. |
| 3 | stated a few times here of either redeciding or | 3 | MR. MEYER: Yeah. |
| 4 | reopening the record in this case, did you think about | 4 | JUDGE MOSS: You always ask for briefs. |
| 5 | the possibility that in that event, the Commission would | 5 | MR. MEYER: And I always ask for more pages, |
| 6 | rescind its approval of this transaction? | 6 | which I never get. |
| 7 | MR. MCGUIRE: Yes, I thought of that. | 7 | JUDGE MOSS: Yes, you always want 65 pages. |
| 8 | COMMISSIONER BALASBAS: And so this | 8 | MR. MEYER: That's right. So we understand |
| 9 | commitment was designed with that possibility in mind? | 9 | each other on that. |
| 10 | MR. MCGUIRE: It was designed very broadly, | 10 | JUDGE MOSS: Yes, we do. |
| 11 | yes, for a reason. | 11 | MR. MEYER: But in this -- in this case in |
| 12 | COMMISSIONER BALASBAS: Thank you. | 12 | all seriousness, a number of issues have been raised, |
| 13 | JUDGE MOSS: I know you're not a lawyer, | 13 | but we're not sure we understand precisely the concern. |
| 14 | Mr . McGuire, so my question may be falling on the wrong | 14 | We can surmise what the concerns might be through the |
| 15 | person here, but what practical significance would it be | 15 | questioning. We just want to make sure that through |
| 16 | if we said, oh, we're rescinding our approval of a | 16 | this extended process we've addressed head-on what your |
| 17 | transaction that's already been consummated? Doesn't | 17 | issues are. |
| 18 | have any practical effect, does it? | 18 | So to that end, it would benefit applicants |
| 19 | MR. MCGUIRE: Can I pass that on to my | 19 | if we would be given the chance to submit a rather short |
| 20 | attorney? | 20 | and to the point brief. On what? That's where we could |
| 21 | JUDGE MOSS: I think we can just let it | 21 | use the assistance perhaps of Your Honor, if you could, |
| 22 | drop, how about that? | 22 | so we don't act as ships passing in the night, if you |
| 23 | MR. MCGUIRE: Okay. | 23 | can help identify issues that you would prefer to see |
| 24 | JUDGE MOSS: All right. No further | 24 | some briefing on. |
| 25 | questions? | 25 | JUDGE MOSS: Well, we have discussed the |
|  | Page 504 |  | Page 506 |
| 1 | All right. Mr. McGuire, we do appreciate | 1 | issue of briefing, and the Commissioners have decided |
| 2 | you coming forward and giving your testimony this | 2 | among themselves they see no need for briefs in this |
| 3 | afternoon. I think we're finished with you and you can | 3 | case at this juncture. We've had quite a bit of |
| 4 | retire to the back of the room if you choose. | 4 | process, and we feel like we have a pretty complete |
| 5 | MR. MCGUIRE: Thank you. | 5 | record. So I don't really -- unless they tell me that |
| 6 | JUDGE MOSS: I assume you have no redirect, | 6 | they're changing their mind up here, which I see head |
| 7 | Ms. Cameron-Rulkowski? | 7 | shaking in the negative, I don't think we'll have |
| 8 | MS. CAMERON-RULKOWSKI: I have no redirect, | 8 | briefs, Mr. Meyer. |
| 9 | thank you. | 9 | MR. MEYER: Thank you. |
| 10 | JUDGE MOSS: All right. Thank you very | 10 | JUDGE MOSS: Appreciate it. |
| 11 | much. | 11 | CHAIRMAN DANNER: Hey, not so fast. |
| 12 | Well, that, then, I believe brings us to the | 12 | JUDGE MOSS: Not so fast? |
| 13 | conclusion of this phase. I've been calling it phase | 13 | CHAIRMAN DANNER: Mr. Meyer, were you |
| 14 | two in my notes, but I haven't announced that publicly, | 14 | envisioning all the parties submitting separate briefs? |
| 15 | so there's nothing formal about it. But we have the | 15 | MR. MEYER: I was -- no, quite frankly, I |
| 16 | record in a state where we can move forward with our | 16 | was envisioning the two applicants, perhaps within |
| 17 | deliberations. The Commissioners can deliberate on | 17 | like -- we haven't discussed this, perhaps within ten |
| 18 | this, and we will then enter an order in due course. | 18 | days submitting a relatively short brief, maybe 20,30 |
| 19 | Anything further we need to talk about? | 19 | pages at the most. Just -- |
| 20 | MR. MEYER: There is, Your Honor. After -- | 20 | You want more? |
| 21 | after conferring with our colleagues at Hydro One and | 21 | MS. THOMAS: No. I think we can do it |
| 22 | still being mindful of the schedule and the December | 22 | faster and shorter. I think we have a couple of issues |
| 23 | 14th date and what has to happen between now and then, | 23 | that we wanted to make sure that our answers were very |
| 24 | applicants would like the opportunity in short order to | 24 | crisp and clear on -- answers that were in the nature of |
| 25 | submit a brief. | 25 | legal discussion, and that's what we'd like an |


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| :---: | :---: | :---: |
| 1 | opportunity to do. |  |
| 2 | CHAIRMAN DANNER: I think we -- |  |
| 3 | JUDGE MOSS: All right. Well, we'll be in |  |
| 4 | recess for a few minutes while we confer on this issue. |  |
| 5 | (Pause in the proceedings.) |  |
| 6 | JUDGE MOSS: Let's be back on the record. |  |
| 7 | So, again, while we appreciate your concerns |  |
| 8 | and your invitation to outline a short brief for you, I |  |
| 9 | think we're going to demur. The Commission does not |  |
| 10 | feel the need for briefs. We've had a lot of process, |  |
| 11 | we've heard pretty much every argument that could be |  |
| 12 | possibly be made about this transaction. And so we're |  |
| 13 | prepared to go forward with a decision at this point. |  |
| 14 | All right. |  |
| 15 | MR. MEYER: Thank you very much. |  |
| 16 | MS. THOMAS: Thank you, Your Honor. |  |
| 17 | JUDGE MOSS: Anything else? All right. I |  |
| 18 | think we can -- I think with that, we'll just go ahead |  |
| 19 | and close the record. Appreciate everybody being here |  |
| 20 | today. I think the hearing was very useful to the |  |
| 21 | Commission. I think it gave us what we needed, and |  |
| 22 | we'll move forward from here. We have the December 14th |  |
| 23 | deadline in mind. All right. Thank you. We're off the |  |
| 24 | record. |  |
| 25 | (Adjourned at 1:55 p.m.) |  |
|  | Page 508 |  |
| 1 | CERTIFICATE |  |
| 2 |  |  |
| 3 | STATE OF WASHINGTON |  |
| 4 | COUNTY OF THURSTON |  |
| 5 |  |  |
| 6 | I, Tayler Garlinghouse, a Certified Shorthand |  |
| 7 | Reporter in and for the State of Washington, do hereby |  |
| 8 | certify that the foregoing transcript is true and |  |
| 9 | accurate to the best of my knowledge, skill and ability. |  |
| 10 |  |  |
| 11 |  |  |
| 12 | Japler gravinghouse |  |
| 13 | Tayler Garlinghouse, CCR 3358 |  |
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