

**Exhibit No. KS-2  
Docket TV-180605  
Witness: Kevin Shawver**

**BEFORE THE WASHINGTON STATE  
UTILITIES AND TRANSPORTATION COMMISSION**

**In re Application of**

**DOLLY, INC.**

**For a Permit to Operate as a Motor Carrier  
of Household Goods and a Permit to  
Operate as a Motor Freight Common  
Carrier**

**Docket No: TV-180605**

**EXHIBIT TO  
TESTIMONY OF**

**Kevin Shawver**

**DOLLY, INC**

*Screen shots of Dolly's LinkedIn webpage*

**December 13, 2018**

- Home
- About
- Insights
- Jobs

[D NGFW Tests - 10 Things to Test in Your Future Next-Gen Firewall. Read the White Paper.](#) Ad ...



Dolly, Inc.

Seattle, WA · 541 followers

Truck & Muscle, Anytime You Need It



Kristin & 28 other connections work here.

See all 64 employees on LinkedIn →  
64 employees on LinkedIn

Visit website

✓ Following

### Page details

Truck & Muscle, Anytime You Need It. Have moving or delivery needs? Don't waste your time or money—use Dolly to find help on your schedule at an affordable price.

Request a truck and Helper with the tap of a button, then relax. We'll keep large items off the roof of your car, save you a trip to the chiropractor and help make moving things—big and small—easy and fast.

Dolly connects you with a Dolly Helper who can:

- Move furniture between apartments, storage units, or a friend's house
  - Pick up big items purchased on Craigslist, at a garage sale, or at Ikea, Lowe's, Crate & Barrel, or other retailers
  - Donate furniture to a local charity
  - Move stuff within your home
- ...or tackle any other job that requires a truck and some extra muscle!

How it works:

- Download the app
- Provide details about what you need help moving
- Select a date and time: today, tomorrow, or whenever
- Select a service level and get an immediate price quote
- Post your Dolly
- Get connected with a Dolly Helper who will load, haul and deliver your items
- Track progress and communicate directly with your Helper throughout the Dolly
- Rate, tip and pay all via the app—no cash needed!

Currently serving Boston, Chicago, Denver, Los Angeles, Orange County, Philadelphia, Portland, San Diego, San Francisco, and Washington, DC. Available on iPhone and Android.

Website <https://dolly.com>

Industry Consumer Services

Company size 11-50 employees

Headquarters Seattle, WA

Type Privately Held

Founded 2014

### Locations

Primary

### Funding

Dolly, Inc. · 2 total rounds

#### Last Round

Series A · Oct 1, 2015

US\$ 8M

#### Investors



Maveron



Other investors

See more info ↗

### Promoted



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Messaging



**Exhibit No. KS-3  
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*Screen shots of Dolly's Facebook webpage*

**December 13, 2018**



## Our Story



Request a truck and a Helper with the tap of a button, then relax. Our Helpers will keep large items off the roof of your car, save you a trip to the chiropractor, and help make moving things—big and small—easy and fast.

When you use Dolly, we'll connect you to a Helpers who can:

- Move furniture between apartments, storage units, or a friend's house
- Pick up big items purchased on Craigslist, at a garage sale, or at Ikea, Lowes, Crate & Barrel, or other retailers
- Donate furniture to a local charity
- Move stuff within your home

...or do almost anything that requires a truck and some extra muscle!

How it works:

- Download the app
- Provide details about what you need help moving
- Select a date and time: today, tomorrow, or whenever
- Get a guaranteed price
- Post your Dolly
- Get connected with a Dolly Helper who will load, haul and deliver your items
- Track progress and communicate directly with your Helper throughout the Dolly
- Rate, tip and pay all via the app—no cash needed!

About Dolly Helpers:

- All Helpers are comprehensively vetted through a 7-step screening process including background and DMV checks and training.
- All Helpers are continually evaluated by other customers, and only the highest rated can do Dollys
- All Helpers are backed by Dolly's multi-million dollar insurance policy to make sure you're in good hands

We're here for businesses, too! Dolly is your truck, van, trailer rental, and moving company alternative. ~~Never rent a U-Haul again.~~

Dolly is currently available in Boston, Chicago, Denver, Los Angeles, Orange County, Philadelphia, Portland, San Diego, San Francisco, and Washington, DC. If you'd like Dolly in your city, go to <https://dolly.com/cities> and tell us where!

**Exhibit No. KS-4  
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*Screen shots of Dolly's Instagram webpage*

**December 13, 2018**

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Docket. TV-180605  
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getdolly

Follow

149 posts

812 followers

251 following

Dolly

Truck & Muscle, Anytime You Need It

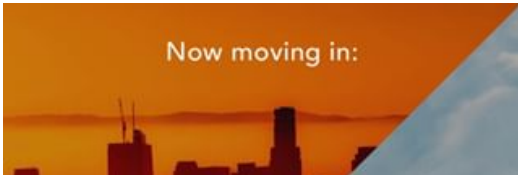
[bit.ly/2ze7UOF](http://bit.ly/2ze7UOF)



Life @ Do...

POSTS

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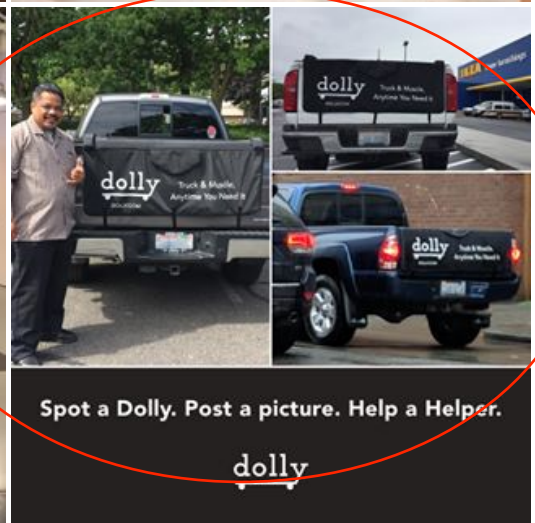
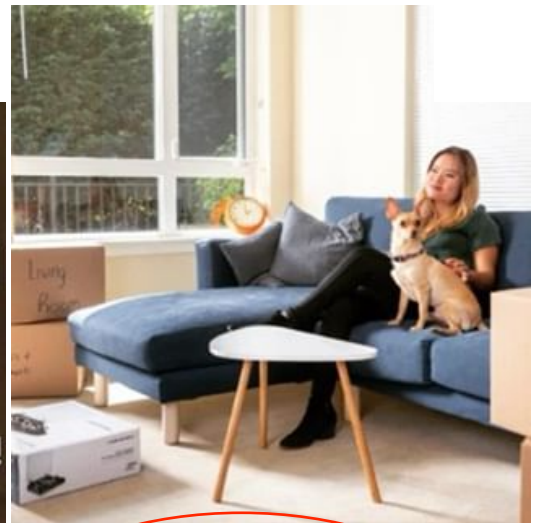
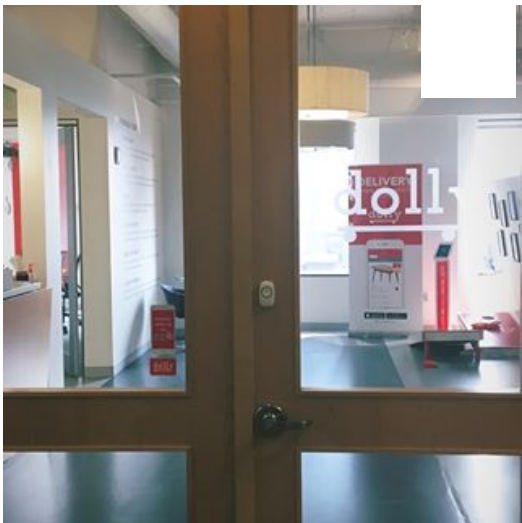


Log In to Instagram

Log in to see photos and videos from friends and discover other accounts you'll love.

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Log In to Instagram

Log in to see photos and videos from friends and discover other accounts you'll love.

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Sign Up



Spot a Dolly. Post a picture. Help a Helper.



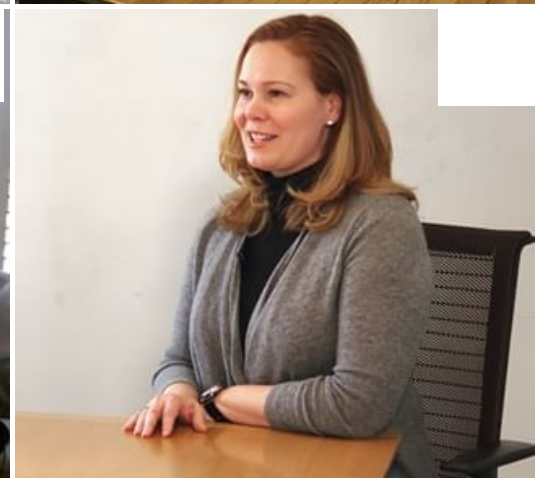
Spot a Dolly. Post a picture. Help a Helper.



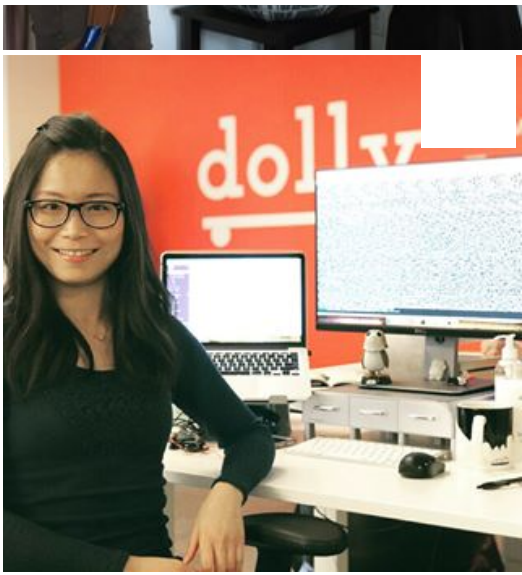
Make your moving d  
clean-up fun.



Win this dusting buddy...







TAKE A CHANCE WITH YOUR DESIGN...



INTRODUCING

# COUCH ROULETTE

dolly

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**Exhibit No. KS-5  
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*Screen shots of Dolly's Twitter webpage*

**December 13, 2018**

# Dolly

@getDolly

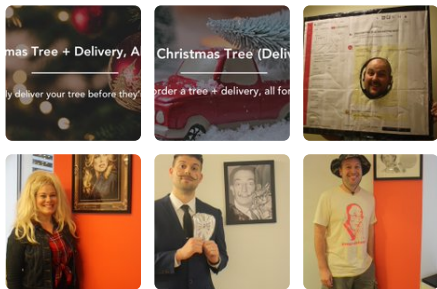
Dolly—Truck & Muscle Anytime You Need It. Use our app to load, haul, and deliver just about anything, whenever you need it! Need help? Tweet at [@dolly\\_support](#).

<https://dolly.com/cities>

[dolly.com](https://dolly.com)

Joined January 2014

356 Photos and videos



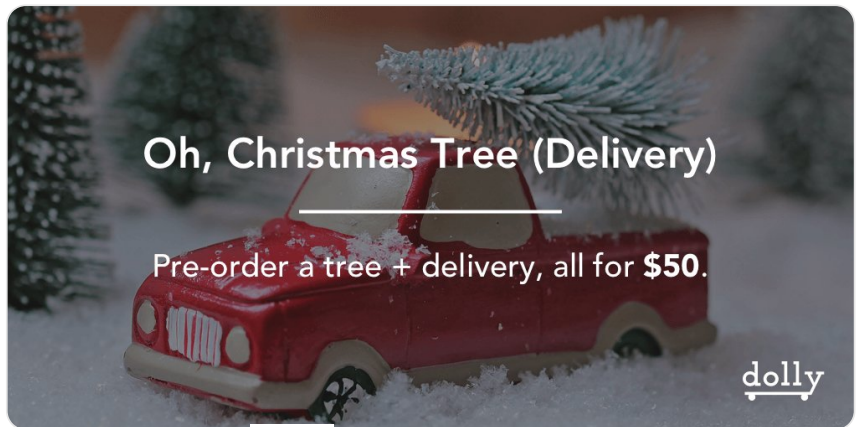
## Tweets Tweets & replies Media

Pinned Tweet



**Dolly** @getDolly · Nov 16

Forget tying a tree to your car. Get a head-start on the holidays by pre-ordering your Christmas tree, plus delivery, with Dolly 🎄 Pre-order yours: [bit.ly/2DIzAsG](https://bit.ly/2DIzAsG)



**Dolly** @getDolly · 6h

Oh, Christmas tree delivery! 🎄 🚚 Get your Christmas tree through Dolly before they're sold out: [bit.ly/2zwbpj1](https://bit.ly/2zwbpj1)



**Exhibit No. KS-6  
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*Screen shots of Dolly's YouTube webpage*

**December 13, 2018**

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- 📻 Live

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- 🚩 Report history
- ❓ Help
- 💬 Send feedback

Description

Truck & Muscle, Anytime You Need It. Have moving or delivery needs? Don't waste your time or money—use Dolly to find help on your schedule at an affordable price.

Request a truck and Helper with the tap of a button, then relax. We'll keep large items off the roof of your car, save you a trip to the chiropractor and help make moving things—big and small—easy and fast.

Dolly connects you with a Dolly Helper who can:

- Move furniture between apartments, storage units, or a friend's house

**Dolly**  
89 subscribers

Stats

Joined Dec 29, 2014

105,006 views



SUBSCRIBE 89

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*Screen shots of Dolly's Pinterest webpage*

**December 13, 2018**



Search for easy dinners, fashion, etc.

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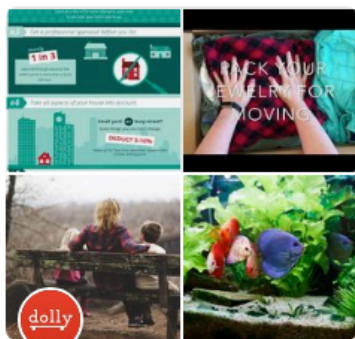


# Dolly

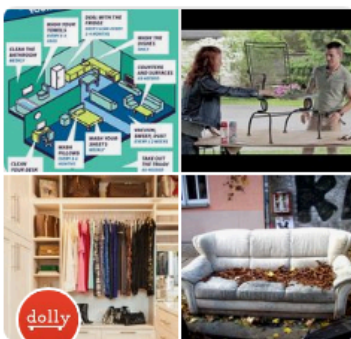
21 Followers • dolly.com

Dolly—Truck & Muscle Anytime You Need It. Use our app to load, haul, and deliver just about anything, whenever you need it!

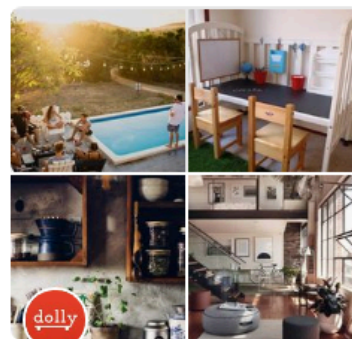
## Dolly's best boards



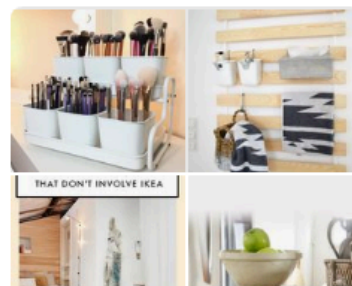
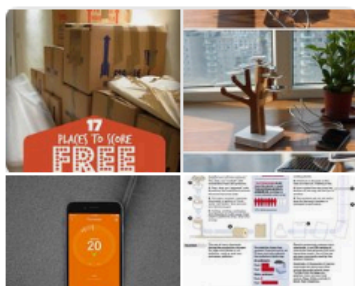
**Moving Tips**  
Dolly • 44 Pins



**Spring Cleaning**  
Dolly • 25 Pins



**Home Inspiration**  
Dolly • 16 Pins



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