Docket No. U-170970 - Vol. VII

In the Matter of: Hydro One Limited and Avista Corporation

October 23, 2018



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BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

In the Matter of:) Docket No. U-170970
HYDRO ONE LIMITED AND AVISTA CORPORATION,)))

EVIDENTIARY HEARING, VOLUME VII

Pages 339-508

CHAIRMAN DANNER, COMMISIONERS RENDAHL, BALASBAS AND JUDGE MOSS

October 23, 2018

9:15 A.M.

Washington Utilities and Transportation Commission 1300 South Evergreen Park Drive Southwest Olympia, Washington 98504

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12
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 4
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 5
                 J. Randall Woolridge (Public Counsel),
                 Marc M. Hellman (AWEC), Shawn M. Collins
                 (Energy Project), Wendy M. Gerlitz (NWEC,
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               OLYMPIA, WASHINGTON; OCTOBER 23, 2018
                             9:15 A.M.
 3
                              --000--
 4
                       PROCEEDINGS
 5
 6
                 JUDGE MOSS: All right. Let's be on the
              Good morning, everyone. My name is Dennis
 8
            I'm an administrative law judge with the
 9
     Washington Utilities and Transportation Commission.
                 I had previously informed all the parties
10
11
     that we would start with the preliminaries at 9:15 even
12
     though the hearing was noticed for 9:30, so that's what
     I'm doing now. I hope everyone's present so I don't
13
14
     have to repeat anything later.
15
                 I'm going to announce now, but I will have
16
     to repeat again at the beginning of the formal
     proceedings, today's hearing is being live-streamed by
17
           There are two web links to access the broadcast.
18
     One link is for the morning session and one is for the
19
     afternoon session. You can visit the Commission's
20
     Twitter account for the links and more information at, I
21
22
     think it is, at symbol, WAUTC.
                                     That's
     Twitter.com/wautc. And for -- just for your
23
24
     information, I've never used Twitter so I'm hoping that
25
     works for you if you have. I'll repeat that later at
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- 1 9:30.
- Now, let me just make a preliminary
- 3 statement concerning process and then we'll get into
- 4 things in earnest at 9:30. We are convened this
- 5 morning, October 23rd, 2018, In the Matter of Hydro One
- 6 Limited and Avista Corporation, Docket U-170970.
- 7 Our purpose today is to conduct supplemental
- 8 proceedings as previously noticed to receive evidence
- 9 concerning certain events that occurred after our
- 10 settlement hearing on May 22nd, 2018. These events bear
- on our evaluation of Hydro One's proposed acquisition of
- 12 Avista Corporation under the terms of their agreement
- 13 and the settlement stipulation among all the parties to
- 14 this proceeding. We have received prefiled testimony
- and exhibits in this phase of the proceeding, and they
- 16 will become part of the formal record I am hoping by
- 17 stipulation, and the questions today will be
- 18 transcribed. So this will all be part of the record.
- 19 We also received additional public comments
- 20 and will continue to do so through end of the business
- 21 day today. These comments will also be made part of the
- 22 official record. I want to emphasize, we will not take
- 23 any additional oral comments from members of the public
- 24 today. All of our time today is reserved for questions
- 25 from the Bench to the parties' witnesses, principally

- 1 from the Commissioners. I may, however, also ask
- 2 questions that I consider necessary to ensure a clear
- 3 and complete record.
- 4 Counsel for the parties will be given
- 5 opportunities to ask clarifying questions of their
- 6 witnesses, if necessary, in light of any questions from
- 7 the Bench as is our customary process. These questions,
- 8 however, I expect to be carefully considered and brief.
- 9 In the interest of time, I ask the witnesses
- 10 to listen carefully to each question asked, answer only
- 11 the question asked, and answer crisply and succinctly
- 12 giving a yes or no answer when it's possible to do so.
- 13 There can be qualifying comments to a yes or no answer,
- 14 but please, if you can, answer yes or no first. It
- 15 moves things along.
- 16 Again, your attorney will be able to follow
- 17 up if necessary to promote a full understanding of any
- 18 answer given. If you don't understand a question,
- 19 please indicate that's the case and the inquiring
- 20 presiding officer will undertake to clarify the question
- 21 for you.
- Finally, please keep in mind, all the
- 23 witnesses please keep in mind that "I don't know" is a
- 24 perfectly acceptable answer, and it's better to give
- 25 that answer than to speculate about something you have

- 1 no first-hand knowledge of -- of which you have no
- 2 first-hand knowledge. That was a misplaced preposition
- 3 there.
- 4 So with that, that's all I have preliminary.
- 5 Do any of the parties have any process questions before
- 6 we begin? Mr. Meyer, anybody else?
- 7 MR. MEYER: Well, we did share with you, of
- 8 course, the exhibit list and the late additions and
- 9 revisions to that. You'll make note of that on the
- 10 record?
- JUDGE MOSS: We'll update the exhibit list
- 12 after the proceeding, of course, to indicate the
- 13 admission of everything, but also to indicate the latest
- 14 revisions of various exhibits such as Joint 3 where we
- 15 have a revised -- it's Appendix 5, isn't it?
- MR. MEYER: Yep.
- 17 JUDGE MOSS: So we have some revised
- 18 exhibits that are more recent than ones indicated on the
- 19 exhibit list I distributed the other day.
- 20 The questions today -- I still have a couple
- 21 minutes -- the questions today, some of these questions
- 22 will perhaps refer to something we've seen in the press
- 23 or something from a ratings agency. In terms of the
- 24 press material in particular, I'm reluctant to make
- 25 these exhibits unless it's absolutely necessary because

- 1 they're not being referred to or offered for the truth
- of what they assert, but rather to say here's something
- 3 we saw, here's something we read. Can you verify it,
- 4 not verify it, don't know anything about it. Whatever
- 5 the case may be. That's the purpose of those
- 6 references.
- 7 Now, to be honest about it, we've had to
- 8 learn a lot by reading the press because this is all --
- 9 kind of took us all by surprise, and we've been doing
- 10 our best to educate ourselves to the appropriate
- 11 circumstances.
- 12 To the extent we do refer to some
- 13 documentary material today and decide -- I decide it
- 14 should be made part of the record, we'll do that and
- 15 I'll -- we can notate your exhibit list accordingly.
- 16 There is one, and I don't -- disappointed I don't have
- 17 my notes here apparently. There is one thing I'm going
- 18 to make an exhibit, and I'll go ahead and mark it as
- 19 Bench Exhibit 6 I think it will be. Yes, and -- and let
- 20 me back up half a step.
- 21 When we -- when I sent out Bench Request 4
- 22 and 5 after the events this summer, they were
- 23 misnumbered. They were numbered 3 and 4, they should
- 24 have been numbered 4 and 5. I have renumbered them on
- 25 the exhibit list. So today, we'll -- anything new,

- 1 we'll start with 6 and 6 will be a report from S&P
- 2 Global Ratings RatingsDirect, dated September 13th,
- 3 2018.
- 4 Mr. Meyer, you may remember, is that the one
- 5 you all furnished us through the updated comments? You
- 6 did give us one. I'm not sure it was this one.
- 7 MR. MEYER: Yeah, I'm going to have to --
- Is that the one that was provided?
- 9 I'm confirming that, yes.
- 10 JUDGE MOSS: So -- so I have that in my
- 11 little book of background materials here, and we will
- 12 make that an exhibit.
- MR. MEYER: All right. Thank you.
- 14 JUDGE MOSS: That's a reliable source that
- 15 everyone in the industry relies on, so I'm not concerned
- 16 about it being made an exhibit. So that will be B-6.
- 17 Since some of these are not coming from bench requests,
- 18 I'm just going to call them B. It will be a new day in
- 19 the Commission's exhibit list numbering system.
- 20 All right. Okay. All that said, I will go
- 21 off the record now.
- 22 (A break was taken from
- 9:24 a.m. to 9:27 a.m.)
- JUDGE MOSS: Let's be back on the record.
- 25 Okay. Following our brief recess, we are back at the

- 1 bench with Commissioners joining me here, Chairman
- 2 Danner, Commissioner Rendahl, and Commissioner Balasbas.
- 3 We are going to launch right in this morning. See no
- 4 need for any preliminary statements from anyone since
- 5 we're far along in this proceeding and time is somewhat
- of the essence. We have a lot of witnesses and we've
- 7 got a lot of questions.
- 8 So let's -- I'll turn the floor over to
- 9 Chairman Danner. Oh, let me -- I'm sorry, I forgot.
- 10 We've got some new witnesses today. I need to swear the
- 11 new witnesses.
- 12 MR. MEYER: I think they were previously.
- 13 JUDGE MOSS: These two witnesses were
- 14 previously sworn; however, we have other witnesses in
- 15 the hearing room who have never appeared before. So I'm
- 16 going to ask them to rise now and please raise their
- 17 right hands.
- 18 (Witnesses sworn.)
- 19 JUDGE MOSS: Thank you. Please be seated.
- 20 All right. And I apologize for that. We
- 21 don't have any new counsel today, do we? Or do we?
- MR. MEYER: I don't believe we do.
- 23 JUDGE MOSS: Okay. So all the counsel that
- 24 previously entered their appearances, we have that in
- 25 the transcript from the last hearing?

- 1 MR. MEYER: Yeah, I think we're good. We're
- 2 good.
- JUDGE MOSS: All right. Go ahead, Chairman
- 4 Danner. My apologies.
- 5 CHAIRMAN DANNER: All right. Thank you,
- 6 Judge.
- 7 And good morning, Mr. Morris. You'll recall
- 8 at our earlier hearing on May 26th, my colleagues and I
- 9 expressed concerns about potential for political
- 10 interference. These were concerns that were raised by a
- 11 number of customer comments. And in testimony, I think
- 12 both in anticipation of those comments and in response
- to the concerns being raised at the hearing, we were
- 14 given a wide range of assurances about Hydro One's
- 15 independence and how that in turn would protect Avista's
- 16 independence if this proposed transaction is approved.
- 17 The events that unfolded in July appear to
- 18 have undermined that testimony to one degree or another,
- 19 and our purpose today is to learn to what extent those
- 20 assurances remain credible. For example, we received a
- 21 public comment from a gentleman, Mr. Mark Ellinger, in
- 22 which he relays the following exchange between a
- 23 reporter and Ontario's premier, Doug Ford.
- 24 The question is from the reporter, (as read)
- 25 You said many times, this is for the premier, that you

- 1 are pro business and pro market, but you have now proven
- 2 that you're willing to interfere quite dramatically with
- 3 a private company. Is that the message you are sending
- 4 to private business? They will be taking a strong-arm
- 5 approach for the next four years.
- 6 Premier Ford responds, (as read) Let me be
- 7 very clear. Hydro One is not a private company. We are
- 8 the largest shareholder and our responsibility and the
- 9 minister's responsibility is to stand up and speak up
- 10 for the shareholders and that's what we have done.
- 11 So considering that many of these assurances
- 12 given to us earlier were grounded in the idea that Hydro
- 13 One was a private corporation, no more subject to the
- 14 political whim than any other regulated private utility
- in North America, this remark by Premier Ford is
- 16 concerning.
- And so we're going to be asking you and the
- 18 other witnesses questions today, however, because we
- 19 hope to learn basically the extent to which we can rely
- 20 on the earlier testimony and the proceeding meant to
- 21 convince us of Hydro One's independence. The possible
- 22 risks of Hydro One's ownership of Avista must be weighed
- 23 against the claimed benefits of this ownership, and we
- 24 must determine whether at the end of the day, the
- 25 balance results in a net benefit to the customers of

- 1 Avista. So --
- JUDGE MOSS: I'm sorry to interrupt, but I
- 3 notice that there are people calling in on the
- 4 conference bridge line, and I've already heard some
- 5 conversation in the background. That can get very
- 6 disruptive. So let me ask that anyone who is listening
- 7 in on the conference bridge line, please put your phone
- 8 on mute, and that way we won't get that interference.
- 9 I'll also repeat the fact that this is being
- 10 live-streamed by TVW today, and you can -- you can hook
- 11 up to that by going to Twitter.com/wautc, and there will
- 12 be a separate link for the morning session and the
- 13 afternoon session. So thank you. Appreciate your
- 14 cooperation.
- 15 Go ahead.
- 16 CHAIRMAN DANNER: So the questions I'm going
- 17 to be asking are basically this is -- this is going to
- 18 be the focus of them. And I don't know if you'd like to
- 19 make any preliminary remarks before I begin with the
- 20 questioning, but I have my questions ready.
- 21 MR. MORRIS: Go ahead, Mr. Chairman.
- 22 CHAIRMAN DANNER: All right. Well, thank
- 23 you. Recalling the discussion during the settlement
- 24 discussion -- or the settlement hearing on May 22, Hydro
- 25 One witness, Mr. Schmidt and Mr. Scarlett, spent a fair

- 1 amount of time describing to us in detail how
- 2 essentially important the Governance Agreement between
- 3 Hydro One and the Province of Ontario was to ensuring us
- 4 that Hydro One would continue to operate as a private
- 5 corporation and one with an independent board and free
- 6 from political interference or influence by the
- 7 Province. Do you recall those discussions?
- 8 MR. MORRIS: I do, sir.
- 9 CHAIRMAN DANNER: Okay. In negotiating the
- 10 merger agreement with Hydro One, did you and Mr. Schmidt
- or any other participants discuss the importance of
- 12 Hydro One being a private corporation free from
- 13 interference from the Province?
- MR. MORRIS: Yes, we always had a
- 15 conversation about understanding clearly that the
- 16 Province was an -- over a 40 percent owner, that there
- 17 is a clear Governance Agreement that would be followed,
- 18 and that, indeed, that them being the largest
- 19 shareholder, that they would be a shareholder that would
- 20 not interfere in the day-to-day operation of the
- 21 company.
- 22 CHAIRMAN DANNER: So you discussed that the
- 23 Governance Agreement was a binding contract?
- MR. MORRIS: I wouldn't get into that -- I
- 25 don't know if we used those terms, Mr. Chairman, but we

- 1 did say that the Governance Agreement was intact. It
- 2 was something that we could rely on and that it would be
- 3 followed.
- 4 CHAIRMAN DANNER: Okay. And, again, the --
- 5 the inference being that the corporation would be free
- 6 from government interference?
- 7 MR. MORRIS: Yes.
- 8 CHAIRMAN DANNER: Okay. So the Commission
- 9 first became aware of the resignation of the Hydro One
- 10 board and resignation of Mr. Schmidt via press reports
- 11 describing Hydro One's public release on
- 12 July 11th, 2018, of the letter agreement of that date
- 13 with which we're now familiar. According to The
- 14 Spokesman-Review, in a brief article by Becky Kramer,
- 15 she said, and I quote, Avista issued a short statement.
- 16 Saying in part, quote, We are surprised by the news
- 17 regarding the retirement of Hydro One's CEO and the
- 18 agreement to replace its board of directors.
- 19 I take it, then, that you had no advance
- 20 warning that these steps were under consideration; is
- 21 that correct?
- MR. MORRIS: I did not have any advance
- 23 knowledge, no.
- 24 CHAIRMAN DANNER: So is it also correct that
- 25 before the announcement, there was no discussion between

- 1 Hydro One board members and executives with their
- 2 counterparts and Avista concerning the impacts that an
- 3 announcement such as this might have on the -- relative
- 4 to the value of Avista's stock?
- 5 MR. MORRIS: No, we did not have those
- 6 discussions.
- 7 CHAIRMAN DANNER: And similarly, is it the
- 8 case that there was no discussion before the
- 9 announcement between Hydro One board members or
- 10 executives and their counterparts at Avista concerning
- 11 the impacts the announcement might have relative to the
- 12 Commission's ongoing evaluation of this proposed
- 13 transaction?
- MR. MORRIS: No.
- 15 CHAIRMAN DANNER: Avista also announced in a
- 16 short statement, the quote, We are monitoring
- 17 developments at Hydro One and wish Mayo Schmidt, Mayo
- 18 Schmidt well.
- 19 Did Hydro One reach out to Avista or did
- 20 Avista reach out to Hydro One to establish lines of
- 21 communication that would facilitate Avista's ability to
- 22 monitor developments?
- MR. MORRIS: So really how this happened was
- 24 on the day that Mayo announced his retirement, Mayo
- 25 stepped out of his board meeting and gave me a call

- 1 about it, and -- and -- and said that they had come to
- 2 an agreement that he would retire and that the board
- 3 would resign and that they would then follow the
- 4 Governance Agreement as -- as agreed upon with the
- 5 Province. So that was my conversation with Mayo and --
- 6 CHAIRMAN DANNER: So that -- just that brief
- 7 conversation?
- 8 MR. MORRIS: Yes, because Mayo was in the
- 9 middle of his board meeting and he stepped out, and then
- 10 we had a -- we called and had a conversation late that
- 11 evening. I would say probably 8:00 or 9 o'clock at
- 12 night, Mayo called me back and then we had a chance to
- 13 really have a, more of a heart-to-heart conversation
- 14 about the day's events and what it all meant.
- 15 CHAIRMAN DANNER: Okay. And was -- did he
- 16 leave his position that very day, on July 11?
- 17 MR. MORRIS: My understanding is that he did
- 18 resign that day. Yes --
- 19 (Multiple speakers.)
- 20 CHAIRMAN DANNER: -- that day?
- 21 MR. MORRIS: Yes, I want to make sure
- 22 that -- I would let Mr. Scarlett verify that --
- 23 CHAIRMAN DANNER: Okay. We'll --
- MR. MORRIS: -- but understanding --
- 25 CHAIRMAN DANNER: -- verify that.

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                 MR. MORRIS: -- that is the case.
 1
 2
                 CHAIRMAN DANNER: Okay. And then your
     communication with the company afterwards, who was the
 3
     main point of contact for you or did you have
 4
     communication with the company following -- after his --
 5
                              With -- with --
 6
                 MR. MORRIS:
                 CHAIRMAN DANNER:
                                  Hydro One.
 8
                 MR. MORRIS: -- Hydro One? Yes, at that
 9
     point in time, my main point of contact was with
     Mr. Scarlett, but then also that we had had an
10
     opportunity to meet the new CFO, Paul Dobson. So we had
11
12
     had conversations with Paul, Pat Meneley.
                                                The team in
     general, we have a great relationship, so we had an
13
     opportunity to continue conversations and talk about
14
     events and what -- what we needed, what was going to
15
16
     happen next.
17
                 CHAIRMAN DANNER: All right.
                                               What impact
18
     did the announcements on July 11th have on Avista's
19
     stock price?
20
                              I'm -- you know, I'll let --
                 MR. MORRIS:
     I'll let Mark answer that, but I would say that there
21
22
     was some downward movement, but I don't think it was --
23
                 CHAIRMAN DANNER: Does it -- would it sound
     right if I -- if I said it was about 4.5 percent -- or
24
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4.5 percent down from the July 11th price of \$52.75 to

25

- 1 the July 12th price of \$50.36?
- 2 MR. MORRIS: Yeah, I -- yeah, I was going to
- 3 say it was roughly about a 5 percent drop, so Mark's the
- 4 math quy, so it's --
- 5 Mark?
- 6 MR. THIES: That sounds right. I'm sure you
- 7 have the right numbers.
- 8 CHAIRMAN DANNER: Okay. And, again, what
- 9 was the impact of the announcements on -- on the various
- 10 regulatory proceedings in the three states remaining?
- MR. MORRIS: So --
- 12 CHAIRMAN DANNER: That being Oregon,
- 13 Washington, and Idaho.
- 14 MR. MORRIS: I think the response was in
- 15 general similar in all cases. I think rightly so, all
- 16 Commissions and staffs wanted to step back and reassess
- 17 what happened and certainly wanted to have an
- 18 opportunity to re-examine the record, ask more
- 19 questions, and -- and be able to engage with all the
- 20 parties around what this really meant. And I can say
- 21 from Avista's perspective, we were very supportive of
- 22 that, and I can tell you that Hydro One was very
- 23 supportive of that. It was -- it was very appropriate.
- 24 CHAIRMAN DANNER: Okay. Thank you.
- 25 And what is the current status of your

- 1 application in Idaho?
- 2 MR. MORRIS: That we are in the process of
- 3 going through all of the -- the -- the filings, we have
- 4 a hearing set up for the Monday after Thanksgiving, and
- 5 we're in the process of engaging with all parties and
- 6 have made, I would say, very good progress with all --
- 7 all parties except one late intervening party that --
- 8 that has not settled with us. But in general, I would
- 9 say that we are in good -- a good place in Idaho.
- 10 CHAIRMAN DANNER: Okay. And what about
- 11 Oregon?
- 12 MR. MORRIS: We just had a hearing yesterday
- in Oregon, and I would say that, again, most parties are
- 14 still supportive of the transaction. CUB has stated
- 15 publicly that they are no longer in favor of it, but
- 16 Staff and other intervenors in Oregon have remained
- 17 supportive.
- 18 CHAIRMAN DANNER: Okay. Would you agree
- 19 that the events that Hydro One announced to the world on
- 20 July 11th, 2018, were not in Avista's best interest?
- 21 MR. MORRIS: May I kind of elaborate on that
- 22 before I say yes or no on that? So I would -- I would
- 23 say this, that I was surprised when -- obviously when
- 24 Mayo retired and -- and what happened. And from a
- 25 personal perspective, I really enjoyed my opportunity to

- 1 get to know Mayo, to work with him, and really felt like
- 2 we -- you know, a person that's really a great leader.
- But also, I think it's really important to
- 4 understand that this -- this -- this deal was never done
- 5 on Scott and Mayo. This was done on the idea that this
- 6 is something that was going to be in the best interest
- 7 of not just our shareholders, but all of our
- 8 stakeholders, and that it was very important that we,
- 9 indeed, put together a deal that was a win for all of
- 10 our stakeholders, our customers, our communities, our
- 11 employees, and our shareholders.
- The spirit of the negotiations of how we've
- 13 come today with all of the commitments were done
- 14 collaboratively with -- when we brought this to you,
- 15 when we announced it in July of last year, and that we
- 16 felt like we wanted to do something that, from a
- 17 perspective of doing a merger and a deal, that we put
- 18 together a Governance Agreement that really was state of
- 19 the art, that was really something that would stand the
- 20 test of time.
- 21 We know that -- that CEOs don't have long
- 22 shelf lives nor do boards, and that this really was
- 23 about the cultures and the value of Avista and Hydro
- 24 One, and that we wanted to build something great. And
- 25 we absolutely have done that with the Governance

- 1 Agreement --
- JUDGE MOSS: Mr. Morris, I'm going to stop
- 3 you there. You're -- you're straying from the question
- 4 so -- and I'm going to stop you there and ask you to get
- 5 back to the question which was --
- 6 CHAIRMAN DANNER: I -- I was prepared to
- 7 bring him back --
- 8 MR. MORRIS: Okay. So I was just trying to
- 9 under- -- so I just wanted to -- so -- so I guess I
- 10 wanted to say on the one hand, it may be having Mayo not
- 11 be the CEO initially you could say is not in the best
- 12 interest, but the spirit of the deal wasn't built on
- 13 Mayo, I guess is my answer. The spirit of the deal was
- 14 built on the Governance Agreement, the values of the
- 15 company, the benefits that it gives for all of our
- 16 stakeholders, and we both knew that -- Mayo and I, we're
- 17 60 years old. We're -- we don't have a ten-year run in
- 18 us on this stuff. We knew one of us was going to leave
- 19 at some point. So this was never done on whether it was
- 20 good for Scott or Mayo.
- 21 CHAIRMAN DANNER: Sure. So the question I
- 22 had, though, was the events on -- that Hydro One
- 23 announced involved a resignation of the entire board of
- 24 directors, resignation of the CEO, and the premier of
- 25 Ontario basically taking credit for the decision of

- 1 those players. And as a -- as you have acknowledged,
- 2 the stock of Avista fell as a result of that, the
- 3 regulatory proceedings appeared to be slowed down, and
- 4 my question to you, do you believe that those events
- 5 were in Avista's best interest?
- 6 MR. MORRIS: No.
- 7 CHAIRMAN DANNER: Okay. And the other
- 8 question is, do you think that the events of July 11th
- 9 were in Hydro One's best interest?
- 10 MR. MORRIS: I -- I don't want to
- 11 spec- -- I -- I'll let Mr. Woods and -- and -- and
- 12 Mr. Scarlett answer that question. I -- I don't know.
- 13 CHAIRMAN DANNER: But you're aware that
- 14 Hydro One stock fell about 8 percent --
- MR. MORRIS: Sure.
- 16 CHAIRMAN DANNER: -- as a result and they
- 17 were downgraded and they're currently on a credit watch
- 18 negative --
- 19 MR. MORRIS: Yes, absolutely.
- 20 CHAIRMAN DANNER: -- as a result?
- 21 Since you mentioned your discussions and
- 22 your relationship with Mr. Schmidt, I wanted to ask you
- 23 a few questions on that too.
- Of course, executives come and go,
- 25 commissioners come and go, people come and go, but the

- 1 events -- the circumstances of his going were a bit
- 2 unusual in that you had in your earlier testimony talked
- 3 about a relationship of -- of trust and good
- 4 communication, appeared to be a shared vision. He was
- 5 removed, it appears, because people disagreed with that
- 6 vision, and I guess I will inquire of others more about
- 7 that. But do you believe, do you have a reason to
- 8 believe, that, if there is a change in the vision of the
- 9 corporation that you're intending to join with, that you
- 10 can continue to say that there is that kind of shared
- 11 vision going forward?
- MR. MORRIS: Yes, since July, we've had
- 13 multiple conversations with the new chair of the board,
- 14 Woods, with the interim CEO, Paul Dobson, with the
- 15 entire Hydro One leadership team. We've had multiple
- 16 conversations up and down our organizations with many
- 17 people, Mr. Chairman, and the vision of the company
- 18 remains the same, to be an outstanding utility company
- 19 serving its customers. We feel like the -- the basis of
- 20 best practices of being able to share ideas and the idea
- 21 of both IT and with supply chain, the cultures and the
- 22 values of the company are aligned.
- 23 So while Mr. Schmidt was removed, and I'm
- 24 not -- I would maybe disagree a little bit with you, if
- 25 I may, around the vision of the company. I think some

- 1 of it was around the perception of high electric rates
- 2 in Ontario and perhaps, in my opinion, Hydro One taking
- 3 the majority of the blame for those high rates, and
- 4 Mr. Schmidt as the CEO being the person being held
- 5 accountable for that. But I have never felt like the
- 6 vision of the company has changed.
- 7 CHAIRMAN DANNER: So basically, it's still
- 8 the same Broadway play, it's just the cast has changed?
- 9 MR. MORRIS: Yes.
- 10 CHAIRMAN DANNER: So let me ask you about
- 11 that. Do you have your testimony in Exhibit SLM-5T with
- 12 you?
- MR. MORRIS: I do.
- 14 CHAIRMAN DANNER: So on -- let me give you a
- 15 second.
- 16 MR. MORRIS: I'm sorry. I had 6T, not 5T.
- 17 CHAIRMAN DANNER: There's a lot of paper.
- 18 MR. MEYER: And, again, you're referencing
- 19 his testimony just prior to his last supplemental
- 20 testimony? Okay.
- 21 CHAIRMAN DANNER: That's correct.
- 22 MR. MEYER: So we'll just retrieve that in a
- 23 minute. Thank you.
- 24 If you have it. Whoever has it handy first.
- 25 Thank you.

Page 372 I have it, Mr. Chairman. 1 MR. MORRIS: CHAIRMAN DANNER: Okay. So on -- at page 3, 2 lines 3 to 5, you say, (as read) As described below; do 3 4 you see that? 5 MR. MORRIS: Okay. CHAIRMAN DANNER: (As read) As described 6 below, the proposed settlement will substantially 8 increase those rate credits and provide additional 9 shareholder funding -- I'm focused on the term "shareholder funding" -- of a number of customer-related 10 initiatives. 11 12 Do you see that? 13 MR. MORRIS: Yes, sir. 14 CHAIRMAN DANNER: Okay. Again, on page 8, at line 18 to 24, that term is used again, (as read) An 15 16 additional 11.7 million of shareholder funding will be 17 devoted to initiatives such as weatherization, low income, renewable resources, professional home energy 18 19 audits, and Ongo repayment software. 20 Do you see that one too? 21 MR. MORRIS: I do, sir. 22 CHAIRMAN DANNER: Okay. And then on the next page, page 9, line 5, again, we see the term 23 shareholder-funded financial commitments. And at lines 24

12, 14, you refer to financial benefits paid for by

25

- 1 shareholders. So -- and I have a few other cites that
- 2 those are used. On page 10, lines 1 to 3, you say, (as
- 3 read) Nearly 74 million of financial benefits spread
- 4 across Washington, Idaho, and Oregon all paid for by
- 5 shareholders. And finally, at page 11, lines 15, 16,
- 6 you refer to, quote, The shareholder-funded Montana
- 7 community transition fund.
- In subsequent testimony, and this is SLM-16,
- 9 which is another document entirely, you say that Hydro
- 10 One will be in essence -- in essence be the primary
- 11 shareholder of Avista. And so with respect to this last
- 12 point, is it more accurate to say that Olympus Equity,
- 13 LLC, an indirect wholly-owned subsidiary of Hydro One,
- 14 will be the only shareholder of Avista owning and
- 15 controlling a hundred percent of Avista's shares?
- MR. MORRIS: Yes.
- 17 CHAIRMAN DANNER: Okay. And am I correct to
- 18 believe, then, all those references that I just read to
- 19 you where it says "shareholders," that what we're really
- 20 referencing here is Olympus Equity, LLC?
- MR. MORRIS: Yes.
- 22 CHAIRMAN DANNER: Okay. So Olympus Holding,
- 23 LLC's only business function is to own a hundred percent
- 24 of Avista's shares; is that right?
- MR. MORRIS: Yes.

- 1 CHAIRMAN DANNER: Is it fair to say that to
- 2 the extent that Olympus Holdings, LLC has any funds, the
- 3 source of those funds then would be dividends paid up to
- 4 Avista -- from Avista?
- 5 MR. MORRIS: Yes. May I --
- 6 MR. MEYER: Let's -- may we elaborate
- 7 further on that? Maybe Mr. --
- 8 MR. MORRIS: Mr. Thies?
- 9 CHAIRMAN DANNER: Judge?
- 10 JUDGE MOSS: That's fine if you have some
- 11 different answer.
- 12 MR. THIES: I do. So the dividends can come
- 13 up from Avista, but also, equity can come in from Hydro
- 14 One. They are the parent of Olympus, LLC, so funds can
- 15 flow both ways. They can flow up and they can flow
- 16 down, so funds could flow in from Hydro One and up from
- 17 Avista.
- 18 CHAIRMAN DANNER: Okay. Thank you.
- 19 So focussing on the dividends, though, who
- 20 controls the dividends paid by Avista? Is it the Avista
- 21 board of directors?
- MR. MORRIS: Yes, with the -- the agreements
- 23 that we've made, and -- and there are rules around how
- 24 dividends can be dividended up and down. We have to
- 25 follow the commitments made.

- 1 CHAIRMAN DANNER: Okay. And so that will
- 2 continue to be true if this proposed transaction is --
- 3 MR. MORRIS: Yes.
- 4 CHAIRMAN DANNER: Okay. And so however
- 5 remote a possibility you may consider it to be, isn't it
- 6 possible, isn't it possible that at some point of time
- 7 from time to time the board of directors may decide not
- 8 to pay any dividends to Olympus?
- 9 MR. MORRIS: I can't -- I can't -- what I
- 10 would say is that the board of directors would, in my --
- in my judgment, would follow the spirit of and what's in
- 12 the governance agreements that we've agreed upon so if,
- indeed, that we are within our bounds, we would
- 14 certainly dividend it, if -- if it was within the bounds
- of the definitions of what we've come up with, and if we
- 16 had fallen outside of that, and we would follow the
- 17 commitments we have made in the governance agreements.
- 18 CHAIRMAN DANNER: So you would -- you cannot
- 19 conceive of an instance when you would not pay dividends
- 20 that are needed to provide Olympus with the adequate
- 21 funds to meet the funding requirements of its
- 22 commitments to pay the rate credits and the low income
- 23 weatherization, et cetera?
- MR. MORRIS: Yeah, and -- and that's, again,
- 25 as you -- as I -- as I mentioned, there are commitments

- 1 if we fall below certain levels that we're not allowed
- 2 to dividend up. So we would follow the commitments
- 3 agreed upon in the -- in the Governance Agreement. So
- 4 if we fell below that level, then no, we would not
- 5 dividend up.
- 6 CHAIRMAN DANNER: Okay. Mr. Morris, you're
- 7 both the CEO and the chairman of the board of Avista; is
- 8 that correct?
- 9 MR. MORRIS: Yes.
- 10 CHAIRMAN DANNER: Okay. And as chairman of
- 11 the board, is it right that you have a fiduciary duty to
- 12 act in the best interest of Avista's shareholders?
- MR. MORRIS: I do.
- 14 CHAIRMAN DANNER: Okay. And don't all
- 15 directors have a fiduciary duty to serve in the best
- 16 interest of the owners; that is, the shareholders?
- MR. MORRIS: We do.
- 18 CHAIRMAN DANNER: So assuming that Hydro
- 19 One's proposed acquisition of a hundred percent of
- 20 Avista's stock is approved, who will be Avista's
- 21 shareholder?
- MR. MORRIS: Hydro One.
- 23 CHAIRMAN DANNER: Or Olympus? Or -- or
- 24 Hydro -- Hydro One?
- MR. MORRIS: Hydro One. Olympus is the

- 1 United States subsidiary of Hydro One.
- CHAIRMAN DANNER: Okay. So it doesn't
- 3 change anything relative to your fiduciary duty except
- 4 that it now runs exclusively to Hydro One?
- 5 MR. MORRIS: Yes, we -- Hydro One is our --
- 6 is our shareholder.
- 7 CHAIRMAN DANNER: Okay. And will that be
- 8 true for every member of the board of directors without
- 9 regard to who nominates them or who votes for them or
- 10 who they work for?
- 11 MR. MORRIS: Yes, the spirit of a board of
- 12 directors would be, again, be the fiduciary for the
- 13 shareholder; however, we also know that in order to
- 14 provide outstanding shareholder value, you've got to be
- 15 absolutely committed to your customers, your employees,
- 16 and your community. So they are not mutually exclusive.
- 17 When we make business decisions around things, of course
- 18 you're trying to maximize shareholder value, but you
- 19 have to do it in the spirit of service, employees,
- 20 communities, and if you don't do all of those extremely
- 21 well, you're not going to create superior shareholder
- 22 values. So for me, they are mutually exclusive.
- 23 CHAIRMAN DANNER: So what happens in the
- 24 interest where your shareholder informs you and all
- 25 members of the board that it wants the board to take

- 1 some specific action or refrain from doing something,
- 2 you think that'll influence your decision on making
- 3 those decisions, will you act in accordance with your
- 4 owner's wishes?
- 5 MR. MORRIS: Well, I think the beauty of --
- of the Governance Agreement that we created is that we
- 7 have a separate board of directors that has been
- 8 delegated the authority to run the company. And that
- 9 indeed, that -- that the interest of our shareholder
- 10 will absolutely be at the top of mind, but also in the
- 11 idea that those decisions are made from the Pacific
- 12 Northwest with independent directors, looking at it from
- a broad scope of what's best for communities, employees,
- 14 customers, and our shareholders and understanding that
- 15 there's a long-term view to how you provide that kind of
- 16 service and run that kind of business and the unique
- 17 responsibility a utility has to all of its stakeholders.
- 18 So and -- and, again, it was Hydro One's
- 19 idea to set up the separate board of directors with
- 20 these independent directors in delegating that
- 21 authority. So they're very comfortable with that
- 22 arrangement. It was -- it was their idea to set it up
- 23 this way, and I was very much supportive of that. So --
- 24 so I suppose you could create scenarios where perhaps
- 25 that might be the case.

- In a realistic -- I think realistically,
- 2 they want to create and have the most shareholder value
- 3 they can, and it's in their best interest that we
- 4 perform at a high level. So -- so I think it's -- it's
- 5 not -- I don't see scenarios where they're going to be
- 6 telling us to do things that would be destructive long
- 7 term for a short-term gain because this is a long-term
- 8 business.
- JUDGE MOSS: So then when you say that,
- 10 Mr. Morris, do you take into account that the Province's
- 11 interference in Hydro One's affairs back in the summer
- 12 had a result of reducing the shareholder -- the Hydro
- 13 One main shareholder, the Province, 47 percent owner,
- 14 they lost something like \$200 million in share value?
- MR. MORRIS: Yes.
- JUDGE MOSS: So despite a move like that,
- 17 you're not at all concerned?
- 18 MR. MORRIS: What I would say is they made a
- 19 decision around following the Governance Agreement to
- 20 remove the board and the -- and -- and the CEO,
- 21 which did create that -- that destruction of shareholder
- 22 value, but at no time has -- and I'll let Mr. Woods and
- 23 Mr. Scarlett talk about this, but the Province has not
- 24 engaged in any type of conversation with them about how
- 25 to run the business after that.

- 1 They made a decision on changing out
- 2 leadership, but they have not interfered in the -- in --
- 3 in how Hydro One chooses to operate and perform and
- 4 serve its shareholders, its customers, its community or
- 5 how they treat their employees. So from that
- 6 perspective, I don't see a risk because that isn't the
- 7 intent of how -- what happened --
- 8 CHAIRMAN DANNER: But isn't it true that
- 9 since that date, there have been limitations -- I mean,
- 10 this is Ontario legislature under the direction of
- 11 Mr. Ford, again, putting limitations on executive
- 12 compensation. He has certainly made noises both about
- 13 reducing rates by 12 percent, which I think would affect
- 14 the revenue stream of the company. At the -- at the
- same time not only has he made noises, but he's bragged
- 16 about being able to keep his promises.
- MR. MORRIS: Sure.
- 18 CHAIRMAN DANNER: So is there a potential
- 19 that your board of directors would come to you and ask
- 20 you for help in implementing some of those --
- 21 MR. MORRIS: My answer -- my answer would be
- 22 no because of the spirit of a few things. The idea
- 23 around the executive comp, it states clearly that is for
- 24 Canada and Canadian subsidiaries. It does not include
- 25 U.S. subsidiaries. That's clear in the bill. That on

- 1 Hydro One's proactive negotiation with us, they have
- 2 delegated authority for all compensation issues to the
- 3 board of Avista, with the independent board. So they
- 4 have no say in our compensation structure here in the
- 5 U.S. That's delegated to our board of five independent
- 6 directors from the -- in the Northwest, Pacific
- 7 Northwest, who are on that board.
- 8 So I -- I don't see -- I don't have concern
- 9 at all about the premier reaching into our business
- 10 telling us how to run it. We -- we've effectively,
- 11 through these delegation of authorities and these
- 12 commitments, been able to ringfence not just
- 13 financially, but from a governance perspective, the
- independent operation of our company.
- 15 CHAIRMAN DANNER: Okay. And we'll be
- 16 looking into that today as well. I thank your for the
- 17 answers to my questions. That's all the questions I
- 18 have at this time.
- 19 Judge?
- 20 I don't know if my colleagues have
- 21 questions.
- JUDGE MOSS: Go ahead.
- 23 COMMISSIONER BALASBAS: Thank you.
- Good morning, Mr. Morris.
- MR. MORRIS: Good morning, Commissioner.

- 1 COMMISSIONER BALASBAS: So you made a
- 2 statement in response to one of Chair Danner's questions
- 3 regarding the exit of Mr. Schmidt from Hydro One, and I
- 4 think you stated something to the effect that the
- 5 company -- that Hydro One's values are still intact.
- 6 What -- what do you say in response to the fact that the
- 7 company, meaning Hydro One, effectively ignored the
- 8 procedures in its Governance Agreement to facilitate the
- 9 exit of the board and the CEO? What does that say about
- 10 the values of Hydro One?
- 11 MR. MORRIS: Well, what I would tell you,
- 12 again, we're talking about the actions, and I'll let
- 13 Mr. Scarlett and Mr. Woods talk about that, but it was
- 14 the largest shareholder making a decision that they --
- 15 they wanted to exercise the Governance Agreement on the
- 16 board of directors. And the board could have followed
- 17 the Governance Agreement -- this is my understanding.
- 18 And, again, I'll let them -- I'd like to make -- let
- 19 Hydro One elaborate. But they decided that it was not
- 20 in the best interest of the company in order to prolong
- 21 and follow it to the letter of the law.
- 22 So they -- the board I think from a values
- 23 perspective and care perspective felt like they would
- 24 resign so that we could go ahead and move on and get the
- 25 new board in place. My understanding is that they would

- 1 have followed the Governance Agreement, that we would be
- 2 getting the new board in place literally now as opposed
- 3 to being able to do it in an expedited manner, and that,
- 4 indeed, that from a values perspective and a cultural
- 5 perspective, you know, my -- Avista is -- my company is
- 6 a 129-year-old company and my board certainly has an
- 7 impact on culture and values. I would say that the
- 8 hundred and -- the 1700 employees that create Avista is
- 9 the culture and the values of the company and that it's
- 10 our company and that -- that the actions of something
- 11 like that, I don't -- I wouldn't say is a reflection
- 12 of -- of your -- of your values. So no, I wouldn't say
- 13 that.
- 14 COMMISSIONER RENDAHL: Good morning,
- 15 Mr. Morris.
- MR. MORRIS: Hi.
- 17 COMMISSIONER RENDAHL: Do you recall a line
- 18 of questioning with Chair Danner about the shareholder
- 19 funding --
- MR. MORRIS: Yes.
- 21 COMMISSIONER RENDAHL: -- parts of your
- 22 testimony in SLM-5T?
- MR. MORRIS: I do, Commissioner.
- 24 COMMISSIONER RENDAHL: So there was a -- one
- of the last portions that he read, the question was, on

- 1 line 12, page 9, (as read) By any measure do you believe
- 2 that financial benefits of 44.3 million [inaudible] to
- 3 Washington customers and paid for by shareholders
- 4 satisfy the net benefit standard?
- 5 Do you recall that or do you have that in
- 6 front of you?
- 7 MR. MORRIS: I do, I do, yes.
- 8 COMMISSIONER RENDAHL: So given the line of
- 9 questioning that the shareholder funding can be both
- 10 dividending up and potentially contributing capital down
- 11 from Hydro One, but the statements have been in the
- 12 record in your current testimony and other testimony
- 13 that -- that it will be the equity that is retained
- 14 earnings that will be funding this, these commitments.
- 15 Now, you say that -- that these are customers, on line
- 16 15, you said, (as read) Absent this merger, customers
- 17 would not have enjoyed these net benefits.
- 18 So if primarily this is coming from retained
- 19 earnings, where is the net benefit to customers?
- MR. MORRIS: Well, these -- these are all
- 21 new programs that would otherwise not be funded if we
- 22 did not do this -- this deal. So the benefits come from
- 23 the fact that these -- that these -- these benefits
- 24 are -- are -- if -- if this deal does not happen, then
- 25 those benefits will not be paid to customers.

- 1 COMMISSIONER RENDAHL: But these benefits,
- 2 it's not -- it's coming from Avista primarily if it's
- 3 coming from retained earnings, correct?
- 4 MR. MORRIS: Yes.
- 5 COMMISSIONER RENDAHL: Okay. Thank you.
- 6 MR. THIES: Commissioner, may I add some
- 7 color --
- 8 Or Judge.
- 9 -- to that?
- 10 JUDGE MOSS: You -- you have a question?
- 11 MR. THIES: Well, I was going to add some
- 12 color to Commissioner Rendahl's question on the just
- 13 coming from retained earnings.
- 14 COMMISSIONER RENDAHL: Well, I think
- 15 there'll be some other questions --
- MR. THIES: Okay. Okay.
- 17 COMMISSIONER RENDAHL: -- later.
- 18 MR. THIES: I'm sorry. Yeah, that's fine.
- 19 I'm sorry.
- 20 JUDGE MOSS: Let's -- perhaps the Commission
- 21 will ask specific questions, but Mr. Thies, we'll turn
- 22 to you.
- 23 CHAIRMAN DANNER: All right.
- 24 COMMISSIONER BALASBAS: Good morning,
- 25 Mr. Thies.

Page 386 MR. THIES: Good morning, Commissioner. 1 2 COMMISSIONER BALASBAS: Did Avista 3 Corporation have positive net income in 2017? 4 MR. THIES: Yes. 5 COMMISSIONER BALASBAS: About -- about 6 roughly, not exact dollars, but to the nearest million or so, how much was that? 8 MR. THIES: I -- I would have to look it up. I don't know off the top of my head. 9 COMMISSIONER BALASBAS: If I said 10 approximately \$116 million, would that sound close to --11 12 MR. THIES: That would sound close, yes. 13 COMMISSIONER BALASBAS: All right. And how 14 much did Avista utilities contribute to that positive 15 net income in 2017? 16 MR. THIES: Again, off the top of my head, I don't -- I don't know exactly, but they are the lion 17 shares. It's generally greater than 90 percent. 18 19 COMMISSIONER BALASBAS: All right. And am I correct in assuming, then, that Avista utility 20 ratepayers generated that positive net income in 2017? 21 MR. THIES: Yes, that is -- that is our 22 revenue stream comes from our customers, delivery of our 23 24 service, and the rates and collection of the revenues. 25 COMMISSIONER BALASBAS: And what did Avista

- 1 Corporation do with the net income in 2017?
- 2 MR. THIES: So largely, we pay approximately
- 3 it's about a hundred million or 90 to a hundred million
- 4 dollars. I don't know, again, the exact amount is
- 5 dividends to shareholders. And then the rest is
- 6 reinvested in the business as part of our retained
- 7 earnings.
- 8 COMMISSIONER BALASBAS: Okay. And do you
- 9 have an approximate guess as to how much of that in 2017
- 10 was retained earnings by Avista Corporation?
- 11 MR. THIES: Well, the -- so all of our
- 12 earnings go into retained earnings and then dividends
- 13 come out of retained earnings.
- 14 COMMISSIONER BALASBAS: Right.
- MR. THIES: So a hundred percent goes into
- 16 the retained earnings and then the dividend comes out of
- 17 retained earnings.
- 18 COMMISSIONER BALASBAS: So I quess my
- 19 question, then, is after the dividends, roughly give or
- 20 take, how much was retained earnings in --
- 21 (Multiple speakers.)
- MR. THIES: You know, 15 to 25 million. I
- 23 don't know exact. We can check that. I could get a
- 24 correct, an exact answer.
- 25 COMMISSIONER BALASBAS: So did the merger

- 1 agreement contemplate either Hydro One or Avista seeking
- 2 more shareholder paid in capital to fund the various
- 3 commitments in the settlement stipulation?
- 4 MR. THIES: I'm not sure I under- -- more
- 5 capital to fund the commitments?
- 6 COMMISSIONER BALASBAS: Correct.
- 7 MR. THIES: So as I understand it, the
- 8 commitments -- a -- certain of the commitments will come
- 9 out of Avista's funds like the rate credit, right? So
- 10 that is a credit back to our customers that will come
- 11 out directly of Avista's dollars, but then we will -- we
- 12 expect to have and have, you know, worked through,
- 13 worked with Hydro One to maintain a prudent balance
- 14 sheet.
- 15 And so we will -- you know, we will -- we
- 16 will dividend some dollars up, but then we expect to get
- 17 an equity contribution from the parent and maintains our
- 18 prudent balance sheet. So all those factor into
- 19 ultimately that impacts, you know, Hydro One, that those
- 20 dollars that come out of the rate credit will be
- 21 negative to our earnings, yet we need to maintain a
- 22 prudent balance sheet so that we would then get an
- 23 equity contribution to cover that.
- 24 COMMISSIONER BALASBAS: So have the -- have
- 25 both companies always assumed, then, that Avista's

- 1 retained earnings would be the first source of funds to
- 2 fund the various settlement stipulation commitments?
- 3 MR. THIES: No, it depends on what the
- 4 commitments are. Like the rate credit, yes, that was --
- 5 that will go through Avista, and that is the largest of
- 6 all of those commitments. Some of the other fundings, I
- 7 don't know that we've specifically said that it has --
- 8 the funds should come from Hydro One in a contribution
- 9 and then we could pay it or they would come from
- 10 retained earnings and then we would seek an equity
- 11 contribution.
- 12 I don't know that the specific details of
- 13 each one of those commitments have been worked out on
- 14 the flow of funds directly. Ultimately, it will impact
- 15 Hydro One because it will go through Avista's earnings
- 16 or they will fund it directly.
- 17 COMMISSIONER BALASBAS: So am I correct,
- 18 then, in concluding that effectively Avista ratepayers
- 19 are the source of the vast majority of Avista's retained
- 20 earnings?
- 21 MR. THIES: Yes, as a source of our revenue
- 22 stream because of the delivery of our service and the
- 23 payment of our rates, yes, they are the direct
- 24 provider --
- 25 COMMISSIONER BALASBAS: So am I correct in

- 1 concluding, then, that effectively Avista ratepayers
- 2 are actually funding these various commitments in the
- 3 settlement stipulation?
- 4 MR. THIES: I don't believe so,
- 5 Commissioner. I believe the -- the ratepayers, the
- 6 customers, are -- are paying Avista for a service.
- 7 We're providing electric service or natural gas service,
- 8 so their funds are coming in for a service they're
- 9 receiving, and then Avista's retained earnings is really
- 10 the shareholders' benefits.
- 11 So in -- in the regulatory compact, you
- 12 know, the shareholders are allowed to earn a fair
- 13 return. That return is funded by the customers, that
- 14 is -- that is correct, but it is a return for the
- 15 shareholder. So that retained earnings and that -- and
- 16 that earning amount is really the shareholder dollars
- 17 that either gets dividended out or reinvested in the
- 18 business.
- 19 COMMISSIONER BALASBAS: All right. Thank
- 20 you.
- 21 So I would like to -- I'd like to pose the
- 22 same question that Chair Danner did to Mr. Morris about
- 23 the events of July 11th. Do you believe that the events
- 24 that happened on July 11th were in Avista's best
- 25 financial interest?

- 1 MR. THIES: To Mr. Morris or Mr. Thies?
- 2 COMMISSIONER BALASBAS: To you.
- 3 MR. THIES: To me, okay. I'm sorry. Again,
- 4 as Mr. Morris said, the -- the -- you know, we did not
- 5 believe that that was in our best interest, but for all
- of the other things that we had with the Governance
- 7 Agreement and the cultures and the work together with
- 8 Hydro One, we don't believe it should also stop this.
- 9 COMMISSIONER BALASBAS: All right. Okay.
- 10 I'd like to switch gears now, and do you have your
- 11 testimony MTT-6T in front of you?
- MR. THIES: Yes.
- 13 COMMISSIONER BALASBAS: All right. If you
- 14 turn to page 4, I believe beginning on line 21, it
- 15 starts with the question in your testimony, (as read)
- 16 Could Hydro One cut Avista's capital budget?
- 17 MR. THIES: I'm sorry, what?
- 18 COMMISSIONER BALASBAS: The question starts
- 19 with, (as read) Could Hydro One cut Avista's capital
- 20 budget?
- 21 MR. THIES: Oh, yes, I see it. Thank you.
- 22 COMMISSIONER BALASBAS: All right. And your
- 23 answer effectively talked about Avista's ability to have
- 24 necessary funds to provide safe and reliable service; is
- 25 that a fair characterization of your answer to that

Page 392 question? 1 2 MR. THIES: Yes. COMMISSIONER BALASBAS: So as I was reading 3 4 this part of your testimony, you actually didn't answer the question from -- from the original one of 5 Avista's -- Avista's relationship with Hydro One and the 6 capital budget. So could Hydro One's board or its CEO or the two working in concert issue a directive that neither Hydro One nor any of its subsidiaries is authorized to make capital expenditures for renewable 10 11 energy projects? 12 MR. THIES: No, I don't believe so. 13 believe the capital requirements of Avista and -- and -would -- would be based on Avista's board. Avista's 14 15 board will make the determination as to whether we make 16 capital investments in our system to provide safe and 17 reliable service or into renewable energy projects should they be determined to be necessary and prudent. 18 19 COMMISSIONER BALASBAS: All right. So could Hydro One's board or CEO or the two working in concert, 20 issue a directive suspending infrastructure improvement 21 22 activities by Hydro One and its subsidiaries heading a determination by the Hydro One board that each planned 23 24 expenditure is necessary to ensure safe and reliable 25 service?

- 1 MR. THIES: Again, I don't believe so. I
- 2 believe the -- the board -- we have an independent board
- 3 of Avista as -- as -- as been described in the testimony
- 4 with the -- with the two members from Avista, two
- 5 members from Hydro One and the five independent
- 6 [inaudible] that will determine the -- the capital
- 7 expenditures or the program to provide safe, reliable
- 8 service for the company in conjunction with management
- 9 as well as management historic in our practices as we've
- 10 had in front of the Commission as management determines
- 11 what capital expenditures we should make and the board
- 12 approves those.
- 13 COMMISSIONER BALASBAS: All right.
- MR. THIES: I would expect that to continue.
- 15 COMMISSIONER BALASBAS: Okay. All right.
- 16 So if you could stay with your testimony, MTT-6T, I
- 17 believe on page 5, lines 12 through 18, you talk about
- 18 Stipulated Commitment 35 and Stipulated Commitment 36.
- MR. THIES: Yes.
- 20 COMMISSIONER BALASBAS: All right. Do you
- 21 agree that this testimony and these specific commitments
- 22 at least imply that Avista may not be able at some point
- 23 in time to obtain and maintain a separate credit rating
- 24 from at least one nationally recognized statistical
- 25 rating agency?

MR. THIES: The -- the purpose for that

- 2 statement is, the rating agencies may not -- they may
- 3 not be, you know, in existence, and -- I -- I can't say
- 4 whether Moody's or Standard & Poor will be there forever
- 5 because companies can come and go. So the intent was we
- 6 will continue to be rated by at least one of them. If
- 7 not, we will have to have a separate one available.
- 8 COMMISSIONER BALASBAS: So if you could not
- 9 obtain a rating from a credit agency, where would
- 10 lenders look to decide whether and under what terms they
- 11 would lend money to Avista?
- 12 MR. THIES: So rating agencies provide
- 13 ratings for public deals, but if we do a private deal,
- 14 and we have done some of these, the investors will do
- 15 their own evaluation. We will have a rating, but they
- 16 will do their own evaluation of what the -- what the
- 17 security or safety of Avista is and determine at what
- 18 rate they would be willing to lend us money at.
- 19 COMMISSIONER BALASBAS: So for a public
- 20 issuance, for example, where would they look?
- 21 MR. THIES: Rating agencies.
- 22 COMMISSIONER BALASBAS: They would.
- MR. THIES: And -- and they may have some of
- 24 their own analysis.
- 25 COMMISSIONER BALASBAS: But if you did

- 1 not -- if Avista did not have a specific rating agency,
- 2 then where would those potential debt investors look?
- 3 MR. THIES: I -- I don't know the answer to
- 4 that. I've never had that happen. Whenever we have
- 5 done a public deal, we have always had a public -- or a
- 6 rating from the rating agencies, and we anticipate that
- 7 continuing.
- 8 COMMISSIONER BALASBAS: So would those
- 9 potential debt investors, then, look to Avista's parent
- 10 company for creditworthiness?
- 11 MR. THIES: Typically not, because the way
- 12 we have -- if we were to issue that the way we have
- 13 always issued that, which is we provide first mortgage
- 14 bonds, so the security is the first mortgage bonds of
- 15 the utility assets. And so they would look to those
- 16 assets and evaluate whether in their determination those
- 17 assets provided sufficient support for their issuing of
- 18 debt, and then they would determine a rate at which they
- 19 would be willing to lend us.
- 20 COMMISSIONER BALASBAS: And where would
- 21 those investors look to obtain that asset value
- 22 information?
- MR. THIES: They would look at the value of
- the company and the value of the assets on the books, so
- 25 we have a book value and then we also have a value of

- 1 the company relative to book value.
- 2 COMMISSIONER BALASBAS: All right. Thank
- 3 you. I believe that's all the questions I have.
- 4 JUDGE MOSS: All right. Well, I believe
- 5 that concludes the Bench's questions for you, Mr. Morris
- 6 and Mr. Thies. We appreciate your testimony today.
- 7 Mr. Meyer, did you feel the necessity to
- 8 follow up in any way?
- 9 MR. MEYER: Ever so briefly.
- 10 So you were asked, and both of you were
- 11 asked, but I will direct this to Mr. Morris.
- 12 Were the -- I'll paraphrase. The question
- 13 was something to effect that were the events in July in
- 14 the Province of Ontario in the best interest of Avista
- 15 and its customers, and I recall your answer was no.
- 16 Does that -- does that in and of itself make this a bad
- 17 deal for Avista?
- 18 MR. MORRIS: Not at all. With the
- 19 Governance Agreement that we have in place, the benefits
- 20 that we have for our customers, our communities,
- 21 employees, and our shareholders. And, again, this deal
- 22 was never done on the fact that we have a current CEO or
- 23 even a current board of directors, but this was done in
- 24 the vision of a hundred-year idea of how long our
- 25 company's been in existence. So while in the near term,

- 1 it was the detriment, in the long term, it has no
- 2 effect.
- 3 MR. MEYER: Thank you.
- 4 JUDGE MOSS: Thank you. Appreciate that.
- 5 All right. We can -- why don't we take our
- 6 morning break while the witnesses retire from the
- 7 witness table and have the Hydro One panel come up. And
- 8 I'll ask counsel to stay back there at the second row of
- 9 tables because we have a lot of witnesses to be up here.
- 10 And if you need to speak, you can just signify that by
- 11 standing up, and I'll recognize you and then you can
- 12 come around and use -- there should be one vacant mic at
- one end or the other. So we will have the witnesses up
- 14 here and counsel behind. We'll take ten minutes until
- 15 the half hour by the wall clock.
- 16 (A break was taken from
- 17 10:20 a.m. to 10:33 a.m.)
- 18 JUDGE MOSS: Let's be back on the record.
- 19 And, Commissioner Rendahl, were you going to
- 20 go next?
- 21 COMMISSIONER RENDAHL: I believe so.
- 22 Good morning. I have some questions for
- 23 Mr. Scarlett. I apologize for your laryngitis. Good
- 24 thing you have water.
- 25 MR. SCARLETT: That's all right.

Page 398 1 COMMISSIONER RENDAHL: Okay. 2 MR. SCARLETT: We'll be fine. COMMISSIONER RENDAHL: So keeping with the 3 4 theme from the first two witnesses, let's talk about the events after the election in June. You filed testimony 5 JDS-1T; do you have that with you? 6 MR. SCARLETT: I expect so. 8 COMMISSIONER RENDAHL: Okay. Going to read 9 through a few items starting on page 5, line 22. MR. SCARLETT: I'm looking for it if you 10 want to read, we can still --11 12 COMMISSIONER RENDAHL: Oh, okay. I'll So this is, again, JDS-1T so Mr. Scarlett's 13 testimony filed in the supplemental round starting on 14 page 5. And in that testimony, you state that on July 15 16 4th, a few days after the new government took a majority of seats in the Ontario legislature, that discussions 17 were held between the representatives of the board and 18 the Ontario premier's office. Discussions between the 19 premier's office and legal counsel to the board were 20 held on July 5th as were discussions among the board 21 22 chair, another board member, and the board's legal counsel. Do you see that reference in your testimony 23 24 starting on page 5? 25 MR. SCARLETT: Yes, I do.

- 1 COMMISSIONER RENDAHL: Okay. You also state
- 2 further that discussions during the July 6th through 8th
- 3 period were held among representatives of the board, the
- 4 board's legal counsel, and representatives of the
- 5 Ontario's premier's office, correct?
- 6 MR. SCARLETT: Correct.
- 7 COMMISSIONER RENDAHL: So according to your
- 8 testimony, all of these discussions lead to the July 11
- 9 letter agreement being approved by the cabinet and
- 10 entered into between Hydro One represented by Mr. David
- 11 Denison in Ontario and Ontario represented by the
- 12 Honorable Greg Rickford, the Minister of Energy,
- 13 correct?
- 14 MR. SCARLETT: Correct.
- 15 COMMISSIONER RENDAHL: Okay. So then on
- 16 page 6, starting at line 13, you say that (as read)
- 17 These discussions and ultimately the letter agreement
- 18 were in consideration of newly-elected Premier Ford's
- 19 campaign promise to get rid of the board and CEO
- 20 Schmidt, correct?
- MR. SCARLETT: Correct.
- 22 COMMISSIONER RENDAHL: Okay. And so
- 23 finally, you testified that, (as read) In light of this,
- 24 the board of Hydro One determined that it would be in
- 25 the best interest of Hydro One to voluntarily resign to

- 1 facilitate the orderly replacement of the board in a
- 2 sequential manner on an expedited basis. And rather
- 3 than wait for Premier Ford to trigger the procedures in
- 4 the Governance Agreement, we'll pursue legislation with
- 5 potentially intrusive provisions. A process for
- 6 replacing the board was documented in the letter
- 7 agreement, correct?
- 8 MR. SCARLETT: Correct.
- 9 COMMISSIONER RENDAHL: Okay. So in so
- 10 doing, you also said that, (as read) the Province and
- 11 Hydro One complied with the spirit and intent of Section
- 12 4.7 of the Government agreement -- Governance Agreement,
- and in order to serve the best interest of the company,
- 14 the parties agreed to forego the requirement to hold a
- 15 shareholder's meeting thereby expediting the process and
- 16 reducing uncertainty, correct?
- 17 MR. SCARLETT: Correct.
- 18 COMMISSIONER RENDAHL: Okay. So were you
- 19 involved in any of these discussions?
- 20 MR. SCARLETT: I wasn't -- no board counsel.
- 21 The board has its own independent counsel, which was a
- 22 firm that we don't use for our other work so they were
- 23 independent. It was a firm called Davies LLP, and a
- 24 fellow there was a guy called Vince Mercier. But I did
- 25 have conversations with Mr. Mercier leading up to these

- 1 conversations so -- and I'll stop, but I can tell you
- 2 more about the background if you're interested.
- 3 COMMISSIONER RENDAHL: Well, I guess I am
- 4 interested. So -- so when did you have discussions with
- 5 Mr. Mercier?
- 6 MR. SCARLETT: Well, off and on through the
- 7 weeks preceding the meetings that happened at the
- 8 beginning of July, remember the election was on June 7th
- 9 and -- and we had no communication. We, Hydro One, had
- 10 no communication with the newly elected government at
- 11 that time. We couldn't frankly get time, couldn't get
- 12 on their agenda. We weren't able to have meetings or
- 13 discussions with them.
- 14 During that time, I would talk to
- 15 Mr. Mercier about acting for the board as independent
- 16 counsel, and he -- and he was doing so with Mr. Denison
- 17 who was the chair at the time. When we were getting
- 18 down to the beginning of July and we heard that one of
- 19 the board members had been able to arrange an initial
- 20 meeting with representatives of the government, I was
- 21 actually out of town, and I had some conversations with
- 22 Mr. Mercier about how those discussions might -- might
- 23 play out, what the different alternatives were.
- 24 And frankly, it was in one of those
- 25 discussions that I suggested that one of the

- 1 difficulties with the Governance Agreement in the
- 2 government's mind might well be the fact that following
- 3 the -- all of procedures in Section 4.7 could take up to
- 4 90 days, just the time it takes to call the shareholder
- 5 meeting, do the search of beneficial holders, and so on,
- 6 do a circular. All that can take you 60 days.
- 7 And so in those discussions, I recommended
- 8 that since the outcome of a shareholders vote was not in
- 9 question when you have a 47 percent shareholder, just
- 10 mathematically, there's just no way that that 47 percent
- 11 block will not carry the day. I suggested that there
- 12 would be no substantive purpose served by doing the
- 13 shareholders meeting. And so it would -- it would be
- 14 consistent with everything in the Governance Agreement
- if the board was to agree that the shareholders meeting
- 16 wouldn't be necessary and we could enter into a shorter
- 17 time frame, which would have the benefit of reducing a
- 18 period of uncertainty.
- 19 So I had that discussion with Mr. Mercier,
- 20 and then I had a few other discussions going through the
- 21 weekend about what some of the compensation arrangements
- 22 were for our CEO. But I wasn't involved in direct
- 23 discussions with the government at all.
- 24 COMMISSIONER RENDAHL: Okay. So who was the
- 25 board member who had the conversations with the

- 1 government?
- 2 MR. SCARLETT: Well, it was Mr. Denison.
- 3 When I mentioned the other board member, we had George
- 4 Cook who had -- who had -- who had a contact who reached
- 5 out to the government to say, you know, we should be
- 6 having a conversation about this. But I don't think
- 7 Mr. Cook was directly involved, although I don't know.
- 8 I wasn't there.
- 9 COMMISSIONER RENDAHL: So you were -- were
- 10 you providing some counsel, then, to Mr. Mercier?
- 11 MR. SCARLETT: I wouldn't -- I wasn't giving
- 12 him counsel, I was giving him some information. That's
- 13 all.
- 14 COMMISSIONER RENDAHL: And so when you said
- 15 it was your suggestion it would not be in the best
- 16 interest to follow the Governance Agreement given the
- 17 shareholder percentage, that was your recommendation?
- 18 MR. SCARLETT: Well, I certainly made that
- 19 argument, not being the only person to make it. And I
- 20 didn't just to -- to be precise on the words, I didn't
- 21 say it would be in the best interest. I said it would
- 22 be consistent with the Governance Agreement principles
- 23 to follow all the steps.
- 24 And, you know, what the Governance Agreement
- 25 is really focused on is limiting the Province's ability

- 1 to act as a major shareholder, because without the
- 2 Governance Agreement, at a normal shareholders meeting,
- 3 a 47 percent or a 40 percent shareholder can elect every
- 4 director, not just 40 percent. And I felt it was
- 5 important, I felt it was important that to the extent we
- 6 could and we keep to the principles in the Governance
- 7 Agreement, and my view is that is what happened.
- 8 COMMISSIONER RENDAHL: Okay. So in these
- 9 discussions that you are having with Mr. Mercier, were
- 10 you also discussing matters with Mr. Schmidt?
- 11 MR. SCARLETT: I'm just trying to remember,
- 12 because of course I would talk to Mr. Schmidt regularly
- 13 about business and so on. I don't -- I don't recall
- 14 having any great detailed discussions with Mayo about
- 15 that procedure that we would follow. I don't recall
- 16 that.
- 17 COMMISSIONER RENDAHL: So did you have
- 18 discussions with Mr. Schmidt about whether he should be
- 19 retiring as a part of this --
- 20 MR. SCARLETT: No, I did not talk to him at
- 21 all about -- about the retirement idea. It -- it -- it
- 22 came up in the documentation.
- 23 COMMISSIONER RENDAHL: So Mr. Mercier was
- 24 communicating with the members of the board directly?
- 25 MR. SCARLETT: With the chairman of the

- 1 board, and I don't know what communication went on
- 2 beyond that. And Mr. Schmidt, by the way, had his own
- 3 external independent legal counsel helping him through
- 4 these -- these -- these discussions that culminated in
- 5 the July 11 agreement.
- 6 COMMISSIONER RENDAHL: At what point did he
- 7 realize he needed to retain legal counsel?
- 8 MR. SCARLETT: I'm just trying to be as
- 9 precise as I can be. I don't know with precision, but
- 10 it would have been -- just to give you the background.
- 11 Management has had its own counsel representing all the
- 12 management on the variety of employment-type matters and
- 13 compensation-type matters going back over a year. And
- 14 then I would say probably it was very close to the time
- 15 that these discussions were happening. So it may have
- 16 been just the very week before the discussions started,
- 17 but it was -- it -- it was sometime in June, I would
- 18 say, that he, on someone else's recommendation, hired
- 19 his own separate legal counsel.
- 20 COMMISSIONER RENDAHL: Okay. So you were
- 21 here in the room when Mr. Morris and Mr. Thies were
- 22 testifying, correct?
- MR. SCARLETT: Yes, I was.
- 24 COMMISSIONER RENDAHL: And so do you recall
- 25 the conversation with the discussion with Mr. Morris

- 1 about when he -- when Mr. Morris first heard from
- 2 Mr. Schmidt?
- 3 MR. SCARLETT: Yes.
- 4 COMMISSIONER RENDAHL: And that -- I believe
- 5 his testimony that he stepped out of a board meeting.
- 6 MR. SCARLETT: Yes.
- 7 COMMISSIONER RENDAHL: So there was a board
- 8 meeting for the purpose of discussing the July 11
- 9 letter?
- 10 MR. SCARLETT: I believe so. I wasn't in
- 11 attendance, but it would stand to reason that this was
- 12 approved by the board, so there would have had to have
- 13 been a meeting.
- 14 COMMISSIONER RENDAHL: Okay. Are you aware
- 15 whether or not there was a vote by the board resulting
- 16 from the meeting?
- 17 MR. SCARLETT: Again, I -- I can -- I don't
- 18 have direct knowledge. I mean, I can -- I can make a
- 19 pretty informed assumption or presumption that there
- 20 must have been because the agreement was signed by the
- 21 chair, and he wouldn't have done it without the board's
- 22 consent. And all the directors agreed to resign and
- 23 agreed to the process where they would resign in a
- 24 serial manner. Just an administrative task.
- 25 COMMISSIONER RENDAHL: So who would be the

- 1 right person to offer testimony about this particular
- 2 topic if you are not the right one?
- 3 MR. SCARLETT: The specifics about
- 4 conversations --
- 5 COMMISSIONER RENDAHL: About the board
- 6 meeting at which --
- 7 MR. SCARLETT: It would either -- either
- 8 have to be the chairman of the board, the ex-chairman,
- 9 or one of the advisors who was present.
- 10 COMMISSIONER RENDAHL: And none of them are
- 11 here today, correct?
- MR. SCARLETT: Correct.
- 13 COMMISSIONER RENDAHL: Are you aware whether
- 14 there were any board minutes that were filed as a result
- 15 of that meeting?
- 16 MR. SCARLETT: I expect there were. I
- 17 haven't seen them. I mean, we have a -- we have a
- 18 corporate secretary. It's not me, it's someone who
- 19 reports to me, and she would have kept minutes of those
- 20 meetings.
- 21 COMMISSIONER RENDAHL: And do you know
- 22 whether this was a duly noticed board meeting or was
- 23 this an emergency board meeting?
- MR. SCARLETT: Oh, I expect it would have
- been an emergency, but under our bylaws, which is common

- 1 in corporate law, you waive notice by attendance or by
- 2 just waiving notice.
- 3 COMMISSIONER RENDAHL: So would this
- 4 decision and the vote have resulted from a formal board
- 5 resolution?
- 6 MR. SCARLETT: I -- I -- I expect so, yes.
- 7 COMMISSIONER RENDAHL: And that would be
- 8 included in minutes?
- 9 MR. SCARLETT: I expect so. I'm not trying
- 10 to avoid the question, I just don't know.
- 11 COMMISSIONER RENDAHL: I understand you were
- 12 not present.
- 13 MR. SCARLETT: Right.
- 14 COMMISSIONER RENDAHL: So if you were
- 15 present, do you imagine that there -- this is
- 16 hypothetical, do you imagine that there would have been
- 17 discussions about what would happen to the value of
- 18 Hydro One's stock if the board suddenly resigned en
- 19 masse? Can you imagine what those conversations would
- 20 have been like?
- 21 MR. SCARLETT: It's really a guess. I
- 22 would -- I would not expect that there would have been
- 23 those conversations. That's not the sort of thing that
- 24 I normally hear in board meetings. We did a have a
- 25 discussion with directors, you know, previously in

- 1 weeks, you know, leading up to -- like right after the
- 2 election when we were in the dark, so to speak, about
- 3 talking to the Province where, you know, we talked about
- 4 what the alternatives might be and what the right thing
- 5 to do would be in terms of the best interest of the
- 6 company. And certainly nobody talked then about what
- 7 might happen to stock price.
- 8 COMMISSIONER RENDAHL: So when you were
- 9 talking to your directors, when you were evaluating what
- 10 might happen potentially, there was no discussion of
- 11 what the impact would be on Hydro One's stock?
- MR. SCARLETT: Not that I recall, no. The
- 13 conversation was more about what's in the best interest
- 14 of the company and what the fiduciary duties are to look
- out for the best interest of the company, what the
- 16 Governance Agreement would call for and so on.
- 17 COMMISSIONER RENDAHL: So given your
- 18 involvement in this transaction, were there any
- 19 discussions between you and the directors and the
- 20 colleagues about the potential impact on this
- 21 transaction and its regulatory review?
- MR. SCARLETT: We knew it -- we knew it
- 23 would -- I can't honestly recall any direct conversation
- 24 like that. Remember, this -- this all happened in a
- 25 very abbreviated time, and it was a very hectic few days

- 1 as we were sorting through these details and the -- what
- 2 culminated in the July 11 agreement. It was all, of
- 3 course, under a cloak of confidentiality. So there
- 4 weren't a lot of internal discussion about impacts one
- 5 way or the other.
- 6 Of course, as soon as it occurred and we did
- 7 the press release, you know, then we had our
- 8 conversations, it was clear that it was -- the impact
- 9 would be that it would be troubling to people. My own
- 10 view was that while the -- there was clearly a
- 11 short-term impact, it was basically on Hydro One, and
- 12 that we did not believe, and I still don't believe, that
- 13 the impact is really on Avista. I think that there's a
- 14 short-term period of uncertainly, but I think that the
- 15 way we've structured our deal, it's sort of neutral to
- 16 Avista.
- 17 COMMISSIONER RENDAHL: So in your
- 18 discussions in -- with the directors, was there any
- 19 discussion -- in your discussions with Mr. Mercier, are
- 20 you aware of any discussions in his -- from
- 21 conversations with him that there was discussion between
- 22 Hydro One and provincial representatives about the
- 23 possibility of the impact this -- these events might
- 24 have that might precipitate a shareholder derivative
- 25 action by one or more of the other shareholders other

- 1 than the Province?
- 2 MR. SCARLETT: I -- I have not had that
- 3 discussion with anyone, nor have I heard of it
- 4 occurring.
- 5 COMMISSIONER RENDAHL: All right. Thank
- 6 you.
- 7 All right. Let's move on to another set of
- 8 topics. So in your testimony, you had said that just
- 9 today your recommendation was to not follow the
- 10 procedures in Section 4.7 of the Governance Agreement
- 11 because it would take 90 days and that it was necessary
- 12 to act in timely manner. Did you -- you thought that
- 13 this would be in the best interest even though Premier
- 14 Ford's government went ahead and pursued legislation
- 15 that had intrusive provisions in it even after the July
- 16 11 agreement?
- 17 MR. SCARLETT: Well, we took these things
- 18 one step at a time, and I thought then and I think now
- 19 that it was in the best interest of everybody that we
- 20 deal with this as expeditiously as possible. And I also
- 21 knew that, from what I could read in the paper, that we
- 22 had a government that was intent now on acting and if I
- 23 went back to them and said or someone went back and said
- 24 you can follow this process and take 90 days, I didn't
- 25 know that they were going to be patient enough to take

- 1 90 days.
- 2 So I didn't think it would be attractive to
- 3 the government. I knew that it would be negative for
- 4 the company to be going through a 90-day period of
- 5 uncertainty. And so my strong recommendation was that,
- 6 in fact, we abide by all of the procedures and all of
- 7 the requirements in the Governance Agreement except only
- 8 doing away with the need for a shareholders meeting,
- 9 which I believe then and I believe now, would have had
- 10 no substantive value.
- 11 COMMISSIONER RENDAHL: Okay. Thank you.
- 12 JUDGE MOSS: Let me follow up on that if I
- 13 may. I'm just curious, and this goes back to your
- 14 earlier testimony, you said several times that having a
- 15 47 percent share of the company gave this minority
- 16 shareholder the ability to absolutely determine the
- 17 board. I don't understand that. I thought things were
- 18 by majority vote.
- 19 MR. SCARLETT: So I didn't say it would
- 20 affect -- or allow this shareholder to do it. I said
- 21 the Governance Agreement prevents the shareholder from
- 22 doing that, and that is what happened with the change of
- 23 our board.
- 24 What I'm getting at generally, Judge Moss,
- 25 is whenever you have a public company and you have a

- 1 shareholder that owns a large chunk, that the
- 2 practicalities of shareholder meetings are it is a
- 3 majority vote, but a majority of the votes that are
- 4 represented at the meeting, and you never get a meeting
- 5 with a hundred percent turnout. If you're lucky, you
- 6 get a meeting with 75 percent turnout. Let's use that
- 7 number. That would mean anybody with 38 percent of the
- 8 vote, controls the entire vote.
- 9 JUDGE MOSS: And this sort of information
- 10 would be known to the investment -- investing public?
- 11 MR. SCARLETT: Oh, yeah. And anybody who
- 12 deals with public companies knows this happens and knows
- 13 that that's why in -- I was so confident when I said
- 14 that there wouldn't be a question in the outcome of the
- 15 vote because Province -- when we did the shareholders
- 16 meeting, and Province had a 47 percent vote for them not
- 17 to pass. The resolutions would have required 48 percent
- 18 against, which would have meant you would have in turn
- 19 95 percent, which is just not practically possible.
- 20 Sorry, am I making sense? Am I answering your question?
- JUDGE MOSS: Well, yes, I understand what
- 22 you're saying.
- Go ahead.
- 24 CHAIRMAN DANNER: Mr. Scarlett, so for those
- 25 53 percent who are not the Province, there is -- I mean,

- 1 it could be possibly some of them invested in this
- 2 company with the comfort and reliance on a Governance
- 3 Agreement --
- 4 MR. SCARLETT: Correct.
- 5 CHAIRMAN DANNER: -- that established a
- 6 90-day period. And even though the votes might not have
- 7 been with them, the process might have been with them
- 8 and they might have been able to take that opportunity
- 9 to try and convince both the Province and their fellow
- 10 shareholders of the error of this particular line of
- 11 action; isn't that possible?
- 12 MR. SCARLETT: Just trying to choose my
- 13 words. I -- I think it's possible like many things are
- 14 possible, but I think it's in the realm of minute.
- 15 Actually, I don't think it's practically possible in the
- 16 climate of the day --
- 17 CHAIRMAN DANNER: And so the 90-day process
- 18 you said you didn't think it -- that would create
- 19 uncertainty. What is it you are scared of that would
- 20 happen during those 90 days?
- 21 MR. SCARLETT: Well, first of all, I didn't
- 22 know a couple of things to be very blunt. I didn't know
- 23 how the government would react if we told them they had
- 24 to wait up to 90 days to actually act on what they
- 25 wanted to do. But secondly --

- 1 CHAIRMAN DANNER: And -- and what -- in what
- 2 ways could they act against the best interest of the
- 3 company at that time? When --
- 4 MR. SCARLETT: Well, as --
- 5 CHAIRMAN DANNER: -- you say you didn't know
- 6 how they were going to react, what were their options?
- 7 MR. SCARLETT: Well, we said in our
- 8 testimony in May and I'll say again now, they always had
- 9 the power to pass legislation. They could have said,
- 10 we're not going to wait 90 days, here's legislation,
- 11 bang. Which I think would have been much worse, because
- 12 I thought it was very important that we abide by the
- 13 requirements and the principles in the Governance
- 14 Agreement, which -- which we did.
- I personally don't believe that there was
- 16 any real process value in running a shareholders
- 17 meeting. I don't believe that there was any chance the
- 18 shareholders were going to rise up and convince the
- 19 government not to do what they had publicly said.
- 20 CHAIRMAN DANNER: Have you talked to
- 21 shareholders, did you do that --
- MR. SCARLETT: I didn't personally --
- 23 (Multiple speakers.)
- MR. SCARLETT: No, I personally did not. I
- 25 mean, I think there were discussions, but I can tell you

- 1 that nobody was coming to us that I was aware of saying
- 2 we have to do something about this --
- 3 CHAIRMAN DANNER: When you say there were
- 4 discussions, what were those discussions?
- 5 MR. SCARLETT: I believe our -- the
- 6 ex-chair, I'm just pausing now for a minute. I know
- 7 that there were discussions in May around executive
- 8 compensation. Actually, I don't believe that there were
- 9 discussions about the shareholders meeting concept, but
- 10 I do know that I was not aware and I don't believe any
- 11 shareholders came forward with a, you know, request that
- 12 other action be taken. And certainly I was -- I'm not
- 13 aware that there has been any kind of critical
- 14 commentary from shareholders about why didn't we have a
- 15 meeting.
- 16 CHAIRMAN DANNER: All right. Thank you.
- 17 COMMISSIONER RENDAHL: Okay. Mr. Scarlett,
- 18 I would like to talk about the Governance Agreement. Sc
- 19 do you recall your testimony here in May during which
- 20 you described at length, and I can give you a transcript
- 21 page if you'd like. You described the step-by-step
- 22 requirements of Section 4.7 describing it as, quote,
- 23 Probably a 90-day process carefully thought through and
- 24 structured and essential to selling the deal to the
- 25 public and, quote, To assemble the management team led

- 1 by Mayo Schmidt because no one wanted to work for a
- 2 Crown corporation to be blunt.
- 3 MR. SCARLETT: Yes, I remember that comment.
- 4 COMMISSIONER RENDAHL: Okay. So in looking
- 5 at the Governance Agreement, which I believe is Exhibit
- 6 JDS-2, right? There is a section providing for waiver,
- 7 correct?
- 8 MR. SCARLETT: I'm -- I'm sure there is.
- 9 COMMISSIONER RENDAHL: Section 8.11.
- MR. SCARLETT: Okay.
- 11 COMMISSIONER RENDAHL: And find that
- 12 agreement --
- 13 CHAIRMAN DANNER: It's MMS-5.
- 14 COMMISSIONER RENDAHL: I'm sorry, MMS-5,
- 15 which was an exhibit to Mr. Schmidt's testimony.
- 16 MR. SCARLETT: I know I have it. I just
- 17 need to find it. The section I have -- the section
- 18 you're referring to again is?
- 19 COMMISSIONER RENDAHL: Section 8.11. So
- 20 that's the waiver provision, which the July 11 letter
- 21 did invoke, correct?
- MR. SCARLETT: Yes.
- 23 COMMISSIONER RENDAHL: Okay. So when you
- 24 were giving your testimony in May, my understanding, and
- 25 you can correct me, was that the intent of the

- 1 Governance Agreement was to protect shareholders given
- 2 the large percentage ownership of the Province, correct?
- 3 MR. SCARLETT: Correct.
- 4 COMMISSIONER RENDAHL: But doesn't Section
- 5 8.11, then, severely undercut the intent of the
- 6 Governance Agreement to protect shareholders if the
- 7 Province can just waive any provision?
- 8 MR. SCARLETT: No, that's not the effect of
- 9 8.11. 8.11 is a standard term in any contract that says
- 10 if we're going to waive something, we have to do it in
- 11 instrument by writing. It doesn't allow one party to
- 12 waive, it requires both parties. It's --
- 13 COMMISSIONER RENDAHL: But in this case,
- 14 this is an agreement between Hydro One and the Province,
- 15 correct?
- MR. SCARLETT: Correct.
- 17 COMMISSIONER RENDAHL: So the other
- 18 shareholders have no say in the decision whether there's
- 19 going to be a waiver?
- 20 MR. SCARLETT: Correct.
- 21 COMMISSIONER RENDAHL: And this agreement is
- 22 intended to protect them?
- MR. SCARLETT: Correct.
- 24 COMMISSIONER RENDAHL: Okay. So given -- we
- 25 were talking about the legislation, the Hydro One

- 1 Accountability Act, is there anything that would prevent
- 2 the provincial government from pursuing additional
- 3 legislation that might have additional intrusive effect?
- 4 MR. SCARLETT: No, the only -- for all
- 5 practical purposes, no. Under our constitution and
- 6 charter of rights, they -- they can't pass legislation
- 7 that affects our charter rights of Canadians, but for
- 8 all intents and purposes, that's I don't think relevant
- 9 to our determination. They could pass another piece of
- 10 legislation that affects Hydro One, yes, they could.
- 11 COMMISSIONER RENDAHL: Okay. So given the
- 12 turn of events in June and July, and since your
- 13 testimony in May, and given an understanding of the
- 14 waiver provision, 8.11, what faith should this
- 15 Commission have that the other terms of the Governance
- 16 Agreement would be upheld in the future if we approve
- 17 this merger?
- 18 MR. SCARLETT: I'm just sort of trying not
- 19 to overstate. I mean, my own -- my own view is that
- 20 first of all, the ability to pass legislation that could
- 21 affect Hydro One has always been there, and we said that
- 22 in May, and that's a constant. And we also said in May
- 23 every utility is subject to the ability of government
- 24 that reports, you know, has jurisdiction to pass
- 25 legislation that could affect it. Nothing different

- 1 there. The Governance Agreement is a contract.
- 2 Contracts can always be amended by consent of the
- 3 parties, so that could always happen.
- 4 What I would say in looking at the current
- 5 situation, which I fully appreciate is very unsettling,
- 6 it happened, and how it happened is unsettling with
- 7 people at Hydro One as well. But I would like to
- 8 emphasize that when you stand back and look at this, the
- 9 Governance Agreement, in fact, worked. It did constrain
- 10 the government's activity. The government did not pass
- 11 legislation removing and putting a whole new board in by
- 12 fiat. It didn't do that. It -- it -- it complied with
- 13 the Governance Agreement in all substandard respects
- 14 when it came to dealing with the board of directors, and
- 15 that's, I think, a very powerful statement.
- JUDGE MOSS: Well, it didn't have to pass
- 17 legislation, did it? You got a compliant board of
- 18 directors that said we'll go along with what you want to
- 19 do.
- 20 MR. SCARLETT: Well, but, Judge Moss, that
- 21 starts with they had the rights under this agreement
- 22 that are well known and they abided by them. I don't
- 23 think anybody can be critical of the government for
- 24 exercising rights that were well known, well publicized,
- 25 and they followed them in all substantial respects. So

- 1 I think the Governance Agreement worked when it came to
- 2 dealing with the board of directors.
- JUDGE MOSS: Even though Section 4.7 in the
- 4 Governance Agreement generally was put in place in order
- 5 to protect the interest of new investors when the
- 6 company went private, which you said was essential to
- 7 the success of the public offering, and those
- 8 shareholders were deprived of any opportunity to have
- 9 any say at all; isn't that true?
- 10 MR. SCARLETT: Again, I -- I don't accept
- 11 that.
- 12 JUDGE MOSS: All right.
- MR. SCARLETT: They -- they followed the
- 14 procedures, they had an independent committee, ad hoc
- 15 committee, come up with a new slate of directors, which
- 16 they've done. The only thing that they didn't do was
- 17 hold a shareholders meeting that I thought, and I still
- 18 think, would have been a meaningless use of time and it
- 19 would be detrimental to all the shareholders of the
- 20 company if they had done that. You may have a different
- 21 view, but that's my view.
- JUDGE MOSS: Okay.
- 23 CHAIRMAN DANNER: So I'm -- I'm looking at
- 24 Mr. Schmidt's testimony, which was I believe we talked
- 25 about earlier, when he said -- in our May hearing, he

- 1 was speculating about the various political parties and
- 2 their positions, and he was saying that all through
- 3 that, being that we have a contract with the Province
- 4 and they will, in fact, operate as a shareholder, but
- 5 not as a manager of the business.
- 6 MR. SCARLETT: Right.
- 7 CHAIRMAN DANNER: Do you think that that has
- 8 come to pass? Do you still see that they have acted as
- 9 only as a shareholder and not as a manager of the
- 10 company?
- 11 MR. SCARLETT: Yes, I do.
- 12 CHAIRMAN DANNER: And so you don't see
- 13 publicly demanding the resignation of the CEO and the
- 14 board of directors as being managerial, you see that as
- 15 being kind of a shareholder --
- 16 MR. SCARLETT: Shareholders -- I'm sorry.
- 17 CHAIRMAN DANNER: No, go ahead.
- 18 MR. SCARLETT: Mr. Chairman, shareholders do
- 19 that in my experience all the time in public companies.
- 20 We're talking about private, but this is a public
- 21 company. It's a funny use of the word private. It's
- 22 not government, it's not private, it's public and the
- 23 public markets. In the public markets, shareholders,
- 24 active shareholders, which you see all the time in the
- 25 press in the States, they do this sort of thing all the

- 1 time. And they do it with a whole lot less shareholding
- 2 than -- than 40 percent. And, again, they change --
- 3 they changed the board entirely consistently with the
- 4 rights that they have in the Governance Agreement that
- 5 were well known by all investors. And they -- and they
- 6 demanded a change in the CEO, which, again, active
- 7 shareholders do with regularity.
- 8 CHAIRMAN DANNER: So when your largest
- 9 shareholder, though, is also in charge of the levers of
- 10 government, and so they're backing up these calls,
- 11 unlike a private investor, they actually have means to
- 12 carry out something, I mean, limitations on executive
- 13 compensation, for example, to pass legislation. Don't
- 14 you see that as kind of stepping out of the traditional
- shareholder role for a non-Crown corporation?
- 16 MR. SCARLETT: Well, it's farther than
- 17 traditional shareholders can go. I do see -- I think
- 18 that I can point to many examples of active shareholders
- 19 changing boards and changing senior management.
- 20 Certainly in the U.S. and in Canada, we have what's
- 21 called say on pay, so shareholders are routinely
- 22 commenting on pay packages, they do it every annual
- 23 meeting. And it's routine for companies to seek the
- 24 input of their shareholders on pay packages. It --
- 25 CHAIRMAN DANNER: But how many shareholders

- 1 have the ability to pass legislation to enact that?
- 2 MR. SCARLETT: I was just going to say as
- 3 well, Chairman Danner, that it is correct that the
- 4 government has this extra stip that passes -- that says
- 5 we can pass legislation to limit the pay packets. I
- 6 can't -- I can't deny that.
- 7 CHAIRMAN DANNER: So --
- 8 MR. SCARLETT: But I don't think that's
- 9 managing the business.
- 10 CHAIRMAN DANNER: So Mr. Ford has also
- 11 called for a 12 percent reduction in rates. Would he
- 12 have the ability to enact legislation to make that
- 13 happen if the board of directors were to disagree with
- 14 him on that?
- MR. SCARLETT: He has the ability to enact
- 16 legislation that would cut across the entire industry.
- 17 It wouldn't be Hydro One. I mean, if we're -- other
- 18 people on the panel may be better suited to talk more
- 19 about the -- the promise to reduce rates by 12 percent,
- 20 but the fact is -- the fact is that they cannot reduce
- 21 rates by 12 percent just by going after Hydro One. If
- 22 they're going to pass legislation, it will be
- 23 industry-wide.
- 24 CHAIRMAN DANNER: Well, the legislation can
- 25 be passed where you identify the characteristics of the

- 1 companies that would be affected by that, for example, a
- 2 company with so many residential customers or a
- 3 customer -- a company with revenues of over a certain
- 4 amount. There are ways to single out a particular
- 5 company in legislation that is not necessary bill of
- 6 attainder?
- 7 MR. SCARLETT: Chair Danner, I'm sure you're
- 8 right, but I would like to observe that the size and the
- 9 scale of the 12 percent reduction issue is large enough
- 10 that it cannot be delivered by doing the kind of narrow
- 11 legislation that you are positing. There just simply
- 12 isn't enough in Hydro One to achieve that. That would
- 13 have to be industry-wide if you're going to do something
- 14 that way.
- 15 CHAIRMAN DANNER: I'm sorry, so -- so can
- 16 you restate that so I fully understand? So what you're
- 17 saying is --
- 18 MR. SCARLETT: I was responding to your
- 19 comment that somebody could be clever with legislation
- 20 and make it look like it was industry-wide but in fact
- 21 describe it in a way we're going to only hit one
- 22 company. And maybe, maybe. I'm just commenting more I
- 23 think on a more general point that if the Ford
- 24 government decides to achieve its goal of a 12 percent
- 25 reduction in Hydro rates through legislation, that will

- 1 be industry-wide, because you simply cannot achieve that
- 2 kind of reduction off the back of a company like Hydro
- 3 One, which only accounts for a third of people's
- 4 electrical bills. It'd be 5 percent of electrical
- 5 bills, and not all of the customers in Ontario. So they
- 6 couldn't achieve their aim if they did the kind of
- 7 legislation you're talking about.
- 8 CHAIRMAN DANNER: Okay. And so if they did
- 9 industry-wide, I would assume that that would affect not
- 10 only your revenues or Hydro One's revenues, but those of
- 11 the other large utilities as well?
- 12 MR. SCARLETT: Yeah, I mean, I would suggest
- 13 that this line, I don't want to put it off, but I think
- other members of the panel, my colleagues, Mr. Dobson,
- 15 might be better suited to --
- 16 CHAIRMAN DANNER: Well, yeah, and I -- I'm
- 17 really -- what I'm trying to get to is not to discuss
- 18 the merits of legislation but to talk about the
- 19 protections of the Governance Agreement and how they can
- 20 be sidestepped or run over.
- MR. SCARLETT: Well, again, the Governance
- 22 Agreement I think specifically says that there's nothing
- 23 in it that prevents the Province from passing law to
- 24 general application.
- 25 CHAIRMAN DANNER: All right. Thank you.

- 1 MR. SCARLETT: And the market knows that.
- 2 COMMISSIONER RENDAHL: Okay. So I just have
- 3 one more set of questions for you and that's about the
- 4 appointment of the new directors.
- 5 MR. SCARLETT: Okay.
- 6 COMMISSIONER RENDAHL: Okay. So, again, the
- 7 Governance Agreement in Section 4.7.2 talks about the
- 8 delivery of a removal notice. Again, all of this
- 9 process was -- was sidestepped as you said because of
- 10 the interest of the 90 days and --
- 11 MR. SCARLETT: So only the shareholders
- 12 meeting was sidestepped.
- 13 COMMISSIONER RENDAHL: Okay. So there was a
- 14 removal notice?
- MR. SCARLETT: I believe so, yes. I didn't
- 16 see it, but I believe so.
- 17 COMMISSIONER RENDAHL: Okay. So Mr. Denison
- 18 would coordinate the establishment of the ad hoc
- 19 nominating committee?
- 20 MR. SCARLETT: Yes, he did that.
- 21 COMMISSIONER RENDAHL: Okay.
- 22 MR. SCARLETT: And retained an outside
- 23 search firm to help.
- 24 COMMISSIONER RENDAHL: Okay. So did the --
- 25 under the terms of the Governance Agreement, and this is

- 1 Section 4.1.1, the Province gets to pick 40 percent of
- 2 the nominees and the ad hoc nominating committee selects
- 3 the remainder, correct?
- 4 MR. SCARLETT: Correct.
- 5 COMMISSIONER RENDAHL: Okay. Did the
- 6 Province -- in your knowledge, did the Province and the
- 7 ad hoc nominating committee operate independently of one
- 8 another in selecting their respective nominees?
- 9 MR. SCARLETT: Yes.
- 10 COMMISSIONER RENDAHL: And so what was
- 11 the -- since you were not -- let's just take a step
- 12 back. Were you involved in the ad hoc process?
- MR. SCARLETT: No.
- 14 COMMISSIONER RENDAHL: And so what is the
- 15 basis of your knowledge of what occurred during those
- 16 discussions?
- 17 MR. SCARLETT: I would have conversations
- 18 with the corporate secretary who was involved just about
- 19 the ongoing process and what I generally knew.
- 20 COMMISSIONER RENDAHL: Okay. So the
- 21 Province, then, had no say in selecting any of the
- 22 nominees other than the four provincial nominees?
- MR. SCARLETT: That's my understanding.
- 24 COMMISSIONER RENDAHL: So in your
- 25 conversations with the corporate secretary, how did

- 1 those discussions occur? Were there separate meetings
- 2 with the search committee between the Province and the
- 3 search committee and the ad hoc committee and the search
- 4 committee?
- 5 MR. SCARLETT: There was only one ad hoc
- 6 committee. I don't know what search committee you're --
- 7 COMMISSIONER RENDAHL: Well, you mentioned
- 8 there was a search -- I'm sorry, a search firm that --
- 9 MR. SCARLETT: Oh, they hired -- they hired
- 10 one of the executive search firms to help them find
- 11 director candidates, which is a pretty common thing.
- 12 COMMISSIONER RENDAHL: Okay. And the
- 13 Province was a part of the ad hoc nominating committee?
- MR. SCARLETT: No, no, it's -- the ad hoc
- 15 nominating committee was run by the ex-chair and it
- 16 comprised representatives of major shareholders as well,
- 17 but the Province -- the Province had its own process,
- 18 and Mr. Woods can speak to what he knows of the
- 19 Province's process. And they had their four nominees
- 20 and the ad hoc nominating committee had used a search
- 21 firm to come up with a list of candidates, interviewed
- 22 candidates, and then resolved on six of them.
- 23 COMMISSIONER RENDAHL: Okay. So once all of
- the candidates were nominated and, Mr. Woods, you'll
- 25 have an opportunity to explain the process for the

- 1 Province, how were the individual nominees voted on and
- 2 approved?
- 3 MR. SCARLETT: So in between shareholder
- 4 meetings, you don't do shareholder votes. As I said,
- 5 we -- we did away with that meeting and you simply
- 6 follow it's a board resolution process where you keep a
- 7 quorum on the board at all times so you don't have ten
- 8 people resign and then -- because then there's no one to
- 9 put the other ten on. You have three resign, the
- 10 remaining seven of the quorum, they appoint the
- 11 replacements and three more resign and so on until
- 12 you've completed the replacement of the board.
- 13 COMMISSIONER RENDAHL: So were you present
- 14 at that board meeting?
- MR. SCARLETT: No, I was not. That was I
- 16 think just done through written resolutions actually.
- 17 COMMISSIONER RENDAHL: And are you aware
- 18 from your discussions with the corporate secretary how
- 19 and by whom the interim chairman of the board was
- 20 selected, nominated and approved?
- 21 MR. SCARLETT: I think Mr. Woods is best
- 22 able to answer that question.
- 23 COMMISSIONER RENDAHL: Okay. Great. So I
- 24 have no other questions for Mr. Scarlett. I don't know
- if my colleagues do, and I don't know, Chair Danner, if

- 1 you wanted to ask questions of Mr. Woods on this.
- CHAIRMAN DANNER: Well, Mr. Woods, you've
- 3 heard the question that was posed and it was referred to
- 4 you. Tell me the process by which this person was
- 5 appointed.
- 6 MR. WOODS: How I was appointed as chair?
- 7 CHAIRMAN DANNER: Yeah, yeah.
- 8 MR. WOODS: Okay. I was asked by the
- 9 Province around the -- through the search firm around
- 10 July -- if I can give you one minute of preliminary, I
- 11 think that would be helpful -- around the 4th of July,
- 12 would I be interested in serving on the board as the
- 13 initial nominee.
- 14 COMMISSIONER RENDAHL: So who -- I'm sorry,
- 15 who approached you?
- 16 MR. WOODS: Mr. Bodaway of Odgers Berndtson,
- 17 the search firm in Toronto.
- 18 COMMISSIONER RENDAHL: Okay. So at that
- 19 point, there was already a search firm being considered?
- 20 MR. WOODS: Yes, for the Province.
- 21 COMMISSIONER RENDAHL: Right.
- 22 MR. WOODS: For prospective nominees. After
- 23 some discussions, I accepted that role, and that
- 24 appointment was announced I think around the early July,
- 25 okay? At that point, I assisted Odgers Berndtson in

- 1 identifying and interviewing other candidates, and
- 2 within about ten days, we had four recommended nominees
- 3 that I, Odgers Berndtson, and the Province basically
- 4 settled on.
- 5 Subject to hearing from the ad hoc
- 6 nominating committee who their six nominees were,
- 7 because we were only looking for ten in total, we had to
- 8 be sure we had a good balance on our skills matrix. In
- 9 other words, we didn't -- I mean, if we had two or three
- 10 accountants, then by definition, we wouldn't have spots
- 11 for people with other skills.
- 12 So Mr. Denison, as the going chair, and I
- 13 had three or four conversations over three or four
- 14 weeks. Not identifying names at that juncture, but
- 15 simply saying in my case, because we were a little ahead
- of the ad hoc nominating committee, but we'd identified
- 17 specifically an accountant, a person with First Nations
- 18 experience, and -- and a lawyer so that they factored
- 19 that into their thinking as they looked for six people
- 20 on their side.
- 21 Fast forward when they identified six people
- 22 that they felt were appropriate, in consultation with
- 23 the investors, David and I exchanged lists. Because
- 24 under the Governance Agreement, there was the right for
- 25 each side to challenge the qualifications of each of

- 1 those respective groups four and six. So we -- we at
- 2 that point, saw the nominating committee's list. I
- 3 discussed that with the government, we had no challenges
- 4 and nor did they. So at that point, we had ten names.
- 5 CHAIRMAN DANNER: So you mentioned agreement
- 6 reached between the Province and ad hoc nominating
- 7 committee, and that was your testimony as well, your
- 8 written testimony as well. But looking at the
- 9 Governance Agreement, I'm looking at Section 3.21, where
- 10 is it provided agreement between the Province and the ad
- 11 hoc nominating committee is an acceptable means in which
- 12 to appoint a new chair?
- MR. WOODS: No, no, that's a good point. I
- 14 didn't get that -- that far. So the next step, and I
- 15 can be brief on this, there was an agreement between the
- 16 Province and the ad hoc nominating committee that I
- 17 would be named the interim chair so that when
- 18 announcement of the ten names were issued, there would
- 19 be some indication as to who would, you know, convene
- 20 the first meeting. So that was agreement between the
- 21 Province and Mr. Denison in coordination with the
- 22 investors.
- 23 CHAIRMAN DANNER: And does the Governance
- 24 Agreement talk about interim positions?
- MR. WOODS: I don't know that it does, but

- 1 if I could give you one another fact. The understanding
- 2 from the beginning was that when the board met, the
- 3 process would be anyone who is interested in being the
- 4 permanent chair would identify themselves, and I did.
- 5 There was no other person who identified themselves. So
- 6 at our first meeting in September, I stepped out of the
- 7 room, there was a process over about an hour of
- 8 discussion. And actually prior to that, I had questions
- 9 for about half an hour from the other nine members. I
- 10 stepped out and I was voted by that board as the
- 11 permanent chair and that was announced that day in early
- 12 September.
- 13 CHAIRMAN DANNER: And so that vote
- 14 constituted special board resolution?
- MR. WOODS: I'm not a lawyer, but I think
- 16 that's right, yeah.
- 17 CHAIRMAN DANNER: Okay. You also testified
- 18 the Hydro One board passed resolutions in a sequential
- 19 fashion to appoint the ten remaining directors. And
- 20 this is referring to the board of directors -- this is
- 21 from your testimony TDW-1T, page 12, line 16 and 17,
- 22 that's where I just -- I'm quoting that to you. Are you
- 23 referring to the board of directors that resigned on
- 24 July 11th, 2018?
- 25 MR. WOODS: I think Mr. Scarlett can

- 1 clarify.
- I think that is consistent with the process
- 3 that you just described?
- 4 MR. SCARLETT: That's correct, and the board
- 5 didn't resign on July 11. They resigned only when the
- 6 new board came in, in August 14th, 13th.
- 7 CHAIRMAN DANNER: Okay. So, again, what's
- 8 the authority for that action of appointing the
- 9 replacement directors?
- 10 MR. SCARLETT: Yeah, let me answer that,
- 11 please. That's just -- flows out of corporate law
- 12 practice and our bylaws that so long as -- it'll say in
- 13 the bylaws that, you know, a quorum can replace
- 14 vacancies. So you maintain a quorum to create
- 15 vacancies. This is a normal enough procedure when -- on
- 16 M & A transactions, for example, when the acquired
- 17 company's board is removed and there's a new board put
- 18 in that you -- you deal with it through designations and
- 19 filling of those vacancies.
- 20 CHAIRMAN DANNER: Okay. So, again, you have
- 21 an entire article in the Governance Agreement that deals
- 22 with the election and appointment of directors. Are
- 23 there references there to the bylaws?
- 24 MR. SCARLETT: I doubt it. I mean, the
- 25 bylaws are just the bylaws. They govern -- they govern

- 1 procedure.
- 2 CHAIRMAN DANNER: So maybe you can explain
- 3 for me, what does it mean when you say the Hydro One
- 4 board passed resolutions in a sequential fashion?
- 5 MR. SCARLETT: May I answer that?
- 6 CHAIRMAN DANNER: Yeah, I guess --
- 7 MR. SCARLETT: Yeah, it simply means that to
- 8 keep a quorum in place at all times, you couldn't have,
- 9 on August the 14th, ten directors resign at once and
- 10 then you have no board. So you have three resign, seven
- 11 stay in place, and they appoint three new directors.
- 12 Then three more resign and the seven that are left
- 13 appoint three. Now you've got six new and four old.
- 14 Then you have the last ones resign and the remaining
- 15 quorum appoints the remainder.
- 16 CHAIRMAN DANNER: Again, the question about
- 17 where is this in the Governance Agreement?
- 18 MR. SCARLETT: It's in the bylaws.
- 19 CHAIRMAN DANNER: It's in the bylaws, okay.
- 20 MR. SCARLETT: And it's just corporate
- 21 procedure.
- 22 CHAIRMAN DANNER: Okay. So the Governance
- 23 Agreement's about the election and appointment of
- 24 directors is just intended to be an adjunct to the
- 25 bylaws?

- 1 MR. SCARLETT: It's really setting out the
- 2 rights of the parties as to who selects which directors,
- 3 and the bylaw is what contains procedural matters.
- 4 CHAIRMAN DANNER: Okay. So the Governance
- 5 Agreement does not contain procedural matters?
- 6 MR. SCARLETT: Well, that's an
- 7 overstatement. It has procedures in it for how these
- 8 rights are exercised to come up with the nominees, but
- 9 when we get down, if we're not doing it in a
- 10 shareholders meeting, if we're doing it in a board
- 11 meeting, in board practice, you go to the bylaw, the
- 12 general corporate bylaw that tells you how the board
- 13 runs its affairs.
- 14 CHAIRMAN DANNER: Okay. All right.
- Mr. Woods, would you look at your testimony
- 16 in TDW-1T, page 3.
- 17 MR. WOODS: Okay. I have it.
- 18 CHAIRMAN DANNER: Okay, good. Could you
- 19 look at lines 4 to 13, and I'm going quote it for
- 20 others' benefit. (As read) The Ontario Electricity Act
- 21 1998 and Hydro One's Articles of Incorporation preclude
- 22 any person or company or combination of persons or
- 23 companies acting jointly or in concert other than the
- 24 Province from owning or exercising control or direction
- 25 over more than 10 percent of any class or series of

- 1 voting securities including common shares of Hydro One.
- 2 As such, no one owns more than 10 percent of Hydro One's
- 3 common shares other than the Province.
- 4 All right. So you --
- 5 MR. WOODS: I see that.
- 6 CHAIRMAN DANNER: -- see that?
- 7 Is the purpose of this 10 percent ownership
- 8 interest limitation for shareholders other than the
- 9 Province, is that for the purpose of ensuring that no
- 10 one other than the Province could potentially have a
- 11 controlling influence or even a substantial influence on
- 12 corporate affairs?
- 13 MR. WOODS: I would assume so. I'm not a
- 14 lawyer, but I assume that was the thinking when this was
- 15 put in place.
- 16 CHAIRMAN DANNER: Okay. And it does have an
- 17 effect, doesn't it?
- MR. WOODS: Yes.
- 19 CHAIRMAN DANNER: Okay. Do you agree as a
- 20 general proposition that a board of directors of a large
- 21 publicly-traded corporation has greater independence to
- 22 act if no shareholder owns a majority share of the
- 23 company stock?
- MR. WOODS: Yes.
- 25 CHAIRMAN DANNER: And your answer would be

- 1 the same with respect to a single shareholder who owns,
- 2 say, 47 percent of outstanding shares?
- MR. WOODS: Greater independence without any
- 4 controlling shareholder, yes. Subject to being elected
- 5 annually by the directors and by the shareholders in any
- 6 event. So there's an annual check on that, but the
- 7 answer to your question is yes.
- 8 CHAIRMAN DANNER: All right. Well, thank
- 9 you very much.
- 10 Among the other things that concern me about
- 11 the changes in leadership and Hydro One following the
- 12 election is a lack of transparency and frankly, lack of
- 13 candor by Hydro One in providing information to us by
- 14 way of a specific example. Hydro One previously
- 15 reported to have identified its five largest
- 16 shareholders other than the Province in response to our
- 17 Bench Request No. 2. And it took the extraordinary step
- in response to our request for updated information of
- 19 having its counsel inform us among other things that,
- 20 quote, Disclosure of the names of these shareholders
- 21 would pose a highly significant risk of harm to Hydro
- 22 One and the shareholders.
- 23 How do you explain that shortly after our
- 24 hearing in May, it was just fine for Hydro One to
- 25 identify its five largest shareholders other than the

Page 440 1 Province, l 2 this became

- 1 Province, but when we asked for updated information,
- 2 this became a problem? Can you explain that to us?
- 3 MR. WOODS: Well, I would -- I wasn't
- 4 involved at the time. What I can tell you that might
- 5 shed some light is that because I was in conversation,
- 6 as I said, with Mr. Denison, the outgoing chair who in
- 7 turn was in conversation with the investors that they --
- 8 the company and he determined were the -- likely to be
- 9 the five largest shareholders were that there was likely
- 10 to be some concern amongst those shareholders if they
- 11 were identified. I mean, they were -- three of them in
- 12 the end as you may know were prepared to participate,
- 13 but if they were identified, it would cause them an
- 14 additional time and burden and responsibility I think to
- 15 respond to inquiry, et cetera. So -- so three of the
- 16 five --
- 17 CHAIRMAN DANNER: Inquiry from the press for
- 18 example or --
- 19 MR. WOODS: Perhaps from other -- other
- 20 shareholders perhaps. I'm drawing inferences here.
- 21 Three of five were prepared to assist and, you know,
- 22 participate. A fourth -- I don't know whether this is
- 23 confidential.
- 24 Is this confidential information?
- MR. SCARLETT: Well, I mean, I'd like to

- 1 help with this answer if I might.
- 2 MR. WOOD: Is that all right?
- 3 CHAIRMAN DANNER: Well, yeah, I'm trying to
- 4 get to the -- I'm just trying to find out the answer.
- 5 MR. SCARLETT: Yeah, I'd be happy to give
- 6 you the background that I have on it, which may be
- 7 helpful.
- 8 CHAIRMAN DANNER: All right.
- 9 MR. SCARLETT: And -- and yes, it was a
- 10 difficult situation for us. When it -- and just to set
- 11 the stage, you know, in Canada, with exceptions that
- don't matter here, there's no requirement to disclose
- ownership when you're less than 10 percent. The U.S.
- 14 level is 5 percent. Canada has debated that back and
- 15 forth, but it's 10 percent. So when people own -- what
- 16 the shareholders own, they have legally the ability to
- 17 keep their identity secret.
- 18 When we generally answer questions about who
- 19 we believe our big shareholders are, we don't get that
- 20 from the shareholders. They don't confirm it. We get
- 21 that information from market knowledge. And by market
- 22 knowledge, I mean we have an investor relations group,
- 23 they speak to traders and other people who are active in
- 24 the market who say, you know, we believe company X has
- 25 this kind of a holding or that kind of a holding. So

- 1 it's pretty good information, but it's not -- it's not
- 2 reported anywhere, it's not verified by the individual
- 3 investors. So that's how we could give information that
- 4 we can find in the market generally.
- 6 recall was specifically about who was on the committee.
- 7 And when the committee was formed, the people who
- 8 participated did so under the assurance of complete
- 9 confidentiality for reasons that I presume included they
- 10 don't want people to know that they participated in the
- 11 committee for fear that they might get dragged into some
- 12 disputes in the future, they didn't want to be harassed
- 13 by people calling them and bothering them in course of
- 14 that process. Maybe they wanted to keep the size of
- 15 their holdings a secret, but they had a variety of
- 16 reasons that were sensitive to them, and at least in one
- 17 case, they refused to even sit on the committee because
- 18 they didn't want to be involved in the process.
- 19 And so when we were asked to confirm the
- 20 committee members, we actually went through quite a bit
- 21 of effort trying to get a waiver of the confidential- --
- 22 obligations that we had. They weren't our -- it wasn't
- 23 our confidentiality to waive, it was the confidentiality
- 24 of the -- of the participant. And we got it waived for
- one but not for some others, and we tried very hard.

- 1 And frankly, we also got subject to a Freedom of
- 2 Information action in Washington that we spent a lot of
- 3 time and money fighting to try to protect the
- 4 confidential information.
- 5 From our perspective, keeping the process
- 6 and the -- and the participants confidential as they
- 7 demanded is important because, you know, we may have a
- 8 4.7 process again in the future. We need people who
- 9 will participate and not say to us, well, I'm not going
- 10 to participate because last time this is what happened.
- 11 You know, you got disclosed and we got dragged into --
- 12 into disputes and so on. So we felt that both from the
- 13 shareholder's point of view and from Hydro One's point
- of view, we had to do our utmost to maintain the
- 15 integrity of the confidentiality that the ad hoc
- 16 committee was operating under. I hope that helps with
- 17 your answer.
- 18 CHAIRMAN DANNER: All right. Thank you.
- 19 Mr. Woods, you have a long history in this
- 20 business, and I know you've been on other boards. Have
- 21 you found that the 10 percent figure that we have here
- 22 in the United States has acted as an impediment to
- 23 attracting qualified people to serve on boards?
- MR. WOODS: No.
- 25 CHAIRMAN DANNER: And would you -- your view

- 1 be that -- well, I'll -- that's fine.
- 2 JUDGE MOSS: Let me interject here to
- 3 satisfy a point of curiosity, Mr. Scarlett. You said
- 4 just now and we earlier received information to the
- 5 effect that it was -- it's a difficult undertaking to
- 6 identify the five largest shareholders other than the
- 7 Province because of these disclosure requirements. I'm
- 8 just -- I have a hard time with that. You have to know
- 9 who your shareholders are and how many shares they hold
- in order to have a shareholder meeting and count their
- 11 votes, don't you?
- 12 MR. SCARLETT: So I may have misspoken a
- 13 little bit when I said it was difficult. I didn't mean
- 14 difficult to know generally. It's difficult to know
- 15 with precision. That was the only point I was making.
- 16 We do have a pretty good idea who our shareholders are,
- 17 and that's why we're able to say that when it wasn't the
- 18 confidential question about who was on the committee. I
- 19 know they're closely aligned, but they're a bit
- 20 different.
- In terms of shareholders meeting, though,
- 22 it's quite -- there's a whole different process
- 23 involved. This is why it takes -- you might say, why
- 24 does it take 60 days to hold a shareholders meeting? We
- 25 have to do a search process because, you know, in

- 1 today's world, people don't hold their shares in
- 2 registered name. They hold them through a depository.
- 3 So if you look at our shareholder list, we probably have
- 4 one shareholder. And it's not the Province of Ontario,
- 5 it's probably Canada's depository for securities.
- 6 So you have to send out search cards to the
- 7 people who participate in that depository who are
- 8 financial institutions, and they in turn will do a
- 9 search and tell you who the beneficial holders are. And
- 10 under our system, you can be a nobo, a nonobjecting
- 11 beneficial owner, or an obo, an objecting beneficial
- 12 owner. And if you're an objecting beneficial own- -- an
- objecting beneficial owner, we don't get to know who you
- 14 are. If you're nonobjecting, then we get to know who
- 15 you are. So you go through that search process and then
- 16 you can mail out your materials. That's how you know
- 17 who can come to your shareholders meeting.
- 18 JUDGE MOSS: So basically shareholders can
- 19 participate anonymously?
- MR. SCARLETT: Yes.
- JUDGE MOSS: Okay. Thank you.
- 22 CHAIRMAN DANNER: I just have a few more
- 23 questions here.
- So, Mr. Woods, according to Marieke Walsh,
- 25 and she's writing for ipolitics.ca on July 6th, 2018,

- 1 and I'm quoting from this article. (As read) The first
- 2 piece of legislation from Doug Ford's government
- 3 kneecaps the independence of Hydro One by giving the
- 4 provincial cabinet a veto over executive compensation.
- 5 Do you agree with this assessment?
- 6 MR. WOODS: No.
- 7 CHAIRMAN DANNER: What impacts on
- 8 recruitment or retention do you see from provincial
- 9 involvement in setting executive seminars?
- 10 MR. WOODS: Very limited. I can elaborate
- 11 if you'd like.
- 12 CHAIRMAN DANNER: Yeah, I'd appreciate that.
- MR. WOODS: I mean, as you know, a -- Bill
- 14 2, the Hydro Accountable Act specifies that Hydro One
- 15 has to consult with the five largest shareholders to the
- 16 extent they're prepared to discuss as well as with the
- 17 government, come up with a compensation --
- 18 CHAIRMAN DANNER: The five largest private
- 19 shareholders?
- 20 MR. WOODS: Other than the government,
- 21 that's correct.
- 22 CHAIRMAN DANNER: Other than the government,
- 23 yes.
- 24 MR. WOODS: To the extent they're willing to
- 25 engage in dialogue. Together with the government and

- 1 then come up with the compensation framework that we
- 2 require approval of the -- in effect the government, the
- 3 cabinet board. We are in the early stages of putting
- 4 that information together and then we'll soon embark on
- 5 that consultation process. And we believe we will be
- 6 able to come up with a framework that will be
- 7 satisfactory to the government and will not limit in any
- 8 material way our ability to attract a chief executive
- 9 officer and that search is now underway.
- 10 CHAIRMAN DANNER: And do you expect that the
- 11 salary of the incoming CEO will be considerably less
- 12 than the current CEO?
- MR. WOODS: I don't know that it will be
- 14 considerably less. I think the probability of it being
- 15 less is very high.
- 16 CHAIRMAN DANNER: Significantly less?
- 17 MR. WOODS: I don't know. I mean --
- 18 CHAIRMAN DANNER: I mean, we talking a \$5
- 19 million man or a \$4 million man?
- 20 MR. WOODS: We're not talking about a \$5
- 21 million person, no. Possibly 4 million, possibly 3,
- 22 possibly 2. We haven't gotten down to that level of
- 23 detail.
- 24 CHAIRMAN DANNER: Yeah. Do you believe
- 25 that -- it's my understanding that, at least from some

- of the press, that the \$6 million figure was deemed by
- 2 executive compensation consultants to be somewhere right
- 3 in the middle of the pack for privately run and best run
- 4 utilities; is that your understanding?
- 5 MR. WOODS: Probably middle of the pack.
- 6 It's quite a wide range. I've reviewed some of the
- 7 comparable companies, and there's a quite a wide range,
- 8 but it would not have been out of the -- the range of
- 9 reasonableness, that's correct.
- 10 CHAIRMAN DANNER: Okay. And do you see any
- 11 problems with a framework in Hydro One being
- 12 significantly different than a framework in Avista?
- MR. WOODS: I think the two are quite
- 14 separate, I think considerably different. I don't know
- 15 that there will be problems. I think the two will be
- 16 produced separately. As you know, the board of Avista
- 17 has rights on compensation. They'll engage in a
- 18 process, we'll have two of our executives as part of the
- 19 nine-person board. Process for Hydro One will be just
- 20 as I described.
- 21 CHAIRMAN DANNER: Okay. Thank you. I
- 22 mentioned before, and I know that you have an extensive
- 23 background in business, I -- I -- you know, you worked
- 24 for corporations on -- on both sides of the border. And
- 25 I guess based on your many years of experience in the

- 1 business world, on how many occasions have you witnessed
- 2 a case where a major corporation faced the sudden
- 3 resignation of the entire board of directors and its
- 4 CEO?
- 5 MR. WOODS: Yeah, I don't know that I've
- 6 directly witnessed it. I know it has happened, but this
- 7 was a first time I have seen it directly.
- 8 CHAIRMAN DANNER: So you're -- but this is
- 9 not something -- you can't imagine circumstances or you
- 10 would have seen this at the VOA board of directors or
- 11 the outward investment management corporation or some of
- 12 the Province, St. Joseph's, St. Michael's healthcare or
- 13 any of these other places that you have worked?
- MR. WOODS: That's correct. Have not seen
- 15 something like this. By the way, just to be clear,
- 16 because it's the second time you referred to that, those
- 17 were boards that I served on, not worked.
- 18 CHAIRMAN DANNER: Yeah --
- 19 (Multiple speakers.)
- 20 JUDGE MOSS: Do not talk at the same time,
- 21 please.
- 22 CHAIRMAN DANNER: Thank you, Judge.
- 23 So do you believe that the sudden
- 24 resignation of the board of directors and CEO of Hydro
- 25 One was in the best interest of the corporation?

- 1 MR. WOODS: No.
- 2 CHAIRMAN DANNER: Do you believe that the
- 3 sudden resignation of the board of directors and CEO was
- 4 in the best interest of the proposed acquisitions of
- 5 Avista?
- 6 MR. WOODS: No, because it presents
- 7 uncertainties. Could I -- if I could just follow up.
- 8 Technically, the sudden resignation was caused by events
- 9 that were certainly not in the best interest of Hydro
- 10 One. The process by which that took place, as
- 11 Mr. Scarlett discussed, I think was the best process.
- 12 But no, certainly the events leading up to that and the
- 13 ultimate result were not in the best interest of the
- 14 company.
- 15 CHAIRMAN DANNER: All right. I
- 16 think that's all I have, Judge.
- 17 Thank you very much, Mr. Woods.
- 18 JUDGE MOSS: Recognizing that we must take
- 19 what we read in the press with a certain degree of
- 20 skepticism, I want to ask you about an article that I
- 21 looked at. It was written by somebody named Rob
- 22 Ferguson, Queen's Park Bureau of the Star in Canada.
- 23 And the caption or the title of the article of
- 24 Mr. Ferguson was "Hydro One given six months to trim
- 25 executive pay, and then the lead is, "The new chair of

- 1 the board at Hydro One is set to clean house and cut pay
- 2 in the executive suite following the July ouster of CEO
- 3 Mayo Schmidt, says Premier Doug Ford."
- 4 Has he ever said that to you?
- 5 MR. WOODS: No.
- 6 JUDGE MOSS: Okay. Do you understand that
- 7 you have a six-month time frame here or some other time
- 8 frame in which this is all supposed to be set in motion?
- 9 MR. WOODS: Yeah, the Bill 2, the Hydro
- 10 Accountability Act refers to six months to come up with
- 11 a compensation framework and, in fact, it's five months
- 12 because that has to be posted, but to receive approval
- 13 by the government, that's in respect of the
- 14 compensation, that's correct.
- JUDGE MOSS: So we've got August, September,
- 16 October, we're nearly three months into that process.
- 17 MR. WOODS: Yes, our goal is to have that
- 18 done by the end of the calendar year.
- 19 JUDGE MOSS: And then it's only at that
- 20 point in time that you'll actually be able to seriously
- 21 go out and recruit for a new CEO; is that right?
- MR. WOODS: No, and that -- it's -- it's an
- 23 important point. Because we are actively in discussions
- 24 with CEOs, we know we are going to have to come up with
- 25 some guidance on that. So we will have to. We've not

- 1 yet done that, had those preliminary discussions with
- 2 the government in advance of finalizing the entire
- 3 framework.
- 4 JUDGE MOSS: Okay. Thank you very much. I
- 5 appreciate that clarification.
- 6 MR. WOODS: Yep. Thank you.
- 7 COMMISSIONER BALASBAS: All right. Good
- 8 morning, Mr. Lopez. My questions will be mostly
- 9 directed at you. So I'd like to follow up a little bit
- 10 on the questions that I asked Mr. Thies earlier this
- 11 morning regarding Avista's retained earnings. And do
- 12 you have your testimony in front of you, CFL-16, page
- 13 11?
- MR. LOPEZ: I do.
- 15 COMMISSIONER BALASBAS: All right. In this
- 16 testimony, you talk about the rate credit provided in
- 17 Stipulated Commitment No. 19, and that credit will flow
- 18 through to Avista customers in the bills?
- MR. LOPEZ: Yes.
- 20 COMMISSIONER BALASBAS: And in that
- 21 testimony a little bit later, you also refer to -- make
- 22 a statement that although no funds will flow from Hydro
- 23 One to Avista, Hydro One will bear the burden of these
- 24 rate credits as they will reduce the earnings.
- 25 Potentially they were both Hydro One as dividends; do

- 1 you see that?
- 2 MR. LOPEZ: Yes.
- 3 COMMISSIONER BALASBAS: All right. Could
- 4 you tell us where in your earlier testimony in this
- 5 proceeding you explain clearly that the rate credits
- 6 will be paid directly by Avista?
- 7 MR. LOPEZ: Sorry, you mean earlier like in
- 8 a preceding statement?
- 9 COMMISSIONER BALASBAS: In this proceeding.
- 10 Have you testified earlier in this proceeding that these
- 11 rate credits will be paid directly by Avista?
- MR. LOPEZ: I think so. I need to look for
- 13 the exact reference.
- MS. THOMAS: We will look for references.
- 15 We don't have them on hand.
- 16 COMMISSIONER BALASBAS: All right. Are
- 17 you -- well, while you're looking, are you aware of any
- 18 other Hydro One or Avista witnesses offering such
- 19 testimony?
- 20 MR. LOPEZ: I'm not directly aware. I
- 21 believe I have offered the testimony, so we will find
- 22 that in terms of how it would be funded over time.
- 23 COMMISSIONER BALASBAS: So is it your view
- 24 that these rate credits can be paid by Avista without
- 25 independent determination by the Avista board of

- 1 directors that the funds are available to be paid as
- 2 dividends and can be paid subject to the constraints on
- 3 dividend payments in the settlement?
- 4 MR. LOPEZ: Can you repeat the question?
- 5 I'm just trying to follow.
- 6 COMMISSIONER BALASBAS: So in your view,
- 7 do -- is it your view that the rate credits can be paid
- 8 by Avista without an independent determination by the
- 9 Avista board?
- 10 MR. LOPEZ: The Avista board -- we -- we
- 11 couldn't direct the Avista to pay it out of funds from
- 12 Avista. So the way I understand it here is the rate
- 13 credit is a requirement from Avista to pay to -- to
- 14 ratepayers. Ultimately, it will result in less funds
- 15 being available to Hydro One as a shareholder. I think
- 16 Mr. Thies testified this morning that it could come from
- 17 an equity injection or it come from retained earnings,
- 18 which would have otherwise been available to the
- 19 shareholders. Ultimately, both of them reduce funds
- 20 available to Hydro One shareholders in the future, and
- 21 that's the intent.
- 22 COMMISSIONER BALASBAS: So if Avista --
- 23 if -- so is it also true, then, that if Avista has
- 24 retained earnings that would otherwise be available to
- 25 Hydro One, that those retained earnings would be used by

- 1 Avista to directly fund the other stipulated commitments
- 2 requiring a monetary contribution other than the rate
- 3 credit?
- 4 MR. LOPEZ: That would be the case for both
- 5 forms of funding. So, again, I'll -- I'll just
- 6 reiterate. It could be paid by an equity injection by
- 7 Hydro One to Avista and Avista would then make the
- 8 payment to the -- the parties that are entitled to those
- 9 payments. And that would be an injection of equity,
- 10 more funds, more cash available at Avista or
- 11 alternatively, it could be taken out of retained
- 12 earnings that would otherwise be available to Avista
- 13 share -- to Hydro One shareholders who don't pay the
- 14 dividend.
- 15 COMMISSIONER BALASBAS: So if Avista -- if
- 16 Avista has sufficient retained earnings to make the
- 17 payments for these commitments, would it -- would you
- 18 then expect Hydro One to make an equity injection to pay
- 19 for those?
- 20 MR. LOPEZ: I think it would depend on the
- 21 circumstance at the time, and, again, in discussion with
- 22 the Avista board, the Avista board will have to stick by
- 23 the commitments and ensure this other commitment in here
- 24 that talk about maintaining a common equity ratio of 44
- 25 percent, so have to stick by that. So I would expect

- 1 the Avista board to say no, we have to maintain the
- 2 strong balance sheet to be able to do that, therefore we
- 3 need an equity injection, whether that be for these
- 4 commitments or for further capital in the future.
- 5 COMMISSIONER BALASBAS: So as a
- 6 hypothetical, if the Avista board does make a
- 7 determination that sufficient retained earnings exist to
- 8 pay the stipulated -- pay for the stipulated
- 9 commitments, would Hydro One make an equity injection?
- 10 MR. LOPEZ: Again, I think it would depend
- on the circumstances at the time. Is -- do we pay --
- 12 COMMISSIONER BALASBAS: So the answer to my
- 13 question, Mr. Lopez, is yes or no. Would -- if the
- 14 Avista board determined that there is sufficient
- 15 retained earnings --
- MR. LOPEZ: It would be an option available
- 17 to Avista to pay it out of retained earnings. If it
- 18 wasn't there, we would do an equity injection and help
- 19 them with that.
- 20 COMMISSIONER BALASBAS: But if the retained
- 21 earnings are there, then you don't see the need for an
- 22 equity injection?
- MR. LOPEZ: No.
- 24 COMMISSIONER BALASBAS: All right. Thank
- 25 you.

- 1 MR. LOPEZ: And just to follow up, it's
- 2 Commitment 75 where we talked about the source of funds
- 3 available to pay for those commitments.
- 4 COMMISSIONER BALASBAS: So my understanding
- 5 of Commitment 75 is that it is not specific in terms of
- 6 the source of funds. It just is a commitment that Hydro
- 7 One will ensure that there is funding available for the
- 8 commitments; is that correct?
- 9 MR. LOPEZ: Let me just read it. It talks
- 10 about to the extent -- to the extent Avista has retained
- 11 earnings that are available for payment of dividends
- 12 particularly [inaudible] specific with ringfencing, such
- 13 retained earnings may be used. So we specifically
- 14 called out they would be used for that purpose.
- 15 COMMISSIONER BALASBAS: Okay. Thank you.
- 16 So I'd like to turn now in your testimony in
- 17 CFL-16, page 2 of line 7 through 18, and your
- 18 supplemental testimony, I'm reading a partial quote
- 19 here, (as read) confirms that Hydro One stands by the
- 20 commitments in the settlement agreement. Do you see
- 21 that?
- MR. LOPEZ: Please point me to the line.
- 23 COMMISSIONER BALASBAS: It's confirm- -- I'm
- 24 sorry, it's page line -- I'm sorry, line 7 through 18,
- 25 there you state during -- in that block of lines there

Page 458 that confirms that Hydro One stands by; do you see that? 2 MR. LOPEZ: Yes, I do. COMMISSIONER BALASBAS: At the time you made 3 this statement in your testimony on September 6th, 2018, 4 had the new board of directors been voted and confirmed 5 by resolution? 6 MR. LOPEZ: I can't recall a specific date. 8 MR. SCARLETT: The new board -- may I? 9 COMMISSIONER BALASBAS: Yes. MR. SCARLETT: The new board was installed 10 11 by resolution on August the 13th or 14th. 12 COMMISSIONER BALASBAS: All right. And have you provided a copy of the board's resolution to that 13 14 effect? 15 MR. LOPEZ: I have not. 16 MR. SCARLETT: I don't know. 17 MS. THOMAS: If I may, Commissioner, the substance of re- -- the substance of the resolution is 18 in a response to a data request that has been included 19 in evidence as Exhibit JRW-7 from Public Counsel. 20 JUDGE MOSS: And that's dated 21 22 September 19th, 2018; is it not? 23 MS. THOMAS: Yes, sir. 24 JUDGE MOSS: Thank you.

CHAIRMAN DANNER: I'm sorry, Ms. Thomas,

25

- 1 what was the -- what was the number?
- MS. THOMAS: I'm sorry, the date is
- 3 October -- the date on the -- well, the date on the
- 4 exhibit is October 4.
- 5 CHAIRMAN DANNER: What was the number of the
- 6 exhibit?
- 7 MS. THOMAS: Exhibit JRW-7.
- 8 CHAIRMAN DANNER: Thank you.
- 9 JUDGE MOSS: And I think the question was
- 10 whether the board had made its resolution to confirm its
- 11 commitment to the -- to the settlement stipulation,
- 12 whether that had been done at the time of Mr. Lopez's
- 13 testimony on September 6th. And I'm pointing out that
- 14 the resolution itself I believe is dated September 19th,
- 15 so the answer to that question is?
- MR. LOPEZ: Is no, if that's the case, my
- 17 interpretation. My understanding when I made this
- 18 statement is that the contract to and the commitment to
- 19 stand by the stipulated commitments is one between the
- 20 company and Avista. And at that point, the prior board
- 21 had -- had -- had passed a resolution that said we would
- 22 stand by these commitments.
- JUDGE MOSS: The prior board.
- 24 COMMISSIONER BALASBAS: Prior board
- 25 resolution, not the new board resolution?

- 1 MR. LOPEZ: Yeah, so specifically the new
- 2 board, no, but why I could make this statement is that
- 3 the company, the company I represent, the company I work
- 4 for, is obligated to stand by these commitments.
- 5 JUDGE MOSS: And so a related question, if
- 6 you know, has the provincial government stepped up and
- 7 said in any formal fashion that it stands by this
- 8 agreement, that it supports this agreement?
- 9 MR. LOPEZ: I -- I'm not aware of any
- 10 statements.
- MR. WOODS: I can confirm that they have
- 12 not.
- JUDGE MOSS: They have not. Thank you.
- 14 COMMISSIONER BALASBAS: Thank you. All
- 15 right.
- 16 So now, Mr. Lopez, I want to turn to the
- 17 Hydro One Accountability Act that took effect and in
- 18 part it deals with the compensation framework for
- 19 directors, the CEO, and executives of Hydro One and its
- 20 subsidiaries. And you testify in CFL-16 on page 4,
- 21 lines 11 through 18 that there is an exception for
- 22 subsidiaries incorporated in jurisdictions outside of
- 23 Canada.
- MR. LOPEZ: Correct.
- 25 COMMISSIONER BALASBAS: So could you point

- 1 out where exactly in Bill 2, Schedule 1 that this
- 2 exception is stated?
- MR. LOPEZ: Will do that momentarily. Okay.
- 4 I'm looking at Exhibit JDS-3.
- 5 MR. SCARLETT: The definition of subsidiary.
- 6 MR. LOPEZ: And the definition is page --
- 7 well, it says page 1 of 3 at the bottom, and the first
- 8 section under definitions one, two, three, four, the
- 9 fifth definition says, (as read) Subsidiary. Has the
- 10 same meaning as in the Business Corporations Act, but
- 11 does not include subsidiary incorporated in a
- 12 jurisdiction outside Canada.
- 13 COMMISSIONER BALASBAS: All right. Thank
- 14 you. So what is there to stop the provincial government
- 15 from amending this definition section to remove the
- 16 exclusion for subsidiaries outside of Canada?
- 17 MR. LOPEZ: I think Jamie Scarlett would be
- 18 best able to answer that question.
- 19 COMMISSIONER BALASBAS: So, Mr. Scarlett,
- 20 what is -- is there anything that would stop the
- 21 provincial government from amending this definition?
- MR. SCARLETT: I don't believe so. They
- 23 could amend the definition, but it would be applied to
- 24 Hydro One. I mean, the Province of Ontario doesn't have
- 25 jurisdiction in the state of Washington, so I don't

- 1 think that they would have jurisdiction to pass
- 2 legislation that tells Avista what to do. So they would
- 3 have to come up with some concoction that would apply to
- 4 Hydro One.
- 5 COMMISSIONER BALASBAS: But you don't see
- 6 anything that could stop the Province from trying?
- 7 MR. SCARLETT: No. They could try. I have
- 8 a hard time thinking about how it could be effective in
- 9 any particular way.
- 10 COMMISSIONER BALASBAS: So what, if
- 11 anything, could bar the provincial government from
- 12 possessing legislation that would effectively alter,
- 13 amend, or eliminate any of the commitments Hydro One is
- 14 making in this settlement stipulation before us?
- 15 MR. SCARLETT: Those are commitments that
- 16 are made under the laws of the various states. We've
- 17 attorned to the jurisdiction of the states and to the
- 18 venue of the states. So those are enforceable against
- 19 Hydro One, and I don't think the Province of Ontario can
- 20 pass legislation that says they're not enforceable.
- 21 COMMISSIONER BALASBAS: So, Mr. Lopez, I
- 22 want to talk about what -- how ratings agencies have
- 23 reacted to the Province's removal of the previous board
- 24 of directors and the CEO and the new legislation
- 25 affecting Hydro One. Are you aware of rating agencies

- 1 commenting on the recent developments at the company?
- 2 MR. LOPEZ: I am.
- 3 COMMISSIONER BALASBAS: And do you agree
- 4 with the statements made by, for example, Moody's in
- 5 their statement? Do you agree with Moody's statement
- 6 that's Hydro One's board and CEO were forced out?
- 7 MR. LOPEZ: The board resigned and the CEO
- 8 retired, so I -- I can't comment on their state of mind
- 9 in their decision-making.
- 10 COMMISSIONER BALASBAS: How would you -- how
- 11 would you characterize it?
- 12 MR. LOPEZ: I believe they made a decision
- in the best interest of the company and ultimately in
- 14 the best interest of this transaction going forward.
- 15 COMMISSIONER BALASBAS: So you believe the
- 16 resignation of the board and the CEO were in the best
- 17 interest of the company and for this transaction?
- 18 MR. LOPEZ: I think based on the
- 19 circumstances that were in place at the time, yes, faced
- 20 with the -- the alternative.
- 21 COMMISSIONER BALASBAS: So do you agree,
- 22 then, that Ontario's willingness to force out the
- 23 current board clearly demonstrates that Hydro One is not
- 24 immune to direct political influence?
- MR. LOPEZ: That's correct.

- 1 COMMISSIONER BALASBAS: So does this trouble
- 2 you as an officer of Hydro One?
- 3 MR. LOPEZ: I think it creates some
- 4 circumstances that we must be mindful of and ensure that
- 5 we -- we plan and prepare in the best way possible to
- 6 meet the best interest of all stakeholders, which I
- 7 think we're doing in this case in terms of the
- 8 ringfencing provisions and so on. And we need to do the
- 9 same thing in Canada for our existing customers and
- 10 stakeholders there as well.
- MR. BALASBAS: So do you agree that if the
- 12 Province follows through on its promise to reduce
- 13 customer rates by 12 percent and that reduction reduces
- 14 Hydro One's revenue and cash flow, that this would be
- 15 materially credit negative to Hydro One?
- 16 MR. LOPEZ: I think it will -- the report
- 17 you're referring to with Moody that talks if they shift
- 18 the cost of doing that directly to a shareholder. And
- 19 so if they did that, that would be true. There would be
- 20 less cash available to the shareholder to support
- 21 repayments of debt and interest payments. If it was
- 22 done in a constructive manner through restructuring the
- 23 industry and looking for ways to reduce costs over the
- 24 long-term, then it may not be, have an impact on
- 25 debtholders.

- COMMISSIONER BALASBAS: But in the 1 2 likelihood that the industry would not be restructured, would this be materially credit negative for Hydro One? 3 MR. LOPEZ: Again, you're asking me to 4 5 speculate as to how they would exactly achieve the 12 6 percent reduction. During the election, the government, Rob Ford, indicated that he would use the Hydro One 8 dividends, which would have no impact on Hydro One's cash flow. But the dividend the government receives to 9 10 reduce rates for ratepayers in Ontario, that would have 11 no impact on Hydro One whatsoever. 12 COMMISSIONER BALASBAS: Are you ware of S&P 13 Global Ratings research comment on Hydro One's credit? 14 MR. LOPEZ: Tam. 15 COMMISSIONER BALASBAS: Do you -- so does 16 this assessment from S&P Global Ratings concern you as an officer of Hydro One? 17 MR. LOPEZ: It does. 18 19 COMMISSIONER BALASBAS: How so? 20 MR. LOPEZ: They're making -- they've made the inference that -- and their rating that you're 21
- talking about came out on September 13th. So let me
 give you a little bit of history there because there
 were two -- two ratings actions that S&P took. They
 took one when the transaction was announced back in July

- 1 of last year. And what they did at that point was
- 2 say -- they said when you borrow money to buy Avista, we
- 3 will put you on -- put you on credit negative, credit
- 4 watch negative, to say that when you do increase the
- 5 debt, there will be a downgrade, a likely downgrade
- 6 action. And then come September 13, they said they
- 7 considered specifically the impact of Bill 2. And Bill
- 8 2 was namely around the compensation framework.
- 9 And their view on that one was that it --
- 10 that was a direct intervention into, in their words, the
- 11 management and governance structure of Hydro One. And
- 12 they downgraded Hydro One one notch at that point, left
- 13 us on credit watch negative in relation to the initial
- 14 assessment, but they downgraded us one notch as a result
- of their review, which suggested that the governance and
- 16 management has gone from satisfactory to failed.
- 17 COMMISSIONER BALASBAS: So as a
- 18 hypothetical, if the Province takes any further
- 19 legislative action that impacts Hydro One, would you
- 20 expect these ratings -- one or more of these rating
- 21 agencies to further downgrade Hydro One's credit?
- MR. LOPEZ: Again, I'm speculating. I
- 23 believe S&P has taken the action that they've taken and
- 24 that reflects the government's ability to do that and
- 25 they've done that today. So if they did it again, I

- 1 personally wouldn't expect them to do that. I think,
- 2 you know, what you could see here, is that potentially
- 3 they could reevaluate if the government took no further
- 4 action, say, for a period of time. So I think that's --
- 5 that's the -- the -- the intent there.
- 6 One thing I would point to is that although
- 7 they downgraded Hydro One or Hydro One Limited, they did
- 8 not downgrade positive effect of Hydro One acquiring
- 9 Avista. Hydro One -- or Avista was -- when Hydro One
- 10 announced the acquisition, was upgraded to credit watch
- 11 positive and they still maintain that. So regardless of
- 12 the downgrade to Hydro One, as it stands today, Avista
- 13 would be benefit -- hop up from a one notch upgrade upon
- 14 the close of the deal. And that ultimately means lower
- 15 costs, lower interest costs.
- 16 COMMISSIONER BALASBAS: So would you agree
- 17 that the provincial government has achieved some of its
- 18 political goals in respect to Hydro One, would you agree
- 19 that its actions caused a precipitous drop in the value
- 20 of Hydro One stock?
- 21 MR. LOPEZ: I don't know what the
- 22 government's ultimate actions are, but they made some
- 23 statements during the election and I believe they've
- 24 achieved those. I believe there was an impact on the
- 25 stock price over July, and I think I have that in my

- 1 testimony. This is not new. The stock went down 6
- 2 percent in the month of July.
- I would point out that the industry went
- 4 down 3.8 percent in the month of July, regulated
- 5 utilities, across North America. So a part of that was
- 6 due to other reasons, but the government, you know --
- 7 you could infer from that that there was an impact from
- 8 that decision. There could be other things that
- 9 accounted for July's movement.
- 10 COMMISSIONER BALASBAS: So would you -- so
- 11 what is your assessment, then, overall of S&P Global
- 12 Ratings and Moody's statements about Hydro One's
- 13 creditworthiness? Do you think that they got -- they
- 14 got this about right?
- MR. LOPEZ: I think they've made a statement
- in the best interest of debtholders is the answer, and
- 17 they've made their intentions fairly clear that, you
- 18 know, these actions are not favorable for debtholders.
- 19 COMMISSIONER BALASBAS: Now, returning to
- 20 funding of the stipulating commitments, what actual
- 21 consideration does Hydro One -- or is Hydro One putting
- in to fund the stipulated commitments in the settlement
- 23 stipulation?
- 24 MR. LOPEZ: Hydro One is making a commitment
- 25 that all stipulated commitments will be funded from

- 1 shareholder funds.
- 2 COMMISSIONER BALASBAS: And from what's --
- 3 so from what sources of shareholder funds?
- 4 MR. LOPEZ: It will either be from equity
- 5 directly from Hydro One down through the subsidiary. I
- 6 think we went through that this morning, down through
- 7 Olympus, or it could be from retained earnings which
- 8 means that there will be a lower dividend paid or less
- 9 amounts dividends paid upwards by that time.
- 10 COMMISSIONER BALASBAS: Thank you. I don't
- 11 believe I have any additional questions.
- 12 CHAIRMAN DANNER: So I just have just one
- 13 follow-up or two.
- 14 You mentioned Rob Ford, you meant Doug Ford?
- MR. LOPEZ: Sorry, yeah. We had -- it's
- 16 been going on for a while, and I did not meet Doug Ford
- or Rob Ford personally so...
- 18 CHAIRMAN DANNER: But I also just wanted to
- 19 note, when you talked about July being bad for the
- 20 utility industry generally, but Hydro One's stock price
- 21 went down 4.5 percent in the 24 hours after the
- 22 announcement of the change on July 11th. So would you
- 23 attribute that drop to the -- to the events of the 11th?
- 24 MR. LOPEZ: You could. The -- the challenge
- 25 with that is as -- as we all know, that it's very unwise

- 1 to make decisions on stockholding as in a knee jerk
- 2 fashion. So I think what you could -- it's better to
- 3 look it over a longer period of time. So you saw 4.5
- 4 percent in one day, but by the end of the month, Hydro
- 5 One was lower than other utilities by 2 percent. So
- 6 it's a tough -- tough thing to say is a reaction to an
- 7 event and that is the ultimate impact on the stock
- 8 price. It needs to be looked at over time.
- 9 CHAIRMAN DANNER: Okay. So you would
- 10 question the causation of this drop in stock?
- 11 MR. LOPEZ: I -- I -- I don't question
- 12 the causation. What I suggest there is that there was a
- 13 reaction on the day, there was 4.5 percent. I think in
- 14 the cold light of day when people have a chance to look
- 15 at what it really means long-term, you take into
- 16 account, you know, some debtholders' views and so on,
- 17 that ultimate difference between Hydro One and the
- 18 market over the month of July was 2 percent.
- 19 CHAIRMAN DANNER: Thank you.
- JUDGE MOSS: Why don't we take our noon
- 21 recess, and we will take an hour for hunch, so come back
- 22 here about 1:00 or a few minutes after and we'll pick up
- 23 there.
- 24 MR. GOLTZ: Your Honor, if I may, a couple
- 25 of the parties who just filed letters saying we -- we

- 1 agree with the transition still, they were excused.
- 2 Ms. Gerlitz on behalf of NWEC and all filed a brief
- 3 one-page testimony with the same effect, if there's no
- 4 questions for her or anticipate none, we'd like to have
- 5 her excused if that's possible.
- JUDGE MOSS: She can be excused.
- 7 MR. GOLTZ: Okay. Thank you very much.
- 8 MS. THOMAS: Your Honor, on a particular
- 9 matter, I believe Mr. Woods needs to leave no later
- 10 than --
- Oh, you're okay?
- 12 MR. WOODS: 2:30.
- MS. THOMAS: So we just wanted to make sure.
- JUDGE MOSS: I think we'll have time.
- MS. THOMAS: Thank you.
- JUDGE MOSS: I think in terms of the third
- 17 panel, which is the intervenor witnesses, in light of
- 18 what Mr. Goltz was just raising with me, we will excuse
- 19 everyone who wishes to be excused other than
- 20 Mr. McGuire. We'll have some questions for him, but the
- 21 other intervenor witnesses we will not have questions
- 22 for. Okay. We're in recess.
- 23 (Lunch break taken from.
- 24 12:05 p.m. until 1:07 p.m.)
- JUDGE MOSS: Let's be back on the record.

- 1 As I understand it, Ms. Thomas will have some brief
- 2 redirect, so that's why we have the full panel still up
- 3 here with us. And I believe the questions that the
- 4 Bench has remaining will go to Mr. Dobson and
- 5 Mr. Scarlett perhaps. So I will leave it to you,
- 6 Commissioners, to proceed.
- 7 COMMISSIONER BALASBAS: All right. Good
- 8 afternoon, Mr. Dobson.
- 9 MR. DOBSON: Good afternoon.
- 10 COMMISSIONER BALASBAS: Have you discussed
- 11 with counsel that if Hydro One somehow indicated that it
- 12 does not remain committed to the transaction, would this
- 13 potentially open Hydro One to the up to \$103 million
- 14 penalty under Section 7.3 of the merger agreement or at
- 15 least support a claim for this fee by Avista?
- 16 MR. DOBSON: I have never had a conversation
- 17 with counsel about not being committed to the
- 18 transaction, although we have discussed if the
- 19 transaction for a variety of reasons did not go through,
- 20 what our financial exposure would be including that --
- 21 the break fee.
- 22 COMMISSIONER BALASBAS: Okay. And have you
- 23 discussed with counsel whether the legislative grant of
- 24 immunity from civil liability included in Bill 2 would
- 25 prevent Avista from enforcing Section 7.3 of the merger

- 1 agreement?
- MR. DOBSON: Never had that conversation,
- 3 no.
- 4 COMMISSIONER BALASBAS: Okay. So what would
- 5 be your personal opinion would you believe this to be
- 6 the case?
- 7 MR. DOBSON: I'm sorry, could you re- --
- 8 COMMISSIONER BALASBAS: What is your -- you
- 9 answered you did not have conversation with counsel on
- 10 this question, but I'm asking, what is your personal
- 11 opinion?
- 12 MR. DOBSON: My personal opinion -- sorry,
- 13 I'm still unsure of what you're asking me.
- 14 COMMISSIONER BALASBAS: Well, your personal
- 15 opinion of whether you believe the legislative grant of
- 16 immunity from civil liability would prevent Avista from
- 17 enforcing the penalties under the termination of the
- 18 agreement.
- 19 MR. DOBSON: Yeah, I'm not -- I'm sorry, I'm
- 20 not a lawyer or legal -- or well-versed in such matters,
- 21 and I've never had a discussion about that with legal
- 22 counsel either in terms of the company or external, so I
- 23 really don't have an opinion.
- 24 COMMISSIONER BALASBAS: All right. So
- 25 turning to the Hydro One Accountability Act, Bill 2,

- 1 which we have discussed over the course of the day, the
- 2 Act provides for ongoing provincial oversight of
- 3 approval for executive compensation and director
- 4 compensation. Do you share concerns over executive
- 5 recruitment and retention due to these compensation
- 6 restrictions imposed by the Province?
- 7 MR. DOBSON: At the moment, I do not,
- 8 because I don't believe -- I believe that the changes to
- 9 executive compensation are going to affect first and
- 10 foremost the CEO, and whoever that person turns out to
- 11 be will agree on the terms and conditions including
- 12 compensation that are offered. The extent to which the
- 13 compensation extends down beyond the CEO into other
- 14 parts of the organization still remains to be -- remains
- 15 to be seen. And my own personal opinion is that -- that
- 16 will -- may impact the -- the executive leadership team
- 17 to some degree. Not to the same degree as the CEO what
- 18 the current compensation is. But I have no basis to
- 19 believe that's going to impact retention at this moment.
- 20 COMMISSIONER BALASBAS: What do you think
- 21 the Province has in mind in terms of compensation levels
- 22 for directors or executives at Hydro One?
- MR. DOBSON: The only -- I could only
- 24 speculate on what the Province has in mind. I think it
- 25 mainly involves around CEO compensation since that was

- 1 made -- you know, that made most news during the
- 2 campaign and was stated by the politicians at the time
- 3 that that was their aim. As I just stated previously, I
- 4 don't believe that their real aim is to go much beyond
- 5 the CEO, but that still remains to be seen. And I'm
- 6 only speculating on all that.
- 7 COMMISSIONER BALASBAS: Okay. And what
- 8 compensation framework for Hydro One's CEO and board
- 9 members do you envision?
- 10 MR. DOBSON: I envision it to be, you know,
- 11 market competitive. They will look at certainly peers
- 12 across North America to ensure that we can attract the
- 13 right talent and be able to compensate that person
- 14 through combination of base short-term incentives and
- 15 long-term incentives to make sure that that person's
- 16 compensation is aligned with the strategic goals of the
- 17 company.
- 18 COMMISSIONER BALASBAS: So turning to the
- 19 part of the legislation that prohibits recovery of
- 20 executive salary in Hydro One rates, if not from rates,
- 21 then where will the money come to pay executives at
- 22 Hydro One?
- MR. DOBSON: It'll be paid through the
- 24 shareholder.
- 25 COMMISSIONER BALASBAS: So will the

- 1 Province, then, as a 47, roughly, over 40 percent
- 2 shareholder be kicking in 40 percent of the cost of that
- 3 compensation?
- 4 MR. DOBSON: When you say "kicking in," I
- 5 mean by sort of -- you know, by nature of their
- 6 shareholding, they would -- as a shareholder, they would
- 7 participate in that as much as any other shareholder.
- 8 If you're asking -- sorry, if you're asking about kick
- 9 in like additional compen- -- or capital being added, I
- 10 don't believe that that is going to happen.
- 11 COMMISSIONER BALASBAS: But it is your
- 12 belief, though, that because the Province, as a 40-plus
- 13 percent shareholder of the company, would be responsible
- 14 for roughly that amount of the executive salaries?
- MR. DOBSON: Yes.
- 16 COMMISSIONER BALASBAS: And what would be
- 17 the source of the Province's funds for that --
- MR. DOBSON: Well, they --
- 19 COMMISSIONER BALASBAS: -- responsibility?
- 20 MR. DOBSON: I'm sorry. They would be --
- 21 you know, they would share in the earnings of the
- 22 company proportionate to their shareholding. And so to
- 23 the extent that that executive compensation was excluded
- 24 from rates and be borne by the shareholder, in other
- 25 words, coming through as a straight cost, that would

- 1 impact the earnings of the company and their
- 2 proportionate share of those earnings.
- 3 COMMISSIONER BALASBAS: Does it concern you
- 4 that the Province has shown a willingness to dictate
- 5 whether specific costs incurred by Hydro One can or
- 6 cannot be included in rates?
- 7 MR. DOBSON: I think it is -- it is unusual
- 8 to some degree, and I think there is still some
- 9 interpretation in the legislation as to what exactly
- 10 they mean is going to be excluded. Because legislation
- in the -- in the -- the statement made in the
- 12 legislation is not quite clear when it talks about Hydro
- 13 One Limited, which is the holding company, and the
- 14 executives, you know, excluding salaries from that.
- So technically, there are only I think three
- 16 or four executives that are not -- that are part of
- 17 that, and the others are attributed to other -- other
- 18 subsidiaries. And so we are -- want that discussion
- 19 with government about the interpretation of what exactly
- 20 is to be excluded.
- 21 COMMISSIONER BALASBAS: So turning to the
- 22 provincial government's promise of reducing Hydro One
- 23 rates by 12 percent, does it concern you that the
- 24 Province might require such a rate reduction for which
- 25 this amount does not take into account traditional

- 1 regulatory ratemaking principles?
- 2 MR. DOBSON: I think it -- I know that the
- 3 government is looking at various options as to how they
- 4 may get to the 12 percent, but remains to be seen as to
- 5 what the mechanism they would go about doing that. And
- 6 so they could still utilize ratemaking mechanisms to do
- 7 that in combination with other -- other sorts of tools
- 8 at their disposal.
- 9 On the 12 percent, as we've mentioned
- 10 earlier, you know, our proportionate share of the total
- 11 cost of energy, delivered electricity delivered in
- 12 Ontario is relatively small. Relatively small
- 13 compared -- it's mostly by generation and it's mostly
- 14 about this thing called a global adjustment. And so we
- 15 expect that most of the reduction or impact, where it's
- 16 going to come from has to come from generation and the
- 17 global adjustment. There still may be some impact to
- 18 Hydro One, but it remains to be seen what that -- what
- 19 that impact would be.
- 20 COMMISSIONER BALASBAS: So assuming that the
- 21 merger is approved and consummated, will Hydro One be
- 22 able to use dividends from Avista to support its
- 23 operating costs?
- MR. DOBSON: Yes, they will be able to.
- 25 COMMISSIONER BALASBAS: And would dividends

- 1 from Avista be able to support Hydro One's capital
- 2 needs?
- MR. DOBSON: Yes. I'm sorry, if I could
- 4 clarify. Not in its entirety, but could contribute to
- 5 it.
- 6 COMMISSIONER BALASBAS: So Mr. Scarlett
- 7 testified that the board of directors determined it
- 8 would be in the best interest of Hydro One for the
- 9 entire board to resign and that Mr. Schmidt determined
- 10 it would be in the best interest of Hydro One for him to
- 11 retire.
- 12 So preceding the decision to approach the
- 13 premier's office with this offer to resign, did the
- 14 board consult with you, Mr. Lopez -- or the company's --
- 15 consult with you, the company's CFO, concerning the
- 16 likely consequences for the value of company stock if
- 17 these events occurred?
- 18 MR. DOBSON: They did not.
- 19 COMMISSIONER BALASBAS: Do you know why they
- 20 did not elect to consult with you?
- 21 MR. DOBSON: I -- I -- I couldn't answer why
- 22 they did not consult with me. I think there was a --
- 23 there was a sense amongst -- amongst the management team
- 24 that if this did go through or something like this did
- 25 go through, the campaign promises that would be some

- 1 impact, but the degree to which that impact would be
- 2 just pure speculation.
- 3 COMMISSIONER BALASBAS: Did the board, to
- 4 your knowledge, raise this question with anyone else who
- 5 might be in a position to offer board members an
- 6 informed opinion?
- 7 MR. DOBSON: I'm not aware of the board
- 8 discussions.
- 9 COMMISSIONER BALASBAS: So to your
- 10 knowledge, they either did not consider this question at
- 11 all or simply relied on their own judgment without
- 12 seeking any advice from knowledgeable sources?
- MR. DOBSON: Again, I don't know if they
- 14 consulted with any other sources.
- 15 COMMISSIONER BALASBAS: So did the board or
- 16 any of its members consult with you concerning the
- 17 likely response of the ratings analyst community on
- 18 these events?
- MR. DOBSON: No, they did not.
- 20 COMMISSIONER BALASBAS: And did you at any
- 21 time advise one or more members of the board the
- 22 resignation of the entire board was more likely than not
- 23 to have adverse consequences on the company's share
- 24 value or its ratings?
- 25 MR. DOBSON: I do not recall that I did

- 1 that, no.
- 2 COMMISSIONER BALASBAS: Did anyone on the
- 3 board or did Mr. Schmidt discuss with you whether the
- 4 board's resignation and/or his retirement should cause
- 5 you to have any concerns relative to your employment at
- 6 Hydro One as an officer?
- 7 MR. DOBSON: I don't recall a conversation
- 8 like that.
- 9 COMMISSIONER BALASBAS: And did any member
- 10 of the board or did Mr. Schmidt ask for your opinions
- 11 concerning the potential consequences of the board's
- 12 resignation or his retirement on the value of Avista's
- 13 stock?
- MR. DOBSON: No, they did not.
- 15 COMMISSIONER BALASBAS: And were you asked
- 16 to consult with Avista on the question I just asked you?
- 17 MR. DOBSON: No, I was not.
- 18 COMMISSIONER BALASBAS: All right. Thank
- 19 you. I believe that's all I have.
- 20 COMMISSIONER RENDAHL: Mr. Scarlett, I have
- 21 just a few more questions for you.
- MR. SCARLETT: Delighted.
- 23 COMMISSIONER RENDAHL: And these have to do
- 24 with the new Commitment 82. Do you have that commitment
- 25 in front of you? I believe it's part of Exhibit JNT-3,

- 1 it's the most recent redline version that I'm looking
- 2 at.
- 3 MR. SCARLETT: Yeah, I'm familiar with this.
- 4 COMMISSIONER RENDAHL: Okay. Good. So as I
- 5 read Commitment 82, and I just want to have this
- 6 conversation with you about it, this is intended to
- 7 present assurances to the Commission that we will have
- 8 recourse should any governmental entity in Canada take
- 9 an action that affects Avista's operations or prevents
- 10 compliance with the commitments, correct?
- 11 MR. SCARLETT: Correct.
- 12 COMMISSIONER RENDAHL: And it provides any
- 13 party -- that any party can seek to hold a proceeding,
- 14 to ask the Commission to hold a proceeding to rehear our
- decision were we to approve the merger, correct?
- MR. SCARLETT: That's correct.
- 17 COMMISSIONER RENDAHL: But it does not allow
- 18 the Commission to seek rehearing on its own motion, does
- 19 it?
- 20 MR. SCARLETT: Let me just take a closer
- 21 read, but I -- I was -- my understanding that -- excuse
- 22 me, would be we wouldn't need to actually make that
- 23 commitment, that the Commission has that authority on
- 24 its own.
- 25 COMMISSIONER RENDAHL: Okay. Thank you.

- 1 MR. SCARLETT: Is my understanding.
- 2 COMMISSIONER RENDAHL: So given that the
- 3 risks that we discussed today in this hearing and the
- 4 questions about the risks that we've asked, can you
- 5 explain what the benefit of this commitment is to Avista
- 6 ratepayers?
- 7 MR. SCARLETT: Well, I think there's a
- 8 couple of things. First, the commitment also has an
- 9 obligation on our part to monitor and advise when things
- 10 might be changing so that there's more notice, more
- 11 advance notice, thereby allowing the parties -- excuse
- 12 me -- to consider what the right course of action would
- 13 be and to react, you know, promptly. I think that's in
- 14 their -- I think that's in the best interest of
- 15 ratepayers. And I also think that confirming that the
- 16 parties can bring this forward, the interested parties
- 17 who represent the variety of the ratepayers and
- 18 empowering them to bring the matters back for a
- 19 rehearing I think is also additive to ratepayer
- 20 protection.
- 21 COMMISSIONER RENDAHL: So but how -- how can
- 22 this Commission or the Commission effectively unring a
- 23 bell here? If there's a risk of harm to the company and
- 24 its ratepayers, is rehearing and remod- -- rehearing and
- 25 potentially modifying the decision a real feasible

- 1 outcome for ratepayers?
- 2 MR. SCARLETT: It's a very difficult
- 3 question to answer without a specific in mind. You
- 4 know, sort of -- can I think of situations where there
- 5 might be a benefit at a rehearing and the resulting
- 6 tuning or refinement of some of the commitments? Yes, I
- 7 can probably think of something, although it doesn't pop
- 8 into my mind right now.
- 9 COMMISSIONER RENDAHL: So if something
- 10 drastic or if the -- if the Province or a governmental
- 11 entity in Canada were to take an action that would have
- 12 a drastic impact on the company and potentially the
- 13 ratepayers, obviously a process takes time, how does
- 14 this protect ratepayers from that potential impact?
- MR. SCARLETT: Well, I think in the
- 16 situation that you're posing, where something is drastic
- 17 and it does have a drastic impact, so if we take that as
- 18 the starting point, this kind of a clause really helps I
- 19 think get things moving faster because you wouldn't want
- 20 to react to it. You'd want look at it and do something
- 21 about it. So this clause is additive in terms of
- 22 getting the process moving faster, having more parties
- 23 involved in the process, having an obligation on our
- 24 part to keep you apprised of what's going on.
- 25 COMMISSIONER RENDAHL: So would you agree

- 1 that this -- this commitment, though, then shifts the
- 2 burden to the Commission to figure out what to do?
- 3 MR. SCARLETT: Not necessarily. It -- it
- 4 puts a burden on us to deal with the matter, to come
- 5 back to the Commission. I think that as a practical
- 6 matter, the burden is always going to be on us to work
- 7 with the interested parties, including staff of the
- 8 Commission, to address the issues and come forward with
- 9 proposals and ideas that would rectify the situation,
- 10 would protect ratepayers in Washington.
- 11 COMMISSIONER RENDAHL: All right. And then
- 12 so how would this commitment square with the immunity's
- 13 provision that the Province approved in Bill 2, the
- 14 Hydro Accountability Act? If the Province takes an
- 15 action that has an impact, there's no recourse against
- 16 the Province, is there?
- 17 MR. SCARLETT: Bill 2 is really only dealing
- 18 with what is in Bill 2. The immunity in Bill 2 is about
- 19 actions taken under Bill 2, which are dealing with
- 20 compensation at Hydro One. I don't think it has any
- 21 relevance to what happens down at Avista.
- 22 COMMISSIONER RENDAHL: All right. Thank
- 23 you.
- 24 CHAIRMAN DANNER: So, Mr. Scarlett, so
- 25 looking at this Commitment 82, let's say that the

- 1 premier asks for and the legislature approves a bill
- 2 that directs the industry to take a 12 percent rate
- 3 decrease.
- 4 MR. SCARLETT: Right.
- 5 CHAIRMAN DANNER: Would you interpret that
- 6 as being something well, that's because we have a
- 7 Governance Agreement or a ringfencing provision in place
- 8 that that would not trigger Commitment 82?
- 9 MR. SCARLETT: I would have to talk with my
- 10 colleagues about whether we thought that would have some
- 11 impact on Avista. I don't really know offhand how
- 12 significant that impact would be on Hydro One. I
- 13 suppose if we felt that it was going to have such a
- 14 material financial impact that we wouldn't be able to
- 15 support all of our obligations to Avista, well, then,
- 16 clearly it would have that kind of an impact.
- 17 CHAIRMAN DANNER: But if you felt that you
- 18 could meet your obligations, then you would say it's not
- 19 triggered?
- 20 MR. SCARLETT: Yeah, if we went -- just want
- 21 to go back to the words.
- 22 CHAIRMAN DANNER: Sure.
- 23 MR. SCARLETT: I want to be careful with
- 24 words with thought of -- carefully with all the parties,
- 25 but it talks about some type -- it's a very broad

- 1 opening, legislation rule policy directive that affects
- 2 Avista's operations because of its corporate
- 3 relationship with Hydro One or affects our compliance
- 4 with any commitments in this stipulation.
- 5 So if we, you know, fairly concluded,
- 6 reasonably concluded, and we wouldn't do this in an
- 7 offhand way. We'd deliberate very seriously, and I'd
- 8 expect we would err on the side of caution because we
- 9 want a good relationship. We don't want a bad
- 10 relationship. But if we took a look and we said
- 11 whatever this change is, it's not going to have a big
- 12 financial impact on us, we can manage it quite readily.
- 13 We can meet all of our commitments. We would -- we
- 14 would expect we would discuss it with Avista because
- 15 we'll be doing a lot of things in partnership with
- 16 Avista.
- 17 But yes, on these words, if we came to the
- 18 conclusion it wasn't going to affect Avista's operations
- 19 nor was it going to detract from our ability to meet all
- 20 of our commitments, then on this language, we would not
- 21 have an obligation to come back to you. I mean, we
- 22 might anyway, but we wouldn't have an obligation.
- 23 CHAIRMAN DANNER: All right. Just sort of
- 24 thinking of something that -- I mean, that's an example
- 25 because that's something that's been talked about,

- 1 something that's more significant even, and you felt
- 2 that you couldn't meet your commitments, basically we're
- 3 going to have a proceeding here, we're going to reopen
- 4 the record in this proceeding, what -- what is the
- 5 potential outcome? Is it that we would order you to do
- 6 something that the company can't do, or would we order
- 7 the company to spin Avista back, make its independence
- 8 known to a third party? What -- what are you
- 9 envisioning how this works in practice, because I'm
- 10 trying -- I'm trying to figure a scenario about how this
- 11 would all --
- MR. SCARLETT: Well, I'm a not an expert in
- 13 the full range of your powers and authorities of which
- 14 you can and can't work. So I'm belaboring under that
- 15 difficulty. And also, as I said earlier just a minute
- 16 ago, it's difficult to, you know, with a complete
- 17 hypothetical, give a definitive answer. What do I think
- 18 would happen here? I think because we're all, you know,
- 19 reasonable, rational people, we'd see this situation had
- 20 occurred, we would say what's the effect going to be,
- 21 we're going to come in here and explain the effect.
- We're not just going to come in and drop it on the
- 23 table. You know, we're going to come in and say we
- 24 think it causes this issue, and we think we can fix it
- 25 this way, and your staff will have their input and, you

- 1 know.
- 2 CHAIRMAN DANNER: It must have been written
- 3 and proposed with some hypotheticals in mind and some
- 4 hypotheticals discussed. And I'm just wondering because
- 5 I'm trying to figure out the process here.
- 6 MR. SCARLETT: Right. Well, this wasn't
- 7 actually proposed by the applicant. It was proposed as
- 8 part of our discussions with Staff and the intervenors,
- 9 and -- and we added -- you know, and as these things go,
- 10 we fiddled the language to make it satisfactory to
- 11 everybody, and we -- I think it may have been the
- 12 applicant's suggestion, maybe not about the giving the
- 13 notice of new developments, but the -- but the initial
- 14 idea of this didn't come from us. So I didn't have
- 15 any --
- 16 CHAIRMAN DANNER: All right.
- 17 MR. SCARLETT: -- fact pattern in mind, no.
- 18 We did make other changes, by the way, that contemplated
- 19 potential fact patterns, but that's all in the testimony
- 20 so...
- 21 JUDGE MOSS: All right. Well, this witness
- 22 panel, then, I think the Commission has completed its
- 23 questions.
- Ms. Thomas, you had some brief redirect?
- 25 MS. THOMAS: Yes. Thank you, Your Honor.

- 1 Mr. Dobson, in an earlier question, there
- 2 was a -- there was actually a question to Mr. Lopez
- 3 regarding his September 6th testimony that stated the
- 4 continuing Hydro One commitment to the transaction and a
- 5 question about how that September 6th statement was made
- 6 in light of the fact that the resolution affirming the
- 7 commitment transaction wasn't adopted until September
- 8 19th. As the acting chief executive officer, did you
- 9 sit in on an earnings call on August 14th?
- 10 MR. DOBSON: I did.
- 11 MS. THOMAS: And do you recall what, if any,
- 12 discussion there was regarding Hydro One's commitment to
- 13 the merger during that call?
- MR. DOBSON: I do recall that commitment to
- 15 the merger with Avista was -- was confirmed by myself on
- 16 at least two or three times during that call.
- 17 MS. THOMAS: Thank you, Mr. Dobson.
- 18 Mr. Scarlett, a redirect for you. In
- 19 discussion of the Governance Agreement, do you recall
- 20 questions regarding the application of the bylaws in
- 21 terms of how the new board was constituted?
- MR. SCARLETT: Yes, I do.
- 23 MS. THOMAS: And do you recall being asked
- 24 whether the Governance Agreement referred to the bylaws?
- MR. SCARLETT: Yes.

- 1 MS. THOMAS: And did you have a chance to
- 2 look at the bylaws during our break?
- 3 MR. SCARLETT: Yes, I did.
- 4 MS. THOMAS: Were you able to determine
- 5 whether the Governance Agreement refers to the bylaws?
- 6 MR. SCARLETT: Yes. Can I just explain
- 7 briefly?
- 8 MS. THOMAS: Yes.
- 9 MR. SCARLETT: I was asked if the bylaws
- 10 were referred to in the Governance Agreement, and I said
- 11 I didn't think so. That was incorrect. They are
- 12 referred to in Section 2.11, and it -- the section I can
- 13 briefly summarize two things. It says that if the
- 14 bylaws in the Governance Agreement are inconsistent, we
- 15 have an obligation to amend the bylaw to the extent it's
- 16 permissible to do so to make them consistent. And it
- 17 also says that if the Governance Agreement has items
- 18 that are additive to the bylaws, that we'll comply with
- 19 the bylaws and the Governance Agreement. So it's really
- 20 a harmonizing obligation.
- MS. THOMAS: Mr. Woods, I have a couple of
- 22 questions for you. Do you recall testifying about how
- 23 you were asked to serve on the new board and how the new
- 24 board was constituted? Do you recall mentioning that
- 25 there was a search firm who contacted you?

Page 492 1 MR. WOODS: Yes. MS. THOMAS: Did the Province hire a search 2 3 firm to help it identify board members? 4 MR. WOODS: Yes. Did the ad hoc committee also 5 MS. THOMAS: 6 hire a search firm to help them identify --MR. WOODS: Yes, a different search firm. 8 MS. THOMAS: Okay. And you mentioned, of course, that you accepted the proposal to serve on the 9 On what basis did you accept that offer? 10 board. 11 MR. WOODS: Well, among the bases were that 12 this is a very important company in Ontario, and I felt that it was an important role that I could assist in 13 14 contributing. 15 But second, it was also based on discussions 16 I had with members of government following which I 17 concluded that the board would be able to act independently and that was important to me. 18 19 MS. THOMAS: Do you know whether your fellow 20 new board members evaluated the ability to act independently as well? 21 22 MR. WOODS: Yes, I don't know that I spoke with every single one of the other nine, but I know 23 24 several of us did talk about that and they had similar

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levels of comfort.

- 1 MS. THOMAS: Mr. Woods, another question for
- 2 you. Oh, sorry. This is actually -- I'm sorry. Just a
- 3 moment. On the spot here. That's it for you,
- 4 Mr. Woods. Thank you.
- 5 Mr. Lopez, you were asked about rating
- 6 agency comments, you were asked about questions --
- 7 Moody's report that the recent events were credit
- 8 negative; do you remember answering those questions?
- 9 MR. LOPEZ: Yes.
- MS. THOMAS: At that point, did Moody's
- 11 downgrade Hydro One?
- MR. LOPEZ: No.
- MS. THOMAS: Did it take any other action?
- MR. LOPEZ: No.
- 15 MS. THOMAS: You also testified about a
- 16 comment from Standard & Poor's, and you mentioned that
- 17 Standard & Poor's issued two reports, the first of which
- 18 came out July 2017; do I have that right?
- 19 MR. LOPEZ: Correct.
- 20 MS. THOMAS: And at that point in time, what
- 21 was Standard & Poor's prediction of the impact on
- 22 Avista's rating of the proposed transaction with Hydro
- 23 One?
- MR. LOPEZ: It upgraded the outlook for
- 25 Avista to credit watch positive, which meant that

- 1 there's a 50 percent likelihood of being upgraded at the
- 2 time the transaction closed.
- 3 MS. THOMAS: And is that still true today?
- 4 MR. LOPEZ: Yes, it is.
- 5 MS. THOMAS: And that concludes my recross.
- 6 Thank you, Your Honor.
- 7 JUDGE MOSS: All right. Thank you. I
- 8 appreciate all of you panelists being here today and
- 9 testifying in response to the questions from the Bench,
- 10 and you all may take your seats in the back, and we'll
- 11 have Mr. McGuire come up.
- I certainly hope you don't need all that
- 13 material, Mr. McGuire. I appreciate you coming
- 14 prepared, though. You've been sworn before in this
- 15 proceeding, so you're still under oath.
- MS. SUETAKE: Judge Moss, before we start
- 17 the questioning of Mr. McGuire --
- 18 This is Nina Suetake from Public Counsel.
- 19 -- I had a quick procedural question. You
- 20 had mentioned earlier that there was potentially more
- 21 public comments earlier at the beginning of the hearing,
- 22 and we were wondering if we needed to amend or resubmit
- 23 the public hearing -- or public comment exhibits?
- 24 JUDGE MOSS: I think Mr. Roberts will be
- 25 contacting Public Counsel's office to update the public

- 1 comment exhibit to reflect the materials that have been
- 2 received in this phase of the proceeding.
- 3 MS. SUETAKE: Okay.
- 4 JUDGE MOSS: I've been working with him on
- 5 that and of course the comment will close today, close
- of business today and so should be able to accomplish
- 7 that in fairly short order. We've got four volumes
- 8 already. I don't know if this will be a fifth volume or
- 9 what, but you all will work it out I'm sure.
- 10 MS. SUETAKE: Okay. Thank you very much.
- 11 We will be in touch with him.
- 12 JUDGE MOSS: Thank you very much.
- 13 Mr. McGuire, I believe you're ready.
- 14 COMMISSIONER RENDAHL: Good afternoon,
- 15 Mr. McGuire.
- MR. MCGUIRE: Good afternoon.
- 17 COMMISSIONER RENDAHL: Thanks for being
- 18 here. You've sat through the entire hearing I assume?
- MR. MCGUIRE: Yes.
- 20 COMMISSIONER RENDAHL: Okay. So you have
- 21 listened to the questions about the Governance Agreement
- 22 and Section 4.7, and without going through the
- 23 requirements of that section with you, first, do you --
- 24 you've read that section and you've read the Governance
- 25 Agreement?

Page 496 1 MR. MCGUIRE: I have. 2 COMMISSIONER RENDAHL: Okay. Given the events that we've talked about today and the terms of 3 the Governance Agreement including the waiver provision, 4 don't you agree that it shows that there's a risk of 5 political intervention by the Province in Hydro One's 6 corporate affairs? 8 MR. MCGUIRE: I agree, yes, that there is a risk of that type of interference. 9 COMMISSIONER RENDAHL: And that it remains 10 11 significantly greater than the testimony we heard from 12 Mr. Schmidt and Mr. Scarlett on May 22nd, correct? MR. MCGUIRE: I -- I don't know that the 13 risk is greater. I would say that the perceived risk is 14 15 certainly greater, yes. 16 COMMISSIONER RENDAHL: Okay. In your review 17 of the Governance Agreement in this proceeding, did you consider the effect of the waiver provision, Section 18 8.11, in evaluating Staff's position in this case? 19 20 MR. MCGUIRE: No, I did not. 21 COMMISSIONER RENDAHL: Does it concern you 22 after listening to the discussion today?

MR. MCGUIRE: Not particularly, no.

review was more focused on the Governance Agreement with

respect to Avista than it was with respect to Hydro One.

Staff's

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- 1 The -- the majority of our review was focused on
- 2 ensuring that Avista remains protected from any
- 3 intervention from -- from the government in Ontario.
- 4 COMMISSIONER RENDAHL: So if the Governance
- 5 Agreement pertains to Hydro One but Hydro One would
- 6 become the primary shareholder of Avista if this merger
- 7 would come to fruition, does that concern you, the
- 8 provisions of the Governance Agreement now that you
- 9 understand the waiver provision?
- 10 MR. MCGUIRE: No, it does not concern me.
- 11 Again, I -- my review was focused on assuring that, you
- 12 know, Avista was protected from any -- from any actions
- 13 of -- of any malicious actions or bad actors associated
- 14 with the parent company. Before we even learned that
- 15 the Province of Ontario had intended to interfere with
- 16 the -- with Hydro One, we entertained the possibility
- 17 that someone may be a bad actor and how do we protect
- 18 Avista from the potential that something bad upstream
- 19 may happen.
- 20 And with those thoughts in mind, we
- 21 negotiated what we felt to be strong ringfencing
- 22 provisions and strong financial protections and strong
- 23 language in the governance documents that essentially
- 24 provided for a diverse board of directors that seem to
- 25 be able to carry out the board of director function

- 1 without interference from the Province of Ontario.
- COMMISSIONER RENDAHL: So in your testimony,
- 3 and that's the CRM-1T on page 6, line 17 to 19, you said
- 4 that (as read) Although the Province may force the
- 5 resignation of the entire Hydro One board, the Province
- 6 may only nominate 40 percent of the new board members
- 7 and that a single shareholder cannot enact an agenda
- 8 with a minority of board votes.
- 9 Do you recall that?
- MR. MCGUIRE: Yes, I do.
- 11 COMMISSIONER RENDAHL: So after the recent
- 12 resignation of the entire Hydro One board, do you still
- 13 believe that the authority to force the resignation of
- 14 the entire Hydro One board is not effective control over
- 15 majority if not the entire Hydro One board?
- MR. MCGUIRE: I wrote this testimony
- 17 subsequent to the actions in Ontario, so I do believe
- 18 what I wrote to be true, yes.
- 19 COMMISSIONER RENDAHL: So why do you think
- 20 the new board would be less influenced by the Province's
- 21 wishes than the prior board?
- 22 MR. MCGUIRE: I don't believe they would be
- 23 less influenced, and I didn't testify to that. What I
- 24 was attempting to say is that the Province of Ontario
- 25 does have certain powers with respect to the board. The

- 1 Province can force resignation or can oust the entire
- 2 board and that is -- that has been known throughout this
- 3 proceeding that they had that capability. And what
- 4 happened isn't outside of what we understood to be the
- 5 capability of the Province of Ontario.
- 6 COMMISSIONER RENDAHL: Okay. So I have a
- 7 few questions about the Commitment 82.
- 8 MR. MCGUIRE: Okay.
- 9 COMMISSIONER RENDAHL: Okay. Similar to the
- 10 questions I asked Mr. Scarlett, was it Staff's intent in
- 11 agreeing to this commitment that it would present
- 12 assurances to the Commission that the Commission would
- 13 have recourse if any government entity, governmental
- 14 entity in Canada, took a position or an action that
- 15 affected Avista's operations or prevented compliance
- 16 with the commitments?
- 17 MR. MCGUIRE: Yes.
- 18 COMMISSIONER RENDAHL: Okay.
- 19 MR. MCGUIRE: Would you like me to
- 20 elaborate?
- 21 COMMISSIONER RENDAHL: Go ahead.
- MR. MCGUIRE: Yeah, so when we negotiated
- 23 the settlement, we did our best to negotiate, again,
- 24 strong ringfencing provisions and strong financial
- 25 provisions, things that would protect Avista and its

- 1 ratepayers from something unforeseen and unfortunate.
- 2 But after the recent actions in Ontario, we thought it
- 3 would be useful to the Commission to negotiate another
- 4 commitment that would allow the Commission to have
- 5 recourse against some other unforeseeable event.
- 6 So in my mind, this commitment is a
- 7 protection for the Commission in the event that anything
- 8 else comes to pass, that the Commission or any of the
- 9 intervening parties here deem to be detrimental to
- 10 Avista or its ratepayers.
- 11 COMMISSIONER RENDAHL: So do you agree with
- 12 Mr. Scarlett's statement that the Commission has the
- 13 authority now to -- if we were to approve the merger, to
- 14 reopen on our own motion --
- MR. MCGUIRE: Yes.
- 16 COMMISSIONER RENDAHL: -- despite the
- 17 commitments?
- 18 MR. MCGUIRE: Yes, I believe that to be
- 19 true, and I think language in the commitment itself
- 20 reaffirms that position. The very last sentence of
- 21 Commitment 82 says that, (as read) Nothing in this
- 22 commitment is intended to restrict or to limit the
- 23 authority of the Commission.
- 24 COMMISSIONER RENDAHL: Thanks.
- 25 So same question I asked Mr. Scarlett is

- 1 given the risks we've discussed today, what benefit does
- 2 this commitment provide to Avista's ratepayers?
- 3 MR. MCGUIRE: Well, this benefit -- or this
- 4 commitment benefits the ratepayers by giving parties and
- 5 the Commission recourse again in the event that
- 6 something detrimental happens. Something that the
- 7 Commission or other parties perceive as being
- 8 detrimental to Avista or its ratepayers, those parties
- 9 and the Commission can use this commitment to reopen the
- 10 record and redecide this issue.
- 11 COMMISSIONER RENDAHL: But then effectively,
- 12 how can we unring a bell? So once a transaction is
- 13 concluded, if there's risk of harm to the company and
- 14 its ratepayers, is rehearing and modifying the decision
- really a feasible outcome? What's the remedy?
- 16 MR. MCGUIRE: That I don't know. I don't
- 17 know the answer to that, and that's straining into legal
- 18 territory that I just don't -- I just don't know the
- 19 answer to that. So I don't know.
- 20 COMMISSIONER RENDAHL: Okay. Thank you. I
- 21 have no other questions.
- 22 CHAIRMAN DANNER: So, Mr. McGuire, my
- 23 question to you, then, is Commitment 82 just bells and
- 24 suspenders, are you satisfied with 1 through 81 as being
- 25 sufficient?

- 1 MR. MCGUIRE: Yes, I was satisfied with
- 2 those commitments as being sufficient, but I do
- 3 appreciate that this new commitment exists and that the
- 4 applicants have agreed to this commitment essentially
- 5 allowing the Commission to -- to reevaluate the issues
- 6 in this case.
- 7 CHAIRMAN DANNER: So was there a fact
- 8 pattern in your head that this Commitment 82 was
- 9 addressing and did you have a scenario that you were
- 10 trying to address?
- 11 MR. MCGUIRE: No, I did not have a scenario
- 12 I was trying to address. This commitment was
- 13 predominantly negotiated to -- and for my perspective,
- 14 to provide the Commission and other parties with some
- 15 clear recourse in the event something unfortunate
- 16 happens. That's -- I didn't have anything specific in
- 17 mind. As I mentioned a moment ago, this exists
- 18 partially because we can't think of everything that
- 19 could happen, and this commitment exists because we
- 20 believe that it does provide something additional that
- 21 possibly wasn't clear, maybe it wasn't clear whether or
- 22 not the other parties could petition to reopen this
- 23 record and have the Commission redecide certain issues
- 24 in this docket.
- 25 CHAIRMAN DANNER: Okay.

- 1 COMMISSIONER BALASBAS: So, Mr. McGuire,
- 2 when this commitment was being contemplated and you
- 3 stated a few times here of either redeciding or
- 4 reopening the record in this case, did you think about
- 5 the possibility that in that event, the Commission would
- 6 rescind its approval of this transaction?
- 7 MR. MCGUIRE: Yes, I thought of that.
- 8 COMMISSIONER BALASBAS: And so this
- 9 commitment was designed with that possibility in mind?
- 10 MR. MCGUIRE: It was designed very broadly,
- 11 yes, for a reason.
- 12 COMMISSIONER BALASBAS: Thank you.
- JUDGE MOSS: I know you're not a lawyer,
- 14 Mr. McGuire, so my question may be falling on the wrong
- 15 person here, but what practical significance would it be
- 16 if we said, oh, we're rescinding our approval of a
- 17 transaction that's already been consummated? Doesn't
- 18 have any practical effect, does it?
- MR. MCGUIRE: Can I pass that on to my
- 20 attorney?
- JUDGE MOSS: I think we can just let it
- 22 drop, how about that?
- MR. MCGUIRE: Okay.
- 24 JUDGE MOSS: All right. No further
- 25 questions?

- 1 All right. Mr. McGuire, we do appreciate
- 2 you coming forward and giving your testimony this
- 3 afternoon. I think we're finished with you and you can
- 4 retire to the back of the room if you choose.
- 5 MR. MCGUIRE: Thank you.
- JUDGE MOSS: I assume you have no redirect,
- 7 Ms. Cameron-Rulkowski?
- 8 MS. CAMERON-RULKOWSKI: I have no redirect,
- 9 thank you.
- 10 JUDGE MOSS: All right. Thank you very
- 11 much.
- 12 Well, that, then, I believe brings us to the
- 13 conclusion of this phase. I've been calling it phase
- 14 two in my notes, but I haven't announced that publicly,
- 15 so there's nothing formal about it. But we have the
- 16 record in a state where we can move forward with our
- 17 deliberations. The Commissioners can deliberate on
- 18 this, and we will then enter an order in due course.
- 19 Anything further we need to talk about?
- 20 MR. MEYER: There is, Your Honor. After --
- 21 after conferring with our colleagues at Hydro One and
- 22 still being mindful of the schedule and the December
- 23 14th date and what has to happen between now and then,
- 24 applicants would like the opportunity in short order to
- 25 submit a brief.

- 1 JUDGE MOSS: Mr. Meyer, I think you just
- 2 love to write briefs.
- 3 MR. MEYER: Yeah.
- 4 JUDGE MOSS: You always ask for briefs.
- 5 MR. MEYER: And I always ask for more pages,
- 6 which I never get.
- JUDGE MOSS: Yes, you always want 65 pages.
- 8 MR. MEYER: That's right. So we understand
- 9 each other on that.
- JUDGE MOSS: Yes, we do.
- 11 MR. MEYER: But in this -- in this case in
- 12 all seriousness, a number of issues have been raised,
- 13 but we're not sure we understand precisely the concern.
- 14 We can surmise what the concerns might be through the
- 15 questioning. We just want to make sure that through
- 16 this extended process we've addressed head-on what your
- 17 issues are.
- 18 So to that end, it would benefit applicants
- 19 if we would be given the chance to submit a rather short
- 20 and to the point brief. On what? That's where we could
- 21 use the assistance perhaps of Your Honor, if you could,
- 22 so we don't act as ships passing in the night, if you
- 23 can help identify issues that you would prefer to see
- 24 some briefing on.
- JUDGE MOSS: Well, we have discussed the

- 1 issue of briefing, and the Commissioners have decided
- 2 among themselves they see no need for briefs in this
- 3 case at this juncture. We've had quite a bit of
- 4 process, and we feel like we have a pretty complete
- 5 record. So I don't really -- unless they tell me that
- 6 they're changing their mind up here, which I see head
- 7 shaking in the negative, I don't think we'll have
- 8 briefs, Mr. Meyer.
- 9 MR. MEYER: Thank you.
- 10 JUDGE MOSS: Appreciate it.
- 11 CHAIRMAN DANNER: Hey, not so fast.
- 12 JUDGE MOSS: Not so fast?
- 13 CHAIRMAN DANNER: Mr. Meyer, were you
- 14 envisioning all the parties submitting separate briefs?
- MR. MEYER: I was -- no, quite frankly, I
- 16 was envisioning the two applicants, perhaps within
- 17 like -- we haven't discussed this, perhaps within ten
- days submitting a relatively short brief, maybe 20, 30
- 19 pages at the most. Just --
- You want more?
- 21 MS. THOMAS: No. I think we can do it
- 22 faster and shorter. I think we have a couple of issues
- 23 that we wanted to make sure that our answers were very
- 24 crisp and clear on -- answers that were in the nature of
- 25 legal discussion, and that's what we'd like an

- 1 opportunity to do.
- 2 CHAIRMAN DANNER: I think we --
- JUDGE MOSS: All right. Well, we'll be in
- 4 recess for a few minutes while we confer on this issue.
- 5 (Pause in the proceedings.)
- JUDGE MOSS: Let's be back on the record.
- 7 So, again, while we appreciate your concerns
- 8 and your invitation to outline a short brief for you, I
- 9 think we're going to demur. The Commission does not
- 10 feel the need for briefs. We've had a lot of process,
- 11 we've heard pretty much every argument that could be
- 12 possibly be made about this transaction. And so we're
- 13 prepared to go forward with a decision at this point.
- 14 All right.
- MR. MEYER: Thank you very much.
- MS. THOMAS: Thank you, Your Honor.
- 17 JUDGE MOSS: Anything else? All right. I
- 18 think we can -- I think with that, we'll just go ahead
- 19 and close the record. Appreciate everybody being here
- 20 today. I think the hearing was very useful to the
- 21 Commission. I think it gave us what we needed, and
- 22 we'll move forward from here. We have the December 14th
- 23 deadline in mind. All right. Thank you. We're off the
- 24 record.
- 25 (Adjourned at 1:55 p.m.)

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3	STATE OF WASHINGTON
4	COUNTY OF THURSTON
5	
6	I, Tayler Garlinghouse, a Certified Shorthand
7	Reporter in and for the State of Washington, do hereby
8	certify that the foregoing transcript is true and
9	accurate to the best of my knowledge, skill and ability.
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