COMMISSION

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Records Management

THE INFORMATION SUBMITTED UNDER COVER OF THIS LETTER IS **CONFIDENTIAL PER WAC 480-07-160**

Mark L. Johnson **Executive Director** Utilities and Transportation Commission PO Box 47250 Olympia, WA 98504-7250

Re:

International Resource Management, Inc. dba WasteXpress Application for Certificate of Public Convenience and Necessity Docket # TG-200764

Dear Sir.

International Resource Management, Inc. dba WasteXpress hereby submits to the Commission exemplar copies of contracts between WasteXpress and several Washington customers for the collection and transport of solid waste. WasteXpress is submitting these documents as two files, a confidential version (with confidential information greyed) and a redacted version in accordance with WAC 480-07-160. Please note that there are portions of the confidential version that are not confidential but may still appear to be "greyed" because the original copies included highlighted text or because the original copies are themselves grey (such as some shipping documents).

We believe that these six contracts fairly illustrated the complexity and scope of the specialized services provided by WasteXpress. Staff requested submission of these confidential exemplar contracts as support for WasteXpress' application for a certificate of public convenience and necessity. I would add that about half of WasteXpress contracts include Terms and Conditions required by our customers that add to and sometimes preempt terms in our standard form of contract (together, the WasteXpress "Quotation/Authority to Proceed with Work" and "Request for Waste Profiling and Disposal" submitted under separate cover).

The information redacted from the exemplar contracts (six contracts amounting to 189 pages) is confidential information in that the information is valuable commercial information, specifically confidential marketing, cost, or financial information or is customer-specific information. We have only redacted (a) amounts quoted and billed and (b) customer identifiers. Please do not hesitate to contact me or WasteXpress' counsel Thomas Benke if you have any questions regarding this confidential submission.

Regards

Arthur Marx

President IRM, Inc.

Attachments: CombinedWasteXpressContractsConfidential.pdf

CombinedWasteXpressContractsRedacted.pdf