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July 30, 2018

Mr. Mark L. Johnson, Executive Director and Secretary  
Washington Utilities and Transportation Commission  
1300 South Evergreen Park Drive SW  
Olympia, WA 98504-7250

Re: Petition to Receive Support from the State Universal Communications Services Program  
Pursuant to WAC 480-123-100 and 480-123-110

CLAIM OF CONFIDENTIALITY

Dear Mr. Johnson:

Pursuant to WAC 480-123-100 and WAC 480-123-110, St John Telephone, Inc. ("Company") hereby petitions the Washington Utilities and Transportation Commission ("WUTC") to receive support from the State Universal Communications Services Program for the Program year 2019.

The petition for support and exhibits that are specified in WAC 480-123-100 and WAC 480-123-110 accompany this letter and, together with this letter, are being filed electronically. The electronic filing includes .pdf format files for this letter, the petition and the exhibits. Exhibit 4 and 4.1 has also been provided in Excel format per Commission Staff request.

Please note that portions of the information in the accompanying exhibits are being filed on a confidential basis pursuant to WAC 480-07-160, in that certain of the information contained therein constitutes valuable and confidential commercial information, including financial information. Both confidential (unredacted) and redacted versions accompany this letter.

Sincerely,

A handwritten signature in black ink, appearing to read "Eric Trump", is written over a light blue horizontal line.

Eric Trump  
General Manager

Enclosures

**OFFICERS**

Patrick Gordon • *President*  
Mac W. Mills • *Vice President*  
Jerry Schauble • *Secretary*

**DIRECTORS**

Paul Heglar  
Gary Bailey

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6 **BEFORE THE WASHINGTON**  
7 **UTILITIES AND TRANSPORTATION COMMISSION**

8 IN RE

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10 PETITION OF ST. JOHN TELEPHONE,  
11 INC. TO RECEIVE SUPPORT FROM THE  
12 STATE UNIVERSAL COMMUNICATIONS  
SERVICES PROGRAM

DOCKET NO.

PETITION FOR SUPPORT

13 COMES NOW St. John Telephone, Inc. (the "Company") and, pursuant to Chapter 480-123  
14 of the Washington Administrative Code ("WAC") including, but not limited to, WAC 480-123-110,  
15 hereby petitions the Washington Utilities and Transportation Commission (the "Commission") to  
16 receive support from the State Universal Communications Services Program established in RCW  
17 80.36.650 (the "Program") for Program year 2019.  
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20 **I. Demonstration of Eligibility under WAC 480-123-100**

- 21 1. WAC 480-123-100(1)(a): The Company is a local exchange company as defined in WAC  
22 480-120-021 that serves less than forty thousand access lines within the state.  
23 2. WAC 480-123-100(1)(b): The Company is an incumbent local exchange carrier as defined  
24 in 47 U.S.C. Sec. 251(h).  
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- 1 3. WAC 480-123-100(1)(c): The Company offers basic residential and business exchange  
2 telecommunications services as set forth in WAC 480-120-021 and RCW 80.36.630.
- 3 4. WAC 480-123-100(1)(d): The Company's rates for residential local exchange service, plus  
4 mandatory extended area service charges, are no lower than the local urban rate floor  
5 established by the Commission as the benchmark rate based on the Federal Communications  
6 Commission's national local urban rate floor pursuant to 47 C.F.R. Sec. 54.318 in effect on  
7 the date of this Petition.
- 8 5. WAC 480-123-100(1)(e): The Company has been designated by the Commission as an  
9 eligible telecommunications carrier for purposes of receiving federal universal services  
10 support pursuant to 47 C.F.R. Part 54 Subpart D - Universal Service Support for High Cost  
11 Areas with respect to the service area for which the Company is seeking Program support.  
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## 13 **II. Demonstration of Eligibility under WAC 480-123-110**

- 14 1. WAC 480-123-110(1)(a): The name of the legal entity that provides communications  
15 services and is seeking Program support is as follows: St. John Telephone, Inc.
- 16 2. WAC 480-123-110(1)(b): A corporate organization chart showing the relationship between  
17 the Company and all affiliates as defined in RCW 80.16.010, is attached hereto as Exhibit 1.  
18 A detailed description of any transactions between the Company and the affiliates named in  
19 Exhibit 1 recorded in the Company's operating accounts is attached hereto as Exhibit 2.
- 20 3. WAC 480-123-110(1)(c): A service area map for the Company can be found at Sheet No.  
21 14 of the Company's Tariff WN U-3.  
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- 1 4. WAC 480-123-110(1)(d): A demonstration that the Company's customers are at risk of rate  
2 instability or service interruption or cessation in the absence of support from the Program is  
3 attached as Exhibit 3.
- 4 5. WAC 480-123-110(1)(e)(i): On the Commission's prescribed form, attached hereto as  
5 Exhibit 4, are copies of the Company's balance sheet as of December 31, 2017, and  
6 December 31, 2016, and copies of the Company's statements of income and retained  
7 earnings or margin for the years ended December 31, 2017 and December 31, 2016. In  
8 addition, certain service information requested by the Commission is included in Exhibit 4.
- 9 6. WAC 480-123-110(1)(e)(ii): A copy of the Company's consolidated annual financial  
10 statements for the years ended December 31, 2017 and December 31, 2016, are attached  
11 hereto as Exhibit 5.
- 12 7. WAC 480-123-110(1)(e)(iii): Information demonstrating the Company's earned rate of  
13 return on a total Washington unseparated regulated operations basis for each of the two prior  
14 years, calculated in the manner prescribed by the Commission, is provided in Exhibit 4  
15 hereto.
- 16 8. WAC 480-123-110(1)(e)(iv): Information demonstrating the Company's earned return on  
17 equity on a total company (regulated and non-regulated) Washington basis for each of the  
18 two prior years, calculated in the manner prescribed by the Commission, is provided in  
19 Exhibit 5 hereto.
- 20 9. WAC 480-123-110(1)(e)(v): Information detailing all of the Company's revenues and assets  
21 from the balance sheets, statements of income and retained earnings or margin in the same  
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1 format and detail as is required to complete USDA-RUS Operating Report for the prior two  
2 years is presented on Exhibit 6 attached hereto.

3 10. WAC 480-123-110(1)(e)(vi): A statement under penalty of perjury from a Company officer  
4 with personal knowledge and responsibility certifying that no corporate operations  
5 adjustment to existing mechanisms required by the Federal Communications Commission  
6 applied to the Company for the two prior years is attached hereto as Exhibit 7.

7  
8 11. WAC 480-123-110(1)(e)(vii): Exhibit 4 contains additional supporting information  
9 requested by the Commission.

10 12. WAC 480-123-110(1)(e)(viii): A statement under penalty of perjury from a Company  
11 officer with personal knowledge and responsibility certifying that the Company complies  
12 with state and federal accounting, cost allocation, and cost adjustment rules pertaining to  
13 incumbent local exchange companies is attached hereto as Exhibit 8.

14 13. WAC 480-123-110(1)(f): A complete copy of the FCC Form 481 filed by the Company or  
15 on its behalf with the Federal Communications Commission for the calendar year preceding  
16 the current year has already been filed with the Commission. See the Company's filing in  
17 Docket No. UT-180004 filed on or about July 16, 2018.

18  
19 14. WAC 480-123-110(1)(g): The number of residential local exchange access lines served by  
20 the Company as of December 31, 2017, was 357, all of which were within the geographic  
21 area for which the Company is seeking support. The number of residential local exchange  
22 access lines served by the Company as of December 31, 2016, was 375, all of which were  
23 within the geographic area for which the Company is seeking support. The number of  
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1 business local exchange access lines served by the Company as of December 31, 2017, was  
2 144, all of which were within the geographic area for which the Company is seeking  
3 support. The number of business local exchange access lines served by the Company as of  
4 December 31, 2016, was 142, all of which were within the geographic area for which the  
5 Company is seeking support. The monthly recurring rate charged by the Company for  
6 residential local exchange access service on December 31, 2017 and 2016, was \$18.00. The  
7 rate charged by the Company for single line business local exchange access service on  
8 December 31, 2017 and 2016, was \$18.00. (The Company has other business local  
9 exchange service rates, but the Company understands that WAC 480-123-110(1)(g) is  
10 requesting the single line business local exchange access service rate.)  
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12 15. WAC 480-123-110(1)(h): The requested statement is attached hereto as Exhibit 9.

13 16. The 2011 Rate of Return Carrier Base Period Revenue amount on line 4 of the CAF ICC  
14 Data Collection Report for the period of July 1, 2018 to June 30, 2019 is \$257,328 and has  
15 not changed from prior filings for St. John Telephone, Inc.  
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17 17. All exhibits attached hereto are incorporated in this Petition as though fully set forth.  
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1 Respectfully submitted this 30th day of July, 2018.

2 ST. JOHN TELEPHONE, INC.

3 CERTIFICATION

4 I, Eric Trump, an officer of St. John Telephone, Inc. (the "Company") that is responsible for  
5 the Company's business and financial operations, hereby certify under penalty of perjury that the  
6 information and representations set forth in the Petition, above, are accurate and the Company has  
7 not knowingly withheld any information required to be provided to the Commission pursuant to the  
8 rules governing the Program.

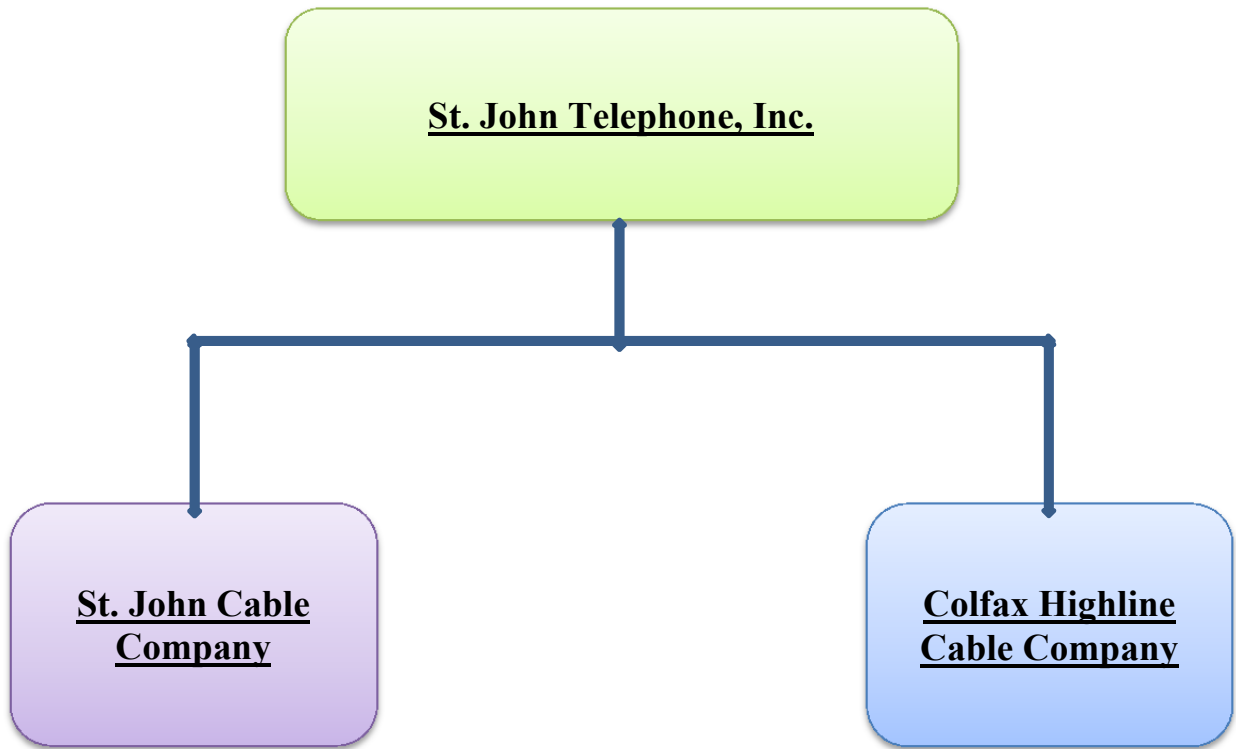
8 Dated at St. John, Washington this 30<sup>th</sup> day of July, 2018.

9 By: 

10 Title: Eric Trump, General Manager

# EXHIBIT 1

## CORPORATE ORGANIZATION CHART





## **EXHIBIT 2**

### **AFFILIATED TRANSACTIONS**

The Company has affiliated transactions with its subsidiary companies St. John Cable Company and Colfax Highline Cable Company. The nature of these transactions for 2017 among these entities consists of loan advances and telecommunication services. The Company advances funds to the affiliates and provides wholesale interstate special access DSL services to St. John Cable Company, bills the Company's subscribers on behalf of St. John Cable Company for retail DSL services. All affiliates pay their share of federal income taxes to the Company. The Company records these transactions to the proper affiliated payable or receivable account.

### EXHIBIT 3

#### DEMONSTRATION OF RISK OF RATE INSTABILITY OR SERVICE INTERRUPTION OR CESSATION

This demonstration will discuss two perspectives. The first is the financial condition of the Company. The second is the competitive environment.

Starting with a big picture perspective of financial condition, the overall financial condition of the Company is detailed on other Exhibits to this Petition, in particular, Exhibits 4, 5 and 6. What this information demonstrates is that there is reason for concern. For example, when adjusted to eliminate the support from the state Universal Communications Services Program that the Company received or accrued in 2017, the Company's total regulated revenue decreased by 17 percent from 2011 through 2017. The Company has looked for ways to lower expenses. However, much of the Company's operating expenses are fixed obligations, such as debt-related payments. As shown on Exhibit 4, the company has debt payments of approximately \$713,000 in 2017.

It is clear that the Company is operating in an environment of financial uncertainty. Some of the financial uncertainty that the Company faces stems from the USF/ICC Transformation Order issued by the Federal Communications Commission (FCC).<sup>1</sup> The USF/ICC Transformation Order has built in an automatic decline in the Company's intrastate and interstate access revenues. The intercarrier compensation portion of the Transformation Order introduces a concept of a base line year for calculating terminating access and reciprocal compensation revenues and provides support from the Connect America Fund ("CAF") based on the base line year. However, the base line year revenues (from which the level of CAF support is derived) are reduced iteratively by five percent each year. The CAF support reduction began in July 2012. Projecting through the year ending June 30, 2019, including reductions that will occur July 1, 2018, the Company has seen a reduction in support from the base line revenue of approximately \$77,626.

As another indicator of increasing financial uncertainty, during the seven-year period ended December 31, 2017, the Company has seen its total federal high cost support undergo a significant reduction, declining from \$1,908,342 in 2011 to \$1,223,518 in 2017. This nearly seven hundred thousand dollar decrease in federal support is a significant reduction.

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<sup>1</sup> *In the Matter of Connect America Fund, A National Broadband Plan for Our Future, Establishing Just and Reasonable Rates for Local Exchange Carriers, High-Cost Universal Service Support, Developing an Unified Intercarrier Compensation Regime, Federal-State Joint Board on Universal Service, Lifeline and Link-Up, Universal Service Reform - Mobility Fun*, WC Docket No. 10-90, GN Docket No. 09-51, WC Docket No. 07-135, WC Docket No. 05-337, CC Docket No. 01-92, CC Docket No. 96-45, WC Docket No. 03-109, WT Docket No. 10-208, Report and Order and Further Notice of Proposed Rulemaking, FCC 11-161 (rel. Nov. 18, 2011)(*USF/ICC Transformation Order*).

The Company also anticipates a decrease of approximately \$225,000 to its federal high cost support in 2018 due to budget constraints imposed by the FCC. Continued use of the budget control mechanism, pro rata adjustment factor and transition to lower rate of return are the methods which lower federal high cost loop support. This trend will put further pressure on the future earnings of the Company. To illustrate, assuming all other factors remain the same, the reduction of \$225,000 in federal high cost support will result in a rate of return of 4.75% for the Company.

Then, as the Commission is aware, the Company's receipt of revenue from the traditional Washington intrastate universal service access rate element and related pooling fund were terminated effective July 1, 2014. Since then, the loss of revenues derived from the traditional universal service access rate element has been off-set by revenues received by the Company as a result of its participation in the Program. Using 2012 as a base line, the Company is facing a loss of traditional universal service fund revenues of approximately \$4,575 per year if its participation in the Program is not renewed.

Finally, an issue concerning the calculation of Return on Equity is an important financial reporting consideration. Specifically, when calculating Return on Equity from the consolidated audited financial statements for the Company, an adjustment for excess deferred federal income taxes should be included in the evaluation of achieved Return on Equity. On December 19, 2017, the Tax Cuts and Jobs Act was enacted moving the corporate tax rate from 34% to 21% as of January 1, 2018. Under GAAP, the Company recognized the change in tax rates and recorded excess deferred federal income taxes directly to expense in the amount of approximately \$500,000. This booked revenue adjustment leads to an overstatement of Return on Equity. Thus, an adjustment should be made to remove the effect of this change. This adjustment is supported by a variety of reasons. First, this is a one-time event. Second, and critically, it is a non-cash item which is reflected on paper and not in real dollars to the Company in 2018. Third, FCC/NECA required normalization of deferred federal income taxes to the 2017 cost studies, which means the rate of return calculation has already accounted for this adjustment.

These factors, among others, have led to the strained financial condition of the Company as reflected in the financial reports that are part of the Petition.

At the same time as financing mechanisms have been reduced or removed, the Company is seeing an increase in competition. For example, the Company has seen some migration of customers "cutting the cord" to move to wireless or other service as their sole method of telecommunications. Since 2011, the Company access lines has decreased by fifteen percent. A loss of customers equates to a loss of revenue without a corresponding reduction in expenses or corresponding increase in rates.

This trend of access line loss has been exacerbated in past years by the FCC's requirement that the Company increase its rates to remain eligible for full federal universal service, high-cost fund support. Since 2012, the Company has increased its local exchange service rates in order to be in compliance with the national urban rate floor prescribed by the FCC.



However, those increases have been insufficient to fully replace the revenues that have been lost due to the reduction in access lines. In addition, those rate increases have tended to stimulate a rise in disconnection of service by customers. While the FCC has placed this upward movement in local rates on hold for the time being, the effect of past actions has not been reversed.

The Company has been working over the past several years to address growing competition. Foremost, the Company has taken steps to increase the availability and attributes of advanced services offered by the Company, primarily broadband. These steps require spending money. As a result, the Company has made additional investments in regulated plant of approximately \$908,000 during the period January 1, 2011 through December 31, 2017. Before that, the Company installed a fiber-to-the-home network in its study area during the years of 2007 through 2009 at the approximate cost of \$10,457,000. As a result of these efforts, the Company has a substantial outstanding debt obligation of approximately \$4.6 million to cover the investment that has been made.

The combination of factors noted above creates a situation in which, without support from the state Universal Communications Services Program, the Company may be faced with a choice of increasing rates further or reducing service in order to be able to match expenses to revenues. Neither choice presents a viable path for providing continued high quality service to customers. The dilemma presented by these choices reflects the risk of rate instability or service interruption or cessation to which the Company and its customers are subject.

STATE USF FILING  
FINANCIAL TEMPLATE  
NON-"S CORP" COMPANIES

State USF Petition Filing Requirement -WAC 480-123-110 (1)(e)  
 Prior Year Balance Sheet

Company Name: (Below)  
 ST. JOHN TELEPHONE, INC.

ASSETS	Balance End of Year 2016 (A)	Part 64 Adj to NonReg 2016 (B)	Adj. Balance End of Year 2016 (C)	LIABILITIES AND STOCKHOLDERS' EQUITY	Balance End of Year 2016 (A)	Part 64 Adj to NonReg 2016 (B)	Adj. Balance End of Year 2016 (C)
<b>CURRENT ASSETS</b>				<b>CURRENT LIABILITIES</b>			
1. Cash and Equivalents	3,403,151		3,403,151	25. Accounts Payable	32,298		32,298
2. Cash-RUS Construction Fund			0	26. Notes Payable			0
3. Affiliates:				27. Advance Billings and Payments			0
a. Telecom, Accounts Receivable			0	28. Customer Deposits	150		150
b. Other Accounts Receivable			0	29. Current Mat. L/T Debt	339,772		339,772
c. Notes Receivable			0	30. Current Mat. L/T Debt Rur. Dev.			0
4. Non-Affiliates:				31. Current Mat. - Capital Leases			0
a. Telecom, Accounts Receivable	2,579		2,579	32. Income Taxes Accrued	9,160		9,160
b. Other Accounts Receivable	199,615		199,615	33. Other Taxes Accrued	10,866		10,866
c. Notes Receivable			0	34. Other Current Liabilities	46,491		46,491
5. Interest and Dividends Receivable			0	35. Total Current Liabilities (25 thru 34)	438,737	0	438,737
6. Material-Regulated	22,615		22,615	<b>LONG-TERM DEBT</b>			
7. Material-Nonregulated	1,119		1,119	36. Funded Debt-RUS Notes	4,792,537		4,792,537
8. Prepayments	51,666		51,666	37. Funded Debt-RTB Notes			0
9. Other Current Assets			0	38. Funded Debt-FFB Notes			0
10. Total Current Assets (1 Thru 9)	3,680,745	0	3,680,745	39. Funded Debt-Other			0
<b>NONCURRENT ASSETS</b>				40. Funded Debt-Rural Develop. Loan			0
11. Investment in Affiliated Companies				41. Premium (Discount) on L/T Debt			0
a. Rural Development	0		0	42. Reacquired Debt			0
b. Nonrural Development	1,791,618		1,791,618	43. Obligations Under Capital Lease			0
12. Other Investments				44. Adv. From Affiliated Companies			0
a. Rural Development	0		0	45. Other Long-Term Debt			0
b. Nonrural Development	290,076		290,076	46. Total Long-Term Debt (36 thru 45)	4,792,537	0	4,792,537
13. Nonregulated Investments (B1)	57,654	187,028	244,682	<b>OTHER LIAB. &amp; DEF. CREDITS</b>			
14. Other Noncurrent Assets			0	47. Other Long-Term Liabilities			0
15. Deferred Charges			0	48. Deferred Income Taxes	1,290,829	(21,693)	1,269,136
16. Jurisdictional Differences			0	49. Other Deferred Credits (D)			0
17. Total noncurrent Assets (11 thru 16)	2,139,348	187,028	2,326,376	50. Other Jurisdictional Differences			0
<b>PLANT, PROPERTY AND EQUIPMENT</b>				51. Total Other Liab. & Def. Credits (47 thru 50)	1,290,829	(21,693)	1,269,136
18. Telecom Plant-In-Service	13,311,458	(250,683)	13,060,775	<b>EQUITY</b>			
19. Property Held for Future Use			0	52. Cap. Stock Outstanding & Subscribed	37,000		37,000
20. Plant Under Construction	76,529	(76,529)	0	53. Additional Paid-in-Capital			0
21. Plant Adj., Nonop Plant & Goodwill			0	54. Treasury Stock			0
22. Accumulated Depreciation (CR.)	(6,075,866)	140,184	(5,935,682)	55. Membership and Capital Certificates			0
23. Net Plant (18 thru 21 less 22)	7,312,121	(187,028)	7,125,093	56. Other Capital			0
<b>24. TOTAL ASSETS (10+17+23)</b>	<b>13,132,214</b>	<b>0</b>	<b>13,132,214</b>	57. Patronage Capital Credits			0
				58. Retained Earnings or Margins (B2)	6,573,111	21,693	6,594,804
				59. Total Equity (52 thru 58)	6,610,111	21,693	6,631,804
				<b>60. TOTAL LIABILITIES AND EQUITY (35+46+51+59)</b>	<b>13,132,214</b>	<b>0</b>	<b>13,132,214</b>

Footnotes:

- (A) - As reported on RUS Form 479
- (B) - Part 64 adjustments from regulated to nonregulated.
- (C) - Adjusted Balance after Part 64

Footnotes:

- (B1) - Part 64 offset to nonreg investment
- (B2) - Part 64 offset to retained earnings
- (D) - Excludes deferred taxes



State USF Petition Filing Requirement -WAC 480-123-110(1)(e)  
Current Year Balance Sheet

Company Name: (Below)  
ST. JOHN TELEPHONE, INC.

ASSETS	Balance End of Year 2017 (A)	Part 64 Adj to NonReg 2017 (B)	Adj. Balance End of Year 2017 (C)	LIABILITIES AND STOCKHOLDERS' EQUITY	Balance End of Year 2017 (A)	Part 64 Adj to NonReg 2017 (B)	Adj. Balance End of Year 2017 (C)
<b>CURRENT ASSETS</b>				<b>CURRENT LIABILITIES</b>			
1. Cash and Equivalents	2,921,676		2,921,676	25. Accounts Payable	28,954		28,954
2. Cash-RUS Construction Fund			0	26. Notes Payable			0
3. Affiliates:				27. Advance Billings and Payments			0
a. Telecom, Accounts Receivable			0	28. Customer Deposits	100		100
b. Other Accounts Receivable			0	29. Current Mat. L/T Debt	357,178		357,178
c. Notes Receivable			0	30. Current Mat. L/T Debt Rur. Dev.			0
4. Non-Affiliates:				31. Current Mat. - Capital Leases			0
a. Telecom, Accounts Receivable	6,483		6,483	32. Income Taxes Accrued			0
b. Other Accounts Receivable	222,012		222,012	33. Other Taxes Accrued	11,939		11,939
c. Notes Receivable			0	34. Other Current Liabilities	51,673		51,673
5. Interest and Dividends Receivable			0	35. Total Current Liabilities (25 thru 34)	449,844	0	449,844
6. Material-Regulated	18,418		18,418	<b>LONG-TERM DEBT</b>			
7. Material-Nonregulated	1,062		1,062	36. Funded Debt-RUS Notes	4,308,710		4,308,710
8. Prepayments	55,656		55,656	37. Funded Debt-RTB Notes			0
9. Other Current Assets			0	38. Funded Debt-FFB Notes			0
10. Total Current Assets (1 Thru 9)	3,225,307	0	3,225,307	39. Funded Debt-Other			0
<b>NONCURRENT ASSETS</b>				40. Funded Debt-Rural Develop. Loan			0
11. Investment in Affiliated Companies				41. Premium (Discount) on L/T Debt			0
a. Rural Development			0	42. Reacquired Debt			0
b. Nonrural Development	1,623,310		1,623,310	43. Obligations Under Capital Lease			0
12. Other Investments				44. Adv. From Affiliated Companies			0
a. Rural Development			0	45. Other Long-Term Debt			0
b. Nonrural Development	311,223		311,223	46. Total Long-Term Debt (36 thru 45)	4,308,710	0	4,308,710
13. Nonregulated Investments (B1)	57,654	952,707	1,010,361	<b>OTHER LIAB. &amp; DEF. CREDITS</b>			
14. Other Noncurrent Assets			0	47. Other Long-Term Liabilities	807,266	477,638	1,284,904
15. Deferred Charges			0	48. Deferred Income Taxes			0
16. Jurisdictional Differences			0	49. Other Deferred Credits (D)			0
17. Total noncurrent Assets (11 thru 16)	1,992,187	952,707	2,944,894	50. Other Jurisdictional Differences			0
<b>PLANT, PROPERTY AND EQUIPMENT</b>				51. Total Other Liab. & Def. Credits (47 thru 50)	807,266	477,638	1,284,904
18. Telecom Plant-In-Service	13,311,773	(269,426)	13,042,347	<b>EQUITY</b>			
19. Property Held for Future Use			0	52. Cap. Stock Outstanding & Subscribed	37,140		37,140
20. Plant Under Construction	892,084	(892,084)	0	53. Additional Paid-in-Capital			0
21. Plant Adj., Nonop Plant & Goodwill			0	54. Treasury Stock			0
22. Accumulated Depreciation (CR.)	(6,569,664)	208,803	(6,360,861)	55. Membership and Capital Certificates			0
23. Net Plant (18 thru 21 less 22)	7,634,193	(952,707)	6,681,486	56. Other Capital			0
<b>24. TOTAL ASSETS (10+17+23)</b>	<b>12,851,687</b>	<b>0</b>	<b>12,851,687</b>	57. Patronage Capital Credits			0
				58. Retained Earnings or Margins (B2)	7,248,727	(477,638)	6,771,089
				59. Total Equity (52 thru 58)	7,285,867	(477,638)	6,808,229
				<b>60. TOTAL LIABILITIES AND EQUITY (35+46+51+59)</b>	<b>12,851,687</b>	<b>0</b>	<b>12,851,687</b>

Footnotes:

- (A) - As reported on RUS Form 479
- (B) - Part 64 adjustments from regulated to nonregulated.
- (C) - Adjusted Balance after Part 64

Footnotes:

- (B1) - Part 64 offset to nonreg investment
  - (B2) - Part 64 offset to retained earnings
  - (D) - Excludes deferred taxes
- Line 48, column A Deferred FIT does not include excess Deferred FIT because for GAAP purposes it was directly expensed. Line 48, column B includes the excess Deferred FIT expense added back to Deferred FIT for cost study purposes required by NECA/FCC for normalization.

PETITION OF ST. JOHN TELEPHONE, INC.  
TO RECEIVE SUPPORT FROM THE STATE  
UNIVERSAL COMMUNICATIONS SERVICES  
PROGRAM - EXHIBIT 4, PAGE - 3

State USF Petition Filing Requirement - WAC 480-123-110 (1)(e)  
 Prior and Current Year Balance Sheet

Company Name: (Below)  
 ST. JOHN TELEPHONE, INC.

ASSETS	Adjusted Prior Year Balance 2016	Adjusted Current Year Balance 2017	LIABILITIES AND STOCKHOLDERS' EQUITY	Adjusted Prior Year Balance 2016	Adjusted Current Year Balance 2017
<b>CURRENT ASSETS</b>			<b>CURRENT LIABILITIES</b>		
1. Cash and Equivalents	3,403,151	2,921,676	25. Accounts Payable	32,298	28,954
2. Cash-RUS Construction Fund	0	0	26. Notes Payable	0	0
3. Affiliates:			27. Advance Billings and Payments	0	0
a. Telecom, Accounts Receivable	0	0	28. Customer Deposits	150	100
b. Other Accounts Receivable	0	0	29. Current Mat. L/T Debt	339,772	357,178
c. Notes Receivable	0	0	30. Current Mat. L/T Debt Rur. Dev.	0	0
4. Non-Affiliates:			31. Current Mat. - Capital Leases	0	0
a. Telecom, Accounts Receivable	2,579	6,483	32. Income Taxes Accrued	9,160	0
b. Other Accounts Receivable	199,615	222,012	33. Other Taxes Accrued	10,866	11,939
c. Notes Receivable	0	0	34. Other Current Liabilities	46,491	51,673
5. Interest and Dividends Receivable	0	0	35. Total Current Liabilities (25 - 34)	438,737	449,844
6. Material-Regulated	22,615	18,418	<b>LONG-TERM DEBT</b>		
7. Material-Nonregulated	1,119	1,062	36. Funded Debt-RUS Notes	4,792,537	4,308,710
8. Prepayments	51,666	55,656	37. Funded Debt-RTB Notes	0	0
9. Other Current Assets	0	0	38. Funded Debt-FFB Notes	0	0
10. Total Current Assets (1 Thru 9)	3,680,745	3,225,307	39. Funded Debt-Other	0	0
<b>NONCURRENT ASSETS</b>			40. Funded Debt-Rural Develop. Loan	0	0
11. Investment in Affiliated Companies			41. Premium (Discount) on L/T Debt	0	0
a. Rural Development	0	0	42. Reacquired Debt	0	0
b. Nonrural Development	1,791,618	1,623,310	43. Obligations Under Capital Lease	0	0
12. Other Investments			44. Adv. From Affiliated Companies	0	0
a. Rural Development	0	0	45. Other Long-Term Debt	0	0
b. Nonrural Development	290,076	311,223	46. Total Long-Term Debt (36-45)	4,792,537	4,308,710
13. Nonregulated Investments	244,682	1,010,361	<b>OTHER LIAB. &amp; DEF. CREDITS</b>		
14. Other Noncurrent Assets	0	0	47. Other Long-Term Liabilities	0	0
15. Deferred Charges	0	0	48. Deferred Income Taxes	1,269,136	1,284,904
16. Jurisdictional Differences	0	0	49. Other Deferred Credits	0	0
17. Total noncurrent Assets (11 thru 16)	2,326,376	2,944,894	50. Other Jurisdictional Differences	0	0
<b>PLANT, PROPERTY AND EQUIPMENT</b>			51. Total Other Liab. & Def. Credits (47 thru 50)	1,269,136	1,284,904
18. Telecom Plant-in-Service	13,060,775	13,042,347	<b>EQUITY</b>		
19. Property Held for Future Use	0	0	52. Cap. Stock Outstanding & Subscribed	37,000	37,140
20. Plant Under Construction	0	0	53. Additional Paid-in-Capital	0	0
21. Plant Adj., Nonop Plant & Goodwill	0	0	54. Treasury Stock	0	0
22. Accumulated Depreciation (CR.)	(5,935,682)	(6,360,861)	55. Membership and Capital Certificates	0	0
23. Net Plant (18 thru 21 less 22)	7,125,093	6,681,486	56. Other Capital	0	0
<b>24. TOTAL ASSETS (10+17+23)</b>	<b>13,132,214</b>	<b>12,851,687</b>	57. Patronage Capital Credits	0	0
			58. Retained Earnings or Margins	6,594,804	6,771,089
			59. Total Equity (52 thru 58)	6,631,804	6,808,229
			<b>59. TOTAL LIABILITIES AND EQUITY (35+46+51+59)</b>	<b>13,132,214</b>	<b>12,851,687</b>

Footnote:  
 Adjusted Balances represents balances  
 after Part 64 adjustments.

**State USF Petition Filing Requirement - WAC 480-123-110 (1)(e)**  
**Prior and Current Year Rate Base**

Company Name: (Below)  
 ST. JOHN TELEPHONE, INC.

Line #	Description	B/S Line #	Adj. Balance End of Year 2016	Adj. Balance End of Year 2017	Average Adj End of Year Balance
<b>Average Rate Base:</b>					
1	Total Regulated Adjusted Telecom Plant-In-Service	18	13,060,775	13,042,347	13,051,561
2	Total Property Held for Future Use	19	0	0	0
3	Total Regulated Adjusted Accumulated Depreciation (CR)	22	(5,935,682)	(6,360,861)	(6,148,272)
4	Total Regulated Materials & Supplies	6	22,615	18,418	20,517
5	Deferred Income Taxes (CR) * - Manually input		(1,269,136)	(1,284,904)	(1,277,020)
6	<b>Total Regulated Rate Base</b>		<b>5,878,572</b>	<b>5,415,000</b>	<b>5,646,786</b>

Footnotes:

1. Normal balance of deferred operating income taxes and accumulated depreciation is a credit.
- \* 2. Deferred Income Taxes (Line 5) may not equal the Balance Sheet Deferred Income Taxes (Line 48) if the later includes non-operating.
3. Adjusted balance includes Part 64 adjustments



**State USF Petition Filing Requirement - WAC 480-123-110 (1)(e)**  
**Prior and Current Year Access Lines**

Company Name: (Below)

ST. JOHN TELEPHONE, INC. \_\_\_\_\_

Line #	Description	Prior Year End of Yr. Balance - 2016	Current Year End of Yr. Balance - 2017	Difference	% Change
	<b>Access Lines:</b>				
1	Residential	375	357	(18)	-4.8%
2	Business	142	144	2	1.4%
3	Total	517	501	(16)	-3.1%

Note: If 2016 does not equal last year's petition and template, explain.

State USF Petition Filing Requirement - WAC 480-123-110 (1)(e)  
 Prior Year Income Statement

Company Name: (Below)  
 ST. JOHN TELEPHONE, INC.

Line #	Description	Prior Year 2016 (A)	Part 64 Adj. to NonReg (B)	Prior Year Adjusted 2016 (C)
1	Local Network Services Revenues	137,663		137,663
2	Network Access Services Revenues	2,106,299		2,106,299
3	Long Distance Network Services Revenues	52,258		52,258
4	Carrier Billing and Collection Revenues			0
5	Miscellaneous Revenues	30,141		30,141
6	Uncollectible Revenues (Normal Balance is debit or in brackets)	1,072		1,072
7	<b>Net Operating Revenues (1 thru 6)</b>	<b>2,327,433</b>	<b>0</b>	<b>2,327,433</b>
8	Plant Specific Operations Expense	586,869	(169,406)	417,463
9	Plant Nonspecific Operations Expense (excluding Depreciation & Amort.)	104,999	(25,004)	79,995
10	Depreciation Expense	528,857	(7,131)	521,726
11	Amortization Expense			0
12	Customer Operations Expense	158,789	(26,510)	132,279
13	Corporate Operations	328,653	(33,795)	294,858
14	<b>Total Operations Expenses (8 thru 13)</b>	<b>1,708,167</b>	<b>(261,846)</b>	<b>1,446,321</b>
15	Operating Income or Margins (7 less 14)	619,266	261,846	881,112
16	Other Operating Income and Expenses ( )			0
17	State and Local Taxes		95,902	95,902
18	Federal Income Taxes (A1) - (LINE IS ZERO IF COMPANY IS S CORP)	97,839	111,436	209,275
19	Other Taxes	97,640	(85,347)	12,293
20	<b>Total Operating Taxes (17+18+19)</b>	<b>195,479</b>	<b>121,991</b>	<b>317,470</b>
21	<b>Net Operating Income or Margins (15+16-20)</b>	<b>423,787</b>	<b>139,855</b>	<b>563,642</b>
22	Interest on Funded Debt	328,714	(157,271)	171,443
23	Interest Expense - Capital Leases			0
24	Other Interest Expense			0
25	Allowance for Funds Used During Construction (Record as a Credit)			0
26	<b>Total Fixed Charges (22+23+24+25)</b>	<b>328,714</b>	<b>(157,271)</b>	<b>171,443</b>
27	Nonoperating Net Income	82,808		82,808
28	Extraordinary Items			0
29	Jurisdictional Differences			0
30	Nonregulated Net Income (B1)	93,452	(297,126)	(203,674)
31	<b>Total Net Income or Margins (21+27+28+29+30-26)</b>	<b>271,333</b>	<b>0</b>	<b>271,333</b>
32	Total Taxes Based on Income			
33	Retained Earning or Margins Beginning-of-Year	6,333,838		6,333,838
34	Miscellaneous Credits Year-to-Date	4,740		4,740
35	Dividends Declared (Common)	36,800		36,800
36	Dividends Declared (Preferred)			0
37	Other Debits Year-to-Date			0
38	Transfers to Patronage Capital			0
39	<b>Retained Earnings End-of-Period ((31+33+34)-(35+36+37+38))(A2)</b>	<b>6,573,111</b>	<b>0</b>	<b>6,573,111</b>
40	Patronage Capital Beginning-of-Year			0
41	Transfers to Patronage Capital			0
42	Patronage Capital Credits Retired			0
43	<b>Patronage Capital End-of-Year (40+41-42)</b>	<b>0</b>	<b>0</b>	<b>0</b>
44	Annual Debt Service Payments	713,419		713,419
45	Cash Ratio ((14+20-10-11)/7)	0.5907	#DIV/0!	0.5337
46	Operating Accrual Ratio ((14+20+26)/7)	0.9592	#DIV/0!	0.8315
47	TIER ((31+26)/26)	1.8254	1.0000	2.5826
48	DSCR ((31+26+10+11)/44)	1.5824	#DIV/0!	1.3519

Footnotes:

- (A) As reported on RUS Form 479
- (A1) S Corps provide effective tax rate from Cost study on Page 9, Income Statement Summary Schedule Footnote
- (A2) Column A, Line 39 must equal Column A, Line 58 of Page 2, Balance Sheet
- (B) Part 64 adjustment from regulated to nonregulated
- (B1) Column B, automatic offset to Nonregulated Net Income (No impact to Retained Earnings)
- (C) Adjusted balance after Part 64 adjustments

State USF Petition Filing Requirement - WAC 480-123-110 (1)(e)  
Current Year Income Statement

Company Name: (Below)  
ST. JOHN TELEPHONE, INC.

Line #	Description	Current Year 2017 (A)	Part 64 Adj. to NonReg (B)	Current Year Adjusted 2017 (C)
1	Local Network Services Revenues	129,730		129,730
2	Network Access Services Revenues	1,886,464		1,886,464
3	Long Distance Network Services Revenues	45,011		45,011
4	Carrier Billing and Collection Revenues			0
5	Miscellaneous Revenues	30,149		30,149
6	Uncollectible Revenues (Normal Balance is debit or in brackets)	(665)		(665)
7	<b>Net Operating Revenues (1 thru 6)</b>	<b>2,090,689</b>	<b>0</b>	<b>2,090,689</b>
8	Plant Specific Operations Expense	570,665	(142,377)	428,288
9	Plant Nonspecific Operations Expense (excluding Depreciation & Amort.)	104,174	(26,366)	77,808
10	Depreciation Expense	494,835	(5,167)	489,668
11	Amortization Expense			0
12	Customer Operations Expense	168,691	(50,891)	117,800
13	Corporate Operations	316,026	(51,870)	264,156
14	<b>Total Operations Expenses (8 thru 13)</b>	<b>1,654,391</b>	<b>(276,671)</b>	<b>1,377,720</b>
15	Operating Income or Margins (7 less 14)	436,298	276,671	712,969
16	Other Operating Income and Expenses ( )			0
17	State and Local Taxes		74,430	74,430
18	Federal Income Taxes (A1) - (LINE IS ZERO IF COMPANY IS S CORP)	(481,646)	611,685	130,039
19	Other Taxes	78,221	(63,382)	14,839
20	<b>Total Operating Taxes (17+18+19)</b>	<b>(403,425)</b>	<b>622,733</b>	<b>219,308</b>
21	<b>Net Operating Income or Margins (15+16-20)</b>	<b>839,723</b>	<b>(346,062)</b>	<b>493,661</b>
22	Interest on Funded Debt	310,664	(157,169)	153,495
23	Interest Expense - Capital Leases			0
24	Other Interest Expense			0
25	Allowance for Funds Used During Construction (Record as a Credit)			0
26	<b>Total Fixed Charges (22+23+24+25)</b>	<b>310,664</b>	<b>(157,169)</b>	<b>153,495</b>
27	Nonoperating Net Income	54,241		54,241
28	Extraordinary Items			0
29	Jurisdictional Differences			0
30	Nonregulated Net Income (B1)	135,129	188,893	324,022
31	<b>Total Net Income or Margins (21+27+28+29+30-26)</b>	<b>718,429</b>	<b>0</b>	<b>718,429</b>
32	Total Taxes Based on Income			
33	Retained Earning or Margins Beginning-of-Year	6,573,111		6,573,111
34	Miscellaneous Credits Year-to-Date	3,437		3,437
35	Dividends Declared (Common)	46,250		46,250
36	Dividends Declared (Preferred)			0
37	Other Debits Year-to-Date			0
38	Transfers to Patronage Capital			0
39	<b>Retained Earnings End-of-Period ((31+33+34)-(35+36+37+38))(A2)</b>	<b>7,248,727</b>	<b>0</b>	<b>7,248,727</b>
40	Patronage Capital Beginning-of-Year			0
41	Transfers to Patronage Capital			0
42	Patronage Capital Credits Retired			0
43	<b>Patronage Capital End-of-Year (40+41-42)</b>	<b>0</b>	<b>0</b>	<b>0</b>
44	Annual Debt Service Payments	713,419		713,419
45	Cash Ratio ((14+20-10-11)/7)	0.3617	#DIV/0!	0.5297
46	Operating Accrual Ratio ((14+20+26)/7)	0.7469	#DIV/0!	0.8373
47	TIER ((31+26)/26)	3.3126	1.0000	5.6805
48	DSCR ((31+26+10+11)/44)	2.1361	#DIV/0!	1.9085

Footnotes:

- (A) As reported on RUS Form 479
- (A1) S Corps provide effective tax rate from Cost study on Page 9, Income Statement Summary Schedule Footnote
- (A2) Column A, Line 39 must equal Column A, Line 58 of Page 3, Balance Sheet
- (B) Part 64 adjustment from regulated to nonregulated
- (B1) Column B, automatic offset to Nonregulated Net Income (No Impact to Retained Earnings)
- (C) Adjusted balance after Part 64 adjustments  
Ln 18, column B includes Excess Deferred FIT expense removed  
Ln 18, column C total is Operating FIT  
Ln 19, column C total is Operating Deferred FIT



State USF Petition Filing Requirement - WAC 480-123-110 (1)(e)  
 Prior and Current Year Income Statement

Company Name:  
 ST. JOHN TELEPHONE, INC.

Line #	Description	Adjusted Prior Year 2016	Adjusted Current Year 2017
1	Local Network Services Revenues	137,663	129,730
2	Network Access Services Revenues	2,106,299	1,886,464
3	Long Distance Network Services Revenues	52,258	45,011
4	Carrier Billing and Collection Revenues	0	0
5	Miscellaneous Revenues	30,141	30,149
6	Uncollectible Revenues (Normal Balance is debit or in brackets)	1,072	(665)
7	<b>Net Operating Revenues (1 thru 6)</b>	<b>2,327,433</b>	<b>2,090,689</b>
8	Plant Specific Operations Expense	417,463	428,288
9	Plant Nonspecific Operations Expense (excluding Depreciation & Amort.)	79,995	77,808
10	Depreciation Expense	521,726	489,668
11	Amortization Expense	0	0
12	Customer Operations Expense	132,279	117,800
13	Corporate Operations	294,858	264,156
14	<b>Total Operations Expenses (8 thru 13)</b>	<b>1,446,321</b>	<b>1,377,720</b>
15	Operating Income or Margins (7 less 14)	881,112	712,969
16	Other Operating Income and Expenses ( )	0	0
17	State and Local Taxes	95,902	74,430
18	Federal Income Taxes (A1) - (LINE IS ZERO IF COMPANY IS S CORP)	209,275	130,039
19	Other Taxes	12,293	14,839
20	<b>Total Operating Taxes (17+18+19)</b>	<b>317,470</b>	<b>219,308</b>
21	<b>Net Operating Income or Margins (15+16-20)</b>	<b>563,642</b>	<b>493,661</b>
22	Interest on Funded Debt	171,443	153,495
23	Interest Expense - Capital Leases	0	0
24	Other Interest Expense	0	0
25	Allowance for Funds Used During Construction (Record as a Credit)	0	0
26	<b>Total Fixed Charges (22+23+24+25)</b>	<b>171,443</b>	<b>153,495</b>
27	Nonoperating Net Income	82,808	54,241
28	Extraordinary Items	0	0
29	Jurisdictional Differences	0	0
30	Nonregulated Net Income	(203,674)	324,022
31	<b>Total Net Income or Margins (21+27+28+29+30-26)</b>	<b>271,333</b>	<b>718,429</b>
32	Total Taxes Based on Income		
33	Retained Earning or Margins Beginning-of-Year	6,333,838	6,573,111
34	Miscellaneous Credits Year-to-Date	4,740	3,437
35	Dividends Declared (Common)	36,800	46,250
36	Dividends Declared (Preferred)	0	0
37	Other Debits Year-to-Date	0	0
38	Transfers to Patronage Capital	0	0
39	<b>Retained Earnings or Margins End-of-Period ((31+33+34)-(35+36+37+38))</b>	<b>6,573,111</b>	<b>7,248,727</b>
40	Patronage Capital Beginning-of-Year	0	0
41	Transfers to Patronage Capital	0	0
42	Patronage Capital Credits Retired	0	0
43	<b>Patronage Capital End-of-Year (40+41-42)</b>	<b>0</b>	<b>0</b>
44	Annual Debt Service Payments	713,419	713,419
45	Cash Ratio ((14+20-10-11)/7)	0.5337	0.5297
46	Operating Accrual Ratio ((14+20+26)/7)	0.8315	0.8373
47	TIER ((31+26)/26)	2.5826	5.6805
48	DSCR ((31+26+10+11)/44)	1.35	1.9085

Footnote  
 (A1) S Corporation Effective Tax Rate (2 decimal places):  
 Note:  
 Adjusted Income Statement reflects Part 64 Adjustments (Regulated to Nonregulated).

2016                      2017

State USF Petition Filing Requirement - WAC 480-123-110 (1)(e)  
 Prior and Current Year Access Revenue Detail

Company Name: (Below)  
ST. JOHN TELEPHONE, INC.

Line #	Description	Part 32 Account	Prior Year 2016	Current Year 2017
1	End User Revenue (SLC, ARC, etc.)	5081	71,407	74,084
2	Switched Access (excluding USF):	5082		
2a	Intrastate		46,766	41,355
2b	Interstate (includes CAF)		400,660	309,742
3	Special Access:	5083		
3a	Intrastate		722	3,695
3b	Interstate		227,559	166,305
4	Federal USF (except CAF and ACAM/BLS)	Varies	839,079	697,723
5	Federal USF (ACAM or BLS)	Varies	462,559	525,795
6	State USF	Varies	57,547	67,765
7	Other*			
8	Total (must equal line 2 of Income Stmt.)		2,106,299	1,886,464
9	Line 2 of Income Stmt.		2,106,299	1,886,464
10	Difference		0	0

Footnote:

\* - if > than 5% of Access revenue total, provide description below.

**State USF Petition Filing Requirement - WAC 480-123-110 (1)(e)**  
**Out-of-Period and Pro Forma Adjustments**

Company Name: (Below)  
 ST. JOHN TELEPHONE, INC.

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Description of Out-of-Period (OOP) - 2017 (As Recorded) <b>OR</b> Pro Forma (PF) Adjustment for Current Year Petition or Reversing from Prior Year	Year	OOP or PF?	Part 32 Account	
			Debit	Credit
Adjustment #1:				
Adjustment #2:				
Adjustment #3:				
Adjustment #4				
Adjustment #5				

State USF Petition Filing Requirement - WAC 480-123-110 (1)(e)  
 Rate of Return and Consolidated Return on Equity

Company Name: (Below)  
ST. JOHN TELEPHONE, INC.

Line #	Description	Company 2017 (A)	Staff 2017 (B)
1	Rate Base (Jan. 1)	5,878,572	5,878,572
2	Rate Base (Dec 31)	5,415,000	5,415,000
3	<b>Average Rate Base</b>	5,646,786	5,646,786
4	Net Operating Income	493,661	493,661
5	Out-of-Period Adjustments Net of FIT		
6	<b>Adjusted Net Operating Income</b>	493,661	493,661
7	<b>Earned Regulated Rate of Return</b>	8.74%	8.74%

Footnotes:

- (A) Column A to be completed by Company,
- (B) Column B should equal Column A, but may include any Staff Adjustments

State USF Petition Filing Requirement - WAC 480-123-110(e)  
 Prior and Current Year Broadband and Gross Capital Expenditures

CONFIDENTIAL PER WAC 480-07-160

Exhibit 4.1 - Statistics

Company Name: (Below)  
 ST. JOHN TELEPHONE, INC.

Description	Prior Year End of Yr. Balance - 2016	Current Year End of Yr. Balance - 2017	Difference	% Change
<b>Broadband Connections:</b> Residential Business Total				
<b>Gross Regulated Capital Expenditures**:</b> Total Annual Amount				



Confidential per WAC 480-07-160

**WASHINGTON 533 ST. JOHN  
ST. JOHN TELEPHONE, INC.  
AND SUBSIDIARIES**

Audited Consolidated Financial Statements

December 31, 2017 and 2016

**WASHINGTON 533 ST. JOHN  
ST. JOHN TELEPHONE, INC. AND SUBSIDIARIES**

Audited Consolidated Financial Statements

December 31, 2017 and 2016

**INDEPENDENT AUDITOR'S REPORT** ..... 1-2

**AUDITED CONSOLIDATED FINANCIAL STATEMENTS**

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1501 Regents Blvd., Suite 100  
Fircrest, WA 98466-6060

## Independent Auditor's Report

Board of Directors  
St. John Telephone, Inc. and Subsidiaries  
St. John, Washington

### **Report on Financial Statements**

We have audited the accompanying consolidated financial statements of St. John Telephone, Inc. and Subsidiaries (the "Company"), which comprise the consolidated balance sheets as of December 31, 2017 and 2016, and the consolidated statements of income, stockholders' equity and cash flows for the years then ended, and the related notes to the financial statements.

#### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

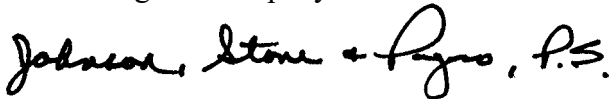
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Opinion***

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of St. John Telephone, Inc. and Subsidiaries as of December 31, 2017 and 2016, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated March 12, 2018 on our consideration of the Company's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Company's internal control over financial reporting and compliance.

  
JOHNSON, STONE & PAGANO, P.S.

March 12, 2018

AUDITED CONSOLIDATED FINANCIAL STATEMENTS

**WASHINGTON 533 ST. JOHN  
ST. JOHN TELEPHONE, INC. AND SUBSIDIARIES**

**CONSOLIDATED BALANCE SHEETS**

December 31, 2017 and 2016

	2017	2016
<b><u>ASSETS</u></b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents		
Accounts receivable, less allowances for doubtful accounts		
Materials and supplies		
Nonregulated materials inventory		
Prepaid expenses		
Federal income taxes receivable		
<b>Total Current Assets</b>		
<b>INVESTMENTS</b>		
<b>PROPERTY, PLANT AND EQUIPMENT</b>		
Telecommunications plant in service		
Less allowances for depreciation		
<b>Total Telecommunications Plant</b>		
Nonregulated plant		
Less allowances for depreciation		
Plant under construction		
<b>Total Nonregulated Plant</b>		
<b>Total Property, Plant and Equipment</b>		
<b>TOTAL ASSETS</b>		

PETITION OF ST. JOHN TELEPHONE, INC. TO  
RECEIVE SUPPORT FROM THE STATE UNIVERSAL  
COMMUNICATIONS SERVICES PROGRAM –  
EXHIBIT 5, PAGE - 6

**REDACTED**

The accompanying notes are an integral part of these consolidated financial statements.



**WASHINGTON 533 ST. JOHN  
ST. JOHN TELEPHONE, INC. AND SUBSIDIARIES**

CONSOLIDATED BALANCE SHEETS (Continued)

December 31, 2017 and 2016

	2017	2016
<b><u>LIABILITIES AND STOCKHOLDERS' EQUITY</u></b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable		
Customers' deposits		
Taxes, other than income taxes		
Other current liabilities		
Deferred revenue		
Federal income taxes payable		
Installments on long-term debt due within one year		
<b>Total Current Liabilities</b>		
<b>LONG-TERM DEBT</b> , less portion classified as a current liability		
<b>OTHER LIABILITIES</b>		
Deferred income taxes		
<b>Total Liabilities</b>		
<b>STOCKHOLDERS' EQUITY</b>		
Common stock, par value [REDACTED] per share;		
Authorized - [REDACTED] shares		
Issued and outstanding - (2017 - [REDACTED] shares;		
2016 - [REDACTED] shares)		
Retained earnings		
<b>Total Stockholders' Equity</b>		
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>		

PETITION OF ST. JOHN TELEPHONE, INC. TO RECEIVE SUPPORT FROM THE STATE UNIVERSAL COMMUNICATIONS SERVICES PROGRAM – EXHIBIT 5, PAGE - 7

**REDACTED**

The accompanying notes are an integral part of these consolidated financial statements.

**WASHINGTON 533 ST. JOHN  
ST. JOHN TELEPHONE, INC. AND SUBSIDIARIES**

**CONSOLIDATED STATEMENTS OF INCOME**

Years Ended December 31, 2017 and 2016

	<u>2017</u>	<u>2016</u>
<b>OPERATING REVENUES</b>		
Local network service revenues		
Network access service revenues		
Long distance network service revenues		
Miscellaneous revenues		
Cable television revenues and installations		
Uncollectible revenues		
<b>Total Operating Revenues</b>		
<b>OPERATING EXPENSES</b>		
Plant specific operations		
Plant nonspecific operations		
Depreciation and amortization		
Customer operations		
Corporate operations		
Taxes, other than income taxes		
Other operating expenses		
<b>Total Operating Expenses</b>		
<b>Net Operating Income</b>		
<b>FIXED CHARGES</b>		
<b>OTHER INCOME</b>		
Interest and dividend income		
Other income - net		
<b>Total Other Income</b>		
<b>INCOME TAXES</b>		
Currently payable		
Deferred tax expense (benefit)		
<b>Total Income Taxes (Benefits)</b>		
<b>NET INCOME</b>		

PETITION OF ST. JOHN TELEPHONE, INC. TO  
RECEIVE SUPPORT FROM THE STATE UNIVERSAL  
COMMUNICATIONS SERVICES PROGRAM –  
EXHIBIT 5, PAGE - 8

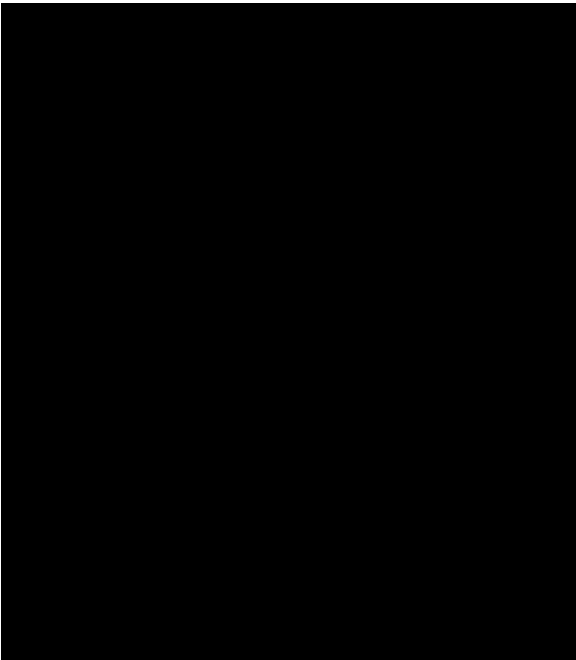
**REDACTED**

The accompanying notes are an integral part of these consolidated financial statements.

**WASHINGTON 533 ST. JOHN  
ST. JOHN TELEPHONE, INC. AND SUBSIDIARIES**

**CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**

Years Ended December 31, 2017 and 2016

	<u>Common Stock</u>	<u>Retained Earnings</u>	<u>Total</u>
<b>BALANCE AT DECEMBER 31, 2015</b>			
Dividends declared - net			
Issuance of common stock			
Net income for the year			
<b>BALANCE AT DECEMBER 31, 2016</b>			
Dividends declared - net			
Issuance of common stock			
Net income for the year			
<b>BALANCE AT DECEMBER 31, 2017</b>			

**WASHINGTON 533 ST. JOHN  
ST. JOHN TELEPHONE, INC. AND SUBSIDIARIES**

**CONSOLIDATED STATEMENTS OF CASH FLOWS**

Years Ended December 31, 2017 and 2016

	<u>2017</u>	<u>2016</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income		
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation of telecommunications plant		
Depreciation and amortization of nonregulated plant and other assets		
Deferred income taxes		
Net change in operating assets and liabilities		
<b>Net Cash Provided by Operating Activities</b>		
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Additions to telecommunications plant		
Additions to nonregulated plant		
<b>Net Cash Used by Investing Activities</b>		
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Dividends paid		
Payments on long-term debt		
Proceeds from sale of common stock		
<b>Net Cash Used by Financing Activities</b>		
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>		
<b>Cash and Cash Equivalents at Beginning of Year</b>		
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>		

PETITION OF ST. JOHN TELEPHONE, INC. TO RECEIVE SUPPORT FROM THE STATE UNIVERSAL COMMUNICATIONS SERVICES PROGRAM – EXHIBIT 5, PAGE - 10

**REDACTED**

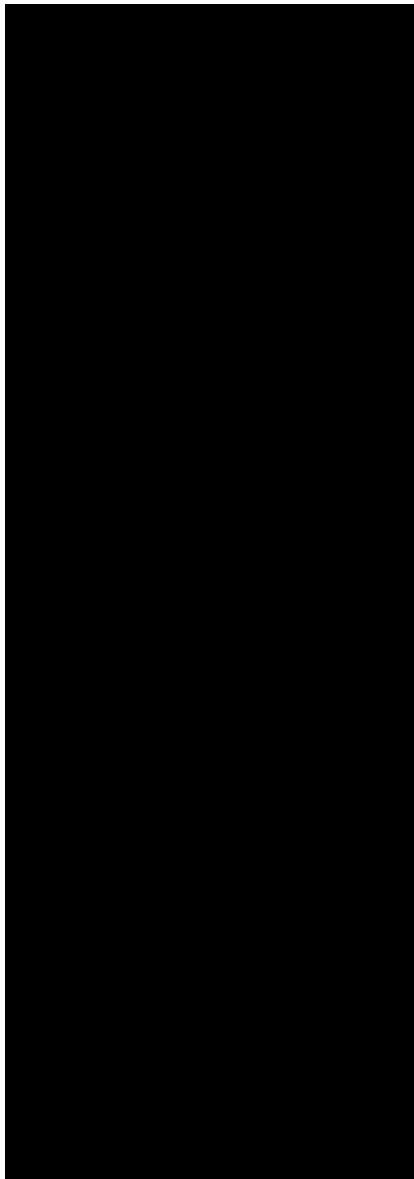
The accompanying notes are an integral part of these consolidated financial statements.

**WASHINGTON 533 ST. JOHN  
ST. JOHN TELEPHONE, INC. AND SUBSIDIARIES**

CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)

Years Ended December 31, 2017 and 2016

	<u>2017</u>	<u>2016</u>
<b>COMPONENTS OF NET CHANGE IN OPERATING ASSETS AND LIABILITIES</b>		
(Increase) decrease in assets		
Accounts receivable		
Materials and supplies		
Nonregulated materials inventory		
Prepaid expenses		
Federal income taxes receivable		
Increase (decrease) in liabilities		
Accounts payable		
Taxes, other than income taxes		
Other current liabilities and customers' deposits		
Deferred revenue		
Federal income taxes payable		
<b>Net Change in Operating Assets and Liabilities</b>		
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION</b>		
Cash paid during the year for		
Interest		
Federal income taxes		



PETITION OF ST. JOHN TELEPHONE, INC. TO RECEIVE SUPPORT FROM THE STATE UNIVERSAL COMMUNICATIONS SERVICES PROGRAM – EXHIBIT 5, PAGE - 11

**REDACTED**

The accompanying notes are an integral part of these consolidated financial statements.

**WASHINGTON 533 ST. JOHN  
ST. JOHN TELEPHONE, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

December 31, 2017 and 2016

**NOTE 1 - NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT  
ACCOUNTING POLICIES**

***Principles of Consolidation and Operations***

The consolidated financial statements include the accounts of St. John Telephone, Inc. (the "Company") and its wholly-owned subsidiaries, St. John Cable Company and Colfax Highline Cable Company (the "Subsidiaries"). All material intercompany accounts and transactions have been eliminated in consolidation.

St. John Telephone, Inc. is a local exchange telecommunications company. The Company provides local exchange, network access, long distance access, other telecommunications services and broadband access services to customers in St. John and the surrounding vicinity in rural Whitman County in eastern Washington State. St. John Cable Company provides cable television and broadband access services to customers in St. John and the surrounding vicinity. Colfax Highline Cable Company provides cable television and broadband access services to customers in Colfax and the surrounding vicinity in eastern Washington State.

The Company is a small rate-of-return carrier operating in eastern Washington State. The Federal Communications Commission ("FCC") Report and Order and Further Notice of Proposed Rulemaking ("FCC 11-161") and Report and Order, Order and Order on Reconsideration and Further Notice of Proposed Rulemaking ("FCC 16-33") have reformed the universal service and intercarrier compensation systems. These reforms have modified the manner in which the Company recovers its telecommunications revenue requirements.

***Regulation***

The Company is subject to the accounting and rate regulation policies of the Washington Utilities and Transportation Commission ("WUTC") and adheres to the FCC Uniform System of Accounts for Class B telephone companies as prescribed by the FCC under Part 32.

***Cash and Cash Equivalents***

For purposes of the statements of cash flows, the Company considers cash to be cash on hand, in checking accounts and in certificates of deposit with original maturities of three months or less.

***Materials and Supplies***

Materials and supplies are stated at the lower of cost (first-in, first-out) or net realizable value.

***Investments***

Investments in stocks are stated at cost which approximates fair value.



**WASHINGTON 533 ST. JOHN  
ST. JOHN TELEPHONE, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

December 31, 2017 and 2016

**NOTE 1 - NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT  
ACCOUNTING POLICIES (Continued)**

***Accounting for Long-lived Assets***

The Company periodically reviews its long-lived assets such as property, plant and equipment for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset. At December 31, 2017 and 2016, management has determined that there were no material impairment charges to be recorded as of those dates.

***Property, Plant and Equipment***

Property, plant and equipment are stated at cost and are depreciated on a straight-line basis for accounting purposes. Lives used for calculating depreciation on telecommunications plant are in accordance with the rules of the WUTC and are based on the estimated economic useful lives of all assets. Likewise, lives used for calculating depreciation on all other property and equipment are based on the estimated economic useful lives of the assets.

***Telecommunications Plant Retirements***

When a telecommunications plant asset is retired or otherwise disposed of, the cost of the asset is removed from the asset account and charged to the related allowances for depreciation. Similarly, the cost of removal and salvage proceeds are charged or credited to the allowances for depreciation. Consequently, no gain or loss upon disposition is recognized.

***Advertising Costs***

Costs incurred for advertising are expensed as incurred. Advertising expenses were [REDACTED] in 2017 and [REDACTED] in 2016.

***Revenue Recognition, Major Customers and Services***

Services provided by the Company and Subsidiaries include primarily local network, long distance network and network access services, digital subscriber lines, broadband and internet access services and video services. In the normal course of the Company's business, certain long distance network and network access service revenues are subject to out-of-period adjustments. Such adjustments are normal occurrences and are recorded by the Company during the year in which they become determinable.

Network access service revenues, which represent a major portion of the Company's operating revenues, are derived from the provision of exchange access services to interexchange carriers or to an end user of telecommunication services.

**WASHINGTON 533 ST. JOHN  
ST. JOHN TELEPHONE, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

December 31, 2017 and 2016

**NOTE 1 - NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT  
ACCOUNTING POLICIES (Continued)**

***Revenue Recognition, Major Customers and Services (Continued)***

Revenues for certain interstate access services are currently received through tariffed access charges filed by the National Exchange Carrier Association ("NECA") with the FCC on behalf of the NECA member companies. These access charges are currently billed by the Company to interstate interexchange carriers and pooled with like-revenues from all NECA member companies. The pooled access charge revenues received by the Company are currently based upon the actual cost of providing interstate access services, plus a return on the investment dedicated to providing these services. Pooled access charge revenues are estimated at December 31 each year and are subject to adjustment. Such adjustments are normal occurrences and are recorded by the Company during the year in which they occur.

The FCC 11-161 modified and replaced the existing universal system and intercarrier compensation systems with universal service reform and intercarrier compensation reform. A Connect America Fund ("CAF") has been established to replace all existing high-cost support mechanisms and set broadband service requirements. Alongside the broadband service rules, reforms to establish a framework to limit reimbursements for excessive capital and operating expenses were implemented as of July 1, 2012 and phase outs of certain support payments occurred. Intercarrier compensation reform adopts a uniform bill-and-keep framework as the ultimate end state for all telecommunications traffic exchanged with the Company. Intercarrier compensation rates are capped and the disparity between intrastate and interstate terminating end office rates are being brought to parity in two steps as outlined in FCC 11-161. The state's public utilities commissions will be overseeing the modifications to rates in intrastate tariffs. Limits on carriers' total eligible recovery will reflect existing downward trends on intercarrier compensation revenues with declining switching costs and minutes of use.

In July 2015, the FCC froze the National Average Cost per Loop ("NACPL") that serves as the threshold for support calculations of the High Cost Loop Support ("HCLS") revenues in order to satisfy the annual funding cap established in 2015. The actual NACPL compared to the frozen NACPL is just one factor that impacts the Company's HCLS revenues negatively. In 2016, due to continued efforts to meet the overall HCLS funding cap, a pro rata adjustment factor was established. This pro rata adjustment factor is multiplied by the Company's initial HCLS funding amount, causing a significant reduction in revenues of approximately \$170,000 and \$130,000 for 2017 and 2016.

In September 2016, the FCC implemented a budget control mechanism for rate-of-return telecommunication carriers designed to ensure that federal support disbursements remain within the specified budget of \$2 billion. This budget control mechanism further reduces HCLS and Connect American Fund Broadband Loop Support ("CAF BLS") funding for the Company by approximately \$105,000 in 2017 and \$15,000 in 2016. Included in the budget control mechanism were a new operating expense limitation calculation and a capital expenditure allowance calculation, none of which impacted the Company.

**WASHINGTON 533 ST. JOHN  
ST. JOHN TELEPHONE, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

December 31, 2017 and 2016

**NOTE 1 - NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT  
ACCOUNTING POLICIES (Continued)**

***Revenue Recognition, Major Customers and Services (Continued)***

As part of FCC 16-33 Universal Service Reform ("USF") order, rate-of-return telecommunication carriers have been given an option of remaining on a legacy support mechanism that includes broadband data only service funding or electing a model based support funding mechanism with an emphasis on broadband obligation deployment to begin implementation February 1, 2017. The Company will remain with the legacy support option.

The established rate of return of 11.25% used for interstate pooled settlements and other interstate revenue requirements are to be transitioned over six years to 9.75% by July 2021 by a rate of return reduction of .25% each July per FCC order. In July 2017 and 2016, the rate of return was reduced to 10.75% and 11%, respectively.

The Company continues to review the reforms and modifications to the support that the Company receives, and understands that those reforms and modifications could have an adverse effect on the Company's revenues and cash flow. Revenue impacts are subject to change based upon future data collections and further clarification from the FCC.

Revenues for intrastate access services are received through tariffed access charges filed by the Company at the WUTC. Once filed, the tariffed access charges become effective if specifically approved by the WUTC or allowed to become effective by operation of law. The intrastate switched access charges are billed by the Company to intrastate interexchange carriers. Intrastate special access charges are also billed to intrastate interexchange carriers that order such services and, in some cases, to retail customers that order special access services.

The WUTC implemented a state universal communications service program ("State USF Program") and also replaced the cumulative reduction in support the Company received from the federal CAF. The State USF Program began January 2015 and subsequent annual disbursements from the State USF Program comprised of the Traditional USF and the disbursement of the cumulative CAF deficit support are scheduled to occur in January of the following State USF Program years, assuming the Company continues to be eligible under the program. The State USF Program year runs from July 1 to June 30. The Company received \$72,743 from the state USF Program for the period July 1, 2017 to June 30, 2018, and recorded deferred revenue of \$36,372 for the unearned portion. In 2016, the Company received \$62,787 from the State USF Program, for the period July 1, 2016 to June 30, 2017, and recorded deferred revenue of \$31,394 for the unearned portion. The State USF Program is scheduled to last for five program years.

For some of the services that the Company provides to its customers, the Company relies upon services and facilities supplied to it by other companies. Any material disruption of the services or facilities supplied to the Company by other companies could potentially have an adverse effect upon the Company's operating results.

**WASHINGTON 533 ST. JOHN  
ST. JOHN TELEPHONE, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

December 31, 2017 and 2016

**NOTE 1 - NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT  
ACCOUNTING POLICIES (Continued)**

***Federal Income Taxes***

The Company and Subsidiaries provide federal income taxes for the effects of transactions reported in the financial statements and consists of taxes currently due and deferred income taxes. The Company and Subsidiaries file federal income taxes on a consolidated basis. The consolidated tax liability of the affiliated group is based on each company's contributions to consolidated taxable income.

The Company and Subsidiaries utilize the liability method of accounting for income taxes. Under the liability method, deferred taxes are determined based on the temporary differences between the financial statement and tax basis of assets and liabilities using tax rates expected to be in effect during the years in which the basis differences reverse. A valuation allowance is recorded when it is more likely than not that some of the deferred tax assets will not be realized.

***Use of Estimates***

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates and assumptions used in preparing the accompanying consolidated financial statements.

***Subsequent Events***

The management of the Company and Subsidiaries evaluated for subsequent events and transactions for potential recognition and disclosure through March 12, 2018, the date the financial statements were available to be issued. All identified material events or transactions have been recorded or disclosed.

**NOTE 2 - CONCENTRATION OF CREDIT RISK**

The Company and Subsidiaries maintain cash balances at various financial institutions. Accounts at each of the institutions are insured by the Federal Deposit Insurance Corporation or the Federal Savings and Loan Insurance Corporation up to \$250,000. The Company and Subsidiaries periodically maintain cash balances in excess of the federally insured limits. At December 31, 2017, the Company's and Subsidiaries' cash balances exceeded the insured amount by [REDACTED].

The Company's and Subsidiaries' accounts receivable are subject to potential credit risk as they are concentrated in and around St. John and Colfax, Washington, and are unsecured.

**WASHINGTON 533 ST. JOHN  
ST. JOHN TELEPHONE, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

December 31, 2017 and 2016

**NOTE 3 - ACCOUNTS AND NOTE RECEIVABLE**

The accounts receivable balance at December 31 consists of:

	<u>2017</u>	<u>2016</u>
Due from customers		
Due from exchange carriers and exchange carrier associations		
Allowances for doubtful accounts		

The Company and Subsidiaries extend credit to their business and residential customers based upon a written credit policy. Service interruption is the primary vehicle for controlling losses. Accounts receivable are recorded when subscriber bills, carrier access bills and exchange carrier associations settlement statements are rendered and are presented in the balance sheets net of the allowances for doubtful accounts. Certain exchange carrier associations' settlements are subject to out-of-period adjustments and are recorded during the year in which they become determinable. The allowances for doubtful accounts are estimated based on the Company and Subsidiaries historical losses, the existing economic conditions in the telecommunications and cable television industry and the financial stability of its customers. As of December 31, 2017, approximately █% of the accounts receivable were outstanding ninety days or more after the date of the invoice on which they were first billed.

**NOTE 4 - INVESTMENTS**

Investments consist of the following:

	<u>2017</u>	<u>2016</u>
<u>Investments in Stocks</u>		
St. John Telephone, Inc.		
Grange Patronage Stock Dividend		
Pioneer Telephone Holding Company, Inc. (█ shares)		
Total Investments in Stocks		

Investments in stocks are carried at cost, the difference between fair value and cost at December 31, 2017 and 2016 is not considered material.

**WASHINGTON 533 ST. JOHN  
ST. JOHN TELEPHONE, INC. AND SUBSIDIARIES**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2017 and 2016

**NOTE 5 - PROPERTY, PLANT AND EQUIPMENT**

***Telecommunications Plant in Service***

Telecommunications plant in service is stated at cost. Listed below are the major classes of the telecommunications plant as of December 31, 2017 and 2016:

	<u>2017</u>	<u>2016</u>
General support facilities		
Central office equipment		
Cable and wire facilities		

Provisions have been made for depreciation of major classes of the telecommunications plant at straight-line rates as follows:

General support facilities	
Buildings	
Furniture and office equipment	
Vehicles and other work equipment	
Central office equipment	
Cable and wire facilities	

***Nonregulated Plant***

Nonregulated plant is stated at cost. Listed below are the major classes of nonregulated plant as of December 31, 2017 and 2016:

	<u>2017</u>	<u>2016</u>
St. John Telephone, Inc.		
Land		
Nonregulated telecommunications equipment		
Internet equipment		
Paging equipment		
Motel building		
Mini storage building		
St. John Cable Company		
Cable television equipment		
Colfax Highline Cable Company		
General support assets		
Cable television equipment		
 Total Nonregulated Plant		



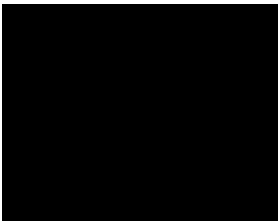
**WASHINGTON 533 ST. JOHN  
ST. JOHN TELEPHONE, INC. AND SUBSIDIARIES**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2017 and 2016

**NOTE 5 - PROPERTY, PLANT AND EQUIPMENT (Continued)**

Provisions have been made for depreciation of major classes of nonregulated plant at straight-line rates as follows:

Nonregulated telecommunications equipment	
Internet equipment	
Paging equipment	
Motel and mini storage building	
Cable television equipment	
General support assets	

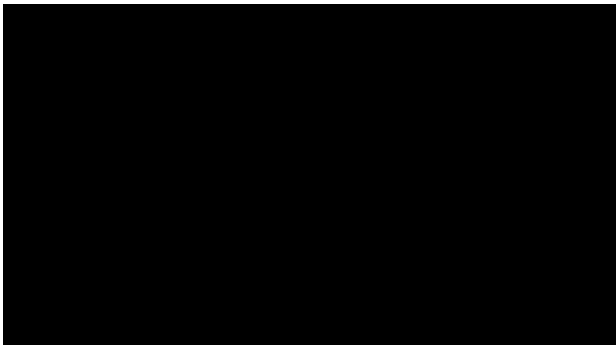
***Depreciation Expense***

The provision for depreciation on telecommunications plant and nonregulated plant in service is as follows:

	<u>2017</u>	<u>2016</u>
Telecommunications plant		
Nonregulated plant		
Total Depreciation Expense		

**NOTE 6 - LONG-TERM DEBT**

Long-term debt consists of the following:

	Current Annual Installments of Principal	<u>Principal Amount</u> <u>2017</u>	<u>2016</u>
Rural Utilities Service ("RUS") - first mortgage notes			
■% - due September 2028			
Advance payments unapplied - net			
Less principal installments on long-term debt due within one year			
Total Long-term Debt			

**WASHINGTON 533 ST. JOHN  
ST. JOHN TELEPHONE, INC. AND SUBSIDIARIES**

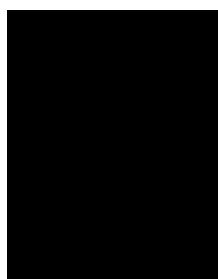
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

December 31, 2017 and 2016

**NOTE 6 - LONG-TERM DEBT (Continued)**

At December 31, 2017, maturities on long-term debt for the next five years and thereafter are as follows:

2018  
2019  
2020  
2021  
2022  
Thereafter



Substantially all of the Company's telecommunications plant now owned and hereafter acquired is subject to first and supplemental mortgage agreements executed to the Rural Utilities Service. The terms of the mortgage agreements restrict distributions to stockholders, redemptions of capital stock and investments in affiliated companies. Allowable distributions are based on minimum net worth requirements defined in the agreements. The Company must also maintain certain interest coverage under the mortgage agreements.

The advance payment unapplied - net, represents voluntary unscheduled payments by the Company in excess of amounts due and payable under the Cushion of Credits Payments Program noted in the Rural Electrification Act. The cushion of credit is intended to enable the Company to deposit funds and have those funds available to make scheduled debt payments or installments. If the Company made less than or no payment when their debt payment was due, the cushion of credit would automatically add to or make the Company's debt payment systematically for the Company. By law, cushion of credit accounts earn five percent interest annually, accrued daily and recorded quarterly. In 2017 and 2016, the Company added [REDACTED] and [REDACTED], respectively, to its cushion of credit attributed to interest earned.

**NOTE 7 - FEDERAL INCOME TAXES**

The Company and Subsidiaries recognize deferred income taxes for differences between the basis of assets and liabilities for financial statement and income tax purposes. The deferred tax assets and liabilities represent future income tax return consequences of those differences which will either be taxable or deductible when the assets and liabilities are recovered or settled. The differences relate to depreciable assets' lives and methods of calculating depreciation for financial and income tax reporting.

**WASHINGTON 533 ST. JOHN  
ST. JOHN TELEPHONE, INC. AND SUBSIDIARIES**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2017 and 2016

**NOTE 7 - FEDERAL INCOME TAXES (Continued)**

The tax effects of temporary differences that give rise to significant portions of deferred tax liabilities consist of the following:

	<u>2017</u>	<u>2016</u>
Plant and equipment	[REDACTED]	[REDACTED]

Components of the provisions for income tax expense (benefit) are as follows:

	<u>2017</u>	<u>2016</u>
Current expense	[REDACTED]	[REDACTED]
Deferred tax expense (benefit)	[REDACTED]	[REDACTED]

On December 19, 2017, the Tax Cuts and Jobs Act (the "Act") was enacted, which includes many significant changes to the then existing tax code. Among the changes included in the Act, corporate tax rates will be set at 21% for periods beginning January 1, 2018, which represents a significant decrease from the 34% current effective tax rate for the year ended December 31, 2017. Under accounting principles generally accepted in the United States of America, the Company is required to recognize changes in tax laws and rates on deferred tax assets and liabilities in the period in which the new legislation is enacted through current deferred tax expense from operations. As such, deferred tax liabilities have been remeasured using the newly effective tax rate, which is the rate expected to be in effect when the deferred liabilities are expected to reverse. Had deferred tax liabilities been measured using the effective tax rate of 34%, deferred tax liabilities would have increased [REDACTED]. As such, a deferred income tax benefit of \$[REDACTED] has been reported in the accompanying statements of income. Due to the remeasurement of deferred tax liabilities using the enacted rate of 21%, deferred tax liabilities decreased \$[REDACTED].

**NOTE 8 - LEASES**

In January 2018, the Company began leasing certain telecommunications facilities, bandwidth and transport services from a local telecommunications provider at [REDACTED] per month until January 2020. The Company is leasing other facilities on a month-to-month basis at [REDACTED] per month. In May 2015, the Company began leasing certain telecommunication services from another telecommunications provider at \$[REDACTED] per month until May 2018. Total lease expense was [REDACTED] in 2017 and [REDACTED] in 2016. The Company subleases some of these facilities to another telecommunications provider and a customer outside of its local exchange boundary. The current sublease agreements are month-to-month with current monthly income of [REDACTED].

**WASHINGTON 533 ST. JOHN  
ST. JOHN TELEPHONE, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

December 31, 2017 and 2016

**NOTE 8 - LEASES (Continued)**

The Company also leases certain telecommunications facilities from the Port of Whitman County. The term of the lease consists of a twenty-year lease commencing August 31, 2004 and expiring August 31, 2024, unless terminated earlier by either party pursuant to the lease agreement. The Company pays monthly rents of [REDACTED] and monthly taxes of [REDACTED]. Expense for this agreement was [REDACTED] for 2017 and 2016. The Company leases certain telecommunications facilities under a separate ten-year lease with the Port of Whitman County that expires November 2022 for [REDACTED] per year.

The Company and Subsidiaries have various other land and building leases that run month-to-month, year-to-year or expire on or before July 2024. The annual amounts paid under these leases were [REDACTED] in 2017 and [REDACTED] in 2016. The Company has several sublease agreements that run month-to-month or expire on or before April 2026. The amounts received under these subleases were [REDACTED] in 2017 and [REDACTED] in 2016.

Future minimum payments for the next five years under the terms of the agreements referred to above in this Note 8, as determined by the current monthly or scheduled payments, are as follows:

2018  
2019  
2020  
2021  
2022  
Thereafter



**NOTE 9 - PENSION PLAN**

The Company has a pension plan covering all of its eligible employees. All employees over 21 years of age and after one year of service with the Company are covered under the plan. Company contributions are [REDACTED]% of the qualified employees' wages. All accrued pension costs are funded through a trust. The fund covers all vested benefits under the plan. Pension expense for the years ended December 31, 2017 and 2016 was [REDACTED] and [REDACTED], respectively.

**WASHINGTON 533 ST. JOHN  
ST. JOHN TELEPHONE, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

December 31, 2017 and 2016

**NOTE 10 - CONTINGENCIES**

As noted in Note 1, the FCC established a pro rata expense adjustment factor that is calculated against the actual HCLS distribution to all of the independent telephone companies that receive HCLS funding in order to meet the overall HCLS funding cap. The 2018 estimated pro rata expense adjustment factor is currently approximately 81% and this will cause a significant reduction of approximately \$162,000 to the Company's 2018 HCLS revenues.

In addition, the budget control mechanism as discussed in Note 1 has been calculated for the first half of 2018 and the Company's federal funding will be further reduced by approximately \$60,000.

As noted in Note 7, the enactment of the Tax Cuts and Jobs Act reduces corporate tax rates to 21% in 2018. The Company has adjusted deferred federal income taxes using the income tax rate expected to be in effect in future years when the deferred tax liabilities are realized in the current year under accounting principles generally accepted in the United States of America. However, there is a concern that the deferred federal income tax adjustment will cause the Company to be over the 10% rate of return to be eligible for the State USF Program funding. It is uncertain at this time how the Washington Utilities and Transportation Commission will take into account this large tax adjustment for State USF Program purposes.

In 2017 Colfax Highline Cable Company has undertaken a project to provide fiber to the home to its customers. The total estimated cost of the project is approximately \$ [REDACTED]. At December 31, 2017 [REDACTED] of costs incurred are recorded in plant under construction.

<p>USDA-RUS</p> <p><b>OPERATING REPORT FOR TELECOMMUNICATIONS BORROWERS</b></p>	<p><i>This data will be used by RUS to review your financial situation. Your response is required by 7 U.S.C. 901 et seq. and, subject to federal laws and regulations regarding confidential information, will be treated as confidential.</i></p> <p>BORROWER NAME</p> <p style="text-align: center;">St. John Co-operative Telephone &amp; Telegraph Co.</p> <p style="text-align: center;">(Prepared with Audited Data)</p>	
<p><i>INSTRUCTIONS-Submit report to RUS within 30 days after close of the period. For detailed instructions, see RUS Bulletin 1744-2. Report in whole dollars only.</i></p>	<p>PERIOD ENDING December, 2017</p>	<p>BORROWER DESIGNATION WA0533</p>
<p><b>CERTIFICATION</b></p> <p><i>We hereby certify that the entries in this report are in accordance with the accounts and other records of the system and reflect the status of the system to the best of our knowledge and belief.</i></p> <p><b>ALL INSURANCE REQUIRED BY 7 CFR PART 1788, CHAPTER XVII, RUS, WAS IN FORCE DURING THE REPORTING PERIOD AND RENEWALS HAVE BEEN OBTAINED FOR ALL POLICIES.</b></p> <p><b>DURING THE PERIOD COVERED BY THIS REPORT PURSUANT TO PART 1788 OF 7CFR CHAPTER XVII</b> <i>(Check one of the following)</i></p>		
<p><input checked="" type="checkbox"/> All of the obligations under the RUS loan documents have been fulfilled in all material respects.</p>		
<p><input type="checkbox"/> There has been a default in the fulfillment of the obligations under the RUS loan documents. Said default(s) is/are specifically described in the Telecom Operating Report</p>		
<p>Eric Trump</p>	<p>2/26/2018</p>	
<p>DATE</p>		

PART A. BALANCE SHEET					
ASSETS	BALANCE PRIOR YEAR	BALANCE END OF PERIOD	LIABILITIES AND STOCKHOLDERS' EQUITY	BALANCE PRIOR YEAR	BALANCE END OF PERIOD
<b>CURRENT ASSETS</b>			<b>CURRENT LIABILITIES</b>		
1. Cash and Equivalents	3,403,151	2,921,676	25. Accounts Payable	32,298	28,954
2. Cash-RUS Construction Fund			26. Notes Payable		
3. Affiliates:			27. Advance Billings and Payments		
a. Telecom, Accounts Receivable			28. Customer Deposits	150	100
b. Other Accounts Receivable			29. Current Mat. L/T Debt	339,772	357,178
c. Notes Receivable			30. Current Mat. L/T Debt-Rur. Dev.		
4. Non-Affiliates:			31. Current Mat.-Capital Leases		
a. Telecom, Accounts Receivable	2,579	6,483	32. Income Taxes Accrued	9,160	
b. Other Accounts Receivable	199,615	222,012	33. Other Taxes Accrued	10,866	11,939
c. Notes Receivable			34. Other Current Liabilities	46,491	51,673
5. Interest and Dividends Receivable			<b>35. Total Current Liabilities (25 thru 34)</b>	438,737	449,844
6. Material-Regulated	22,615	18,418	<b>LONG-TERM DEBT</b>		
7. Material-Nonregulated	1,119	1,062	36. Funded Debt-RUS Notes	4,792,537	4,308,710
8. Prepayments	51,666	55,656	37. Funded Debt-RTB Notes		
9. Other Current Assets			38. Funded Debt-FFB Notes		
<b>10. Total Current Assets (1 Thru 9)</b>	3,680,745	3,225,307	39. Funded Debt-Other		
<b>NONCURRENT ASSETS</b>			40. Funded Debt-Rural Develop. Loan		
11. Investment in Affiliated Companies			41. Premium (Discount) on L/T Debt		
a. Rural Development			42. Reacquired Debt		
b. Nonrural Development	1,791,618	1,623,310	43. Obligations Under Capital Lease		
12. Other Investments			44. Adv. From Affiliated Companies		
a. Rural Development			45. Other Long-Term Debt		
b. Nonrural Development	290,076	311,223	<b>46. Total Long-Term Debt (36 thru 45)</b>	4,792,537	4,308,710
13. Nonregulated Investments	57,654	57,654	<b>OTHER LIAB. &amp; DEF. CREDITS</b>		
14. Other Noncurrent Assets			47. Other Long-Term Liabilities		
15. Deferred Charges			48. Other Deferred Credits	1,290,829	807,266
16. Jurisdictional Differences			49. Other Jurisdictional Differences		
<b>17. Total Noncurrent Assets (11 thru 16)</b>	2,139,348	1,992,187	50. Total Other Liabilities and Deferred Credits (47 thru 49)	1,290,829	807,266
<b>PLANT, PROPERTY, AND EQUIPMENT</b>			<b>EQUITY</b>		
18. Telecom, Plant-in-Service	13,311,458	13,311,773	51. Cap. Stock Outstand. & Subscribed	37,000	37,140
19. Property Held for Future Use			52. Additional Paid-in-Capital		
20. Plant Under Construction	76,529	892,084	53. Treasury Stock		
21. Plant Adj., Nonop. Plant & Goodwill			54. Membership and Cap. Certificates		
22. Less Accumulated Depreciation	6,075,866	6,569,664	55. Other Capital		
<b>23. Net Plant (18 thru 21 less 22)</b>	7,312,121	7,634,193	56. Patronage Capital Credits		
<b>24. TOTAL ASSETS (10+17+23)</b>			57. Retained Earnings or Margins	6,573,111	7,248,727
	13,132,214	12,851,687	<b>58. Total Equity (51 thru 57)</b>	6,610,111	7,285,867
			<b>59. TOTAL LIABILITIES AND EQUITY (35+46+50+58)</b>	13,132,214	12,851,687

Total Equity = 56.69% % of Total Assets

**OPERATING REPORT FOR  
TELECOMMUNICATIONS BORROWERS**

WA0533

PERIOD ENDING

December, 2017

INSTRUCTIONS- See RUS Bulletin 1744-2

**PART B. STATEMENTS OF INCOME AND RETAINED EARNINGS OR MARGINS**

ITEM	PRIOR YEAR	THIS YEAR
1. Local Network Services Revenues	137,663	129,730
2. Network Access Services Revenues	2,106,299	1,886,464
3. Long Distance Network Services Revenues	52,258	45,011
4. Carrier Billing and Collection Revenues		
5. Miscellaneous Revenues	30,141	30,149
6. Uncollectible Revenues	(1,072)	665
<b>7. Net Operating Revenues (1 thru 5 less 6)</b>	<b>2,327,433</b>	<b>2,090,689</b>
8. Plant Specific Operations Expense	586,869	570,665
9. Plant Nonspecific Operations Expense (Excluding Depreciation & Amortization)	104,999	104,174
10. Depreciation Expense	528,857	494,835
11. Amortization Expense		
12. Customer Operations Expense	158,789	168,691
13. Corporate Operations Expense	328,653	316,026
<b>14. Total Operating Expenses (8 thru 13)</b>	<b>1,708,167</b>	<b>1,654,391</b>
15. Operating Income or Margins (7 less 14)	619,266	436,298
16. Other Operating Income and Expenses		
17. State and Local Taxes		
18. Federal Income Taxes	97,839	(481,646)
19. Other Taxes	97,640	78,221
<b>20. Total Operating Taxes (17+18+19)</b>	<b>195,479</b>	<b>(403,425)</b>
21. Net Operating Income or Margins (15+16-20)	423,787	839,723
22. Interest on Funded Debt	328,714	310,664
23. Interest Expense - Capital Leases		
24. Other Interest Expense		
25. Allowance for Funds Used During Construction		
<b>26. Total Fixed Charges (22+23+24-25)</b>	<b>328,714</b>	<b>310,664</b>
27. Nonoperating Net Income	82,808	54,241
28. Extraordinary Items		
29. Jurisdictional Differences		
30. Nonregulated Net Income	93,452	135,129
<b>31. Total Net Income or Margins (21+27+28+29+30-26)</b>	<b>271,333</b>	<b>718,429</b>
32. Total Taxes Based on Income		
33. Retained Earnings or Margins Beginning-of-Year	6,333,838	6,573,111
34. Miscellaneous Credits Year-to-Date	4,740	3,437
35. Dividends Declared (Common)	36,800	46,250
36. Dividends Declared (Preferred)		
37. Other Debits Year-to-Date		
38. Transfers to Patronage Capital		
<b>39. Retained Earnings or Margins End-of-Period [(31+33+34) - (35+36+37+38)]</b>	<b>6,573,111</b>	<b>7,248,727</b>
40. Patronage Capital Beginning-of-Year		
41. Transfers to Patronage Capital		
42. Patronage Capital Credits Retired		
<b>43. Patronage Capital End-of-Year (40+41-42)</b>	<b>0</b>	<b>0</b>
44. Annual Debt Service Payments	713,419	713,419
45. Cash Ratio [(14+20-10-11) / 7]	0.5907	0.3617
46. Operating Accrual Ratio [(14+20+26) / 7]	0.9592	0.7469
47. TIER [(31+26) / 26]	1.8254	3.3126
48. DSCR [(31+26+10+11) / 44]	1.5824	2.1361



**Exhibit 7**  
**Report Corporate Operations Expense Adjustment**  
**As Required in WAC 480-123-110(1)(e)(vi)**

I, Eric Trump, an officer of St. John Telephone, Inc. with personal knowledge and responsibility, under penalty of perjury, hereby certify that no amount of corporate operations expense was required by 47 C.F.R. § 54.1308(a)(4)(ii) to be excluded by St. John Telephone, Inc. (“Company”) from corporate operations expense that, for 2016, was input in both the high cost loop support and interstate common line support cost studies of the Company for the Company’s study area(s) in the State of Washington, or that, for 2017, was input in both the high cost loop support and broadband loop support (in part, replacing interstate common line support) cost studies of the Company for the Company’s study area(s) in the State of Washington

Dated this 30<sup>th</sup> day of July, 2018

  
\_\_\_\_\_  
Eric Trump, General Manager

## EXHIBIT 8

### FINANCIAL ACCOUNTING CERTIFICATE

I, Eric Trump, an officer of St. John Telephone, Inc. (the "Company") with personal knowledge and responsibility, based upon my discussions with the outside consultants retained by the Company to handle such matters, under penalty of perjury, state that the Company complies with state and federal accounting, cost allocation and cost adjustment rules pertaining to incumbent local exchange companies.

Dated at St. John, Washington this 30th day of July, 2018.

  
Eric Trump, General Manager

## EXHIBIT 9

### CONTINUED OPERATIONS CERTIFICATE

I, Eric Trump, an officer of St. John Telephone, Inc. (the "Company"), under penalty of perjury, hereby certify that if the Company receives Program support, the Company will continue to provide communications services pursuant to its tariffs on file with the Commission throughout its service territory in Washington for which the Company is seeking and receives Program support during the entirety of 2019.

Dated at St. John, Washington this 30th day of July, 2018.

  
Eric Trump, General Manager