

**BEFORE THE WASHINGTON UTILITIES AND
TRANSPORTATION COMMISSION**

In the Matter of the Application of

PUGET SOUND ENERGY, INC.

for (1) Approval of the Proposed Sale of PSE's
Share of the Centralia Facilities, and
(2) Authorization to Amortize Gain Over a Five-
Year Period.

Docket No. UE-991409 APPLICATION

REBUTTAL TESTIMONY OF KARL R. KARZMAR

December 22, 1999

1 **PUGET SOUND ENERGY, INC.**

2 **Rebuttal Testimony of Karl R. Karzmar**

3

4 **Q. Please state your name.**

5 A. Karl Karzmar.

6 **Q. What topics will you be covering in your rebuttal testimony?**

7 A. I address issues raised in the testimony of Ken Elgin, Roland Martin and
8 Alan Buckley.

9 **The Opposition Mistakenly Equates Paying Rates With Ownership**

10 **Q. Public Counsel, Staff and others all argue that simply by paying rates**
11 **under traditional cost of service ratemaking, customers became the**
12 **“owners” of the facilities and thus are entitled to any gain on the sale.**
13 **Why isn’t this analysis correct?**

14 A. It is incorrect for several reasons, none of which are addressed by the
15 opposition parties. Public Counsel, Commission Staff, ICNU and others
16 all make the mistaken assumption that because cost of service ratemaking
17 takes account of the actual costs of running the plant – which includes
18 depreciation expense and a reasonable return on invested capital –
19 customers own the plant. In other words, the opposition parties insist that
20 under traditional cost of service ratemaking, merely paying the cost of
21 receiving electric service vests all ownership rights in customers. From
22 this position, the opposition parties argue that customers must receive the
23 entire gain on any sale. The argument ignores several facts. Most
24 important, it is the shareholders, not the customers that invest the capital to
25 purchase the facilities. The customers do not “buy” the facility; the

1 accounting procedures, PSE would set a reasonable amortization period to
2 account for the gain on the sale and begin the amortization upon closing the
3 sale. Instead of applying this straightforward and well-accepted means of
4 accounting for the sale, Mr. Martin suggests instead applying a non-standard
5 procedure designed solely to capture benefits that should accrue to PSE during
6 the rate plan period. This ties closely with my second point: as part of the
7 negotiations that led up to settlement of the merger proceeding, I was well
8 aware of the nature of the bargain struck between customers and the company in
9 the rate plan. Customers received rates lower than otherwise would have been
10 possible – they received their benefits “up front” – and in return PSE was
11 granted the freedom to operate its business aggressively for a five-year time
12 period, capturing all benefits that accrued from its management practices. If
13 PSE had known then that special rules would be applied to prevent it from
14 realizing those benefits when Commission Staff considered the transaction at
15 issue to be one that it did not anticipate, I question whether PSE would have
16 agreed to the settlement. In other words, I believe Mr. Martin’s proposed
17 accounting methodology is a violation of the merger order.

18 **Q. Do you agree with Mr. Martin’s characterization of the merger rate plan’s**
19 **treatment of gains associated with the sale of property?**

20 A. No. Mr. Martin suggests that the only gains PSE may account for during the
21 rate plan period are gains flowing from the sale of property sold to achieve
22 merger synergies. That is not the bargain set forth in the merger rate plan. The
23 parties were very specific in their stipulation: sales of non-depreciable property

1 require a deferral of the gain. The stipulation specifically refers to the
2 settlement agreement entered into by Public Counsel, Commission Staff and
3 Puget in Washington Court of Appeals No. 29404-1. *See* Stipulation at 9. That
4 agreement specifically limited the application of the rule requiring deferral to
5 non-depreciable property. Mr. Martin ignores this distinction and instead
6 argues that under the Stipulation the gain must be deferred. Mr. Martin’s
7 proposed approach is a violation of the bargain struck between customers and
8 PSE as part of the merger order.

9 **Q. Do you agree with Mr. Buckley’s suggested methodology for accounting**
10 **for “power cost savings”?**

11 A. No. Commission Staff took the same position in the Colstrip proceedings as
12 Mr. Buckley takes here, i.e., that PSE should have to defer some hypothetical
13 amount for power cost savings rather than actual power cost savings. The
14 Commission rejected this approach in the Colstrip proceedings and should
15 reject it here, for the same reasons. As the Commission recognized in the
16 Colstrip proceedings, commodity electricity prices are highly variable – which
17 means that PSE’s power cost savings also will be highly variable during this
18 time period. Even putting aside the impropriety of confiscating any power cost
19 savings, it would be inappropriate to impose an accounting methodology that
20 fails to take account of this market variability. That is exactly what Mr.
21 Buckley is proposing.

22 It is even more troubling in this case, where current projections show no power
23 cost savings during the rate plan period.

24 **Q. Does this conclude your testimony, Mr. Karzmar?**

25 A. Yes.