1	BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION									
2	COMMISSION									
3	In the Matter of the Petition) of									
4)									
5	VERIZON NORTHWEST, INC.,) DOCKET NO. UT-040520) Volume II									
6	for Approval of Revised) Pages 37 - 108 Depreciation Rates.)									
7										
8	A settlement hearing in the above matter									
9	was held on March 18, 2005, at 1:40 p.m., at 1300 South									
10	Evergreen Park Drive Southwest, Olympia, Washington,									
11	before Administrative Law Judge C. ROBERT WALLIS,									
12	Chairman MARK SIDRAN, Commissioners PATRICK OSHIE and									
13	PHILIP B. JONES.									
14										
15	The parties were present as follows:									
	VERIZON NORTHWEST, INC., by JUDITH A.									
16	ENDEJAN, Attorney at Law, Graham & Dunn, 2801 Alaska Way, Suite 300, Seattle, Washington 98121-1128;									
17	telephone, (206) 340-9694; and CHARLES H. CARRATHERS III, Attorney at Law, 600 Hidden Ridge, HQE02H45, Post									
18	Office Box 152092, Irving, Texas 75015; telephone (972) 718-2415.									
19										
20	WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION, by DONALD T. TROTTER and CHRISTOPHER G. SWANSON, Assistant Attorneys General, 1400 South									
21	Evergreen Park Drive Southwest, Post Office Box 40128, Olympia, Washington 98154; telephone, (360) 664-1189.									
22										
23	PUBLIC COUNSEL, by SIMON J. FFITCH, Assistant Attorney General, 900 Fourth Avenue, Suite 2000, Seattle, Washington 98164-1012; telephone, (206)									
24	389-2055.									
25	Kathryn T. Wilson, CCR Court Reporter									

1	DEPARTMENT OF THE DEFENSE AND ALL FEDERAL
2	EXECUTIVE AGENCIES, by STEPHEN S. MELNIKOFF, Attorney at Law, 901 North Stuart Street, Suite 700, Arlington, Virginia, 22203-1837; telephone, (703) 696-1643.
3	
4	AARP, by RONALD L. ROSEMAN, Attorney at Law, 2011 14th Avenue East, Seattle, Washington 98112; telephone, (206) 324-8792.
5	
6	MCI, by MICHEL SINGER NELSON (via bridge), Senior Attorney, 707 17th Street, Suite 4200, Denver, Colorado 80202; telephone, (303) 390-6106
7	
8	WeBTEC, by ARTHUR A. BUTLER (via bridge), Attorney at Law, Ater Wynne, 601 Union Street, Suite 5450, Seattle, Washington 98101-2327; telephone, (206)
9	623-4711.
10	TIME WARNER TELECOM, XO WASHINGTON, by GREGORY J. KOPTA (via bridge), Attorney at Law, Davis
11	Wright Tremaine, 1501 Fourth Avenue, Suite 2600, Seattle, Washington 98101; telephone, (206) 628-7692.
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- JUDGE WALLIS: The hearing will please come
- 3 to order. This is a hearing on a proposal for
- 4 settlement in the principle matter of Docket No.
- 5 UT-040788, which is a general rate case initiated by
- 6 Verizon Northwest. It also involves Docket UT-040520,
- 7 which is Verizon Northwest's request for a change in
- 8 depreciation schedules, and it involves Docket No.
- 9 UT-020406, which is a complaint by AT&T against Qwest,
- 10 which is now going through the process of judicial
- 11 review.
- 12 This hearing is being held pursuant to due
- 13 and proper notice to all interested parties at Olympia,
- 14 Washington, on March 18, 2005, before Chairman Mark
- 15 Sidran, Commissioners Patrick Oshie and Philip Jones,
- 16 and Administrative Law Judge C. Robert Wallis.
- I would like to ask for appearances at this
- 18 time beginning with the Company. You need not state
- 19 your address and other contact information if it
- 20 previously appears on the record.
- 21 MR. CARRATHERS: My name is Charles
- 22 Carrathers. I'm general counsel of Verizon Northwest.
- 23 MS. ENDEJAN: Good afternoon. I'm Judy
- 24 Endejan, and I'm counsel for Verizon Northwest in this
- 25 matter from Graham and Dunn.

- 1 MR. MELNIKOFF: Good afternoon. My name is
- 2 Stephen Melnikoff. I represent the Department of
- 3 Defense and all of the federal executive agencies.
- 4 MR. ROSEMAN: Good afternoon. My name is Ron
- 5 Roseman, and I'm a private attorney representing, in
- 6 this case, AARP.
- 7 MR. FFITCH: Good afternoon, Commissioners
- 8 and Judge Wallis. My name is Simon ffitch, assistant
- 9 attorney general, section chief of the Public Counsel
- 10 office of the Washington Attorney General.
- 11 MR. TROTTER: Donald T. Trotter, and to my
- 12 right is Chris Swanson, assistant attorneys general for
- 13 Commission staff.
- 14 JUDGE WALLIS: Moving now to the bridge line,
- 15 for Webtec?
- MR. BUTLER: Arthur A. Butler from the law
- 17 firm Ater Wynne, LLP, representing WeBTEC.
- 18 JUDGE WALLIS: For XO Washington and Time
- 19 Warner?
- 20 MR. KOPTA: Gregory J. Kopta of the law firm
- 21 Davis, Wright, Tremaine, on behalf of XO and Time
- 22 Warner Telecom.
- JUDGE WALLIS: For MCI?
- MS. SINGER NELSON: Good afternoon. Michel
- 25 Singer Nelson appearing on behalf of MCI.

- JUDGE WALLIS: Our process today will involve
- 2 the receipt of statements of counsel and of witnesses
- 3 and responses to questions from each other, if there
- 4 are any, or from the Bench. I would like to begin the
- 5 discussion of administrative issues by asking if the
- 6 parties are willing to offer the exhibits that have
- 7 been prefiled into evidence in this docket so that
- 8 there is a full record of the parties' initial views.
- 9 MS. ENDEJAN: Your Honor, we have no
- 10 objection to that. In fact, we have prepared a list of
- 11 all of the exhibits filed with the Commission by the
- 12 Company in both the rate case and the depreciation
- 13 docket if that would assist the Bench.
- 14 JUDGE WALLIS: Yes, it would. Thank you very
- 15 much.
- MR. TROTTER: Commission staff has no
- 17 objection to that procedure. We don't have a list
- 18 available, but we can get it to you within a day or
- 19 two.
- JUDGE WALLIS: If you could provide that.
- 21 MR. FFITCH: Public Counsel has no objection,
- 22 and in addition, we would tender the testimony of
- 23 Mr. King in the depreciation docket, and we would also
- 24 be able to provide an exhibit list after the hearing.
- 25 JUDGE WALLIS: Very well. Any other counsel

- wish to address this? Mr. Melnikoff?
- 2 MR. MELNIKOFF: The Department of Defense has
- 3 no objection to that. We will provide a list of our
- 4 exhibits after the hearing as well.
- 5 JUDGE WALLIS: Very well. Upon receiving
- 6 those documents, we will assign exhibit numbers to
- 7 them, and we will circulate an exhibit list to the
- 8 parties that identifies the exhibits and the numbering.
- 9 MR. KOPTA: We also prefiled some testimony
- 10 that we would like to introduce into the record, and we
- 11 will also provide a list of that testimony and the
- 12 attached exhibit.
- 13 JUDGE WALLIS: Thank you, Mr. Kopta. As the
- 14 parties proceed today, I would like both counsel and
- 15 the witnesses to address a question; that is, what
- 16 information is there in the record from which the
- 17 Commission may conclude that the proposed rates are
- 18 fair, just, and reasonable? So if you would keep that
- 19 in mind as we proceed through the day, that would be
- 20 very helpful to us.
- 21 I would like to remind folks that the public
- 22 hearings have previously been scheduled. They will be
- 23 conducted Tuesday afternoon and early evening in
- 24 Everett and Wednesday over the noon hour in Kennewick.
- 25 Are there any other procedural matters before

- 1 we begin?
- 2 MR. FFITCH: Your Honor, Simon ffitch for
- 3 Public Counsel. I would like to address the filing and
- 4 service of the public comments' exhibit, which you've
- 5 indicated will be numbered Exhibit 501, and we can do
- 6 that at a later time.
- 7 JUDGE WALLIS: Very well. My intention would
- 8 be to do that at the conclusion of the public session
- 9 in Kennewick. We will note that I have previously
- 10 agreed with Mr. ffitch that the exhibit will be
- 11 received as Exhibit No. 501.
- 12 It would be my intention to number the
- 13 documents that have come in as exhibits from the
- 14 Company in the 300 series, from the Staff in the 400
- 15 series, from Public Counsel in the 500 series, and from
- others in the 600 series, you needn't worry about that.
- 17 As long as you give us a list, we will assign the
- 18 numbers.
- 19 MR. FFITCH: Thank you, Your Honor, and I
- 20 will just have the record reflect my understanding that
- 21 the Bench is requesting only one copy of the exhibit.
- 22 As we advised you, it's voluminous. We believe there
- 23 may be approximately two thousand either copies of
- 24 e-mails or letters that would constitute the exhibit.
- 25 JUDGE WALLIS: Is that a record, Mr. ffitch?

- 1 MR. FFITCH: I believe it is, Your Honor. I
- 2 haven't officially checked with the records center, but
- 3 the other aspect of that is I wanted to inquire from
- 4 other parties whether they wanted to have a service
- 5 copy of that or were comfortable with relying on the
- 6 record copy that will be available at the Commission
- 7 for review. So I guess I'm asking if we can adopt a
- 8 procedure where we do not serve the two-thousand-page
- 9 exhibit on parties unless they request it from us.
- 10 JUDGE WALLIS: Let me ask at this time if
- 11 there is any party that does request a copy of that
- 12 document?
- MS. ENDEJAN: Your Honor, if the Company
- 14 wishes to see the document, I think it would be
- 15 satisfactory to review the Commission copy.
- JUDGE WALLIS: Very well.
- 17 MR. FFITCH: Thank you, Your Honor.
- 18 JUDGE WALLIS: Let the record show there is
- 19 no other request. All right. Are we prepared to get
- 20 into the meat of this afternoon's dinner? Perhaps we
- 21 can call on counsel. Let me ask before we actually
- 22 begin whether all counsel wish to offer comments at
- 23 this point or whether there are counsel who do not wish
- 24 to. I hear no indication that there are counsel that
- 25 do not wish to speak. That must have some relationship

- 1 with the profession in which the counsel are engaged,
- 2 and we will begin with Ms. Endejan or Mr. Carrathers as
- 3 you choose on behalf of the Company.
- 4 MS. ENDEJAN: Thank you, Judge Wallis. On
- 5 behalf of the Company, we would like to welcome
- 6 Chairman Sidran and new Commissioner Mr. Jones, and as
- 7 always, Commissioner Oshie. We look forward to working
- 8 with you in the days ahead and hope to assist you about
- 9 our industry and our world to the best extent we can.
- We are here today to present for the
- 11 Commission's review a settlement of three
- 12 heavily-contested cases: a rate case, a depreciation
- 13 case, and what's known as the access charge complaint
- 14 case. We would like to explain to the Commission why
- 15 we view this Commission as in the public interest
- 16 through the testimony of Mr. Valdez, and at such time
- 17 as we would call him to the witness stand, he would
- 18 then explain to the Commissioners the Company's
- 19 position with respect to the settlement. I have no
- 20 independent attorney remarks. I could. Any attorney
- 21 here could, but I'm trying to keep this thing succinct,
- 22 so thank you.
- JUDGE WALLIS: On behalf of Commission staff?
- 24 MR. TROTTER: Thank you, Your Honor. Donald
- 25 T. Trotter for Commission staff. I would like to make

- 1 a couple of comments, but I will note that Ms. Roth of
- 2 the Commission staff will be a witness today and will
- 3 make a statement in support of the settlement.
- I wanted to inform the Commissioners as a
- 5 general matter that the settlement process in this case
- 6 involved all parties. All parties were invited to
- 7 participate from the beginning. Every draft of every
- 8 agreement was provided to every party. Every party was
- 9 encouraged to participate, and I believe almost all
- 10 parties did participate. No one was excluded from the
- 11 process. Although some elected not to sign, I believe
- 12 we don't have any party that's opposed to the
- 13 settlement at this time.
- Just a general response to your core
- 15 question, Your Honor, about information on the record
- 16 for concluding that the rates are fair, just and
- 17 reasonable. From a legal perspective, when we talk
- 18 about that standard, fair, just, and reasonable, in a
- 19 constitutional sense -- and I believe once the evidence
- 20 is admitted in this record, the range is quite a wide
- 21 one -- the parties are quite a bit apart on what is a
- 22 reasonable revenue requirement for this company. The
- 23 Company is at approximately 220 million in need of
- 24 revenue, and the Staff is showing a surplus in revenue.
- 25 So that's quite a large range, if you want to

- 1 call that a reasonableness range on a prima facia
- 2 basis, because none of that evidence has been subject
- 3 to cross-examination. I think the other factors that
- 4 weigh on this is some intangible factors that we are
- 5 settling, some other litigation. It's a two-year
- 6 package that has some value, because the Company does
- 7 have the discretion to file a rate case immediately
- 8 upon the resolution of another and even to file while
- 9 one is pending with the Commission's permission.
- 10 So those are some of the intangibles that are
- 11 hard to place a specific dollar value on but still
- 12 important in the legal sense in determining whether the
- 13 settlement meets that standard, and then there is also
- 14 in Paragraph 50 a statement by the signatories that the
- 15 rates would be fair, just, reasonable, and sufficient,
- 16 so I'm sure there will be a lot more of this subject as
- 17 the day goes on, but I wanted to give you that
- 18 perspective from a legal basis and then also to explain
- 19 briefly how the process of getting to this document
- 20 occurred. Thank you.
- JUDGE WALLIS: Thank you, Mr. Trotter.
- 22 Commissioner Jones?
- 23 COMMISSIONER JONES: Mr. Trotter, I don't
- 24 want to get into a big discussion of process here, but
- 25 when you say all parties were invited, could you

- 1 explain a little bit more? Who did the inviting? Was
- 2 that your responsibility? Was it the responsibility of
- 3 other parties, and at what point were the invitations
- 4 extended and were they extended throughout the process?
- 5 MR. TROTTER: It's my recollection that Staff
- 6 and Company talked about the prosect of settlement, and
- 7 then it was decided that all parties should be invited
- 8 to engage in that endeavor. I believe I probably was
- 9 the one that issued invitations, and I probably did it
- 10 by e-mail. I put a list of all the parties together
- 11 and sent out the e-mail telling when we would get
- 12 together, and there were a series of meetings, mostly
- 13 versus teleconference, but I believe I took on that
- 14 responsibility, and I certainly know I did circulate
- 15 all the drafts personally.
- 16 COMMISSIONER JONES: Thank you.
- 17 JUDGE WALLIS: For Public Counsel?
- 18 MR. FFITCH: I will defer my comments with
- 19 regard to the substance of the settlement to the panel
- 20 portion of the presentation. In addition, we do have
- 21 Dr. Loube available on the phone bridge to act as a
- 22 virtual member of the panel.
- I did want to at this point just comment on
- 24 the settlement process that's already been discussed,
- 25 and essentially, I quess, indicate our approval of the

- 1 process. Mr. Trotter's memory is a good one. He did
- 2 provide electronic e-mail notice to all the parties,
- 3 and the process then continued with ongoing notice to
- 4 all the parties and inclusion of all the parties who
- 5 wished to participate in sharing of the draft document.
- 6 We feel that this case from the very
- 7 beginning has been a good example of an inclusive
- 8 settlement process that has provided notice and an
- 9 opportunity to participate to all the parties in the
- 10 proceeding, and the result, as we see here today, is an
- 11 agreement that has wide support across the spectrum of
- 12 interests and no opposition. Thank you, Your Honor.
- JUDGE WALLIS: Mr. Roseman?
- 14 MR. ROSEMAN: Thank you, Your Honor. I fully
- 15 concur that in this case, in this alone, the process
- 16 has been has worked fine from the consumer group's
- 17 perspective. Don did a good job of keeping us
- 18 informed, I think, at a very early date, and we fully
- 19 participated in the proceeding.
- 20 As we well know by other discussions, that
- 21 has not been our experience in other cases, but we are
- 22 here on this one, and I can do nothing but amplify what
- 23 both Mr. ffitch and Mr. Trotter said about this
- 24 process, and I don't think from at least the consumers'
- 25 perspective we have any problem, and we applaud how

- 1 this worked for all of us, and I think the result is a
- 2 settlement that -- I would like to reserve my comments
- 3 after I hear the panel.
- I do have some comments about how the
- 5 settlement worked and how it affects residential
- 6 customers and some challenges for the future, but I
- 7 think that can wait, but on this issue, I stand firmly
- 8 with Staff and with Public Counsel, and we have
- 9 absolutely no complaints about this process.
- 10 JUDGE WALLIS: Thank you, Mr. Roseman.
- 11 Mr. Melnikoff?
- MR. MELNIKOFF: I also would like to
- 13 compliment the process here. I operate in a lot of
- 14 jurisdictions, and I found this to be most inclusive
- 15 and very workable, and I compliment the Staff and
- 16 Public Counsel and the other parties.
- 17 Our position is reflected in the narrative
- 18 that was distributed with the proposed settlement. We
- 19 have participated actively in this process from the
- 20 start. We filed testimony and intend to fully
- 21 participate actively in the cross-examination process
- 22 as well. We support the proposal, and I don't need to
- 23 burden you any further. Maybe later.
- JUDGE WALLIS: Thank you. From the bridge
- 25 line; Mr. Butler?

- 1 MR. BUTLER: I would agree that this is an
- 2 excellent example of the way the settlement process can
- 3 and should work. We think we have a balanced and fair
- 4 compromise of all of the competing issues and
- 5 interests. We have a true settlement in this case,
- 6 which is an agreement of all of the parties, or at
- 7 least one opposition of the parties that did not agree,
- 8 and I think that is an excellent result.
- 9 I also wanted to make a comment about the
- 10 fact that we believe in this case settlement was aided
- in large part by a very cooperative attitude on the
- 12 part of the Company trying to address and accommodate
- 13 all of the various competing interests represented in
- 14 this case, and I think we have an excellent result.
- JUDGE WALLIS: Mr. Kopta?
- MR. KOPTA: Thank you, Your Honor,
- 17 Commissioners. We do not oppose the settlement
- 18 agreement, but that having been said, the issue that we
- 19 had sought to have some resolution on in this
- 20 proceeding is omitted from that settlement, which is
- 21 the primary reason we are not able to sign on, but we
- 22 don't oppose it because the agreement does address the
- 23 issue to the extent that it allows the issue to be
- 24 raised in the future, specifically the issue of the
- 25 availability of wholesale services from Verizon to

- 1 local exchange competitors at cost base rates. We
- 2 believe that is still an issue that will need to be
- 3 addressed by the Commission.
- 4 The fact that it's not addressed in this
- 5 proceeding does not by any means mean it's an issue
- 6 that is not still present and one that at some point
- 7 will need to be dealt with, but for now, at least the
- 8 opportunity to raise it in the future was sufficient
- 9 for us not to oppose the settlement agreement.
- 10 JUDGE WALLIS: Thank you, Mr. Kopta.
- 11 Ms. Singer Nelson?
- MS. SINGER NELSON: MCI joins in the comments
- 13 of all of the other counsel about the process, and I
- 14 would like to particularly compliment the Commission
- 15 staff. I think they did a great job of acting as
- 16 mediator and of being very inclusive as others have
- 17 explained.
- 18 MCI did not sign the settlement agreement,
- 19 but MCI does support it and we don't oppose it. We
- 20 don't have a witness today, but I will be on the phone
- 21 during the whole conference if any of the Commissioners
- 22 or Judge have any questions for us. Thank you.
- 23 JUDGE WALLIS: Thank you very much. Are
- 24 there any further comments? Let's proceed then to
- 25 receiving the statements of the witnesses. While

- 1 Mr. Valdez and Ms. Roth step forward to the witness
- 2 stand at this time, let me ask if the parties intend
- 3 that the settlement agreement and the accompanying
- 4 narrative be part of the record?
- 5 MR. TROTTER: That's acceptable to Staff,
- 6 Your Honor.
- 7 MS. ENDEJAN: That's acceptable to the
- 8 Company.
- 9 JUDGE WALLIS: Is there any objection? Let
- 10 the record show there is none. I would propose we mark
- 11 the settlement agreement proposal as Exhibit No. 201
- 12 and the narrative as Exhibit No. 202. We will confirm
- 13 the numbers in the exhibit list that is circulated
- 14 after receiving information from the parties.
- 15 Are the witnesses ready to proceed?
- 16 Mr. Loube, are you still on the line?
- 17 MR. LOUBE: Yes, I am.
- 18 JUDGE WALLIS: I will ask you to raise your
- 19 right hand, and I will ask the witnesses in the hearing
- 20 room to rise and raise your right hands.
- 21 (Witnesses sworn.)
- JUDGE WALLIS: Let's begin with a statement
- 23 from Mr. Valdez.
- MS. ENDEJAN: Your Honor, would you like me
- 25 to lay some foundational questions?

- JUDGE WALLIS: Please do.
- MS. ENDEJAN: Mr. Valdez, could you please
- 3 state your name, address, and position with Verizon
- 4 Northwest for the record?
- 5 MR. VALDEZ: Yes. David Valdez, Vice
- 6 President for Verizon, public policy and external
- 7 affairs. I am located at 1800 31st Street, Everett,
- 8 Washington, 98201.
- 9 MS. ENDEJAN: Are you here today to testify
- 10 on behalf of the Company in support of the settlement
- 11 agreement and narrative, which has been filed as
- 12 Exhibits 201 and 202?
- MR. VALDEZ: Yes, I am.
- 14 MS. ENDEJAN: At this time, I would like to
- 15 ask Mr. Valdez to indicate that support.
- 16 JUDGE WALLIS: Please proceed.
- 17 MR. VALDEZ: First of all, welcome to the new
- 18 Commissioners. I look forward to a continued
- 19 relationship, and I also must mention that this is the
- 20 first time that I've ever been a witness before
- 21 Commissioner Oshie, so this is a beginning for me as
- 22 well, and again, I look forward to a continued and long
- 23 relationship.
- 24 The purpose of my discussion today is just to
- 25 provide a little bit of a perspective from Verizon on

- 1 why this is, in our opinion, an outstanding settlement
- 2 agreement. Before beginning, I would like to also
- 3 commend the Staff, Public Counsel, AARP, and the other
- 4 parties to this case, because as we all know,
- 5 negotiation is a very, very difficult process, but I
- 6 think at the end of the day, all of the parties
- 7 committed to stay engaged to have ongoing dialogue, and
- 8 at the end of the day, we had what I think is an
- 9 outstanding settlement agreement.
- 10 It is an outstanding settlement agreement
- 11 because at the end of the day, the consumer is better
- 12 off. The consumer is better off because one, I think
- 13 that we sought to minimize as much as possible an
- 14 increase to basic rates, and we did so by doing a
- 15 spreading of the rates across basic, business, and
- 16 discretionary services. That would be the first
- 17 reason.
- 18 The second reason is is that we sought to
- 19 minimize again the impact by doing it over a two-year
- 20 period, and that again, in our opinion, is a win for
- 21 the consumer, and finally, it was a balancing of the
- 22 interests. Thank you.
- JUDGE WALLIS: Thank you. Let's proceed to
- 24 Ms. Roth.
- MR. TROTTER: Ms. Roth, would you please

- 1 state your name and business address for the record.
- 2 MS. ROTH: My name is Jing Roth. My business
- 3 address is 1300 South Evergreen Park Drive, Olympia,
- 4 Washington, 98504.
- 5 MR. TROTTER: Who is your employer?
- 6 MS. ROTH: Washington Utilities and
- 7 Transportation Commission.
- 8 MR. TROTTER: What is your position at the
- 9 Commission?
- 10 MS. ROTH: I am currently the acting
- 11 assistant director for the telecommunications section.
- MR. TROTTER: Are you here to give a
- 13 statement in support of the settlement agreement that's
- 14 been filed as well as to answer questions regarding it?
- MS. ROTH: Yes.
- MR. TROTTER: Please proceed and make your
- 17 statement.
- 18 MS. ROTH: Good afternoon, Chairman Sidran
- 19 and Commissioners Oshie and Jones. I'm Jing Roth. The
- 20 agreement before you is the result of negotiations and
- 21 compromise. Staff believes that the agreement is in
- 22 public interest because it resolves three dockets that
- 23 are important the Commission.
- 24 The first one resolve the Company's appeal of
- 25 the Commission's access charge complaint case order.

- 1 That case could have resulted in \$30,000,000 increase
- 2 in access charge revenue. That would likely impact the
- 3 rates that the Verizon customers will eventually pay.
- 4 The second agreement resolved the
- 5 depreciation case in which the Company was requesting
- 6 to increase the depreciation by around \$48,000,000 per
- 7 year. This could also directly impact customers
- 8 because increased depreciation means higher expense to
- 9 be covered through the Company's rates. The settlement
- 10 resolved the issue using the concept of economic lives
- 11 that the Commission has traditionally used.
- 12 Finally, the agreement resolved the rate
- 13 case. Verizon was asking the Commission to increase
- 14 residential rates by about 75 percent from its current
- 15 rates. Translate that to a dollar amount of \$9.80 per
- 16 line per month. And there are several other areas of
- 17 dispute. The Company could have filed another rate
- 18 case when this was done and appeal the Commission's
- 19 rate case order in the meantime.
- 20 However, instead the agreement gave customers
- 21 two years of rate stability with initial rate case much
- 22 smaller than the Company proposed. Overall, the
- 23 agreement reflected a compromise of several divergent
- 24 interests. No one got everything they hoped for, but
- 25 the parties could agree this was a result that is in

- 1 public interest, and that concludes my opening remarks.
- 2 I'm available for questions.
- JUDGE WALLIS: Let's proceed to the next
- 4 witness. Mr. ffitch?
- 5 MR. FFITCH: On behalf of Public Counsel with
- 6 the leave of the Bench, I will make a statement in
- 7 support of the settlement agreement. I would like to
- 8 mention just five basic areas: The revenue requirement
- 9 area; the ITAC, or the interim terminating access
- 10 charge; merger issues; rate design issues, and
- 11 depreciation, and I will make an effort to draw your
- 12 attention to portions of the record as you had
- 13 indicated, Your Honor. Some of them may be quite
- 14 general, but I will make that effort as we go through.
- 15 With regard to revenue requirement, I think
- 16 the significant customer benefit that we see here is
- 17 the dramatic reduction in the revenue requirement from
- 18 the 110 million requested to the 38.6 million agreed to
- 19 in the settlement.
- 20 The revenue and accounting analysis that took
- 21 place on our behalf in this proceeding was done by
- 22 Michael Brosch and Steve Carver, who are witnesses
- 23 retained by Public Counsel, AARP, and WeBTEC jointly to
- 24 take a look at the revenue requirement issues in the
- 25 case. They focused on some specific issues, not on the

- 1 full breadth of all the revenue issues in the case. So
- 2 you will not see in their testimony a specific ultimate
- 3 recommendation on total revenue requirement. You will
- 4 see focus on some big items, including directory
- 5 imputation, for example.
- 6 Mr. Carver's direct testimony at Page 4 does
- 7 attempt to quantify his adjustments as far as they go
- 8 so that it gives you a sense of if they had all
- 9 prevailed, what impact that would have had on the
- 10 Company's revenue requirement.
- 11 We also retained, Public Counsel on its own
- 12 retained a cost-of-capital expert, David Parcell, who
- 13 reviewed the Company's case and recommended a rate of
- 14 return in the range of 8.04 percent to 8.49 percent
- 15 with an ultimate recommendation of 8.26.
- 16 All of these witnesses with our assistance
- 17 conducted extensive discovery in the course of the
- 18 preparation of their testimony. All of the witnesses
- 19 concluded, as their testimony indicates at the original
- 20 level, the request was unjustified, and with the
- 21 assistance of their analysis, we have now concluded
- 22 that the 38.6 million-dollar revenue requirement is at
- 23 a reasonable level, and one reason that we feel
- 24 comfortable with recommending that level to the
- 25 Commission is because of the amount of analysis that

- 1 the witnesses were able to do on our behalf. This
- 2 settlement is recommended to you at a late stage of the
- 3 case where we really do have a level of knowledge about
- 4 the Company's filing.
- 5 The second point I wanted to address is the
- 6 ITAC, or interim terminating access charge. In this
- 7 area, Public Counsel does not agree with the Staff
- 8 analysis of the issue. We have a concern that full
- 9 elimination of the ITAC does place significant pressure
- 10 on ratepayers to the tune of several millions of
- 11 dollars, and we also feel that the elimination of the
- 12 ITAC is premature because of ongoing current federal
- 13 review of access charge issues and universal service
- 14 issues, particularly in the intercarrier compensation
- 15 proceeding.
- 16 The reason why we are comfortable with this
- 17 settlement is that it reaches a compromise on this
- 18 issue. It leaves in place two-thirds of the ITAC
- 19 revenue for Verizon until 2007 so that we can determine
- 20 whether the federal government, through the FCC or
- 21 other means, takes any action which would enable the
- 22 Commission to moderate the 2007 rate increase
- 23 reflecting some federal action on universal service or
- 24 access charges. That possibly is explicitly left open
- in the agreement, and we think that's a benefit for

- 1 ratepayers.
- 2 We see also in the merger area a benefit for
- 3 ratepayers. Paragraph 40 of the agreement specifically
- 4 clarifies that the Commission's authority in merger
- 5 proceedings is not constrained by this agreement.
- 6 Obviously that comes up because there had been some
- 7 preliminary discussion about a possible merger between
- 8 Verizon and MCI. The language would cover any
- 9 potential merger, but the concern here is that the
- 10 Commission would retain the ability to exercise its
- 11 full powers in the merger case if one were to come
- 12 before the Commission, including doing such things as
- 13 ordering merger benefits to be passed through to
- 14 residential and small-business customers.
- 15 In the area of rate design, Dr. Robert Loube,
- 16 who is on the bridge, was retained jointly by Public
- 17 Counsel and AARP to review rate design and has filed
- 18 testimony recommending a certain rate design in the
- 19 case. The issue of rate design is important because it
- 20 tells you, once you come up with a total number, it
- 21 tells you which customers and which customer classes
- 22 and which services pay what part of the total rate
- 23 increase.
- We came at this question, actually, in a
- 25 similar way to what Mr. Valdez testified to, which is

- 1 we felt that it was important to look to discretionary
- 2 services versus basic services to spread any increase
- 3 fairly and try to minimize the impact on the most basic
- 4 essential service, the dial tone service the customers
- 5 use. We feel that this agreement accomplishes that.
- 6 That's a benefit to customers.
- 7 Within the rate design area, there are a lot
- 8 of specific individual changes. As you see when you
- 9 read through it, different areas are addressed,
- 10 directory assistance, late payment, custom calling
- 11 services. Within the specifics, there are some areas
- 12 where we compromised for settlement purposes, and those
- 13 compromises, which in some cases are inconsistent with
- 14 the testimony that was filed by Dr. Loube, are simply
- 15 for purposes of resolving the case and do not represent
- 16 a policy concession on our part with respect to that
- 17 issue.
- 18 The depreciation docket is also settled. In
- 19 the depreciation case, Public Counsel retained Charles
- 20 King. He filed testimony on our behalf and conducted
- 21 discovery and participated in discussions with the
- 22 Commission depreciation witness, Mr. Spinks, and with
- 23 the Verizon depreciation witness, and the result is, in
- 24 our view again, a reasonable result. Our
- 25 recommendation in the case would have resulted in a

- 1 depreciation increase in the range of 4.7 million
- 2 dollars as compared with the original request of 48
- 3 million.
- 4 The Staff recommended a slightly larger
- 5 increase in depreciation expense. The settlement is in
- 6 the part of the range that's close to the Staff and
- 7 Public Counsel recommendation and is consistent with
- 8 the use of FCC service lives, which we had recommended,
- 9 so we believe that the Staff and Public Counsel
- 10 testimony in this case provide some markers to show the
- 11 reasonableness of the depreciation settlement.
- 12 That, I think, concludes the overview, Your
- 13 Honor. Those are the five areas that I think we would
- 14 highlight as providing benefits to Washington's
- 15 residential and small-business customers, and for that
- 16 reason, we believe the settlement is in the public
- 17 interest, and we recommend that you adopt it. I am
- 18 available for questions, and Dr. Loube is also on the
- 19 bridge.
- JUDGE WALLIS: Would you qualify Dr. Loube
- 21 for us, please?
- MR. FFITCH: Good afternoon, Dr. Loube.
- 23 Would you state your full name and spell your last name
- 24 for the record?
- MR. LOUBE: Yes. My name is Robert Loube,

- 1 L-o-u-b-e.
- 2 MR. FFITCH: For whom are you appearing in
- 3 this proceeding?
- 4 MR. LOUBE: I'm appearing for Public Counsel
- 5 and AARP.
- 6 MR. FFITCH: Have you filed testimony in this
- 7 proceeding?
- 8 MR. LOUBE: Yes, I have.
- 9 MR. FFITCH: What was the topic of your
- 10 testimony?
- 11 MR. LOUBE: Rate design.
- MR. FFITCH: Do you have anything further
- 13 that you wanted to add in support of the settlement?
- 14 MR. LOUBE: Not at this time. I think I do
- 15 need to put in my address and my job description. I'm
- 16 at 10601 Cavalier Drive, Silver Spring, Maryland, and
- 17 I'm the director of economic research for roads and
- 18 sign.
- MR. FFITCH: Thank you, Dr. Loube.
- 20 JUDGE WALLIS: Very well. I believe we are
- 21 at the point where we will begin with questions. Are
- 22 there any questions from counsel of the witnesses at
- 23 this time?
- MR. ROSEMAN: Your Honor, I don't have a
- 25 question, but I thought I would -- I have a few little

- 1 different twists from Mr. ffitch, and I thought --
- 2 would it be appropriate to speak to this now?
- JUDGE WALLIS: You may proceed.
- 4 MR. ROSEMAN: On behalf of AARP, this
- 5 settlement, we believe, is good for residential
- 6 customers. We also believe it was a painful exercise,
- 7 and I guess what I thought I should say about our
- 8 interest in this proceeding is the number one goal of
- 9 my clients is to keep dial tone, basic service
- 10 affordable, as affordable as possible, and with that
- 11 overarching concern, that is the reason we recommended
- 12 that discretionary services that are not necessary to
- 13 have basic dial tone be increased since those are
- 14 discretionary, and therefore, you increase your revenue
- 15 requirement and you put less pressure on basic rates.
- 16 That is the theory.
- We have one overarching concern with the rate
- 18 design aspect of this settlement, and that was how the
- 19 revenue was collected, and I'm not backing away from
- 20 the settlement, but I think that this is a trend that
- 21 we should all be aware of, which is that it appears
- 22 that when there is a large need to raise revenue
- 23 requirements, the vast majority of that comes from
- 24 residential customers rather than from other customers.
- In this instance, the increase was by an

- 1 equal dollar amount to all customers, meaning
- 2 residential customers received a two-dollar increase.
- 3 Their rates were, let's say, \$13, so they go up to 15.
- 4 Business customers got a two-dollar increase. Their
- 5 rates are \$40 or \$30, take your choice. The point I'm
- 6 making is that as a percentage increase, residential
- 7 customers pay a much larger amount.
- 8 That being said, this is a settlement. You
- 9 don't get what you want 100 percent. We think it's
- 10 fair. We think it's in the public interest, but it is
- 11 a concern of ours and one we try to push through the
- 12 process. That's all I have, Your Honor.
- 13 JUDGE WALLIS: Very well. At this time, let
- 14 me ask if there are questions from the Bench.
- 15 Mr. Oshie?
- 16 COMMISSIONER OSHIE: I'll start things off
- 17 with the parties. First of all, does the stay-out
- 18 include any changes in rates as a result of
- 19 depreciation, another depreciation case?
- 20 MR. TROTTER: Yes, it would. I think if I
- 21 can find the provision -- just a moment.
- MR. CARRATHERS: Verizon agrees.
- 23 COMMISSIONER OSHIE: I think I would like to
- 24 turn the parties' attention to Exhibit 201. I'm on
- 25 Paragraph 39 and Paragraph 45. When I read Paragraph

- 1 39, it appears to stop any party, even including the
- 2 Commission who is not a party, from initiating a
- 3 proceeding that would change Verizon Northwest rates.
- 4 Now, if I turn to Paragraph 45, and I'm
- 5 looking at the last sentence, and I'll read it into the
- 6 record: "Therefore, in the event any other rate
- 7 changes are ordered as a result of Commission action
- 8 during the stay-out period that increase or decrease
- 9 Verizon Northwest revenues, Verizon Northwest will be
- 10 permitted to make offsetting rate adjustments to
- 11 achieve revenue neutrality."
- 12 If everyone is barred from seeking rate
- 13 changes, including the Commission would be also
- 14 estopped from doing so if we would agree to do that in
- 15 this order, then what's the purpose of the language in
- 16 Paragraph 45? Perhaps the parties can explain.
- 17 MR. TROTTER: Your Honor, Paragraph 45, I
- 18 don't think you are quite reading it in context. First
- 19 of all, in Paragraph 47, there is a potential of
- 20 special access rate change case to be filed, and also,
- 21 I think that paragraph is also referring to the
- 22 permitted filings in Paragraphs 41 through 45.
- 23 If you read Paragraph 45, it talks about
- 24 revenues based on the rates agreed in Paragraphs 27
- 25 through 37, and those are the lists of agreed rate

- 1 changes, and then the preceding few paragraphs talk
- 2 about permitted rate changes, 41-44, and I believe
- 3 that's primarily what is being referred to in the last
- 4 sentence of Paragraph 45. Those would be the other
- 5 rate changes. Does that help?
- 6 COMMISSIONER OSHIE: It helps. I think the
- 7 reference and language to other rate changes, I didn't
- 8 know how broadly the parties intended that to apply to.
- 9 MR. TROTTER: I think then it could also be a
- 10 third-party nonsignatory, non Commission could file a
- 11 complaint against the Company's rates and say they are
- 12 excessive, and in that event, that would be a permitted
- 13 filing by a third party, and this agreement would say
- 14 that the case could proceed but any rate changes would
- 15 be permitted on a revenue-neutral basis. So if the
- 16 Commission decides that those rates subject to that
- 17 complaint need to go down, there would be an offsetting
- 18 rate change raising other rates so that the Company is
- 19 revenue neutral.
- 20 COMMISSIONER OSHIE: Maybe I can ask the
- 21 witnesses. Why do the parties believe that rate
- 22 rebalancing is in the public interest?
- MR. VALDEZ: It is a global question, and if
- 24 I understand the question correctly, the last time
- 25 Verizon filed a general rate increase was over 20 years

- 1 ago. That is a long time. Secondly, in 2002, we had a
- 2 decision by the Commission in the access charge that
- 3 reduced the Company's revenues by 29.7 million dollars.
- 4 At that point, we had a stay-out provision,
- 5 and even though in 2001 we felt that our revenues were
- 6 declining, we had a stay-out provision that was in
- 7 effect in the same year, and as a result of that order,
- 8 we were required to file this general rate case and did
- 9 not come in sooner because of this stay-out provision.
- 10 COMMISSIONER OSHIE: Ms. Roth, would you like
- 11 to respond as well? My concern is why rate rebalancing
- 12 can have a dramatic effect on all ratepayers, but in
- 13 this situation, the rates will be spread equally among
- 14 residential and business, and if I recall, that's about
- 15 how they were spread similarly in earlier discussions
- 16 before this commission involving our order in the AT&T
- 17 complaint, but I would like to explore this just a bit
- 18 further with you, Ms. Roth.
- 19 Why is rate rebalancing, just as a tool that
- 20 could be used by the Commission, why is that or how is
- 21 that in the public interest? How can we be assured the
- 22 Company wouldn't be over- or underearning in the
- 23 scenario if we apply this tool of rate rebalancing and
- in other circumstances?
- MS. ROTH: First of all, the settlement

- 1 providing the 38.6 million dollars additional revenue
- 2 to the Company, so for the two years, the Company is
- 3 prohibited from increasing its rates, so there is no
- 4 additional revenue. So from practical point of view,
- 5 they review the tariffs.
- 6 However, if address the rebalancing in
- 7 Paragraph 45, if a third party is not to the
- 8 settlement, like AT&T come to the Commission and file
- 9 another complaint saying hypothetically that it will
- 10 reduce \$20,000,000 of fair and reasonable rates and
- 11 Commission grant that request, say, in 2006, the
- 12 consideration is that the Company should make a filing,
- 13 make revenue neutral somewhere else, and make that 20
- 14 million dollar increase.
- 15 Instead of that, the Commission is not
- 16 bounded by \$20,000,000 that we didn't decide how this
- 17 \$20,000,000 would be, where to get this \$20,000,000.
- 18 Staff would make a recommendation on the merits filing,
- 19 review that to see what we think is best to get from
- 20 where. So the merits of redesign is not endorsed by
- 21 this. It's purely revenue neutral within the two
- 22 years.
- 23 COMMISSIONER OSHIE: Maybe I'm reading
- 24 between the lines, but Staff's comfort level of rate
- 25 rebalancing under these circumstances is really founded

- 1 in that you had a good look at the Company's records
- 2 and you understand their rate requirement going
- 3 forward, and so if there were a change at least until
- 4 2007, because of Staff's comfort level with the
- 5 recommended revenue requirement, that it would also --
- 6 it has agreed to rate rebalancing in this settlement.
- 7 MS. ROTH: I agree with you.
- 8 MR. FFITCH: Your Honor, may I respond also
- 9 to the Commissioner's question?
- JUDGE WALLIS: Mr. ffitch?
- 11 MR. FFITCH: Commissioner Oshie, we share
- 12 your expressed concern with rate rebalancing as a
- 13 general proposition. Public Counsel feels that rate
- 14 rebalancing in general is not in the public interest as
- 15 an automatic response to a revenue change for a
- 16 company, as you indicated.
- 17 The mere fact that a company loses revenue,
- 18 for example, from one source doesn't necessarily mean
- 19 that that company has a need to increase rates because
- 20 you need to look at the whole financial health of the
- 21 company and see if they continue to be earning an
- 22 adequate level of revenue, because they could be losing
- 23 somewhere, could be gaining somewhere else. So we
- 24 share that concern as a general proposition.
- 25 With regard to this settlement, first of all,

- 1 I don't think it's really appropriate to characterize
- 2 the settlement or the revenue requirement we've arrived
- 3 at here as a rate rebalancing in itself. This is
- 4 instead just an analysis of what we think. All the
- 5 parties think is an absolute correct level of revenue
- 6 that yields fair, just, and reasonable rates. It's not
- 7 a rate rebalancing settlement. It's simply an analysis
- 8 of the Company's books and appropriate revenue levels.
- 9 However, once you get into rate changes
- 10 within the stay-out period, there is an agreement that
- 11 a certain limited type of rate rebalancing can occur,
- 12 as you've identified. The reason why we have agreed to
- 13 that is because we have agreed that the revenue level
- 14 is appropriate for the two-year stay-out period.
- However, one of the reasons we are
- 16 comfortable with that, if you look at Paragraph 48 of
- 17 the agreement, we have not waived a right to contest on
- 18 the merits any filing that would seek to change or
- 19 trigger the limited rebalancing, including rate design
- 20 issues, so that even if there were some sort of a
- 21 revenue filing, and Ms. Roth alluded to this, even if
- 22 there were some sort of revenue change filing during
- 23 the stay-out period, we preserve the right to argue
- 24 that that shouldn't all be put on the backs of the
- 25 residential or small business ratepayers, and that's

- 1 what Paragraph 48 does for us.
- 2 MR. MELNIKOFF: Your Honor, I would point out
- 3 that Paragraph 48 reserves the right for all parties so
- 4 that the Department of Defense and all federal
- 5 executive agencies would be in here as well to make
- 6 sure that large businesses were not inappropriately or
- 7 disproportionately burdened by rate rebalancing. We
- 8 may disagree with Public Counsel on what the
- 9 appropriate level is for residential and business.
- 10 JUDGE WALLIS: Other questions from the
- 11 Bench?
- 12 CHAIRMAN SIDRAN: First I want to commend the
- 13 parties for having reached a settlement and having
- 14 described a process that sounds like it was very
- 15 constructive, and I can't help but note that this was
- 16 accomplished, apparently, just coincidently with
- 17 Commissioner Jones and I joining the Commission, but I
- 18 think you all deserve the credit for having reached an
- 19 agreement.
- 20 I have just a few questions. First for
- 21 Mr. Valdez with regard to -- I note in your comment
- 22 that there has not been a general rate increase, I
- 23 believe you said, since 1982.
- MR. VALDEZ: I said over twenty years.
- 25 CHAIRMAN SIDRAN: But there have been other

- 1 increases in rates. Can you give us some idea, say,
- 2 from a residential customer's point of view how that
- 3 basic service charge has risen, say, between 1982 and
- 4 today?
- 5 MR. VALDEZ: A lot of this history, Chairman,
- 6 was before my time. However --
- 7 CHAIRMAN SIDRAN: I just note for the record,
- 8 you look like you may not have been born.
- 9 MR. VALDEZ: I take that as a compliment. In
- 10 either case, there was a Bell Atlantic and GTE merger
- 11 that occurred in the year 2000. As a result of that
- 12 merger, there were some residential prices that had
- 13 been impacted. I don't have the details of what those
- 14 impacts are. However, I can say that for all intents
- 15 and purposes, the rates have remained pretty much in
- 16 the same orbit in which they are now, which is \$13 for
- 17 basic local service.
- 18 MS. ROTH: Briefly history since I prepare
- 19 for it, so I'm going to read into the record for you,
- 20 Chairman Sidran. The first general rate case that we
- 21 know so far is U-82-45/48. In that, the Company seeks
- 22 revenue increase. The revenue was granted by the
- 23 Commission and was 4.8 million dollars, intrastate
- 24 local revenue of 110 million dollars of the Company, so
- 25 put in perspective, they are asking 4.8 over their --

- 1 the overall percentage increase to local rates is 4.38
- 2 percent. I don't know what the rates are because back
- 3 then, they have rate groups and multi, 50 different
- 4 rates for different group of customers.
- 5 The overall increase is 6.28 percent increase
- 6 is for the basic line rates, and they total 2.1 million
- 7 decrease to nonrecurring charges. Then the second rate
- 8 case is U-84-18. That revenue increase the Commission
- 9 granted is \$356,000 over a local revenue of
- 10 \$11,000,000. Overall percentage increase to local
- 11 rates is 3.07 percent.
- Now we move to the merger history. Do you
- 13 want to hear that too? That happened recently.
- 14 CHAIRMAN SIDRAN: Go ahead.
- MS. ROTH: In GTE merger, UT-910499, the
- 16 revenue reduction is 7.7. That reduction to local
- 17 rates effective June 30th, 1993. The GTE/Bell Atlantic
- 18 merger in UT-981367, as Mr. Valdez stated, that
- 19 reduction for residential line is approximately 3.6
- 20 million dollars. That results to the \$13 the current
- 21 rates you are looking at, and the business net
- 22 reduction is 13.4 million, increases and decreases
- 23 depending on which rate group they are in, which
- 24 results in a \$29.70 business rate currently the
- 25 business customer is paying. That's a brief history of

- 1 all the rate impacts that Staff is aware of.
- 2 CHAIRMAN SIDRAN: Thank you. I wanted to
- 3 also ask a question, and I take the point about trying
- 4 to maintain the lowest possible basic service costs by
- 5 looking at these so-called vertical or discretionary
- 6 services, but as I understand it, the late-payment fees
- 7 are going to increase substantially. I think the
- 8 number is \$2.50 per month at one-and-a-half percent
- 9 interest charges, and I understand these charges have
- 10 not been increased for quite some time, but I would be
- 11 interested in hearing from perhaps Public Counsel or
- 12 Mr. Roseman.
- I don't know anything about the demographics,
- 14 but I assume that late-payment fees fall mostly on
- 15 low-income customers than others, and just based on the
- 16 information I have in front of me, I don't have any
- 17 information about, for example, the numbers of people
- 18 who are affected by these late-payment fees or their
- 19 distribution in socioeconomic terms and population and
- 20 to what degree those terms were discussed in the course
- 21 of the settlement discussions.
- 22 MR. TROTTER: One clarification,
- 23 Mr. Chairman, the Company currently has no late-payment
- 24 charge, so this is the very first one they've ever had.
- 25 That doesn't change your question, but just a

- 1 background.
- 2 CHAIRMAN SIDRAN: It sharpens my question
- 3 because I thought that this was an increase above some
- 4 other late payment. Is that correct? The Company has
- 5 no late-payment fee?
- 6 MR. VALDEZ: That is correct.
- 7 MR. FFITCH: Your Honor, I'll start off, but
- 8 I think the Company may also be able to shed some
- 9 light. This was their proposal in their filed case was
- 10 to establish a late-payment fee with minimum charges.
- 11 Public Counsel with Dr. Loube's assistance
- 12 took a look at that and decided that we could agree to
- 13 the establishment of a late-payment fee of 1.5 percent,
- 14 and that was for two reasons. The first reason is that
- 15 to our understanding, Verizon was the only company in
- 16 the state that did not have a late-payment charge, and
- 17 our customers were already living with that with Qwest
- 18 and other incumbent companies.
- 19 The second reason was as a matter of
- 20 fairness, sharing the costs of uncollectibles, of late
- 21 payments, and having more of a contribution from those
- 22 customers in that group rather than having any of those
- 23 costs being spread to just the general residential
- 24 customer or the general customer base. So our filed
- 25 testimony agreed to the one-and-a-half percent.

- 1 We did not initially agree to the minimum
- 2 charge because obviously, it's a bigger percentage of
- 3 your bill than one-and-a-half percent down in the lower
- 4 levels. We agreed to that in this case in the
- 5 settlement as a matter of compromise as a way of
- 6 spreading the revenue in a way to keep the residential
- 7 basic rate down, but we did, however, insist on having
- 8 a lower level of a minimum charge for the residential
- 9 as compared to the business customers. Mr. Roseman may
- 10 want to elaborate on that as well.
- 11 CHAIRMAN SIDRAN: Could I just ask, how does
- 12 this proposed fee compare with other providers that are
- 13 already assessing late fees; do you know? The \$2.50
- 14 and one-and-a-half percent, how does that compare to
- 15 other companies?
- MR. FFITCH: I believe the other companies
- 17 have the one-and-a-half percent rate. I might defer to
- 18 other witnesses on what Qwest's minimum is, if any. I
- 19 don't have that in mind.
- 20 MR. TROTTER: I believe there is no company
- 21 that has a minimum as of yet.
- 22 MS. ROTH: I'm trying to find the backup but
- 23 I couldn't. Also in my prefiled testimony, there is
- 24 five local exchange companies assess late-payment fees.
- 25 It's all at one percent. Qwest, CenturyTel, Y-Com

- 1 (phonetic), and I don't recall the other two, but it's
- 2 about one percent. There is no minimum charge imposed.
- 3 MR. VALDEZ: If I may, Chairman, echoing
- 4 Public Counsel's point, when we were looking at how do
- 5 you begin to minimize the impact on the consumer, this
- 6 is one area where we felt that we could bring some
- 7 additional revenue, and it was a fair way to bring
- 8 revenue.
- 9 At the end of the day, do you want to force
- 10 the consumer to have to carry the burden of late
- 11 payments, or was it a reasonable amount, and I think
- 12 all parties looked at it, and we did compare where
- 13 Washington State was or Verizon was on this issue and
- 14 thought that that was a reasonable outcome for all
- 15 parties involved.
- 16 CHAIRMAN SIDRAN: Thank you. One last
- 17 question, and it goes back to Paragraph 39. This
- 18 Exhibit 201 is the settlement agreement?
- 19 JUDGE WALLIS: Yes.
- 20 CHAIRMAN SIDRAN: I would like to maybe have
- 21 any comments from any of the parties about this
- 22 language in Paragraph 39 that refers to the Commission
- 23 itself where it says, "...or will the Commission on its
- 24 own initiate a proceeding..." And understanding that
- 25 there is a distinction between Commission staff, which

- 1 is a party, and the Commission itself, I'm interested
- 2 in the perspective of any of the parties as to what
- 3 they think that language means legally?
- 4 That is to say, do you believe that it means
- 5 that the Commission if in the event of unforeseen
- 6 circumstances decided that it needed to revisit some
- 7 issue that's part of this agreement that we would be
- 8 legally bound by this language, assuming that we were
- 9 to adopt it in an order?
- 10 MR. CARRATHERS: Good afternoon. Charles
- 11 Carruthers for Verizon. The principle intent of that
- 12 provision is, for example, state commissions have the
- 13 power to issue show-cause orders, if they think a
- 14 company is overearning, and they may want to initiate a
- 15 proceeding.
- Of course, the other right is if a company
- 17 thinks it's underearning to file a rate case at any
- 18 time, and so what one of the principle intents of this
- 19 provision was with part and parcel of the two-year
- 20 stay-out period, the parties to the settlement,
- 21 including Staff, have looked at the numbers and believe
- 22 it's in the interest of efficiency and economy in part
- of the settlement to have the two-year stay-out period.
- 24 That goes both ways.
- The Company cannot come in and file another

- 1 general rate increase. It takes the risk that it's not
- 2 going to be earning what it needs to earn, but it took
- 3 that risk and accepted it, and it cannot come in and
- 4 file for another rate case in two years.
- 5 Likewise, the sort of concomitant obligation
- 6 and right is that if someone thinks that we are
- 7 overearning for two years, that's a risk that they
- 8 assume. So I believe that this provision is similar
- 9 and one that's been in previous agreements, so I don't
- 10 think that it's extraordinary in that sense.
- 11 CHAIRMAN SIDRAN: Maybe I can clarify. I'm
- 12 just trying to wrap my mind around being new to the
- 13 Commission that a tribunal can bind itself in its order
- 14 to not assert its power it might otherwise have,
- 15 because obviously, things could change, and I'm not
- 16 suggesting by any means by asking this question that
- 17 the settlement will ultimately be approved. I would be
- 18 doing so with any reservations in that regard, but it's
- 19 just curious to me that a tribunal legally could bind
- 20 itself or successor commissioners, if, God forbid,
- 21 there should be a successor commissioner in the next
- 22 few years, to somehow have tied the hands of the
- 23 Commission by this language. So it may be my newness
- 24 to this role, but it seems unusual.
- 25 MR. TROTTER: Mr. Chairman, if I could offer

- 1 you something. I believe I agree with the statement of
- 2 Company counsel as to the interpretation of this. I
- 3 also believe he was correct that a similar provision
- 4 existed in the merger agreement that the Commission
- 5 approved, so there is some precedent for it, but that
- 6 doesn't answer your question.
- 7 The Commission itself has taken the position
- 8 when it approves a settlement agreement that becomes,
- 9 in effect, its own order, and the Commission can change
- 10 its own orders, and it has done so in some orders.
- 11 It's reopened or permitted a settlement to terminate
- 12 before its natural light. So I believe the Commission
- 13 may, based on that evidence, the Commission may be of
- 14 the legal opinion that it can revisit this agreement if
- 15 something untoward happens.
- 16 There is also a force majeure clause in the
- 17 agreement; although, that may just apply to the
- 18 Company, but in extreme cases, I believe the Commission
- 19 has taken the position that it can take extreme action.
- I have not briefed the issue that you are
- 21 directly posing, does the Commission have legal
- 22 authority to bind itself in this way, but I do know it
- 23 has in the past and I do know it has revisited
- 24 settlement agreements before their termination date, so
- 25 that's about all I can offer, an opportunity to brief

- 1 that issue, if you would like.
- 2 We were reasonably comfortable with this type
- 3 of provision in the context of this company at this
- 4 time for this term. So I will offer that as well, but
- 5 I have not personally briefed that specific issue.
- 6 CHAIRMAN SIDRAN: I'm not asking this
- 7 question in the context of this company or this
- 8 agreement. It jumped out at me to see the Commission
- 9 binding itself in the context of an order accepting or
- 10 approving a settlement. Thank you. Anyone else want
- 11 to comment on this? Thank you.
- 12 MR. FFITCH: Your Honor, I guess I will add
- 13 for Public Counsel, and Don Trotter started going down
- 14 this road a bit by pointing out the force majeure
- 15 clause. There are a number of provisions in the
- 16 agreement by which the parties have established a
- 17 framework or a set of projected occasions upon which
- 18 the Commission might find it necessary to revisit the
- 19 terms of the agreement, and so in our view, once it's
- 20 adopted and becomes a binding order, the Commission is
- 21 also establishing a set of rules, if you will, criteria
- 22 by which the order can be revisited if those conditions
- 23 occur.
- JUDGE WALLIS: Commissioner Jones?
- 25 COMMISSIONER JONES: Thank you, Judge Wallis.

- 1 I'm not an attorney, but I have had some experience
- 2 with legislation before, and I find this word "fair" a
- 3 little bit troubling. So I hope to lighten things up a
- 4 little bit and ask any of you to respond to a proverb.
- 5 I picked two from the dictionary last night, and would
- 6 you respond to which one you prefer as describing this
- 7 settlement?
- 8 The first is, quote, All is fair in love and
- 9 war, and the second is, " A fair deal." Mr. ffitch,
- 10 can we start with you?
- 11 MR. FFITCH: I'm not sure if there is always
- 12 a lot of love going around the table in some of other
- 13 meetings. It felt more like war.
- I believe this is a fair deal. You make an
- 15 interesting observation, Commissioner Jones, that the
- 16 term is a time-honored part of regulatory law, both in
- 17 our state and nationally. It is one of those wonderful
- 18 legal terms that has variable content to it and is
- 19 determined by the tribunal based on what they have
- 20 before them.
- I know that the concept of a just and
- 22 reasonable rate goes back to Roman law, to the notion
- 23 that there is something other than just a mathematical
- 24 determination going on. There is enormative content to
- 25 this. That's part of what we are working with here.

- 1 It does seem to us to be a fair deal.
- We do have an analysis to back that up, as I
- 3 indicated. We've had our witnesses take a look at
- 4 this, and that's why we have a comfort level with the
- 5 specifics we are recommending here.
- 6 COMMISSIONER JONES: Mr. Valdez or somebody
- 7 from the Company?
- 8 MR. VALDEZ: I think that is a very
- 9 interesting question, and I would say that the process
- 10 where all interests are at the table and each party is
- 11 representing an interest, and you trust that everyone
- 12 is a zealous advocate of their position, and as you sit
- 13 around the table and get a meeting of the minds, then I
- 14 would characterize that as a fair deal.
- 15 COMMISSIONER JONES: Ms. Roth?
- MS. ROTH: From my perspective, it is more
- 17 practical, not legal view. It's fair because the
- 18 revenue we reached is 38.6 million is taking into
- 19 consideration of Staff prefiled evidence in both the
- 20 rate case and the depreciation.
- 21 It is also fair the proposed rates that's not
- 22 proposed rates as general rate design, that's not
- 23 discriminating against one class of a customer. It is
- 24 also fair, just, and reasonable because the rates that
- 25 is current and proposed cover the costs from Staff's

- 1 point of view.
- 2 COMMISSIONER JONES: Anybody else before I
- 3 move on?
- 4 MR. ROSEMAN: I guess I would look at fair as
- 5 a balanced approach. You are listening to all this
- 6 contradictory evidence from 220 million dollars to you
- 7 are earning too much, so I guess where I would start
- 8 from the legislative perspective is what is the public
- 9 policy the Commission is obligated to try to
- 10 accomplish? What is the role that the Commission has
- in regulating utilities and keeping rates affordable
- 12 and insuring that the Company doesn't go bankrupt, but
- 13 what are these overarching principles, and then weigh
- 14 the testimony or the evidence in light of those
- overarching principles, and I think if one does that,
- 16 then one can come out with a balanced or fair decision.
- 17 COMMISSIONER JONES: Thank you.
- 18 MR. BUTLER: This is Art Butler for WeBTEC.
- 19 I would agree that we support this settlement as being
- 20 a fair compromise in the type that it is equitable, and
- 21 it is a balanced compromise of the competing issues and
- 22 interests in the case.
- In fact, it is those compromises that form
- 24 the basis for the settlement and the proposed by the
- 25 Commission as opposed to asking the Commission to make

- 1 detailed findings of fact based upon considerations not
- 2 in the record. The compromises are reached as the
- 3 result of a fair and open process.
- 4 COMMISSIONER JONES: Thank you. Question
- 5 for Mr. Valdez or somebody from Verizon. I note on
- 6 March 7th, the CFO of your Company announced an
- 7 increase in the dividend of 5.2 percent, and I notice
- 8 on Appendix 1, new rates for one party is 5.2 percent
- 9 as well. There is no symmetry there, is there?
- 10 MR. CARRATHERS: Absolutely no symmetry.
- 11 COMMISSIONER JONES: For Mr. Valdez or for
- 12 Ms. Roth, I was a little surprised. I received a
- 13 briefing on this first, and then last night I went and
- 14 looked at the rate spread and it's differential impact
- 15 on residential business, business trunk and new rates.
- 16 I wasn't aware that the percentage increase was so
- 17 great where you are talking about a 30 percent increase
- 18 residential, and on business, you are talking about
- 19 anywhere from 11 to 15 percent. It's much lower than
- 20 that, and I do understand the argument of the dollar
- 21 amount being the same, but is this really fair?
- I would direct this to Ms. Roth and
- 23 Mr. Valdez and anybody else who wants to -- I do
- 24 understand your argument on no increase since 1982 when
- 25 GTE had the business, and you are trying to narrow the

- 1 difference, so percentage-wise, the impact on one class
- 2 is going to be higher than another class, but on the
- 3 other hand, I'm trying to weigh that with the public
- 4 interest of being fair, just, and reasonable.
- 5 Then from a Company standpoint, is this your
- 6 strategy in other similarly-sized states as well?
- 7 Could you quote what would be a similar state that you
- 8 would compare to Washington state, maybe Colorado or
- 9 Ohio? Could you bring up another state and just use it
- 10 as a reference on this rate-spread issue?
- MR. VALDEZ: On the rate-spread issue, there
- 12 were two considerations in the overall increase of
- 13 \$3.90, and one of the considerations was trying to keep
- 14 the differential between business and residential rates
- 15 closer to cost. So if you look at the differential
- 16 between current rates of \$13 for residential and \$27.90
- 17 for business, you will notice that there is a
- 18 differential between the two of 44 percent.
- 19 However, if you look at the differential of
- the new rates, which will be \$16.90 and \$33.60, you
- 21 will notice that the differential will be 50 percent.
- 22 So there was a recognition that the differential
- 23 between those two rates needed to be brought closer
- 24 aligned, and in the course of negotiation and in the
- 25 course of discussion, the compromise was to reduce that

- 1 differential to 50 percent.
- 2 As to the second part of your question, I
- 3 think I've answered that question. Is there something
- 4 else you would like to ask, Commissioner?
- 5 COMMISSIONER JONES: Is this happening in
- 6 other states as well where the difference between the
- 7 two seem to be narrowing?
- 8 MR. VALDEZ: I do not know of a general rate
- 9 case filing in any other state in recent memory, and I
- 10 don't know the differential of the rates off the top of
- 11 my head.
- MR. CARRATHERS: Generally what we are
- 13 talking about is sort of a rate rebalancing. For
- 14 years, it's been, at least many of the incumbent local
- 15 exchange carriers' position is you have two services, a
- 16 residential service and a business service, and the
- 17 underlying costs are pretty close. You have the local
- 18 loop. You have switching for business, but
- 19 traditionally what regulators have done is want to keep
- 20 residential rates lower, and so they will push business
- 21 rates up a little higher to cover those costs, some
- 22 sort of subsidy, if you will.
- 23 What we find is obviously as the industry has
- 24 become exceedingly more competitive, you necessarily
- 25 get into that rate rebalancing, and I think this comes

- 1 to the position that Mr. ffitch and Mr. Roseman raised
- 2 earlier about access charges. Traditionally, access
- 3 charges were set pretty high to help keep basic
- 4 residential rates low, but in the Commission's access
- 5 charge decision of the AT&T complaint case, it ruled
- 6 that as a matter of public policy, they wanted to lower
- 7 the intrastate access charges. So what that means is
- 8 we've got to recover that revenue elsewhere.
- 9 So we see this concept of rate rebalancing.
- 10 It has come into play in other states. Indeed, there
- 11 is some legislation in court and elsewhere that require
- 12 access charges to be reduced, but at the same time, you
- 13 have the ability to raise basic local rates, which
- 14 should put them more in line with costs, thereby even
- 15 promoting competition even greater in the telephone
- 16 industry.
- 17 COMMISSIONER JONES: Mr. Roseman? I have a
- 18 slight caveat for you, Mr. ffitch.
- 19 MR. ROSEMAN: I guess this is an interesting
- 20 discussion, and we are not going to resolve all this
- 21 now, but let me give you another point of view on this.
- 22 Let's talk about competition. I'm not really talking
- 23 about the settlement. I'm talking about your broader
- 24 issue, but if you have limited competition and you have
- 25 great competition, let's see where the competition is.

- 1 The competition primarily is for business
- 2 customers and less so for residential customers and
- 3 land-line rates, so where does that lead you to go?
- 4 Competition will keep you leery of wanting to raise
- 5 your business rates, but if you have a captive rate
- 6 base that really doesn't have any alternative services,
- 7 if I was a company, that's where I would look for some
- 8 increase in rates.
- 9 I throw it out as a -- you are asking for a
- 10 dialogue, it sounds like, on the discussion, that's
- 11 something. The Company talks about cost driven, and
- 12 now we are just trying to rebalance to make, well, we
- 13 have a different take on that, and you can see if you
- 14 have a monopoly and captive customers and they only
- 15 have one place to go, that's a good place to raise your
- 16 rates rather than lose customers where you could lose
- 17 it to a competitor.
- 18 COMMISSIONER JONES: Mr. ffitch, before you
- 19 respond, I would like you to also answer the question
- 20 on this access charge complaint since we are resolving
- 21 three cases in one, if you will. This access charge
- 22 complaint in the previous case, I think it's commonly
- 23 referred to as the AT&T case; is that correct?
- MR. FFITCH: Right.
- 25 COMMISSIONER JONES: Did you charge a

- 1 stand-alone rebalancing provision in that case? Did
- 2 you agree to that? Just give me a little history on
- 3 it.
- 4 MR. FFITCH: You are correct, Commissioner
- 5 Jones. We did charge a stand-alone rebalancing in that
- 6 proceeding because there had been no full rate review,
- 7 essentially, and we filed pleadings to that effect.
- 8 COMMISSIONER JONES: So your position in this
- 9 case, as you stated earlier, in the comprehensive
- 10 settlement that we have before us that rebalancing
- 11 needs to be considered in that context as an integral
- 12 part of the overall agreement before us.
- 13 MR. FFITCH: That is entirely correct,
- 14 Commissioner Jones. This is what we were suggesting
- 15 needed to happen rather than simply an automatic,
- 16 relatively automatic process where you see that there
- is a \$30,000,000 access charge reduction, and then you
- 18 turn around and say, Okay, someone else has got to pick
- 19 up that \$30,000,000. How about you, Mr. Residential,
- 20 and our position was, Hey, wait a minute. Let's look
- 21 at the company's books and see if they really need to
- 22 recover any of that or all of that or part of that, and
- 23 we felt like that required a rate case, and now this
- 24 has been that rate case.
- 25 That's why I just said earlier this isn't

- 1 really rate rebalancing anymore. Let's look at all
- 2 their revenues and all their income over all their
- 3 services and all their customer classes and see what
- 4 they need. Part of that is the reduction from the AT&T
- 5 complaint case, but now we see that in full context
- 6 after the opportunity for everybody to participate, do
- 7 discovery, hire consultants to take a look at it. Does
- 8 that answer your question?
- 9 COMMISSIONER JONES: Very well, thank you.
- 10 MR. FFITCH: I also want to address the
- 11 business residential differential, which you can see
- 12 that you are sort of venturing into an area here that
- 13 would have been litigated by the parties, and as
- 14 Mr. Roseman indicated, we do not agree with the
- 15 analysis that we've heard from Mr. Carrathers about the
- 16 cost justifications for the differences in the rates.
- 17 We do not agree that business rates are subsidized
- 18 residential rates.
- 19 I will state that this was a very difficult
- 20 piece for us to agree to, the equal percentage on all
- 21 lines. This was a very, very difficult thing for our
- 22 office to agree to.
- 23 COMMISSIONER JONES: The equal percentage or
- 24 equal dollar amounts?
- 25 MR. FFITCH: I'm sorry, equal dollar amounts.

- 1 It was done solely for compromise purposes. You will
- 2 see in the agreement the language that makes clear we
- 3 are not agreeing that there is necessarily a basis for
- 4 narrowing the differential.
- 5 One of the reasons we were comfortable with
- 6 it is when you do the math, the differential between
- 7 the two classes, residential, business, remains about
- 8 the same. There is not a dramatic narrowing. We have
- 9 Mr. Loube on the line who took a look at the specific
- 10 cost-of-service issues here, and he can address that a
- 11 little bit more if you would like. Again, this was
- 12 something we agreed not to fight about and we came up
- 13 with a compromise, but we do have a different position
- 14 on it.
- 15 MR. VALDEZ: Commissioner, if I may, the only
- 16 point I would make is that this was a small snapshot of
- 17 what the negotiation process was like.
- 18 COMMISSIONER JONES: I think I'm getting a
- 19 better idea.
- 20 MR. VALDEZ: When I say I commend the parties
- 21 for everybody bending over backwards, it was truly a
- 22 very trying and difficult process, but we all made it
- 23 through.
- 24 COMMISSIONER JONES: Aren't you new to the
- 25 area? Haven't you just arrived in the wonderful

- 1 Pacific Northwest?
- 2 MR. VALDEZ: It's called baptism by fire.
- 3 COMMISSIONER JONES: The Chairman might refer
- 4 to this as the Seattle consensus.
- 5 MR. MELNIKOFF: Let me just weight in a
- 6 little as well. Our witness did address the rate
- 7 differential and the history of this, or the spread.
- 8 COMMISSIONER JONES: What is his name or what
- 9 is her name?
- 10 MR. MELNIKOFF: Robert Spangler. There is a
- 11 commission in Washington that ordered that in the Qwest
- 12 case, the US West case eight years ago, which outlined
- 13 certain -- keeping that differential because of certain
- 14 factors, such as effective and price constrained
- 15 competition, loop costs, weak links, and we don't need
- 16 to get into it at this point.
- 17 I think in answer to what is fair, like
- 18 Public Counsel and AARP, we have a very different
- 19 opinion, I think, that is more in line with Verizon in
- 20 terms of the cost differentials, the cost-based
- 21 differentials, and I don't want to go into them right
- 22 now, but in terms of what is fair, the bottom line is
- 23 that we can live with the results of this for two years
- 24 without pressing forward on litigating on rate design,
- 25 that spread differential.

- 1 COMMISSIONER JONES: Mr. Spangler said, is
- 2 it still his fundamental premise that rates for
- 3 business services should be no more than 50 percent
- 4 above the rates similar for residential services? Was
- 5 that essentially the conclusion of his testimony on
- 6 rate spread?
- 7 MR. MELNIKOFF: That is correct.
- 8 COMMISSIONER JONES: That would still be his
- 9 testimony today if we called him to the witness stand
- 10 to testify on this?
- MR. MELNIKOFF: As a general principle, yes,
- 12 but in terms of this settlement, in terms of the bottom
- 13 line, the certainty, the impact of the settlement in
- 14 its entirety, his answer would be no, this settlement
- is in the public interest and fair and balanced.
- 16 COMMISSIONER JONES: I understand. A couple
- 17 of technical questions, and then I will stop before we
- 18 get into a real negotiation here.
- 19 Depreciation. I'm a little troubled -- this
- 20 is for the Company witnesses -- by this missing
- 21 equipment issue. I've been advised that there is
- 22 either substantial or some amount of quote, missing
- 23 equipment, and this relates to your depreciation
- 24 schedule that you filed, I would guess.
- 25 Can you tell me what this is, missing

- 1 equipment, and give me any range of what it might be?
- 2 Because, Mr. Valdez, I certainly understand your point
- 3 that several months could be preferable to a fully
- 4 adjudicated rate case before this Commission. On the
- 5 other hand -- I'm speaking for myself, and perhaps for
- 6 the Chairman. I don't know -- delving in my third week
- 7 into a complicated complex issue like this with
- 8 prefiled testimony and all sorts of stuff, it's very
- 9 daunting to try to come up with a baseline for,
- 10 whether it be rate spread, depreciation schedules,
- 11 etcetera, so I'm troubled when I hear the word "missing
- 12 equipment."
- 13 MR. VALDEZ: Chairman, I just confirmed with
- 14 Staff. I don't think the missing equipment is part of
- 15 the depreciation docket. I can provide a general
- 16 overview on the issue of depreciation from the
- 17 Company's perspective.
- 18 COMMISSIONER JONES: Would you please,
- 19 because I have a couple of questions on the
- 20 depreciation schedules. As I understand it, your
- 21 request was originally for 9.1 percent on a composite
- 22 basis?
- MR. VALDEZ: Indeed.
- 24 COMMISSIONER JONES: And it ended up on a
- 25 composite basis at 6.5 percent?

- 1 MR. VALDEZ: The agreement calls for a
- 2 depreciation to go from 6.5 to 6.8 in 2005 and from 6.8
- 3 to 7.1 in January of 2007, and that is the result of
- 4 compromise by the parties. I will say that the
- 5 benchmark, the FCC benchmark on depreciation expense is
- 6 7.0. If you are looking at the FCC rate, it's right
- 7 along those lines.
- 8 COMMISSIONER JONES: Any comment by anybody
- 9 else on this? No. What is the fastest growing
- 10 component of your capital investment in this state?
- 11 For example, what I'm driving at is I noticed digital
- 12 switching, the rate that's been agreed to -- this is
- 13 not the composite -- is 9.0 percent. Circuit equipment
- 14 is 9.1, and they are big dollar numbers here. Is it
- 15 safe to assume that these will be the fastest growing
- 16 components of your cap-ex in the future?
- 17 MR. VALDEZ: Commissioner Jones, I should
- 18 have prefaced my statements by saying that the
- 19 depreciation expense filings testimony has been a part
- 20 of a series of Verizon expert witnesses beyond the
- 21 negotiated position which is the issue that was
- 22 negotiated in the course of settlement. It is outside
- 23 of the bounds of my expertise and I apologize for that.
- 24 COMMISSIONER JONES: Mr. ffitch, is your
- 25 witness prepared to answer this question?

- 1 MR. FFITCH: Your Honor, I'm afraid our
- 2 depreciation witness is not available. We have only
- 3 our rate design witness.
- 4 MR. TROTTER: Your Honor, I'm pretty sure
- 5 Ms. Roth is not prepared. However, we do have
- 6 Mr. Spinks available to respond to that question. I
- 7 assume he can at least shed some light on it. If
- 8 you're interested, we can bring him forward.
- 9 COMMISSIONER JONES: No, I don't think so.
- 10 MS. ROTH: Can I just say you are right. The
- 11 two account, the digital switch and the circuit
- 12 equipment, yes, they fastest equipment that they are
- 13 going to have to becoming more obsolete because the
- 14 technology changes.
- 15 COMMISSIONER JONES: Mr. ffitch, would you
- 16 agree with the statement about the process, and I'm not
- 17 asking about the notification process. I'm asking
- 18 about the process of reaching an agreement on what is
- 19 fair, just, and reasonable. Is it fair to state that
- 20 the parties began with the premise of a revenue
- 21 requirement and then worked back into the various
- 22 aspects of the settlement agreement; i.e., you first
- 23 reach a global deal on what is required in Phase 1 and
- 24 Phase 2 of this agreement, and then you work back into
- 25 the specific components of it?

- 1 MR. FFITCH: Yes, I think that's a generally
- 2 accurate description of how we proceeded to negotiate
- 3 the case. I'll defer to others to add to that, but
- 4 that's my perception of what we did.
- 5 COMMISSIONER JONES: Mr. Carrathers?
- 6 MR. CARRATHERS: Yes, Your Honor, we agree.
- 7 COMMISSIONER JONES: Mr. Carrathers, what is
- 8 the purpose of Phase 2 of this? Why did the parties
- 9 agree to splitting this into a two-plus-one-year
- 10 agreement? Is there any significance from your
- 11 standpoint of a review or that the two phases.
- MR. CARRATHERS: As my colleague and witness,
- 13 Mr. Valdez, testified to, this is part of the give and
- 14 take. Obviously, we would have preferred to get all of
- 15 the increased revenue as soon as possible. It was
- 16 through the process of negotiation and working with
- 17 Staff and Public Counsel and AARP and WeBTEC, and of
- 18 course, their interests are into trying to phase in the
- 19 increases and what they deem to be more reasonable,
- 20 digestible increments.
- 21 There was a lot of discussion, really, on how
- 22 long should the phasing be, what should it look like,
- 23 what rates should be implemented in the first year, the
- 24 third year, so I think the general thesis, as
- 25 Mr. Valdez explained, is one of compromise to further

- 1 benefit the consumer or mitigate, really, the rate
- 2 increases upon the consumer through that phasing
- 3 process, and that was about it.
- 4 COMMISSIONER JONES: I have one final
- 5 question while I have you on the stand. Paragraph 40
- 6 states this issue of merger sales and acquisition
- 7 transactions. Since you are here, I would like for you
- 8 to give us your opinion on that. On Paragraph 40, if
- 9 this agreement in any way, does it affect the
- 10 Commission's power to review merger sales or
- 11 acquisition transactions either today or in the future?
- MR. CARRATHERS: Thank you. What this
- 13 provision intends is to the extent this commission has
- 14 jurisdiction over any transaction, this settlement
- 15 agreement does not divest you of that jurisdiction or
- 16 responsibility. Now, there are transactions that
- 17 Verizon believes the Commission does not have
- 18 jurisdiction over, but again, those are issues that can
- 19 be addressed at the right time and place, but that was
- 20 the intent.
- 21 COMMISSIONER JONES: Thank you. Anybody else
- 22 wish to comment on that?
- MR. TROTTER: I would, Your Honor. Donald
- 24 Trotter for Commission staff. Mr. ffitch addressed
- 25 this earlier. In large merger and acquisition

- 1 transactions, commissions often attempt to pass
- 2 benefits of those transactions to consumers in some
- 3 manner or share the benefits, and we did not want the
- 4 revenue neutrality provision in this agreement to get
- 5 rid of that prospect, so we have this carve-out that
- 6 the Commission can do what it wishes in
- 7 acquisition-type transactions.
- 8 It does beg the question of it doesn't say
- 9 what transactions are jurisdictional subject to
- 10 approval, but if they are subject to approval, then
- 11 your hands are not tied in any respect by this
- 12 agreement.
- 13 COMMISSIONER JONES: Mr. ffitch, are my hands
- 14 tied?
- 15 MR. FFITCH: No, Your Honor. That was one of
- 16 the things I included in my opening remarks. As a
- 17 benefit that we see here, it can be very substantial,
- 18 as Ms. Roth mentioned in her review of the greatest
- 19 hits of Verizon in the last few years.
- The settlement agreement in the GTE, Bell
- 21 Atlantic merger resulted in a 30-million-dollar revenue
- 22 decrease and rate decreases for Verizon customers, and
- 23 that was an example of a benefit we wanted to -- we
- 24 didn't want the Commission to be precluded from taking
- 25 that kind of action in a merger proceeding by this

- 1 agreement, and I think we've heard Mr. Carrathers
- 2 indicate that assuming you have jurisdiction, you would
- 3 not be precluded from that type of action.
- 4 COMMISSIONER JONES: Thank you, Your Honor.
- 5 I have taken far too much time, but thank you for your
- 6 indulgence in my first round of questioning.
- 7 COMMISSIONER OSHIE: I have one follow-up
- 8 question, if I can, a follow-up question for Ms. Roth,
- 9 and I guess I will tee this up for Mr. Trotter if you
- 10 will allow the witness to answer.
- 11 I'm referring to Exhibit 202 in Paragraph 32,
- 12 and I will draw your attention to the second sentence,
- 13 and I would like to know, had Staff come in in the
- 14 rebuttal case with revised revenue requirement -- I'm
- 15 assuming this sentence refers to the revenue
- 16 requirement -- what would that have been?
- 17 MS. ROTH: The initial Staff recommendation
- 18 is the -- how do I put it -- negative \$52,000,000
- 19 revenue decrease in Staff initial testimony. That
- 20 sentence in Paragraph 32 basically says in the
- 21 litigation world is had we come into the litigation in
- 22 the hearing, Staff would revise is a recommendation on
- 23 the revenue decrease to about \$20,000,000, negative
- 24 \$20,000,000 decrease.
- 25 MR. TROTTER: Your Honor, if I might. I'm

- 1 not sure we're on the same wave length here, but just
- 2 for the record, the Staff initially filed, on the first
- 3 filing date for Staff testimony in the general rate
- 4 case, the filing case that was in the approximately
- 5 \$50,000,000 surplus area. It then, based on additional
- 6 information provided by the Company and others, revised
- 7 that in the \$20,000,000 range. I don't have the exact
- 8 figure in mind, and Ms. Roth can correct me if I'm
- 9 wrong, but this particular sentence in Paragraph 32 you
- 10 are referring to would be an additional change based on
- 11 even further information that was gleaned from the
- 12 rebuttal case that was filed, because the first set of
- 13 revisions was before the rebuttal case was filed, and I
- 14 don't know if Staff actually developed a number based
- on the rebuttal case. It did develop a number based on
- 16 the first -- because it was able to file that first
- 17 wave of revisions, it may have actually been two waves
- 18 of revisions before the rebuttal case was filed.
- 19 This particular sentence refers to yet
- 20 another set of revisions, and I don't know if Staff
- 21 ever developed a specific number in response to that,
- 22 but if Ms. Roth is familiar with that number, fine, but
- 23 I was not aware of another one.
- 24 COMMISSIONER OSHIE: Thank you, Mr. Trotter.
- 25 Ms. Roth, do you have a range or ballpark number that

- 1 this sentence refers to, what that would have been?
- 2 MS. ROTH: From that \$20,000,000, if we
- 3 consider the Company rebuttal case, it's likely an
- 4 additional \$6,000,000 less than that to roughly about
- 5 \$14,000,000, negative \$14,000,000.
- 6 COMMISSIONER OSHIE: Thank you very much.
- 7 JUDGE WALLIS: I have a couple of what I
- 8 expect to be very quick questions. One is for Company
- 9 and Staff. Do you anticipate now that there will be
- 10 any need for rate rebalancing?
- MR. VALDEZ: We certainly hope not. However,
- 12 the market is dynamic and the market is rapidly
- 13 changing.
- 14 MS. ROTH: Staff is not aware of any at this
- 15 point.
- 16 JUDGE WALLIS: Thank you. If there were a
- 17 need for rate rebalancing, what process would the
- 18 parties anticipate to be used for it? Would the
- 19 Company come in with a filing and bear the burden of
- 20 proving that the rate spread was appropriate under the
- 21 circumstances, or is some other process anticipated?
- MR. TROTTER: Your Honor, if I might, the
- 23 traditional tariff filing process is anticipated, so
- 24 the burden of proof would be on the Company, and as the
- 25 agreement states, no party is waving any right to

- 1 contest that filing. The only issue that wouldn't be
- 2 contested by the signatories would be the revenue
- 3 neutrality issue.
- 4 MR. FFITCH: Your Honor, from our
- 5 perspective, another significant eventuality is the
- 6 ITAC issue. The agreement provides that if federal
- 7 action takes place, in our view that would warrant, or
- 8 any parties' view would warrant taking a look at the
- 9 2007 rate changes. We would file a petition with the
- 10 Commission requesting that review to occur.
- 11 MR. TROTTER: That petition would be treated
- 12 as any petition normally would before the Commission.
- JUDGE WALLIS: Are there any further
- 14 questions of counsel or of the witnesses? It appears
- 15 there are not.
- I want to thank all of you for appearing
- 17 today, especially to the witnesses that we put some
- 18 difficult questions to. Thanks again. I remind you
- 19 that we will have further proceedings in Everett and in
- 20 Kennewick on the dates and times specified and look
- 21 forward to seeing some of you there.
- 22 Is there anything further to come before the
- 23 Commission at this time?
- 24 MR. TROTTER: This is Don Trotter for
- 25 Commission staff. Do you want to set a deadline for

filing the exhibit lists, Your Honor? JUDGE WALLIS: Would Tuesday of next week, which would be the day of the Everett hearing, be time enough for parties to do that? MR. MELNIKOFF: By "filing," do you mean can we do it by e-mail? JUDGE WALLIS: Yes. MR. TROTTER: That's acceptable, Your Honor. JUDGE WALLIS: Very well. Anything further? Let the record show there is no response. Thank you again, and this session is concluded. (Settlement hearing concluded at 3:30 p.m.)