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| 2 | BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION | |
| 3 |) | |
| 4 | In the Matter of Petition of) | |
| 5 | PUGET SOUND ENERGY, Inc. and) NW ENERGY COALITION) Docket UE-121697) Docket UG-121705 | |
| 6 | For an Order Authorizing PSE) (Consolidated) to Implement Electronic and) | |
| 7 | Natural Gas Decoupling) Mechanisms and to Record) | |
| 8 | Accounting Entries) | |
| 9 | Associated with the) Mechanisms) | |
| 10 | | |
| 11 | PREHEARING CONFERENCE, VOLUME V | |
| 12 | Pages 427 - 534 | |
| 13 | ADMINISTRATIVE LAW JUDGE DENNIS MOSS | |
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| | 1:31 P.M. | |
| 15 | SEPTEMBER 30, 2014 | |
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| 21 | REPORTED BY: SHERRILYN SMITH, CCR# 2097 Buell Realtime Reporting, LLC | |
| 22 | 1325 Fourth Avenue Suite 1840 | |
| 23 | Seattle, Washington 98101 206.287.9066 Seattle | |
| 24 | 360.534.9066 Olympia | |
| 25 | 800.846.6989 National | |
| | www.buellrealtime.com | |

APPEARANCES 2 ADMINISTRATIVE LAW JUDGE: 3 DENNIS J. MOSS Washington Utilities and 4 Transportation Commission 1300 South Evergreen Park Drive SW 5 P.O. Box 47250 Olympia, Washington 98504 360.664.1136 7 COMMISSIONERS: DAVID DANNER, CHAIRMAN PHILIP B. JONES, COMMISSIONER 10 JEFF GOLTZ, COMMISSIONER 11 12 WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION: 13 JENNIFER CAMERON-RULKOWSKI Assistant Attorney General 14 1400 South Evergreen Park Drive SW PO Box 40128 15 Olympia, Washington 98504 360.664.1186 16 jcameron@utc.wa.gov 17 FOR PUBLIC COUNSEL: 19 SIMON J. FFITCH Senior Assistant Attorney General 20 Public Counsel Section Office of the Attorney General 21 800 Fifth Avenue Suite 2000 22 Seattle, Washington 98104-3188 206.389.2055 23 simonf@atg.wa.gov 24

| 1 | | ם מ מ גי | A D E M C E C (Continued) |
|----------|-----|-------------|--|
| 2 | | | A R E N C E S (Continued) |
| 3 | FOR | PUGET SOUND | ENERGY: |
| 4 | | | SHEREE STROM CARSON Perkins Coie LLP 10885 Northeast Fourth Street |
| 5 | | | Suite 700 |
| 6 | | | Bellevue, Washington 98004-5579 425.635.1400 |
| 7 | | | scarson@perkinscoie.com |
| 8 | | | |
| 9 | FOR | NWIGU: | |
| 1.0 | | | TOMMY A. BROOKS |
| 10 | | | Cable Huston 1001 Southwest Fifth Avenue |
| 11 | | | Suite 2000 |
| 12 | | | Portland, Oregon 97204 503.224.3092 |
| 13 | | | tbrooks@cablehuston.com |
| | | | |
| 14 15 | FOR | INDUSTRIAL | CUSTOMERS OF NORTHWEST UTILITIES: |
| 16 | | | JOSHUA D. WEBER |
| Ι 6 | | | Davison Van Cleve 333 Southwest Taylor Street |
| 17 | | | Suite 400 Portland, Oregon 97204 |
| 18 | | | 503.241.7242 |
| 19 | | | jdw@dvclaw.com |
| 20 | | MILL KDOCED | 30 · |
| 21 | FOR | THE KROGER | CO.: |
| 22 | | | KURT J. BOEHM, via telephone Boehm, Kurtz & Lowry 36 East Seventh Street |
| 23 | | | Suite 1510 |
| 24 | | | Cincinnati, Ohio 45202 513.421.2255 |
| 25 | | | kboehm@bkllawfirm.com |

| 0430 | |
|------|--|
| 1 | |
| 2 | APPEARENCES (Continued) |
| 3 | FOR NUCOR STEEL SEATTLE, INC.: |
| 4 | DAMON E. XENOPOULOS, via telephone Brickfield, Burchette, Ritts & Stone 1025 Thomas Jefferson Street Northwest |
| 5 | 8th Floor, West Tower |
| 6 | Washington D.C. 20007 202.342.0800 dex@bbrslaw.com |
| 7 | denessis in a com |
| 8 | DOD NW DNDDCY CONTINUON. |
| 9 | FOR NW ENERGY COALITION: |
| 10 | AMANDA W. GOODIN, via telephone Earthjustice |
| 11 | 705 Second Avenue Suite 203 |
| 12 | Seattle, Washington 98104 206.343.7340 |
| 13 | agoodin@earthjustice.org |
| 14 | |
| 15 | |
| 16 | |
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| 1 | OLYMPIA, WASHINGTON; SEPTEMBER 30, 2014 |
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| 2 | 1:31 P.M. |
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| 5 | JUDGE MOSS: Let's go on the record. |
| 6 | Good afternoon, everyone. My name is DENNIS |
| 7 | J. MOSS, I am an administrative law judge with the |
| 8 | Washington Utilities and Transportation Commission. |
| 9 | We are convened this afternoon in a prehearing |
| LO | conference In the Matter of the Petition of Puget |
| 11 | Sound Energy and NW Energy Coalition For an Order |
| 12 | Authorizing PSE to Implement Electric and Natural Gas |
| L3 | Decoupling Mechanisms and to Record Accounting Entries |
| L4 | Associated with the Mechanisms, Dockets UE-121697 and |
| 15 | UG-130137, and those proceedings are consolidated. |
| 16 | This is a matter that has been heard and is |
| L7 | being heard jointly with Washington Utilities and |
| L8 | Transportation Commission against Puget Sound Energy, |
| 19 | Dockets UE-130137 and UG-130138, and those two |
| 20 | proceedings are consolidated. We tend to refer to the |
| 21 | first proceeding as the decoupling proceeding and the |
| 22 | second as the expedited rate filing or ERF proceeding. |
| 23 | I will begin by taking appearances, with those |
| 24 | present in the room, and we will start with the |
| 25 | Company. |

- 1 MS. STROM CARSON: Good afternoon, Your
- 2 Honor and Commissioners. I am Sheree Strom Carson
- 3 with Perkins Coie representing Puget Sound Energy.
- 4 JUDGE MOSS: Thank you.
- 5 MR. WEBER: Good afternoon, Your Honor.
- 6 Josh Weber with Davison Van Cleve on behalf
- 7 of Industrial Customers of Northwest Utilities.
- JUDGE MOSS: Thank you.
- 9 MR. FFITCH: Good afternoon, Your Honor
- 10 and Commissioners. Simon ffitch, Senior Assistant
- 11 Attorney General, with the Office of Public Counsel.
- 12 JUDGE MOSS: You have been around long
- enough they stuck "senior" in front of your name, huh?
- 14 It happens to all of us, Mr. ffitch.
- MR. FFITCH: Don't read anything into
- 16 that.
- JUDGE MOSS: Go ahead.
- 18 MS. CAMERON RULKOWSKI: Good afternoon.
- 19 Jennifer Cameron-Rulkowski, Assistant Attorney
- 20 General, appearing on behalf of Staff.
- JUDGE MOSS: Thank you.
- 22 And I notice that a number of people have
- 23 signed -- or have called in to the teleconference
- 24 bridge line. Are there any of those people who wish
- 25 to enter an appearance here today?

- 1 MS. GOODIN: This is Amanda Goodin,
- 2 Earthjustice, on behalf of the Northwest Energy
- 3 Coalition.
- 4 JUDGE MOSS: All right.
- 5 MR. XENOPOULOS: Your Honor, this is
- 6 Damon Xenopoulos, Nucor Steel Seattle.
- 7 JUDGE MOSS: Mr. Xenopoulos, welcome.
- 8 MR. XENOPOULOS: Thank you.
- 9 MR. BOEHM: This is Kurt Boehm with the
- 10 Kroger Company.
- JUDGE MOSS: Mr. Boehm, welcome.
- 12 Anyone else? Anyone present for Northwest
- 13 Industrial Gas Users?
- MR. BROOKS: Your Honor, this is --
- JUDGE MOSS: Oh.
- MR. BROOKS: We try to keep a low
- 17 profile.
- 18 JUDGE MOSS: I'm sorry. Your profile
- 19 was so low --
- MR. BROOKS: It was too low today.
- 21 Tommy Brooks, Cable Huston, for the Northwest
- 22 Industrial Gas Users.
- JUDGE MOSS: Mr. Brooks, thank you. I'm
- 24 sorry I overlooked you in the room.
- 25 All right. I guess the only one that -- we

- didn't hear from the Federal Executive Agency. I
- believe they remain a party in this proceeding, I
- 3 believe. I wasn't really expecting them to appear,
- 4 frankly.
- 5 Those who are present in the room have been
- 6 active in the more recent stages, and of course Kroger
- 7 Company and Nucor Steel have taken an interest in
- 8 those proceedings from the beginning. I am glad that
- 9 all of you are here to participate today.
- 10 We are in a somewhat unusual posture, I would
- 11 say, relative to the normal conduct of business, at
- 12 least in my experience with the Commission. I have a
- 13 few introductory remarks that I will make first, and
- 14 then we will launch into some discussion and make some
- 15 decisions, or at least get some sense of direction
- 16 with respect to where we go from here.
- By way of background, the Commission entered
- 18 Order 07, it's Final Order in these proceedings, on
- June 25th, 2013. Order 07 implemented, in the words
- of the order, I believe, several innovative ratemaking
- 21 mechanisms to address the Commission's policy goal to
- 22 break the pattern of almost continuous rate cases by
- 23 PSE and others. These mechanisms included an update
- to PSE's rates established in the Company's 2011/2012
- 25 general rate case following a so-called Expedited Rate

- 1 Filing, or ERF, process that was intentionally very
- 2 limited in scope and that resulted in a relatively
- 3 modest 1.6 percent increase in electric rates and a
- 4 slight, 0.1 decrease in natural gas rates.
- 5 In addition, the Commission approved a joint
- 6 petition by PSE and the Northwest Energy Coalition
- 7 seeking authority to implement full decoupling of
- 8 electric and natural gas rates. And the Commission
- 9 approved a rate plan that allowed for annual increases
- 10 at a stated level in PSE's rates while requiring that
- 11 the Company -- that the Company not file a general
- 12 rate case before April 1st, 2015, a date which I might
- 13 note is rapidly approaching, at the earliest. And
- 14 under the rate plan, PSE must file no later than
- April 1st, 2016, a date somewhat more distant.
- The Commission required PSE, in addition, to
- increase its low-income billing assistance program
- 18 funding by \$1 million per year during the term of the
- 19 rate plan. And finally, the Commission ordered that
- 20 PSE would be subject to certain reporting requirements
- 21 as discussed in the body of the Order. One session of
- 22 which we had not too terribly long ago here at the
- 23 Commission. I was fortunate to be able to attend
- 24 that. The idea behind these reporting requirements
- 25 was to keep the Commission informed in advance of an

- 1 anticipated detailed review in PSE's next general rate
- 2 case, of whether and to what extent decoupling and the
- 3 rate plan have served the interest of the Company and
- 4 its customers, the public interest more broadly.
- 5 Public Counsel and ICNU filed petitions for
- 6 judicial review in the Superior Court in Thurston
- 7 County on July 24th, 2013, and just about exactly a
- 8 year later, on July 25th, 2014, the Court affirmed in
- 9 part and reversed in part the Commission's Order 07.
- 10 The Court expressly affirmed the Commission's decision
- not to hold a general rate case and to adjust rates
- instead following the ERF process and use of the
- 13 attrition adjustment, sometimes called the K-factor.
- 14 However, the Court failed to recognize that a
- central feature of the ERF concept was that there
- 16 would be no adjustment to the most recently determined
- 17 rate of return on equity for the Company. And the
- 18 Court said, in effect, that while we need not hold a
- 19 general rate case to adjust rates, with all the
- 20 special requirements included in Subpart B of the
- 21 Commission's procedural rules, we cannot adjust rates
- in the context of considering a multiyear rate plan
- 23 without undertaking a full-blown analysis of return on
- 24 equity with the Company bearing the burden to prove
- 25 that its previously approved 9.8 percent ROE remained

- 1 within the zone of reasonable returns, as the
- 2 Commission said in Order 07.
- 3 The Court remanded the proceeding to the
- 4 Commission for, quote, further adjudication...to
- 5 establish fair, just, reasonable and sufficient rates
- 6 to be charged under the rate plan, and to order any
- 7 other appropriate relief.
- 8 In the wake of that order, we have received
- 9 several pleadings. We have ICNU's motion to amend
- 10 Order 07, we have ICNU's petition for an accounting
- 11 order, and we have a Public Counsel motion to initiate
- 12 discovery in this remand proceeding. We will take
- 13 those up in due course today.
- In response to the Court's order, and ICNU's
- 15 motion and petition, the Commission requested that the
- 16 parties submit or file procedural proposals and
- 17 scheduled this prehearing conference to discuss what
- issues need to be resolved in light of the Court's
- order and to discuss and determine how we should go
- 20 about resolving them.
- I am going to briefly summarize my
- 22 understanding of the parties' respective positions on
- these questions, and we will have some questions and
- 24 discussions throughout that process, and then we will
- open the floor up for further discussion and perhaps

- 1 resolve some things.
- 2 My understanding of PSE's position is that the
- 3 Commission should receive and consider evidence
- 4 concerning the appropriate rate of return on equity
- for the time period July 1, 2013, through the end of
- 6 the rate plan, based on information available in early
- 7 2013 when the Commission originally considered the
- 8 plan.
- 9 PSE argues that the Commission is not required
- 10 to consider, or to reconsider determination not to
- 11 prospectively adjust return on equity based on
- decoupling. And PSE argues further, this can be
- accomplished in PSE's next GRC, based on the results
- achieved in the rate plan as contemplated by Order 07.
- 15 And we will take that question up in just a bit.
- PSE proposes a more or less standard process
- 17 approach, with direct testimony from the Company,
- 18 response, rebuttal testimony, a hearing, briefing
- 19 limited to determination of the ROE, and argues
- 20 that -- PSE argues the issue of refunds is not right
- 21 because the outcome may be to leave the ROE at 9.8, to
- 22 lower it or to raise it. And so this suggests to me a
- 23 phased proceeding, or a proposal for a phased
- 24 proceeding. If the Commission changes the ROE from
- 9.8, there would be some need for further process.

- 1 So I have one preliminary question for PSE,
- 2 and that is, what does PSE contemplate in terms of
- 3 evidence for periods beyond the rate year? I am
- 4 referring back to the language in your recommendation,
- 5 that we should determine the return on equity for the
- 6 period July 1, 2013, through the end of the rate plan
- 7 period, which would be, at the earliest, sometime next
- 8 year.
- 9 MS. STROM CARSON: Your Honor, we
- 10 believe that the evidence should be information that
- 11 was available in early 2013. The ROE that is set --
- 12 or, you know, from PSE's perspective, we believe the
- evidence will support the 9.8 ROE, but that would be
- an ROE that is in effect throughout the length of the
- 15 rate plan. So I guess we are not talking about
- 16 additional evidence that would be out there in the
- 17 future, over the course of the rate plan, but ROE that
- 18 would be set for the course of the rate plan.
- JUDGE MOSS: All right.
- 20 COMMISSIONER GOLTZ: Judge Moss, can I
- 21 ask a follow-up on that?
- JUDGE MOSS: Sure, please do.
- 23 COMMISSIONER GOLTZ: So if there's --
- you are saying that we pretend that we are back in
- 25 early 2013, and the cost of capital witnesses would

- 1 put on evidence based on information that was
- 2 available to them at that time period. And if -- and
- 3 some of that information may be forecasts available to
- 4 them at that time, and if it turns out that a year
- 5 later, or a year and a half later almost, those
- forecasts were wrong, we would ignore those?
- 7 MS. STROM CARSON: That's correct. We
- 8 are looking -- we are focusing on what information was
- 9 available during the original proceeding.
- JUDGE MOSS: Do you think that's legally
- 11 required, or is this what you think should happen?
- 12 MS. STROM CARSON: Well, it's not clear
- 13 what is legal required. We think that makes sense. I
- 14 mean another possibility is to look at what was
- 15 available at that point in time and do kind of a check
- 16 with what is currently available, but we think perhaps
- 17 the cleanest way to do this is to look at what was
- 18 available at the time the original proceeding took
- 19 place.
- JUDGE MOSS: I guess one of the thoughts
- 21 that I have had, and have had some brief internal
- 22 discussion about, is the thought, well, while things
- 23 have been somewhat stable, if we were in a different
- 24 time, when the economy was wildly fluctuating and
- 25 interest rates are jumping up and down and things are

- changing rapidly, to take that retrospective look and
- then look forward, and look at what's been happening
- 3 recently, should we just put on blinders about the
- fact that ROE should now be 14 percent or 4 percent?
- 5 I think of it somewhat -- this issue somewhat
- 6 in the context of when we do prudence reviews. There
- 7 we are pretty clear. We say we look at the decision
- 8 that the Company made at the time that it made it, and
- 9 what information was available, and what a
- 10 reasonable board of directors, so on and so forth.
- 11 And we are careful not to say, well, yeah, but
- 12 we're -- and now it's six years later and things
- didn't really work out the way they contemplated they
- 14 would. We don't do that.
- MS. STROM CARSON: Right.
- 16 JUDGE MOSS: But that's not this case.
- 17 This is a situation where the Commission set a rate of
- 18 return on equity on the basis of a full record in a
- 19 general rate case, and then decided not to change that
- 20 in the context of the ERF. But what if the evidence
- 21 now showed that, gee, we were wildly wrong, for this
- time frame, or maybe looking forward to 2015? Any
- 23 thoughts on that?
- MS. STROM CARSON: Well, I think there
- is some similarity to a prudence-type review, where

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1 you are looking at the information that was available
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- 2 at the time. I mean the Court sent it back and said
- 3 that you should do a ROE analysis at the time. And so
- 4 I think it is kind of second guessing, I guess, to see
- 5 what -- what is currently -- what the situation is.
- 6 That said, you know, it isn't real clear what
- 7 legally you can do. I suppose back in 2013, the
- 8 Commission could have done some sort of phased ROE. I
- 9 think from a legal perspective it is not clear, but I
- 10 certainly think that, given the remand, it is
- 11 appropriate to look at what was known, what
- information was available, back when the original
- 13 proceeding took place and operate on the basis of
- that. So that's what PSE's proposal is at this time.
- 15 JUDGE MOSS: And I should say, as we are
- 16 having this colloquy, that others of course can be
- 17 taking notes and you can all have an opportunity to
- address any of the questions that I ask to anyone
- 19 else. Please feel free to do that.
- 20 Which brings me to my question of whether a
- 21 phased ROE is something you think might still be a
- 22 possible outcome?
- MS. STROM CARSON: That's not our
- 24 preferred outcome.
- JUDGE MOSS: Oh, I understand that.

- 1 MS. STROM CARSON: That's not what we
- 2 consider to be most consistent, I guess, with the
- 3 Court's order on remand. I think that the Commission
- 4 was digression in terms of how it -- how it operated
- 5 back in 2013, and how it operates now. But from PSE's
- 6 perspective, we think it makes sense to be looking at
- 7 what information was available during the original
- 8 proceeding.
- JUDGE MOSS: Okay, thank you.
- 10 All right. Now we will move on to --
- 11 COMMISSIONER JONES: (Indicating.)
- JUDGE MOSS: Yes.
- 13 COMMISSIONER JONES: Just a couple of
- 14 clarifying questions.
- 15 So when you -- this is Commissioner Jones, for
- 16 those of you on the bridge line. When you say
- 17 "original proceeding," are you referring to Order
- 18 111048 in May of 2012, that set the 9.8 percent ROE,
- 19 where you put on a full cost of capital case with
- 20 Mr. Olson, or are you thinking of the 2013 case?
- 21 MS. STROM CARSON: I'm referring to the
- 22 2013 case.
- 23 COMMISSIONER JONES: So do you think the
- 24 2012 case should have any relevance in this proceeding
- 25 because that's the last time that you put on a full

- 1 cost of capital case, right?
- MS. STROM CARSON: That's correct.
- Well, the Court seemed to say that something more
- 4 beyond that was needed in the context of a multiyear
- 5 rate plan. And so from that perspective, from the
- 6 Court's perspective, and the fact that this is a
- 7 remand, we think that the relevant issue is what would
- 8 return on equity analysis have shown back in 2013.
- 9 COMMISSIONER JONES: Okay.
- 10 MS. STROM CARSON: Does that answer your
- 11 question?
- 12 COMMISSIONER JONES: Yes. I quess if we
- 13 start talking about phased ROE, you can phase it going
- 14 back or phase it going forward. You know, it's
- 15 interesting. As you know, I dissented in this case,
- in the combined proceeding, and one of the reasons was
- 17 the burden. I did not think that the Company did --
- 18 provided a full cost of capital case. But I do
- 19 recognize that you put on a full case in 2012, and I
- 20 appreciate that fact.
- 21 In the 2013 case we only have Mr. Hill for
- 22 Public Counsel and Mr. Gorman for ICNU. We will
- 23 address those issues in a minute. But those are
- 24 the -- those are the three witnesses, I think, that we
- 25 have over the last, what, two, three years, in terms

- of a full cost of capital case.
- MS. STROM CARSON: Correct. And my
- 3 understanding of the judge's order was that the judge
- 4 was not saying, accept those -- accept Mr. Gorman's or
- 5 Mr. Hill's analysis, but the Court wanted the
- 6 Commission to undertake the process that it usually
- 7 takes, and that is looking at a wide range of return
- 8 on equity analyses.
- 9 COMMISSIONER JONES: Right, and that's
- 10 fair. And I think the judge used words like
- "sophisticated model" or "complex presentation,"
- 12 correct?
- MS. STROM CARSON: Correct.
- 14 COMMISSIONER JONES: Something like
- 15 that. Which was not provided by you, I think, in that
- 16 most recent case.
- 17 MS. STROM CARSON: Correct.
- 18 And just for the record, you know, I think
- 19 there was a difference in opinion, based on language
- in the 2012 order, as to whether or not a full cost of
- 21 capital study was done in the context of an expedited
- 22 rate filing, and so that is why PSE did not provide
- 23 that.
- JUDGE MOSS: I won't comment.
- 25 Let's turn to Staff. Staff says that the

- 1 errors Judge Murphy identifies are procedural. To
- 2 correct the errors on remand, the Commission must
- determine PSE's return on equity based on sufficient
- 4 evidence and putting PSE to its burden of proof with
- 5 respect to the return on equity. That's a fair
- 6 statement of what Judge Murphy said, I believe.
- 7 Staff effectively agrees with PSE, that return
- 8 on equity should be based on the data available in
- 9 2013. Staff is a bit more prescriptive, I think, in
- 10 suggesting that this would be at the time the parties
- 11 file their respective testimonies. That is to say,
- 12 PSE filed its testimony in February of 2013, and would
- 13 file an equity -- a return on equity case here, on
- remand, using data available up to February 2013.
- 15 Staff proposes the remand proceedings be
- 16 conducted only in the ERF dockets. I should back up
- 17 half a step and say I presume Staff means, then, that
- 18 whenever the response testimony was filed, in what,
- 19 March or April, that would be the time frame for Staff
- and others.
- 21 MS. CAMERON RULKOWSKI: That's correct,
- 22 Your Honor.
- JUDGE MOSS: But then of course PSE had
- the rebuttal opportunity, so we would have to take
- 25 that into account.

- 1 Basically, you are saying that the data should
- 2 be limited to the time frame during which information
- 3 and evidence was developed in the prior phase.
- 4 MS. CAMERON RULKOWSKI: Approximately,
- 5 Your Honor. If we want to pick a date, to have it
- 6 make sense and be pragmatic, Staff would support that.
- JUDGE MOSS: Okay, all right.
- 8 Staff proposes the remand proceedings be
- 9 conducted only in the ERF dockets, that's the UE-130,
- 10 137 and UG-130 and 138, agreeing with PSE, that Judge
- 11 Murphy's decision does not implicate the question of
- 12 whether return on equity should be reduced to reflect
- 13 the arguable effects of decoupling.
- 14 Staff also included in its filing a specific
- 15 process proposal that we can look at in a few minutes,
- 16 when we get to the more detailed stage of things here.
- 17 But in general, Staff suggests a standard approach to
- 18 adjudicatory proceedings, direct, response, rebuttal,
- 19 and so forth and so on, and a phased proceeding.
- 20 Staff proposes that as well.
- 21 Public Counsel recommends -- as I understand
- 22 it, recommends the time period for analysis should be
- 23 the three-month period leading up to the effective
- date of the rate plan rates. That's July 1, 2013. So
- 25 the period would be April 1, 2013, to June 30th, 2013.

- 1 It's a little more prescriptive again. And the idea
- 2 is that this period encompasses the time period of the
- 3 hearing and deliberations and the entry of final
- 4 Order 07. It would be, in that sense, contemporaneous
- 5 with the decisions made.
- 6 Public Counsel says, however, that an
- 7 alternative time period would be that used by ICNU
- 8 witness Gorman, who presented an ROE determination as
- 9 of April 19, 2013, which is within the time frame,
- 10 broader time frame even, based on data from the prior
- 11 13-week period, so January 18, 2013, through April 19,
- 12 2013. Again, in the same ballpark.
- 13 Public Counsel makes specific mention of the
- 14 existing record and whether it should be incorporated
- on remand, and says Public Counsel is taking no
- 16 position on that. We will perhaps hear something more
- 17 from ICNU on that. I don't know.
- 18 Most significantly here, for the purposes of
- 19 our discussions this afternoon, Public Counsel
- 20 disagrees, perhaps I might say strongly disagrees, on
- 21 the issue of decoupling, saying, quote, It would be
- 22 legal error for the Commission to preclude analysis
- 23 and testimony by cost of capital experts of
- decoupling's impact on ROE as a component of the
- 25 multiyear rate plan, closed quote.

- 1 In terms of process, while not inconsistent
- 2 with what others recommend, Public Counsel suggests a
- 3 witness panel, with questions from the bench, and
- 4 follow-up if needed from counsel. So that would be an
- 5 alternative hearing approach, whereas it would still
- 6 contemplate filing, prefiling testimony, so on and so
- 7 forth. So we will take that up, too, in a few
- 8 minutes.
- 9 And then finally, ICNU first advocates, as I
- 10 understand it, that in accordance with its pending
- 11 motion and petition, the Commission should simply
- 12 modify Order 07 by adopting Witness Gorman's proposed
- 13 ROE from the earlier phase.
- I will observe, as did Staff in its proposal,
- 15 that this seems contrary to Judge
- 16 Murphy's determination that the record below
- improperly shifts the burden of proof to parties other
- than PSE, and that the record below is, in the
- 19 Commission's own words, I believe she said -- although
- 20 having written some of those words I'm not sure I
- 21 entirely agree, but that the record is inadequate to
- the task of determining ROE.
- 23 So what I would like to ask ICNU is whether
- 24 the organization is now suggesting that in the context
- of the ERF, decoupling and the multiyear rate plan, we

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can allow a party other than PSE to carry the burden
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- of proof on the issue of ROE?
- 3 MR. WEBER: I think, Judge Moss, that we
- 4 would disagree with the characterization of what it
- 5 means to carry the burden of proof that we see in the
- filings here. Carrying the burden of proof we don't
- 7 think means that you do it over until you get to the
- 8 number you are looking for. For example, I just -- I
- 9 pulled up a few cases. We have orders, I can bring in
- 10 a very high stack, where a utility doesn't meet its
- 11 burden of proof on an issue, and what that happens the
- 12 Commission puts it to its burden of proof by not
- 13 giving it what it asked for.
- 14 For instance, PacifiCorp just happens to be
- one of more recent examples, Docket UE-100749. They
- 16 came in and asked for a particular capital structure.
- 17 The Commission said that they didn't meet their burden
- of proof as to what they were requesting. So the
- 19 Commission didn't shift the burden of proof, the
- 20 Commission made its decision based on the record. It
- 21 happened to be Mr. Gorman's testimony. But the burden
- 22 wasn't shifted to Mr. Gorman, the burden remained with
- 23 the company, it just didn't get that component of the
- rate increase when it hadn't met its burden of proof.
- 25 So our position is that what Judge Murphy's

- order really requests, and this is probably a
- 2 different question that you will have for me, is to
- 3 base the decision, base the rates on what's in the
- 4 record. That doesn't necessarily mean shifting the
- 5 burden of proof, it means holding the company to that
- 6 burden that Judge Murphy notes was not met.
- 7 JUDGE MOSS: Well, doesn't that ignore
- 8 the point that I believe Ms. Carson touched on, that
- 9 in the context of the ERF, I can say as someone who
- 10 was involved in that, that we never contemplated
- 11 having PSE file a cost of capital case, and they
- 12 didn't do so, not unexpectedly to me or anyone else, I
- 13 think. So in that sense it seems to me that Judge
- 14 Murphy's concern was at least twofold, and one prong
- of it is that PSE did not have an opportunity to put
- on a case. And so in that sense, they had no chance
- 17 to carry their burden of proof. And so that would --
- 18 leaving the only evidence in the case being that put
- 19 in by ICNU and Public Counsel. And I think Mr. Gorman
- 20 is the only one who did a full-blown cost of capital
- 21 analyses, with his five models, or whatever it was, if
- 22 memory serves.
- 23 So to suggest now that we would go back and
- just rely on that record doesn't seem consistent with
- Judge Murphy's order to me. Maybe it does to you.

- 1 MR. WEBER: Well, I guess the reason why
- 2 it looked consistent to us is that PSE knew full well
- 3 that the legislature requires that any increase in
- 4 rates must be supported by substantial evidence. In
- 5 this case we have an increase, the Company chose not
- 6 to put on testimony on the question of cost of
- 7 capital, but was aware that this was an issue. We
- 8 discussed it in the prehearing conference, if memory
- 9 serves. I think we were talking about it all the way
- 10 back at the beginning, whether or not it was required.
- 11 We had a discussion at the hearing about whether this
- 12 could be done in approximately a week and questions
- 13 about why it wasn't done.
- 14 We think that PSE made the decision not to put
- on cost of capital evidence, but once it became an
- issue, once cost of capital evidence was coming in,
- 17 there certainly was opportunity for the Commission,
- 18 for PSE to say, look, this is an issue, we've got this
- in the record, if you want to be heard on it, here's
- 20 your opportunity. So as we see it, it was a choice by
- 21 PSE not to do that.
- I don't think that anything in the 2012 order
- 23 forbade them to bring cost of capital evidence in if
- 24 it became an issue. As we see, the order said this
- 25 was in fact an issue in the case.

- 1 COMMISSIONER DANNER: So that means
- when -- if a judge says that we don't need testimony
- 3 on that, it's basically the parties are at their own
- 4 risk if they follow the judge's instruction; is
- 5 that --
- 6 MR. WEBER: I'm sorry, can you -- I'm
- 7 sorry.
- 8 COMMISSIONER DANNER: You know, in an
- 9 ERF proceeding, we weren't contemplating looking at
- 10 cost of capital. And so I think that was reflected in
- 11 the communications to the parties. And so what you
- 12 are saying is the parties can take that at their own
- 13 risk, that they should go ahead. So if there is an
- 14 issue that we don't think is germane to the
- 15 proceeding, you need to file testimony on that issue
- anyway or possibly bear the consequences at a later
- 17 date.
- 18 MR. WEBER: Thank you for clarifying.
- 19 I think that what we would point out is, the
- law requires that when an issue has been raised like
- 21 this, if there is a rate increase, the Company has to
- 22 bear that burden of proof. That's what we got with
- 23 the order on remand.
- 24 Should the Company be able to rely? I think
- 25 that there was a lot of argument that this was

- 1 necessary earlier in the case. We got the remand
- 2 order that says if there was an increase, then all the
- 3 components have to be supported by the Company.
- 4 JUDGE MOSS: Were you here this morning
- 5 for the PCORC proceeding?
- 6 MR. WEBER: I'm afraid I was not, Your
- 7 Honor.
- 8 JUDGE MOSS: I see. Do you understand
- 9 what that proceeding is about?
- 10 MR. WEBER: I have been following it,
- 11 not as closely as I followed this order.
- 12 JUDGE MOSS: It's a rate change, isn't
- 13 it?
- MR. WEBER: Is it.
- 15 JUDGE MOSS: Do we ever consider cost of
- 16 capital in that case?
- MR. WEBER: No, in a PCORC we have a --
- if I remember the regulations properly, we have a long
- 19 established precedent on how that's going to happen,
- 20 what we're going to do. We are not -- we are
- 21 considering a small component of what's going on.
- 22 There was no rulemaking and there were no specific
- 23 rules about how to do an ERF. There was some
- 24 discussion of what it could be.
- The other issue I would point out, in a PCORC,

- 1 I would imagine that if evidence outside the scope
- 2 that's established, I believe, in rulemaking was
- 3 brought in, it wouldn't be let into the record because
- 4 it's not an issue. In fact, in the last PCORC, I
- 5 think ICNU raised some issues and the Commission said
- 6 those aren't part of this discussion, we'll go ahead
- 7 and have -- and I believe it's going on right now -- a
- 8 separate hearing where we will have a collaborative
- 9 first, of course, and then we're going to discuss that
- in the July 1st filing, if I remember correctly.
- 11 In this case ROE was part of the record. It
- was also an issue in this case, as the Commission's
- order pointed out. That would be the distinction I
- 14 would draw between this and a PCORC.
- MS. STROM CARSON: Your Honor, if I
- 16 might just point out, I think, as we are all aware,
- 17 that the -- it's not really accurate to say that the
- 18 Court said with any rate change that there needed to
- 19 be a full-blown cost of capital or return on equity
- 20 analysis. The Court limited it to -- reversed it
- 21 because -- with respect to the return on equity
- 22 component of the cost of capital in the context of a
- 23 multiyear rate plan, so it's very narrow. And this is
- 24 a pretty unusual -- unique mechanisms that we were
- looking at, an unusual situation. And so certainly

- 1 PSE operated based on instruction from the 2012
- 2 general rate case order, on the ERF. But in terms of
- 3 knowing that, that a court would say, in the context
- 4 of a multiyear rate plan, you would have to have a
- 5 full-blown cost of capital study, that was not known.
- 6 And so we would disagree with the characterization
- 7 that any rate change is required to have a return on
- 8 equity analysis.
- 9 JUDGE MOSS: I think Judge Murphy was
- 10 very careful in establishing a context for her ruling.
- 11 She did specifically tie it to the multiyear rate
- 12 plan.
- 13 As I read her order, what she said was in that
- 14 context you can't change rates without a full-blown
- 15 cost -- consideration of cost of capital, as in a
- 16 general rate case. Perhaps there is room to agree or
- 17 disagree with what Judge Murphy said, I believe that
- is in fact what she said.
- 19 MR. WEBER: If I may, Judge Moss. We
- 20 don't read the order as saying that she is requiring
- 21 any sort of specifics as to what the consideration
- 22 should be. I think that she is very -- and do I
- agree, she is very clear about what she is remanding.
- I think she is very clear that she is not in a
- 25 position to decide what is an appropriate level of

- 1 evidence or what the Commission should require.
- 2 We don't read it as Judge Murphy saying the
- 3 Commission needs to bring in a full-blown cost of
- 4 capital case. We read it as her saying the rates
- 5 can't be based simply on a reaction of adverse
- 6 evidence and looking at items that are outside the
- 7 record.
- 8 COMMISSIONER GOLTZ: Judge Moss, I have
- 9 a question for Mr. Weber.
- 10 So is it your proposal -- are you arguing that
- 11 the Commission may not, as a matter of law, under
- 12 Judge Murphy's ruling, consider new evidence on cost
- of capital from the Company and from other parties, or
- 14 are you saying you don't need to and you could just
- 15 rely on Mr. Gorman? In other words, are you making a
- legal argument, or are you saying here is the choice
- 17 that we would propose?
- 18 MR. WEBER: It is definitely more the
- 19 latter. We believe that --
- 20 COMMISSIONER GOLTZ: All the latter or
- 21 more the latter? If it's not all the latter, what's
- 22 left of --
- MR. WEBER: You are putting me at my
- 24 burden of proof on that one.
- 25 COMMISSIONER GOLTZ: Yeah, right.

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                   MR. WEBER: There is nothing here that
 2
     precludes the Commission from taking more evidence.
 3
     The point that we are trying to make is that there are
 4
     two components. She says you can't say that there is
 5
     not enough evidence in the record and then increase
 6
     rates at the same time. That means you can do one of
 7
     two things. You can decide there is enough evidence
     and set the rates, or you can reopen the record. We
 8
 9
     think that reopening the record will be fraught with
10
     danger.
                   COMMISSIONER GOLTZ: And one of your
11
12
     proposals is you just say, oh, start over, go back to
13
     Square 1 and do a full-blown rate case. You aren't
14
     arguing that's required in the alternative. All you
15
     are saying is you would -- think it's a better
16
     argument to do one of your options, but that if we
17
     decided to open up the record as -- and take cost of
18
     capital evidence from all parties, figuring out timing
19
     and all of that, you are not saying that's unlawful.
20
                   MR. WEBER: No. There are secondary and
21
     tertiary issues that could end up making that
22
     unlawful, or could end that up with -- we
23
     could end up with some difficulties doing so and --
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                   COMMISSIONER GOLTZ: And I trust you
25
     will give us a heads-up on those as we go through the
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- 1 rest of the afternoon?
- 2 MR. WEBER: Lots.
- 3 COMMISSIONER DANNER: What would some of
- 4 those tertiary issues be?
- 5 MR. WEBER: So I guess we would start --
- 6 secondary or tertiary? I'm not sure if I got ahead of
- 7 myself. I will try and start with the simpler ones.
- 8 On one hand there is some evidentiary issues,
- 9 and I think those are explained, at least at my
- 10 understanding of them, in the affidavit of Michael
- 11 Gorman, which is attached to one of our pleadings.
- 12 Mr. Gorman demonstrates that he would not be able to
- do the same quality research on cost of capital
- 14 without being in the time and place.
- And so we basically would be looking at a
- 16 proceeding where we are asking expert witnesses to
- 17 submit testimony that would tell us what they would
- 18 have testified to if they had testified back then,
- 19 when they could have testified. And that's going to
- 20 be -- that already is giving us some pause because we
- 21 are asking how is that sufficient evidence to base
- 22 rates on because --
- 23 COMMISSIONER GOLTZ: So you disagree
- 24 with Public Counsel on that, then?
- 25 MR. WEBER: We think that this course is

- 1 fraught with --
- 2 COMMISSIONER GOLTZ: What Public Counsel
- 3 suggested was just that. A slightly different time
- 4 frame from what the Company is suggesting. They are
- 5 suggesting we go back to April or so, or the second
- 6 quarter of 2013, and base the evidence on that. You
- 7 are saying Mr. Gorman couldn't do that, or have
- 8 trouble doing that.
- 9 MR. WEBER: Right. I don't want to
- 10 speak for Public Counsel, but my understanding is we
- don't have -- we are not in lockstep on that question.
- 12 COMMISSIONER DANNER: Actually, it seems
- 13 that Mr. Gorman would have it easy because he has
- 14 already done the analysis that he would have done at
- 15 that time, so he doesn't have to go source the books
- 16 to see what he would have said at that time.
- MR. WEBER: It might be easy for us.
- 18 Mr. Gorman -- if we chose Mr. Gorman's time
- 19 frame, then certainly I think that might be a little
- 20 easier, though we would have to look back and decide
- 21 whether or not we need to submit more evidence based
- on what goes on here. But the first problem is, we
- 23 are trying to reconstruct, we are retroactively
- looking back, and we don't think that that is going to
- 25 be the same quality of evidence that the Commission

- 1 normally relies on.
- 2 I will note we have -- it might have been a
- 3 footnote, but we definitely said that if this happens,
- 4 we plan to participate fully, but we don't think it is
- 5 the right course, and we are in opposition with that
- 6 particular choice. That's the evidence reissue.
- 7 I think that that gets a bit magnified --
- 8 COMMISSIONER JONES: Mr. Weber, I am
- 9 sorry to do this.
- MR. WEBER: Of course.
- 11 COMMISSIONER JONES: I don't have
- 12 Mr. Gorman's pleading with me now. Just refresh my
- memory briefly. What was the test year? What was the
- 14 quality of evidence? I know he came out at a 9.30
- 15 ROE, right, on DCF analysis?
- MR. WEBER: That's correct.
- 17 COMMISSIONER JONES: But what was the
- 18 time period that he looked at in the 2013 proceeding?
- 19 MR. WEBER: That was just stated. Let's
- see, it was the three months previous to the 18th.
- 21 And I had that wrong, so I was writing that down,
- 22 because I had written down --
- JUDGE MOSS: I have it here.
- 24 COMMISSIONER JONES: What is it?
- JUDGE MOSS: As of April 19th, 2013,

- 1 based on the data from the prior 13 weeks,
- 2 January 18th through April 19th, 2013.
- 3 MR. WEBER: Somehow it is the 26th. I
- 4 apologize.
- 5 COMMISSIONER JONES: So you are
- 6 asserting that that is sufficient. That that -- that
- 7 evidence is sufficient for setting an ROE in this
- 8 case.
- 9 MR. WEBER: We are asserting that that
- is sufficient to start the Commission's usual
- 11 analysis.
- 12 COMMISSIONER JONES: Okay.
- MR. WEBER: We think that 20 -- we think
- 14 that 9.3 was appropriate at the time. I believe that
- we referred to an order. It's, let me see, No.
- 16 UW-980072. The Commission used a single DCF analysis,
- 17 as opposed to three DCF and two additional studies,
- and made clear that that was a beginning point. That
- 19 was enough of a, as Judge Murphy called it, complex
- 20 study to start the ball rolling. Of course, there are
- 21 other things the Commission considers, as did
- 22 Mr. Gorman. I don't believe 9.3 was exactly
- 23 his midpoint.
- 24 COMMISSIONER JONES: So you would think
- 25 it would be reasonable -- I would kind of like to hear

- 1 from Ms. Carson and Mr. ffitch on this -- that the
- 2 Company -- and maybe Mr. Hill. I don't know if you
- 3 are in sync with Public Counsel on this. But they
- 4 would go back, if we were to open this up for a
- 5 full-blown -- "full-blown," I hate to use that word --
- 6 comprehensive, using three analyses, right, risk
- 7 premium, CAPM, DCF. You would -- you would think it
- 8 would be reasonable for the Company witness and
- 9 Mr. Hill, as Public Counsel witness, to limit their
- 10 analysis to this period, January through April of
- 11 2013?
- MR. WEBER: As a threshold issue, I
- 13 can't support opening up that entire can of worms. If
- we're just talking about should that be the dates
- 15 used?
- 16 COMMISSIONER JONES: Yes, just the
- 17 dates.
- 18 MR. WEBER: Just the dates, I'm not
- 19 objecting to that.
- 20 COMMISSIONER JONES: Okay.
- 21 MR. WEBER: But I have to be clear for
- 22 the record, the idea of doing it, we don't agree with.
- 23 COMMISSIONER JONES: Mr. ffitch, you
- 24 were out of the room when Commissioner Goltz had some
- 25 question on this, and me as well. So what is your

- 1 position on this, on the evidence and the time period?
- MR. FFITCH: With respect to the time
- 3 period?
- 4 COMMISSIONER JONES: Yes.
- 5 MR. FFITCH: As Judge Moss stated, we
- 6 have initially recommended the three-month period
- 7 leading up to the first day of the rate effective
- 8 period. As an alternative, the time period that
- 9 Mr. Gorman used below. That is in the context of our
- 10 primary recommendation, which is that all parties
- 11 would put on cost of capital testimony. That is, you
- 12 know, presented elsewhere in our proposal. And
- 13 certainly ICNU then would have an option to either
- simply rely on the existing Gorman testimony or
- 15 presumably, based on the Commission ruling, have an
- opportunity to put on other testimony, if the
- 17 Commission is going to open it up to all parties.
- I did want to, since you called on me, I
- 19 appreciate it, just comment on the time period issue,
- that something hasn't really been brought up yet and
- 21 something that was in our proposal is, we think it is
- 22 really important for the Commission to have
- 23 consistency so that all of the witnesses are using the
- 24 same time period. Maybe that's been implicative in
- 25 this discussion. So whichever time period is picked,

- 1 we think every witness ought to be addressing it, so
- 2 the Commission has apples to apples to look at.
- We also, with due respect, think that the
- 4 proposal of having each party use a different time
- 5 period based on when they filed back in the original
- 6 case is unworkable because of that issue. You would
- 7 end up with sort of some, you know, inconsistent or
- 8 mismatched recommendations.
- 9 Again, we think that -- but in a sense, as has
- 10 been pointed out, everybody is in the same time frame.
- 11 And we agree with what Puget Sound Energy was saying
- 12 about how we have to get in the way-back machine and
- go back and present evidence to the Commission so that
- 14 it can set cost of capital as it would have done with
- a more complete record back in early 2013.
- Based on the information that we have, or the
- 17 analysis that we have, actually, if we used more
- 18 recent cost of capital information, we think it
- 19 probably would be lower. We also don't think that is
- 20 a particularly fair approach, to maybe take advantage
- 21 of today's situation and import it back into the past.
- 22 If the Commission wanted to do a two-step situation
- 23 because of its concern about this, we could present
- 24 the 2013 testimony and the parties could be directed
- 25 also to present a current analysis in their expert

- 1 testimony, if that would be helpful to the Commission.
- JUDGE MOSS: Have you discussed with
- 3 your consultant, or whoever you plan to use to provide
- 4 evidence, the relative difficulties of going back and
- 5 doing this for an earlier period? Mr. Weber has
- 6 expressed that Mr. Gorman has told him he has some
- 7 concerns about that.
- MR. FFITCH: Yes, we have.
- JUDGE MOSS: And?
- MR. FFITCH: And --
- JUDGE MOSS: If you don't mind sharing.
- 12 MR. FFITCH: -- we agree. Our expert
- 13 has advised us that yes, it is difficult to go back.
- 14 It is harder to go back than it is to do it at the
- 15 time, primarily because certain standard source of
- 16 reference materials are not easily available to
- 17 everyone. Some Value Line information, some Zach's
- 18 information, things of that nature are not as readily
- 19 available.
- 20 We think that can be worked around. One of
- 21 the solutions is that -- they are not publicly
- 22 available anymore, but it is our understanding that if
- 23 a company or an entity has a subscription to those
- 24 services, that it is possible to get the historical
- 25 information. So that would be something we would have

- 1 to address in the course of the proceeding. Perhaps,
- for example, if Puget has a subscription and could
- 3 obtain information, that sort of reference information
- 4 that is commonly used by the cost of capital experts,
- 5 that could be made available to parties as the case
- 6 progresses. I'm just thinking out loud here.
- 7 JUDGE MOSS: I want to put the same
- 8 question to Staff, and the Company as well, whether
- 9 you have had consultation with either your in-house
- 10 expert or your intended consultant, as to whether this
- 11 would be a task that can be meaningfully performed or
- 12 whether we are just going to end up with some sort of
- 13 less than fully helpful record.
- MS. CAMERON RULKOWSKI: Staff has had
- 15 those conversations, perhaps not in great depth. My
- 16 understanding is that given the description of what we
- 17 think we need to do, which is to go back to the time
- of the filing, is that that is all doable.
- JUDGE MOSS: And the Company has
- 20 similarly had discussions with its consultants or
- in-house people?
- MS. STROM CARSON: Yes, we have, and
- they agree it is doable. We do have some information
- 24 that consultants have available that covers that time
- 25 period, or parts of that time period, and we are happy

- 1 to share them if other parties do not have them
- 2 available. We think we can work through those issues.
- JUDGE MOSS: That's very helpful.
- 4 MS. STROM CARSON: You know, just in
- 5 terms of the time frame, PSE has kept it kind of open.
- 6 Staff and Public Counsel both have more specific ideas
- 7 about what the exact time frame is for the cost of
- 8 capital or return on equity analyses. In the course
- 9 of a normal case, parties don't necessarily completely
- 10 sync up when their studies are done. I think as long
- 11 as they are within this period of probably between
- 12 February and May, that, you know, we should be good.
- 13 I think PSE is willing to work for whatever works for
- 14 the Commission and other parties. I don't think we
- 15 necessarily have to have a hard and fast sync of the
- 16 time periods. We are happy to do whatever works and
- we are happy to share what information we have.
- 18 COMMISSIONER GOLTZ: Judge Moss.
- JUDGE MOSS: Yes.
- 20 COMMISSIONER GOLTZ: I have a question
- 21 for Mr. Weber. I'm having trouble understanding what
- 22 he is suggesting. I thought, from my recollection of
- 23 reading the briefs and observing the superior court
- 24 argument, I thought that ICNU asked for this, send it
- 25 back, redo cost of capital. And now you are saying

- send it back but we can't do that. So I am confused
- by -- now, maybe you didn't ask for this, maybe you
- 3 asked for something different. I don't remember you
- 4 saying send it back for a general rate case, or send
- 5 it back and just do whatever Mr. Gorman says. I
- 6 thought it was send it back for a do-over.
- 7 Because I'm sensing what's going to happen
- 8 here is, if we decide to pick a period in early 2013,
- 9 everybody else is going to file something. You'll
- 10 file Mr. Gorman's, and Mr. Gorman will also say
- something that says, but I'm the only one that can be
- 12 listened to here because all the other ones are bad
- 13 analysis, because the Value Line data is not there
- 14 anymore, and therefore, the argument would be, so
- therefore, my original testimony is the only one that
- is pure. Is that what's going to happen?
- 17 MR. WEBER: I hesitate to speak for
- 18 Mr. Gorman and what his testimony will say, but that
- 19 certainly is a possibility that I have imagined as a
- 20 less than ideal outcome. That's -- you know, and so
- 21 that's why we are saying this process isn't the best
- 22 way.
- 23 COMMISSIONER GOLTZ: But didn't you ask
- for this process in the superior court case?
- MR. WEBER: I would have to go back and

- 1 read my pleading to make sure that I am not
- 2 overstepping or understepping what my colleague who
- 3 wrote that said. We said that there was evidence on
- 4 the record, PSE didn't carry its burden, it needed to
- 5 be remanded. And I believe that we agreed strongly
- 6 with the separate statement that also was filed that
- 7 said that there was sufficient evidence on the record,
- 8 it just was not used. If that's approximately getting
- 9 it right.
- 10 MS. CAMERON RULKOWSKI: Your Honor,
- 11 might I jump in with a comment?
- JUDGE MOSS: You may.
- MS. CAMERON RULKOWSKI: Charles Koch,
- 14 Jr., in his treatise on Administrative Law & Practice,
- 15 Second Edition, discussions the scope of a remand
- order, and in that discussion, as a general principle,
- I believe he cites the D.C. Circuit, and this is what
- 18 that Court said. In fashioning our remand order, our
- 19 goal must be to place the party in the situation he
- 20 would have been in had the agency not acted
- 21 improperly, but we should not improve his position.
- 22 And so from applying that principle means that
- 23 we would go back to the situation each party was in
- 24 when they filed. This is an interesting quote as
- 25 well. Because our question here that is important for

- 1 this discussion is, what was the improper action? And
- in my reading of Judge Murphy's ruling, what she found
- 3 to be improper is that the Commission did not rely on
- 4 the same type of evidence that it usually did to set
- 5 rates, and specifically in the context of a multiyear
- 6 rate plan. And she said instead of requiring more
- 7 evidence, the majority of the Commission purported to
- 8 keep the status quo of 2011 rates. When I read her
- 9 ruling, it seems that that's what she really wants to
- 10 have fixed, is to have the evidence there from the
- 11 Company that the Commission normally would rely on in
- 12 setting return on equity.
- JUDGE MOSS: I don't think, though, the
- 14 idea, you want -- Staff's suggestion seems to be to
- 15 tie the parties' hands to point of saying, well, if
- 16 you filed your testimony in February, then you can't
- 17 look at evidence from March. Well, that seems to me
- 18 to be a little overly prescriptive.
- In the context of a hearing, we have the
- 20 direct testimony, we have the response testimony, we
- 21 have the rebuttal testimony, which is in response to
- 22 the response testimony. The entire time period is
- open for evidentiary development, right up to the day
- of the hearing. And we have even through the hearing,
- 25 because we have the process of cross-examination and

- 1 examination from the bench, in which the Commissioners
- 2 frequently have lots of questions about the cost of
- 3 capital issues.
- 4 And so in that sense it strikes me -- this is
- 5 just me thinking here. It strikes me that any
- 6 evidence that we receive in this remand, that is at
- 7 least contemporaneous with the time that is suggested
- 8 by Public Counsel, contemporaneous with the time of
- 9 hearing, would be acceptable and would meet the
- 10 criteria that you suggested there from the
- 11 administrative law treatise. So do you disagree with
- 12 that?
- MS. CAMERON RULKOWSKI: No. And I think
- 14 that this statement can be interpreted in general
- 15 terms. Now, if we do have markets that are rapidly
- 16 changing such that at three months -- three-month
- 17 boost either party -- benefits a particular party, but
- 18 I don't know that we have that. I mean we are only
- 19 talking about a few months' difference in terms of the
- 20 period that we are looking at.
- I think the only other thing I would mention
- 22 is that Staff anticipates that analyses that we
- 23 present on return on equity would extend out beyond a
- one-year rate period and extend through the life of
- 25 the rate plan. I think that that's what we anticipate

- 1 would happen anyway.
- JUDGE MOSS: Well, certainly this is an
- 3 unusual proceeding, as I said at the very outset
- 4 today. I questioned PSE a bit about this idea of
- 5 setting a rate of return that we can confidently say
- 6 is enduring for the term of a multiyear rate plan. In
- 7 that sense, the judge may have put us to an impossible
- 8 task. I would be very surprised, frankly, and I may
- 9 be surprised, I don't know, I can't put words in
- 10 witnesses' mouths either. But I don't think I have
- 11 ever seen a cost of capital witness testify to more
- than a rate year period in terms of an analysis.
- 13 While we expect it to be enduring, and while
- 14 frankly, it is entirely consistent with 150 years of
- 15 regulatory ratemaking in this country, to set a rate
- of return and leave it in place, not just for one
- 17 year, but for two years, five years, I believe
- 18 PacifiCorp stayed out for 14 years, it happens, folks,
- 19 all the time. And if some people don't understand
- that, well, then, they don't, and we can't go back and
- 21 undo that. That's the fact of the matter.
- I think the best we can hope for here, in
- 23 taking Judge Murphy's direction, is to have the
- 24 parties present a body of evidence that is more or
- less contemporaneous in time, or is taken based on

- data more or less contemporaneous in time with the
- 2 hearing period of this matter.
- 4 suggestion. I haven't discussed this with the
- 5 Commissioners, they may take me out of the room and
- 6 beat me here momentarily. That makes the most sense
- 7 to me sitting here and just thinking. Frankly, we are
- 8 thinking through this out loud.
- 9 That way we would have -- all of you would be
- on the same page, in terms of the data sets.
- 11 Mr. Gorman's prior testimony could stand. He could
- 12 come in and say, hey, that's the best analysis in the
- 13 room because I did it at the time. You know, we have
- 14 a great deal of respect for Mr. Gorman. I'm sure that
- would be perfectly fine. Others feel confident they
- 16 can present a decent body of evidence for that time
- 17 frame, and I am confident they can too. That seems to
- 18 make a lot of sense to me.
- 19 Do we want to have further discussion?
- 20 COMMISSIONER JONES: This is
- 21 Commissioner Jones. I think you are right, Judge
- 22 Moss. Just a couple of points, though.
- Yeah, Mr. Gorman's testimony was
- 24 comprehensive, it used that time period January
- 25 through April. He used the three methods that we, as

- 1 a Commission, always ask for, right, DCF, CAPM, risk
- 2 premium. So in that sense it could be used as a
- 3 benchmark. He also looked at the decoupling
- 4 adjustment, as well as the financial market
- 5 conditions. I think both need to be looked at.
- 6 It's important to note that cost of capital
- 7 proceedings are always forward-looking, they are not
- 8 backward-looking. When you do a DCF, discounted cash
- 9 flow, a risk premium, you look at Value Line.
- 10 Obviously one of the big things for DCF is the G, the
- 11 growth factor. We are always faced with -- you know,
- 12 it goes beyond the rate year, it goes forward. We are
- 13 looking at things like GDP growth rates over 20 years,
- 14 10 years. So to me that should not be a hang-up or an
- impediment to doing a cost of capital proceeding.
- 16 Because when we -- when you actually do the analysis,
- you are looking forward and there is really no bound
- 18 of a rate year. You know, it's not one year, it's not
- 19 two years, it is looking forward.
- 20 Now, that makes it difficult. And I haven't
- 21 read Mr. Gorman's pleading yet. It does make it
- 22 somewhat difficult for the other witnesses because
- 23 they have to put themselves in the position of using
- 24 January to April 2013 as the base and go forward. So
- 25 they have to do things, look at Federal Reserve

- 1 policies, which frankly haven't -- in my view, haven't
- 2 changed at all. You have to look at all sorts of
- 3 factors. But that's what they are going to have to
- 4 do.
- 5 But this happens in other cases, too. We have
- 6 had cases in cost of capital where we ask the witness,
- 7 or -- or there's something that says to the effect
- 8 that in the absence of X of this methodology, what
- 9 would the cost of capital have been. So we use that
- 10 proxy sort of analysis in other proceedings. I don't
- 11 see that as an impediment.
- 12 COMMISSIONER DANNER: I think that --
- 13 the parties are capable, I think, of going back in
- time and putting together a case with contemporaneous
- 15 information. I don't want to suggest that they have
- to meet, you know, whatever benchmarks. I think they
- 17 will put on the case that they are going to put on and
- 18 then we will review that.
- 19 I wanted to follow up again with Mr. Weber
- 20 because I think we cut him off earlier. He had
- 21 mentioned some secondary and tertiary. We mentioned
- 22 evidentiary. I think you had some others. I just
- want to make sure you have an opportunity to express
- 24 those.
- MR. WEBER: I appreciate that, Chairman.

- In fact, it kind of -- the tertiary issues I'm getting
- 2 to now bleed into these --
- 3 COMMISSIONER DANNER: So there's only
- 4 one secondary issue?
- 5 MR. WEBER: Just one.
- 6 COMMISSIONER DANNER: All right.
- 7 MR. WEBER: I kind of made that
- 8 framework up just now.
- 9 The evidentiary issues, and those bleed into
- 10 another concern, which really was touched on I think
- immediately, when we started this hearing. We are
- 12 looking back retrospectively, and that's going to
- create problems from a legal point of view, as we see
- 14 it. If we are looking back, I would say there is
- 15 almost 100 percent, as close as there can be to
- 16 100 percent certainty that markets didn't perform the
- 17 way those analysts said they were going to perform, or
- 18 projected that they were going to perform. If we look
- 19 back, then the fact is the Commission could end up
- 20 setting rates using values, especially for growth
- 21 rates, that are known to be wrong. We absolutely know
- 22 that we are setting rates based on something that was
- 23 false or that was inaccurate. I shouldn't say
- 24 "false." That's not --
- 25 COMMISSIONER DANNER: But don't we do

- 1 that? I mean we always put ourselves in the time
- 2 machine when we do prudence reviews. We say, okay,
- 3 you made improvements in a coal plant right before EPA
- 4 came out with some rules that we didn't know were
- 5 going to come out, and that might have changed the
- 6 economics of it. That's not a -- I don't know if
- 7 that's a real example or not, but that's --
- MR. WEBER: Of course.
- 9 COMMISSIONER DANNER: -- for
- 10 illustrative purposes. But we do that. Things change
- and yet we will go back and say, well, we have got to
- 12 ignore that information because that is information
- 13 that was after the fact that we've got to cut it off
- 14 and say we are only going to consider before-the-fact
- 15 information.
- Are you suggesting in those instances we are
- 17 unable to draw that line between what happened at the
- 18 time or what information was available at the time and
- 19 what information isn't? Is our decision always
- 20 colored by those events?
- 21 MR. WEBER: I think that, frankly, while
- there appears to be some syllogism there, I think that
- 23 it's a different issue because a prudence review is
- looking at what a specific group did based on their
- 25 knowledge at the time, did they make the best judgment

- 1 they can, as opposed to saying we are going to set
- 2 rates using X as our growth factor, even though we
- 3 know that factor is empirically wrong. So while there
- 4 is -- I see the comparison you are drawing. I don't
- 5 think it is all the way there.
- 6 COMMISSIONER DANNER: But it's the
- 7 Commissioners who have to basically be able to draw
- 8 the line and say I'm not going to consider this and
- 9 it's not going to color our decision. We are going to
- 10 use contemporaneous information. Even though, you
- 11 know, as Commissioner Goltz's question was earlier,
- 12 yes, that might be wrong, but we are going to be
- 13 expected to do what we knew at the time or what we
- 14 would have -- could have known at the time.
- 15 MR. WEBER: And that I think speaks the
- difficulty of trying to do an ROE analysis
- 17 retrospectively rather than forward-looking.
- 18 COMMISSIONER GOLTZ: But isn't there a
- 19 difference between a prudence review and a cost of
- 20 capital analysis? The prudence review, as you say, is
- 21 looking backwards, and you are basically trying to
- 22 figure out what the board of directors would have
- 23 known at the time. Obviously, you can't hold them to
- 24 something else. But with a cost of capital analysis,
- 25 you are using the best crystal balls you have to

1 actually figure out what is going to happen in the

- 2 future.
- 3
 I mean we aren't holding them to what they
- 4 knew at the time. We would use the best crystal ball.
- 5 If Mr. Gorman really had a crystal ball, and it was
- 6 really reliable, and he could figure out exactly what
- 7 the growth rates were going to be over several years,
- 8 and that was reliable, and we had, you know, a
- 9 scientist come in and say, yes, that this works, we
- 10 would go for it. We are really trying to predict the
- 11 future.
- 12 And now in this case we have the very odd
- 13 luxury of being able to actually use the real data,
- instead of the hypothetical data. Or at least have
- 15 it, as Ms. Carson suggested, as a check, to avoid the
- 16 problem that Mr. Weber said, of what happens if we are
- just way off. I don't think we are going to be way
- 18 off. I don't think things have changed that much. I
- 19 think it's fine to have that, looking at it as some
- 20 sort of a check in the future.
- 21 COMMISSIONER DANNER: I mean isn't that
- true with a prudence review, too? I mean we have the
- 23 benefit of seeing what has happened in the meantime
- 24 and --
- 25 COMMISSIONER GOLTZ: The difference is

- 1 you are holding the decision-makers in a prudence
- 2 review to an impossible standard. You are saying do
- 3 the best you can and make the best judgment you can.
- 4 Here we are not holding Mr. Gorman or Mr. Hill or
- 5 anybody to the standard of judging whether they can
- 6 actually predict it. We are trying to figure out what
- 7 actually the cost of capital is going to be for the
- 8 purpose of setting rates.
- 9 It would be like if we had a -- had a -- in a
- 10 different context, in a rate case, we have an
- 11 adjustment, because we have a known and measurable
- 12 change going into the rate year. We all agree that's
- 13 fine. Then we get remanded and we are back to
- 14 Square 1. It turns out what we thought was known and
- 15 measurable wasn't known and measurable. It never
- 16 happened. The expense never happened. We wouldn't
- 17 allow the Company to recover expenses for that in a
- 18 remand because we have better information. I think we
- 19 use the best information we have.
- 20 COMMISSIONER DANNER: So basically we
- 21 should -- are you thinking we use the best information
- 22 we have now to determine an ROE from two years ago?
- 23 COMMISSIONER GOLTZ: I think from a
- 24 process perspective -- Mr. Moss is probably going,
- 25 What are they doing? -- we ought to talk about this.

- 1 We've got to go and deliberate on it.
- 2 I think it's -- I mean we can hear reactions
- 3 to this. I think, you know, we ought to -- the
- 4 parties seem to say, with the exception of ICNU, go in
- 5 and sort of redo -- have a redo of what it was like in
- 6 early 2013. But I think it's fine, as Ms. Carson
- 7 suggested in response to a question from Judge Moss,
- 8 to have kind of a real world check on that and --
- 9 because I think that would be confirming. I think
- 10 that would be useful to know, and if it is way off,
- 11 then we go from there. But I think that would be
- 12 useful, and I think it would be consistent with what
- we are trying to do, which is to set rates
- 14 prospectively on the best available information. And
- if we have the real world information, we ought to use
- 16 that instead of the predictions of what the real world
- 17 information would be. At least refer to it. At least
- 18 not prohibit it.
- 19 JUDGE MOSS: I'm not sure that is what
- 20 you recommended, Ms. Carson. In fact, I'm rather sure
- 21 that it is not.
- 22 Go ahead, speak right up. We can be candid
- 23 here.
- 24 MS. STROM CARSON: I would like to check
- 25 with my client to make sure that we are on the same

- 1 page.
- JUDGE MOSS: Okay, all right. That's
- 3 fine. As I understand what Commissioner Goltz is
- 4 suggesting, he's suggesting we can go back and do this
- 5 time machine, whatever people have been saying. Go
- 6 back and pretend it's 2013 and do that, but then do a
- 7 check, as it were, based on the real world data and
- 8 experience since that time, and hope against all
- 9 reason that things match up. Perhaps they would.
- 10 It's a possibility to be sure.
- I think it's important to perhaps think --
- 12 cast our thinking a bit broader. And I suppose I am
- 13 enjoying myself too much here in this intellectual
- 14 exchange. Let's remember what we are about doing
- 15 here. We are doing cost of capital in a rate case.
- You know, we talk actual capital structures
- 17 and hypothetical capital structures. It's all
- 18 hypothetical, folks. The actual rate of return of a
- 19 company like PSE changes from day to day to
- 20 day. The capital structure changes from day to day to
- 21 day. All we are doing in our exercise is setting
- 22 rates. We are saying, okay, at this moment in time,
- 23 based on all the best data that's available to us, and
- 24 all the analysis that is conducted more by wizards
- 25 than by scientists, I might say -- crystal balls are

- 1 things of wizardry, not science. That's what we do.
- 2 We try to -- we take the data, we analyze it the best
- 3 we can. It's art. It's not science, folks. There is
- 4 noting scientific about a discounted cash flow
- 5 analysis just because it looks like math. It's one
- 6 person's opinion versus another person's opinion, and
- 7 those opinions are quite diverse. We have had spreads
- 8 of 300, 400 basis points, by well-respected experts in
- 9 the same rate case, analyzing similar data for the
- 10 same time period. That's the reality of what cost of
- 11 capital is all about.
- 12 Yes, we have to go through -- apparently, in
- Judge Murphy's idea and ruling, we have to go through
- 14 the exercise. We have to get all of that expert
- 15 evidence. We have to weigh all of it, just as we
- 16 always do in a general rate case, in the context of a
- 17 multiyear rate plan. That's what she said we have to
- 18 do. I think we need to do that.
- 19 With all due respect, Commissioner Goltz, I
- think we need to do that on the basis of the data that
- 21 was available at the time.
- 22 COMMISSIONER GOLTZ: We will deliberate
- 23 on that.
- JUDGE MOSS: We will.
- 25 COMMISSIONER DANNER: I'm just

- 1 interested to see, if we don't do a time bubble, if we
- 2 are actually going to true it up, I want to know, are
- 3 we getting into retroactive ratemaking, if we get to
- 4 that situation?
- 5 JUDGE MOSS: I'm going to throw out
- 6 one -- while we are throwing ideas around here and
- 7 thinking out loud, I wonder if an alternative here,
- 8 that might be acceptable to the parties -- and I would
- 9 require them to say so in writing, if this were the
- 10 case. Another option here -- although I don't recall
- 11 ever having done it in this Commission, in the context
- 12 of electric and natural gas. It has been done in the
- 13 context of telecommunications. How about if we hire
- our own expert, "we," the Commission, and say go
- forth, do this analysis, and tell us what the results
- should be. What do people think about that?
- 17 We can do that under our statutes and rules.
- 18 MS. CAMERON RULKOWSKI: Just so I
- 19 understand, are you suggesting that the Commission
- 20 present only its own testimony and the other parties
- 21 do not then present return on equity analyses?
- 22 JUDGE MOSS: Well, I guess we could have
- 23 both if we wanted to.
- 24 MS. CAMERON RULKOWSKI: I wasn't
- 25 objecting. I was just trying understand your

- 1 proposal.
- JUDGE MOSS: I'm sorry, sometimes my
- 3 tone is mistaken. I wasn't being critical of your
- 4 comment. That's fine. Again, this is --
- 5 COMMISSIONER DANNER: I just want to
- 6 make sure that we are addressing the judge's concerns
- 7 about shifting the burden of proof.
- JUDGE MOSS: To ourselves.
- 9 Well, ultimately we have to decide, and we
- 10 have to decide on the basis of the best information
- 11 available to us. And while we normally develop that
- information through the crucible of the adversary
- process, that's not to say we cannot also hire our own
- 14 expert, as was done for years in the
- 15 telecommunications industry, as we worked our way
- through the, what's the right word, B regulation, I'll
- use that for lack of a better word, of that industry.
- 18 We relied on -- I have forgotten his name now.
- 19 Some of you will remember him. In any event, we had
- our own expert for years. We could do that here, if
- 21 we chose. We can talk about that, too.
- 22 Okay.
- MS. STROM CARSON: So if I might --
- 24 COMMISSIONER DANNER: We have lots of
- 25 good ideas.

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1 MS. STROM CARSON: If I might just
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- 2 clarify. PSE's preference and position is that we
- 3 should look at the information that was available
- 4 contemporaneous with the proceeding. I also think it
- 5 would be PSE's position to hire its own expert for
- 6 return on equity, but we are open to discussion.
- 7 JUDGE MOSS: Well, in a sense all I'm --
- 8 and we can do this in-house, as far as that goes. We
- 9 don't have to hire some outside consultant. What we
- do, in fact all the time in these cases, we do have
- 11 people in-house who understand this stuff pretty well.
- 12 We all sit down together and talk about the evidence
- in the case and reflect on what it shows, and
- 14 ultimately help the Commissioners arrive at a decision
- 15 about it. This is what we do now. Everybody knows
- 16 that. We do that on all the issues.
- 17 I am not suggesting something entirely radical
- 18 here. I was just thinking in terms of, well, maybe
- 19 this would raise the bar a little bit, if we had
- 20 somebody who is a recognized expert on this issue
- 21 working with us, instead of relying on our own many
- 22 years of experience.
- 23 COMMISSIONER JONES: Mr. ffitch -- if I
- 24 could, Judge -- when you suggested as an alternative
- using the contemporaneous period of 2013, and then you

- said supplemented by X, were you referring to 2014
- 2 capital costs or what? Because I'm looking at your
- 3 brief now and you say use of 2014 capital costs would
- 4 not be appropriate. So what sort of -- what sort of
- 5 cross-check were you referring to there?
- 6 MR. FFITCH: I was suggesting, in my
- 7 comments today, that if the Commission wanted to
- 8 address this concern about the difficulties -- you
- 9 know, about how things are changing -- well, the
- 10 concern that you have just been expressing in many
- 11 different ways, you could ask the parties to put on a
- 12 current cost of capital case as well, so that for the
- 13 remainder of the rate plan, you would have an updated
- 14 cost of capital. That's what I was saying was an
- 15 alternative.
- We still, as a primary recommendation, agree
- 17 with Puget Sound Energy, that for the period, that is
- in the past, that we would go back and reconstruct the
- 19 cost of capital.
- 20 COMMISSIONER JONES: Okay.
- 21 MR. FFITCH: You know, understanding
- 22 that -- in fact, if that had happened, that the cost
- of capital that would have been in place, in reality
- 24 since July 1st, 2013 up to the present, would have
- 25 likely been different, probably has been different

- 1 than the cost of capital that we have now. So the
- 2 fact that there have been changes in the intervening
- 3 period is a given in any event, whether we try to
- 4 capture those retrospectively or whether we go back
- 5 and disregard the intervening changes. I think the
- fact that we set a cost of capital, and you set it and
- 7 forget it in effect, is not particularly -- you know,
- 8 it's not -- it's not problematic. That is the
- 9 approach that is taken in regulation. As Judge Moss
- 10 pointed out, sometimes they are in place for years,
- and there is an understanding that there are actual
- 12 changes happening there.
- 13 COMMISSIONER JONES: Right. And just
- 14 refresh my memory on Mr. Hill's testimony in the last
- 15 case. Did he provide PSE-specific cost of capital
- analysis, or, as I recall, he used some other
- 17 testimony in another proceeding as kind of his basis,
- 18 and then he came up with his recommendations on both
- 19 the amended decoupling petition and the ERF petition?
- 20 MR. FFITCH: Mr. Hill was not able to do
- 21 a full cost of capital analysis in this case. He did
- 22 use a number of other pieces of evidence, if you will,
- 23 to do an analysis of that. He included some of -- he
- 24 referred to some testimony he had done in other cases
- 25 that was contemporaneous. He also -- he did some

- 1 analysis of the bond markets. That was independent
- 2 analysis. He also did a decoupling analysis. There
- 3 was no complete traditional cost of capital analysis.
- 4 COMMISSIONER JONES: Thank you.
- 5 JUDGE MOSS: Well, I suppose we should
- 6 move on to the subject of decoupling. Let me back up
- 7 a step. The Commission's Order 07 discussed the total
- 8 cost of capital issue in two contexts, it's two
- 9 separate discussions. There was a discussion in the
- 10 context of the ERF proceeding in which Order 07 tried
- 11 to make clear that in the context of the ERF
- 12 proceeding, it was never contemplated that cost of
- 13 capital would be addressed and adjusted. Indeed, if
- 14 we go back to Mr. Elgin's original proposal for an
- 15 ERF, it was very, very clear that to consider cost of
- 16 capital was one thing that would completely undo the
- 17 whole concept. As discussions of the subject
- 18 continued over months and months and months, that was
- one consistent theme in the context of the developing
- an ERF process.
- 21 I drafted a rule for ERFs. It is never going
- 22 to see the light of day, I think, but it also was
- 23 very -- well, tried to be clear anyway. That's just
- 24 not an issue in that context. Now, granted we did
- 25 hear the evidence. We took Mr. Gorman's evidence, we

- 1 took Mr. Hill's evidence, you know, perhaps out of an
- 2 abundance of caution and trying to be completely fair
- 3 to everybody. We didn't, on our own motion, exclude
- 4 that evidence, and nobody objected to it. I don't
- 5 recall anybody objecting to it anyway.
- 6 So there it is. You know, here we are. Judge
- 7 Murphy said, well, gee whiz, you can do an alternative
- 8 form of ratemaking, Commission, but you can't do an
- 9 ERF in this context if it doesn't include a full-blown
- 10 cost of capital analysis. Again, we can debate
- 11 endlessly as to whether in some absolute sense she is
- 12 right, wrong, or perhaps in the middle. That's where
- 13 we are today. So that's one piece.
- 14 The other piece, then, is the decoupling.
- 15 There the arguments for adjusting rate of return were
- 16 different. Had nothing to do with market conditions
- 17 at all, but had everything to do with the concept that
- 18 there is some sort of reduced risk for the Company
- when decoupling is in place, and that this ties
- 20 directly to the return on equity and should result in
- 21 a reduction, according to some of the witnesses in the
- 22 case. According to other witnesses in the case,
- 23 Mr. Cavanagh in particular, there is no empirical
- 24 evidence from any jurisdiction in the United States of
- 25 America, or I suspect he would say in the world, that

- 1 shows that to be the case.
- 2 So we did have evidence on that aspect of it,
- 3 too. It was quite different from the ERF piece of it.
- 4 So the question that I am getting to here is the
- 5 question on which the parties disagree, as to whether
- 6 we are considering the impact of decoupling on rate of
- 7 return in the context of this case. We have heard
- 8 Commissioner Jones say he wants to do that. I know
- 9 that, Mr. ffitch, you have made perfectly clear Public
- 10 Counsel's position on that. But then PSE and Staff
- 11 have both said, no, we shouldn't be doing that because
- 12 Judge Murphy's opinion doesn't go to that point. We
- need to hear from the parties on that and resolve it.
- 14 Not necessarily in real time. I suspect none of this
- is going to get resolved on the bench today, but we
- need to hear what the parties' positions are on that.
- 17 Mr. ffitch, maybe I should let you have the
- 18 floor, since you sort of took the lead in your process
- 19 proposal on this.
- MR. FFITCH: Thank you, Your Honor.
- 21 JUDGE MOSS: And don't use the word
- 22 "fraught."
- MR. FFITCH: Fraud?
- JUDGE MOSS: Fraught.
- MR. FFITCH: Fraught.

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1 JUDGE MOSS: Fraught with legal peril or
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- 2 something like that. Just kidding.
- 3 COMMISSIONER DANNER: You can say
- 4 anything you want.
- 5 JUDGE MOSS: Just kidding.
- 6 COMMISSIONER JONES: Overruled.
- 7 MR. FFITCH: I think I can be brief.
- 8 I'll try to be brief, Your Honor. I think that our
- 9 position is that in order to determine the cost of
- 10 capital, it is essential -- and cost of capital cannot
- 11 be determined properly without fully evaluating the
- 12 financial and business operational risk of the
- 13 utility.
- In this case, the Company has adopted, with
- the Commission's approval, a comprehensive new rate
- 16 framework with the express purpose of changing its
- 17 risk profile. And so that is squarely within the list
- of considerations that any cost of capital analysis
- 19 would need to include. And so for that reason, we
- 20 think it would be improper for the Commission to
- 21 exclude or direct that cost of capital witnesses not
- 22 address that issue.
- JUDGE MOSS: Okay.
- 24 MR. FFITCH: There's many additional
- 25 levels to the argument.

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                    JUDGE MOSS: Sure.
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                    MR. FFITCH: I don't want to go back
 3
      into the briefing and Commission's order and so on. I
      think it has been pretty widely and thoroughly
 5
      discussed. We just don't believe that you can fairly
      set cost of capital and fairly set rates without
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 7
      taking into account every factor that affects the
      Company's financial risk.
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 9
                    JUDGE MOSS: In a sense, though, then
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      any difference in risk would be taken into account in
11
      the modeling that the experts do. I mean that's one
      of the things they look at, is risk, right,
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13
      explicitly?
14
                    MR. FFITCH: Yes, but because the
      decoupling mechanism, and frankly the entire rate plan
15
16
      itself is sort of new, this company is not operating
17
      at this point under completely traditional ratemaking
18
      framework, it is a new factor to be considered.
19
      framework is the same. Every cost of capital expert
      looks at financial and operational risk as part of the
20
21
      analysis. In this case, under those traditional
22
      headings, you would look at this new component of
23
      Puget Sound Energy's financial and operating
24
      situation.
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JUDGE MOSS: So presumably the experts

- 1 who are going out and looking for companies to include
- 2 in proxy groups will look hard for other companies
- 3 that have decoupling.
- 4 MR. FFITCH: That could be one approach.
- 5 Cost of capital experts around the country have also
- 6 attempted to do, and have done, technical analyses of
- 7 the impact, direct impact on cost of capital and ROE
- 8 of decoupling.
- 9 JUDGE MOSS: Since our case or before?
- 10 MR. FFITCH: Before, during and after.
- 11 In other words, I think that just simply comparing or
- 12 finding other companies that have decoupling and using
- their cost of capital as a comparator, that's only
- 14 part of the analysis.
- JUDGE MOSS: Well, sure.
- MR. FFITCH: Yes, I mean that would be
- 17 part of it, but --
- 18 JUDGE MOSS: I mean when you do a --
- 19 when you develop a proxy group, you try to find
- 20 companies with comparable risk, right?
- MR. FFITCH: Right.
- JUDGE MOSS: I mean that's part of the
- 23 process. That's all I mean.
- Okay. Ms. Carson.
- MS. STROM CARSON: PSE agrees that there

- 1 were two different contexts in which return on equity
- 2 was addressed in the decoupling and in the ERF
- 3 proceeding. And in terms of how decoupling, what
- 4 effect that has on the return on equity, there was
- 5 evidence before the Commission that there is no
- 6 evidence that decoupling reduces risk such that the
- 7 cost of capital should be reduced. The Commission
- 8 looked at that evidence, addressed that evidence.
- 9 That was in Mr. Cavanagh, who is a co-petitioner with
- 10 PSE on decoupling, and said we think this makes sense
- 11 based on the evidence that we see.
- 12 We are not saying that decoupling doesn't have
- 13 an effect, but it makes sense to look at it
- 14 prospectively -- or not prospectively, but to see what
- actually happened during that period, rather than
- 16 guess, particularly with all the evidence in the
- Morgan study and the Brattle study that was done,
- 18 showing that decoupling does not reduce risk. The
- 19 Commission said let's wait and see, let's evaluate it
- 20 over the -- at the end of the rate plan period.
- 21 And so we think that issue has been addressed.
- 22 The Commission does not need to address it on remand.
- 23 The language from the Court all drew from the ERF
- 24 section of the Commission's order, in terms of current
- 25 market studies for the course of the rate plans. We

- 1 think that the Commission does not need to reopen this
- issue now, of the effect of decoupling on return on
- 3 equity.
- 4 JUDGE MOSS: Aside from the embedded
- 5 risk that would be reflected through the expert
- 6 analyses using comparable companies.
- 7 MS. STROM CARSON: I think that's
- 8 correct. I mean decoupling, as well as other sorts of
- 9 mechanisms. Companies have all different types of
- 10 mechanisms. Some have decoupling, some have others
- 11 that make them more risky or less risky. All of
- 12 that has to be considered. I don't think that you
- 13 single out decoupling necessarily.
- JUDGE MOSS: All I am trying to suggest,
- 15 that there is some inherent consideration of this as a
- 16 factor in the work that the analysts do.
- MS. STROM CARSON: I agree.
- 18 JUDGE MOSS: How visible that is, how
- 19 transparent that is, is another question, but it is
- 20 there.
- 21 Commissioner Jones.
- 22 COMMISSIONER JONES: Just a point of
- 23 clarification. When you say "decoupling," are you
- 24 referring to the amended decoupling petition, which of
- 25 course includes a K-factor?

25

talking about. Okay.

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              When you say "decoupling," what do you mean,
      the final amended decoupling petition?
 2
                    MS. STROM CARSON: Correct, yes.
 3
 4
                    COMMISSIONER JONES: Or generic studies
 5
      about decouplers in other states around the country?
                    MS. STROM CARSON: So I guess I need to
 6
 7
      understand what your question is exactly.
                    COMMISSIONER JONES: You keep referring
 8
      to decoupling, so what do you mean by that?
 9
10
                    MS. STROM CARSON: In terms of whether
      or not it reduces risk such that cost of capital
11
      should be reduced?
12
13
                    COMMISSIONER JONES: Right, right.
14
                    MS. STROM CARSON: I believe the
15
      evidence that Mr. Cavanagh provided in the last
16
      proceeding indicated that even with a K-factor type of
17
      adjustment to decoupling, there was no evidence that
18
      decoupling reduced risk such that cost of capital --
19
                    COMMISSIONER JONES: You are answering
20
      my question. It's the final amended decoupling
21
      petition that NWAC and you agreed to and submitted to
22
      the Commission with the, quote, K-factor?
23
                    MS. STROM CARSON: Correct.
24
                    COMMISSIONER JONES: That's what you are
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- 1 JUDGE MOSS: Okay. Anybody else want to
- 2 be heard on this?
- Go ahead.
- 4 MR. WEBER: I just wanted to say that
- 5 ICNU's position on this is the same as on the primary
- 6 issue, that this is -- part of the overall rate of
- 7 return of 9.8, it was not supported on the record, and
- 8 we suggest sticking with the record as it is. If the
- 9 Commission wanted to open up a new proceeding
- 10 forward-looking, then we would assume this would be
- 11 part of the conversation.
- JUDGE MOSS: Okay.
- 13 Staff.
- 14 MR. FFITCH: Your Honor, may I just
- 15 respond, unless Ms. Cameron-Rulkowski -- I wasn't sure
- 16 you were going to --
- JUDGE MOSS: She is yielding the floor
- 18 at the moment, Mr. ffitch. Go ahead.
- 19 MR. FFITCH: I just wanted to comment
- 20 that the -- the rate plan that we are talking about
- 21 includes three components, as I think everyone is
- 22 aware: The ERF, the decoupling component, and the
- 23 K-factor component. They are really related with each
- 24 other, intentionally so. The effort here to sort of
- deconstruct things and pretend that they are unrelated

- 1 to the final outcome in the case, or to the rates
- 2 customers are paying, or to the cost of capital, I
- 3 think is really kind of a misconstruction of what
- 4 happened in this case.
- 5 I guess I would just recall for the Commission
- 6 and the parties, that the Commission specifically said
- 7 that this was an issue in this case, and also, I think
- 8 as PSE has acknowledged, declined to really make a
- 9 decision on it because the record was not, in the
- 10 Commission's mind, you know, adequate, didn't have
- 11 sufficient evidence to really address the full range
- 12 of cost of capital issues.
- 13 And so I think that is precisely why, along
- 14 with the other cost of capital issues that will be
- addressed here, the Commission needs to allow the
- 16 parties to look both at declining financial risk in
- 17 the markets and the impact of decoupling in the rate
- 18 plan as a risk reduction factor.
- 19 MS. CAMERON RULKOWSKI: Staff disagrees
- 20 with Public Counsel. If this were a brand-new
- 21 proceeding, where we were going to set cost of capital
- from the start, then yes, I would agree, we would look
- 23 at everything, but that's not where we are. We are in
- the parallel universe of a remand proceeding. Judge
- 25 Murphy's ruling did not find error in the Commission's

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decision based on the effect of decoupling on the cost
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- of capital. In fact, she didn't discuss it. Where
- 3 she found error specifically was the Commission's
- 4 decision, or lack of decision on setting return on
- 5 equity in the context of market conditions and setting
- 6 the ERF rates.
- 7 COMMISSIONER GOLTZ: Judge Moss, I have
- 8 a question.
- 9 JUDGE MOSS: Sure.
- 10 COMMISSIONER GOLTZ: So let's assume
- 11 that the Commission adopts roughly the Public Counsel
- 12 proposal that we limit this to a three-month -- the
- analysis for cost of capital for a three-month period
- ending June 30th, 2013. And then next week sometime
- there's a study by the brightest people in the -- on
- 16 the earth that for -- two -- on -- or two studies.
- One says, basically, that the effect of decoupling is
- 18 to reduce risk. So there's an expert study by the
- 19 Brattle Group or some other group. An expert study,
- 20 and it's based on analysis from July 1, 2013, through
- June 30th, 2014. In or out of the record? Admissible
- 22 or not?
- MR. FFITCH: Well, if it's by the
- 24 Brattle Group and it says that ROE goes down, then --
- 25 COMMISSIONER GOLTZ: And the same

- 1 question for Ms. Carson, if it's just the opposite
- 2 conclusion, and it says no, there's no impact on -- on
- 3 risk.
- 4 MR. FFITCH: I'm sorry to be facetious.
- 5 I understand the question. We have thought about
- 6 that.
- 7 COMMISSIONER GOLTZ: Are you going to
- 8 limit -- if we have Mr. Hill, are you going to
- 9 basically say we want you to analyze and make an
- 10 analysis of the impact of decoupling on risk, but we
- 11 need you to not think of anything that has happened
- 12 after June 30th, 2013?
- MR. FFITCH: I think that where -- you
- 14 know, it is a difficult question. I think that where
- we come down on that is that there is really two
- 16 different things happening. One is the technical
- 17 determination of cost of capital based on the types of
- 18 financial information the experts use as of 2013.
- 19 That we are saying, you are limited to that time frame
- of analysis and that data from that point.
- 21 The other component is theoretical analysis.
- 22 That's a little different. I think where we come down
- 23 is if there -- if there is theoretical analysis in the
- 24 nature of a paper or something else about the impact
- one way or the other, I think we would probably end up

- 1 saying it's okay, that that could be considered,
- 2 because it's not sort of on the data side of things.
- 3 It's a policy or a theory kind of an analysis.
- 4 Now, the Commission could decide no, we are
- 5 going to have a bright line, we are really just going
- 6 to seal off the time machine and not think about
- 7 anything subsequent. I think we would come down on
- 8 saying, you know, subsequent policy or theoretical
- 9 discussions that folks have might be useful, but we
- 10 have to use the old numbers, basically.
- JUDGE MOSS: Judge Murphy would approve
- 12 that, wouldn't she?
- 13 MR. FFITCH: I'm sorry, Your Honor?
- JUDGE MOSS: Judge Murphy would approve
- 15 us just looking at historic data, right? She might
- indeed disapprove us looking at the subsequent data,
- 17 since we never do that when setting cost of capital in
- 18 any context.
- 19 MR. FFITCH: I will say that this gives
- 20 me the fourth opportunity to cite a case.
- JUDGE MOSS: Law.
- MR. FFITCH: I have missed three
- 23 previous opportunities.
- 24 This is really a case from Washington that
- announces the same principle that Mr. Rulkowski just

- 1 quoted from the treatise, and that's the St. Joseph's
- 2 Hospital case, 125 Washington Second 733.
- 3 COMMISSIONER GOLTZ: Say that again.
- 4 MR. FFITCH: 125 Washington Second 733.
- 5 That's a 1995 case.
- 6 That just announces that principle that you
- 7 are -- on a remand you are going back and putting
- 8 parties back in the situation that they were in, in
- 9 the tribunal back in the situation it was in. And
- 10 that principle would -- you know, and I think somebody
- 11 else here has mentioned the -- you know, corollary to
- 12 that is you don't want to advantage or disadvantage a
- party in the remand by departing from that principle.
- 14 That would, it seems to me, lean against, you
- know, maybe allowing some of this new information
- opportunistically, because it might benefit or hurt
- 17 another party. So that -- you know, if you had to
- 18 argue that point legally, maybe that principle would
- 19 be used to keep out the new studies.
- 20 I will say for Public Counsel that we -- we
- 21 would have to say that that could be considered for
- 22 better or for worse.
- JUDGE MOSS: As I read Judge Murphy's
- order, I have it here, what she is saying is, you,
- 25 Commission, need to take up this issue in the same way

- 1 you traditionally take it up. She doesn't say in the
- 2 context of a general rate case, but we can read that
- 3 in because that's when we do take it up. And so this
- 4 would -- and don't consider these other -- other types
- 5 of evidence, because she is very critical of the fact
- 6 that the Commission made its determination without the
- 7 evidence it deemed necessary and customarily relied
- 8 on, and instead it relied on evidence from a previous
- 9 PSE adjudication, which is about as close as you could
- 10 get, I think, yet she still rejects that, a settlement
- 11 agreement by Avista, and generic information that was
- 12 not specific to PSE.
- 13 She is very critical of the fact that the
- 14 Commission purported to rely on things, evidence that
- 15 it doesn't traditionally rely on. That would be a
- 16 concern that I would have if we do anything other than
- 17 limit ourselves to the contemporaneous time frame that
- 18 she is asking us to go back and examine.
- 19 Did we get it right? In a sense, isn't that
- what she is saying? Go back and examine, using all
- 21 the traditional approaches that would have been
- 22 available to you at the time, whether you got it right
- or not, and if you didn't, then come forward with a
- 24 new rate of return. She didn't say lower, she just
- 25 said different. She didn't direct us to go one way or

- 1 the other. Maybe we could come up with the same, we
- 2 could go lower, we could go higher. That's the idea.
- 3 That is what we are determining, is whether we got it
- 4 right.
- 5 And she wasn't happy with the evidence on
- 6 which we relied. We thought we got it right. I mean
- 7 clearly, the Commission would not issue an order that
- 8 it thought was in some way wrong, but she disagreed.
- 9 So it seems to me that that is what she is saying here
- in these couple paragraphs in Section 2.
- 11 MR. FFITCH: Well, with respect, Your
- 12 Honor, I think we would not agree that it is a
- 13 question of whether the Commission got it right, which
- 14 again, I think has a feel of shifting the burden of
- proof to the appellants in this case, or away from
- 16 PSE. I think the way we look at it is that the
- 17 Commission starts again. That is language that is in
- 18 the St. Joseph's case. The Commission begins again,
- 19 gets a complete record on the issue and makes a
- 20 decision ab initio on a proper record, without any
- 21 preconceived notion that -- it's just a question of
- 22 justifying the previous decision.
- JUDGE MOSS: And that's not what I meant
- 24 to imply. What I meant to imply was that we might
- 25 very well reach the determination at the end of the

- day that 9.8 was in the zone of reasonableness.
- 2 Indeed, that is the conclusion we reached in Order 07,
- 3 that it remained, although at the upper end. That's
- 4 what we said in the order, that it remained within the
- 5 zone of reasonableness. And based on everything else
- in the record, we didn't think there was a basis to
- 7 change it. That's all we said. We didn't really set
- 8 a rate of return in the prior case, we just left the
- 9 old one. But she's right, we left the old rate of
- 10 return in place. That's what we did. I mean we did
- 11 adjust the debt based on known and measured data.
- 12 COMMISSIONER GOLTZ: Judge Moss, I
- 13 wanted to hear what Ms. Carson said in response to my
- 14 hypothetical, if the study of October or November
- 15 2014, based on data from July 2013, to July 2014,
- 16 basically said there is no impact on ROE.
- 17 MS. STROM CARSON: I quess I find myself
- in the unusual situation of agreeing with Mr. ffitch
- 19 once again on this. I agree that there is a
- 20 difference in a remand, where you are to look at a
- 21 specific period of time to determine a cost of capital
- 22 study and looking at studies and theories as to
- 23 whether decoupling reduces risk such that cost of
- 24 capital should be reduced. To me they are not
- 25 necessarily the same question. The Commission could

- 1 allow such studies, if it takes up that issue again,
- 2 which I think it has already decided that it can wait
- 3 until the end of the rate plan and then see what the
- 4 effect of decoupling was on return on equity.
- 5 Did that make sense?
- 6 COMMISSIONER GOLTZ: Basically, it is
- 7 kind of having it both ways, though. You can say
- 8 well, we -- we're -- you can only -- cost of capital
- 9 witnesses, you can only look at information available
- 10 to you at the time of the hearing, unless it's
- 11 something else. Except for -- exception being sort of
- 12 a treatise or a study with no data. I mean is -- or
- 13 based on data prior to this. I mean it just seems
- 14 that you are getting all bollixed up here and there's
- 15 a path out. I don't know if my colleague would agree
- 16 with me on that.
- 17 MR. FFITCH: I think, Your Honor, maybe
- 18 I can help Ms. Carson respond to that. I think one
- 19 question is what is the specific cost of capital
- 20 adjustment that needs to be made to reflect risk, and
- 21 that is to be based on the data that's available as of
- 22 2013, the whole analysis of what is Puget Sound
- 23 Energy's specific cost of capital. The studies that
- 24 we are talking about are just sort of directional or
- 25 theoretical, like do you consider whether to look at

- 1 that, is it a real thing or is it not a real thing.
- 2 But the actual factual determination of the result in
- 3 the case is the piece that's based on the previous
- 4 factual evidence.
- 5 I thought -- when I was thinking about saying
- 6 that, I thought it was very clear. I'm not sure it
- 7 was.
- JUDGE MOSS: I just have one more
- 9 question for Staff in this case in this connection.
- 10 You say that you believe -- I think, Ms. Carson, you
- 11 said the same thing, though -- that Judge Murphy's
- 12 order speaks only to the context of cost of capital in
- 13 the ERF context and not in the decoupling context. I
- 14 know there are references to AR 989 and so forth.
- 15 As I read what Judge Murphy said here, one,
- 16 she cites Commissioner Jones, a separate statement, in
- 17 a couple of instances. I think, actually, I'm
- 18 wondering if this is not a misstatement. Commissioner
- Jones issued a dissenting opinion, asserting that the
- 20 evidence was insufficient to warrant an adjustment to
- 21 the return on equity and that PSE had not met its
- 22 burden of proof.
- 23 COMMISSIONER JONES: Do you want me to
- 24 say something?
- JUDGE MOSS: Is that what you really

- 1 meant to say, do you think?
- 2 MS. CAMERON RULKOWSKI: I believe you
- 3 are correct, that it is a misstatement.
- 4 JUDGE MOSS: I think she meant to say
- 5 that Commissioner Jones asserted the evidence was
- 6 sufficient to warrant an adjustment --
- 7 COMMISSIONER JONES: Correct.
- JUDGE MOSS: -- to return on equity; is
- 9 that right? I guess we have the --
- 10 COMMISSIONER JONES: Yes.
- 11 JUDGE MOSS: We have the horse here. We
- 12 can get it directly.
- 13 COMMISSIONER JONES: Could I say
- 14 something here? I'm looking at my dissent. I haven't
- 15 looked at it for awhile.
- The first header was, The Company has not met
- its burden of proof.
- JUDGE MOSS: Okay.
- 19 COMMISSIONER JONES: So that's what I
- 20 said.
- 21 The second header, Current market conditions
- 22 warrant an adjust on POE -- PSE's ROE. Third header,
- 23 The implementation of decoupling reduces the Company's
- 24 risk and should be accompanied by a reduction in the
- 25 Company's return on equity.

- 1 JUDGE MOSS: So we just probably have a
- 2 typo here.
- 3 COMMISSIONER JONES: I don't think she
- 4 got it right, Judge Moss.
- 5 JUDGE MOSS: I think that's the case.
- In the next paragraph, Ms. Rulkowski, Judge
- 7 Murphy says, The Commission set rates in this order
- 8 and by its own admission it did so without the
- 9 evidence it deemed necessary and customarily relied
- 10 on.
- I would give you that that's a reference to
- 12 the general rate case/ERF-type context.
- 13 Instead, the evidence it relied on was from a
- 14 previous PSE adjudication -- that being a reference to
- 15 the prior rate case -- a settlement agreement by
- 16 Avista.
- 17 And there we didn't rely on that. We just
- 18 referred to it and said, Well, we recently approved
- 19 the settlement and found that 9.8 remained in the zone
- of reasonableness for returns on equity in the state
- 21 of Washington.
- 22 And then, Generic information that was not
- 23 specific to PSE.
- 24 What do you think she is referring to in that
- 25 last phrase? I have an idea about that. I think it

- 1 may be different from yours. Can you think of what
- 2 evidence, or do you have an idea of what evidence she
- 3 is referring to there?
- 4 MS. CAMERON RULKOWSKI: I'm sorry to say
- 5 this, but I think that that reflects the judges's
- 6 incomplete understanding of the process of the
- 7 analysis that goes into setting return on equity.
- JUDGE MOSS: You preface that with all
- 9 due respect to Judge Murphy.
- 10 MS. CAMERON RULKOWSKI: Exactly.
- 11 As part of the return on equity analysis, the
- 12 experts look at proxy groups. And especially for a
- 13 company like PSE, that is not publicly traded, they
- 14 would not be looking specifically at information about
- 15 PSE. And I believe that the judge did not have a
- 16 complete understanding of that process, and that
- 17 company-specific information is not an integral part
- of the analysis in a case like this, with PSE.
- 19 JUDGE MOSS: So you think she is
- 20 referring to some aspects of Mr. Gorman's testimony
- 21 here? He is the only one who did that sort of
- 22 analysis, relying on proxy groups and so forth.
- 23 What I think she is referring to here is
- Mr. Cavanagh's testimony, in which he said, I've
- 25 looked at this in every jurisdiction in the country.

- 1 I've spoken about this all over the country, all over
- 2 the world. I have participated in every rate case in
- 3 the United States in which this has been an issue,
- 4 blah, blah, blah. And based on all of that
- 5 experience, I testify to you today that there should
- 6 be no adjustment because there has been no proven
- 7 relationship between risk reduction, rate of return in
- 8 the context of decoupling.
- 9 That is what I assume that she is referring to
- 10 here. You can't be sure.
- 11 MS. CAMERON RULKOWSKI: I speculate
- 12 because I don't know, but based on the discussion at
- oral argument, I -- I don't have a clear recollection
- of the discussion of Mr. Cavanagh's testimony, and I
- 15 certainly would welcome the other participants'
- 16 recollections here. But I do know that at oral
- 17 argument, the judge did ask both Staff counsel and
- 18 both counsel for -- and also counsel for PSE, whether
- 19 the Commission considered company-specific
- 20 information. That's what I am thinking of --
- JUDGE MOSS: Okay.
- MS. CAMERON RULKOWSKI: -- when I
- 23 speculate.
- JUDGE MOSS: All right.
- 25 MS. STROM CARSON: Judge Moss, if I

- 1 might. I agree with that, also based on the oral
- 2 argument and questions. When we pointed out some
- 3 variances, wide variances in Mr. Gorman's results, she
- 4 asked is that company-specific, and then there was an
- 5 explanation of what proxies are. And then again it
- 6 was, But any company-specific information. I have
- 7 always interpreted that to be, with all due respect, a
- 8 bit of a misunderstanding about the role of proxies in
- 9 determining cost of capital.
- 10 COMMISSIONER GOLTZ: Was there a
- 11 transcript made of that oral argument, and if so does
- 12 any party have it?
- 13 Maybe the answer to the latter question is no,
- 14 no one has the transcript.
- 15 MS. CAMERON RULKOWSKI: Staff does not
- 16 have a copy of any transcript.
- MS. STROM CARSON: We do not.
- 18 MR. FFITCH: I can check, Your Honor.
- 19 I'm not sure that if we have one or not.
- JUDGE MOSS: Mr. Weber, you have
- 21 something to share with us.
- MR. WEBER: Unfortunately, it's not a
- 23 transcript, Your Honor.
- JUDGE MOSS: I'm sure we can get one.
- MR. WEBER: I believe we probably could.

- 1 To come to Judge Murphy's defense, whether or
- 2 not that is what she intended here, I think that she
- 3 clearly covers it in the next paragraph, and makes
- 4 your reading entirely consistent. There she refers to
- 5 Commissioner Jones' statement and the issue of burden
- of proof. In the third paragraph that Commissioner
- 7 Jones pointed to, he discusses the burden of proof as
- 8 an issue with decoupling specifically. So he mentions
- 9 it doesn't carry its burden of proof on the larger
- 10 issue, and also in decoupling. Her reference is to
- 11 Commissioner Jones' discussion of burden of proof. I
- 12 think that's a large tent, the umbrella covers the
- 13 issue.
- JUDGE MOSS: Thank you.
- 15 MR. FFITCH: And if I can just add, I --
- 16 Your Honor, I think that the fact that the Court may
- 17 not have talked about this particular issue in the --
- in its own questions on the oral argument, isn't
- 19 determinative of this question. It was fully briefed
- 20 and argued. We certainly talk about decoupling in the
- oral argument, as you wouldn't be surprised to hear.
- 22 It was thoroughly briefed by all the parties. I think
- 23 you would have to have an assumption that the Court
- 24 had that in mind.
- I do tend to think that Judge Moss is correct,

- in terms of the reference to the Cavanagh testimony,
- 2 because that was fairly extensively discussed in the
- 3 Commission's order.
- 4 JUDGE MOSS: I would emphasize that is
- 5 my speculation.
- 6 MR. FFITCH: Yes, I understand. I just
- 7 wanted to add that comment. Thank you.
- 8 MS. STROM CARSON: Your Honor, I would
- 9 just like to add, in terms of -- we have Commissioner
- Jones here, so I guess he can say what he meant. When
- 11 the Court is referencing Commissioner Jones and the
- 12 burden of proof, that is in a completely different
- 13 section than the decoupling. The Company has not met
- 14 its burden of proof and he basically talks about
- 15 market conditions.
- JUDGE MOSS: I don't mean to cut you
- off, Mr. Weber. If you have something really
- important to say, certainly you will have an
- 19 opportunity to do so.
- I think we are getting to the point in the
- 21 afternoon where we need to move quickly to some other
- 22 points that we need to resolve, or at least discuss,
- and have a lot of fodder on the table for a decision
- 24 by this group. And then give me an opportunity to
- 25 spend some time with them in the conference room, to

- 1 get some guidance as to a prehearing order that will
- 2 outline what we are going to do and how we are going
- 3 to do it, based on the very good discussion we have
- 4 had today, which I think has all been very interesting
- 5 and enlightening.
- 6 Unless there is something really -- okay. I
- 7 think what we need to do, we will -- I will enter an
- 8 order -- or I will prepare an order for entry in
- 9 this -- in the wake of this prehearing conference, and
- 10 it will probably take me a day or two, outlining what
- 11 we are going to do and how we are going to do it.
- 12 Now, the third question is when are we going
- 13 to do it.
- MS. CAMERON RULKOWSKI: Judge Moss,
- 15 before we get there, there is one issue. I have been
- 16 carefully referring to return on equity. I notice
- 17 that there have been other terms also that have been
- 18 used, cost of capital, rate of return. My
- 19 interpretation is that what we have at issue is return
- on equity and not the other parts of a cost of capital
- 21 analysis. That is something I would like to have
- 22 clarified.
- JUDGE MOSS: All right. Others may have
- 24 an opinion on this. I suspect they do.
- Mr. ffitch.

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                    MR. FFITCH: Your Honor, we disagree
      with that. We think that the process that the
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 3
      Commission goes through in setting rates traditionally
 4
      involves the establishment of the cost of capital, and
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      that by doing that, it gives the Commission a little
      bit more flexibility in resolving this case, rather
 6
 7
      than being really narrowly focused just purely on the
      ROE. The kinds of traditional evidence that the Court
 8
      referred to as not being relied on here, everyone is
 9
10
      aware that, I think, that the expert witnesses prepare
      a full cost of capital analysis, looking at all the
11
12
      different components, and end up with weighted average
13
      cost of capital. We would urge the Commission to
14
      simply allow the parties to present a traditional cost
15
      of capital analysis.
16
                    COMMISSIONER DANNER: So, if I may. I'm
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      looking at the order and what she said is that the
18
      Commission's determination is reversed because the
19
      Commission's finding of facts with respect to the
20
      return on equity component of Puget Sound's cost of
21
      capital in the context of a multiyear rate plan are
22
      unsupported by substantial evidence.
23
              I want to be very careful that we are only
24
      going to be reviewing the portion of the case that was
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remanded, and that we are not just going to be doing

- 1 reconsideration after the fact on portions of our
- 2 order that in fact have not been remanded and are in
- 3 effect and have legal force and effect.
- 4 MS. STROM CARSON: Your Honor, if I may.
- 5 I would agree with that. The Court's order is quite
- 6 clear on that. Debt costs were addressed. There was
- 7 evidence on known and measurable changes with respect
- 8 to debt, so that was addressed, capital structure was
- 9 addressed. There were varying opinions about capital
- 10 structure and the Commission ruled on that and took
- 11 evidence on that from the parties. I think we should
- 12 stick with what was remanded by the Court, and that's
- 13 the return on equity component.
- 14 JUDGE MOSS: All right. Okay. So we
- 15 have that on the table.
- Now, timing. Everyone seems to suggest we
- should have three rounds of testimony. I suppose
- 18 that's probably a good idea. We will set a time frame
- 19 for that. I'm not sure what it will be, or whether we
- 20 will say, well, we want this and this. We will make
- 21 those decisions.
- How much time does the Company believe it
- 23 requires to put on a direct case that it believes
- 24 satisfies -- now, obviously I know the scoping that
- 25 will be discussed and the prehearing order will affect

- 1 your answers to a degree. But assuming that we will
- 2 try our best to confine this to what the Court told us
- 3 we had to do, what is the Company thinking will be
- 4 required to prepare a direct case?
- 5 MS. STROM CARSON: We think at least
- 6 three weeks is necessary. We think it can probably be
- 7 done in three weeks, three to four weeks.
- JUDGE MOSS: And then what about
- 9 response from the other parties? If we have direct
- 10 testimony in about three weeks, how much time will the
- 11 parties believe they need?
- 12 MR. FFITCH: We would request six weeks
- 13 to respond to the Company filing.
- JUDGE MOSS: Staff.
- 15 MS. CAMERON RULKOWSKI: Assuming that we
- 16 are addressing return on equity only from the
- 17 perspective of market conditions, and not with other
- issues, three to four weeks.
- JUDGE MOSS: What if we are also
- 20 considering decoupling?
- MS. CAMERON RULKOWSKI: Honestly, we
- 22 haven't discussed that time frame. Six weeks, as
- 23 Public Counsel suggested, seems a little bit long
- 24 but -- I think we don't have a position on that.
- JUDGE MOSS: Okay. All right.

- 1 Anybody else?
- 2 Mr. Weber.
- 3 MR. WEBER: I wouldn't object to
- 4 Mr. Ffitch's numbers, especially given that we don't
- 5 know exactly how much work our expert will have to do.
- 6 MS. STROM CARSON: Your Honor, I guess
- 7 it probably makes a difference whether or not there is
- 8 a separate decoupling issue. We may need a little
- 9 more time. I guess four to five weeks.
- JUDGE MOSS: Okay.
- 11 COMMISSIONER DANNER: So you are going
- 12 to need to have a line down the middle of your chart,
- so we've got on the one side --
- 14 JUDGE MOSS: That's right, but I'm going
- 15 to know the answer to these questions. All right.
- 16 Okay.
- And then how about rebuttal? Again, we can
- 18 make two assumptions here, and you can give me a
- 19 guesstimate as to how much time you might need after
- 20 the response case has come in for the rebuttal filing.
- MS. STROM CARSON: Three weeks.
- JUDGE MOSS: Either way?
- MS. STROM CARSON: Three to four weeks.
- 24 JUDGE MOSS: Okay. Well, all right, you
- 25 have given me some ranges. I understand that the

- 1 longer range is if the issues are broader and the
- 2 smaller range is if the issues are narrower. We can
- 3 work with that. We can set some dates for other
- 4 stages, such as briefing.
- 5 Now, Staff proposed a fairly short limit on
- 6 brief. Ten pages, as I recall. That's for Phase 1.
- 7 And then an additional ten pages, if we need a
- 8 Phase 2. Is that consistent with other people's
- 9 thinking about the requirements for briefing?
- 10 I know, Mr. ffitch, you are going to want 60
- 11 pages, aren't you?
- MR. FFITCH: Not necessarily, Your
- 13 Honor. I think ten pages is far too short. There are
- 14 some complex issues here. We may have multiple
- 15 issues. In addition to traditional cost of capital or
- 16 ROE, we have the decoupling issue and so on.
- JUDGE MOSS: Maybe 25 pages?
- 18 MR. FFITCH: I think we would be happy
- 19 with 40 pages, Your Honor, and we would shoot to be
- 20 shorter.
- 21 COMMISSIONER GOLTZ: In a general rate
- 22 case what's the normal page limit?
- 23 MR. FFITCH: 60.
- 24 COMMISSIONER GOLTZ: So you need
- 25 two-thirds of that for just this issue?

- 1 MR. FFITCH: Possibly. I don't see
- 2 any -- this is important, in our view, and precedent
- 3 setting, particularly with regard to the decoupling
- 4 issue. We would like an opportunity to fully brief
- 5 the question. I don't see any reason to have unduly
- 6 short limitations.
- 7 JUDGE MOSS: What does the Company
- 8 think?
- 9 MS. STROM CARSON: 25.
- JUDGE MOSS: It's always good to go with
- 11 the judge, right? I really have very little influence
- 12 around here.
- 13 All right. We will set something within the
- 14 range that's been discussed.
- 15 Are the Commissioners going to want reply
- 16 briefs, do you think, in this case or, no? We can
- 17 discuss that.
- 18 COMMISSIONER DANNER: Let's discuss it.
- 19 JUDGE MOSS: We'll discuss it. Okay.
- I do think that phased proceedings are
- 21 appropriate. We do need to first determine where we
- 22 are on this ROE question, and then we will know what
- 23 more we may need to do. I don't want parties spending
- 24 a lot of time, effort and money trying to figure out
- 25 something that might turn out to be fairly

- 1 hypothetical. We will do that phased proceeding
- 2 approach, and we will set a schedule for all of that
- 3 as necessary down the road.
- As far as discovery is concerned, Mr. ffitch,
- 5 we have your motion. I think it is appropriate for
- 6 you to have an opportunity for discovery, but I do
- 7 want to suggest, and I think in this issue
- 8 particularly, this is not something about which I
- 9 would think there would be a great deal of discovery
- 10 required. Each of the experts, in my experience with
- 11 cost of capital experts, which goes back a long way,
- 12 they have their own data sources, they have their own
- 13 subscriptions and so forth, and they rely on all of
- 14 that, much more than they rely on information gained
- 15 from the Company or other parties.
- 16 Now, I recognize there may be a need for some,
- and there may be company-specific information that you
- 18 need and certainly should ask for it. I just don't
- 19 think we need really broad discovery in this case.
- 20 The order will -- the prehearing conference
- 21 order will define the issues as clearly as can be, and
- 22 discovery will be limited in accordance with that.
- 23 COMMISSIONER GOLTZ: Judge Moss, I have
- 24 a question. So in the 2012 rate case, the last full
- 25 rate case, what was the discovery requirement? What

- discovery did Public Counsel do on ROE?
- 2 MR. FFITCH: In the 2012 rate case?
- 3 COMMISSIONER GOLTZ: Yes.
- 4 MR. FFITCH: I would have to go back and
- 5 look, Your Honor. From memory, I believe that the
- 6 cost of capital consultants for all parties do
- 7 discovery in virtually every case on certain issues.
- 8 We would be expecting to limit our discovery with
- 9 scope of the issues, and if we get out of bounds, I
- 10 know that Puget will raise that issue.
- 11 JUDGE MOSS: There's some fairly typical
- 12 stuff. You ask for 10-Ks, you ask for Moody's reports
- or Standard & Poor's reports or those sorts of things,
- 14 I believe. I don't get the discovery, but I know that
- 15 that's the kind of things we used to ask for when I
- 16 did this. Again, that's fine. That's all within the
- 17 scope of what's fair. I just don't want it to get
- overbroad. I don't want to bog things down with
- 19 discovery and a lot of arguments about discovery.
- 20 This is a caution up front, to be arrow sharp on that
- 21 point.
- 22 You know, just like the procedural schedule is
- 23 subject to change, if some party comes forward and
- 24 says, hey, Judge, things aren't working out, we need
- 25 to change it, here's why, here's what's happening, we

- 1 can change it. If something happens in discovery and
- things get out of hand, you can always come to me for
- 3 resolution of those types of issues.
- 4 Nothing we do today, nothing we do in the
- 5 prehearing conference order is cast in stone. We
- 6 always want to do what's in the interest of a good
- 7 outcome and just results for all concerned. Keep that
- 8 in mind. Be mindful that we make an effort to ensure
- 9 fairness.
- 10 MS. STROM CARSON: Your Honor, as I
- 11 recall, most of the discovery that we receive on cost
- of capital relates to our experts' testimony that has
- 13 been filed.
- 14 JUDGE MOSS: Right.
- MS. STROM CARSON: Of course that won't
- have been filed for three to four weeks.
- JUDGE MOSS: Sure.
- 18 MS. STROM CARSON: We certainly would
- 19 not expect to get discovery relating to what PSE's
- 20 position is before we file testimony.
- 21 JUDGE MOSS: Right. But you could get
- 22 some earlier discovery, asking for something like a
- 23 10-K or a report that you got from Moody's or
- 24 something like that. I think that would be fair game.
- MS. STROM CARSON: Of course.

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JUDGE MOSS: I don't want to say we're
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- 2 not going to start discovery until you file your case.
- 3 It should be narrow in the interim. When they do file
- 4 their case, then you will know more of what you need.
- 5 MS. STROM CARSON: And I think it --
- JUDGE MOSS: Right, right.
- 7 MS. STROM CARSON: -- shouldn't be going
- 8 to what is PSE's position going to be --
- 9 JUDGE MOSS: Right, it should not.
- 10 MS. STROM CARSON: -- when it files its
- 11 case.
- 12 JUDGE MOSS: It should not. No, that's
- for your direct case. Then everybody will know your
- 14 position or positions, as the case may be.
- 15 Yes, that's true, Mr. Brooks, I didn't ask you
- 16 about the schedule. You are sitting over there
- 17 quietly throughout all off this.
- 18 MR. BROOKS: We are here, we are
- 19 monitoring. We plan on participating in the briefing
- 20 stage. The schedule leading up to the briefing is
- 21 irrelevant to us, and we will defer to the other
- 22 parties.
- JUDGE MOSS: Okay.
- 24 MR. BROOKS: But we will continue to be
- 25 at the table.

- 1 JUDGE MOSS: Ms. Goodin, the same? Are
- 2 you there?
- 3 Sorry. I had to mute the callers earlier. I
- 4 apologize, but we were having some interference in the
- 5 hearing room, so I muted the callers.
- 6 Ms. Goodin, are you still there?
- 7 Apparently not. Well, I hope I didn't hurt
- 8 anyone's feelings.
- 9 MR. FFITCH: Your Honor, just one other
- 10 footnote on discovery. We had suggested a shortened
- 11 turnaround time for discovery in our written proposal
- 12 that we sent in. I haven't had a chance to talk to
- other counsel about that or heard from them on that.
- 14 We would, in the interest of moving things along in
- this case, suggest perhaps either a seven-day,
- seven-business-day or five-business-day turnaround
- 17 time throughout the case.
- 18 JUDGE MOSS: I think after PSE files its
- 19 direct case it may be appropriate to revisit that
- 20 issue. For now let's leave it at the standard ten-day
- 21 response time. Again, I don't see there being much
- 22 need for discovery at this stage. I see perhaps a
- greater need once the direct case is on the table. At
- that point in time, depending on the schedule we set,
- 25 it may become important to do what you suggest, and we

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will certainly do so. For now at least let's -- let's
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- 2 keep things to the procedural burden as established by
- 3 the rules as the default.
- 4 Is that all right? Is that agreeable?
- 5 MS. STROM CARSON: Yes.
- JUDGE MOSS: And of course the Company
- 7 can -- you know, you and the Company can work things
- 8 out to the extent possible.
- 9 And speaking of working things out,
- 10 Mr. ffitch, I believe it was you who suggested that we
- 11 set a time for a settlement conference. That is an
- issue I do not want to leave the room without raising.
- 13 Is there a prospect that some settlement discussions
- 14 might be fruitful in the context of this unusual
- 15 proceeding, or not?
- Ms. Carson, don't be shy.
- MS. STROM CARSON: I hate to be
- 18 pessimistic. This has just been going on for quite a
- 19 while and parties have pretty strong views about their
- 20 positions. I am a person who is always happy to
- 21 engage in settlement discussions. I guess I am a
- 22 little bit pessimistic about whether or not it will be
- 23 fruitful. If other parties think it is, I think PSE
- 24 is willing to do it.
- JUDGE MOSS: Mr. Weber.

- 1 MS. STROM CARSON: Or perhaps not.
- MR. WEBER: We are amenable to
- discussions. I don't want to venture what the
- 4 likelihood of success would be.
- 5 JUDGE MOSS: I know you are at something
- of a disadvantage, as Ms. Davis has been handling this
- 7 case. She also -- I don't believe you were present
- 8 for the decoupling review that we went through a month
- 9 or two ago, whenever it was.
- MR. WEBER: No, I wasn't able to.
- 11 JUDGE MOSS: She actually raised the
- 12 question at that meeting as to whether there was some
- 13 possibility for ongoing discussions in this context.
- 14 You may recall, Ms. Carson, she did that. I think
- it's a legitimate issue to take up. I am going to
- just leave it for the moment. I am going to leave it
- 17 to you all. You let me know if there is anything we
- 18 can do to help you in way of mediation. We are sort
- 19 of short staffed in my division at this time. I don't
- 20 know if there is anyone -- well, I think Judge Kopta
- 21 is qualified in mediation. I'm not sure about others.
- I can't do it, obviously. Although, that might move
- 23 things along quickly.
- 24 All right. Is there anything else we need to
- 25 talk about today that will inform us as we reach

- 1 decisions?
- 2 Mr. Boehm, are you on the line? I think they
- 3 all got off when I muted the call. I don't know why.
- 4 MS. STROM CARSON: Your Honor --
- 5 MR. XENOPOULOS: Your Honor, this is
- 6 Damon Xenopoulos. I'm still here.
- 7 JUDGE MOSS: Mr. Xenopoulos is still
- 8 with us.
- 9 I think some people left us when we muted the
- 10 call because of the interference in the hearing room.
- 11 Okay. Go ahead.
- 12 MS. STROM CARSON: Your Honor, it is
- 13 PSE's preference to have a reply brief, even if it is
- 14 very short, seven pages. We think it is very helpful
- 15 to respond to issues that are raised.
- JUDGE MOSS: Okay. I have made a note.
- 17 MS. CAMERON RULKOWSKI: Staff has one
- 18 comment, and that is simply that each cost of capital
- 19 expert seems to do his or her analyses a little bit
- 20 different. I would simply ask that the analyses not
- 21 be too structured.
- JUDGE MOSS: Well, I think we leave it
- 23 to the witnesses to determine how best to present
- their analysis. I don't think we have ever been
- 25 prescriptive about that.

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1 Are you concerned that some people don't like
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- 2 to use CAPM and other people don't like to use risk
- 3 premium?
- 4 MS. CAMERON RULKOWSKI: Well, that was
- one of the concerns. You haven't said anything about
- 6 that, about saying exactly which types of analyses you
- 7 want. You haven't said that --
- 8 JUDGE MOSS: What the Commission has
- 9 traditionally said in its orders is that we look at
- 10 all of it. We don't require anything specific. We
- are not going to say you must do this, you must do
- 12 that. We have not done that in the past. I don't see
- 13 us doing that now or in the future.
- 14 When we get CAPM analysis, when we get risk
- 15 premium analysis, and we get DCF multistage analysis,
- single stage analysis, whatever it may be, evidence
- 17 about the markets in general, all of that, we look at
- 18 everything. We have found it useful to consider that
- 19 full body of evidence in the appropriate context,
- 20 which is typically a general rate case. That's not
- 21 where we are here, but I think we will still -- that's
- 22 what the judge said we are going to do, is to look at
- 23 that evidence.
- MS. CAMERON RULKOWSKI: Thank you, Your
- Honor.

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JUDGE MOSS: Okay. All right. Anything
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 2
      else?
              Well, thank you all. I am sorry that we
 3
      aren't leaving the room here with a bit more clarity
 4
 5
      brought to the process. I think the order will
 6
      certainly clarify things and bring some focus to it.
 7
      I would hope to have that out within a day or two.
      And then of course you all will be free to let me know
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 9
      if there are issues or things you think should be
10
      clarified or what have you, and we will take such
11
      further action as necessary, up to and including
      having another get-together.
12
13
              Okay. All right. Thank you all very much.
      We will be off the record.
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            (Prehearing conference adjourned 3:45 p.m.)
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| 1 | CERTIFICATE |
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| 3 | STATE OF WASHINGTON |
| 4 | COUNTY OF KING |
| 5 | |
| 6 | I, Sherrilyn Smith, a Certified |
| 7 | Shorthand Reporter in and for the State of Washington |
| 8 | do hereby certify that the foregoing transcript is |
| 9 | true and accurate to the best of my knowledge, skill |
| 10 | and ability. |
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