## PACIFIC MERCHANT SHIPPING ASSOCIATION **RESPONSES TO PUGET SOUND PILOTS' DATA REQUEST NOS. 120-164**

DATE PREPARED: June 19, 2020 DOCKET: **REQUESTER:** 

TP-190976 Puget Sound Pilots WITNESS:

**RESPONDER:** 

Capt. Michael Moore, Vice President, PMSA Pacific Merchant Shipping Association, Capt. Michael Moore

## **PSP DATA REQUEST NO. 139**:

Produce all academic literature, journals, studies, treaties or other academic publications supporting the "comprehensive" nature of "Average Revenue Per Assignment" and "Average Revenue Per Bridge Hours" as metrics for evaluating the sufficiency of pilotage revenue.

## **PMSA RESPONSE TO PSP DATA REQUEST NO. 139:**

PMSA is not in possession of any responsive documents.

Capt. Moore's statement is a simple reflection of basic logic and observation of the specifics of the current tariff. The tariff sets rates which create increasing revenues over time as vessels get larger and pilots do less work to earn those revenues. The metrics of revenue per vessel are shown at Exhibits MM-12 through MM-16 and based on the data published by the BPC in their Annual Reports and the Board's regularly updated spreadsheets. PMSA uses the terms and statistics as reported by the State of Washington to evaluate these economics and metrics.