

Exhibit No.\_\_\_\_(BNW-14T)  
Docket UE-130043  
Witness: Bruce N. Williams

**BEFORE THE WASHINGTON  
UTILITIES AND TRANSPORTATION COMMISSION**

WASHINGTON UTILITIES AND  
TRANSPORTATION COMMISSION,

Complainant,

v.

PACIFICORP d/b/a  
Pacific Power & Light Company

Respondent.

Docket UE-130043

**PACIFICORP**

**REBUTTAL TESTIMONY OF BRUCE N. WILLIAMS**

**August 2, 2013**

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1 **Q. Are you the same Bruce N. Williams that previously submitted direct testimony**  
2 **on behalf of PacifiCorp d/b/a Pacific Power & Light Company (PacifiCorp or**  
3 **Company) in this case?**

4 A. Yes.

5 **PURPOSE AND SUMMARY**

6 **Q. What is the purpose of your rebuttal testimony?**

7 A. The purpose of my rebuttal testimony is to respond to the recommendations on capital  
8 structure and overall rate of return (ROR) from the Washington Utilities and  
9 Transportation Commission (Commission) Staff witness Mr. Kenneth L. Elgin and  
10 Boise White Paper, LLC (Boise) witness Mr. Michael P. Gorman. I also respond to  
11 Mr. Elgin's alternative cost of long-term debt for the Company. Dr. Samuel C.  
12 Hadaway addresses the cost of equity recommendations sponsored by these  
13 witnesses.

14 In addition, my rebuttal testimony provides an updated capital structure and  
15 cost of debt that reflects recent financing activity and reduces the Company's overall  
16 cost of capital.

17 **Q. Please summarize your testimony.**

18 A. The capital structures proposed by Mr. Elgin and Mr. Gorman and the cost of debt  
19 proposed by Mr. Elgin are flawed, not supported by facts, and do not reflect the  
20 Company's overall cost of capital. The Company's actual capital structure balances  
21 safety and economy by allowing the Company to retain its current credit ratings and  
22 obtain low-cost debt financings at an overall cost of capital similar to other  
23 Washington utilities. The Company's current, actual capital structure is designed to

1 meet required rating agency credit metrics, and the Company has maintained  
2 approximately the same equity ratio in its capital structure for many years.

3 The cost of capital recommendations from Mr. Elgin and Mr. Gorman  
4 substantially reduce PacifiCorp's current allowed ROR to a level far lower than the  
5 allowed RORs of other Washington electric utilities. While Mr. Elgin and  
6 Mr. Gorman claim that their recommendations will not have a negative impact on  
7 PacifiCorp, both effectively concede that PacifiCorp would be downgraded if  
8 PacifiCorp had the balance sheet they advocate. Mr. Gorman's recommendation on  
9 capital structure and overall rate of return relies on an overly simplified model that  
10 does not reflect the financial and operational realities that guide prudent management  
11 of the Company's capital structure. Mr. Elgin does not even subject his  
12 recommendations to an analysis against common credit metrics.

### 13 POLICY ISSUES

14 **Q. Are there important policy issues implicated by the determination of the**  
15 **Company's capital structure?**

16 A. Yes. To support the Company's continuing investment in energy infrastructure in  
17 Washington, the Company needs to fairly recover the costs of the capital structure  
18 required to maintain its current credit ratings. The importance of the Commission's  
19 capital structure determinations was highlighted by the summary of recommendations  
20 attached to Governor Gregoire's January 4, 2013 letter to the Commission.<sup>1</sup> The  
21 second recommendation called for increased predictability and consistency in rate  
22 decisions and listed "methods for determining capital structure" as number one on the  
23 issues for initial focus.

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<sup>1</sup> Exhibit No.\_\_(DJR-2) at page 3.

1 **Q. How can the Commission increase predictability and consistency in its**  
2 **determinations of capital structure?**

3 A. Increased predictability and consistency can be achieved by adopting the utility's  
4 actual capital structure, as long as the utility can demonstrate that the equity  
5 component in the capital structure is required to support its credit rating and is  
6 otherwise reasonable.

7 **Q. Has PacifiCorp justified adoption of its actual capital structure in this case,**  
8 **including the 52.2 percent equity component in its updated capital structure?**

9 A. Yes. In my direct and rebuttal testimonies, I demonstrate that: (1) PacifiCorp's  
10 current equity level of approximately 52 percent is required to maintain its current  
11 single "A" rating; (2) PacifiCorp's current credit rating provides value to customers in  
12 terms of lower borrowing costs and access to capital; (3) PacifiCorp's overall ROR  
13 using its actual capital structure is approximately the same as the approved RORs of  
14 other regulated electric utilities in Washington; and (4) every other state in which  
15 PacifiCorp operates has approved a capital structure with an equity component of at  
16 least 52.1 percent.

17 **Q. Another principle included in the second recommendation in the summary of**  
18 **recommendations from the Ratemaking Discussion Group, convened by**  
19 **Governor Gregoire, was the "use of attrition, pro forma and other adjustments**  
20 **to better match up investment recovery."<sup>2</sup> Does the adoption of a hypothetical**  
21 **capital structure to impute more debt and less equity support this principle?**

22 A. No. By reducing a utility's allowed ROR through use of a hypothetical capital  
23 structure, the Commission increases the odds that the utility will not earn its allowed

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<sup>2</sup> Exhibit No.\_\_(DJR-2) at page 3.

1 rate of return. It is inconsistent to embrace innovative steps to reduce earnings  
2 attrition while at the same time increasing the likelihood of earnings attrition by  
3 adopting artificially leveraged capital structures.

4 **Q. Has any party to this proceeding questioned the components that comprise the**  
5 **Company's actual capital structure?**

6 A. No. There is no dispute about the Company's actual capital structure. No party has  
7 stated that the Company has incorrectly determined capital structure, included non-  
8 utility investments, or recommended other adjustments that have been proposed from  
9 time to time in past cases.

10 **UPDATED CAPITAL STRUCTURE AND COST OF CAPITAL**

11 **Q. Are you providing an updated capital structure and cost of debt in your rebuttal**  
12 **testimony?**

13 A. Yes. In my direct testimony, I calculated the Company's capital structure using  
14 the average of five-quarter ends, spanning the 12 months ending June 30, 2013.  
15 A portion of this calculation was based on forecast data, which I am now updating  
16 with the Company's actual data through June 30, 2013.

17 **Q. Please describe the key changes in the Company's updated capital structure.**

18 A. Since the time of my direct testimony, the Company updated its financing plan to  
19 reflect the extension of bonus depreciation. The enhanced cash flow resulting from  
20 bonus depreciation allowed the Company to reduce its common equity component  
21 while still meeting the rating agencies' key credit metrics to retain the Company's  
22 credit ratings.

1 In addition, the Company has now completed several financings, and I have  
 2 incorporated the actual costs for those financings. The updated capital structure and  
 3 costs of capital are in Table 1 below. The Company reduced its equity percentage  
 4 from 52.51 percent to 52.22 percent; reduced its debt costs from 5.37 percent to  
 5 5.29 percent; and reduced its overall cost of capital from 7.80 percent to 7.75 percent.

**TABLE 1**

<b>Component</b>	<b>Percent of Total</b>	<b>Cost</b>	<b>Weighted Average</b>
<b>Long-Term Debt</b>	47.50%	5.29%	2.51%
<b>Preferred Stock</b>	0.28%	5.48%	0.02%
<b>Common Stock Equity</b>	52.22%	10.00%	5.22%
<b>Total</b>	100.00%		7.75%

6 The updated cost of debt and cost of preferred stock are detailed in  
 7 Exhibit No. \_\_\_\_ (BNW-15) and Exhibit No. \_\_\_\_ (BNW-16), respectively.

8 **Q. How does the Company’s updated overall cost of capital compare to approved**  
 9 **RORs for other regulated Washington electric utilities?**

10 A. As shown in Table 2 below, the Company’s updated proposed overall cost of capital  
 11 is in line with the other major Washington electric utilities—slightly above the recent  
 12 Avista Corporation d/b/a Avista Utilities (Avista) settlement and below the  
 13 Commission’s recent determination for Puget Sound Energy, Inc. (PSE).<sup>3</sup>

**TABLE 2**

	<b>PacifiCorp Updated UE-130043</b>	<b>Avista UE-110876</b>	<b>PSE UE-121697</b>
<b>Overall ROR</b>	7.75%	7.64%	7.77%

<sup>3</sup> See *Wash. Utils. & Transp. Comm’n. v. Avista Corp. d/b/a/ Avista Utilities*, Docket UE-120436 and UG-120437, Dockets UE-110876 and UG-110877, Order 09 (December 26, 2012); see also *Wash. Utils. & Transp. Comm’n. v. Puget Sound Energy, Inc.*, Docket UE-121697 and UG-121705, Order 07, and Docket UE-130137 and UG-130138, Order 07, ¶ 22, ¶ n.23 (June 25, 2013).

1 **Q. What is the Company's actual capital structure?**

2 A. I have updated the table from my direct testimony to show the more recent actual  
3 quarter end capital structures. The Company's actual capital structure is shown in  
4 Table 3 below.

**TABLE 3**

<b>PacifiCorp's Actual Capital Structure</b>						
<b>Component</b>	<b>June 30, 2013</b>	<b>Mar. 31, 2013</b>	<b>Dec. 31, 2012</b>	<b>Sept. 30, 2012</b>	<b>June 30, 2012</b>	<b>5 Qtr. Average</b>
Long-Term Debt	48.58%	47.08%	47.15%	47.16%	47.53%	47.50%
Preferred Stock	0.25%	0.28%	0.28%	0.28%	0.28%	0.28%
Common Stock Equity	51.17%	52.64%	52.57%	52.56%	52.19%	52.22%
Total	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

5 **REPLY TO STAFF'S PROPOSED CAPITAL STRUCTURE**

6 **Q. What is Mr. Elgin's proposed capital structure?**

7 A. Mr. Elgin is proposing a 46.0 percent common equity component in the Company's  
8 capital structure.<sup>4</sup> Mr. Elgin's capital structure is purely hypothetical and lacks any  
9 resemblance to the Company's actual capital structure. As discussed in more detail in  
10 my direct testimony, the Company has consistently maintained equity in the  
11 Company's actual capital structure above the levels currently used to determine  
12 Washington rates.<sup>5</sup> Mr. Elgin's recommended hypothetical capital structure would  
13 further increase the discrepancy between the actual equity in PacifiCorp's capital  
14 structure required to maintain its current credit ratings and the amount of equity  
15 recognized in setting the Company's cost of capital.

<sup>4</sup> Exhibit No.\_\_(KLE-1T) at page 2, line 8.

<sup>5</sup> Exhibit No. \_\_\_\_ (BNW-1T) at page 14, lines 6-9.



1 **Q. Mr. Elgin supports his recommended capital structure by citing AUS Utility**  
 2 **Reports (AUS) data for four utilities.<sup>6</sup> Please comment on this analysis.**

3 A. Mr. Elgin’s analysis is incomplete and it does not support his proposed capital  
 4 structure. Focusing on companies with limited unregulated operations, Mr. Elgin  
 5 states that, “The AUS data show that these four utilities have equity ratios of about 46  
 6 percent.”<sup>7</sup> A closer review of the capital structures and rates of return of these four  
 7 utilities demonstrates that their capital structures are similar to PacifiCorp’s, and each  
 8 contains a higher equity component than what Mr. Elgin recommends.

9 For example, Xcel Energy, Inc., has a number of utilities that serve various  
 10 states. The regulatory commissions in these states have recognized equity levels in  
 11 Xcel utilities’ capital structures ranging from 51 percent to 56 percent levels as noted  
 12 in Table 4 below.

**TABLE 4**

State	Xcel Utility	Authorized			Docket
		Common Equity/ Total Cap.	ROE	ROR	
Colorado	Pub. Svc. Co. of Colorado	56.00%	10%	8.08%	11AL-947E
Minnesota	Northern States Power Co.	52.56%	10.37%	8.32%	E-002/GR-10-971
New Mexico*	Southwestern Pub. Svc.	51.11%	11.25%	9.04%	10-00395-UT
North Dakota*	Northern States Power Co.	52.56%	11.25%	8.74%	PU-10-657
South Dakota	Northern States Power Co.	53.04%	9.25%	7.79%	EL11-019
Texas	Southwestern Pub. Svc.	52.00%	10.65%	8.62%	40824
Wisconsin	Northern States Power Co.	52.37%	10.40%	8.57%	4220-UR-118

\*Filed amounts. Cases were settled with specified dollar amounts of increases.

<sup>6</sup> Exhibit. No.\_\_(KLE-1T) at page 11, lines 19-21.

<sup>7</sup> *Id.* at 12.

1 Similarly, Westar Energy’s last rate filing proposed a 51.62 percent common equity  
2 component,<sup>8</sup> and Wisconsin Energy’s utility’s (Wisconsin Electric Power Co.)  
3 authorized rates include an overall cost of capital with a 51.00 percent common  
4 equity level.<sup>9</sup>

5 **Q. What explains the discrepancy between the equity levels that Mr. Elgin quotes in**  
6 **his testimony for these utilities and the actual equity levels you have provided?**

7 A. It appears that Mr. Elgin is using the consolidated parent company’s book equity  
8 percentage. This would be the equivalent of PacifiCorp proposing to use the book  
9 equity percentage of MidAmerican Energy Holdings Company (MEHC)—or even  
10 more extreme, Berkshire Hathaway—to determine PacifiCorp’s revenue requirement.  
11 My understanding is that the Commission does not consider a utility’s unregulated  
12 operations or affiliates in determining capital structure because it would give  
13 “a misleading picture” of the utility’s capital structure.<sup>10</sup>

14 **Q. What about the companies that Mr. Elgin discounted in his analysis?**

15 A. Mr. Elgin cites the equity percentages of ALLETE, Alliant Energy Co. and  
16 IDACORP, Inc. at 53.3 percent, 51.2 percent, and 52.6 percent respectively.<sup>11</sup> He  
17 then discounts the usefulness of those figures because these entities have unregulated  
18 operations that Mr. Elgin presumed to be funded with equity (implying that the equity  
19 level in the regulated entities is lower).

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<sup>8</sup> *In re Westar*, Direct Testimony of Antony Somma, Docket 12-WSEE-112-RTS (August 25, 2011) (State Corporation Commission of Kansas).

<sup>9</sup> *Joint Application of Wisconsin Electric Power Company and Wisconsin Gas Company d/b/a We Energy, for Authority to Adjust Rates*, Wisconsin Final Decision, Docket 5-UR-106 at 13 (December 21, 2012). (Public Service Commission of Wisconsin).

<sup>10</sup> *See Wash. Utils. & Transp. Comm’n. v. Puget Sound Energy, Inc.*, Dockets UE-121697 and UG-121705, Order 07, and Dockets UE-130137 and UG-130138, Order 07, ¶ 62 (June 25, 2013).

<sup>11</sup> Exhibit No.\_\_\_\_(KLE-1T) at page 12, lines 9-11.

1 Mr. Elgin's presumption is inaccurate. The actual equity levels of these  
2 entities' regulated operations are readily available on their FERC Form 1 filings.  
3 The equity percentage of ALLETE's regulated operation (Minnesota Power) is  
4 55.30 percent at December 31, 2012. The equity percent of Alliant Energy Co.'s  
5 regulated operations (Interstate Light and Power) at December 31, 2012, is 48.95  
6 percent. The equity percentage of IDACORP's regulated operations (Idaho Power  
7 Co.) is 51.39 percent at December 31, 2012.<sup>12</sup> The Company's updated common  
8 equity component of 52.2 percent is solidly within the range of 48.9 percent to 55.3  
9 percent for these other utilities.

10 **Q. What would the consequences be if the Company adopted Mr. Elgin's**  
11 **hypothetical capital as its actual financing?**

12 A. If the Company financed itself consistent with Mr. Elgin's hypothetical capital  
13 structure, there would be swift and severely negative consequences. There would  
14 certainly be a multi-step credit rating downgrade by the rating agencies. Mr. Elgin's  
15 own testimony is that his recommended capital structure would support only a "BBB"  
16 credit rating.<sup>13</sup> That would be at least a three-step downgrade from the Company's  
17 current "A" rating, and it is quite possible that the rating agencies would view such an  
18 increase in leverage more negatively than Mr. Elgin expects. This means that the  
19 actual ratings may be even lower than Mr. Elgin's recommended downgrade to  
20 "BBB" via his hypothetical capital structure. In summary, such a capital structure  
21 would undermine the safety of the Company's finances to the detriment of its  
22 customers.

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<sup>12</sup> Exhibit No.\_\_(BNW-15).

<sup>13</sup> Exhibit No.\_\_(KLE-1T) at page 47, line 2.

1 **Q. Would the ratings downgrade resulting from adoption of Mr. Elgin's capital**  
2 **structure increase the Company's borrowing costs?**

3 A. Yes. To provide the magnitude of this increased customer cost, I analyzed the  
4 Company's debt issuances since its acquisition by MEHC during 2006 and  
5 correspondingly changed the issuance spread to match what a BBB-rated utility  
6 achieved at approximately the same point in time that the Company issued debt. The  
7 result is that on the 12-series of debt totaling \$4.8 billion the cost would increase by  
8 84 basis points to 6.125 percent. That increase in the cost of debt would result in  
9 PacifiCorp's customers paying approximately \$40 million more in annual interest  
10 expense.

11 This may not capture the full extent of the increased costs because it assumes  
12 that PacifiCorp would have been able to issue debt during the financial crisis, during  
13 which certain BBB-rated utilities found the long-term debt markets closed to them.  
14 There would also be a corresponding increase in the authorized return on equity that  
15 would be needed following such an increase in risk.

16 **Q. In addition to these higher capital costs, would there be other adverse**  
17 **consequences to a ratings downgrade?**

18 A. Yes. These include potential loss of access to the capital markets, increased fees  
19 under credit agreements, letters of credit and other banking arrangements, increased  
20 collateral requirements to support wholesale energy activities, and possible loss of  
21 access to the wholesale energy markets. All of these potential developments would  
22 undermine the safety and stability of the Company's business operations.

1 **Q. In criticizing PacifiCorp’s proposed capital structure, Mr. Elgin claims that it is**  
2 **inconsistent with a MEHC commitment against cost of capital increases**  
3 **resulting from the acquisition.<sup>14</sup> Please respond.**

4 A. Mr. Elgin’s allegation is incorrect. As the Commission has previously found,  
5 MEHC’s ownership of PacifiCorp has lowered PacifiCorp’s cost of capital, not  
6 increased it.<sup>15</sup>

7 **Q. How does Mr. Elgin’s proposed total ROR compare to recent Commission**  
8 **orders for the other major Washington electric utilities?**

9 A. As shown in Table 5 below, Mr. Elgin’s recommended ROR for PacifiCorp is much  
10 lower than the RORs approved for Avista and Puget in late 2012 and mid-2013,  
11 respectively, and PacifiCorp’s current ROR, approved in March 2012.<sup>16</sup> In all cases,  
12 Staff supported the approved ROR as a part of a settlement agreement.

**TABLE 5**

	<b>PacifiCorp Updated UE-111190</b>	<b>Avista UE-110876</b>	<b>PSE UE-121697</b>	<b>Elgin Proposed UE-130043</b>
<b>Overall ROR</b>	7.75%	7.64%	7.77%	7.03%

13 **Q. Is there any basis for reducing PacifiCorp’s ROR in this case by 71 basis points?**

14 A. No. Dr. Hadaway demonstrates that PacifiCorp’s requested ROE of 10.0 percent is in  
15 line with average ROEs from other commissions. Additionally, Dr. Hadaway  
16 demonstrates that interest rates recently increased to levels higher than those that  
17 prevailed in 2012, because of potential changes in Federal Reserve monetary policy.

<sup>14</sup> Exhibit No.\_\_\_\_(KLE-1T) at page 46, lines 7-16.

<sup>15</sup> *Wash. Utils. & Transp.Comm’n. v. PacifiCorp d/b/a Pacific Power & Light Company*, Docket UE-100749, Order 06, ¶ 102 (March 25, 2011).

<sup>16</sup> *See Wash. Utils. & Transp.Comm’n. v. Avista Corp. d/b/a/ Avista Utilities*, Dockets UE-120436 and UG-120437, Dockets UE-110876 and UG-110877, Order 09 (December 26, 2012); *see also Wash. Utils. & Transp.Comm’n. v. Puget Sound Energy, Inc.*, Dockets UE-121697 and UG-121705, Order 07, and Dockets UE-130137 and UG-130138, Order 07, ¶ 22, ¶ n.23 (June 25, 2013).

1 As shown in the rebuttal testimony of Mr. William R. Griffith, PacifiCorp has under-  
2 earned in Washington on a consistent basis since 2006.<sup>17</sup> Mr. Elgin’s recommended  
3 ROR would do nothing to arrest the Company’s attrition and, on the contrary, would  
4 likely accelerate it.

5 **REPLY TO PROPOSED STAFF/COST OF DEBT**

6 **Q. What is Mr. Elgin’s proposed cost of debt for the Company?**

7 A. Mr. Elgin proposes 5.34 percent for the Company’s cost of debt. Mr. Elgin states that  
8 this is Avista’s total cost of debt, but it also includes four percent of hypothetical  
9 short-term debt.<sup>18</sup>

10 **Q. Do you agree with Mr. Elgin’s inclusion of short-term debt in his proposed cost  
11 of debt?**

12 A. No. The Company did not have any external short-term debt at the quarter ends used  
13 to determine capital structure in this case. In the Company’s 2010 general rate case,  
14 the Commission rejected the same recommendation by Mr. Elgin stating: “We are not  
15 persuaded, in this case, by Staff’s arguments to impute short-term debt in the  
16 Company’s hypothetical capital structure.”<sup>19</sup> The Commission further stated that they  
17 were not persuaded that the Company’s “‘actual’ capital structure contains such short  
18 term debt.”<sup>20</sup> Nothing has changed since that case that warrants reconsideration of  
19 Mr. Elgin’s recommendation.

20 **Q. Do you agree with how Mr. Elgin calculated PacifiCorp’s cost of debt?**

21 A. No. Mr. Elgin proposes a 5.34 percent rate, claiming he is using “Avista’s total cost

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<sup>17</sup> Exhibit No. \_\_\_\_ (WRG-1T).

<sup>18</sup> Exhibit No. \_\_\_\_ (KLE-1T) at page 37, lines 2-5.

<sup>19</sup> *Wash. Utils. & Transp. Comm’n. v. PacifiCorp d/b/a Pacific Power & Light Co.*, Docket UE-100749, Order 06 at 22 (March 25, 2011).

<sup>20</sup> *Id.*

1 of debt from its last general rate case.”<sup>21</sup> But in that case, Staff and other parties  
2 entered into a settlement agreement in which it was agreed that Avista’s cost of debt  
3 would be 5.72 percent.<sup>22</sup>

4 **Q. Given the Company’s updated cost of debt, is Mr. Elgin now recommending a**  
5 **hypothetical cost of debt that exceeds PacifiCorp’s actual cost of debt?**

6 A. Yes. Adoption of Mr. Elgin’s recommendation would increase PacifiCorp’s cost of  
7 debt from 5.29 percent to 5.34 percent. Staff’s proposal to use Avista’s debt costs  
8 instead of PacifiCorp’s actual debt costs would deprive customers of the benefit of  
9 PacifiCorp’s ability to obtain low-cost financing.

10 **Q. Has the Company been able to lower its cost of debt in recent years?**

11 A. Yes. Table 6 below is an update to the table that was included in my direct  
12 testimony. It shows the updated cost of debt proposed for this case—which is a  
13 60 basis points reduction in approximately two years. Customers have clearly  
14 benefitted from the Company maintaining its credit ratings and the resulting lower  
15 cost of debt.

**TABLE 6**

	<b>UE-130043 PacifiCorp Proposed</b>	<b>UE-111190 March 2012</b>	<b>UE-100749 March 2011</b>
<b>Cost of Long-Term Debt</b>	5.29%	5.76%	5.89%

<sup>21</sup> Exhibit No. \_\_\_\_ (KLE-1T) at page 37, line 2.

<sup>22</sup> *Wash. Utils. & Transp. Comm’n. v. Avista Corporation d/b/a Avista Utilities*, Multiparty Settlement Stipulation ¶ 7, Dockets UE-110876 and UG-110877, and Dockets UE-120436 and UG-120437 (October 2012).

1                                   **REPLY TO BOISE’S PROPOSED CAPITAL STRUCTURE**

2   **Q.    What is Mr. Gorman’s proposed capital structure?**

3    A.    Mr. Gorman recommends the Commission continue to use a hypothetical capital  
4           structure containing 49.1 percent common equity.<sup>23</sup>

5   **Q.    Does Mr. Gorman dispute the Company’s actual capital structure?**

6    A.    No. Unlike the Company’s previous Washington general rate cases, Mr. Gorman has  
7           no specific adjustments to the actual capital structure. Instead he promotes the use of  
8           the hypothetical capital structure “because it supports PacifiCorp’s current bond  
9           rating, and is generally consistent with cost management for PacifiCorp in managing  
10          its cost of service in Washington.”<sup>24</sup>

11   **Q.    Do you believe Mr. Gorman’s proposed capital structure would support the  
12          Company’s current bond rating?**

13   A.    No. If the Company was actually capitalized consistent with Mr. Gorman’s  
14          recommendation, there is little doubt that PacifiCorp’s current rating would be lower.

15                 Standard & Poor’s has written that they consider the Company’s actual  
16                 adjusted financial measures to be in line with the ratings, but they note “[c]apital  
17                 spending and dividend payments translate to rising negative discretionary cash flow  
18                 over the forecast period, indicating external funding needs and vigilant cost recovery  
19                 by management to maintain cash flow measures.”<sup>25</sup> Clearly, under Mr. Gorman’s  
20                 proposed hypothetical capital structure, the resulting leverage and ensuing reduced  
21                 credit metrics would fall short of rating agency expectations for the current ratings.

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<sup>23</sup> Exhibit No.\_\_(MPG-1T) at page 14, Table 3.

<sup>24</sup> *Id.*, lines 15-17.

<sup>25</sup> Standard & Poor’s Ratings Direct, April 29, 2013.



1 **Q. How does Mr. Gorman’s proposed ROR compare to recent Commission orders**  
2 **for the other major Washington utilities?**

3 A. As shown in Table 7 below, Mr. Gorman’s recommended ROR for PacifiCorp is  
4 much lower than the RORs approved for Avista and Puget in late 2012 and mid-2013,  
5 respectively, and PacifiCorp’s current ROR, approved in March 2012.<sup>26</sup>

**TABLE 7**

	<b>PacifiCorp Updated UE-111190</b>	<b>Avista UE-110876</b>	<b>PSE UE-121697</b>	<b>Gorman Proposed UE-130043</b>
<b>Overall ROR</b>	7.75%	7.64%	7.77%	7.25%

6 **REPLY TO BOISE’S CREDIT METRIC ANALYSIS**

7 **Q. Please comment on Mr. Gorman’s discussion concerning financial integrity and**  
8 **his credit metric analysis.**

9 A. Mr. Gorman attempts to support his proposed capital structure, return on equity, and  
10 the resulting overall ROR through an analysis of key credit metrics.

11 **Q. Do you agree with Mr. Gorman’s credit metric analysis?**

12 A. No. I disagree with Mr. Gorman’s analysis and conclusions for several reasons.  
13 First, Mr. Gorman’s calculations did not accurately reflect the adjustments that rating  
14 agencies make when calculating their credit metrics. For instance, my direct  
15 testimony stated that Standard & Poor’s adds nearly \$850 million of debt and  
16 \$19 million of interest to PacifiCorp’s published results.<sup>27</sup> However, Mr. Gorman  
17 only included \$275.8 million of these debt adjustments and about \$12 million of

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<sup>26</sup> See *Wash. Utils. & Transp. Comm’n. v. Avista Corp. d/b/a/ Avista Utilities*, Dockets UE-120436 and UG-120437, Dockets UE-110876 and UG-110877, Order 09 (December 26, 2012); see also *Wash. Utils. & Transp. Comm’n. v. Puget Sound Energy, Inc.*, Dockets UE-121697 and UG-121705, Order 07, and Dockets UE-130137 and UG-130138, Order 07, ¶ 22, n.23 (June 25, 2013).

<sup>27</sup> Exhibit No. \_\_\_(BNW-1T), at page 21, lines 7-10.

1 interest adjustments.<sup>28</sup> The debt amount alone is less than one third of the adjustment  
2 that S&P makes. Had Mr. Gorman included the actual amounts that Standard &  
3 Poor's uses, it would have weakened his resulting ratios.

4 Second, Mr. Gorman's model also excludes a significant amount of interest  
5 expense that the Company reports on its financial statements such as interest on  
6 customer deposits, interest on capital leases, regulatory liabilities, and others.

7 Third, Mr. Gorman ignores the rating agencies published expectations for  
8 PacifiCorp and instead measures the flawed results of his model against the general  
9 utility industry. In fact, Mr. Gorman's model did not calculate funds from operations  
10 (FFO) to interest, one of the key ratios that Standard & Poor's has published as their  
11 expectations for PacifiCorp to achieve.

12 Fourth, Mr. Gorman's model assumes no earnings attrition or regulatory lag,  
13 which seriously detracts from PacifiCorp's credit metrics, and focuses only on a  
14 single period rather than historical and forecast periods used by the rating agencies.  
15 In other words, for Mr. Gorman's model to be valid, PacifiCorp would need to earn  
16 its allowed rate of return in Washington—something it has not done in many years for  
17 all of the reasons described in Mr. Griffith's testimony.

18 Fifth, Mr. Gorman includes substantial bonus depreciation tax benefits in his  
19 model, which uses data for the test period ended June 30, 2012. Bonus depreciation  
20 rates were 100 percent for the first half of this test period and 50 percent for the  
21 second half of this test period. In contrast, bonus depreciation expires December 31,  
22 2013, so substantially all of the rate effective period for this rate case falls in the  
23 period *after* bonus depreciation has expired. The rating agencies consider forecast

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<sup>28</sup> Exhibit No.\_\_\_\_(MPG-20).

1 results for the period after bonus depreciation expires, but Mr. Gorman’s model does  
2 not.

3 **Q. Is the conclusion Mr. Gorman reaches from his credit metrics analysis similarly**  
4 **flawed?**

5 A. Yes. While Mr. Gorman states several times that his model produces results that  
6 support an investment grade bond rating,<sup>29</sup> this could mean ratings many notches  
7 below the Company’s current bond ratings.

8 Mr. Gorman concludes his analysis by stating that his cost of capital  
9 recommendations support the Company’s “current A- utility bond rating.”<sup>30</sup> But the  
10 Company’s utility bond ratings are currently “A” by Standard & Poor’s<sup>31</sup> and “A2”  
11 by Moody’s Investors Service,<sup>32</sup> and an “A-” rating would constitute at least a one-  
12 step downgrade for the Company’s bond ratings. As bonds are the Company’s  
13 principal source of long-term debt financing (with currently over \$7 billion  
14 outstanding), such a downgrade would have costly results for customers.

15 **Q. Has Mr. Gorman proposed any changes to the Company’s proposed cost of debt**  
16 **or preferred stock?**

17 A. No. Mr. Gorman’s proposed rate of return incorporates the Company’s filed cost of  
18 debt and preferred stock.

19 **Q. Does this conclude your rebuttal testimony?**

20 A. Yes.

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<sup>29</sup> See, e.g., Exhibit No.\_\_\_\_(MPG-1T) at page 42, lines 12-13.

<sup>30</sup> Exhibit No.\_\_\_\_(MPG-1T) at page 43, lines 2-3.

<sup>31</sup> Exhibit No.\_\_\_\_(BNW-1T) at 4.

<sup>32</sup> *Id.* at 4.