

Pierce County Refuse  
Annual Recycle Tonnage

|                 | Dec-11        | Jan-12        | Feb-12        | Mar-12        | Apr-12        | May-12        | Jun-12        | Jul-12        | Aug-12        | Sep-12        | Oct-12        | Nov-12        | Annual Total    |
|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|-----------------|
| <i>Tonnages</i> |               |               |               |               |               |               |               |               |               |               |               |               |                 |
| Newspaper       | 415.28        | 319.89        | 362.73        | 341.02        | 361.65        | 306.67        | 383.76        | 352.68        | 397.68        | 304.07        | 423.91        | 419.74        | 4,389.08        |
| Mixed Paper     | 216.29        | 166.61        | 188.92        | 177.62        | 188.36        | 159.72        | 199.87        | 183.66        | 207.12        | 158.37        | 220.79        | 218.62        | 2,285.95        |
| Cardboard       | 121.12        | 93.30         | 105.80        | 99.47         | 105.48        | 89.45         | 111.93        | 102.85        | 115.99        | 88.69         | 123.64        | 122.43        | 1,280.15        |
| Aluminum        | 8.65          | 6.66          | 7.56          | 7.10          | 7.53          | 6.39          | 7.99          | 7.35          | 8.28          | 6.33          | 8.83          | 8.74          | 91.41           |
| Tin             | 25.95         | 19.99         | 22.67         | 21.31         | 22.60         | 19.17         | 23.98         | 22.04         | 24.85         | 19.00         | 26.49         | 26.23         | 274.28          |
| Plastic - Mixed | 60.56         | 46.65         | 52.90         | 49.73         | 52.74         | 44.72         | 55.96         | 51.42         | 57.99         | 44.34         | 61.82         | 61.21         | 640.04          |
| Garbage         | 19.60         | 15.09         | 17.12         | 16.09         | 17.06         | 14.47         | 18.11         | 16.61         | 18.73         | 14.31         | 19.96         | 19.79         | 206.94          |
| <b>Total</b>    | <b>867.45</b> | <b>668.19</b> | <b>757.70</b> | <b>712.34</b> | <b>755.42</b> | <b>640.59</b> | <b>801.60</b> | <b>736.61</b> | <b>830.64</b> | <b>635.11</b> | <b>885.44</b> | <b>876.76</b> | <b>9,167.85</b> |

|                 |       |       |       |       |       |       |       |       |       |       |       |       |  |
|-----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--|
| <i>Prices</i>   |       |       |       |       |       |       |       |       |       |       |       |       |  |
| Newspaper       | 75    | 75    | 75    | 115   | 90    | 115   | 85    | 85    | 70    | 60    | 60    | 70    |  |
| Mixed Paper     | 50    | 75    | 50    | 85    | 65    | 65    | 65    | 60    | 40    | 25    | 40    | 50    |  |
| Cardboard       | 95    | 100   | 100   | 130   | 120   | 110   | 95    | 95    | 90    | 65    | 70    | 95    |  |
| Aluminum        | 1,300 | 1,300 | 1,300 | 1,300 | 1,300 | 1,300 | 1,300 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 |  |
| Tin             | 65    | 65    | 65    | 65    | 65    | 65    | 65    | 50    | 50    | 50    | 50    | 50    |  |
| Plastic - Mixed | 200   | 200   | 200   | 200   | 200   | 200   | 200   | 200   | 200   | 200   | 200   | 200   |  |
| Garbage         | (75)  | (75)  | (75)  | (75)  | (135) | (135) | (135) | (135) | (135) | (135) | (135) | (135) |  |

|                        |               |               |               |               |               |               |               |               |               |               |               |               |                |
|------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| <b>Revenue</b>         |               |               |               |               |               |               |               |               |               |               |               |               |                |
| Newspaper              | 31,146        | 23,992        | 27,205        | 39,217        | 32,549        | 35,267        | 32,620        | 29,978        | 27,838        | 18,244        | 25,435        | 29,382        | 352,871        |
| Mixed Paper            | 10,815        | 12,496        | 9,446         | 15,098        | 12,243        | 10,382        | 12,992        | 11,020        | 8,285         | 3,959         | 8,832         | 10,931        | 126,497        |
| Cardboard              | 11,506        | 9,330         | 10,580        | 12,931        | 12,658        | 9,840         | 10,633        | 9,771         | 10,439        | 5,765         | 8,655         | 11,631        | 123,738        |
| Aluminum               | 11,245        | 8,658         | 9,828         | 9,230         | 9,789         | 8,307         | 10,387        | 8,820         | 9,936         | 7,596         | 10,596        | 10,488        | 114,880        |
| Tin                    | 1,687         | 1,299         | 1,474         | 1,385         | 1,469         | 1,246         | 1,559         | 1,102         | 1,243         | 950           | 1,325         | 1,312         | 16,049         |
| Plastic - Mixed        | 12,112        | 9,330         | 10,580        | 9,946         | 10,548        | 8,944         | 11,192        | 10,284        | 11,598        | 8,868         | 12,364        | 12,242        | 128,008        |
| <b>Total Commodity</b> | <b>78,511</b> | <b>65,105</b> | <b>69,112</b> | <b>87,807</b> | <b>79,256</b> | <b>73,985</b> | <b>79,382</b> | <b>70,974</b> | <b>69,338</b> | <b>45,382</b> | <b>67,206</b> | <b>75,985</b> | <b>862,043</b> |
| Contamination          | (1,470)       | (1,132)       | (1,284)       | (1,207)       | (2,303)       | (1,953)       | (2,445)       | (2,242)       | (2,529)       | (1,932)       | (2,695)       | (2,672)       | (23,863)       |
| <b>Total</b>           | <b>77,041</b> | <b>63,973</b> | <b>67,828</b> | <b>86,601</b> | <b>76,952</b> | <b>72,032</b> | <b>76,937</b> | <b>68,732</b> | <b>66,809</b> | <b>43,450</b> | <b>64,511</b> | <b>73,314</b> | <b>838,180</b> |

|                 |        |        |        |        |        |        |        |        |        |        |        |        |         |
|-----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Month Customers | 43,367 | 43,308 | 43,302 | 43,336 | 43,278 | 43,296 | 43,284 | 43,327 | 43,371 | 43,414 | 43,426 | 43,822 | 520,531 |
|-----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|

|                   |        |        |        |        |        |        |        |        |        |         |        |        |         |
|-------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|--------|---------|
| Earned Revenue    | 1.78   | 1.48   | 1.57   | 2.00   | 1.78   | 1.66   | 1.78   | 1.59   | 1.54   | 1.00    | 1.49   | 1.67   |         |
| Projected Rate    | 0.75   | 0.75   | 0.75   | 1.17   | 1.17   | 1.17   | 1.17   | 1.17   | 1.17   | 1.17    | 1.17   | 1.17   |         |
| Projected Revenue | 32,525 | 32,481 | 32,477 | 50,703 | 50,635 | 50,656 | 50,642 | 50,693 | 50,744 | 50,794  | 50,808 | 51,272 | 554,431 |
| Difference        | 44,515 | 31,492 | 35,352 | 35,897 | 26,317 | 21,376 | 26,295 | 18,039 | 16,065 | (7,344) | 13,702 | 22,042 | 283,749 |

Actual Test Year: 1.61  
 Catchup at current customer count: 0.55  
 New Credit: 2.16  
 Old Credit: 1.75  
 Difference: 0.41  
 Revenue Impact: \$213,418

Current Credit on Customer's Invoice: 1.75  
 As of March 1, 2013 a Credit on Customer's Invoice: 2.16  
 Difference: 0.41

Increase/(Decrease): 23.43%