Sure-Way Systems Application for Services Washington Utilities and Transportation Commission

	Route	sportation Commission	Mi	Full Mileage Once 25% Market Sh Mi	Mi %
2 3 4 5 6 7 8	North North North North North North North North	Hayden, ID to Newport, WA Newport, WA to Metaline Falls, WA Metaline Falls, WA to Kettle Falls, WA Kettle Falls, WA to Northport, WA Northport, WA to Wilbur, WA Wilbur, WA to Odessa, WA Odessa, WA to Davenport, WA Davenport, WA to Hayden, ID	40 61 59 33 121 36 38 71 458 240	916 60 480	33%
	Central	Initial North Route Total  Spokane County	<u>698</u> 270	<u>1,396</u> 600	14%
2 3 4 5 6 7 8	South South South South South South South South In-Town	Hayden, ID to Clarkston, WA Clarkston, WA to Walla Walla, WA Walla Walla, WA to White Salmon, ID White Salmon, WA to Yakima, WA Yakama, WA to Pasco, WA Pasco, WA to Connell, WA Connell, WA to Starbuck, WA Starbuck, WA to Hayden, ID  30 mi Initial South Route Total	156 98 185 127 84 36 46 154 886 240 1,126	1,772 480 2,252 4,248 50,978	53%
		% of Stericycle mileage. Suggests almost 1/2 the time to cover only 25% of the customers		43%	
Stericycle Mileage Represented for 100% of market				119,364	