

DOCKET TG-072226

EXHIBIT B
TO
DECLARATION OF JONATHAN C. THOMPSON

REDACTED VERSION

GLACIER RECYCLE, LLC

Responses to:

UTC Data Requests Nos. 1 – 22; Docket No. TG-072226

Submitted March 24, 2008

Page 1 of 8

UTC STAFF DATA REQUEST NO. 1:

Please provide copies of any and all data requests submitted to you by any party to this proceeding and your corresponding responses to those data requests.

>> No other data requests have been received other than from UTC Staff

UTC STAFF DATA REQUEST NO. 2:

Please supply a copy of every advertisement issued by the company, including website addresses (URLs) and copies of Web pages, Yellow Pages ads, newspaper advertisements, business cards, brochures or flyers, and any other materials that describe or advertise the company's services.

>> See Attached Materials:

1 brochure

Various flyers

2 yellowbook ads

Website: www.glacierrecycle.com several pages attached

UTC STAFF DATA REQUEST NO. 3:

Please provide a list of customers from whom the company *collected* materials in 2007.

>> Objection. This Request is overly broad and unduly burdensome given the matters at issue in this case. See WAC 480-07-400(3). Without waiving, see Attached List: 4 pages, 254 customers

UTC STAFF DATA REQUEST NO. 4:

Please provide a list of customers from whom the company *accepted* materials at its sorting facility in 2007.

>> Objection. This Request is overly broad and unduly burdensome given the matters at issue in this case. See WAC 480-07-400(3). Without waiving, see Attached List: 3 pages, 214 customers

UTC STAFF DATA REQUEST NO. 5:

Please provide the number of trucks or other motor vehicle equipment used by the company, by type, and please indicate whether the equipment is owned, leased, or rented.

>> All Glacier trucks are owned equipment, our motor vehicle equipment includes:

- 12 Roll-off trucks
- 3 walking floor trailers
- 3 Semi tractors
- 4 service vehicles





32300 148TH Avenue SE
 Auburn, WA 98092
 253-333-6565 phone
 253-887-1300 fax

Understand Container Pricing



As the operator of the Northwest's largest permitted construction materials recycling facility, Glacier Recycle eliminates the middle man. Through efficient processing and strong market relationships, we are able to offer the lowest rates available for your jobsite container recycling needs! When shopping for container services, its important to understand your pricing. If you're paying a flat rate, be sure to understand how much you are actually paying per ton!

How Much do Containers of Recyclables Weigh?

First, know the size of your container. To double check the volume of a recycling

Average weights by container size:

- 40 cubic yards ~ 4.88 tons
- 35 cubic yards ~ 4.27 tons
- 30 cubic yards ~ 3.66 tons

container, simply measure the inside width, length and height (in feet). Multiply those numbers together and divide by 27 to arrive at the cubic yard capacity.

Compare the Real Numbers

If your loads are consistently heavier than the industry average, then flat rate pricing may be the best deal for you, otherwise you may be paying more than you should. At Glacier Recycle, we give customers options on container pricing, beginning with competitive haul fees, and the best tonnage fees around.

EXAMPLE	
Average 30 Yard Container – 3.66 tons	
Their Pricing	Our Average Pricing
"up to 7 tons"	\$200 Haul Fee
\$700 flat rate	\$85 per ton Recycling Fee
Average total rate	Average total rate
\$191.26 per ton	\$139.65 per ton



**COMPETITIVE PRICING
 UNSURPASSED SERVICE
 ENVIRONMENTAL LEADERSHIP**

The Northwest's Leading Construction Materials Recycler

UTC Staff Data Request No. 13

GLACIER RECYCLE, LLC Facility Permitting Correspondence

UTC STAFF DATA REQUEST NO. 13:

Please provide a copy of any correspondence—written or electronic, and dated at any time in 2007—from the county, Department of Ecology, or any other government agency, regarding the company's MRF operations.

>> Most communication with Seattle King County Public Health has been in the form of verbal phone calls and in-person meetings during 2007, including calls with Charles Wu – Seattle King Co Public Health, Teri Barclay – Seattle King Co Public Health, Pete Christianson – Wash St Dept of Ecology, and Dawn Marie Maurer – Wash St Dept of Ecology.

Submitted information included operations plan. Received documents include invoice for Solid Waste Facilities permit and Permit.

Public Health
Seattle & King County



SOLID WASTE/VECTOR

Solid Waste - Facilities

PERMIT NO. PR0032699

P/E 1023

PERMIT

Material recovery and recycling
facility

GRANTED TO GLACIER RECYCLE
LOCATION 32300 148TH AV SE
AUBURN, WA 98092

FOR A PERIOD BEGINNING 01/01/2008 AND ENDING 12/31/2008

MAILING ADDRESS

GLACIER RECYCLE
C/O JOHN YEASTING
32300 148th AVE SE
AUBURN, WA 98092


Director and Health Officer

DATED 02/29/2008

BY 

SUBJECT TO ALL STATE LAWS, COUNTY BOARD OF HEALTH RULES AND REGULATIONS, AND/OR CITY OR COUNTY ORDINANCES PERTAINING THERETO. THIS PERMIT MAY BE SUSPENDED OR REVOKED UPON VIOLATION BY THE HOLDER OF ANY OF THE TERMS OF THESE REGULATIONS. THIS PERMIT IS NOT TRANSFERABLE AND MUST BE POSTED IN A CONSPICUOUS PLACE. THIS PERMIT IS NOT VALID UNLESS SIGNED BY OPERATOR. NEW OWNERS MUST APPLY AND PAY FOR A NEW PERMIT BEFORE BEGINNING OPERATION.

X


OPERATOR SIGNATURE

Environmental Health Services Division

401 Fifth Avenue, Suite 1100
Seattle, WA 98104-1818

206-205-4394 Fax 206-296-0189
TTY Relay: 711

www.kingcounty.gov/health

Public Health
Seattle & King County



December 11, 2007

Glacier Recycle
Attn: John Yeasting
32300 148th Ave SE
Auburn, WA 98092

Dear Mr. Yeasting;

Enclosed you will find two invoices for the cost of a permit for your facility. Permits are not transferable and new owners must apply and pay for a permit. Enclosed is the invoice #IN031066323, amt. \$2312.00 is for the cost of your permit for 2007 at a pro-rated amount, and invoice #IN03106644855, amt. \$4855.00 is the cost for a permit for 2008. All facility permits expire 12/31 of each year.

If you have any questions, please contact Teri Barclay, Health & Environmental Investigator III at (206) 263-8428.

Thank you,

Michelle Pederson
Michelle Pederson
Public Health Administrative Support Supervisor
(206) 296-4792
Michelle.pederson@kingcounty.gov

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EXHIBIT B
TO
DECLARATION OF JONATHAN C. THOMPSON

Pages 6- 23 are confidential

UTC Staff Data Request Nos. 11, 12, 14 & 15

GLACIER RECYCLE, LLC

Department of Ecology Annual Report & Recycling Rate Report

Please see attached materials:

- 2007 Annual Report
- Supporting Spreadsheets
- Recycling Rate Reports



Annual Report – Recycling Facility

Intermediate/MRF Processor

KING CO
HEALTH - PERMIT
#PR0032699

Company Name GLACIER RECYCLE, LLC	Facility Name GLACIER RECYCLE - AUBURN	ID Code
Contact person JOHN YEASTING	Title MANAGING MEMBER	
Telephone 253-333-6565	FAX 253-887-1300	
Mailing Address 32300 148TH AVE SE	Location Address 32300 148TH AVE SE	
City, State, Zip AUBURN WA 98092	City, State, Zip AUBURN WA 98092	

Materials Form

SUPPORTING SPREADSHEETS
ATTACHED

(Photocopy this form for multiple counties or use the county form on the next page)

County of Origin: SEE COUNTY FORM		Reporting Year: 2007	ID Code:	
Material (see definitions)	Material Description (if needed)	Tons or percent Commercial	Tons or percent Residential	Total Tons from County
1. Newspaper				
2. Corrugated Paper				
3. High-Grade Paper				
4. Mixed Waste Paper				
5. Aluminum Cans				
6. Tin Cans				
7. Ferrous Metals (iron, steel)		1,295		1,295
8. Nonferrous Metals (excluding aluminum cans)		409		409
9. Appliances (white goods)				
10. Electronics or Computers				
11. Container Glass				
12. PET Plastics				
13. HDPE Plastics				
14. LDPE Plastics				
15. Other Recyclable Plastics				
16. Vehicle Batteries				
17. Household Batteries				
18. Tires				
19. Used Oil				
20. Yard debris		703		703
21. Food Waste				
22. Wood Waste		11,650		11,650
23. Construction/Demolition		19,814		19,814
24. Land clearing debris		1,123		1,123
25. Asphalt or Concrete		849		849
26. Textiles (rags, clothing)				
27. Other Wastes (specify)				
Total Tons Recycled:				31,261
		Total Tons Disposed:		4,774

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Annual Report – Recycling Facility County/City Form

(Photocopy this form for each different material type or use the materials form on the previous page)

County of Origin:			Reporting Year: 2007	ID Code:
County	Comments	Tons or percent commercial	Tons or percent residential	Total tons or percent from County
Adams				
Asotin				
Benton				
Chelan				
Clallam				
Clark				
Columbia				
Cowlitz				
Douglas				
Ferry				
Franklin				
Garfield				
Grant				
Grays Harbor				
Island				
Jefferson				
King		24,711		24,711
Kitsap		711		711
Kittitas				
Klickitat				
Lewis		1,410		1,410
Lincoln				
Mason				
Okanogan				
Pacific				
Pend Oreille				
Pierce		6,657		6,657
San Juan				
Skagit				
Skamania				
Snohomish		455		455
Spokane				
Stevens				
Thurston		1,874		1,874
Wahkiakum				
Walla Walla				
Whatcom				
Whitman				
Yakima				
Out of State				

Total Tons Recycled:

31,261

Total Tons Disposed:

4,774

CITY SECTION (Please complete for materials collected in Seattle. Include Seattle tonnage in King County above.)

Seattle		3,170		3,170
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Annual Report – Recycling Facility Destination of Materials Form

(For multiple buyers of same material use blank lines at the end of the form)

ID Code: _____				
MATERIAL	TONS SOLD	TO WHICH COMPANY	BUYER'S LOCATION (CITY, STATE)	FINAL USE OF MATERIAL ¹
1. Newspaper				
2. Corrugated Paper				
3. High-Grade Paper				
4. Mixed Waste Paper				
5. Aluminum Cans				
6. Tin Cans				
7. Ferrous Metals (iron, steel)	2,121			
8. Nonferrous Metals (excluding aluminum cans)	1,266			
9. Appliances (white goods)				
10. Electronics or Computers				
11. Container Glass				
12. PET Plastics				
13. HDPE Plastics				
14. LDPE Plastics				
15. Other Recyclable Plastics				
16. Vehicle Batteries				
17. Household Batteries				
18. Tires				
19. Used Oil				
20. Yard debris	678			
21. Food Waste				
22. Wood Waste	24,341			
23. Construction/Demolition	6,224			
24. Land clearing debris	216			
25. Asphalt or Concrete	1,189			
26. Textiles (rags, clothing)				
27. Other Wastes (specify)				
Total Tons:	36,035			

SEE ATTACHED
SPREADSHEET
FOR DETAIL

Material Type Definitions

ECY 040-168
(Rev 1/08)

Please note: some categories have two or more material definitions that apply.

¹ Please specify final use of material (if known). Possible final uses for a material include recycling, composting, reuse, burning for energy, treating, retreading (tires), stockpiling for future use, or disposal.

GLACIER RECYCLE, LLC
 32300 148th Ave SE; Auburn, WA 98092
 Contact: John Yeasting 253-431-2784

2007 Recycling Survey Summary Info
 Counties of Origin are Approximated

AUBURN RECYCLING FACILITY

DESTINATION OF MATERIALS

MATERIAL TYPE	TONS	TO WHICH COMPANY	BUYER'S LOCATION	FINAL USE
8) Ferrous Metals	2,121	CalBag Metals Schnitzer Steel	Tacoma, WA Tacoma, WA	Recycling Recycling
9) Non-ferrous Metals	1,266	CalBag Metals Commercial Metals	Tacoma, WA Pacific, WA	Recycling Recycling
20) Yard Debris	678	Little Hanaford Farms	Chehalis, WA	Composting
22) Wood Waste	8,385	Port Townsend Paper Co. Pope & Talbot Boise Cascade	Port Townsend, WA Halsey, OR Wallula, WA	Recycling (Pulp & Paper Mfg)
	15,956	Port Townsend Paper Co. Nippon Paper Co. Kimberley Clark Manke Lumber Co Sierra Pacific	Port Townsend, WA Port Angeles, WA Everett, WA Tacoma, WA Burlington, WA	Burned for Energy
23) C & D debris	4,774	Weyerhaeuser Co.	Longview, WA	Disposal (Industrial Waste Stabilizer)
		1,683 TONS METAL - Included in Metal to Recycling numbers above		
		12,691 TONS WOOD - Included in Wood to Recycling numbers above		
	669	Sorted Clean Gypsum Wallboard		Composting
	249	Sorted Cardboard/OCC Weyerhaeuser Recycling Sonoco	Chehalis, WA Kent, WA Sumner, WA	Recycling
	27	Sorted Plastics- films, pipe, etc. Avoco Plastics	Auburn, WA	Recycling
	8	Sorted Tires L & S Tires	Tacoma, WA	Recycling
	497	Sorted Asphalt Roofing Waste		Stockpiled for future grinding (ground at 1,500 cu yards - sale to local HMA plants)
24) Land clearing debris	216	890 TONS LAND CLEARING - Included in Wood to Energy numbers above Retail Customers	Auburn, WA	Recycling (Mulch products)
25) Asphalt or Concrete	1,189			Stockpiled for future use (crushed at 2,500 cu yards - retail & wholesale direct)
	36,035			

GLACIER RECYCLE, LLC

32300 148th Ave SE; Auburn, WA 98092

Contact: John Yeasting 253-431-2784

2007 Recycling Survey Summary Info

Counties of Origin are Approximated

AUBURN RECYCLING FACILITY**MATERIALS RECEIVING: TYPE & ORIGIN COUNTY**

	COUNTY:						Totals
MATERIAL TYPE	KING	PIERCE	THURS	KITSAP	LEWIS	SNOHO	
8) Ferrous Metals	796	80	-	-	419	-	1,295
9) Non-ferrous Metals	409	-	-	-	-	-	409
20) Yard Debris	678	-	-	-	-	-	703
22) Wood Waste	9,320	1,922	233	117	-	58	11,650
23) C & D debris	11,888	4,359	1,585	594	991	396	19,814
24) Land clearing debris	898	168	56	-	-	-	1,123
25) Asphalt or Concrete	722	127	-	-	-	-	849
	24,711	6,657	1,874	711	1,410	455	35,843

UTC Staff Data Request No. 18

GLACIER RECYCLE, LLC
Contractor Rental Agreement

UTC STAFF DATA REQUEST NO. 18:

Does the company enter into contracts with its customers to collect materials? If so, please supply a copy of each type of contract.

>> Yes, copy of "Contractor Rental Agreement" Attached.



**CONTRACTOR RENTAL
AGREEMENT**

32300 148th Avenue SE
Auburn, WA 98092
253-333-6565 phone
253-887-1300 fax

Contractor Name and Registration #: _____

Tax Identification #: _____ Resale Certificate #: _____

Billing Address: _____

City / State: _____ Zip Code: _____

Office Phone: _____ Fax: _____

Job Site Location: _____

City: _____ Zip Code: _____

On Site POC: _____ POC Cell #: _____

PO#: _____ Job #: _____

Additional Information: _____

This Rental Agreement will be used for the initial set up of your account and the job location stated above. All subsequent jobs will be subject to the same terms and conditions as stated herein. Pricing may vary, call for quote.

Payment Terms and Conditions

Payment is due upon receipt of invoice. No retainage to be held. All accounts 30 days past due are subject to a finance charge of 1.5% per month. Contractor also agrees to pay all reasonable collection costs and attorney's fees incurred in the collection process of past due accounts. Glacier Recycle may place venue in the Superior Court of King County. Contractor also agree to be held responsible for any and all damages to the container which may occur during the rental period. Contractor will reimburse Glacier Recycle for the cost of any and all such damages. Contractor also agrees to be held responsible for any and all injured to person or damage to property which arises out of the rental of this container. Contractor will hold Glacier Recycle harmless for any such damages.

Waste Acceptance

In accordance with the guidelines set forth by the Puget Sound Clean Air Agency, which governs the disturbance of asbestos containing materials (ACM) all loads of demolition / renovation / remodel must be accompanied by documentation proving that no ACM was present or has been properly removed. Your signature below signifies acceptance of the payment terms and conditions and compliance with Waste Acceptance Guidelines.

Schedule of Charges (Minimum \$300 / Container)	
Trucking Fee / container: _____	
Recycling Fee / ton: _____	
Standby Time: _____	Fuel Surcharge: _____
Rental Fee**: (after 30 days)	Dry Run*:

*A dry run is charged when Glacier arrives to deliver, remove, or exchange a container and cannot do so, do to no fault of Glacier Recycle.
** Daily Rental is waived for initial 30 days

Printed Name: _____

Signature: _____

Date: _____

GLACIER RECYCLE, LLC

Responses to:

UTC Data Requests Nos. 1 – 22; Docket No. TG-072226

Submitted March 24, 2008

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processors such as L&S tires or Total Reclaim, and create a financial incentive to customers to avoid contamination of load with unwanted materials.

Aside from hard to handle items there is very little actual garbage found in container loads. The majority of debris that is separated for low-value use or disposal is comprised of recyclable materials that simply don't pencil out for recycling, such as certain plastics, fiberglass insulation and fines.

UTC STAFF DATA REQUEST NO. 18:

Does the company enter into contracts with its customers to collect materials? If so, please supply a copy of each type of contract.

>> Yes, copy of "Contractor Rental Agreement" Attached.

UTC STAFF DATA REQUEST NO. 19:

Please explain the relationship between Glacier Recycle, LLC and Democon Container Services, LLC, if any. Please provide the approximate dates of any significant transactions between the companies (e.g., purchase of one company by the other, transfer of assets, name change, or transfer of ownership).

>> Objection. This Request seeks information that is beyond the scope of these proceedings, and is overly broad and unduly burdensome given the matters at issue in this case. See WAC 480-07-400(3). Without waiving, there is no ongoing relationship, as Democon Container Services, LLC (DCS) ceased operations on August 31, 2007. The owners of DCS, Larry and Cheri Wilson invested various personal assets, including trucks and containers previously owned by DCS, along with investments by principal partner John Yeasting to create Glacier Recycle, LLC in August 2007. Glacier Recycle, LLC commenced operations on September 4, 2007.

Please indicate whether Democon Container Services, LLC exists as a separate and distinct company from Glacier Recycle, LLC. If so, do Democon Container Services, LLC and Glacier Recycle, LLC share any joint operations or assets? If so, please describe.

>> Objection. This Request seeks information that is beyond the scope of these proceedings, and is overly broad and unduly burdensome given the matters at issue in this case. See WAC 480-07-400(3). Without waiving, Democon Container Services ceased operations August 31, 2007.

UTC STAFF DATA REQUEST NO. 20:

If Democon Container Services, LLC exists as a separate company, does Glacier Recycling, LLC have any knowledge about whether Democon Container Services, LLC has hauled material to the Weyerhaeuser facility in Longview?