PUGET SOUND ENERGY

EARNINGS-PRICE RATIO PROOF

If market price exceeds book value, the market-to-book ratio is greater than 1.0, and the earnings-price ratio understates the cost of capital.

> MP = market price BV = book value i = cost of equity capital r = earned return E = earnings

1. At MP = BV,
$$i = r = \frac{E}{MP}$$
.

- 2. E = rBV.
- 3. Then, $\frac{E}{MP} = \frac{rBV}{MP}$
- 4. When BV < MP, i.e., $\frac{BV}{MP}$ <1, then,

a.
$$\frac{E}{MP} < r$$
, since $\frac{E}{MP} = \frac{rBV}{MP} < r$, because $\frac{BV}{MP} < 1$;

b.
$$i < r$$
, since at $\frac{BV}{MP} = 1$, $i = \frac{E}{MP} = \frac{rBV}{MP}$, but if $\frac{BV}{MP} < 1$, then $i < r$; and

$$c. \ \frac{E}{MP} < i, \text{ since at } \frac{BV}{MP} = 1, \ i = \frac{E}{MP} = \frac{rBV}{MP} \ , \ \text{but if } \frac{BV}{MP} < 1, \ \text{then } \frac{E}{MP} < i, \ \text{because},$$

1)
$$\frac{BV}{MP} \le 1$$
, through MP increasing, and, if so, $\frac{E}{MP}$ decreases, therefore, $\frac{E}{MP} \le i$, or

2)
$$\frac{BV}{MP} < 1$$
, through BV decreasing, and, if so, given $E = rBV$, $\frac{E}{MP}$ decreases, therefore, $\frac{E}{MP} < i$.

5. Ergo, $\frac{E}{MP}$ < i < r, the earnings-price ratio is lower than the cost of capital, which is lower than the earned return.