

973-410-4040

PROCEEDINGS.

- 2 ROBERT RAE,
- 3 | having been first duly sworn, testified as follows:
- 4 EXAMINATION
- 5 BY MR. PETERS:

1

- 6 Q. Sir, could you just tell us your full name?
- A. Sure. My name is Robert Rae.
- 8 Q. Mr. Rae, my name is Charles Peters. We met
- 9 | briefly when you came into the room a few moments ago.
- 10 | I think you may be aware I represent AT&T.
- 11 A. Okay.
- 12 Q. Have you ever had your deposition taken
- 13 before?
- 14 A. I have.
- 15 Q. How many times?
- A. Let's say approximately ten times. I'm not
- 17 | sure the exact number.
- 18 Q. You may already be familiar with this, but
- 19 I'll be asking you a series of questions today. If for
- 20 any reason at all you do not understand any of my
- 21 questions, I'm going to ask you to let me know at that
- 22 time. Is that acceptable to you?
- 23 A. That is.
- Q. The -- you said you've had your deposition
- 25 | taken about ten times. Are all of those in connection

- was just something that I looked at for a brief second as part of answering an unrelated question.
 - Q. Let me ask you this. Do you know whether or not for intraLATA calls where the LECs billed separately for T-NETIX's services?
- A. I honestly don't know how that arrangement worked.
 - Q. Did you make any attempt to determine that?
- 9 A. For intraLATA, no. Like I said, I was focused 10 on the interLATA at the time.
- 11 Q. So you didn't make any attempt to determine it 12 for intraLATA calls?
- 13 A. I did not, no.
- Q. Why not?

3

5

- A. Well, I guess it wasn't important for me to try to understand some of the intra -- my focus on the interLATA relationship for the questions I was asked at the time.
- Q. So you didn't consider it to be important at all to your opinions in this case?
- 21 A. No, no.
- Q. Is it your understanding, though, this is accurate, that T-NETIX did, in fact, have business relationships with the LECs?
 - A. Yes.

25

- Q. Make any attempt to determine any business relationships in place with LECs related to Washington between '96 and 2000?
 - A. Lightly, but no, I did not go into a full due diligence on that.
 - Q. It says, in the third paragraph on this page, that T-NETIX has established contractual and strategic relationships with American Telephone and Telegraph and several RBOCs, including Bell Atlantic, US West, Southwestern Bell, NYNEX and the larger independent telephone companies, such as GTE, United Telephone and Alltel. Do you see that?
- 13 A. I see that.

4

5

6

10

11

12

14

25

- Q. Any reason to doubt the accuracy of that?
- A. No. I was -- I was actually around and did

 due diligence for other purposes into relationships that

 occurred with several of those.
- Q. Okay. Is it accurate that T-NETIX had relationships with US West and GTE in 1996?
- A. I believe that to be true. I can't say for sure. I know that I had seen remnants of those relationships at periods in 2004.
- Q. Who would have documentation related to those arrangements?
 - A. Well, they would -- contracts of any kind

- would be in company record stored in the general counsel's organization, so somewhere in that file retention process.
- Q. You told me that you didn't consider looking into the business relationship with the LECs to be important for your work. Do you have any intention of looking into it between now and any hearing in this case?
- 9 A. Not at this time.
- Q. Could you turn to the next page, page TNXWA
- 12 A. Okay.
- Q. If you could look at the fourth paragraph, it says that: The company's system allows the current LECs to provide these sophisticated control services to prison facilities while leaving its existing telephones in place. Do you see that?
- A. Yes. I want to try to get some more context, but go ahead and ask your guestion.
- Q. Well, my question is just whether that was true as of -- between 1996 and 2000.
- 22 A. That was -- that was the general process, yes.
- Q. A little bit further down in that paragraph,
 it talks about the controller boards. Those are T-NETIX
 controller boards?

800-567-8658 973-410-4040