PUGET SOUND ENERGY

PROOF

If market price exceeds book value, the market-to-book ratio is greater than 1.0, and the earnings-price ratio understates the cost of capital.

> MP = market price BV = book value i = cost of equity capital r = earned return E = earnings

1. At MP = BV,
$$i = r = \frac{E}{MP}$$
.

2.
$$E = rBV$$

3. Then,
$$\frac{E}{MP} = \frac{rBV}{MP}$$
.

4. When BV < MP, i.e.,
$$\frac{BV}{MP}$$
 <1, then,

a.
$$\frac{E}{MP} < r$$
, since $\frac{E}{MP} = \frac{rBV}{MP} < r$, because $\frac{BV}{MP} < 1$;

b.
$$i < r$$
, since at $\frac{BV}{MP} = 1$, $i = \frac{E}{MP} = \frac{rBV}{MP}$, but if $\frac{BV}{MP} < 1$, then $i < r$; and

c.
$$\frac{E}{MP}$$
 < i, since at $\frac{BV}{MP}$ = 1, i = $\frac{E}{MP}$ = $\frac{rBV}{MP}$, but if $\frac{BV}{MP}$ < 1, then $\frac{E}{MP}$ < i, because,

1)
$$\frac{BV}{MP}$$
 < 1, through MP increasing, and, if so, $\frac{E}{MP}$ decreases, therefore, $\frac{E}{MP}$ < i, or

2)
$$\frac{BV}{MP}$$
 < 1, through BV decreasing, and, if so, given E = rBV, $\frac{E}{MP}$ decreases, therefore, $\frac{E}{MP}$ < i.

5. Ergo, $\frac{E}{MP}$ < i < r, the earnings-price ratio is lower than the cost of capital, which is lower than the earned return.