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April 11, 2024

**UT-240251**  
Received  
Records Management  
Apr 11, 2024

**Filed Electronically**

Jeff Killip, Executive Director and Secretary  
Washington Utilities and Transportation Commission  
621 Woodland Square Loop SE  
Lacey, WA 98503

**RE: Dense Air Networks US, LLC Petition for Registration as a  
Competitively Classified Telecommunications Company**

Dear Mr. Killip,

Enclosed for filing please find the application of Dense Air Networks, LLC (“DAN US, LLC”) for Registration and Competitive Classification pursuant to WAC 480-121-020.

DAN US, LLC has filed a Petition for Registration and Competitive Classification with the Washington Utilities and Transportation Commission (“Commission”) in support of the launch of its Radio Access Network as-a-Service (“RaaS”) to service providers, municipal entities, and other enterprise customers throughout the state of Washington. RaaS uses Open RAN network architecture in combination with Citizens Broadband Radio Service spectrum or licensed spectrum to deliver secure high-speed (4G/5G) connectivity solutions to business customers over a neutral host network infrastructure. The furnishing of RaaS requires certain physical arrangements of equipment and facilities of the Company and other entities, including fiber optic cables, small antennas, and conversion equipment attached to poles and other structures.

Building on the success of affiliated companies in the United Kingdom and Europe, DAN US, LLC is focused on the US market, where there is a growing demand for Open RAN technology and an increasing need for sustainable 5G deployment. With the company’s innovative RAN-as a Service (RaaS) solution, and its experienced leadership team, DAN US, LLC is uniquely well-positioned to meet these needs in the US through partnerships with large mobile network operators and communities across the country.

**Applicant has also attached a copy of financial statements and an accompanying certification from Mike Reilly, Vice President, Corporate Controller and Treasurer of Dense Air’s parent company, Dense Air Networks, LP, as separate**

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**documents with each page marked “confidential” and respectfully requests confidential treatment per WAC 480-07-160 of the financial information. The enclosed financial information is not generally known, competitively sensitive, and not readily ascertainable by proper means for interested parties to derive economic value, both actual and potential, from knowing the company’s internal financial information.**

A copy of a letter from the Chief Financial Officer of Dense Air Networks, LP is also attached.

The company is excited to bring its service to Washington State and would welcome the Commission’s expeditious approval. Thanks in advance for your attention to this matter, and please do not hesitate to contact me at the telephone number or e-mail address above if you have any questions or need additional information.

Sincerely,

A handwritten signature in cursive script that reads "Keefe B. Clemons".

Keefe B. Clemons