

From: [Jason Crossen](#)
To: [Sharp, Jason \(UTC\)](#)
Cc: [Cobile, Tracy \(UTC\)](#); [Francisco Acuna](#); [Brad Watkins](#)
Subject: Re: Established Moving and Storage - REQUEST FOR COMPLETE SMP
Date: Thursday, October 28, 2021 10:20:02 AM
Attachments: [Notice of Penalties - Established Moving and Storage of Seattle.pdf](#)

External Email

Mr. Sharp,

I apologize for my delay in responding to this time sensitive request. I can ensure you it was unintentional. I believed that my responses in prior correspondence was addressing our intentions along with complying with requests. Please see attached position we chose for the penalty portion of our safety investigation conducted by Ms. Cobile.

Please accept the below as our response to the penalty portion of our Safety Investigation:

We understand the importance of accountability and the need to discourage noncompliance, in some cases with a monetary form of disciplinary action.

We are hopeful we can suspend these fines for reasons pointed out below:

- We have not had disciplinary actions prior to this Safety Audit.
- Coronavirus has affected our business significantly financially.
- Over the past roughly 12 months (Mid-March 2020 - June 2021) we have had management /personnel issues that in one instance, management intentionally harmed our business and second instance, management severely neglected our business due to medical reasons we were unaware of till much damage was done.
- Finally, we are paying. We understand the importance of not only creating a plan for compliance, but to also follow through to ensure implementation throughout our organization. We are holding ourselves accountable, we believe in a meaningful way. We are paying for extremely competent, professional support. DOT Compliance Investigations (DCI) along with Advanced Testing Solutions (ATS) will assist us in making successful changes to our business through processes and procedures. We are paying for professional training to ensure execution in creating a culture of safety, compliance, and accountability.

Again, we are hopeful you can set aside the proposed fines against our company. Please give us the opportunity to continue these initiatives and I am positive, on your return visit you will see a positive trend of Safety and compliance.

Thank you,

Jason Crossen, Owner

Established Moving & Storage of Seattle Inc.

c214.869.0878