

# Waste Management - Brem-Air

## Working Trial Balance

(updated from TG-143718)

<u>Account Description</u>	<u>Account #</u>	<u>Pro Forma Total</u>	<u>Adj.'s Related To Rates Dr.(Cr.)</u>	<u>Adjusted Pro Forma Total</u>	<u>%</u>
<b>Operating Revenue</b>					
<b>External Operating Revenue</b>					
Commercial Collection	400000	\$ 3,538,352	A \$ 69,696	\$ 3,608,048	21.6%
Commercial Rent		227,730		227,730	1.4%
Residential Collection	405000	7,079,794	A \$ 99,447	7,179,241	43.0%
Residential Collection Rcy	408000	3,321,024		3,321,024	19.9%
MF Collection Rcy		298,022		298,022	1.8%
Residential Collection Yard Waste		431,843		431,843	2.6%
Roll Off Collection Permanent	410000	731,272		731,272	4.4%
Roll Off Disposal Pass Through		822,535	B 36,288	858,823	5.1%
Roll Off Rent		36,295	-	36,295	0.2%
<b>Sales - Collection</b>		<b>\$ 16,486,867</b>	<b>\$ 205,431</b>	<b>\$ 16,692,298</b>	<b>99.9%</b>
Other Late Fee Revenue	458890	13,880		13,880	0.1%
<b>Other Operating Revenue</b>		<b>13,880</b>	<b>-</b>	<b>13,880</b>	<b>0.1%</b>
<b>Total Operating Revenue</b>		<b>\$ 16,500,747</b>	<b>\$ 205,431</b>	<b>\$ 16,706,178</b>	<b>100.0%</b>
<b>Revenue Reduction</b>					
Disposal to Transfer Station	500500	3,657,539	B 161,362	3,818,901	22.9%
Disposal Pass Through - roll Off		822,535	B 36,288	858,823	5.1%
Disposal to Other Facility	500800	75,317		75,317	0.5%
Processing Fees		741,695		741,695	4.4%
Subcontractor Costs - Other	502500	262,749		262,749	1.6%
State B & O Tax		280,708	C 3,081	283,789	1.7%
WUTC Fees		70,026	C 878	70,904	0.4%
<b>Total Revenue Reduction</b>		<b>\$ 5,910,569</b>	<b>\$ 201,610</b>	<b>\$ 6,112,179</b>	<b>36.6%</b>
<b>Net Revenue</b>		<b>\$ 10,590,178</b>	<b>\$ 3,821</b>	<b>\$ 10,593,999</b>	<b>63.4%</b>
<b>Operating Expenses</b>					
<b>Direct Labor Costs</b>					
Wages - Hourly Operations	511010	2,070,641		2,070,641	12.4%
Group Insurance - WMI	513000	312,547		312,547	1.9%
Workers Compensation - Premium	513100	17,020		17,020	0.1%
Workers Compensation - Claims	513150	256,839		256,839	1.5%
Employer 401K Matching	514000	114,460		114,460	0.7%
Safety Program Expense	514300	22		22	0.0%
Payroll Tax Expense	515000	179,763		179,763	1.1%
Medical Expense	518300	1,895		1,895	0.0%
Uniforms	518400	12,589		12,589	0.1%
Other Employee Costs	518900	1,831		1,831	0.0%
<b>Direct Labor Costs</b>		<b>2,967,607</b>	<b>-</b>	<b>2,967,607</b>	<b>17.8%</b>
<b>Primary Equipment Costs</b>					
<b>Primary Equipment Fixed</b>					
Road Use Taxes	537000	32		32	0.0%
Toll Roads	537100	62		62	0.0%
Vehicle License, Fees, Permits	537500	31,715		31,715	0.2%
Other Transportation Costs	537900	1,264		1,264	0.0%
Insurance - Trucks	570000	34,686		34,686	0.2%
Insurance - General Liability	570400	16,073		16,073	0.1%
Insurance - Umbrella	570500	11,761		11,761	0.1%
Uninsured Loss - Corp Charge	570800	(565)		(565)	0.0%
Uninsured Loss - Local Settle	570850	17,959		17,959	0.1%
Fleet Pride Reclass	570890	18,509		18,509	0.1%
Depreciation - Trucks	700000	731,227		731,227	4.4%
<b>Primary Equipment Fixed</b>		<b>862,723</b>	<b>-</b>	<b>862,723</b>	<b>5.2%</b>

# Waste Management - Brem-Air

## Working Trial Balance

(updated from TG-143718)

<u>Account Description</u>	<u>Account #</u>	<u>Pro Forma Total</u>	<u>Adj.'s Related To Rates Dr.(Cr.)</u>	<u>Adjusted Pro Forma Total</u>	<u>%</u>
<b>Primary Equipment Variable Cost</b>					
Wages - Hourly Operations	511010	350,249		350,249	2.1%
Wages - Bonus Other	512090	1,893		1,893	0.0%
Group Insurance - WMI	513000	43,057		43,057	0.3%
Workers Compensation - Premium	513100	2,929		2,929	0.0%
Employer 401K Matching	514000	22,374		22,374	0.1%
Safety Program Expense	514300	52		52	0.0%
Payroll Tax Expense	515000	34,080		34,080	0.2%
Temporary Agency Labor	516100	25,928		25,928	0.2%
Medical Expense	518300	115		115	0.0%
Uniforms	518400	4,395		4,395	0.0%
Other Employee Costs	518900	266		266	0.0%
New, Retread & Repaired Tires	520000	91,963		91,963	0.6%
Tire Third Prty Truck Specific	520100	24,902		24,902	0.1%
Tire Warranty Reimbursements	520200	(620)		(620)	0.0%
Other Tire Maintenance	520900	8,118		8,118	0.0%
Parts Inventory Expense	521000	324,241		324,241	1.9%
Maintenance Supplies Expense	521100	37,291		37,291	0.2%
Small Tools Expense	521200	4,471		4,471	0.0%
Parts Inventory Adjustments	521400	12,752		12,752	0.1%
Primary Lubricants	522000	40,361		40,361	0.2%
Third Party Repairs	524000	493,837		493,837	3.0%
Truck Washing	524200	8,625		8,625	0.1%
Third Party Towing	524300	16,034		16,034	0.1%
Third Party Equipment Maint	524400	2,701		2,701	0.0%
Warranty Recovery	524800	(5,753)		(5,753)	0.0%
Clear Diesel Fuel - On Hwy	535000	1,097,716		1,097,716	6.6%
Fuel Tax Credit	536000	(10,663)		(10,663)	-0.1%
Vehicle License, Fees, Permits	537500	1,041		1,041	0.0%
Environmental Compliance	568000	4,272		4,272	0.0%
Insurance - Trucks	570000	1,239		1,239	0.0%
Insurance - General Liability	570400	2,759		2,759	0.0%
Insurance - Umbrella	570500	2,019		2,019	0.0%
Fleet Pride Reclass	570890	2,734		2,734	0.0%
Procurement Card Rebate	577500	(15,529)		(15,529)	-0.1%
Travel - Auto	585000	146		146	0.0%
Travel - Lodging	585300	269		269	0.0%
				-	0.0%
Allocations		(487,125)		(487,125)	-2.9%
				-	0.0%
Depreciation - Equipment	700400	64		64	0.0%
<b>Truck/Primary Equipment Variable &amp; Shop Costs</b>		<b>2,143,203</b>	<b>-</b>	<b>2,143,203</b>	<b>12.8%</b>
<b>Primary Equipment Costs</b>		<b>3,005,926</b>	<b>-</b>	<b>3,005,926</b>	<b>18.0%</b>
<b>Secondary Equipment Costs</b>					
<b>Secondary Equipment Fixed Costs</b>					
Depreciation - Containers	700300	22,964		22,964	0.1%
Depreciation - Carts		291,941		291,941	1.7%
<b>Secondary Equipment Fixed Costs</b>		<b>314,905</b>	<b>-</b>	<b>314,905</b>	<b>1.9%</b>
<b>Secondary Equipment Variable Costs</b>					
Wages - Hourly Operations	511010	209,917		209,917	1.3%
Group Insurance - WMI	513000	40,934		40,934	0.2%
Workers Compensation - Premium	513100	1,949		1,949	0.0%
Workers Compensation - Claims	513150	2,152		2,152	0.0%
Employer 401K Matching	514000	3,317		3,317	0.0%
Payroll Tax Expense	515000	19,518		19,518	0.1%
Temporary Agency Labor	516100	2,211		2,211	0.0%
Uniforms	518400	692		692	0.0%
Other Employee Costs	518900	364		364	0.0%
Maintenance Supplies Expense	521100	20,192		20,192	0.1%
Small Tools Expense	521200	3,441		3,441	0.0%

# Waste Management - Brem-Air

## Working Trial Balance

(updated from TG-143718)

<u>Account Description</u>	<u>Account #</u>	<u>Pro Forma Total</u>	<u>Adj.'s Related To Rates Dr.(Cr.)</u>	<u>Adjusted Pro Forma Total</u>	<u>%</u>
Third Party Repairs	524000	382		382	0.0%
Truck Washing	524200	678		678	0.0%
Third Party Compactor Repairs	524500	2,834		2,834	0.0%
Metal Replacements - Raw Steel	525000	2,410		2,410	0.0%
Shop Paint Expense	525100	1,400		1,400	0.0%
Container Lids	525200	21,015		21,015	0.1%
Container Casters	525300	17,630		17,630	0.1%
Compactor Repairs	525500	324		324	0.0%
Third Party Container Maint	525900	4,126		4,126	0.0%
Rental - Equipment	531100	2,430		2,430	0.0%
Toll Roads	537100	11		11	0.0%
Vehicle License, Fees, Permits	537500	1,565		1,565	0.0%
Insurance - Trucks	570000	1,898		1,898	0.0%
Insurance - General Liability	570400	1,836		1,836	0.0%
Insurance - Umbrella	570500	1,343		1,343	0.0%
Uninsured Loss - Corp Charge	570800	46,624		46,624	0.3%
Uninsured Loss - Local Settle	570850	470		470	0.0%
Fleet Pride Reclass	570890	58		58	0.0%
Procurement Card Rebate	577500	(1,108)		(1,108)	0.0%
Allocation in	598100	32,934		32,934	0.2%
Depreciation - Support Vehicle	700200	6,817		6,817	0.0%
<b>Secondary Equipment Variable Costs</b>		<b>450,364</b>	<b>-</b>	<b>450,364</b>	<b>2.7%</b>
<b>Secondary Equipment Costs</b>		<b>765,269</b>	<b>-</b>	<b>765,269</b>	<b>4.6%</b>
<b>Operations Support and Other</b>					
Wages - Salaried Operations	510510	438,049		438,049	2.6%
Group Insurance - WMI	513000	65,598		65,598	0.4%
Workers Compensation - Premium	513100	4,052		4,052	0.0%
Employer 401K Matching	514000	12,332		12,332	0.1%
Safety Program Expense	514300	12,815		12,815	0.1%
Payroll Tax Expense	515000	39,614		39,614	0.2%
Temporary Agency Labor	516100	(608)		(608)	0.0%
Employee Relocation Expense	518000	363		363	0.0%
Employment Fees	518100	42		42	0.0%
Employee & Community Activity	518200	915		915	0.0%
Uniforms	518400	3,968		3,968	0.0%
Other Employee Costs	518900	28		28	0.0%
Maintenance Supplies Expense	521100	3,140		3,140	0.0%
Small Tools Expense	521200	180		180	0.0%
Other Parts & Supplies Maint	521900	1,053		1,053	0.0%
Building Maintenance	523000	42,377		42,377	0.3%
Grounds Maintenance	523100	32,447		32,447	0.2%
Third Party Repairs	524000	2,717		2,717	0.0%
Truck Washing	524200	519		519	0.0%
Third Party Towing	524300	214		214	0.0%
Taxes - Personal Property	530000	25,579		25,579	0.2%
Taxes - Real Property	530100	17,511		17,511	0.1%
Rental - Equipment	531100	9,390		9,390	0.1%
Rental - Land/Building	531200	27,023		27,023	0.2%
Utilities	534000	23,917		23,917	0.1%
Gasoline	535100	35,230		35,230	0.2%
Road Use Taxes	537000	14		14	0.0%
Toll Roads	537100	3		3	0.0%
Vehicle License, Fees, Permits	537500	4,125		4,125	0.0%
Other Transportation Costs	537900	241		241	0.0%
Environmental Compliance	568000	34,601		34,601	0.2%
Insurance - Trucks	570000	4,955		4,955	0.0%
Insurance - Building	570200	5,437		5,437	0.0%
Insurance - General Liability	570400	3,816		3,816	0.0%
Insurance - Umbrella	570500	2,792		2,792	0.0%

# Waste Management - Brem-Air

## Working Trial Balance

(updated from TG-143718)

<u>Account Description</u>	<u>Account #</u>	<u>Pro Forma Total</u>	<u>Adj.'s Related To Rates Dr.(Cr.)</u>	<u>Adjusted Pro Forma Total</u>	<u>%</u>
Fleet Pride Reclass	570890	7,971		7,971	0.0%
Performance Bond Expense	570900	4,724		4,724	0.0%
License, Fees, Permits	571000	5,625		5,625	0.0%
Miscellaneous	575000	-		-	0.0%
Procurement Card Rebate	577500	(4,740)		(4,740)	0.0%
Training Expense	581300	583		583	0.0%
Office Supplies	582000	4,025		4,025	0.0%
Bale Wire	582100	-		-	0.0%
Vehicles Safety Initiatives	582800	1,815		1,815	0.0%
Other Supplies	582900	15,993		15,993	0.1%
Telephone - Office	584000	13,147		13,147	0.1%
Telephone - Mobile/Pager	584100	7,696		7,696	0.0%
Specialized Operations Equipmt	584200	18,812		18,812	0.1%
Travel - Auto	585000	41		41	0.0%
Travel - Meals	585200	4		4	0.0%
Travel - Lodging	585300	376		376	0.0%
Travel - Other	585600	188		188	0.0%
Meals	585900	76		76	0.0%
				-	0.0%
Allocations		10,732		10,732	0.1%
				-	0.0%
Depreciation - Support Vehicle	700200	15,169		15,169	0.1%
Depreciation - Buildings	700600	74,467		74,467	0.4%
<b>Operation Support and Other</b>		<b>1,031,153</b>	<b>-</b>	<b>1,031,153</b>	<b>6.2%</b>
<b>Operating Expenses</b>		<b>7,769,955</b>	<b>-</b>	<b>7,769,955</b>	<b>46.5%</b>
<b>Gross Profit</b>		<b>2,820,223</b>	<b>3,821</b>	<b>2,824,044</b>	<b>16.9%</b>
<b>Sales, General, and Administrative</b>					
<b>Sales Expenses</b>					
Advertising	660000	240		240	0.0%
Procurement Card Rebate	677500	(4)		(4)	0.0%
<b>Sales Expense</b>		<b>236</b>	<b>-</b>	<b>236</b>	<b>0.0%</b>
<b>General and Administrative Expenses</b>					
Bad Debt Expense	661000	302,473	C 3,768	306,241	1.8%
Bank Charges	662000	18		18	0.0%
Credit Card Fees	662100	73,890		73,890	0.4%
Computer Supplies	664000	205		205	0.0%
PC Expense	664100	1,093		1,093	0.0%
Dues and Subscriptions	667000	587		587	0.0%
Postage	676000	14,645		14,645	0.1%
Printing	677000	33,302		33,302	0.2%
Procurement Card Rebate	677500	(320)		(320)	0.0%
Accounting & Legal	678000	21,328		21,328	0.1%
Allocation of Market Area Overhead		435,254		435,254	2.6%
Allocation of Market Area Customer Service		295,338		295,338	1.8%
Allocation of Corp. & Group Overhead		792,400		792,400	4.7%
<b>General and Administrative Expenses</b>		<b>1,970,213</b>	<b>3,768</b>	<b>1,973,981</b>	<b>11.8%</b>
<b>Sales, General, and Administrative</b>		<b>1,970,449</b>	<b>3,768</b>	<b>1,974,217</b>	<b>11.8%</b>
<b>Income From Operations (EBIT)</b>		<b>\$ 849,774</b>	<b>\$ 53</b>	<b>\$ 849,827</b>	<b>5.1%</b>
<b>Operating Ratio</b>		<b>94.85%</b>		<b>94.91%</b>	

Pickups:	Monthly Factor						
	1 unit	2 units	3 units	4 units	5 units	6 units	7 unit
5 Times per Week	21.67	43.33	65.00	86.67	108.33	130.00	151.67
4 Times per Week	17.33	34.67	52.00	69.33	86.67	104.00	121.33
3 Times per Week	13.00	26.00	39.00	52.00	65.00	78.00	91.00
2 Times per Week	8.67	17.33	26.00	34.67	43.33	52.00	60.67
Weekly Pickup (WG)	4.33	8.67	13.00	17.33	21.67	26.00	30.33
Every Other Week (EOWG)	2.17	4.33	6.50	8.67	10.83	13.00	15.17
Monthly (MG)	1.00	2.00	3.00	4.00	5.00	6.00	7.00

Meeks Weights	
<b>Res'l</b>	Pounds per Pickup
20 gal minican	20
1 can	34
2 cans	51
3 cans	77
4 cans	97
5 cans	117
6 cans	157
35 gallon Can	37 *
Supercan 60	47
Supercan 90	68
Once a month	34
Extras	34
<b>Com'l</b>	
Cans	29
1 yd container	175
1.5 yd container	250
2 yd container	324
3 yd container	473
4 yd container	613
6 yd container	840
8 yd container	980
1 yd packer/compactor	482 *
1.5 yd packer/compactor	689 *
2 yd packer/compactor	892 *
3 yd packer/compactor	1,301
4 yd packer/compactor	1,686
5 yd packer/compactor	2,046
6 yd packer/compactor	2,310
8 yd packer/compactor	2,800 *
Yards	125

Lbs. per ton 2,000  
Yds. Per ton n/a

\* not on meeks - calculated by staff

Kitsap County	Per Ton	Per Pound
Current Rate	\$ 68.00	\$ 0.034
New Rate per ton	\$ 71.00	\$ 0.036
Increase	\$ 3.00	\$ 0.001500
		<b>Transfer Station</b>
Increase per ton		\$ 3.00
Grossed Up Increase per ton		\$ 3.14
Tons Collected		53,787
<b>Disposal Fee Revenue Increase</b>		<b>\$ 169,142.64</b>
Roll Off	\$ 36,288	
Revenue Sensitive costs	96.2385%	
	\$ 37,707	
<b>Revenue Sensitive Costs distributed to Res'l and Com'l *</b>	\$ 1,418	
<b>Factor</b>		<u>0.8385%</u>

Gross Up Factors	
B&O tax	1.5000%
WUTC fees	0.4275%
Bad Debts	1.8340%
	3.7615%
Roll Off	<u>0.8385%</u>
<b>Total</b>	<b><u>4.6000%</u></b>
Factor	0.962385 before RO
Factor	0.954000 after RO

(a) As Roll off disposal is a pass through, the revenue associated costs due to the increase in roll off disposal fees must be borne by the commercial and residential customers.

	Tariff Page	Scheduled Service	Monthly				Calculated Annual	Adjusted Annual		Tariff Rate		Company		Company Current	Revised Tariff		Revised Revenue	
			Customers	Monthly Frequency	Annual PU's	Meeks Weights	Pounds	Pounds	Increase	Gross Up	Increase	Current Tariff	Proposed Tariff	Revenue	Rate	Revised Revenue	Increase	
Residential	22	1 - 20 gallon can weekly	431	4.33	22,412	20	448,240	339,158	\$ 508.74	\$ 533.27	\$ 0.10	\$ 9.46	\$ 9.56	\$ 48,927.12	\$ 9.56	\$ 49,460.39	\$ 533.27	
	22	1 -32 gallon can EOW	2,130	2.17	55,380	34	1,882,920	1,424,700	\$ 2,137.05	\$ 2,240.09	\$ 0.09	\$ 8.52	\$ 8.61	\$ 217,771.20	\$ 8.61	\$ 220,011.29	\$ 2,240.09	
	22	1 - 32 gallon can monthly	237	1.00	2,844	34	96,696	73,164	\$ 109.75	\$ 115.04	\$ 0.04	\$ 5.74	\$ 5.78	\$ 16,324.56	\$ 5.78	\$ 16,439.60	\$ 115.04	
	23	1 - 32 gallon can on call	66	1.00	792	34	26,928	20,375	\$ 30.56	\$ 32.04	\$ 0.04	\$ 5.74	\$ 5.78	\$ 4,546.08	\$ 5.78	\$ 4,578.12	\$ 32.04	
	22	1 - 32 gallon can weekly	7,505	4.33	390,260	34	13,268,840	10,039,784	\$ 15,059.68	\$ 15,785.83	\$ 0.18	\$ 12.25	\$ 12.43	\$ 1,103,235.00	\$ 12.43	\$ 1,119,020.83	\$ 15,785.83	
	22	2 - 32 gallon can weekly	1,012	8.67	105,248	34	3,578,432	2,707,598	\$ 4,061.40	\$ 4,257.23	\$ 0.35	\$ 17.30	\$ 17.65	\$ 210,091.20	\$ 17.65	\$ 214,348.43	\$ 4,257.23	
	22	3 - 32 gallon can weekly	50	13.00	7,800	34	265,200	200,662	\$ 300.99	\$ 315.51	\$ 0.53	\$ 22.34	\$ 22.87	\$ 13,404.00	\$ 22.87	\$ 13,719.51	\$ 315.51	
	22	4 - 32 gallon can weekly	12	17.33	2,496	34	84,864	64,212	\$ 96.32	\$ 100.96	\$ 0.70	\$ 27.39	\$ 28.09	\$ 3,944.16	\$ 28.09	\$ 3,944.16	\$ 100.96	
	22	5 - 32 gallon can weekly	7	21.67	1,820	34	61,880	46,821	\$ 70.23	\$ 73.62	\$ 0.88	\$ 32.43	\$ 33.31	\$ 2,724.12	\$ 33.31	\$ 2,797.74	\$ 73.62	
	22	1 - 32 gallon cart EOW	2,226	2.17	57,876	34	1,967,784	1,488,911	\$ 2,233.37	\$ 2,341.06	\$ 0.09	\$ 9.79	\$ 9.88	\$ 261,510.48	\$ 9.88	\$ 263,851.54	\$ 2,341.06	
	22	1 - 32 gallon cart monthly	207	1.00	2,484	34	84,456	63,903	\$ 95.85	\$ 100.48	\$ 0.04	\$ 7.04	\$ 7.08	\$ 17,487.36	\$ 7.08	\$ 17,587.84	\$ 100.48	
	22	1 - 32 gallon cart weekly	9,769	4.33	507,988	34	17,271,592	13,068,441	\$ 19,602.66	\$ 20,547.87	\$ 0.18	\$ 13.67	\$ 13.85	\$ 1,602,506.76	\$ 13.85	\$ 1,623,054.63	\$ 20,547.87	
	na	2 - 32 gallon cart weekly	38	8.67	3,952	34	134,368	101,669	\$ 152.50	\$ 159.86	\$ 0.35	\$ 27.34	\$ 27.69	\$ 12,467.04	\$ 27.69	\$ 12,626.90	\$ 159.86	
	na	4 - 32 gallon cart weekly	1	17.33	208	34	7,072	5,351	\$ 8.03	\$ 8.41	\$ 0.70	\$ 54.68	\$ 55.38	\$ 656.16	\$ 55.38	\$ 664.57	\$ 8.41	
	22	1 - 64 gallon cart weekly	13,668	4.33	710,736	47	33,404,592	25,275,374	\$ 37,913.06	\$ 39,741.17	\$ 0.24	\$ 17.19	\$ 17.43	\$ 2,819,435.04	\$ 17.43	\$ 2,859,176.21	\$ 39,741.17	
	na	2 - 64 gallon cart weekly	98	8.67	10,192	47	479,024	362,450	\$ 543.68	\$ 569.89	\$ 0.48	\$ 34.38	\$ 34.86	\$ 40,430.88	\$ 34.86	\$ 41,000.77	\$ 569.89	
	na	3 - 64 gallon cart weekly	6	13.00	936	47	43,992	33,286	\$ 49.93	\$ 52.34	\$ 0.73	\$ 51.57	\$ 52.30	\$ 3,713.04	\$ 52.30	\$ 3,765.38	\$ 52.34	
	22	1 - 96 gallon cart weekly	2,150	4.33	111,800	68	7,602,400	5,752,308	\$ 8,628.46	\$ 9,044.51	\$ 0.35	\$ 22.17	\$ 22.52	\$ 571,986.00	\$ 22.52	\$ 581,030.51	\$ 9,044.51	
	na	2 - 96 gallon cart weekly	55	8.67	5,720	68	388,960	294,304	\$ 441.46	\$ 462.74	\$ 0.70	\$ 44.34	\$ 45.04	\$ 29,264.40	\$ 45.04	\$ 29,727.14	\$ 462.74	
	na	3 - 96 gallon cart weekly	6	13.00	936	68	63,648	48,159	\$ 72.24	\$ 75.72	\$ 1.05	\$ 66.51	\$ 67.56	\$ 4,788.72	\$ 67.56	\$ 4,864.44	\$ 75.72	
	23	Extra Bag, Box, or Can	5,953	1.00	71,433	34	2,428,719	1,837,675	\$ 2,756.51	\$ 2,889.43	\$ 0.04	\$ 3.29	\$ 3.33	\$ 235,014.29	\$ 3.33	\$ 237,903.72	\$ 2,889.43	
		<b>Total</b>	<b>45,627</b>		<b>2,073,313</b>		<b>83,590,607</b>	<b>63,248,307</b>						<b>\$ 7,220,227.61</b>		<b>\$ 7,319,674.68</b>	<b>\$ 99,447.07</b>	
	34	1 - 32 gallon can			63,336	29	47,923	47,923	\$ 71.88	\$ 75.35	\$ 0.03	\$ 2.48	\$ 2.51	\$ 5,416.32	\$ 2.51	\$ 5,491.67	\$ 75.35	
34	2 - 32 gallon can			832	29	24,128	18,256	\$ 27.38	\$ 28.70	\$ 0.03	\$ 2.48	\$ 2.51	\$ 2,063.36	\$ 2.51	\$ 2,092.06	\$ 28.70		
34	3 - 32 gallon can			468	29	13,572	10,269	\$ 15.40	\$ 16.15	\$ 0.03	\$ 2.48	\$ 2.51	\$ 1,160.64	\$ 2.51	\$ 1,176.79	\$ 16.15		
34	4 - 32 gallon can			624	29	18,096	13,692	\$ 20.54	\$ 21.53	\$ 0.03	\$ 2.48	\$ 2.51	\$ 1,547.52	\$ 2.51	\$ 1,569.05	\$ 21.53		
34	5 - 32 gallon can			260	29	7,540	5,705	\$ 8.56	\$ 8.97	\$ 0.03	\$ 2.48	\$ 2.51	\$ 644.80	\$ 2.51	\$ 653.77	\$ 8.97		
34	6 - 32 gallon can			312	29	9,048	6,846	\$ 10.27	\$ 10.76	\$ 0.03	\$ 2.48	\$ 2.51	\$ 773.76	\$ 2.51	\$ 784.52	\$ 10.76		
34	96 - 32 gallon can			4,992	29	144,768	109,538	\$ 164.31	\$ 172.23	\$ 0.03	\$ 2.48	\$ 2.51	\$ 12,380.16	\$ 2.51	\$ 12,552.39	\$ 172.23		
27	1 - 32 gallon cart			1,248	29	36,192	27,384	\$ 41.08	\$ 43.06	\$ 0.03	\$ 3.20	\$ 3.23	\$ 3,993.60	\$ 3.23	\$ 4,036.66	\$ 43.06		
27	2 - 32 gallon cart			104	29	3,016	2,282	\$ 3.42	\$ 3.59	\$ 0.03	\$ 3.20	\$ 3.23	\$ 332.80	\$ 3.23	\$ 336.39	\$ 3.59		
27	1 - 64 gallon cart			4,160	47	195,520	147,939	\$ 221.91	\$ 232.61	\$ 0.06	\$ 4.04	\$ 4.10	\$ 16,806.40	\$ 4.10	\$ 17,039.01	\$ 232.61		
27	2 - 64 gallon cart			2,600	47	122,200	92,462	\$ 138.69	\$ 145.38	\$ 0.06	\$ 4.04	\$ 4.10	\$ 10,504.00	\$ 4.10	\$ 10,649.38	\$ 145.38		
27	3 - 64 gallon cart			312	47	14,664	11,095	\$ 16.64	\$ 17.45	\$ 0.06	\$ 4.04	\$ 4.10	\$ 1,260.48	\$ 4.10	\$ 1,277.93	\$ 17.45		
27	4 - 64 gallon cart			208	47	9,776	7,397	\$ 11.10	\$ 11.63	\$ 0.06	\$ 4.04	\$ 4.10	\$ 840.32	\$ 4.10	\$ 851.95	\$ 11.63		
27	6 - 64 gallon cart			312	47	14,664	11,095	\$ 16.64	\$ 17.45	\$ 0.06	\$ 4.04	\$ 4.10	\$ 1,260.48	\$ 4.10	\$ 1,277.93	\$ 17.45		
27	1 - 96 gallon cart			4,524	68	307,632	232,768	\$ 349.15	\$ 365.99	\$ 0.08	\$ 5.19	\$ 5.27	\$ 23,479.56	\$ 5.27	\$ 23,845.55	\$ 365.99		
27	1 - 96 gallon cart			104	68	7,072	5,351	\$ 8.03	\$ 8.41	\$ 0.08	\$ 5.19	\$ 5.27	\$ 539.76	\$ 5.27	\$ 548.17	\$ 8.41		
27	1 - 96 gallon cart			156	68	10,608	8,026	\$ 12.04	\$ 12.62	\$ 0.08	\$ 5.19	\$ 5.27	\$ 809.64	\$ 5.27	\$ 822.26	\$ 12.62		
27	2 - 96 gallon cart			2,808	68	190,944	144,477	\$ 216.71	\$ 227.16	\$ 0.08	\$ 5.19	\$ 5.27	\$ 14,573.52	\$ 5.27	\$ 14,800.68	\$ 227.16		
27	3 - 96 gallon cart			1,092	68	74,256	56,185	\$ 84.28	\$ 88.34	\$ 0.08	\$ 5.19	\$ 5.27	\$ 5,667.48	\$ 5.27	\$ 5,755.82	\$ 88.34		
27	4 - 96 gallon cart			416	68	28,288	21,404	\$ 32.11	\$ 33.65	\$ 0.08	\$ 5.19	\$ 5.27	\$ 2,159.04	\$ 5.27	\$ 2,192.69	\$ 33.65		
33	1 - 1 yard frontload			6,084	175	1,064,700	805,599	\$ 1,208.40	\$ 1,266.66	\$ 0.21	\$ 9.81	\$ 10.02	\$ 59,684.04	\$ 10.02	\$ 60,950.70	\$ 1,266.66		
33	1 - 1.5 yard frontload			21,112	250	5,278,000	3,993,566	\$ 5,990.35	\$ 6,279.19	\$ 0.30	\$ 14.70	\$ 15.00	\$ 310,346.40	\$ 15.00	\$ 316,625.59	\$ 6,279.19		
33	1 - 1.5 yard frontload			312	250	78,000	59,018	\$ 88.53	\$ 92.80	\$ 0.30	\$ 14.70	\$ 15.00	\$ 4,586.40	\$ 15.00	\$ 4,679.20	\$ 92.80		
33	2 - 1.5 yard frontload			520	250	130,000	98,364	\$ 147.55	\$ 154.66	\$ 0.30	\$ 14.70	\$ 15.00	\$ 7,644.00	\$ 15.00	\$ 7,798.66	\$ 154.66		
33	1 - 1.5 yard frontload			156	250	39,000	29,509	\$ 44.26	\$ 46.40	\$ 0.30	\$ 14.70	\$ 15.00	\$ 2,393.20	\$ 15.00	\$ 2,339.60	\$ 46.40		
33	1 - 2 yard frontload			11,752	324	3,807,648	2,881,033	\$ 4,321.55	\$ 4,529.93	\$ 0.39	\$ 18.36	\$ 18.75	\$ 215,766.72	\$ 18.75	\$ 220,296.65	\$ 4,529.93		
33	1 - 2 yard frontload			624	324	202,176	152,975	\$ 229.46	\$ 240.53	\$ 0.39	\$ 18.36	\$ 18.75	\$ 11,456.64	\$ 18.75	\$ 11,697.17	\$ 240.53		
33	1 - 2 yard frontload			156	324	50,544	38,244	\$ 57.37	\$ 60.13	\$ 0.39	\$ 18.36	\$ 18.75	\$ 2,864.16	\$ 18.75	\$ 2,924.29	\$ 60.13		
33	2 - 2 yard frontload			104	324	33,696	25,496	\$ 38.24	\$ 40.09	\$ 0.39	\$ 18.36	\$ 18.75	\$ 1,909.44	\$ 18.75	\$ 1,949.53	\$ 40.09		
33	1 - 3 yard frontload			11,544	473	5,460,312	4,131,511	\$ 6,197.27	\$ 6,496.09	\$ 0.56	\$ 25.69	\$ 26.25	\$ 296,565.36	\$ 26.25	\$ 303,061.45	\$ 6,496.09		
33	1 - 3 yard frontload			2,912	473	1,377,376	1,042,183	\$ 1,563.27	\$ 1,638.65	\$ 0.56	\$ 25.69	\$ 26.25	\$ 74,809.28	\$ 26.25	\$ 76,447.93	\$ 1,638.65		
33	1 - 3 yard frontload			1,404	473	664,092	502,481	\$ 753.72	\$ 790.06	\$ 0.56	\$ 25.69	\$ 26.25	\$ 36,068.76	\$ 26.25	\$ 36,858.82	\$ 790.06		
33	1 - 3 yard frontload			208	473	98,384	74,442	\$ 111.66	\$ 117.05	\$ 0.56	\$ 25.69	\$ 26.25	\$ 5,343.52	\$ 26.25	\$ 5,460.57	\$ 117.05		
33	1 - 3 yard frontload			780	473	368,940	279,156	\$ 418.73	\$ 438.92	\$ 0.56	\$ 25.69	\$ 26.25	\$ 20,038.20	\$ 26.25	\$ 20,477.12	\$ 438.92		
33	1 - 3 yard frontload			312	473	147,576	111,662	\$ 167.49	\$ 175.57	\$ 0.56	\$ 25.69	\$ 26.25	\$ 8,015.28	\$ 26.25	\$ 8,190.85	\$ 175.57		
33	2 - 3 yard frontload			832	473	393,536	297,767	\$ 446.65	\$ 468.19	\$ 0.56	\$ 25.69	\$ 26.25	\$ 21,374.08	\$ 26.25	\$ 21,842.27	\$ 468.19		
33	2 - 3 yard frontload			624	473	295,152	223,325	\$ 334.99	\$ 351.14	\$ 0.56	\$ 25.69	\$ 26.25	\$ 16,030.56	\$ 26.25	\$ 16,381.70	\$ 351.14		
33	2 - 3 yard frontload			312	473	147,576	111,662	\$ 167.49	\$ 175.57	\$ 0.56	\$ 25.69	\$ 26.25	\$ 8,015.28	\$ 26.25	\$ 8,190.85	\$ 175.57		
33	3 - 3 yard frontload			312	473	147,576	111,662	\$ 167.49	\$ 175.57	\$ 0.56	\$ 25.69	\$ 26.25	\$ 8,015.28	\$ 26.25	\$ 8,190.85	\$ 175.57		
33	3 - 3 yard frontload			1,248	473	590,304	446,650	\$ 669.97	\$ 702.28	\$ 0.56	\$ 25.69	\$ 26.25	\$ 32,061.12	\$ 26.25	\$ 32,763.40	\$ 702.28		
33	6 - 3 yard frontload			936	473	442,728	334,987	\$ 502.48	\$ 526.71	\$ 0.56	\$ 25.69	\$ 26.25	\$ 24,045.84	\$ 26.25	\$ 24,572.55	\$ 526.71		
33	4 - 3 yard frontload			1,248	473	590,304	446,650	\$ 669.97	\$ 702.28	\$ 0.56	\$ 25.69	\$ 26.25	\$ 32,061.12	\$ 26.25	\$ 32,763.40	\$ 702.28		
33	4 - 3 yard frontload			208	473	98,384	74,442	\$ 111.66	\$ 117.05	\$ 0.56	\$ 25.69	\$ 26.25	\$ 5,343.52	\$ 26.25	\$ 5,460.57	\$ 117.05		
33	4 - 3 yard frontload			416	473	196,768	148,883	\$ 223.32	\$ 234.09	\$ 0.56	\$ 25.69	\$ 26.25	\$ 10,687.04	\$ 26.25	\$ 10,921.13	\$ 234.09		
33	5 - 3 yard front																	

Tariff Page	Scheduled Service	Monthly Customers	Monthly Frequency	Annual PU's	Meeks Weights	Calculated Annual Pounds	Adjusted Annual Pounds	Increase	Gross Up	Tariff Rate Increase	Company Current Tariff	Company Proposed Tariff	Company Current Revenue	Revised Tariff Rate	Revised Revenue	Revised Revenue Increase	
33	2 - 6 yard frontload				832	840	698,880	528,803	\$ 793.20	\$ 831.45	\$ 1.00	44.11	\$ 45.11	\$ 36,699.52	\$ 45.11	\$ 37,530.97	\$ 831.45
33	2 - 6 yard frontload			1,456	840	1,223,040	925,406	\$ 1,388.11	\$ 1,455.04	\$ 1.00	44.11	\$ 45.11	\$ 64,224.16	\$ 45.11	\$ 65,679.20	\$ 1,455.04	
33	2 - 6 yard frontload			312	840	262,080	198,301	\$ 297.45	\$ 311.79	\$ 1.00	44.11	\$ 45.11	\$ 13,762.32	\$ 45.11	\$ 14,074.11	\$ 311.79	
33	3 - 6 yard frontload			780	840	655,200	495,753	\$ 743.63	\$ 779.49	\$ 1.00	44.11	\$ 45.11	\$ 34,405.80	\$ 45.11	\$ 35,185.29	\$ 779.49	
33	3 - 6 yard frontload			936	840	786,240	594,904	\$ 892.36	\$ 935.38	\$ 1.00	44.11	\$ 45.11	\$ 41,286.96	\$ 45.11	\$ 42,222.34	\$ 935.38	
33	3 - 6 yard frontload			468	840	393,120	297,452	\$ 446.18	\$ 467.69	\$ 1.00	44.11	\$ 45.11	\$ 20,643.48	\$ 45.11	\$ 21,111.17	\$ 467.69	
33	3 - 6 yard frontload			624	840	524,160	396,602	\$ 594.90	\$ 623.59	\$ 1.00	44.11	\$ 45.11	\$ 27,524.64	\$ 45.11	\$ 28,148.23	\$ 623.59	
33	4 - 6 yard frontload			416	840	349,440	264,402	\$ 396.60	\$ 415.73	\$ 1.00	44.11	\$ 45.11	\$ 18,349.76	\$ 45.11	\$ 18,765.49	\$ 415.73	
33	4 - 6 yard frontload			416	840	349,440	264,402	\$ 396.60	\$ 415.73	\$ 1.00	44.11	\$ 45.11	\$ 18,349.76	\$ 45.11	\$ 18,765.49	\$ 415.73	
33	5 - 6 yard frontload			520	840	436,800	330,502	\$ 495.75	\$ 519.66	\$ 1.00	44.11	\$ 45.11	\$ 22,937.20	\$ 45.11	\$ 23,456.86	\$ 519.66	
33	6 - 6 yard frontload			624	840	524,160	396,602	\$ 594.90	\$ 623.59	\$ 1.00	44.11	\$ 45.11	\$ 27,524.64	\$ 45.11	\$ 28,148.23	\$ 623.59	
33	7 - 6 yard frontload			728	840	611,520	462,703	\$ 694.05	\$ 727.52	\$ 1.00	44.11	\$ 45.11	\$ 32,112.08	\$ 45.11	\$ 32,839.60	\$ 727.52	
33	1 - 8 yard frontload			780	980	764,400	578,378	\$ 867.57	\$ 909.40	\$ 1.17	54.39	\$ 55.56	\$ 42,424.20	\$ 55.56	\$ 43,333.60	\$ 909.40	
33	5 - 8 yard frontload			260	980	254,800	192,793	\$ 289.19	\$ 303.13	\$ 1.17	54.39	\$ 55.56	\$ 14,141.40	\$ 55.56	\$ 14,444.53	\$ 303.13	
33	1 - 8 yard frontload			624	980	611,520	462,703	\$ 694.05	\$ 727.52	\$ 1.17	54.39	\$ 55.56	\$ 33,939.36	\$ 55.56	\$ 34,666.88	\$ 727.52	
33	1 - 8 yard frontload			312	980	305,760	231,351	\$ 347.03	\$ 363.76	\$ 1.17	54.39	\$ 55.56	\$ 16,969.68	\$ 55.56	\$ 17,333.44	\$ 363.76	
33	1 - 8 yard frontload			624	980	611,520	462,703	\$ 694.05	\$ 727.52	\$ 1.17	54.39	\$ 55.56	\$ 33,939.36	\$ 55.56	\$ 34,666.88	\$ 727.52	
35	1 - 2 yard compactor			52	892	46,384	35,096	\$ 52.64	\$ 55.18	\$ 1.06	54.18	\$ 55.24	\$ 2,817.36	\$ 55.24	\$ 2,872.54	\$ 55.18	
35	1 - 3 yard compactor			312	1,301	405,912	307,131	\$ 460.70	\$ 482.91	\$ 1.55	69.58	\$ 71.13	\$ 21,708.96	\$ 71.13	\$ 22,191.87	\$ 482.91	
35	1 - 4 yard compactor			156	1,686	263,016	199,009	\$ 298.51	\$ 312.91	\$ 2.01	76.98	\$ 78.99	\$ 12,008.88	\$ 78.99	\$ 12,321.79	\$ 312.91	
27	Yardage MSW (Loose)			4,861	125	607,661	459,783	\$ 689.67	\$ 722.93	\$ 0.15	15.55	\$ 15.70	\$ 75,593.03	\$ 15.70	\$ 76,315.96	\$ 722.93	
<b>Total</b>		<b>0</b>		<b>141,309</b>		<b>58,582,877</b>	<b>44,326,365</b>						<b>\$ 3,247,218.63</b>		<b>\$ 3,316,914.20</b>	<b>\$ 69,695.58</b>	
<b>Totals</b>		<b>45,627</b>		<b>2,214,622</b>		<b>142,173,484</b>	<b>107,574,673</b>						<b>\$ 10,467,446.24</b>		<b>\$ 10,636,588.89</b>	<b>\$ 169,142.64</b>	

Adjustment Factor Calculation	
	<b>Total</b>
Total Tonnage	<b>53,787.34</b>
Total Pounds	107,574,673
Total Pick Ups	2,214,622
Adjustment factor	75.66%

Not on Meeks  
na - multiple pickups not on tariff

## WM Brem-Air Disposal Summary

(per TG-143718)

	<u>Total Tons</u>	<u>% Regulated</u>	<u>Regulated Tons</u>	<u>Current Rate</u>	<u>Regulated Cost Per G/L</u>	<u>Proposed Rate</u>	<u>Regulated Pro Forma Expense</u>	<u>Pro Forma Adj.</u>
Commercial garbage	33,423.86	65.8%	21,976.45	\$ 68.00	\$ 1,494,398	\$ 71.00	\$ 1,560,328	\$ 65,929
Residential garbage	<u>40,512.84</u>	78.5%	<u>31,810.89</u>	\$ 68.00	<u>\$ 2,163,140</u>	\$ 71.00	<u>\$ 2,258,573</u>	<u>\$ 95,433</u>
	<b>73,936.70</b>		<b>53,787.34</b>		<b>\$ 3,657,539</b>			<b>\$ 161,362</b>
Roll Off garbage	18,977.65	63.7%	12,096.10	\$ 68.00	\$ 822,535	\$ 71.00	\$ 858,823	\$ 36,288
Roll Off soils	<u>1,294.28</u>	-	<u>-</u>		<u>\$ -</u>			<u>\$ -</u>
	<b>20,271.93</b>		<b>12,096.10</b>		<b>\$ 822,535</b>		<b>\$ 858,823</b>	<b>\$ 36,288</b>
	<b>94,208.63</b>		<b>65,883.44</b>		<b>\$ 4,480,074</b>		<b>\$ 858,823</b>	<b>\$ 197,650</b>